

**CHƯƠNG TRÌNH ĐÀO TẠO KHÓA 2023 – NGÀNH LOGISTIC VÀ QUẢN  
LÝ CHUỖI CUNG ỨNG TRÌNH ĐỘ ĐẠI HỌC**

*(Kèm theo Quyết định số /QĐ-ĐHQG ngày tháng năm 2023  
của Hiệu trưởng trường Đại học Quốc tế)*

**1. Thông tin chung**

- Tên ngành đào tạo:

- + Tiếng Việt: Logistics và Quản lý Chuỗi cung ứng
- + Tiếng Anh: Logistics and Supply Chain Management

- Mã ngành đào tạo: 7510605

- Trình độ đào tạo: Đại Học

- Loại hình đào tạo: Chính Quy

- Thời gian đào tạo: 4 năm

- Tên văn bằng sau khi tốt nghiệp:

- + Tiếng Việt: Kỹ sư Logistics và Quản lý Chuỗi cung ứng
- + Tiếng Anh: Engineer in Logistics and Supply Chain Management

- Nơi đào tạo: Khoa Kỹ Thuật và Quản Lý Công Nghiệp, Trường Đại Học Quốc Tế, Đại Học Quốc Gia TP.HCM

**2. Thông tin tuyển sinh và kế hoạch đào tạo**

a. Đối tượng tuyển sinh:

Đối tượng tuyển sinh căn cứ theo quy chế tuyển sinh đại học của Bộ Giáo dục và Đào tạo và Đề án tuyển sinh hàng năm của Đại học Quốc gia TP.HCM và Đề án tuyển sinh của trường Đại học Quốc tế.

b. Hình thức tuyển sinh:

Trường Đại học Quốc tế thực hiện tuyển sinh theo Quy chế tuyển sinh Đại học ban hành hàng năm bởi Bộ Giáo dục và Đào tạo, căn cứ theo Đề án tuyển sinh hàng năm của Đại học Quốc gia TP.HCM và Đề án tuyển sinh của trường Đại học Quốc tế.

c. Tổ hợp môn xét tuyển: Bao gồm ba tổ hợp môn xét tuyển:

- + A00: Toán – Vật lý – Hóa học
- + A01: Toán – Vật lý – Tiếng Anh
- + D01: Toán – Ngữ văn – Tiếng Anh

## d. Dự kiến chỉ tiêu tuyển sinh, quy mô đào tạo:

Năm	2023	2024	2025	2026	2027	2028
Tuyển sinh mới	140	160	160	180	180	180
Quy mô đào tạo	860	880	880	900	900	900

**3. Mục tiêu đào tạo (Program Objectives - POs)**

Mục tiêu đào tạo của CTĐT được xác định bao gồm 4 mục tiêu, trong đó có 1 mục tiêu về kiến thức, 2 mục tiêu về kỹ năng và 1 mục tiêu về tự chủ và trách nhiệm, được trình bày như sau:

Kiến thức: PO#1

Kỹ năng: PO#3,4

Tự chủ và trách nhiệm: PO#2

Trong vòng 3-5 năm sau khi tốt nghiệp, sinh viên tốt nghiệp Kỹ sư Kỹ thuật Logistics và quản lý chuỗi cung ứng sẽ có thể:

PO#1. Thực hành kỹ thuật trong lĩnh vực logistics và quản lý chuỗi cung ứng:

- (i) Thiết kế hoặc thiết kế lại hệ thống quản lý chuỗi cung ứng và logistics
- (ii) Vận hành và quản lý hệ thống quản lý logistics và chuỗi cung ứng
- (iii) Cải thiện hệ thống quản lý chuỗi cung ứng và logistics hiện có
- (iv) Hỗ trợ ra quyết định sáng suốt

PO#2. Học tập suốt đời để duy trì và nâng cao kỹ năng nghề nghiệp

PO#3. Làm việc hiệu quả với mọi người và thể hiện khả năng lãnh đạo, kỹ năng chuyên môn và hành vi đạo đức tại nơi làm việc

PO#4. Đáp ứng nhu cầu của cộng đồng và ngành công nghiệp Việt Nam (Logistics và Quản lý chuỗi cung ứng) trong việc giải quyết các vấn đề về quản lý chuỗi cung ứng và logistics sử dụng kỹ thuật công nghiệp và hệ thống nguyên tắc, công cụ và kỹ thuật.

Các mục tiêu chương trình của chương trình LSCM được xác định bởi giảng viên chương trình với sự tư vấn và phân tích về tầm nhìn và sứ mệnh của trường đại học và nhu cầu của các bên liên quan. PO#1 đề cập đến các khả năng chính của kỹ sư LSCM, yêu cầu sinh viên tốt nghiệp như một kỹ sư không chỉ có khả năng vận hành và quản lý một hệ thống hiện có mà còn có thể thiết kế một hệ thống mới hoặc cải tiến nó. Khả năng “thiết kế” được truyền thống và quốc tế công nhận như một yêu cầu của kỹ thuật, phân biệt một chương trình kỹ thuật với một doanh nghiệp chương trình. PO#2, học tập suốt đời và PO#3, kỹ năng con người, là yêu cầu của tất cả các bên liên quan.

Do đó, PO#1 và #2 đáp ứng sứ mệnh đầu tiên của IU là cung cấp sinh viên tốt nghiệp chất lượng cao và giáo dục đại học đa ngành nói chung và trong lĩnh vực hậu cần và cung ứng quản lý chuỗi nói riêng. PO#1 và PO#4 cũng ngụ ý khả năng thực hiện

ngiên cứu và phụng sự cộng đồng, xã hội là sứ mệnh thứ hai của trường đại học. PO#4 đóng góp thúc đẩy ứng dụng logistics và quản lý chuỗi cung ứng trong nhiều lĩnh vực các ngành sản xuất và dịch vụ ở Việt Nam phù hợp với nhiệm vụ thứ ba của trường đại học [Exh.1.01 Trang web IU]. Các mục tiêu của chương trình LSCM nhất quán với tầm nhìn và sứ mệnh của tổ chức như trong Bảng 1.

**Bảng 1. Sự phù hợp của mục tiêu đào tạo với Tầm nhìn, sứ mạng của trường ĐH Quốc Tế**

Tầm nhìn trường ĐHQT	Sứ mạng trường ĐHQT	Mục tiêu đào tạo - Program Objectives			
		PO#1	PO#2	PO#3	PO#4
Ươm mầm tài năng và cung cấp lao động chất lượng cao cho lực lượng lao động trong nước và quốc tế	<ul style="list-style-type: none"> <li>- Tăng cường quốc tế hóa bằng cách sử dụng tiếng Anh làm phương tiện giảng dạy. Sinh viên được đào tạo để trở thành những công dân toàn cầu có ý thức tự giác cao về trách nhiệm xã hội vì một sự phát triển lâu dài, bền vững.</li> <li>- Theo đuổi sự xuất sắc trong nghiên cứu cơ bản và ứng dụng nhằm đáp ứng nhu cầu đổi mới và phát triển bền vững của ngành, tỉnh và khu vực; để thúc đẩy kết nối thông qua các hoạt động hợp tác và các dịch vụ xã hội</li> </ul>	X	X	X	
Trở thành một trong những trường dẫn đầu các trường đại học nghiên cứu ở châu Á	Cung cấp các chương trình giáo dục đại học trong nhiều lĩnh vực, tất cả đều được công nhận bởi các tổ chức kiểm định khu vực và quốc tế	X			X
	<ul style="list-style-type: none"> <li>- Trở thành cơ sở giáo dục đại học quốc tế, mang bản sắc văn hóa Việt Nam</li> <li>- Tiên phong áp dụng mô hình quản trị giáo dục đại học tiên tiến, tự chủ</li> </ul>		X	X	

#### 4. Chuẩn đầu ra của chương trình đào tạo (Program Intended Learning Outcomes – ILOs)

Chuẩn đầu ra của chương trình được áp dụng theo tiêu chí ABET về Chuẩn đầu ra của sinh viên trong các chương trình kỹ thuật tổng quát theo 7 tiêu chí (1 đến 7).

ILO1: Khả năng xác định, xây dựng và giải quyết các vấn đề kỹ thuật phức tạp bằng cách áp dụng các nguyên tắc kỹ thuật, khoa học và toán học

ILO2: khả năng áp dụng thiết kế kỹ thuật để tạo ra các giải pháp đáp ứng các nhu cầu cụ thể có tính đến sức khỏe cộng đồng, an toàn và phúc lợi, cũng như các yếu tố toàn cầu, văn hóa, xã hội, môi trường và kinh tế

ILO3: khả năng giao tiếp hiệu quả với nhiều đối tượng

IO4: khả năng nhận ra các trách nhiệm đạo đức và nghề nghiệp trong các tình huống kỹ thuật và đưa ra những đánh giá sáng suốt, phải xem xét tác động của các giải pháp kỹ thuật trong bối cảnh toàn cầu, kinh tế, môi trường và xã hội

ILO5: khả năng hoạt động hiệu quả trong một nhóm mà các thành viên cùng nhau đóng vai trò lãnh đạo, tạo môi trường hợp tác và hòa nhập, thiết lập mục tiêu, lập kế hoạch nhiệm vụ và đạt được mục tiêu

ILO6: khả năng phát triển và tiến hành thử nghiệm phù hợp, phân tích và diễn giải dữ liệu, và sử dụng phán đoán kỹ thuật để đưa ra kết luận

ILO7: khả năng tiếp thu và áp dụng kiến thức mới khi cần thiết, sử dụng các chiến lược học tập phù hợp.

## 5. Ma trận giữa mục tiêu đào tạo và chuẩn đầu ra

*CDR sẽ gắn kết với mục tiêu cụ thể đã được xác định ở Mục 3, theo Bảng 2.*

**Bảng 2. Mối quan hệ giữa CDR của CTĐT và mục tiêu đào tạo**

	POs	ILOs						
		1	2	3	4	5	6	7
Kiến thức	PO#1	X	X		X		X	
Tự chủ và trách nhiệm	PO#2							X
Kỹ năng	PO#3			X		X		
	PO#4		X		X			

## 6. Quy trình đào tạo, điều kiện tốt nghiệp

Căn cứ Quyết định số 1342/QĐ-ĐHQG ngày 30 tháng 9 năm 2022 của Giám đốc Đại học Quốc gia Thành phố Hồ Chí Minh về việc ban hành Quy chế đào tạo trình độ đại học.

Căn cứ Quyết định số 719/QĐ-ĐHQG ngày 06 tháng 12 năm 2021 của Hiệu trưởng trường Đại học Quốc tế về việc ban hành Quy chế đào tạo trình độ đại học theo hệ thống tín chỉ tại trường Đại học Quốc tế.

## 7. Thang điểm (theo thang điểm chính thức của trường)

Trường quy định thang điểm đánh giá kết quả học tập của người học (Quy chế đào tạo trình độ đại học theo hệ thống tín chỉ tại trường Đại học Quốc tế)

**Bảng 3: Thang điểm**

Xếp loại	Thang điểm 100	Thang điểm 10	Thang điểm 4	Thang điểm chữ
<b>Đạt</b>				
Xuất sắc	$90 \leq \text{ĐTBTL} \leq 100$	$9,0 \leq \text{ĐTBTL} \leq 10$	4,0	A <sup>+</sup>
Giỏi	$80 \leq \text{ĐTBTL} < 90$	$8,0 \leq \text{ĐTBTL} < 9,0$	3,5	A
Khá	$70 \leq \text{ĐTBTL} < 80$	$7,0 \leq \text{ĐTBTL} < 8,0$	3,0	B <sup>+</sup>
Trung bình khá	$60 \leq \text{ĐTBTL} < 70$	$6,0 \leq \text{ĐTBTL} < 7,0$	2,5	B
Trung bình	$50 \leq \text{ĐTBTL} < 60$	$5,0 \leq \text{ĐTBTL} < 6,0$	2,0	C
<b>Không đạt</b>				
Yếu	$40 \leq \text{ĐTBTL} < 50$	$4,0 \leq \text{ĐTBTL} < 5,0$	1,5	D <sup>+</sup>
Kém	$30 \leq \text{ĐTBTL} < 40$	$3,0 \leq \text{ĐTBTL} < 4,0$	1,0	D
	$\text{ĐTBTL} < 30$	$\text{ĐTBTL} < 3,0$	0,0	F

### 8. Khối lượng kiến thức toàn khoá

Tổng số tín chỉ: 150 tín chỉ, trong đó phân bổ kiến thức như Bảng 4.1 và 4.2 (không bao gồm giáo dục thể chất và giáo dục quốc phòng):

**Bảng 4.1. Cấu trúc chương trình đào tạo - Đối với sinh viên có GPA >2.5**

TT	Các khối kiến thức <sup>(3)</sup>	Khối lượng	
		Số tín chỉ	%
I	Khối kiến thức giáo dục đại cương	53	35.33
II	Khối kiến thức cơ sở ngành	17	11.33
III	Kiến thức chuyên ngành	65	43.33
IV	Kiến thức bổ trợ	0	0
V	Thực tập, khóa luận/luận văn tốt nghiệp	15	10.00
	<b>Tổng cộng</b>	<b>150</b>	<b>100</b>

**Bảng 4.2. Cấu trúc chương trình đào tạo - Đối với sinh viên có GPA  $\leq 2.5$** 

TT	Các khối kiến thức <sup>(3)</sup>	Khối lượng	
		Số tín chỉ	%
I	Khối kiến thức giáo dục đại cương	53	35.33
II	Khối kiến thức cơ sở ngành	17	11.33
III	Kiến thức chuyên ngành	75	50.00
IV	Kiến thức bổ trợ	0	0
V	Thực tập, khóa luận/luận văn tốt nghiệp	05	3.33
<b>Tổng cộng</b>		<b>150</b>	<b>100</b>

Thầy/Cô có thể trình bày các nội dung Bảng 4 theo các khối kiến thức mà CTĐT của Thầy/Cô đang phân chia, tuy nhiên bảo đảm tổng các khối kiến thức trong CTĐT của Thầy/Cô phải tương ứng với các khối kiến thức như Bảng 4.

### 9. Nội dung chương trình đào tạo

**Bảng 5.1.1 Các môn học thuộc CTĐT ngành Logistics và quản lý chuỗi cung ứng khóa 2023- trình độ AE1**

STT	Mã MH	Tên môn học (MH)		Loại MH (Bắt buộc/ Tự chọn)	Tín chỉ			Phòng TN (**)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
<b>I</b>	<b>Kiến thức giáo dục đại cương</b>				<b>53</b>	<b>52</b>	<b>1</b>	
1	PE015IU	Triết học Mác-Lênin	Philosophy of marxism and Leninism	Bắt buộc	3	3		
2	PE016IU	Kinh tế chính trị Mác-Lênin	Political economics of marxism and leninism	Bắt buộc	2	2		
3	PE017IU	Chủ nghĩa xã hội khoa học	Scientific socialism	Bắt buộc	2	2		
4	PE018IU	Lịch sử Đảng Cộng Sản Việt Nam	History of the Communist Party of Vietnam	Bắt buộc	2	2		

STT	Mã MH	Tên môn học (MH)		Loại MH (Bắt buộc/ Tự chọn)	Tín chỉ			Phòng TN (**)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
5	PE019IU	Tư tưởng Hồ Chí Minh	HCM' s thoughts	Bắt buộc	2	2		
6	EN007IU EN008IU	Tiếng Anh chuyên ngành 1	Writing AE1 Listening AE1	Bắt buộc	4	4		
7	EN011IU EN012IU	Tiếng Anh chuyên ngành 2	Writing AE2 Speaking AE2	Bắt buộc	4	4		
8	PE008IU	Tư duy phân tích	Critical Thinking	Bắt buộc	3	3		
9	MA001IU	Giải tích 1	Calculus 1	Bắt buộc	4	4		
10	MA003IU	Giải tích 2	Calculus 2	Bắt buộc	4	4		
11	PH013IU	Vật lý 1	Physics 1	Bắt buộc	2	2		
12	PH014IU	Vật lý 2	Physics 2	Bắt buộc	2	2		
13	PH015IU	Vật lý 3	Physics 3	Bắt buộc	3	3		
14	CH012IU	Thí nghiệm hóa học	Chemistry Laboratory	Bắt buộc	1	0	1	
15	CH011IU	Hóa cơ bản	Chemistry for Engineers	Bắt buộc	3	3		
16	MA023IU	Giải tích 3	Calculus 3	Bắt buộc	4	4		
17	PT001IU	Giáo dục thể chất 1	Physical Training 1	Bắt buộc				
18	PT002IU	Giáo dục thể chất 2	Physical Training 2	Bắt buộc				
19	MA027IU	Đại số tuyến tính ứng dụng	Applied Linear Algebra	Bắt buộc	2	2		
20	IS086IU	Tin học cho kỹ sư	Introduction to Computing	Bắt buộc	3	3		
21	PE021IU	Pháp luật đại cương	General Law	Bắt buộc	3	3		

STT	Mã MH	Tên môn học (MH)		Loại MH (Bắt buộc/ Tự chọn)	Tín chỉ			Phòng TN (**)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
<b>II</b>	<b>Kiến thức cơ sở ngành</b>				<b>17</b>	<b>16</b>	<b>1</b>	
22	IS004IU	Xác suất thống kê cho kỹ thuật	Engineering Probability & Statistics	Bắt buộc	4	4		
23	IS020IU	Kinh tế kỹ thuật	Engineering Economy	Bắt buộc	3	3		
24	BA005IU	Kế toán tài chính	Financial Accounting	Bắt buộc	3	3		
25	IS055IU	Các nguyên lý Logistics và Quản lý chuỗi cung ứng	Principles of Logistics and Supply Chain Management	Bắt buộc	3	3		
26	IS019IU	Quản lý sản xuất	Production Management	Bắt buộc	3	3		
27	IS056IU	Giới thiệu ngành Logistics và Quản lý chuỗi cung ứng	Introduction to Logistics & Supply Chain Management	Bắt buộc	1	0	1	-Mô phỏng hệ thống công nghiệp - Giao tiếp người và máy
<b>III</b>	<b>Kiến thức chuyên ngành</b>							
<b>III.1</b>	<b>Kiến thức chuyên ngành bắt buộc</b>				<b>56</b>	<b>55</b>	<b>1</b>	
28	IS103IU	Vận trù học 1 - Các mô hình tất định	Deterministic models in OR	Bắt buộc	3	3		
29	IS057IU	Kỹ thuật thiết kế và quản lý nhà kho	Warehouse Engineering Management	Bắt buộc	3	3		Mô phỏng hệ thống công nghiệp
30	IS027IU	Kỹ thuật điều độ	Scheduling & Sequencing	Bắt buộc	3	3		



STT	Mã MH	Tên môn học (MH)		Loại MH (Bắt buộc/ Tự chọn)	Tín chỉ			Phòng TN (**)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
		trong sản xuất và dịch vụ						
31	IS110IU	Quản lý thu mua	Procurement Management	Bắt buộc	2	2		
32	IS067IU	Vận chuyển quốc tế	International Transportation & Logistics	Bắt buộc	3	3		
33	IS023IU	Quản lý vật tư tồn kho	Inventory Management	Bắt buộc	3	3		
34	IS109IU	Hệ thống nâng chuyển vật liệu	Materials Handling Systems	Bắt buộc	2	2		
35	IS082IU	Quản lý bán lẻ	Retail Management	Bắt buộc	3	3		
36	IS074IU	Quản lý xuất nhập khẩu	Import – Export Management	Bắt buộc	3	3		
37	IS091IU	Hệ thống thông tin quản lý với ứng dụng ERP	Management Information Systems with ERP Applications with ERP Applications	Bắt buộc	3	3		
38	IS079IU	Tiếng Anh học thuật	Scientific Writing	Bắt buộc	2	2		
39	IS078IU	Kỹ thuật thiết kế Chuỗi cung ứng và Logistics	Logistics engineering & supply chain design	Bắt buộc	3	3		
40	IS111IU	Đồ án 1	Capstone 1	Bắt buộc	3	3		

STT	Mã MH	Tên môn học (MH)		Loại MH (Bắt buộc/ Tự chọn)	Tín chỉ			Phòng TN (**)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
41	IS026IU	Quản lý dự án	Project Management	Bắt buộc	3	3		
42	IS065IU	Quản lý rủi ro và an toàn trong chuỗi cung ứng	Supply Security And Risk Management	Bắt buộc	3	3		
43	IS104IU	Kỹ thuật dự báo	Time series & forecasting techniques	Bắt buộc	2	2		
<b>Đối với hướng chuyên ngành chung (general)</b>								
44	IS107IU	Mô hình hóa và mô phỏng trong chuỗi cung ứng	Supply Chain Modelling and Simulation	Bắt buộc	3	2	1	Mô phỏng hệ thống công nghiệp
45	IS033IU	Kỹ thuật ra quyết định đa mục tiêu	Multi-Criteria Decision Making	Bắt buộc	3	3		
46	IS105IU	Hệ thống chuỗi cung ứng lạnh	Cold Chain Systems	Bắt buộc	3	3		
47	IS062IU	Thương mại điện tử trong Logistics và Chuỗi cung ứng	E-Logistics in Supply chain management	Bắt buộc	3	3		
<b>Đối với hướng chuyên ngành LSCM for E-Commerce</b>								
48	IS107IU	Mô hình hóa và mô phỏng trong chuỗi cung ứng	Supply Chain Modelling and Simulation	Bắt buộc	3	2	1	Mô phỏng hệ thống công nghiệp

STT	Mã MH	Tên môn học (MH)		Loại MH (Bắt buộc/ Tự chọn)	Tín chỉ			Phòng TN (**)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
49	IS100IU	Phân tích quyết định	Decision Analytics	Bắt buộc	3	3		
50	IS106IU	Hệ thống thương mại điện tử	LSCM for E-Commerce Systems	Bắt buộc	3	3		
51	IS062IU	Thương mại điện tử trong Logistics và Chuỗi cung ứng	E-Logistics in Supply chain management	Bắt buộc	3	3		
<b>Đối với hướng chuyên ngành Supply Chain Analytics</b>								
52	IS100IU	Phân tích quyết định	Decision Analytics	Bắt buộc	3	3		
53	IS093IU	Phân tích dữ liệu dự đoán và ứng dụng	Predictive Data Analytics and Applications	Bắt buộc	3	3		
54	IS066IU	Khai thác dữ liệu trong chuỗi cung ứng	Data Mining In Supply Chain	Bắt buộc	3	3		
55	IS092IU	Phân tích, thu thập số liệu và ứng dụng	Data Collection, Analysis and Applications	Bắt buộc	3	3		
<b>III.2</b>	<b>Kiến thức chuyên ngành tự chọn 1 (chọn 1 trong các môn sau)</b>				<b>3</b>	<b>3</b>		
56	IS073IU	Luật kinh doanh	Business Law	Tự chọn	3	3		
57	IS035IU	Kỹ thuật Hệ thống	Systems Engineering	Tự chọn	3	3		
<b>III.3</b>	<b>Kiến thức chuyên ngành tự chọn 2 (chọn 1 trong các môn sau)</b>							
58		Tư duy sáng	Creative					

STT	Mã MH	Tên môn học (MH)		Loại MH (Bắt buộc/ Tự chọn)	Tín chỉ			Phòng TN (**)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
	IS080IU	tạo	thinking	Tự chọn	3	3		
59	IS25IU	Quản lý chất lượng	Quality Management	Tự chọn	3	3		
60	IS063IU	Phát triển bền vững trong chuỗi cung ứng	Sustainability in Supply Chain	Tự chọn	3	3		
61	IS072IU	Quy hoạch và điều hành cảng biển	Port Planning and Operations	Tự chọn	3	3		
62	BA130IU	Hành vi tổ chức	Organizational Behavior	Tự chọn	3	3		
63	BA032IU	Quản lý bán hàng	Sales Management	Tự chọn	3	3		
64	IS045IU	Kỹ năng lãnh đạo	Leadership	Tự chọn	3	3		
65	BA003IU	Các nguyên lý tiếp thị	Principles Of Marketing	Tự chọn	3	3		
66	BA156IU	Quản trị nguồn nhân lực	Human Resources Management	Tự chọn	3	3		
<b>Đối với hướng chuyên ngành General (chung)</b>								
67	IS066IU	Khai phá dữ liệu trong chuỗi cung ứng	Data Mining In Supply Chain	Tự chọn	3	3		
68	IS100IU	Phân tích quyết định	Decision Analytics	Tự chọn	3	3		
<b>Đối với hướng chuyên ngành LSCM for E-Commerce</b>								

STT	Mã MH	Tên môn học (MH)		Loại MH (Bắt buộc/ Tự chọn)	Tín chỉ			Phòng TN (**)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
69	IS066IU	Khai phá dữ liệu trong chuỗi cung ứng	Data Mining In Supply Chain	Tự chọn	3	3		
70	IS033IU	Kỹ thuật ra quyết định đa mục tiêu	Multi-Criteria Decision Making	Tự chọn	3	3		
<b>Đối với hướng chuyên ngành Supply Chain Analytics</b>								
71	IS107IU	Mô hình và mô phỏng Chuỗi cung ứng	Supply Chain Modelling and Simulation	Tự chọn	3	3		
72	IS062IU	Thương mại điện tử trong Logistics và Chuỗi cung ứng	E-Logistics in Supply Chain management	Tự chọn	3	3		
73	IS033IU	Kỹ thuật ra quyết định đa mục tiêu	Multi-Criteria Decision Making	Tự chọn	3	3		
<b>III.4</b>	<b>Kiến thức chuyên ngành tự chọn tự do (chọn 1 trong các môn tự chọn ngoài ngành theo bảng các môn học tự chọn bên dưới)</b>				3	3		
<b>IV</b>	<b>Thực tập, khóa luận/ luận văn tốt nghiệp</b>				<b>15</b>	<b>15</b>		
74	IS069IU	Thực tập 1	Internship 1	Bắt buộc	2	2		
75	IS070IU	Thực tập 2	Internship 2	Bắt buộc	3	3		
76	IS071IU	Luận văn tốt nghiệp	Thesis	Bắt buộc	10	10		<b>Đối với sinh viên có GPA &gt; 70</b>
<b>Cả 3 chuyên ngành, sinh viên học 2 môn học theo học phần</b>								

STT	Mã MH	Tên môn học (MH)		Loại MH (Bắt buộc/ Tự chọn)	Tín chỉ			Phòng TN (**)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
77	IS094IU	Hệ thống sản xuất và chuỗi cung ứng nâng cao	Advanced Industrial and Supply Chain Systems	Bắt buộc	4	4		Đối với sinh viên có GPA $\leq 70$
78	IS108IU	Đồ án 2	Capstone 2	Bắt buộc	6	6		
<b>Tổng số (tín chỉ)</b>					150			

**Ghi chú: Bảng các môn kiến thức chuyên ngành tự chọn 3**

No.	Courses code	Courses	Credits
1	PE014IU	Environmental Science	3
2	PE020IU	Ethics and professional skills for engineers	3
3	BA115IU	Introduction to Business Administration	3
4	BA117IU	Introduction to Micro Economics	3
5	BA120IU	Business Computing Skills	3
6	BA123IU	Principles of Management	3
7	BA119IU	Introduction to Macro Economics	3
8	BA118IU	Introduction to Psychology	3
9	BA197IU	Introduction to Sociology	3
10	IT011UN	Functional Programming	3
11	IT120IU	Entrepreneurship	3
12	IT007UN	Skills for Communicating Information	3
13	IT151IU	Statistical Methods	3
14	BM033IU	Information Technology in the Health Care System	3
15	ENEE2001IU	Introduction to Environmental Engineering	3
16	ENEE2008IU	Environmental Ecology	3
17	CHE2041IU	Mass Transfer Operations	3
18	MAFE105IU	Financial Economics	3
19	MAFE215IU	Financial Management	3
20	MAFE209IU	Financial markets	3
21	MAFE207IU	Decision Making	3

22	MAFE308IU	Financial Risk Management 1	3
23	MAFE402IU	Portfolio Management	3
24	PH027IU	Earth Observation and The Environment	3
25	PH047IU	Navigation Systems	3
26	PH046IU	Geographic Information Systems (GIS) and Spatical Analysis	3
27	CE505IU	Geotechnics	3
28	EE049IU	Introduction to Electrical Engineering	3

### 10. Dự kiến kế hoạch giảng dạy (phân bố các môn học theo từng học kỳ)

Tùy vào trình độ tiếng Anh của người học đạt trình độ AE1, IE2, IE1 và IE0, kế hoạch giảng dạy các môn học đại cương và cơ sở ngành trong 2 năm – 2.5 năm được trình bày ở các Bảng 6, Bảng 7, Bảng 8 và Bảng 9. Sau 4 – 5 học kỳ, sinh viên sẽ được phân chuyên ngành theo 3 hướng chuyên ngành khác nhau.

#### 10.1. Trình độ AE1 (3 minors)

**Bảng 6. Kế hoạch giảng dạy đối với người học đạt trình độ AE1 (3 chuyên ngành)**

Học kỳ	Mã MH	Tên MH		Loại MH (bắt buộc/tự chọn)	Tín chỉ			Môn học tiên quyết (TQ)/ Môn học học trước (HT)/ Môn học song hành (SH)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/Thí nghiệm	
<b>I (19 tín chỉ)</b>	EN007IU	Tiếng Anh chuyên ngành 1	Writing AE1	Bắt buộc	2	2	0	
	EN008IU		Listening AE1		2	2	0	
	MA001IU	Giải tích 1	Calculus 1	Bắt buộc	4	4	0	
	PH013IU	Vật lý 1	Physics 1	Bắt buộc	2	2	0	
	PH014IU	Vật lý 2	Physics 2	Bắt buộc	2	2	0	
	CH011IU	Hóa cơ bản	Chemistry for Engineers	Bắt buộc	3	3	0	

Học kỳ	Mã MH	Tên MH		Loại MH (bắt buộc/tự chọn)	Tín chỉ			Môn học tiên quyết (TQ)/ Môn học học trước (HT)/ Môn học song hành (SH)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
	CH012IU	Thí nghiệm Hóa	Chemistry Laboratory	Bắt buộc	1	0	1	
	PT001IU	Giáo dục thể chất 1	Physical Training 1	Bắt buộc	3			
<b>II (18 tín chỉ)</b>	EN011IU	Tiếng Anh chuyên ngành 2	Writing AE2	Bắt buộc	2	2	0	
	EN012IU		Speaking AE2		2	2	0	
	MA003IU	Giải tích 2	Calculus 2	Bắt buộc	4	4	0	
	PE008IU	Tư duy phân tích	Critical Thinking	Bắt buộc	3	3	0	
	PH015IU	Vật lý 3	Physics 3	Bắt buộc	3	2	1	
	PT002IU	Giáo dục thể chất 2	Physical Training 2	Bắt buộc	3			
	IS056IU	Giới thiệu ngành Logistics & Supply Chain Management	Introduction to Logistics & Supply Chain Management	Bắt buộc	1	0	1	
<b>Hè (5 tín chỉ)</b>	PE015IU	Triết học Mác Lênin	Philosophy of marxism and Leninism	Bắt buộc	3	3	0	
	PE016IU	Kinh tế chính trị Mác- Lênin	Political economics of marxism and leninism	Bắt buộc	2	2	0	



Học kỳ	Mã MH	Tên MH		Loại MH (bắt buộc/tự chọn)	Tín chỉ			Môn học tiên quyết (TQ)/ Môn học học trước (HT)/ Môn học song hành (SH)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
<b>III (20 tín chỉ)</b>	IS004IU	Xác suất thống kê cho kỹ thuật	Engineering probability and statistics	Bắt buộc	4	4	0	
	IS086IU	Tin học cho kỹ sư	Introduction to Computing	Bắt buộc	3	3	0	
	PE021IU	Pháp luật đại cương	General Law	Bắt buộc	3	3	0	
	MA027IU	Đại số tuyến tính ứng dụng	Applied Linear Algebra	Bắt buộc	2	2	0	
	IS019IU	Quản lý sản xuất	Production Management	Bắt buộc	3	3	0	
	IS055IU	Các nguyên lý Logistics và Quản lý chuỗi cung ứng	Principles of Logistics and Supply Chain Management	Bắt buộc	3	3	0	
	PE017IU	Chủ nghĩa xã hội khoa học	Scientific socialism	Bắt buộc	2	2	0	
	IS020IU	Kinh tế kỹ thuật	Engineering Economy	Bắt buộc	3	3	0	
	IS103IU	Vận trù học 1 – Các mô hình tất định	Deterministic Models in Operation Research	Bắt buộc	3	3	0	
	MA023IU	Giải tích 3	Calculus 3	Bắt buộc	4	4	0	

Học kỳ	Mã MH	Tên MH		Loại MH (bắt buộc/tự chọn)	Tín chỉ			Môn học tiên quyết (TQ)/ Môn học học trước (HT)/ Môn học song hành (SH)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
IV (20 tín chỉ)	IS057IU	Kỹ thuật quản lý nhà kho	Warehouse Engineering management	Bắt buộc	3	3	0	
	IS074IU	Quản lý xuất nhập khẩu	Import-Export management	Bắt buộc	3	3	0	
	PE018IU	Lịch sử Đảng cộng sản Việt Nam	History of the Communist Party of Vietnam	Bắt buộc	2	2	0	
	PE019IU	Tư tưởng Hồ Chí Minh	Ho Chi Minh's Thoughts	Bắt buộc	2	2	0	
Hè (2 tín chỉ)	IS069IU	Thực tập 1	Internship 1	Bắt buộc	2	2	0	
		Quân sự	Military Training	Bắt buộc				

**Ghi chú:**

(\*): Đối với hướng chuyên ngành General và LSCM for ecommerce có tổng 18 tín chỉ. Đối với hướng chuyên ngành SUPPLY CHAIN ANALYTICS có tổng 21 tín chỉ.

**10.2. Trình độ IE2 (3 minors)**

**Bảng 7. Kế hoạch giảng dạy đối với người học đạt trình độ IE2 (3 chuyên ngành)**

Học kỳ	Mã MH	Tên MH		Loại MH (bắt buộc/tự chọn)	Tín chỉ			Môn học tiên quyết (TQ)/ Môn học học trước (HT)/ Môn học song hành (SH)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
<b>I</b> (20 tín chỉ)	ENTP02	Tiếng Anh chuyên sâu 2	Intensive English 2-Twinning Program	Bắt buộc	13	13	0	
	MA001IU	Giải tích 1	Calculus 1	Bắt buộc	4	4	0	
	PT001IU	Giáo dục thể chất 1	Physical Training 1	Bắt buộc	3			
<b>II</b> (22 tín chỉ)	EN007IU	Tiếng Anh chuyên ngành 1	Writing AE1	Bắt buộc	2	2	0	
	EN008IU		Listening AE1		2	2	0	
	PH013IU	Vật lý 1	Physics 1	Bắt buộc	2	2	0	
	PH014IU	Vật lý 2	Physics 2	Bắt buộc	2	2	0	
	CH011IU	Hóa cơ bản	Chemistry for Engineers	Bắt buộc	3	3	0	
	CH012IU	Thí nghiệm Hóa	Chemistry Laboratory	Bắt buộc	1	0	1	
	MA003IU	Giải tích 2	Calculus 2	Bắt buộc	4	4	0	

Học kỳ	Mã MH	Tên MH		Loại MH (bắt buộc/tự chọn)	Tín chỉ			Môn học tiên quyết (TQ)/ Môn học học trước (HT)/ Môn học song hành (SH)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
	PE008IU	Tư duy phân tích	Critical Thinking	Bắt buộc	3	3	0	
	IS056IU	Giới thiệu ngành Logistics & Supply Chain Management	Introduction to Logistics & Supply Chain Management	Bắt buộc	1	0	1	
	MA027IU	Đại số tuyến tính ứng dụng	Applied Linear Algebra	Bắt buộc	2	2	0	
Hè (8 tín chỉ)	PT002IU	Giáo dục thể chất 2	Physical Training 2	Bắt buộc	3			
	PE015IU	Triết học Mác Lênin	Philosophy of marxism and Leninism	Bắt buộc	3	3	0	
	PE016IU	Kinh tế chính trị Mác- Lênin	Political economics of marxism and leninism	Bắt buộc	2	2	0	
III (22 tín chỉ)	EN011IU	Tiếng Anh chuyên ngành 2	Writing AE2	Bắt buộc	2	2	0	
	EN012IU		Speaking AE2		2	2	0	
	IS004IU	Xác suất thống kê cho kỹ thuật	Engineering probability and statistics	Bắt buộc	4	4	0	

Học kỳ	Mã MH	Tên MH		Loại MH (bắt buộc/tự chọn)	Tín chỉ			Môn học tiên quyết (TQ)/ Môn học học trước (HT)/ Môn học song hành (SH)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
	IS086IU	Tin học cho kỹ sư	Introduction to Computing	Bắt buộc	3	3	0	
	PE021IU	Pháp luật đại cương	General Law	Bắt buộc	3	3	0	
	IS019IU	Quản lý sản xuất	Production Management	Bắt buộc	3	3	0	
	IS055IU	Các nguyên lý Logistics và Quản lý chuỗi cung ứng	Principles of Logistics and Supply Chain Management	Bắt buộc	3	3	0	
	PE017IU	Chủ nghĩa xã hội khoa học	Scientific socialism	Bắt buộc	2	2	0	
	IS020IU	Kinh tế kỹ thuật	Engineering Economy	Bắt buộc	3	3	0	
	IS103IU	Vận trù học 1 – Các mô hình tất định	Deterministic Models in Operation Research	Bắt buộc	3	3	0	
	MA023IU	Giải tích 3	Calculus 3	Bắt buộc	4	4	0	
	PH015IU	Vật lý 3	Physics 3	Bắt buộc	3	2	1	

Học kỳ	Mã MH	Tên MH		Loại MH (bắt buộc/tự chọn)	Tín chỉ			Môn học tiên quyết (TQ)/ Môn học học trước (HT)/ Môn học song hành (SH)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
IV (23 tín chỉ)	IS057IU	Kỹ thuật quản lý nhà kho	Warehouse Engineering management	Bắt buộc	3	3	0	
	IS074IU	Quản lý xuất nhập khẩu	Import-Export management	Bắt buộc	3	3	0	
	PE018IU	Lịch sử Đảng cộng sản Việt Nam	History of the Communist Party of Vietnam	Bắt buộc	2	2	0	
	PE019IU	Tư tưởng Hồ Chí Minh	Ho Chi Minh's Thoughts	Bắt buộc	2	2	0	
Hè (2 tín chỉ)	IS069IU	Thực tập 1	Internship 1	Bắt buộc	2	2	0	
		Quân sự	Military Training	Bắt buộc				

### 10.3. Trình độ IE1 (3 minors) -

**Bảng 8. Kế hoạch giảng dạy đối với người học đạt trình độ IE1 (3 chuyên ngành)**

Học kỳ	Mã MH	Tên MH		Loại MH (bắt buộc/tự chọn)	Tín chỉ			Môn học tiên quyết (TQ)/ Môn học học trước (HT)/ Môn học song hành (SH)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
<b>I</b> <b>(30</b> <b>tín</b> <b>chỉ)</b>	ENTP01	Tiếng Anh chuyên sâu 1	Intensive English 1-Twinning Program	Bắt buộc	17	17	0	
	ENTP02	Tiếng Anh chuyên sâu 2	Intensive English 2-Twinning Program	Bắt buộc	13	13	0	
<b>II</b> <b>(19</b> <b>tín</b> <b>chỉ)</b>	MA001IU	Giải tích 1	Calculus 1	Bắt buộc	4	4	0	
	PT001IU	Giáo dục thể chất 1	Physical Training 1	Bắt buộc	3			
	EN007IU	Tiếng Anh chuyên ngành 1	Writing AE1	Bắt buộc	2	2	0	
	EN008IU		Listening AE1		2	2	0	
	PH013IU	Vật lý 1	Physics 1	Bắt buộc	2	2	0	
	PH014IU	Vật lý 2	Physics 2	Bắt buộc	2	2	0	
	CH011IU	Hóa cơ bản	Chemistry for Engineers	Bắt buộc	3	3	0	
	CH012IU	Thí nghiệm Hóa	Chemistry Laboratory	Bắt buộc	1	0	1	

Học kỳ	Mã MH	Tên MH		Loại MH (bắt buộc/tự chọn)	Tín chỉ			Môn học tiên quyết (TQ)/ Môn học học trước (HT)/ Môn học song hành (SH)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
Hè (8 tín chỉ)	PT002IU	Giáo dục thể chất 2	Physical Training 2	Bắt buộc	3			
	PE015IU	Triết học Mác Lênin	Philosophy of marxism and Leninism	Bắt buộc	3	3	0	
	PE016IU	Kinh tế chính trị Mác- Lênin	Political economics of marxism and leninism	Bắt buộc	2	2	0	
III (19 tín chỉ)	EN011IU	Tiếng Anh chuyên ngành 2	Writing AE2	Bắt buộc	2	2	0	
	EN012IU		Speaking AE2		2	2	0	
	IS056IU	Giới thiệu ngành Logistics & Supply Chain Management	Introduction to Logistics & Supply Chain Management	Bắt buộc	1	0	1	
	IS004IU	Xác suất thống kê cho kỹ thuật	Engineering probability and statistics	Bắt buộc	4	4	0	
	IS086IU	Tin học cho kỹ sư	Introduction to Computing	Bắt buộc	3	3	0	



Học kỳ	Mã MH	Tên MH		Loại MH (bắt buộc/tự chọn)	Tín chỉ			Môn học tiên quyết (TQ)/ Môn học học trước (HT)/ Môn học song hành (SH)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
	MA027IU	Đại số tuyến tính ứng dụng	Applied Linear Algebra	Bắt buộc	2	2	0	
	IS019IU	Quản lý sản xuất	Production Management	Bắt buộc	3	3	0	
	PE017IU	Chủ nghĩa xã hội khoa học	Scientific socialism	Bắt buộc	2	2	0	
IV (20 tín chỉ)	MA003IU	Giải tích 2	Calculus 2	Bắt buộc	4	4	0	
	IS020IU	Kinh tế kỹ thuật	Engineering Economy	Bắt buộc	3	3	0	
	IS103IU	Vận trù học 1 – Các mô hình tất định	Deterministic Models in Operation Research	Bắt buộc	3	3	0	
	IS057IU	Kỹ thuật quản lý nhà kho	Warehouse Engineering management	Bắt buộc	3	3	0	
	IS074IU	Quản lý xuất nhập khẩu	Import-Export management	Bắt buộc	3	3	0	
	PE018IU	Lịch sử Đảng cộng	History of the Communist Party of Vietnam	Bắt buộc	2	2	0	

Học kỳ	Mã MH	Tên MH		Loại MH (bắt buộc/tự chọn)	Tín chỉ			Môn học tiên quyết (TQ)/ Môn học học trước (HT)/ Môn học song hành (SH)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/Thí nghiệm	
		sản Việt Nam						
	PE019IU	Tư tưởng Hồ Chí Minh	Ho Chi Minh's Thoughts	Bắt buộc	2	2	0	
Hè (2 tín chỉ)	IS069IU	Thực tập 1	Internship 1	Bắt buộc	2	2	0	
		Quân sự	Military Training	Bắt buộc				
V (16 tín chỉ)	IS055IU	Các nguyên lý Logistics và Quản lý chuỗi cung ứng	Principles of Logistics and Supply Chain Management	Bắt buộc	3	3	0	
	MA023IU	Giải tích 3	Calculus 3	Bắt buộc	4	4	0	
	PE021IU	Pháp luật đại cương	General Law	Bắt buộc	3	3	0	
	PH015IU	Vật lý 3	Physics 3	Bắt buộc	3	2	1	
	PE008IU	Tư duy phân tích	Critical Thinking	Bắt buộc	3	3	0	

## 10.4. Trình độ IE0 (3 minors)

Bảng 9. Kế hoạch giảng dạy đối với người học đạt trình độ IE0 (3 chuyên ngành)

Học kỳ	Mã MH	Tên MH		Loại MH (bắt buộc/tự chọn)	Tín chỉ			Môn học tiên quyết (TQ)/ Môn học học trước (HT)/ Môn học song hành (SH)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
I (34 tín chỉ)	ENTP00	Tiếng Anh chuyên sâu 0	Intensive English 0-Twinning Program	Bắt buộc	17	17	0	
	ENTP01	Tiếng Anh chuyên sâu 1	Intensive English 1-Twinning Program	Bắt buộc	17	17	0	
II (20 tín chỉ)	ENTP02	Tiếng Anh chuyên sâu 2	Intensive English 2-Twinning Program	Bắt buộc	13	13	0	
	MA001IU	Giải tích 1	Calculus 1	Bắt buộc	4	4	0	
	PT001IU	Giáo dục thể chất 1	Physical Training 1	Bắt buộc	3			
Hè (12 tín chỉ)	EN007IU	Tiếng Anh chuyên ngành 1	Writing AE1	Bắt buộc	2	2	0	
	EN008IU		Listening AE1		2	2	0	
	PT002IU	Giáo dục thể chất 2	Physical Training 2	Bắt buộc	3			

Học kỳ	Mã MH	Tên MH		Loại MH (bắt buộc/tự chọn)	Tín chỉ			Môn học tiên quyết (TQ)/ Môn học học trước (HT)/ Môn học song hành (SH)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
	PE015IU	Triết học Mác Lênin	Philosophy of marxism and Leninism	Bắt buộc	3	3	0	
	PE016IU	Kinh tế chính trị Mác- Lênin	Political economics of marxism and leninism	Bắt buộc	2	2	0	
<b>III (20 tín chỉ)</b>	IS056IU	Giới thiệu ngành Logistics & Supply Chain Management	Introduction to Logistics & Supply Chain Management	Bắt buộc	1	0	1	
	IS004IU	Xác suất thống kê cho kỹ thuật	Engineering probability and statistics	Bắt buộc	4	4	0	
	IS086IU	Tin học cho kỹ sư	Introduction to Computing	Bắt buộc	3	3	0	
	MA027IU	Đại số tuyến tính ứng dụng	Applied Linear Algebra	Bắt buộc	2	2	0	
	PH013IU	Vật lý 1	Physics 1	Bắt buộc	2	2	0	
	PH014IU	Vật lý 2	Physics 2	Bắt buộc	2	2	0	

Học kỳ	Mã MH	Tên MH		Loại MH (bắt buộc/tự chọn)	Tín chỉ			Môn học tiên quyết (TQ)/ Môn học học trước (HT)/ Môn học song hành (SH)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
	CH011IU	Hóa cơ bản	Chemistry for Engineers	Bắt buộc	3	3	0	
	CH012IU	Thí nghiệm Hóa	Chemistry Laboratory	Bắt buộc	1	0	1	
	PE017IU	Chủ nghĩa xã hội khoa học	Scientific socialism	Bắt buộc	2	2	0	
IV (21 tín chỉ)	EN011IU	Tiếng Anh chuyên ngành 2	Writing AE2	Bắt buộc	2	2	0	
	EN012IU		Speaking AE2		2	2	0	
	MA003IU	Giải tích 2	Calculus 2	Bắt buộc	4	4	0	
	IS057IU	Kỹ thuật quản lý nhà kho	Warehouse Engineering management	Bắt buộc	3	3	0	
	IS103IU	Vận trù học 1 – Các mô hình tất định	Deterministic Models in Operation Research	Bắt buộc	3	3	0	
	IS074IU	Quản lý xuất nhập khẩu	Import-Export management	Bắt buộc	3	3	0	

Học kỳ	Mã MH	Tên MH		Loại MH (bắt buộc/tự chọn)	Tín chỉ			Môn học tiên quyết (TQ)/ Môn học học trước (HT)/ Môn học song hành (SH)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
	PE018IU	Lịch sử Đảng cộng sản Việt Nam	History of the Communist Party of Vietnam	Bắt buộc	2	2	0	
	PE019IU	Tư tưởng Hồ Chí Minh	Ho Chi Minh's Thoughts	Bắt buộc	2	2	0	
	IS020IU	Kinh tế kỹ thuật	Engineering Economy	Bắt buộc	3	3	0	
Hè (2 tín chỉ)	IS069IU	Thực tập 1	Internship 1	Bắt buộc	2	2	0	
		Quân sự	Military Training	Bắt buộc				
V (16 tín chỉ)	IS055IU	Các nguyên lý Logistics và Quản lý chuỗi cung ứng	Principles of Logistics and Supply Chain Management	Bắt buộc	3	3	0	
	PE021IU	Pháp luật đại cương	General Law	Bắt buộc	3	3	0	
	MA023IU	Giải tích 3	Calculus 3	Bắt buộc	4	4	0	
	PH015IU	Vật lý 3	Physics 3	Bắt buộc	3	2	1	

Học kỳ	Mã MH	Tên MH		Loại MH (bắt buộc/tự chọn)	Tín chỉ			Môn học tiên quyết (TQ)/ Môn học học trước (HT)/ Môn học song hành (SH)
		Tiếng Việt	Tiếng Anh		Tổng cộng	Lý thuyết	Thực hành/ Thí nghiệm	
	PE008IU	Tư duy phân tích	Critical Thinking	Bắt buộc	3	3	0	

Sau khi học xong chương trình đào tạo từ 2-2.5 năm (4-5 học kỳ), sinh viên sẽ được phân theo 3 hướng chuyên ngành khác nhau.

#### Hướng chuyên ngành chung (general):

V (18 tín chỉ)	IS091IU	Hệ thống thông tin quản lý với ứng dụng ERP	Management Information Systems with ERP Applications	Bắt buộc	3	3	0		
	IS023IU	Quản lý vật tư tồn kho	Inventory Management	Bắt buộc	3	3	0		
	IS109IU	Hệ thống nâng chuyển vật liệu	Material Handling Systems	Bắt buộc	2	2	0		
	IS082IU	Quản lý bán lẻ	Retail Management	Bắt buộc	3	3	0		
	IS110IU	Quản lý thu mua	Procurement Management	Bắt buộc	2	2	0		
	IS104IU	Kỹ thuật dự báo	Time series & Forecasting Technique	Bắt buộc	2	2	0		
	<b>Môn tự chọn bắt buộc số 1 (chọn 1 môn)</b>					<b>3</b>	<b>3</b>		
	IS073IU	Luật kinh doanh	Business Law	Tự chọn	3	3	0		

	IS035IU	Kỹ thuật hệ thống	Systems Engineering	Tự chọn	3	3	0	
<b>VI (20 tín chỉ)</b>	IS079IU	Tiếng anh học thuật	Scientific Writing	Bắt buộc	2	2	0	
	IS027IU	Kỹ thuật điều độ trong sản xuất và dịch vụ	Scheduling & Sequencing	Bắt buộc	3	3	0	
	IS078IU	Kỹ Thuật Thiết Kế Chuỗi Cung Ứng và Logistics	Logistics Engineering & Supply Chain Design	Bắt buộc	3	3	0	
	IS065IU	Quản lý rủi ro và an toàn trong chuỗi cung ứng	Supply Security and Risk Management	Bắt buộc	3	3	0	
	IS026IU	Quản lý dự án	Project Management	Bắt buộc	3	3	0	
	BA005IU	Kế toán tài chính	Financial Accounting	Bắt buộc	3	3	0	
	IS105IU	Hệ thống chuỗi cung ứng lạnh	Cold Chain Systems	Bắt buộc	3	3	0	
<b>Hè (3 tín chỉ)</b>	IS070IU	Thực tập 2	Internship 2	Bắt buộc	3	3	0	
<b>VII (21 tín chỉ)</b>	IS111IU	Đồ án 1	Capstone 1	Bắt buộc	3	3	0	
	IS067IU	Vận chuyển Quốc tế	International transportation & Logistics	Bắt buộc	3	3	0	
	IS033IU	Kỹ thuật ra quyết định đa mục tiêu	Multi-criteria Decision Making	Bắt buộc	3	3	0	
	IS062IU	Thương mại điện tử trong Logistics và Chuỗi cung ứng	E- Logistics in supply chain Management	Bắt buộc	3	3	0	



IS107IU	Mô hình và mô phỏng Chuỗi cung ứng	Supply Chain Modelling and Simulation	Bắt buộc	3	2	1	
<b>Môn tự chọn bắt buộc 2 (chọn 1 môn)</b>				<b>3</b>	<b>3</b>		
IS025IU	Quản lý Chất lượng	Quality Management	Tự chọn	3	3	0	
IS063IU	Phát triển bền vững trong chuỗi cung ứng	Sustainability in Supply Chain	Tự chọn	3	3	0	
IS072IU	Quy hoạch và điều hành cảng biển	Port Planning and Operation	Tự chọn	3	3	0	
BA130IU	Hành vi tổ chức	Organizational behavior	Tự chọn	3	3	0	
IS045IU	Kỹ năng lãnh đạo	Leadership	Tự chọn	3	3	0	
BA032IU	Quản lý bán hàng	Sales Management	Tự chọn	3	3	0	
IS080IU	Tư duy sáng tạo	Creative Thinking	Tự chọn	3	3	0	
BA003IU	Các nguyên lý tiếp thị	Principles of Marketing	Tự chọn	3	3	0	
BA156IU	Quản lý nguồn nhân lực	Human resources Management	Tự chọn	3	3	0	
IS066IU	Khai phá dữ liệu trong chuỗi cung ứng	Data Mining In Supply Chain	Tự chọn	3	3	0	
IS100IU	Phân tích quyết định	Decision Analytics	Tự chọn	3	3	0	
<b>Môn tự chọn tự do (chọn 1 môn)</b>				<b>3</b>	<b>3</b>		
PE014IU	Khoa học môi trường	Environmental Science	Tự chọn	3	3	0	
PE020IU	Đạo đức và kỹ năng nghề nghiệp của kỹ sư	Ethics and professional skills for engineers	Tự chọn	3	3	0	

BA115IU	Giới thiệu ngành Quản trị kinh doanh	Introduction to Business Administration	Tự chọn	3	3	0	
BA117IU	Giới thiệu ngành Kinh tế vi mô	Introduction to Micro Economics	Tự chọn	3	3	0	
BA120IU	Kỹ năng tin học doanh nghiệp	Business Computing Skills	Tự chọn	3	3	0	
BA123IU	Nguyên lý trong quản lý	Principles of Management	Tự chọn	3	3	0	
BA119IU	Giới thiệu ngành Kinh tế vĩ mô	Introduction to Macro Economics	Tự chọn	3	3	0	
BA118IU	Giới thiệu ngành Tâm lý học	Introduction to Psychology	Tự chọn	3	3	0	
BA197IU	Giới thiệu ngành Xã hội học	Introduction to Sociology	Tự chọn	3	3	0	
IT011UN	Lập trình chức năng	Functional Programming	Tự chọn	3	3	0	
IT120IU	Khởi sự doanh nghiệp	Entrepreneurship	Tự chọn	3	3	0	
IT007UN	Kỹ năng thông tin và truyền thông	Skills for Communicating Information	Tự chọn	3	3	0	
IT151IU	Phương pháp thống kê	Statistical Methods	Tự chọn	3	3	0	
BM033IU	Công nghệ thông tin trong Hệ thống chăm sóc sức khỏe	Information Technology in the Health Care System	Tự chọn	3	3	0	
ENEE2001IU	Giới thiệu ngành Công nghệ kỹ thuật môi trường	Introduction to Environmental Engineering	Tự chọn	3	3	0	
ENEE2008IU	Sinh thái học môi trường	Environmental Ecology	Tự chọn	3	3	0	
CHE2041IU	Vận hành hoạt động truyền khối	Mass Transfer Operations	Tự chọn	3	3	0	

	MAFE105IU	Kinh tế học tài chính	Financial Economics	Tự chọn	3	3	0	
	MAFE215IU	Quản trị tài chính	Financial Management	Tự chọn	3	3	0	
	MAFE209IU	Thị trường tài chính	Financial markets	Tự chọn	3	3	0	
	MAFE207IU	Ra quyết định	Decision Making	Tự chọn	3	3	0	
	MAFE308IU	Quản trị rủi ro tài chính	Financial Risk Management 1	Tự chọn	3	3	0	
	MAFE402IU	Quản lý danh mục	Portfolio Management	Tự chọn	3	3	0	
	PH027IU	Quan sát trái đất và môi trường	Earth Observation and The Environment	Tự chọn	3	3	0	
	PH047IU	Hệ thống định vị	Navigation Systems	Tự chọn	3	3	0	
	PH046IU	Hệ thống thông tin địa lý và Phân tích không gian	Geographic Information Systems (GIS) and Spatial Analysis	Tự chọn	3	3	0	
	CE505IU	Địa chất học	Geotechnics	Tự chọn	3	3	0	
	EE049IU	Giới thiệu ngành kỹ thuật điện	Introduction to Electrical Engineering	Tự chọn	3	3	0	
<b>VIII (10 tín chỉ)</b>	IS071IU	Luận văn tốt nghiệp	Thesis	Bắt buộc	10	10	0	<b>Đối với sinh viên có GPA &gt; 70</b>
	<b>Cả 3 chuyên ngành, sinh viên học 2 môn học theo học phần</b>							
	IS094IU	Hệ thống sản xuất và chuỗi cung ứng nâng cao	Advanced Industrial and Supply Chain Systems	Bắt buộc	4	4	0	<b>Đối với sinh viên có GPA ≤ 70</b>

	IS108IU	Đồ án 2	Capstone 2	Bắt buộc	6	6	0	
	<b>Tổng</b>				<b>150</b>			

### Hướng chuyên ngành LSCM FOR ECOMMERCE

<b>V (*)</b>	IS091IU	Hệ thống thông tin quản lý với ứng dụng ERP	Management Information Systems with ERP Applications	Bắt buộc	3	3	0		
	IS023IU	Quản lý vật tư tồn kho	Inventory Management	Bắt buộc	3	3	0		
	IS109IU	Hệ thống nâng chuyển vật liệu	Material Handling Systems	Bắt buộc	2	2	0		
	IS082IU	Quản lý bán lẻ	Retail Management	Bắt buộc	3	3	0		
	IS110IU	Quản lý thu mua	Procurement Management	Bắt buộc	2	2	0		
	IS104IU	Kỹ thuật dự báo	Time series & Forecasting Technique	Bắt buộc	2	2	0		
	<b>Môn tự chọn bắt buộc số 1 (chọn 1 môn)</b>					<b>3</b>	<b>3</b>		
	IS073IU	Luật kinh doanh	Business Law	Tự chọn	3	3	0		
	IS035IU	Kỹ thuật hệ thống	Systems Engineering	Tự chọn	3	3	0		
	IS079IU	Tiếng anh học thuật	Scientific Writing	Bắt buộc	2	2	0		
	IS027IU	Kỹ thuật điều độ trong sản xuất và dịch vụ	Scheduling & Sequencing	Bắt buộc	3	3	0		
	IS078IU	Kỹ Thuật Thiết Kế Chuỗi Cung Ứng và Logistics	Logistics Engineering & Supply Chain Design	Bắt buộc	3	3	0		
	IS065IU	Quản lý rủi ro và an toàn trong chuỗi cung ứng	Supply Security and Risk Management	Bắt buộc	3	3	0		
	IS026IU	Quản lý dự án	Project Management	Bắt buộc	3	3	0		

<b>VI (20 tín chỉ)</b>	BA005IU	Kê toán tài chính	Financial Accounting	Bắt buộc	3	3	0	
	<b>Đối với hướng chuyên ngành LSCM FOR ECOMMERCE</b>							
	IS106IU	Hệ thống thương mại điện tử	LSCM for E-Commerce Systems	Bắt buộc	3	3	0	
<b>Hè (3 tín chỉ)</b>	IS070IU	Thực tập 2	Internship 2	Bắt buộc	3	3	0	
<b>VII (21 tín chỉ)</b>	IS111IU	Đồ án 1	Capstone 1	Bắt buộc	3	3	0	
	IS067IU	Vận chuyển Quốc tế	International transportation & Logistics	Bắt buộc	3	3	0	
	IS100IU	Phân tích quyết định	Decision Analytics	Bắt buộc	3	3	0	
	IS062IU	Thương mại điện tử trong Logistics và Chuỗi cung ứng	E- Logistics in supply chain Management	Bắt buộc	3	3	0	
	IS107IU	Mô hình và mô phỏng Chuỗi cung ứng	Supply Chain Modelling and Simulation	Bắt buộc	3	2	1	
	IS025IU	Quản lý Chất lượng	Quality Management	Tự chọn	3	3	0	
	IS063IU	Phát triển bền vững trong chuỗi cung ứng	Sustainability in Supply Chain	Tự chọn	3	3	0	
	IS072IU	Quy hoạch và điều hành cảng biển	Port Planning and Operation	Tự chọn	3	3	0	
	BA130IU	Hành vi tổ chức	Organizational behavior	Tự chọn	3	3	0	
	IS045IU	Kỹ năng lãnh đạo	Leadership	Tự chọn	3	3	0	

BA032IU	Quản lý bán hàng	Sales Management	Tự chọn	3	3	0	
IS080IU	Tư duy sáng tạo	Creative Thinking	Tự chọn	3	3	0	
BA003IU	Các nguyên lý tiếp thị	Principles of Marketing	Tự chọn	3	3	0	
BA156IU	Quản lý nguồn nhân lực	Human resources Management	Tự chọn	3	3	0	
IS066IU	Khai phá dữ liệu trong chuỗi cung ứng	Data Mining In Supply Chain	Tự chọn	3	3	0	
IS033IU	Kỹ thuật ra quyết định đa mục tiêu	Multi-criteria Decision Making	Tự chọn	3	3	0	
<b>Môn tự chọn tự do (chọn 1 môn)</b>				<b>3</b>	<b>3</b>		
PE014IU	Khoa học môi trường	Environmental Science	Tự chọn	3	3	0	
PE020IU	Đạo đức và kỹ năng nghề nghiệp của kỹ sư	Ethics and professional skills for engineers	Tự chọn	3	3	0	
BA115IU	Giới thiệu ngành Quản trị kinh doanh	Introduction to Business Administration	Tự chọn	3	3	0	
BA117IU	Giới thiệu ngành Kinh tế vi mô	Introduction to Micro Economics	Tự chọn	3	3	0	
BA120IU	Kỹ năng tin học doanh nghiệp	Business Computing Skills	Tự chọn	3	3	0	
BA123IU	Nguyên lý trong quản lý	Principles of Management	Tự chọn	3	3	0	
BA119IU	Giới thiệu ngành Kinh tế vĩ mô	Introduction to Macro Economics	Tự chọn	3	3	0	
BA118IU	Giới thiệu ngành Tâm lý học	Introduction to Psychology	Tự chọn	3	3	0	
BA197IU	Giới thiệu ngành Xã hội học	Introduction to Sociology	Tự chọn	3	3	0	

IT011UN	Lập trình chức năng	Functional Programming	Tự chọn	3	3	0	
IT120IU	Khởi sự doanh nghiệp	Entrepreneurship	Tự chọn	3	3	0	
IT007UN	Kỹ năng thông tin và truyền thông	Skills for Communicating Information	Tự chọn	3	3	0	
IT151IU	Phương pháp thống kê	Statistical Methods	Tự chọn	3	3	0	
BM033IU	Công nghệ thông tin trong Hệ thống chăm sóc sức khỏe	Information Technology in the Health Care System	Tự chọn	3	3	0	
ENEE2001IU	Giới thiệu ngành Công nghệ kỹ thuật môi trường	Introduction to Environmental Engineering	Tự chọn	3	3	0	
ENEE2008IU	Sinh thái học môi trường	Environmental Ecology	Tự chọn	3	3	0	
CHE2041IU	Vận hành hoạt động truyền khối	Mass Transfer Operations	Tự chọn	3	3	0	
MAFE105IU	Kinh tế học tài chính	Financial Economics	Tự chọn	3	3	0	
MAFE215IU	Quản trị tài chính	Financial Management	Tự chọn	3	3	0	
MAFE209IU	Thị trường tài chính	Financial markets	Tự chọn	3	3	0	
MAFE207IU	Ra quyết định	Decision Making	Tự chọn	3	3	0	
MAFE308IU	Quản trị rủi ro tài chính	Financial Risk Management 1	Tự chọn	3	3	0	
MAFE402IU	Quản lý danh mục	Portfolio Management	Tự chọn	3	3	0	
PH027IU	Quan sát trái đất và môi trường	Earth Observation and The Environment	Tự chọn	3	3	0	

	PH047IU	Hệ thống định vị	Navigation Systems	Tự chọn	3	3	0	
	PH046IU	Hệ thống thông tin địa lý và Phân tích không gian	Geographic Information Systems (GIS) and Spatial Analysis	Tự chọn	3	3	0	
	CE505IU	Địa chất học	Geotechnics	Tự chọn	3	3	0	
	EE049IU	Giới thiệu ngành kỹ thuật điện	Introduction to Electrical Engineering	Tự chọn	3	3	0	
<b>VIII (10 tín chỉ)</b>	IS071IU	Luận văn tốt nghiệp	Thesis	Bắt buộc	10	10	0	<b>Đối với sinh viên có GPA &gt; 70</b>
	<b>Sinh viên học 2 môn học theo học phần</b>							
	IS094IU	Hệ thống sản xuất và chuỗi cung ứng nâng cao	Advanced Industrial and Supply Chain Systems	Bắt buộc	4	4	0	<b>Đối với sinh viên có GPA &lt;= 70</b>
	IS108IU	Đồ án 2	Capstone 2	Bắt buộc	6	6	0	
	<b>Tổng</b>				<b>150</b>			

#### Hướng chuyên ngành SUPPLY CHAIN ANALYTICS

<b>V (18 tín chỉ)</b>	IS091IU	Hệ thống thông tin quản lý với ứng dụng ERP	Management Information Systems with ERP Applications	Bắt buộc	3	3	0	
	IS023IU	Quản lý vật tư tồn kho	Inventory Management	Bắt buộc	3	3	0	
	IS109IU	Hệ thống nâng chuyển vật liệu	Material Handling Systems	Bắt buộc	2	2	0	
	IS082IU	Quản lý bán lẻ	Retail Management	Bắt buộc	3	3	0	
	IS110IU	Quản lý thu mua	Procurement Management	Bắt buộc	2	2	0	



	IS104IU	Kỹ thuật dự báo	Time series & Forecasting Technique	Bắt buộc	2	2	0	
	IS092IU	Phân tích, thu thập số liệu và ứng dụng	Data Collection, Analysis and Applications	Bắt buộc	3	3	0	
	<b>Môn tự chọn bắt buộc số 1 (chọn 1 môn)</b>				<b>3</b>	<b>3</b>		
	IS073IU	Luật kinh doanh	Business Law	Tự chọn	3	3	0	
	IS035IU	Kỹ thuật hệ thống	Systems Engineering	Tự chọn	3	3	0	
<b>VI (20 tín chỉ)</b>	IS079IU	Tiếng anh học thuật	Scientific Writing	Bắt buộc	2	2	0	
	IS027IU	Kỹ thuật điều độ trong sản xuất và dịch vụ	Scheduling & Sequencing	Bắt buộc	3	3	0	
	IS078IU	Kỹ Thuật Thiết Kế Chuỗi Cung Ứng và Logistics	Logistics Engineering & Supply Chain Design	Bắt buộc	3	3	0	
	IS065IU	Quản lý rủi ro và an toàn trong chuỗi cung ứng	Supply Security and Risk Management	Bắt buộc	3	3	0	
	IS026IU	Quản lý dự án	Project Management	Bắt buộc	3	3	0	
	BA005IU	Kế toán tài chính	Financial Accounting	Bắt buộc	3	3	0	
	IS093IU	Phân tích dữ liệu dự đoán và ứng dụng	Predictive Data Analytics and Applications	Bắt buộc	3	3	0	
<b>Hè (3 tín chỉ)</b>	IS070IU	Thực tập 2	Internship 2	Bắt buộc	3	3	0	
	IS111IU	Đồ án 1	Capstone 1	Bắt buộc	3	3	0	

<b>VII (21 tín chỉ)</b>	IS067IU	Vận chuyển Quốc tế	International transportation & Logistics	Bắt buộc	3	3	0		
	IS100IU	Phân tích quyết định	Decision Analytics	Bắt buộc	3	3	0		
	IS066IU	Khai phá dữ liệu trong chuỗi cung ứng	Data Mining in Supply Chain	Bắt buộc	3	3	0		
	<b>Môn tự chọn bắt buộc 2 (chọn 1 môn)</b>					<b>3</b>	<b>3</b>		
	IS025IU	Quản lý Chất lượng	Quality Management	Tự chọn	3	3	0		
	IS063IU	Phát triển bền vững trong chuỗi cung ứng	Sustainability in Supply Chain	Tự chọn	3	3	0		
	IS072IU	Quy hoạch và điều hành cảng biển	Port Planning and Operation	Tự chọn	3	3	0		
	BA130IU	Hành vi tổ chức	Organizational behavior	Tự chọn	3	3	0		
	IS045IU	Kỹ năng lãnh đạo	Leadership	Tự chọn	3	3	0		
	BA032IU	Quản lý bán hàng	Sales Management	Tự chọn	3	3	0		
	IS080IU	Tư duy sáng tạo	Creative Thinking	Tự chọn	3	3	0		
	IS080IU	Tư duy sáng tạo	Creative Thinking	Tự chọn	3	3	0		
	BA003IU	Các nguyên lý tiếp thị	Principles of Marketing	Tự chọn	3	3	0		
	BA156IU	Quản lý nguồn nhân lực	Human resources Management	Tự chọn	3	3	0		
	IS033IU	Kỹ thuật ra quyết định đa mục tiêu	Multi-criteria Decision Making	Tự chọn	3	3	0		

IS062IU	Thương mại điện tử trong Logistics và Chuỗi cung ứng	E- Logistics in supply chain Management	Tự chọn	3	3	0	
IS107IU	Mô hình và mô phỏng Chuỗi cung ứng	Supply Chain Modelling and Simulation	Tự chọn	3	2	1	
<b>Môn tự chọn tự do (chọn 1 môn)</b>				<b>3</b>	<b>3</b>		
PE014IU	Khoa học môi trường	Environmental Science	Tự chọn	3	3	0	
PE020IU	Đạo đức và kỹ năng nghề nghiệp của kỹ sư	Ethics and professional skills for engineers	Tự chọn	3	3	0	
BA115IU	Giới thiệu ngành Quản trị kinh doanh	Introduction to Business Administration	Tự chọn	3	3	0	
BA117IU	Giới thiệu ngành Kinh tế vi mô	Introduction to Micro Economics	Tự chọn	3	3	0	
BA120IU	Kỹ năng tin học doanh nghiệp	Business Computing Skills	Tự chọn	3	3	0	
BA123IU	Nguyên lý trong quản lý	Principles of Management	Tự chọn	3	3	0	
BA119IU	Giới thiệu ngành Kinh tế vĩ mô	Introduction to Macro Economics	Tự chọn	3	3	0	
BA118IU	Giới thiệu ngành Tâm lý học	Introduction to Psychology	Tự chọn	3	3	0	
BA197IU	Giới thiệu ngành Xã hội học	Introduction to Sociology	Tự chọn	3	3	0	
IT011UN	Lập trình chức năng	Functional Programming	Tự chọn	3	3	0	
IT120IU	Khởi sự doanh nghiệp	Entrepreneurship	Tự chọn	3	3	0	
IT007UN	Kỹ năng thông tin và truyền thông	Skills for Communicating Information	Tự chọn	3	3	0	

IT151IU	Phương pháp thống kê	Statistical Methods	Tự chọn	3	3	0	
BM033IU	Công nghệ thông tin trong Hệ thống chăm sóc sức khỏe	Information Technology in the Health Care System	Tự chọn	3	3	0	
ENEE2001IU	Giới thiệu ngành Công nghệ kỹ thuật môi trường	Introduction to Environmental Engineering	Tự chọn	3	3	0	
ENEE2008IU	Sinh thái học môi trường	Environmental Ecology	Tự chọn	3	3	0	
CHE2041IU	Vận hành hoạt động truyền khối	Mass Transfer Operations	Tự chọn	3	3	0	
MAFE105IU	Kinh tế học tài chính	Financial Economics	Tự chọn	3	3	0	
MAFE215IU	Quản trị tài chính	Financial Management	Tự chọn	3	3	0	
MAFE209IU	Thị trường tài chính	Financial markets	Tự chọn	3	3	0	
MAFE207IU	Ra quyết định	Decision Making	Tự chọn	3	3	0	
MAFE308IU	Quản trị rủi ro tài chính	Financial Risk Management 1	Tự chọn	3	3	0	
MAFE402IU	Quản lý danh mục	Portfolio Management	Tự chọn	3	3	0	
PH027IU	Quan sát trái đất và môi trường	Earth Observation and The Environment	Tự chọn	3	3	0	
PH047IU	Hệ thống định vị	Navigation Systems	Tự chọn	3	3	0	
PH046IU	Hệ thống thông tin địa lý và Phân tích không gian	Geographic Information Systems (GIS) and Spatial Analysis	Tự chọn	3	3	0	
CE505IU	Địa chất học	Geotechnics	Tự chọn	3	3	0	

	EE049IU	Giới thiệu ngành kỹ thuật điện	Introduction to Electrical Engineering	Tự chọn	3	3	0	
VIII (10 tín chỉ)	IS071IU	Luận văn tốt nghiệp	Thesis	Bắt buộc	10	10	0	<b>Đối với sinh viên có GPA &gt; 70</b>
	<b>Sinh viên học 2 môn học theo học phần</b>							
	IS094IU	Hệ thống sản xuất và chuỗi cung ứng nâng cao	Advanced Industrial and Supply Chain Systems	Bắt buộc	4	4	0	<b>Đối với sinh viên có GPA ≤ 70</b>
	IS108IU	Đồ án 2	Capstone 2	Bắt buộc	6	6	0	
<b>Tổng</b>					<b>150</b>			

Thầy/Cô có thể trình bày theo Bảng 6 đến Bảng 9 như trên hoặc Thầy/Cô có thể vẽ sơ đồ như sau tương ứng với các trình độ, thay cho 4 bảng trên

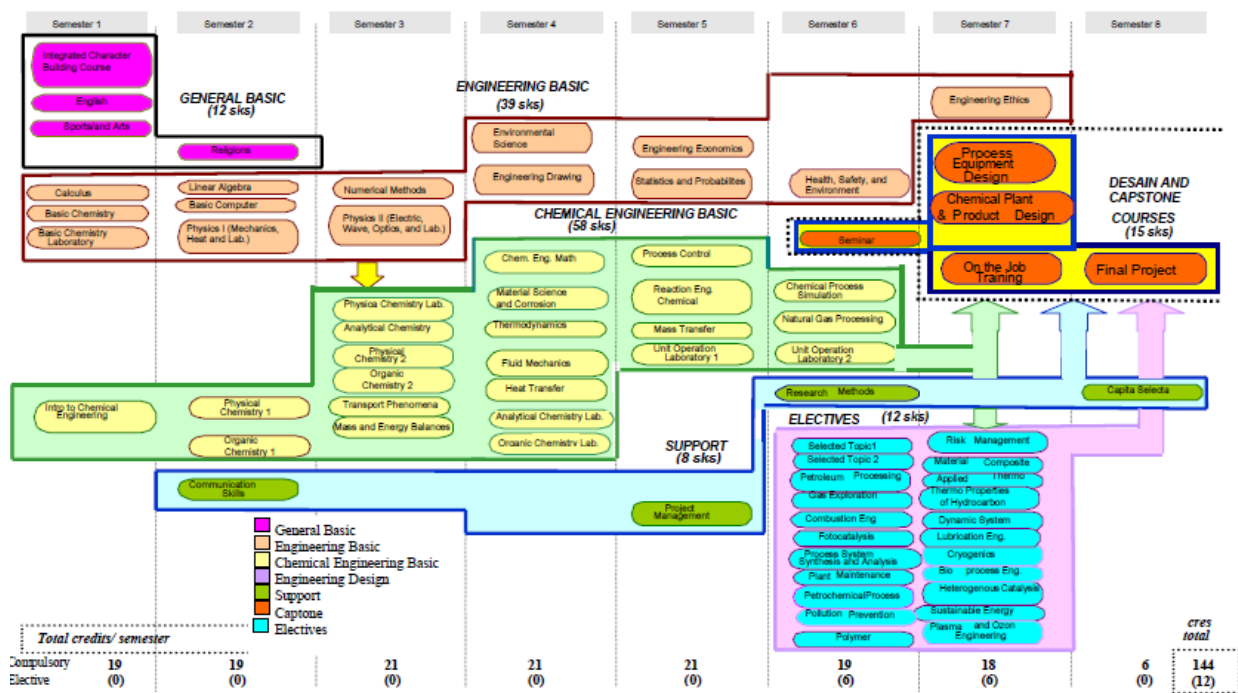


Figure 2.2 Curriculum Structure of ChESP

## 11. Ma trận các môn học và chuẩn đầu ra (kỹ năng)

(Danh sách các môn học được hệ thống theo học kỳ và phân bố giảng dạy các kỹ năng vào các môn học: mức độ giảng dạy và trình độ năng lực yêu cầu với môn học theo trình độ năng lực. Thang đo năng lực Thầy/Cô cần xác định rõ, phù hợp với CTĐT của Thầy/Cô, khuyến khích sử dụng thang Bloom)

Mức độ đóng góp của các môn học vào chuẩn đầu ra của CTĐT ngành Logistics và Quản lý chuỗi cung ứng được trình bày như Bảng 10 ([Ma trận môn học - CĐR](#)). Như trình bày ở trên, CĐR của CTĐT ngành Logistics và Quản lý chuỗi cung ứng gồm có 7 CĐR hoặc Intended Learning Outcomes (ILOs).

**Bảng 10. Đóng góp của các môn học vào CĐR của CTĐT ngành Logistics và Quản lý chuỗi cung ứng – 3 chuyên ngành**

No.	Courses code	Course	Credits	ILO1	ILO2	ILO3	ILO4	ILO5	ILO6	ILO7
<b>Semester 1</b>										
1	EN007IU	Writing AE1	2							X
2	EN008IU	Listening AE1	2							X
3	MA001IU	Calculus 1	4	X					X	X
4	PH013IU	Physics 1	2	X					X	X
5	PH014IU	Physics 2	2	X					X	X
6	PT001IU	Physical Training 1	3							
7	CH012IU	Chemistry Laboratory	1	X					X	X
8	CH011IU	Chemistry for Engineers	3	X					X	X
<b>Total credits</b>			<b>19</b>							
<b>Semester 2</b>										
9	EN011IU	Writing AE2	2							X
10	EN012IU	Speaking AE2	2							X
11	MA003IU	Calculus 2	4	X					X	X
12	PE008IU	Critical Thinking	3			X		X		X
13	PT002IU	Physical Training 2	3							
14	IS056IU	Introduction to Logistics & Supply Chain Management	1			X		X		X
15	PH015IU	Physics 3	3	X					X	X
<b>Total credits</b>			<b>18</b>							
<b>Summer semester</b>										
16	PE015IU	Philosophy of marxism and Leninism	3			X	X			
17	PE016IU	Political economics of marxism and leninism	2			X	X			
<b>Total credits</b>			<b>5</b>							
<b>Semester 3</b>										

No.	Courses code	Course	Credits	ILO1	ILO2	ILO3	ILO4	ILO5	ILO6	ILO7
18	IS019IU	Production Management	3		X		X		X	
19	IS086IU	Introduction to Computing	3	X	X				X	
20	MA027IU	Applied Linear Algebra	2	X					X	X
21	IS004IU	Engineering Probability & Statistics	4	X					X	
22	IS055IU	Principles of Logistics and Supply Chain Management	3	X	X			X		
23	PE017IU	Scientific socialism	2			X	X			
24	PE021IU	Pháp luật đại cương	3							
<b>Total credits</b>			<b>20</b>							
<b>Semester 4</b>										
25	IS020IU	Engineering Economy	3		X		X		X	
26	IS103IU	Deterministic models in OR	3	X	X				X	
27	IS057IU	Warehouse Engineering Management	3	X	X			X	X	
28	MA023IU	Calculus 3	4	X					X	X
29	IS074IU	Import – Export Management	3		X	X	X	X		
30	PE018IU	History of the Communist Party of Vietnam	2			X	X			
31	PE019IU	HCM' s thoughts	2			X	X			
<b>Total credits</b>			<b>20</b>							
<b>Summer semester</b>										
32	IS069IU	<b>Internship 1</b>	2	X			X		X	X
33		Military Training								
<b>Total credits</b>			<b>2</b>							
<b>Semester 5</b>										
34	IS109IU	Materials Handling Systems	2	X	X				X	X
35	IS091IU	Management Information Systems with ERP	3			X	X	X		





No.	Courses code	Course	Credits	ILO1	ILO2	ILO3	ILO4	ILO5	ILO6	ILO7
53	IS093IU	Predictive Data Analytics and Applications	3	X	X	X	X	X	X	
<b>Total credits</b>			<b>20</b>							
<b>Summer semester</b>										
54	IS070IU	<b>Internship 2</b>	3	X	X			X	X	X
<b>Total credits</b>			3							
<b>Semester 7</b>										
55	IS111IU	Capstone 1	3	X	X	X	X	X	X	X
56	IS067IU	International Transportation & Logistics	3	X	X			X	X	
<b>Đối với hướng chuyên ngành GENERAL (chung)</b>										
57	IS033IU	Multi-Criteria Decision Making	3	X	X					
58	IS107IU	Supply Chain Modelling and Simulation	3	X	X	X	X	X	X	X
59	IS062IU	E-Logistics in Supply chain management	3	X	X	X	X	X	X	X
<b>Đối với hướng chuyên ngành LSCM FOR ECOMMERCE</b>										
60	IS100IU	Decision Analytics	3	X	X	X	X	X	X	
61	IS107IU	Supply Chain Modelling and Simulation	3	X	X	X	X	X	X	X
62	IS062IU	E-Logistics in Supply chain management	3	X	X	X	X	X	X	X
<b>Đối với hướng chuyên ngành SUPPLY CHAIN ANALYTICS</b>										
63	IS100IU	Decision Analytics	3	X	X	X	X	X	X	
64	IS066IU	Data Mining in Supply Chain	3	X		X		X		X
	IS__IU	<b>Nhóm tự chọn số 02 - ISE Elective Course (choose 1 course below)</b>	<b>3</b>							
65	IS025IU	Quality Management	<b>3</b>	X	X	X	X		X	X
66	IS063IU	Sustainability in Supply Chain	3				X	X	X	

No.	Courses code	Course	Credits	ILO1	ILO2	ILO3	ILO4	ILO5	ILO6	ILO7
67	IS072IU	Port Planning and Operations	3	X	X			X	X	
68	BA130IU	Organizational Behavior	3	X		X		X		X
69	BA032IU	Sales Management	3	X		X		X		X
70	IS045IU	Leadership	3	X	X	X		X	X	X
71	IS080IU	Creative Thinking	3	X	X	X		X	X	X
72	BA003IU	Principles Of Marketing	3	X		X		X	X	X
73	BA156IU	Human Resources Management	3	X		X		X		X
74	IS066IU	Data Mining In Supply Chain	3	X		X		X		X
75	IS100IU	Decision Analytics (Chỉ có đối với hướng General)	3	X	X	X	X	X	X	
76	IS033IU	Multi-Criteria Decision Making (Chỉ có đối với hướng LSCM FOR ECOMMERCE và SUPPLY CHAIN ANALYTICS)	3	X	X					
77	IS062IU	E- Logistics in supply chain Management (Chỉ có đối với hướng SUPPLY CHAIN ANALYTICS)	3	X	X	X	X	X	X	X
78	IS107IU	Supply Chain Modelling and Simulation (Chỉ có đối với hướng SUPPLY CHAIN ANALYTICS)	3	X	X	X	X	X	X	X
79	____IU	<b>Nhóm tự chọn số 03 - Free Elective Course (choose 1 course)</b>	<b>3</b>							
		<b>Total credits</b>	<b>21</b>							
Semester 8										
<b>Đối với sinh viên có GPA &gt;70</b>										
80	IS048IU	Thesis	10	X	X	X	X	X	X	X

No.	Courses code	Course	Credits	ILO1	ILO2	ILO3	ILO4	ILO5	ILO6	ILO7
		<i>Total credits</i>	<b>10</b>							
<b>TỔNG SỐ TÍN CHỈ</b>			<b>150</b>							
<b>Đối với sinh viên có GPA &lt;= 70</b>										
<b>Cả 3 chuyên ngành, sinh viên học 2 môn học theo học phần</b>										
81	IS094IU	Advanced Industrial and Supply Chain Systems	4		X	X	X	X		X
82	IS108IU	Đồ án 2	6	X	X	X	X	X	X	X
<b>TỔNG SỐ TÍN CHỈ</b>			<b>150</b>							

<sup>(4)</sup>Cột “Tên môn học”: liệt kê tất cả các môn học của CTĐT được phân bố theo học kỳ. Mỗi môn học, cần xác định rõ mức độ đóng góp vào các CDR tương ứng, và thống nhất với thông tin được xác định trong đề cương môn học. Đối với nhóm môn học tự chọn, trình độ năng lực với các CDR phải tương ứng nhau.

<sup>(5)</sup>Cột “Chuẩn đầu ra của CTĐT”: liệt kê tất cả CDR của CTĐT. Chỉ lần liệt kê dưới dạng PLOi, không ghi nội dung cụ thể CDR.

**12. Mô tả vắn tắt nội dung và khối lượng các môn học (số thứ tự của môn học tương ứng với số thứ tự của môn học trong nội dung chương trình đào tạo)**

**Tên môn học (tiếng Anh, Tiếng Việt):**

- Số tín chỉ: (ghi rõ số tín chỉ lý thuyết và thực hành)
- Điều kiện tiên quyết/Môn học trước: (để học được môn học này người học phải hoàn thành các môn nào?)
- Mô tả nội dung môn học: Nêu được tóm tắt nội dung môn học, mục tiêu môn học đề ra ...

**Phương pháp triết học Mác – Lênin (Philosophy of Marxism and Leninism)**

- **Số tín chỉ:** 3 (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Môn học trang bị cho sinh viên những nội dung cơ bản về thế giới quan, phương pháp luận triết học Mác – Lênin.
- Giúp cho sinh viên vận dụng những tri thức về thế giới quan, phương pháp luận triết học Mác – Lênin một cách sáng tạo trong hoạt động nhận thức và thực tiễn, nhằm giải quyết những vấn đề mà đời sống xã hội của đất nước, của thời đại đang đặt ra.

**Kinh tế chính trị Mác – Lênin (Political economics of Marxism and Leninism):**

- **Số tín chỉ:** 2 (Lý thuyết: 2, Thực hành: 0)

- Điều kiện tiên quyết/Môn học trước: không

- Một là, trang bị cho sinh viên những kiến thức cơ bản, cốt lõi của Kinh tế chính trị Mác – Lênin trong bối cảnh phát triển kinh tế của đất nước và thế giới ngày nay. Đảm bảo tính cơ bản, hệ thống, khoa học, cập nhật tri thức mới, gắn với thực tiễn, tính sáng tạo, kỹ năng, tư duy, phẩm chất người học, tính liên thông khắc phục trùng lặp, tăng cường tích hợp và giảm tải, lược bớt những nội dung không còn phù hợp hoặc những nội dung mang tính kinh viện đối với sinh viên các trường Cao đẳng, Đại học không chuyên lý luận.

- Hai là, trên cơ sở hình thành tư duy, kỹ năng phân tích, đánh giá và nhận diện bản chất của các quan hệ lợi ích kinh tế trong phát triển kinh tế - xã hội của đất nước góp phần giúp sinh viên xây dựng trách nhiệm xã hội phù hợp trong vị trí việc làm và cuộc sống sau khi ra trường.

- Ba là, góp phần xây dựng lập trường, ý thức hệ tư tưởng Mác – Lênin đối với các sinh viên

#### **Chủ nghĩa Khoa Học Xã Hội (Scientific socialism):**

- **Số tín chỉ:** 2 (Lý thuyết: 2, Thực hành: 0)

- **Điều kiện tiên quyết/Môn học trước:** 1. Triết học Mác – Lênin, 2. Kinh tế chính trị Mác – Lênin

- Môn học trang bị cho sinh viên những nội dung cơ bản của chủ nghĩa xã hội khoa học (một trong ba bộ phận cấu thành chủ nghĩa Mác – Lênin)

- Giúp cho sinh viên vận dụng những tri thức cơ bản của chủ nghĩa xã hội khoa học một cách sáng tạo trong hoạt động nhận thức và thực tiễn, nhằm giải quyết những vấn đề mà đời sống xã hội của đất nước, của thời đại đang đặt ra.

#### **Lịch sử Đảng Cộng Sản Việt Nam (History of the Communist Party of Vietnam):**

- **Số tín chỉ:** 2 (Lý thuyết: 2, Thực hành: 0)

- **Điều kiện tiên quyết/Môn học trước:** 1. Triết học Mác – Lênin, 2. Kinh tế chính trị Mác – Lênin, 3. Chủ nghĩa xã hội khoa học.

- Về nội dung: cung cấp những tri thức có tính hệ thống, cơ bản về sự ra đời của Đảng cộng sản Việt Nam (1920-1930), sự lãnh đạo của Đảng đối với cách mạng Việt nam trong thời kỳ đấu tranh giành chính quyền (1930-1945), trong hai cuộc kháng chiến chống thực dân Pháp và đế quốc Mỹ xâm lược (1945- 1975), trong sự nghiệp xây dựng, bảo vệ Tổ quốc thời kỳ cả nước quá độ lên chủ nghĩa xã hội, tiến hành công cuộc đổi mới (1975-2018)

- Về tư tưởng: Thông qua các sự kiện lịch sử và các kinh nghiệm về sự lãnh đạo của Đảng để xây dựng ý thức tôn trọng sự thật khách quan, nâng cao lòng tự hào, niềm tin đối với sự nghiệp lãnh đạo của Đảng.

- Về kỹ năng: Trang bị phương pháp tư duy khoa học về lịch sử, kỹ năng lựa chọn tài liệu nghiên cứu, học tập môn học và khả năng vận dụng nhận thức lịch sử các công tác thực tiễn, phê phán quan niệm sai trái về lịch sử của Đảng.

### **Tư tưởng Hồ Chí Minh (HCM's thoughts):**

- **Số tín chỉ:** 2 (Lý thuyết: 2, Thực hành: 0)

- **Điều kiện tiên quyết/Môn học trước:** : 1. Triết học Mác – Lênin, 2. Kinh tế chính trị Mác – Lênin, 3. Chủ nghĩa xã hội khoa học.

- Về kiến thức: Trang bị cho sinh viên những kiến thức cơ bản về khái niệm, nguồn gốc, quá trình hình thành và phát triển tư tưởng Hồ Chí Minh; những nội dung cơ bản của tư tưởng Hồ Chí Minh; sự vận dụng của Đảng Cộng sản Việt Nam trong cách mạng dân tộc dân chủ và cách mạng xã hội chủ nghĩa, trong công cuộc đổi mới hiện nay.

- Về kỹ năng: Giúp cho sinh viên khả năng tư duy, phân tích, đánh giá, vận dụng sáng tạo tư tưởng Hồ Chí Minh vào giải quyết các vấn đề trong thực tiễn đời sống, học tập và công tác.

- Về thái độ: Giúp sinh viên nâng cao về bản lĩnh chính trị, yêu nước, trung thành với mục tiêu, lý tưởng độc lập dân tộc gắn liền với chủ nghĩa xã hội, nhận thức được vai trò, giá trị của tư tưởng Hồ Chí Minh đối với Đảng và dân tộc Việt Nam; thấy được trách nhiệm của bản thân trong việc học tập, rèn luyện để góp phần vào xây dựng và; bảo vệ Tổ quốc.

### **Tiếng Anh chuyên ngành 1 - Kỹ năng Viết (Writing AE1):**

- **Số tín chỉ:** 2 tín chỉ (Lý thuyết: 2, Thực hành: 0)

- **Mô tả nội dung môn học:** Môn học nhằm nâng cao kỹ năng viết trình độ tiên nâng cao (pre-advanced). Chương trình tập trung vào việc xây dựng bài luận dựa trên các kỹ năng viết như: làm dàn bài, viết câu luận đề, kết nối và sắp xếp trình tự các đoạn, dung từ và cụm từ nối để tạo sự mạch lạc cho bài văn. Các thể loại bao gồm: miêu tả người, đồ vật, qui trình, trình bày ý kiến, so sánh và đối chiếu, nguyên nhân – kết quả, vấn đề - giải pháp, nghị luận

#### **- Mục tiêu môn học:**

- Giúp sinh viên làm quen với phương pháp viết tiếng Anh học thuật
- Thực hành viết bài luận
- Nâng cao kỹ năng viết tiếng Anh học thuật

### **Tiếng Anh chuyên ngành 1 - Kỹ năng Nghe (Listening AE1):**

- **Số tín chỉ:** 2 tín chỉ (Lý thuyết: 2, Thực hành: 0)

- **Mô tả nội dung môn học:** Những kỹ năng nghe tiếng Anh học thuật, ghi chú, và thảo luận sẽ giúp sinh viên làm quen với những khó 25guy trong việc học tiếng Anh ở đại học. Sinh viên sẽ học các kỹ năng cần thiết cho sinh viên đại học quốc tế, bao gồm: nghe bài giảng chủ động, ghi chú hiệu quả, tham gia thảo luận tự tin. Cùng với các kỹ năng nghe, sinh viên cũng sẽ trau dồi 25guy vốn từ vựng học thuật.

- **Mục tiêu môn học:**

- Rèn luyện cho sinh viên thói quen nghe một cách chủ động
- Giúp sinh viên nâng cao vốn từ vựng tiếng Anh.
- Giúp sinh viên nâng cao kỹ năng nghe – ghi chép.
- Giúp sinh viên nhận dạng “ngôn ngữ của bài giảng” mà giáo viên thường sử dụng như: dấu hiệu, đặc điểm, và từ vựng của ngôn bản.
- Trau dồi kỹ năng tư duy phân tích.

**Tiếng Anh chuyên ngành 2 - Kỹ năng Viết (Writing AE2):**

- **Số tín chỉ:** 2 tín chỉ (Lý thuyết: 2, Thực hành: 0)

- **Điều kiện tiên quyết/Môn học trước:** Tiếng Anh chuyên ngành 1 – Kỹ năng nghe (Listening AE1) và Kỹ năng Viết (Writing AE1)

- **Mô tả nội dung môn học:** Khóa học nhằm cung cấp một cách tổng quát cấu trúc của một bài viết báo cáo nghiên cứu, từng bước giúp sinh viên hoàn tất một bài viết cụ thể trong lĩnh vực của mình. Nội dung của khóa học bao gồm: các thành phần của bài báo cáo, kỹ năng chọn và giới hạn đề tài, viết câu luận đề, làm dàn bài, tìm và dẫn chứng tài liệu, ghi chú, viết mở bài, nội dung chính và kết luận, viết và sửa chữa bản nháp. Sinh viên sẽ thực hành trên các đề tài liên quan đến môn học của mình.

- **Mục tiêu môn học:**

- Chọn và giới hạn đề tài nghiên cứu
- Hình thành, đánh giá, và sửa chữa câu luận đề
- Sắp xếp ý và viết dàn bài
- Tìm và đánh giá nguồn tài liệu
- Dẫn chứng tài liệu chính xác
- Ghi chú bằng nhiều cách
- Viết và sửa chữa bản nháp

**Tiếng Anh chuyên ngành 2 - Kỹ năng Nói (Speaking AE2)**

- **Số tín chỉ:** 2 tín chỉ (Lý thuyết: 2, Thực hành: 0)

- **Điều kiện tiên quyết/Môn học trước:** Tiếng Anh chuyên ngành 1 – Kỹ năng nghe (Listening AE1) và Kỹ năng Viết (Writing AE1)

- **Mô tả nội dung môn học:** Môn học cung cấp cho sinh viên các chiến lược thiết thực sử dụng trong việc thuyết trình. Ngoài ra sinh viên được giúp đỡ hình thành kỹ

năng lắng nghe, nhận xét và nêu ý kiến phản hồi đối với các bài thuyết trình khác trong lớp

- **Mục tiêu môn học:** Trang bị cho sinh viên kiến thức và kỹ năng thuyết trình bằng tiếng Anh trước công chúng: các bước chuẩn bị, chọn văn phong phù hợp, sử dụng tiếng Anh chuẩn xác nhằm truyền đạt đến đối tượng nghe thích hợp.

### **Tư duy phân tích (Critical Thinking)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)

- Điều kiện tiên quyết/Môn học trước: không

- Mô tả nội dung môn học:

Môn học cung cấp sinh viên những kiến thức nền về tư duy phân tích, kỹ năng hữu ích đối với mọi đối tượng ngành nghề. Sinh viên thực hành với các dạng lý luận, phân tích, đánh giá các lý luận của mình và của người khác. Sinh viên được hỗ trợ các phương pháp tìm kiếm thông tin để lý luận và kiểm định lý luận.

*Critical Thinking studies a process which is indispensable to all educated persons - the process by which we develop and support our beliefs and evaluate the strength of arguments made by others in real-life situations. It includes practice in inductive and deductive reasoning, presentation of arguments in oral and written form, and analysis of the use of language to influence thought. The course also applies the reasoning, to other fields such as business, science, law, social science, ethics, and the arts.*

### **Giải tích 1 (Calculus 1)**

- Số tín chỉ: 4 tín chỉ (Lý thuyết: 4, Thực hành: 0)

- Điều kiện tiên quyết/Môn học trước: không

- Mô tả nội dung môn học:

Hàm số, Giới hạn, Tính liên tục, Đạo hàm, Đạo hàm cho các hàm cơ bản, Quy tắc tính đạo hàm, Ứng dụng của đạo hàm, Quy tắc L'hospital, Tối ưu, Phương pháp Newton, Tích phân, Tích phân xác định, Các định lý cơ bản của giải tích, kỹ thuật tích phân.

*Functions; Limits; Continuity; Derivatives, Differentiation, Derivatives of Basic Elementary Functions, Differentiation Rules; Applications of Differentiation: l'Hôpital's Rule, Optimization, Newton's Method; Anti-derivatives; Indefinite Integrals, Definite Integrals, Fundamental Theorem of Calculus; Techniques of Integration; Improper Integrals; Applications of Integration*

### **Giải tích 2 (Calculus 2)**

- Số tín chỉ: 4 tín chỉ (Lý thuyết: 4, Thực hành: 0)

- Điều kiện tiên quyết/Môn học trước: Giải tích 1

- Mô tả nội dung môn học:

Dãy và Chuỗi; Các kiểm chứng hội tụ; Chuỗi hàm mũ; Chuỗi Taylor và Maclaurin; Tọa độ Descartes; Đường, mặt phẳng và các bề mặt; Các hàm vector vi phân và tích phân, Chiều dài cung và đường cong, tham số bề mặt; Hàm đa biến; Giới hạn, liên tục, vi phân từng phần, mặt phẳng tiếp tuyến; Các vector gradient; cực trị; Đa thức Lagrange; Tích phân nhiều lớp: Tích phân hai lớp, Tích phân ba lớp, kỹ thuật hội tụ; Các miền vector, Tích phân đường, Tích phân mặt.

*Sequence and Series; Convergence Tests; Power Series; Taylor and Maclaurin Series; Cartesian Coordinates; Lines, Planes and Surfaces; Derivatives and Integrals of Vector Functions, Arc Length and Curvature, Parametric Surfaces; Functions of Several Variables; Limits, Continuity, Partial Derivatives, Tangent Planes; Gradient Vectors; Extrema; Lagrange Multipliers; Multiple Integrals: Double Integrals, Triple Integrals, Techniques of Integration; Vector Fields, Line Integrals, Surface Integrals.*

### **Vật lý 1 (Physics 1)**

- Số tín chỉ: 2 tín chỉ (Lý thuyết: 2, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Khảo sát động học, động lực học, năng lượng học của chuyển động của chất điểm và của vật rắn. Khảo sát động lực học lưu chất, tính chất của khí lý tưởng, và các nguyên lý nhiệt động lực học.

*This course examines concepts and principles of kinetics, dynamics, energetics of motion of a material particle, solid, fluid dynamics, properties of ideal gas, and thermodynamics*

### **Vật lý 2 (Physics 2)**

- Số tín chỉ: 2 tín chỉ (Lý thuyết: 2, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Khảo sát động lực học lưu chất, tính chất của khí lý tưởng, và các nguyên lý nhiệt động lực học.

*This course provides students basic knowledge about fluid mechanics; macroscopic description of gases; heat and the first law of thermodynamics; heat engines and the second law of thermodynamics; microscopic description of gases and the kinetic theory of gases.*

### **Vật lý 3 (Physics 3)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:



Giới thiệu sinh viên kỹ lưỡng về các nguyên tắc cơ bản của vật lý cho sinh viên vật lý và chuẩn bị hành trang cho họ nghiên cứu thêm về vật lý và hỗ trợ sự hiểu biết và thiết kế các ứng dụng thực tế trong lĩnh vực của họ.

Nội dung: Tĩnh điện, hạt trong điện trường và từ trường, điện từ, mạch điện, phương trình Maxwell, bức xạ điện từ.

*To provide a thorough introduction to the basic principles of physics to physics and engineering students in order to prepare them for further study in physics and to support their understanding and design of practical applications in their fields. Content: Electrostatics, particles in electric and magnetic fields, electromagnetism, circuits, Maxwell's equations, electromagnetic radiation.*

### **Thí nghiệm hóa học (Chemistry laboratory)**

- Số tín chỉ: 1 tín chỉ (Lý thuyết: 0, Thực hành: 1)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Khóa học này được thiết kế cho các chuyên ngành không chuyên về hóa học, vì nó dành cho sinh viên đang học kỹ thuật như điệ, công nghệ thông tin, .... Khóa học giới thiệu các công việc trong phòng thí nghiệm với sự nhấn mạnh vào các kỹ thuật liên quan đến hóa học.

*This course is designed for non-chemistry majors, as it is intended for students pursuing a degree in information technology, electronic and telecommunication. The course introduces the lab-work with emphasis on techniques relevant to engineering in chemistry.*

### **Hóa cơ bản (Chemistry for Engineers)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Môn học được thiết kế dành cho sinh viên ngoài ngành kỹ thuật hóa học. Môn học cung cấp các nguyên lý cơ bản về hoá học cần thiết để tiếp thu kiến thức ở các môn học cơ sở. Nội dung của môn học bao gồm bản chất hóa học của vật chất, trạng thái của vật chất, liên kết hóa học, độ bền hóa học, cấu trúc hóa học, phản ứng hóa học, cân bằng hóa học, tốc độ phản ứng, nhiệt động học, năng lượng hóa học, điện hóa học, lực tương tác giữa các phân tử, phức chất và hóa học hạt nhân.

*This course is designed for non-chemistry majors. The course provides a strong background in the fundamentals of chemistry, preparing students for further study in their major field. Topics include important principles, theories, concepts of chemistry, and chemical calculations necessary for a comprehension of the structure of matter, the*

*chemical actions of the common elements and compounds. The impact of chemistry on everyday life and on the environment is also introduced wherever possible.*

### **Giải tích 3 (Calculus 3):**

- **Số tín chỉ:** 4 tín chỉ (Lý thuyết: 4, Thực hành: 0)

- **Điều kiện tiên quyết/Môn học trước:** Giải tích 1, Giải tích 2

- **Mô tả nội dung môn học:** Số phức, chuỗi phức, hàm phức, đạo hàm phức; Biến đổi Laplace, biến đổi z, chuỗi Fourier, biến đổi Fourier, biến đổi ngược, biến đổi của đạo hàm và tích phân, phương trình đạo hàm riêng cấp một, phương trình đạo hàm riêng cấp hai, phương trình đạo hàm riêng, những ứng dụng trong mạch điện và xử lý tín hiệu.

- **Mục tiêu môn học:**

- + Kiến thức về số phức và chuỗi, hàm phức và đạo hàm phức
- + Kiến thức về biến đổi Laplace, biến đổi z, chuỗi Fourier và biến đổi Fourier, phổ Fourier, đáp ứng tần số
- + Những kỹ năng toán và tính toán để giải phương trình đạo hàm riêng và trong những lĩnh vực như mạch điện, viễn thông, xử lý tín hiệu và điều khiển.
- + Phát triển sự tự tin và thành thạo trong việc thảo luận toán bằng tiếng anh.

### **Đại số tuyến tính ứng dụng (Applied Linear Algebra)**

- **Số tín chỉ:** 2 tín chỉ (Lý thuyết: 2, Thực hành: 0)

- **Điều kiện tiên quyết/Môn học trước:** không

- **Mô tả nội dung môn học:**

Khóa học cung cấp cho sinh viên kiến thức cơ bản về đại số tuyến tính với các ứng dụng, đặc biệt là kỹ năng giải các hệ phương trình tuyến tính bằng phương pháp khử Gauss.

*The course provides the student with basic knowledge in linear algebra with applications, in particular the skill of solving linear systems of equations using Gauss elimination method.*

### **Khoa học môi trường (Environmental Science)**

- **Số tín chỉ:** 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)

- **Điều kiện tiên quyết/Môn học trước:** không

- **Mô tả nội dung môn học:**

Khóa học này cung cấp kiến thức cơ bản về khoa học môi trường bao gồm các vấn đề chung, sinh thái và tác động của các hoạt động của con người lên tài nguyên thiên nhiên và môi trường và phát triển bền vững & nghiên cứu tất cả các vấn đề chung; sinh thái học: những điều cơ bản của khoa học môi trường; gia tăng dân số và sử dụng tài

nguyên thiên nhiên và môi trường; tài nguyên thiên nhiên và khai thác hiện tại; ô nhiễm và tác động của nó, phát triển kinh tế và bền vững môi trường & phát triển nhận thức chung của học sinh về tác động có thể có của các hoạt động của con người lên môi trường và tài nguyên thiên nhiên để đánh giá các hoạt động kinh tế có liên quan.

*This course provides the basic knowledge of environmental science that includes general issues, ecology, and the impact of human activities to natural resources and environment and sustainable development & study all general issues; ecology: the basics of environmental science; population growth and utilization of natural resources and the environment; natural resources and current exploitation; pollution and its impacts, environmental economic and sustainable development & develop general awareness of the students about possible impacts of human activities on the environment and natural resources in order to justify relevant economic practices.*

### **Tin học cho kỹ sư (Introduction to computing)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Môn học giới thiệu về MATLAB, gói công cụ lập trình cho kỹ sư và nhà khoa học. Sinh viên sẽ học các cơ bản về MATLAB, cách viết chương trình MATLAB, và cách giải quyết những bài toán kỹ thuật bằng MATLAB. Môn học sẽ chú trọng đến những kỹ năng giải quyết vấn đề và công cụ toán quan trọng trong kỹ thuật.

*Introduction to MATLAB, a powerful programming package for engineers and scientists. Students will learn the fundamentals of MATLAB, how to write programs in MATLAB, and how to solve engineering problems using MATLAB. Emphasis on problem-solving skills and mathematical tools of importance in engineering.*

### **- Pháp luật đại cương (General Law)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:
- Cung cấp những kiến thức cần thiết về hệ thống pháp luật Việt Nam thông qua công nghệ tích hợp và các trường hợp thực tế cho sự bền vững về xã hội và văn hóa.
- Nâng cao nhận thức về trách nhiệm đối với người khác và cách bảo vệ chấm dứt các loại vi phạm pháp luật, đặc biệt là tham nhũng trong các lĩnh vực xã hội.
- Rèn luyện các kỹ năng cần thiết để đóng vai trò là đại sứ đảm bảo xã hội công bằng và quyền bình đẳng toàn cầu.
- Sử dụng các nguồn pháp lý trực tuyến tích hợp và các công cụ truyền thông để trợ giúp cộng đồng để xác định các vấn đề và phát triển các biện pháp đối phó.

### **Xác suất thống kê cho kỹ thuật (Engineering Probability and Statistics)**

- Số tín chỉ: 4 tín chỉ

- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Môn học khảo sát các khái niệm khác nhau trong xác suất và thống kê, thảo luận về các kỹ thuật thống kê và ứng dụng trong các tình huống thực tế. Các chủ đề chính của môn học bao gồm: thống kê mô tả, biến ngẫu nhiên rời rạc và liên tục, lấy mẫu và phân bố mẫu, khoảng tin cậy, thử nghiệm giả thuyết, phân tích phương sai, hồi quy tuyến tính.

*The aim of this course is to examine various concepts in probability and statistics. This course also discusses various statistical techniques and the use of them in practical situations. Key topics of this course include: descriptive statistics, discrete and continuous random variables, sampling and sampling distributions, confidence intervals, hypothesis testing, analysis of variance, simple linear and multiple regressions.*

### **Kinh tế kỹ thuật (Engineering Economy)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Tất cả các quyết định về quản lý và kỹ thuật đều mang đến những hệ quả về kinh tế, như là lợi nhuận hoặc rủi ro. Môn học này cung cấp những kiến thức và kỹ thuật cần thiết đánh giá các phương án ra quyết định. Các chủ đề được trình bày trong môn học này gồm có: khấu hao, ước lượng và quản lý chi phí, thuế, lạm phát, rủi ro và không chắc chắn trong việc ra quyết định, phân tích phương án thay thế thiết bị, phân tích dòng tiền tệ.

*Economic decisions involving engineering alternatives; annual cost, present & future worth, rate of return, and benefit-to-cost; before and after tax replacement economy; organizational financing; break-even charts; unit and minimum-cost public sector studies.*

### **Kế toán tài chính (Financial Accounting)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Môn học cung cấp kiến thức cơ bản về các lý thuyết, nguyên lý, và ứng dụng của các báo cáo kế toán và tài chính theo tiêu chuẩn US. Đề tài bao gồm lý thuyết về credit và debit, tài khoản, nhật ký đặc biệt, chu kỳ kế toán, lãi suất, cộng dồn và trì hoãn, tiền tệ, tài sản, kiểm kê, báo cáo tài chính... Sinh viên có thể chuẩn bị và thực hiện các giao dịch kế toán, trình bày, giải thích ý nghĩa các thông tin tài chính, kế toán cho các nhà đầu tư, người quản lý.

*This course develops a basic understanding on the theories, principles, and applications of accounting and financial reporting, essentials in the US standard, including topics such as the theory of debit and credit, accounts, special journals, the accounting cycle, notes and interest, accruals and deferrals, cash, receivables, inventory, fixed assets, and the preparation of financial statements. In general, its primary aim is to provide the basic knowledge in preparing and processing accounting transactions in order to present financial details in a relevant and effective manner, as well as interpreting these accounting information for different types of external and internal investors, management and other accounting information users.*

### **Các nguyên lý Logistics và Quản lý chuỗi cung ứng (Principle of Logistics and Supply chain management)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Đây là một môn học giới thiệu Logistics và quản lý chuỗi cung ứng (SCM). Nó cung cấp một cái nhìn tổng quan về các khái niệm cơ bản, quy trình kinh doanh và mô hình / công cụ. Mục tiêu của môn học này là để xác định vấn đề và chiến lược trong hoạt động chuỗi cung ứng hiện nay thông qua các trường hợp thực tế. Mô hình phân tích và các công cụ kỹ thuật được giới thiệu khi cần thiết. Khóa học kết hợp kiến thức kinh doanh SCM với tư duy phân tích và xác định vai trò của SCM liên quan đến lĩnh vực kinh doanh khác. Môn học phục vụ như một lộ trình dẫn đến các khóa học chuyên sâu về các chủ đề liên quan.

*This is an introductory course to Logistics and supply chain management (SCM). It provides an overview of fundamental concepts, business processes and models/tools. The objective of this course is to identify problems, issues and strategies in today's supply chain operations via real-world cases. Analytical models and technical tools are introduced as needed. This course combines SCM business knowledge with analytical thinking and pinpoints the role of SCM relative to other business disciplines. It serves as a roadmap to more in-depth courses on related topics.*

### **Quản lý sản xuất (Production management)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Sau khi học xong môn này, sinh viên có thể hiểu rõ vai trò, mục tiêu và quy trình quản lý sản xuất và điều hành trong doanh nghiệp. Phân tích một vấn đề trong kinh doanh, cung cấp các giải pháp quản lý sản xuất, điều hành, quản lý chuỗi cung ứng để tối ưu hóa hệ thống nội bộ. Ứng dụng các công cụ phân tích ví dụ như mô hình kiểm

soát hàng tồn kho, để đáp ứng nhu cầu cạnh tranh trong và ngoài nước và đưa ra quyết định trong kinh doanh.

*On completion of this unit students will be able to: Articulate the role, objectives and processes of operations management and how operations management is applied in businesses, Analyse a business problem to provide operations management solutions to optimise internal systems including production scheduling and supply chain management, Utilise a range analytical tools such as inventory control models to satisfy competing internal and external demands and make business decisions.*

### **Giới thiệu ngành Logistics và Quản lý chuỗi cung ứng (Introduction to Logistics and Supply chain)**

- Số tín chỉ: 1 tín chỉ (Lý thuyết: 0, Thực hành: 1)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Khóa học này sẽ giới thiệu chung về môi trường pháp lý ảnh hưởng đến các cá nhân, thương nhân và các giao dịch thương mại. Sinh viên sẽ được làm quen và từ đó hiểu được các hình thức và quy định pháp lý về doanh nghiệp, các nguyên tắc cơ bản về luật hợp đồng, trong đó bao gồm giao kết, thực hiện, vi phạm và các chế tài áp dụng cho vi phạm hợp đồng. Ngoài ra, môn học sẽ xem xét các nguyên tắc cơ bản của pháp quy về trách nhiệm sản phẩm, bất động sản, giao dịch có bảo đảm và luật phá sản. Môn học giới thiệu về ngành Kỹ thuật Hệ thống Công nghiệp trong hệ thống các ngành kỹ thuật ở Việt Nam và khu vực, đề cập đến các ứng dụng trong công nghiệp, bao gồm sản xuất và dịch vụ. Môn học sẽ có đưa ra các vấn đề trong công nghiệp để sinh viên tìm cách giải quyết.

*This course focuses on familiarizing new Logistics & Supply Chain Management students to Logistics & Supply Chain Management in general and Logistics & Supply Chain Management at IU. The intention is to prepare students to become successful at IU and successful Logistics & Supply Chain Management Engineers.*

### **Vận trù học 1- Các mô hình tất định (Deterministic model in OR)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết: không

Môn học trước: Đại số tuyến tính ứng dụng

- Mô tả nội dung môn học:

Môn học trang bị các kiến thức cơ bản về qui hoạch toán học như qui hoạch tuyến tính, qui hoạch phi tuyến, qui hoạch động, qui hoạch nguyên. Các qui hoạch toán học này là những công cụ quan trọng cho việc phân tích các mô hình tất định để tối ưu hóa các bài toán thực tế trong quản lý sản xuất và dịch vụ cũng như trong các lĩnh vực khác.

*Elements of problem solving and algorithmic design. Use of numerical analysis and linear algebra to solve industrial engineering problems. Topics to be covered include: problem formulations, simplex method in tableau form, duality theory, an introduction to the geometry of the simplex method, sensitivity analysis, transportation and network flow problems, optimality conditions and basic numerical methods for nonlinear programs.*

**Kỹ thuật Thiết kế và Quản lý Nhà kho (Warehouse engineering management)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Môn học này cung cấp cho sinh viên kiến thức về các qui tắc, qui trình và kỹ thuật cho việc lập kế hoạch, quản lý và hoạt động kho hiệu quả. Thông qua đó, sinh viên có thể hiểu thấu đáo vai trò của quản lý kho bãi trong việc tăng thêm giá trị cho chuỗi cung ứng và hiệu suất của tổ chức.

*This course provides the students with an understanding of the principles, processes and techniques for the effective planning, management and operation of warehouses. Through this exposure, students will gain insights into how warehousing adds value to the organisation's supply chain and how warehousing decisions impact the performance of the organisation.*

**Kỹ thuật điều độ trong Sản xuất và Dịch vụ (Scheduling & Sequencing)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết: Vận trù học 1 – Các mô hình tất định
- Mô tả nội dung môn học:

Mục đích môn học nhằm cung cấp các kiến thức từ các khái niệm cơ bản đến các kinh nghiệm thực tiễn trong công tác điều độ. Môn học này sẽ giới thiệu các giải thuật điều độ cho máy đơn, máy song song, mô hình flow shop, job shop. Đồng thời môn học cũng cung cấp các phương pháp để giải quyết những vấn đề điều độ như giải thuật kinh nghiệm, giải thuật xây dựng, phương pháp phân nhánh – giới hạn (Branch-and-Bound).

*This course gives an introduction to scheduling problems: techniques, principles, algorithms and computerized scheduling systems. Topics include scheduling algorithms for single machine, parallel machine, flow shop, job shop and also solution methodologies such as heuristic procedures, constructive algorithms, branch and bound approaches, and genetic algorithms.*

**Quản lý thu mua (Procurement management)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không

- Mô tả nội dung môn học:

Môn học đề cập đến vai trò của việc thu mua trong hoạt động quản lý chuỗi cung ứng, các qui trình thu mua, quản lý các nguồn cung, đàm phán, quan hệ nhà cung cấp, đặc biệt chú ý đến chất lượng sản phẩm, gắn cung ứng với nhu cầu và các công cụ hỗ trợ cho công tác thu mua. Lý thuyết và các mô hình thực tế sẽ được trình bày trong khóa học.

*This unit covers the following: the role of Purchasing and Procurement in Supply Chain Management, purchasing procedures, supplier sourcing and management, negotiations, supplier relationships, specifying product quality, matching supply with demand and support tools for purchasing and procurement. Comprehensive theories and models developed by practitioners are examined.*

### **Vận chuyển Quốc tế (International transportation & logistics)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)

- Điều kiện tiên quyết: không

Môn học trước: Vận trù học 1 – Các mô hình tất định

- Mô tả nội dung môn học:

Học sinh học về tầm quan trọng của dịch vụ logistics và vận chuyển quốc tế. Sinh viên sẽ được học các phương pháp và ứng dụng cơ bản về vận trù học để triển khai, vận hành và tối ưu hóa toàn bộ mạng lưới nguyên vật liệu của công ty các tài liệu công ty. Điều này đặc biệt được áp dụng trong việc sắp xếp tối ưu các nguồn và dòng nguyên vật liệu cũng như các mối liên kết tối ưu của chúng dưới góc nhìn của công nghệ vận chuyển. Các chủ đề gồm có: những yêu cầu cho các công ty logistics; hoạt động trong vận tải hàng hóa đường bộ, đường sắt, hàng không và vận tải biển; cạnh tranh trong vận tải quốc tế; kế toán chi phí cho giao nhận vận tải; định giá trong vận tải hàng hóa đường bộ, đường sắt, hàng không và vận tải biển; quản lý thông tin trong giao nhận vận tải...

*Students learn the significance of international traffic and transport logistics. Student will learn basic methods and applications of operations research to implement, operate and optimize overall company material flow technical networks. This applies in particular to the subject of the optimal arrangement of sources and outflows and their dimension as well as their optimal interconnection from a transport technology point of view.*

*Topics include: requirements for logistics companies; active in road freight, rail, air and sea transport; competition in international transport; competition in international transport; cost accounting for freight forwarding; price setting in road freight, rail, air and sea transport; information management in freight forwarding...*

### **Quản lý tồn kho (Inventory management)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)



- Điều kiện tiên quyết: không

Môn học trước: Xác suất thống kê cho kỹ thuật

- Mô tả nội dung môn học:

Mọi tổ chức đều lưu trữ nguyên vật liệu để ứng phó với những biến đổi và sự không chắc chắn trong cung và cầu. Tồn kho được bổ sung bởi việc giao hàng từ nhà cung cấp và giảm đi khi đáp ứng nhu cầu của khách hàng. Quản lý hàng tồn kho chịu trách nhiệm cho tất cả các khía cạnh của quản lý kho. Mức tồn kho cao làm cho chi phí tăng cao và các tổ chức liên tục tìm cách giảm chi phí hàng tồn kho của họ mà không làm ảnh hưởng đến dịch vụ của mình. Môn học này cung cấp cho sinh viên sự hiểu biết về các nguyên lý, quy trình và phương pháp quản lý hiệu quả hàng tồn kho liên quan đến các hoạt động khác trong chuỗi cung ứng. Khóa học xem xét các phương pháp liên quan đến nhu cầu độc lập và nhu cầu phụ thuộc. Môn học cũng nhấn mạnh đến các thông tin cần thiết để hỗ trợ các phương pháp, bao gồm cả thông tin từ các Hệ thống thông tin quản lý với ứng dụng ERP hàng tồn kho, dự báo nhu cầu và hoạt động theo kế hoạch.

*Every organisation holds stocks of materials to allow for variations and uncertainty in supply and demand. Stocks are replenished by deliveries from suppliers and reduced to meet demands from customers. Inventory management is responsible for all aspects of stock control. High stock buffer comes at a high price and organisations are continually looking for ways of reducing their inventory costs without affecting service. This course provides students with an understanding of the principles, processes and methods for the effective management of inventory in relation to other activities in the supply chain. The course examines both the independent demand and dependent demand methods. Attention is given to the information needed to support these methods, including information from the inventory Management Information Systems with ERP Applications, forecasts of demand and planned operations.*

### **Hệ thống nâng chuyển Vật liệu (Materials handling systems)**

- Số tín chỉ: 2 tín chỉ (Lý thuyết: 2, Thực hành: 0)

- Điều kiện tiên quyết: không

- Mô tả nội dung môn học:

Môn học cung cấp các phương pháp thích hợp để nâng chuyển và lưu trữ nguyên vật liệu bao gồm thực hành an toàn, sử dụng thiết bị thích hợp, kiểm soát kỹ thuật, thiết bị bảo vệ cá nhân. Ngoài ra còn có những quy trình bảo quản vật liệu không nguy hại và nguy hại, bảo trì dự phòng các thiết bị nâng chuyển vật liệu, và an toàn máy móc.

*Proper methods for material handling and storage including safety practices, proper equipment usage, engineering controls, and personal protective equipment. Included are procedures for storage of non-hazardous and hazardous materials, material handling equipment preventative maintenance, and motor fleet safety.*

### **Quản lý bán lẻ (Retail Management)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: Các nguyên lý tiếp thị
- Mô tả nội dung môn học:

Môn học cung cấp cho sinh viên với một cái nhìn toàn diện về bán lẻ và ứng dụng của các khái niệm tiếp thị trong một môi trường quản lý bán lẻ thực tế. Như một người quản lý tiếp thị tiềm năng, môn học này sẽ cung cấp cho sinh viên cái nhìn sâu sắc vào môi trường bán lẻ mà sinh viên sẽ là một phần và cho phép sinh viên đưa ra quyết định trong sự tương tác với các nhà bán lẻ. Môn học cũng cung cấp một nền tảng tốt cho những người quan tâm đến việc sở hữu hoặc điều hành một doanh nghiệp bán lẻ nhỏ hoặc những người quan tâm theo đuổi sự nghiệp bán lẻ như một người mua hàng hóa, quản lý cửa hàng.

*This course provides the student with a comprehensive view of retailing and an application of marketing concepts in a practical retail managerial environment. As a potential marketing manager, this course will give students insight into the retailing environment of which students will be a part and allow students to make informed decisions in your interaction with retailers. The course also provides a good foundation for those interested in owning or running a small retail business or those interested in pursuing a retail career as a merchandise buyer or store manager.*

#### **Quản lý Xuất Nhập Khẩu (Import – export management)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: Các nguyên lý tiếp thị
- Mô tả nội dung môn học:

Môn học nhằm cung cấp sinh viên kiến thức, kỹ năng, nền tảng cần thiết để thành công trong lĩnh vực quản lý xuất nhập khẩu. Sinh viên được học các thủ tục thương mại, giấy tờ cần thiết để có cách tiếp cận có hệ thống trong việc xử lý các giao dịch thương mại và công việc giấy tờ khác nhau.

*The basic objective of this course is to provide to students with the necessary knowledge, skills and foundations for acquiring a wide range of rewarding careers into the rapidly expanding world of Import & Export Management. In addition, this course aims at imparting knowledge of trade procedures and documentation formalities with a view to enable the participants to develop a systematic approach in handling trade transaction and incidental paper work.*

#### **Tiếng anh học thuật (Scientific writing)**

- Số tín chỉ: 2 tín chỉ (Lý thuyết: 2, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- **Mô tả nội dung môn học:**

Khóa học này cung cấp cho sinh viên đại học khả năng viết một cách khoa học. Khóa học nhằm mục đích cải thiện văn bản học thuật và khoa học của sinh viên bằng tiếng Anh, và giúp họ hoàn thành thành công các báo cáo khóa học, luận văn, luận văn và bài báo đề xuất bản cũng như trình bày thích hợp. Sau khi hoàn thành khóa học, chúng tôi hy vọng sinh viên của chúng tôi trở thành hiệu quả hơn, hiệu quả hơn, và nhà văn tự tin hơn.

*This course is offered for undergraduate students at School of IEM, IU. It aims to improve students' academic and scientific writing in English, and helps them successfully complete course reports, thesis, dissertations, and articles for publication as well as doing a proper presentation, etc. Upon completion of the course, we hope our students become more effective, more efficient, and more confident writers.*

### **Hệ thống thông tin quản lý với ứng dụng ERP (Management Information Systems with ERP Applications)**

- **Số tín chỉ:** 3 (Lý thuyết: 3, Thực hành: 0)

- **Điều kiện tiên quyết:** Không.

- **Mục tiêu của môn học:**

- + Sau khi hoàn thành môn học này, sinh viên sẽ có khả năng:
- + Áp dụng các khái niệm về hệ thống và thông tin vào doanh nghiệp.
- + Xác định nhu cầu của doanh nghiệp đối với thương mại điện tử.
- + Áp dụng các công cụ phát triển vào hệ thống thông tin doanh nghiệp.
- + Thảo luận những vấn đề về đạo đức, bảo mật, và quản lý toàn cầu khi mà chúng có liên quan đến hệ thống thông tin máy tính.

- **Mô tả nội dung môn học**

Môn học nhằm trang bị cho sinh viên các kiến thức nền tảng về Hệ thống thông tin quản lý với ứng dụng ERP. Vai trò của hệ thống thông tin trong công tác quản lý được phân tích. Các kỹ năng, công cụ đánh giá, phân tích và thiết kế hệ thống thông tin được trình bày.

### **Kỹ thuật thiết kế chuỗi cung ứng và Logistics (Logistics engineering & supply chain design)**

- **Số tín chỉ:** 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)

- **Điều kiện tiên quyết:** không

- **Môn học trước:** Vận trù học 1 – Các mô hình tất định

- **Mô tả nội dung môn học:** Môn học này nhằm mục đích phát triển sự hiểu biết về các khái niệm và nội dung chính yếu của Quản lý chuỗi cung ứng; phát triển sự hiểu biết về cấu trúc Chuỗi cung ứng và Hậu cần, và cách thiết kế chuỗi cung ứng hiệu quả; xây dựng và giải quyết các vấn đề liên quan đến hậu cần và chuỗi cung ứng với các kỹ thuật tối ưu hóa.

- Khóa học này nhằm mục đích:

+Phát triển sự hiểu biết về các khái niệm và các điểm chính của Quản lý chuỗi cung ứng.

+Phát triển sự hiểu biết về Logistics và cấu trúc chuỗi cung ứng, và cách thiết kế một chuỗi cung ứng hiệu quả.

+Xây dựng và giải quyết các vấn đề liên quan đến logistics và chuỗi cung ứng bằng các kỹ thuật tối ưu hóa.

### **Đồ án 1 (Capstone 1)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)

- Điều kiện tiên quyết/Môn học trước: không

- Mô tả nội dung môn học:

Đồ án 1 là một khóa học kéo dài một học kỳ được thực hiện vào năm cuối. Sinh viên tham gia vào một dự án nghiên cứu tập trung vào các vấn đề kinh tế, xã hội và môi trường để nghiên cứu một hệ thống hiện tại, xác định vấn đề có thể và khám phá các thành tựu nghiên cứu đã được công bố trong một lĩnh vực nghiên cứu mà sinh viên đã đồng ý với các cố vấn luận án để hỗ trợ và phát triển trong luận án sau này. Khóa học này là dự án cá nhân. Kết quả là, sinh viên phải phát triển một mô-đun hoặc hệ thống nguyên mẫu với các yêu cầu cấp độ cơ bản mà sinh viên có thể cải thiện và phát triển trong luận án.

*Capstone project is a semester-long course taken at the senior year. Students engage in a research project focused on economic, social and environmental problems to study a current system, identify the possible problem, and explore in literature published research achievements in a research field that students have already agreed upon with potential thesis advisors in order to support and develop in thesis later. This research is individual work. Students and advisors meet to discuss together as much as needed. In the result, students have to develop a prototype module or system with the basic level requirements that it can improve and develop in the thesis.*

### **Quản lý dự án (Project management)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)

- Điều kiện tiên quyết: không

Môn học trước: Vận trù học 1 – Các mô hình tất định

- Mô tả nội dung môn học:

Môn học này cung cấp các khái niệm cơ bản về quản lý dự án được mô tả thông qua quyền hướng dẫn về quản lý dự án (PMBOK Guide). Quyền hướng dẫn này nhấn mạnh về năm nhóm quy trình quản lý dự án, gồm có: khởi tạo, lập kế hoạch, thực thi, kiểm soát, và kết thúc. Đồng thời, quyền sách cũng nhấn mạnh về chính khối kiến thức của dự án bao gồm: tích hợp, phạm vi, thời gian, chi phí, chất lượng, nhân lực, thông

tin, rủi ro, và mua sách. Bên cạnh đó, môn học cũng cung cấp kiến thức về các phần mềm máy tính hỗ trợ cho quản lý dự án như Microsoft Project. Hoạch định và thực hiện dự án là những hoạt động quan trọng trong phát triển công nghiệp. Môn học trang bị các kiến thức cơ bản để xem xét toàn bộ các giai đoạn của dự án với các khía cạnh quản lý, kinh tế, kỹ thuật, và tài chính qua đó có thể quản lý dự án một cách hiệu quả. Môn học bao gồm các nội dung: xác định, đánh giá và chọn lựa dự án, cấu trúc dự án, điều độ dự án, quản lý nguồn lực, công nghệ, ngân sách, chi phí, kiểm soát dự án, kết thúc dự án. Môn học còn trang bị kiến thức về các dự án nghiên cứu & phát triển, về hỗ trợ máy tính trong quản lý dự án.

*This course is developed to provide the principal concept on project management which was characterized by the project management body of knowledge guide (PMBOK Guide). This guide emphasizes the five project process groups of initiating, planning, executing, controlling and closing, and the nine knowledge areas of project integration, scope, time, cost, quality, human resources, communication, risk, and procurement management. In addition, this course also provides computer aid for project management by introducing the application of Microsoft Project and project scheduling.*

### **Quản lý rủi ro và an toàn trong Chuỗi cung ứng (Supply Security and risk management)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)

- Điều kiện tiên quyết/Môn học trước: Các nguyên lý Logistics & quản lý chuỗi cung ứng; Xác suất thống kê cho kỹ thuật

- Mô tả nội dung môn học:

Quản lý rủi ro và an ninh, cùng với nhu cầu bảo vệ hoạt động cung ứng và duy trì kinh doanh sau thảm họa, đã trở thành mối bận tâm hàng đầu của các doanh nghiệp, đặc biệt là các tập đoàn đa quốc gia. Khóa học bao quát các chuẩn mực về an ninh của một chuỗi cung ứng cũng như các vấn đề liên quan đến an ninh quốc gia.

*Supply security and risk management have become major business concerns in view of the need to protect the supply chain and maintain business continuity in the wake of high-consequence disruptive events. This course is provide a broad overview of key supply chain security areas and issues in the context of homeland security.*

### **Kỹ thuật dự báo (Time series & Forecasting technique)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)

- Điều kiện tiên quyết: không

Môn học trước: Xác suất thống kê cho kỹ thuật

- Mô tả nội dung môn học:

Định nghĩa đơn giản nhất của dự báo là một quá trình với mục tiêu dự đoán các sự kiện hoặc điều kiện ở tương lai một cách chính xác nhất có thể nhằm ra quyết định tốt hơn. Mục tiêu của môn học trang bị cho sinh viên các kiến thức: Sự thiết lập và các đặc điểm của các mô hình dự báo. Thu thập, diễn dịch, tổ chức, phân tích dữ liệu để xây dựng các mô hình dự báo. Các khái niệm nền tảng về thống kê và xác suất dung trong dự báo. Các cấu trúc thứ bậc của các mô hình dự báo. Sử dụng các phần mềm trong hoạt động dự báo.

*The simplest definition of economic forecasting is that it is a process that has as its objective the prediction of future events or conditions to reduce that uncertainty so that our decisions will be better ones. Specific objectives are to instruct you in: the formulation and specification of forecasting models; data collection, interpretation, organization, and analysis for building forecasting models; fundamental statistical and probability concepts used in forecasting; the existence of a hierarchy of forecasting models; the use of econometric software in a lab setting.*

### **Mô hình hóa và mô phỏng trong chuỗi cung ứng (Supply Chain Modelling and Simulation)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 2, Thực hành: 1)

- Điều kiện tiên quyết: Deterministic Models in OR, Probabilistic Models in OR, Logistics and supply chain design

- Mô tả nội dung môn học:

Môn học này giới thiệu các phương pháp mô phỏng và mô hình hóa quyết định cho quản lý chuỗi cung ứng và hậu cần. Mô hình hóa bao gồm biểu diễn toán học và logic của một hệ thống, thực thể, hiện tượng hoặc quá trình. Mô phỏng là một phương pháp để triển khai một mô hình theo thời gian nhằm nỗ lực thiết kế, thử nghiệm hoặc phân tích một hệ thống “thực tế”. Các công cụ lập mô hình sẽ được sử dụng tập trung vào mục đích chung và chuyên môn hóa với các công cụ phần mềm cụ thể (ví dụ: anyLogistix). Môn học cũng bao gồm các ví dụ mô phỏng và tối ưu hóa chuỗi cung ứng thông qua phát triển và xây dựng các mô hình, đồng thời thảo luận cách sử dụng các mô hình này cũng như kết quả mô phỏng và tối ưu hóa của chúng để cải thiện việc ra quyết định quản lý. Cùng với các bài tập cá nhân, học sinh sẽ làm việc theo nhóm để xây dựng mô phỏng giải quyết vấn đề “thực tế

### **Hệ thống chuỗi cung ứng lạnh (Cold chain systems)**

- Số tín chỉ: 3 (Lý thuyết: 3, Thực hành: 0)

- Điều kiện tiên quyết: Principles of Logistics and Supply Chain Management, Warehouse Engineering Management

- Mục tiêu môn học:

Sinh viên sẽ được cung cấp những kiến thức và kỹ năng cơ bản khái niệm, quy trình nghiệp vụ và các mô hình/công cụ cơ bản để giải quyết các vấn đề trong các giai đoạn khác nhau của hệ thống chuỗi cung ứng lạnh.

### **Thương mại điện tử trong Logistics và Chuỗi cung ứng (E-Logistics in Supply chain management)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học: Các nguyên lý Logistics & quản lý chuỗi cung ứng

Đào sâu nghiên cứu vai trò của thương mại điện tử trong việc tạo ra mối quan hệ hợp tác giữa các nhà vận tải và phân phối nhằm dung tối đa nguồn lực sẵn có của các đối tác. Sự tương thích giữa công nghệ và hạ tầng vận tải, cơ cấu kiểm soát dòng vật tư và thông tin giữa bên mua và bên bán, cũng như đồng bộ hóa hệ thống giữa các bên được đặc biệt nhấn mạnh. Ngoài ra, môn học cũng cung cấp các công cụ hỗ trợ đắc lực để tạo ra giá trị trong toàn bộ chuỗi cung ứng.

*Comprehensive inquiry into the role of LSCM for E-Commerce in collaborative distribution and logistics relationships. Special attention is afforded to resource and technology interdependencies, exchange governance mechanisms and relationship management bench-marking. Emphasis is given to the tools for creating value in the supply chain.*

### **Phân tích quyết định (Decision Analytics)**

- Số tín chỉ: 3 (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết: Engineering Probability & Statistics
- Mục tiêu môn học:

Để giới thiệu cho sinh viên các khái niệm chính và phương pháp tiếp cận cơ bản trong phân tích định lượng và cung cấp nền tảng cho mô hình phân tích quyết định.

### **Hệ thống thương mại điện tử (E-Commerce systems)**

- Số tín chỉ: 3 (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết: Không

Sinh viên sẽ được cung cấp thông tin đầy đủ về hoạt động kinh doanh chính và các yếu tố công nghệ của thương mại điện tử (E-commerce). Sinh viên có thể áp dụng các trường hợp thực tế đã thảo luận ở trên để ứng dụng vào công việc và được chuẩn bị tốt hơn để hoàn thành tốt trong công việc.

### **Predictive Data Analytics and Applications (Phân tích dữ liệu dự đoán và ứng dụng)**

- Số tín chỉ: 3 (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết: Không
- Mục tiêu môn học:

Môn học phân tích dữ liệu dự đoán và ứng dụng nhằm mục đích cung cấp kiến thức cho sinh viên về cách đưa ra dự đoán bằng kỹ thuật máy tính. Mặc dù các nhà khoa học đã quen với việc đưa ra dự đoán dựa trên các lý thuyết tổng hợp và được chấp nhận, nhưng ngày nay, phân tích dữ liệu lớn có thể đưa ra dự đoán dựa trên việc thực hiện một chuỗi các bước xử lý dữ liệu. Môn học giải thích các quy trình phân tích cũng như các kỹ thuật đưa ra dự đoán.

### **Khai thác dữ liệu trong Chuỗi cung ứng (Data mining in Supply chain)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Khai thác dữ liệu dùng để chỉ một nhóm các kỹ thuật được sử dụng để phát hiện các mối quan hệ thú vị của dữ liệu. Với sự khả dụng của đại cơ sở dữ liệu dùng để lưu trữ, quản lý và đồng bộ hóa dữ liệu, sự đột phá mới của khai thác dữ liệu là nơi gặp gỡ của các hệ thống cơ sở dữ liệu, trí tuệ nhân tạo và các thuật toán phân tích dữ liệu có hiệu quả. Tính chất phân tán của một số cơ sở dữ liệu, kích thước và độ phức tạp cao của nhiều kỹ thuật giới thiệu những thách thức tính toán thú vị. Môn học cung cấp kiến thức tổng quan về hệ thống kinh doanh thông minh trong lĩnh vực quản lý chuỗi cung ứng và tiếp thị; Giải quyết như thế nào để tận dụng hệ thống kinh doanh thông minh để xác định tiêu chí, làm sắc nét tính chính xác của dự báo và lập kế hoạch, theo dõi hoạt động kinh doanh và cung cấp biểu đồ, bảng điểm, báo cáo chiến lược, báo cáo hoạt động và / thời gian thực để nâng cao ra quyết định cho chuỗi cung ứng và tiếp thị. SAP-giải pháp kinh doanh thông minh được giới thiệu để minh họa cho khái niệm.

*Data mining refers to a family of techniques used to detect interesting nuggets of relationships/knowledge in data. With the availability of large databases to store, manage and assimilate data, the new thrust of data mining lies at the intersection of database systems, artificial intelligence and algorithms that efficiently analyze data. The distributed nature of several databases, their size and the high complexity of many techniques present interesting computational challenges.*

*An overview of business intelligence in the field of supply chain management and marketing. Addresses how to leverage business intelligence systems to define KPIs, sharpen the accuracy of forecasting and planning, track business activities, and deliver dashboards, scorecards, strategic reporting, and operational/real-time reporting to enhance decision making for supply chain and marketing. SAP business intelligence solution is introduced to illustrate the concepts store, manage and assimilate data, the new thrust of data mining lies at the intersection of database systems, artificial intelligence and algorithms that efficiently analyze data. The distributed nature of several databases, their size and the high complexity of many techniques present interesting computational challenges.*

*An overview of business intelligence in the field of supply chain management and marketing. Addresses how to leverage business intelligence systems to define KPIs,*



*sharpen the accuracy of forecasting and planning, track business activities, and deliver dashboards, scorecards, strategic reporting, and operational/real-time reporting to enhance decision making for supply chain and marketing. SAP business intelligence solution is introduced to illustrate the concepts*

### **Data Collection, Analysis and Applications (Thu thập, phân tích và ứng dụng dữ liệu)**

- **Số tín chỉ: 3** (Lý thuyết: 3, Thực hành: 0)

- **Điều kiện tiên quyết: Không**

- **Mục tiêu môn học:**

Phân tích, thu thập số liệu và ứng dụng là môn học về: cách thu thập, sắp xếp, phân tích và trực quan hóa dữ liệu theo cách chính xác nhất. Cách thu thập dữ liệu, phân tích dữ liệu và trực quan hóa dữ liệu à một trong những kỹ năng, công cụ và khái niệm mà bạn cần để thành công trong tương lai bất kể chuyên ngành hiện tại của bạn là gì. Sinh viên sẽ học và thực hành cách xử lý dữ liệu một cách chuyên nghiệp và có trách nhiệm.

### **Luật kinh doanh (Business Law)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)

- Điều kiện tiên quyết/Môn học trước: không

- Mô tả nội dung môn học:

+ Giới thiệu khái niệm cơ bản, nguyên tắc và kiến thức chung về Luật kinh doanh bằng ngôn ngữ pháp lý.

+ Giới thiệu cho sinh viên về các hình thức kinh doanh chính tại Việt Nam và các quy định cho từng loại. Ngoài ra, khả năng tổ chức lại và mất khả năng thanh toán cho các doanh nghiệp, là chủ đề chính của khóa học này.

+ Tăng sự hiểu biết của sinh viên về các quy định của Việt Nam về giải quyết tranh chấp kinh doanh.

+ Cho học sinh suy luận pháp lý và phát triển khả năng áp dụng các khái niệm pháp lý.

+ Giới thiệu sinh viên với các tổ chức thương mại quốc tế chính và các quy tắc thương mại quốc tế chính.

+ Phát triển kỹ năng giải quyết vấn đề và phân tích pháp lý và áp dụng nó vào các tình huống thực tế hàng ngày.

*Familiarize the student with legal language; basic concepts, principles and general knowledge of business Law. This course also introduce to students about main business forms in Vietnam and regulations for each. Also, possibility of reorganization and Insolvency for enterprises, as main subject matter of this course. Moreover, increase the student's understanding of the Vietnamese regulations over business dispute resolution, and expose the student to legal reasoning and develop his/her ability*

*to apply legal concepts. It introduces students to main trade international organizations and main international trade rules; and develop problem solving and legal analyzing skills and apply it to day- to-day practical situations.*

### **Kỹ thuật hệ thống (Systems engineering)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Kỹ thuật hệ thống là khóa học các phương pháp để phát triển và phân tích các hệ thống. Khóa học này cung cấp kiến thức và kỹ năng cần thiết cho các kỹ sư trong quy trình phát triển và phân tích hệ thống (sản xuất và dịch vụ): quy trình kỹ thuật hệ thống, phương pháp đánh giá, lựa chọn và tích hợp các thành phần hệ thống, mô phỏng hệ thống và đánh giá độ tin cậy, tính sẵn sàng và khả năng phục vụ của các hệ thống.

*Systems Science is the course of methods to developing and analyzing the systems. This course provides the knowledge and skills necessary for the engineers in the development process and systems analysis (manufacturing and services): systems engineering processes, methods of evaluation, selection and integration of system components, system simulation, and assessment of reliability, availability, and serviceability of the systems.*

### **Tư duy sáng tạo (Creative thinking)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Môn học cung cấp cho sinh viên kỹ thuật cách thức để cải thiện tính linh hoạt của sinh viên. Sinh viên sẽ suy nghĩ và khám phá các phương pháp được sử dụng bởi các nhà quản lý và tổ chức để tạo ra và duy trì mức độ đổi mới cao. Các chủ đề bao gồm: sở thích tư duy cá nhân, cách thức sáng tạo, kỹ thuật tư duy sáng tạo, phương pháp lựa chọn ý tưởng, kỹ thuật hợp tác để sáng tạo, điều kiện thúc đẩy sự sáng tạo, thiết kế để tương tác, công nghệ đột phá và sở hữu trí tuệ. Khóa học sử dụng các hoạt động vui chơi và thực hành để kích thích sự đổi mới.

*Students will learn techniques for improving the flexibility and originality of their thinking and will explore approaches used by managers and organizations to create and sustain high levels of innovation. Topics include: personal thinking preferences, everyday creativity and eliminating mental blocks, creative thinking techniques, idea selection approaches, teaming techniques for creativity, conditions that promote creativity, design for interaction, disruptive technologies, and intellectual property. The course uses fun and hands-on activities to stimulate innovation.*

### **Quản lý Chất lượng (Quality Management)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết: Xác suất thống kê cho kỹ thuật
- Mô tả nội dung môn học:

Môn học này cung cấp cho sinh viên những hiểu biết về các nguyên lý, khái niệm và các kỹ thuật cơ bản liên quan đến Quản lý chất lượng tổng thể. Khóa học ban đầu sẽ tập trung vào các khái niệm về chất lượng và sự đóng góp của các chuyên gia về quản lý chất lượng. Tiếp theo, khóa học sẽ giúp tìm hiểu quá trình thực hiện TQM, các giải thưởng và chứng nhận về chất lượng thường được áp dụng trong doanh nghiệp để đánh giá kết quả thực hiện của doanh nghiệp đó. Các vấn đề trên cũng liên quan đến việc quản lý các phản ánh của khách hàng và thị trường. Sau đó khóa học sẽ giúp tìm hiểu các kỹ thuật khác nhau có thể được sử dụng để thiết kế và nâng cao chất lượng sản phẩm và dịch vụ.

*This course provides students with an understanding of the fundamental principles, concepts and techniques relating to Total Quality Management. This course will first focus on quality concepts and the contributions of various quality gurus to quality management. Next, we will explore the implementation process of TQM and the major quality awards and certifications sought after by organisations in their quest for performance excellence. This will be followed by the management of the Voice of the Customer and the Voice of the Market. We will then explore the different techniques that can be used to design and improve quality in products and services.*

### **Phát triển bền vững trong Chuỗi cung ứng (Sustainability in Supply Chain)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: Các nguyên lý Logistics & quản lý chuỗi cung ứng
- Mô tả nội dung môn học:

Những trải nghiệm và ví dụ toàn cầu đã chỉ ra một cách toàn diện về môi trường bền vững của tổ chức và các tiêu chí khảo cổ học tích hợp vào quản lý chuỗi cung ứng/ quá trình mua và ra quyết định của đại lý công cộng và tư nhân; các tổ chức và các đơn vị doanh nghiệp có thể cải thiện hiệu suất tài chính và môi trường trong khi giải quyết vấn đề đạo đức, tái sinh xã hội, tài nguyên / tác động và mối quan tâm phát triển kinh tế chất thải. Môn học này sẽ cho phép học sinh tham gia vào các dự án nghiên cứu ứng dụng bao gồm thiết kế quản lý chuỗi cung ứng và hệ thống thu mua và các sản phẩm mà có thể xem xét đến các vấn đề về xã hội và đạo đức môi trường trong chính sách, chương trình và các báo cáo của tổ chức và doanh nghiệp.

*There is global experience and examples that show how comprehensive organizational environmental sustainability and archaeological criteria integrated into the supply chain management/procurement process and decision-making of public and private agencies, organizations and corporate entities can improve financial and environmental performance, while addressing ethics, social regeneration,*

*resource/waste impacts and economic development concerns. This course will allow students to participate in applied research projects that include designing supply chain management and procurement systems and products, which address environmental, social and ethical considerations in organizational and corporate policy, program and reporting.*

### **Quy hoạch và điều hành cảng biển (Port planning and Operation)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Cung cấp cho sinh các kiến thức về hệ thống cảng biển, vị trí địa lý của cảng liên quan đến các vấn đề về quy hoạch và vận hành. Trình bày phương pháp và qui trình thiết kế, qui hoạch và vận hành cảng. Ngoài ra, sinh viên được trang bị các kiến thức về kết nối nội địa, liên kết giữa cảng và các hạ tầng vận chuyển khác, hoạt động vận chuyển hàng hải. Quản lý giao thông, hàng hóa, hoạt động của các công tiếp nhận, thiết bị và an toàn cảng.

*This course provides the students with an understanding of port system, geographical location of ports, related planning and operational issues. Methods and processes for port planning and design. Besides that, the students are provided the knowledge about Inland connectivity, port's linkage to transport infrastructure, intermodal connections, and marine operations in ports. Traffic management, cargo handling, terminal operations, facilities and equipment, port security*

### **Hành vi tổ chức (Organizational behavior)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Môn học cung cấp kiến thức về hành vi tự nhiên của tổ chức, cá nhân trong các tổ chức; cá tính; nhận thức; các ý tưởng về động lực; ra quyết định; các sự khác nhau về văn hoá; lãnh đạo; quản lý và sự hiểu biết về đội nhóm; thế lực và quyền lực; quản lý tổ chức qua sự thay đổi; quản lý sự căng thẳng (stress) và văn hoá tổ chức.

*The nature of organisational behaviour, individual behaviour in organisations; personality; perception; motivation concepts; decision-making; cultural differences; leadership; managing and understanding groups and teams; influence and power; managing organisations through change; stress management and organisational culture.*

### **Quản lý bán hàng (Sales management)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không

- Mô tả nội dung môn học:

Môn học đề cập đến các vấn đề, chính sách và chức năng của quản lý doanh số vốn liên quan thiết yếu đến sự kết nối giữa khâu tiếp thị và bán sản phẩm; vai trò của người quản lý bộ phận kinh doanh trong việc phát triển đội ngũ nhân viên tiếp thị và bán hàng. Chủ đề bao gồm phân tích thị trường, địa lý khu vực, chính sách bồi thường, lập kế hoạch bán sản phẩm.

*Problems, policies, and functions of sales management as the vital link between selling and marketing. Role of the sales manager in the development of a successful salesforce. Topics include territory and market analyses, compensation, sales planning, and control*

### **Kỹ năng Lãnh đạo (Leadership)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Môn học cung cấp kiến thức về phát triển tổ chức và học tập; dẫn dắt tổ chức học tập; lý thuyết lãnh đạo và các quan điểm, như phỏng theo mô hình (followership), phát triển lãnh đạo; huấn luyện và cố vấn; dẫn dắt các đội và nhóm, lãnh đạo và sự đa dạng của tổ chức.

*Organisational development and learning; leading learning organisations; leadership theories and perspectives, followership, leadership development; coaching and mentoring; leading groups and teams, leadership and diversity*

### **Các nguyên lý tiếp thị (Principles of marketing)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Môn học cung cấp kiến thức khái niệm cơ bản cần thiết về tiếp thị. Môn học chú trọng việc tìm hiểu nhu cầu thị trường, hành vi của khách hàng cũng như các chiến lược tiếp thị qua giá, sản phẩm, vị trí, khuyến mãi v.v... của công ty. Môn học cũng đề cập đến các phương pháp nghiên cứu thị trường, các yếu tố môi trường ảnh hưởng đến thị trường.

*The course of Principles of Marketing provides the students with necessary information on the basic concepts of Marketing. It focuses on the understanding of Market Demand and Customers Behaviors as well as Marketing strategies developed by firms in terms of Pricing, Product, Place, Promotion, etc. The course also mentions various methods to market research and environmental factors that affects the marketing activities.*

### **Quản lý nguồn nhân lực (Human resources management)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Môn học thảo luận những tác động của những thay đổi về mặt xã hội, pháp lý, kinh tế, đạo đức, chính trị, chiến lược và môi trường, vấn đề và phát triển trên các quy trình, các thực hành, các chương trình và chính sách quản lý nguồn nhân lực.

*The effects of sociological, legal, economic, ethical, political, strategic and environmental changes, issues and developments on human resource management processes, practices, programs and policies.*

### **Thực tập 1 (Internship 1)**

- Số tín chỉ: 2 tín chỉ (Lý thuyết: 2, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: Không
- Mô tả nội dung môn học:

Khóa học này là một khóa thực tập và được thiết kế để bổ sung thêm cho phương pháp học tập theo truyền thống và thực nghiệm. Kỳ thực tập cung cấp cho sinh viên cơ hội để áp dụng thực tế kiến thức thu được trong các Khoa Kỹ thuật Công Nghiệp

Thực tập được cử đến các cơ quan, bao gồm các công ty nước ngoài, cơ quan chính phủ và các doanh nghiệp tư nhân. Sinh viên cần tối thiểu 15 ngày làm việc (5 ngày tham quan nhà máy, 5 ngày viết báo cáo, 5 ngày nhận sự chấp thuận của người giám sát).

*This course is an internship and is designed to supplement traditional classroom-based learning with experiential learning. The internship provides students with the opportunity to practically apply knowledge gained in their courses of Industrial & Systems Engineering.*

*Internships can be with a variety of host organizations, including foreign companies, government agencies and private industries. A minimum of 15 working days is required (5 days visit factory, 5 days write report, 5 days to get approval from supervisor). Whether the students have arranged their internship themselves or have been assisted in arranging one by the program assistant or other lecturers, they should let the program assistant know once there is a problem with the internship. The program coordinator can either intervene appropriately or see if the students can be transferred to a different company.*

### **Thực tập 2 (Internship 2)**

- Số tín chỉ: 3 tín chỉ (Lý thuyết: 3, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: không
- Mô tả nội dung môn học:

Khóa học này là một khóa thực tập và được thiết kế để bổ sung cho việc học tập trên lớp với phương pháp truyền thống và thực nghiệm. Khóa thực tập cung cấp cho sinh viên cơ hội để áp dụng thực tế kiến thức thu được ở Nhà trường.

Kỳ thực tập được thực hiện trong các công ty, ví dụ như công ty nước ngoài, cơ quan chính phủ và các ngành công nghiệp tư nhân. Sinh viên được yêu cầu tối thiểu 320 giờ làm việc hoặc 40 ngày làm việc. Các sinh viên tự sắp xếp kỳ thực tập của họ hoặc được giảng viên hướng dẫn/khoa hỗ trợ sắp xếp để hoàn thành khóa học thực tập.

*This course is an internship and is designed to supplement traditional classroom-based learning with experiential learning. The internship provides students with the opportunity to practically apply knowledge gained in their courses of Industrial & Systems Engineering.*

*Internships can be with a variety of host organizations, including foreign companies, government agencies and private industries. A minimum of 320 working hours or 40 working days is required. Whether the students have arranged their internship themselves or have been assisted in arranging one by the program assistant or other lecturers, they should let the program assistant know once there is a problem with the internship. The program coordinator can either intervene appropriately or see if the students can be transferred to a different company.*

#### **Luận văn tốt nghiệp (Thesis)**

- **Số tín chỉ: 10** (Lý thuyết: 10, Thực hành: 0)

- **Điều kiện tiên quyết:** Không

- **Mô tả vắn tắt nội dung:** Luận văn tốt nghiệp là một nghiên cứu cá nhân kéo dài một học kỳ vào học kỳ cuối cùng của năm cuối. Học sinh được yêu cầu giải quyết một vấn đề quy mô lớn bằng cách thiết kế một hệ thống mới hoặc phát triển một giải pháp toàn diện để cải thiện hệ thống hiện tại. Thiết kế mới hoặc giải pháp cải tiến phải tính đến các hạn chế thực tế như điều kiện kinh tế, xã hội và môi trường.

#### **Logistics và quản lý chuỗi cung ứng nâng cao (Advanced Industrial and Supply Chain Systems)**

- **Số tín chỉ: 4** (Lý thuyết: 4, Thực hành: 0)

- **Điều kiện tiên quyết:** Logistics and supply chain design

- **Mục tiêu môn học:**

Sinh viên sẽ được cung cấp kiến thức nâng cao có hệ thống và kỹ năng thiết kế về vận hành hệ thống logistics và quản lý chuỗi cung ứng. Hiểu được tầm quan trọng của các quyết định trong chuỗi cung ứng đối với một tổ chức. Các quyết định tác động đến chuỗi cung ứng được đánh giá trên các chỉ số hiệu suất khác nhau. Trọng tâm nằm ở việc hiểu và áp dụng các phương pháp phân tích hiện đại, được các công ty công nghiệp, thương mại và logistics sử dụng trong thực tiễn kinh doanh.

**Đồ án 2 (Capstone 2)**

- Số tín chỉ: 6 tín chỉ (Lý thuyết: 6, Thực hành: 0)
- Điều kiện tiên quyết/Môn học trước: Capstone
- Mô tả nội dung môn học:

Capstone II tiếp nối Capstone I và tập trung vào các giai đoạn nâng cao của đồ án. Môn học lấy những khái niệm ban đầu và biến chúng thành một giải pháp được hiện thực hóa đầy đủ. Capstone II mở rộng thêm đồ án bắt đầu trong Capstone I hoặc cải tiến hệ thống hiện tại, tập trung vào việc triển khai, thử nghiệm giai đoạn cuối cùng của hệ thống công nghiệp và dự án thiết kế kỹ thuật. Sinh viên sẽ xây dựng dựa trên công việc trước đây, tập trung vào ứng dụng thực tế, thách thức trong thế giới thực và tích hợp thiết kế của họ vào các hệ thống hiện có.

Trong phần kết quả, sinh viên thường trình bày các dự án đã hoàn thành của mình, bao gồm việc triển khai thực tế, kết quả kiểm tra và tài liệu.

**TRƯỞNG KHOA****NGUYỄN VĂN HỢP****KT. HIỆU TRƯỞNG  
PHÓ HIỆU TRƯỞNG****ĐINH ĐỨC ANH VŨ**



**PHỤ LỤC 1:**  
**NỘI DUNG ĐIỀU CHỈNH CHƯƠNG TRÌNH ĐÀO TẠO NGÀNH LOGISTICS  
VÀ QUẢN LÝ CHUỖI CUNG ỨNG KHÓA 2023 SO VỚI KHÓA 2022**

*(Kèm theo Quyết định số /QĐ-ĐHQT ngày tháng năm 2023  
của Hiệu trưởng trường Đại học Quốc tế)*

**1. Các môn học loại bỏ khỏi chương trình đào tạo**

Ngành Logistics và Quản lý Chuỗi cung ứng chia làm 3 hướng chuyên ngành: General; LSCM for E-Commerce; Supply Chain Analytics

Hướng chuyên ngành Chung (General)	Hướng chuyên ngành LSCM for E-Commerce	Hướng chuyên ngành Supply Chain Analytics
<ul style="list-style-type: none"><li>- Bỏ môn bắt buộc Numerical Methods (IS089IU, 3TC) ở học kỳ 5</li><li>- Bỏ môn tự chọn Engineering Drawing (IS054IU, 3TC) ở nhóm tự chọn số 1 học kỳ 5</li><li>- Bỏ môn tự chọn Probabilistic Models in OR (IS024IU, 3 TC) ở nhóm tự chọn số 1 học kỳ 5</li><li>- Bỏ môn bắt buộc Simulation Models in IE (IS028IU, 4TC) ở học kỳ 6</li><li>- Bỏ môn bắt buộc Capstone Design (IS083, 3 TC) ở học kỳ 7</li><li>- Bỏ môn tự chọn Entrepreneurship In Supply Chain (IS064IU, 3TC) ở nhóm tự chọn số 2 học kỳ 7</li><li>- Bỏ môn tự chọn Creative Thinking (IS080IU, 3TC) ở nhóm tự chọn số 2 học kỳ 7</li></ul>		

**2. Các môn học bổ sung vào chương trình đào tạo**

Hướng chuyên ngành Chung (General)	Hướng chuyên ngành LSCM for E-Commerce	Hướng chuyên ngành Supply Chain Analytics
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<ul style="list-style-type: none"> <li>- Thêm môn Pháp luật đại cương (General Law, PE021IU - 3TC) là môn bắt buộc ở học kỳ 3</li> <li>- Thêm môn Capstone 1 (IS111IU, 3TC) là môn bắt buộc ở học kỳ 7</li> <li>- Thêm môn Advanced Industrial and Supply Chain Systems (IS094IU, 6 tín chỉ) ở học kỳ 8</li> <li>- Thêm môn Capstone 2 (IS108IU, 6 tín chỉ) ở học kỳ 8</li> </ul>		
<ul style="list-style-type: none"> <li>- Thêm môn Cold Chain Systems (IS105IU - 3TC) là môn bắt buộc ở học kỳ 6</li> <li>- Thêm môn Supply Chain Modelling and Simulation (IS107IU - 3TC) là môn bắt buộc ở học kỳ 7</li> <li>- Thêm môn Decision Analytics (IS100IU, 3TC) là môn tự chọn nhóm 2 ở học kỳ 7</li> </ul>	<ul style="list-style-type: none"> <li>- Thêm môn E-Commerce Systems (IS106IU - 3TC) là môn bắt buộc ở học kỳ 6</li> <li>- Thêm môn Supply Chain Modelling and Simulation (3TC) là môn bắt buộc ở học kỳ 7</li> <li>- Thêm môn Decision Analytics (3TC) là môn bắt buộc ở học kỳ 7</li> </ul>	<ul style="list-style-type: none"> <li>- Thêm môn Data Collection, Analysis and Applications (IS092IU, 3TC) là môn bắt buộc ở học kỳ 5</li> <li>- Thêm môn Predictive data analytics (IS093IU, 3TC) là môn bắt buộc ở học kỳ 6</li> <li>- Thêm môn Decision Analytics (IS100IU, 3TC) là môn bắt buộc ở học kỳ 7</li> <li>- Thêm môn Supply Chain Modelling and Simulation (IS107IU, 3TC) là môn tự chọn nhóm 2 ở học kỳ 7</li> </ul>

### 3. Các điều chỉnh khác

Hướng chuyên ngành Chung (General)	Hướng chuyên ngành LSCM for E-Commerce	Hướng chuyên ngành Supply Chain Analytics
<p><b>Giảm số tín chỉ:</b></p> <ul style="list-style-type: none"> <li>- Giảm môn Deterministic models in OR (IS081IU) từ 4 tín chỉ còn 3 tín chỉ, Mã mới IS103IU</li> <li>- Giảm môn Materials Handling Systems (IS059IU) từ 3 tín chỉ còn 2 tín chỉ, Mã mới IS109IU</li> <li>- Giảm môn Procurement Management (IS068IU) từ 3 tín chỉ còn 2 tín chỉ, Mã mới IS110IU. Chuyển từ học kỳ 6 sang học kỳ 5</li> </ul>		

- Giảm môn Time series & forecasting techniques (IS058IU) từ 3 tín chỉ còn 2 tín chỉ, Mã mở IS104IU. Chuyển từ nhóm tự chọn 1 học kỳ 5 sang bắt buộc học kỳ 5

**Chuyển môn từ bắt buộc thành tự chọn hoặc ngược lại:**

- Chuyển môn Business Law (IS073IU, 3TC) bắt buộc ở học kỳ 3 sang tự chọn nhóm 1 ở học kỳ 5
- Chuyển môn Ethnics and professional skills for engineers (PE020IU, 3TC) bắt buộc ở học kỳ 6 sang nhóm tự chọn số 3 ở học kỳ 7
- Chuyển môn Environmental Science (PE014IU, 3TC) bắt buộc ở học kỳ sang tự chọn số 3 ở học kỳ 7
- Chuyển Supply Security And Risk Management (IS065IU, 3TC) tự chọn ở học kỳ 7 sang bắt buộc ở học kỳ 6
- Chuyển Project Management (IS026IU, 3 tín chỉ) từ bắt buộc học kỳ 7 sang bắt buộc học kỳ 6

<ul style="list-style-type: none"> <li>- Chuyển môn E-Logistics in Supply chain management (IS062IU, 3TC) tự chọn ở học kỳ 7 sang bắt buộc ở học kỳ 7</li> </ul>	<ul style="list-style-type: none"> <li>- Chuyển môn E-Logistics in Supply chain management (IS062IU, 3TC) tự chọn ở học kỳ 7 sang bắt buộc ở học kỳ 7</li> <li>- Chuyển môn Multi-Criteria Decision Making (IS033IU, 3TC) bắt buộc ở học kỳ 7 sang tự chọn ở học kỳ 7</li> </ul>	<ul style="list-style-type: none"> <li>- Chuyển Data Mining In Supply Chain (IS066IU, 3TC) tự chọn ở học kỳ 7 sang bắt buộc ở học kỳ 7</li> <li>- Chuyển môn Multi-Criteria Decision Making (IS033IU, 3TC) bắt buộc ở học kỳ 7 sang tự chọn ở học kỳ 7</li> </ul>
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Luận văn tốt nghiệp: tách ra 2 trường hợp:

- Đối với sinh viên có GPA > 70: Luận văn tốt nghiệp
- Đối với sinh viên GPA <= 2.5: Sinh viên học 2 môn:
  - Advanced Industrial and Supply Chain Systems (IS094IU, 6 tín chỉ)
  - Capstone 2 (IS108IU, 6 tín chỉ)

**4. Hướng xử lý cho các sinh viên khóa cũ khi chưa học các môn học bị loại bỏ khỏi chương trình đào tạo:**

- **Đối với những môn bị loại bỏ khỏi chương trình đào tạo:** Mở thêm 2 lần đối với các môn cũ cho sinh viên khóa cũ học. Sau khi mở 2 lần, nếu vẫn còn sinh viên rớt, Khoa sẽ đề xuất tìm môn mới để xét tương đương các môn cũ.

- **Đối với những môn bị giảm tín chỉ:** đề xuất với Phòng Đào tạo mở thêm 1 môn mới (1TC, mã mới) + môn mới (3TC, mã mới) tương đương với môn cũ (4 TC, mã cũ).

- Ví dụ: môn OR1 giảm từ 4 tín chỉ xuống còn 3 tín chỉ:

- OR1 cũ (4TC) = OR1 mới (3TC) + 1 mã môn mới tạo ra (1TC)

- Sinh viên của khóa cũ sau khi học xong môn OR1 mới (3TC), sẽ tham gia học thêm 1 tiết của mã môn mới (1TC) để hoàn thành 4 TC của môn cũ.

ĐẠI HỌC QUỐC GIA  
THÀNH PHỐ HỒ CHÍ MINH  
TRƯỜNG ĐẠI HỌC QUỐC TẾ

CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM  
Độc lập – Tự do – Hạnh phúc

**PHỤ LỤC 2:**

**ĐỀ CƯƠNG CHI TIẾT CÁC MÔN HỌC**

(Sắp xếp đúng thứ tự môn học Bảng 9 – Nội dung CTĐT)

(Kèm theo Quyết định số /QĐ-ĐHQT ngày tháng năm 2023  
của Hiệu trưởng trường Đại học Quốc tế)

## ĐỀ CƯƠNG CHI TIẾT MÔN HỌC

### Triết học Mác-Lênin (Philosophy Marx - Lenin)

#### 1. Thông tin chung

Tên môn học (tiếng Việt):	Triết học Mác-Lênin
Tên môn học (tiếng Anh):	Philosophy Marx – Lenin
Mã số môn học:	PE015IU
Thuộc khối kiến thức:	Cơ sở
Số tín chỉ:	3
<i>Số tiết lý thuyết:</i>	<i>30 (trên lớp)</i>
<i>Số tiết thực hành:</i>	<i>15 (trên lớp)</i>
<i>Số tiết tự học:</i>	<i>90 (về nhà)</i>
Giảng viên phụ trách	Khoa Chính trị - Hành chính, ĐHQG-HCM

#### 2. Mục đích/mục tiêu môn học (Course Purposes/Aims)

- 2.1. Môn học trang bị cho sinh viên những nội dung cơ bản về thế giới quan, phương pháp luận triết học Mác - Lênin.
- 2.2. Giúp cho sinh viên vận dụng những tri thức về thế giới quan, phương pháp luận triết học triết học Mác - Lênin một cách sáng tạo trong hoạt động nhận thức và thực tiễn, nhằm giải quyết những vấn đề mà đời sống xã hội của đất nước, của thời đại đang đặt ra.

#### 3. Mô tả môn học (Course Outlines)

Môn học trang bị cho sinh viên những kiến thức cơ bản về triết học Mác-Lênin

#### 4. Tài liệu phục vụ học tập:

- Bộ Giáo dục và Đào tạo (2019), *Giáo trình Triết học Mác - Lênin*, Nxb. Chính trị quốc gia, Hà Nội.

- Bộ Giáo dục và Đào tạo (2012), *Giáo trình Những Nguyên lý cơ bản của chủ nghĩa Mác - Lênin*, Nxb. Chính trị quốc gia, Hà Nội.

- Hội đồng Trung ương (2008), *Giáo trình Triết học Mác-Lênin*, Nxb. Chính trị quốc gia, Hà Nội.

### 5. Chuẩn đầu ra môn học (Course Learning Outcomes)

Chuẩn đầu ra	Mô tả	Tiêu chí đánh giá	Mục tiêu môn học	Chuẩn đầu ra CDIO CTĐT	Mức độ giảng dạy (I/T/U)
<b>5.1. Kiến thức</b>					
LO.1	TRIẾT HỌC VÀ VAI TRÒ CỦA TRIẾT HỌC TRONG ĐỜI SỐNG XÃ HỘI	<p>LO. 1.1 - Khái lược được triết học, một số khái niệm cơ bản trong triết học</p> <p>LO. 1.2 - Nhận biết được sự đối lập giữa chủ nghĩa duy vật và chủ nghĩa duy tâm trong việc giải quyết vấn đề cơ bản của triết học</p> <p>LO. 1.3 - Nắm được chủ nghĩa duy vật biện chứng - hình thức phát triển cao nhất của chủ nghĩa duy vật biện chứng</p> <p>LO. 1.4 - Nắm rõ được sự ra đời, đối tượng, chức năng và vai trò của triết học Mác - Lênin</p>	2.1	1.1.3	I3
LO.2	CHỦ NGHĨA DUY VẬT BIỆN CHỨNG	<p>LO.2.1- Hiểu rõ vật chất theo quan điểm của chủ nghĩa duy vật biện chứng</p> <p>LO.2.2 - Hiểu rõ ý thức theo quan điểm của chủ nghĩa duy vật biện chứng</p> <p>LO.2.3 - Giải quyết được mối quan hệ giữa vật chất và ý thức theo quan điểm của chủ nghĩa duy vật biện chứng</p> <p>LO.2.4 - Hiểu được phép biện chứng và phép biện chứng duy vật</p>	2.1 2.1 2.1 2.1	1.1.3	T4

		LO.2.5 - Hiểu rõ được hai nguyên lý cơ bản của phép biện chứng duy vật và rút ra ý nghĩa phương pháp luận của từng nguyên lý	2.1 2.2		
		LO.2.6 - Hiểu rõ được các cặp phạm trù cơ bản của phép biện chứng duy vật và rút ra ý nghĩa phương pháp luận từng cặp phạm trù	2.1 2.2		
		LO.2.7 - Hiểu rõ được các quy luật cơ bản của cơ bản của phép biện chứng duy vật và rút ra ý nghĩa phương pháp luận từng quy luật	2.1 2.2		T4
		LO.2.8 - Hiểu rõ được thực tiễn, nhận thức, vai trò của thực tiễn đối với nhận thức và chân lý	2.1		
LO.3	CHỦ NGHĨA DUY VẬT LỊCH SỬ	LO.3.1 - Nắm được vai trò của sản xuất vật chất và phương thức sản xuất đối với sự tồn tại và phát triển xã hội			
		LO.3.2 - Hiểu rõ được mối quan hệ biện chứng giữa lực lượng sản xuất và quan hệ sản xuất			
		LO.3.3 - Hiểu rõ được mối quan hệ biện chứng giữa CSHT và KTTT; sự phát triển tự nhiên của các hình thái KT-XH	2.1 2.2	1.1.3	T4
		LO.3.4 - Hiểu rõ được giai cấp, đấu tranh giai cấp; dân tộc và mối quan hệ giữa giai cấp, dân tộc và nhân loại			
		LO.3.5 - Hiểu rõ được nhà nước và mạng xã hội			
		LO.3.6 - Hiểu rõ được mối quan hệ biện chứng giữa tồn tại xã hội và ý thức xã hội			
		LO.3.7 - Hiểu rõ được con người bản chất con người; hiện tượng tha hóa và giải phóng con người mối quan hệ giữa cá nhân và xã hội, vai trò của quần chúng nhân dân			



LO.4	THỂ HIỆN KHẢ NĂNG KHÁI QUÁT HÓA, TƯ DUY, TRANH LUẬN, PHẢN BIỆN, LÀM VIỆC NHÓM	LO.4.1. Có kỹ năng khái quát hóa để rút ra <i>Từ khóa tri thức</i> đối với mỗi nội dung và tư duy có hệ thống LO.4.2. Có kỹ năng trình bày, thuyết minh, phản biện, tranh luận, hùng biện những tri thức lý luận đang học tập, nghiên cứu dựa trên thực tiễn LO.4.3. Có kỹ năng giao tiếp xã hội, hợp tác và làm việc nhóm, chia sẻ tri thức và kinh nghiệm, khả năng điều hành nhóm làm việc	2.1 2.2	2.1.1 2.3.1  2.4.4  2.5 3.1.5	U4
<b>5.3. Thái độ</b>					
LO.5	THỂ HIỆN Ý THỨC, NHẬN THỨC TRONG VÀ SAU KHI HỌC TẬP	LO.5.1. Có ý thức trách nhiệm bảo vệ tính khoa học, cách mạng, nhân văn của CN Mác - Lênin LO.5.2. Có ý thức, trách nhiệm cá nhân đối với tập thể, cộng đồng LO.5.3. Có nhận thức về sự cần thiết học tập, nghiên cứu suốt đời và vận dụng nó trong cuộc sống.	2.1 2.2	3.1	U3

<b>5.2. Kỹ năng</b>
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**6. Kế hoạch giảng dạy theo buổi học (Course Plan):**

TT (Tiết)	Nội dung giảng dạy	LO	Hoạt động dạy và học	Đánh giá
1 (1 tiết)	<b>Giới thiệu về môn học</b>	LO.1, LO.4;	<p><b>Dạy:</b></p> <ul style="list-style-type: none"> <li>- Giới thiệu đề cương môn học</li> <li>- Giới thiệu nội dung đề tài thuyết trình nhóm (GHW)</li> </ul> <p><b>Học ở lớp:</b></p> <ul style="list-style-type: none"> <li>- Chia nhóm (5 sv/nhóm)</li> <li>- Giới thiệu nhóm học tập</li> </ul> <p><b>Học ngoài lớp:</b></p> <ul style="list-style-type: none"> <li>- Chọn đề tài thuyết trình của nhóm (GHW)</li> </ul> <p>Đọc trước tài liệu chương 1.</p>	
2 (15 tiết)	<b>Chương 1 TRIẾT HỌC VÀ VAI TRÒ CỦA TRIẾT HỌC TRONG ĐỜI SỐNG XÃ HỘI</b>	LO.1; LO.4 LO.5	<p><b>Dạy:</b></p> <p><b>I. TRIẾT HỌC VÀ VẤN ĐỀ CƠ BẢN CỦA TRIẾT HỌC</b></p> <ol style="list-style-type: none"> <li>1. Khái lược về triết học</li> <li>2. Vấn đề cơ bản của triết học</li> <li>3. Biện chứng và siêu hình</li> </ol> <p><b>II. TRIẾT HỌC MÁC - LÊNIN VÀ VAI TRÒ CỦA TRIẾT HỌC MÁC - LÊNIN TRONG ĐỜI SỐNG XÃ HỘI</b></p> <ol style="list-style-type: none"> <li>1. Sự ra đời và phát triển của triết học Mác - Lênin</li> <li>2. Đối tượng và chức năng của triết học Mác - Lênin</li> <li>3. Vai trò của triết học Mác - Lênin trong đời sống xã hội và trong sự nghiệp đổi mới ở Việt Nam hiện nay</li> </ol> <p><b>Học ở lớp:</b> Thảo luận và phát biểu trên lớp</p> <p><b>Học ngoài lớp:</b></p> <ul style="list-style-type: none"> <li>- Phác thảo nội dung thuyết trình nhóm GHW</li> </ul> <p>Đọc trước tài liệu chương 2.</p>	Thi giữa kỳ (Quiz)
3 (15 tiết)	<b>Chương 2 CHỦ NGHĨA DUY VẬT BIỆN CHỨNG</b>	LO.2 LO.4 LO.5	<p><b>Dạy:</b></p> <p><b>I. VẬT CHẤT VÀ Ý THỨC</b></p> <ol style="list-style-type: none"> <li>1. Vật chất và các hình thức tồn tại của vật chất</li> <li>2. Nguồn gốc, bản chất và kết cấu của ý thức</li> <li>3. Mối quan hệ giữa vật chất và ý thức</li> </ol> <p><b>II. PHÉP BIỆN CHỨNG DUY VẬT</b></p> <ol style="list-style-type: none"> <li>1. Hai loại hình biện chứng và phép biện chứng duy vật</li> </ol> <p>Nội dung của phép biện chứng duy vật</p> <p><b>III. LÝ LUẬN NHẬN THỨC</b></p> <ol style="list-style-type: none"> <li>1. Các nguyên tắc của lý luận nhận thức duy vật biện chứng</li> <li>2. Nguồn gốc, bản chất của nhận thức</li> <li>3. Thực tiễn và vai trò của thực tiễn đối với nhận thức</li> <li>4. Các giai đoạn cơ bản của quá trình nhận thức</li> </ol>	Thi giữa kỳ (Quiz)  Thi cuối kỳ (FEX)

			<p>Chân lý</p> <p><b>Học ở Lớp:</b> Thảo luận và phát biểu trên lớp</p> <p><b>Học ngoài lớp:</b></p> <p>Đọc trước tài liệu chương 3</p>	
4 (14 tiết)	<p><b>Chương 3 CHỦ NGHĨA DUY VẬT LỊCH SỬ</b></p>	<p>L0.3 L0.4 L0.5</p>	<p><b>Dạy:</b></p> <p><b>I. HỌC THUYẾT HÌNH THÁI KINH TẾ - XÃ HỘI</b></p> <p>1. Sản xuất vật chất là cơ sở của sự tồn tại và phát triển xã hội</p> <p>2. Biện chứng giữa lực lượng sản xuất và quan hệ sản xuất</p> <p>3. Biện chứng giữa cơ sở hạ tầng và kiến trúc thượng tầng của xã hội</p> <p>4. Sự phát triển các hình thái kinh tế - xã hội là một quá trình lịch sử - tự nhiên</p> <p><b>II. GIAI CẤP VÀ DÂN TỘC 160</b></p> <p>1. Vấn đề giai cấp và đấu tranh giai cấp</p> <p>2. Dân tộc</p> <p>3. Mối quan hệ giai cấp - dân tộc - nhân loại</p> <p><b>III. NHÀ NƯỚC VÀ CÁCH MẠNG XÃ HỘI</b></p> <p>1. Nhà nước</p> <p>2. Cách mạng xã hội</p> <p><b>IV. Ý THỨC XÃ HỘI</b></p> <p>1. Khái niệm tồn tại xã hội và các yếu tố cơ bản của tồn tại xã hội</p> <p>2. Ý thức xã hội và kết cấu của ý thức xã hội</p> <p><b>V. TRIẾT HỌC VỀ CON NGƯỜI</b></p> <p>1. Khái niệm con người và bản chất con người</p> <p>2. Hiện tượng tha hóa con người và vấn đề giải phóng con người</p> <p>3. Quan hệ cá nhân và xã hội; vai trò của quần chúng nhân dân và lãnh tụ trong lịch sử</p> <p>Vấn đề con người trong sự nghiệp cách mạng ở Việt Nam</p> <p><b>Học ở lớp:</b> Thảo luận và phát biểu trên lớp</p> <p><b>Học ngoài lớp:</b> Hoàn thiện bài thuyết trình</p>	<p>Thuyết trình nhóm (GHW)</p> <p>Thi cuối kỳ (FEX)</p>

### 7. Đánh giá môn học

STT	Mã	Tên	Mô tả	Tỷ trọng	Hình thức	LO
1	GHW	Thuyết trình nhóm	Thuyết trình nhóm về đề tài đã phân công	15%	Thuyết trình và bản báo cáo nhóm	LO.2 LO.3 LO.4 LO.5
2	Quiz	Bài thi giữa kỳ	Thi theo đề thi chung	20%	Tự luận đề mở	LO.1 LO.2;
3	Die	Thảo luận, chuyên cần tại lớp (Discussion in Class)	Điểm thảo luận được tính theo phương pháp tương đối. sv có số lần thảo luận tại lớp nhiều nhất sẽ được điểm tối đa, điểm của các bạn khác được tính dựa theo bạn có số lần thảo luận cao nhất.	15%	Phát biểu/đặt câu hỏi trên lớp hoặc phiếu trả lời trong các nghiên cứu tình huống tại lớp	LO.4 LO.5
4	FEX	Thi cuối kỳ	Đề thi bao quát toàn bộ nội dung môn học	50%	Tự luận đề đóng	LO.2; LO.3; LO.4;
			<b>Tổng cộng</b>	<b>100%</b>		

### 8. Tiêu chí đánh giá chuẩn đầu ra môn học

TT	Chuẩn đầu ra	Nội dung	Phương pháp	Tiêu chí đánh giá
LO.1	Nhận biết được sự đối lập giữa chủ nghĩa duy vật và chủ nghĩa duy tâm trong việc giải quyết vấn đề cơ bản của triết học; vai trò của triết học Mác – Lênin	Chương 1	Thi giữa kỳ (Quiz)	Ngân hàng đề thi của GV
LO.2 LO.4	Nắm rõ nội dung: Vật chất, ý thức và mối quan hệ giữa chúng; các nguyên lý, các quy luật và các phạm trù cơ bản của phép biện chứng duy vật	Chương 2	Thuyết trình nhóm (GHW)  Thi cuối kỳ (FEX)	Tiêu chí đánh giá thuyết trình nhóm  Ngân hàng đề thi của GV
LO.3 LO.4	Nhận biết và nắm được nội dung của chủ nghĩa duy vật lịch sử	Chương 3	Thảo luận tại lớp (Discussion in Class)  Thi cuối kỳ (FEX)	Tiêu chí đánh giá thuyết trình nhóm, thảo luận tại lớp  Ngân hàng đề thi của GV

### 9. Một số lưu ý khác:

- Khi có các thắc mắc liên quan môn học, sinh viên có thể liên lạc với quản lý Bộ môn Hồ Chí Minh học & Lịch sử Đảng và Khoa Chính trị - Hành chính qua email: daotao.spas@vnuhcm.edu.vn

- Quy định về Bài thuyết trình nhóm GHW

Thành lập nhóm: 5 sinh viên/nhóm. Hạn chót đăng ký đề tài nhóm Quản lý trên forum là Buổi 2 hoặc trực tiếp nộp cho GV buổi 1.

Tuần 4 (buổi thứ 4) thuyết trình theo thứ tự. Lưu ý các nhóm cần có mặt đủ và mang theo tất cả các tài liệu liên quan đến GHW khi đi thuyết trình.

Hình thức nộp bài: Nộp file và biên bản làm việc nhóm qua mail cho GV

- Quy định về giờ giấc, chuyên cần, kỷ luật trong khóa học: Lên lớp đúng giờ, dự tối thiểu 80% thời gian học trên lớp (chỉ được phép vắng mặt tối đa 20% số tiết học). Nếu vắng quá số tiết quy định sẽ bị cấm thi theo quy chế. Có đầy đủ điểm kiểm tra, điểm thi kết thúc học phần & nhiệt tình thảo luận, phát biểu xây dựng bài, nghiêm túc trong giờ học.

*TP. Hồ Chí Minh, ngày 07 tháng 02 năm 2020*

**KT. TRƯỞNG KHOA  
PHÓ TRƯỞNG KHOA**



**TS. Nguyễn Đình Quốc Cường**

## ĐỀ CƯƠNG CHI TIẾT MÔN HỌC

### Kinh tế chính trị Mác-Lênin

(Marxist-Leninist Political Economy)

#### 1. Thông tin chung

Tên môn học (tiếng Việt):	Kinh tế chính trị Mác-Lênin
Tên môn học (tiếng Anh):	Marxist – Leninist Political Economy
Mã số môn học:	PE016IU
Thuộc tính khối kiến thức:	Cơ sở
Số tín chỉ:	2
	<i>Số tiết lý thuyết: 20 (trên lớp)</i>
	<i>Số tiết thực hành: 10 (trên lớp)</i>
	<i>Số tiết tự học: 60 (về nhà)</i>
Môn học song hành:	1. Triết học Mác - Lênin
Giảng viên phụ trách:	Khoa Chính trị - Hành chính. ĐHQG-HCM

#### 2. Mục đích/mục tiêu môn học (Course Purposes/Aims)

- 2.1. Một là, trang bị cho sinh viên những kiến thức cơ bản, cốt lõi của Kinh tế chính trị Mác – Lênin trong bối cảnh phát triển kinh tế của đất nước và thế giới ngày nay. Bảo đảm tính cơ bản, hệ thống, khoa học, cập nhật tri thức mới, gần với thực tiễn. tính sáng tạo, kỹ năng, tư duy, sản phẩm chất người học, tính liên thông khắc phục trùng lặp, tăng cường tích hợp và giảm tái sinh, lược bớt những nội dung không còn phù hợp hoặc những nội dung mang tính kinh viện đối kháng sinh viên các trường Cao đẳng, Đại học không chuyên luận.
- 2.2. Hai là, trên cơ sở đó hình thành tư duy, kỹ năng phân tích, đánh giá và nhận diện bản chất của các quan hệ có lợi cho kinh tế trong phát triển kinh tế - xã hội của đất nước góp phần giúp sinh viên xây dựng trách nhiệm xã hội phù hợp với vị trí công việc và cuộc sống sau khi ra trường.
- 2.3. Ba là, góp phần xây dựng trường, thức hệ tư tưởng Mác – Lê nin đối với sinh viên.

#### 3. Mô tả môn học (Đề cương khóa học)

Nội dung chương trình gồm 6 chương: Trong đó chương 1 bàn về đối tượng, phương pháp nghiên cứu và chức năng của Kinh tế chính trị Mác – Lênin. Từ chương 2 đến chương 6 trình bày nội dung cốt lõi của Kinh tế chính trị Mác – Lê nin theo mục tiêu của môn học. Cụ thể các vấn đề như: Hàng hóa, thị trường và vai trò của các chủ sở hữu nền kinh tế thị trường; Sản xuất giá trị thặng dư trong nền kinh tế thị trường; trong Cạnh tranh và độc quyền trong nền kinh tế thị trường; Kinh tế thị trường định hướng xã hội chủ nghĩa và các quan hệ có lợi cho kinh tế ở Việt Nam; Công nghiệp hóa, hiện đại hóa và hội nhập kinh tế quốc tế tại Việt Nam.

#### 4. Tài liệu phục vụ học tập:

- Tài liệu bắt buộc: Giáo trình kinh tế chính trị Mác – Lê nin dành cho bậc đại học không chuyên kinh tế chính trị.

- Tài liệu đọc thêm:

+ Robert, JR và Robert F. Hebert (2003), Lịch sử các học thuyết kinh tế, Bản tiếng Việt, Nxb Thống kê.

+ Viện Kinh tế chính trị, Học viện Chính trị quốc gia Hồ Chí Minh (2018), Giáo trình Kinh tế chính trị Mác – Lê nin, NXB Lý luận Chính trị.

+ Các. Mác – Ph. Ănggen: Toàn tập, tập 20, tập 23, tập 25, Nxb Chính trị quốc gia, 1994.

+ V.I.Lê nin toàn tập, tập 3, tập 27. NXB Tiến bộ Maxcova, 1976.

+ Davig Begg, Stanley Fisher, Rudiger Dornbusch, Kinh tế học, Nhà xuất dục Hà Nội 1992.

+ Đảng Cộng sản Việt Nam (2016), Văn kiện Đại hội Đại biểu toàn quốc lần thứ XII, Nxb Chính trị quốc gia, Hà Nội.

+ Đảng Cộng sản Việt Nam (2016), Báo cáo tổng kết một số vấn đề lý luận – thực tiễn qua ba mươi năm đổi mới (1986 – 2016), NXB Chính trị quốc gia, Hà Nội.

+ Đảng Cộng sản Việt Nam (2017), Nghị quyết số 11-NQ/TW ngày 03/6/2017 về: “Hoàn thiện thể chế kinh tế thị trường định hướng xã hội chủ nghĩa”

+ Chi thị số 16/CT-TTg (2017) “Về việc tăng cường năng lực cận kề cuộc cách mạng công nghiệp lần thứ 4”.

+ Jeremy Rifkin (2014), Cuộc cách mạng công nghiệp lần thứ ba, bản dịch tiếng Việt, NXB Lao động xã hội.

+ Manfred B. Steger (2011), Toàn cầu hóa, Nxb Tri thức.

+ Klaus Schwab (2015): Caahcs mạng công nghiệp lần thứ 4, Nxb Chính trị quốc gia.

+Sự thật, 2018.

#### 5.Chuẩn đầu ra môn học (Course Learnig Outcomes).

Chuẩn đầu ra	Mô tả	Tiêu chí đánh giá	Mục tiêu môn học	Chuẩn đầu ra CDIP CTDT	Mức độ giảng dạy (I/T/U)
5.1.Kiến thức					
LO.1	ĐỐI TƯỢNG, PHƯƠNG PHÁP NGHIÊN CỨU VÀ CHỨC NĂNG CỦA KINH TẾ CHÍNH TRỊ	LO.1.1-Nắm được sự hình thành và phát triển của Kin tế chính trị Mác-Lênin. LO.1.2- Xác định được đối tượng nghiên của kinh tế chính trị Mác-Lênin.	2.1		I3

Chuẩn đầu ra	Mô tả	Tiêu chí đánh giá	Mục tiêu môn học	Chuẩn đầu ra CDIP CTDT	Mức độ giảng dạy (I/T/U)
	MÁC-LÊNIN	LO.1.3- Hiểu rõ được phương pháp nghiên cứu của kinh tế chính trị Mác-Lênin LO.1.4- Hiểu rõ các chức năng của môn học kinh tế chính trị Mác-Lenin.			
LO.2	HÀNG HÓA, THỊ TRƯỜNG VÀ VAI TRÒ CỦA CÁC CHỦ THỂ THAM GIA THỊ TRƯỜNG	LO.2.1- Hiểu rõ sản xuất hàng hóa và điều kiện ra đời của sản xuất hàng hóa. LO.2.2- Hiểu rõ hàng hóa, hai thuộc tính của hàng hóa và mối quan hệ giữa hai thuộc tính . LO.2.3- Hiểu rõ mối quan hệ giữa tính hai mặt của lao động sản xuất hàng hóa với hai thuộc tính của hàng hóa LO.2.4- Hiểu rõ mặt chất và lượng của giá trị hàng hóa và các nhân tố ảnh hưởng đến giá trị hàng hóa . LO.2.5- Hiểu rõ được nguồn gốc, bản chất và chức năng của tiền tệ. LO.2.6- Hiểu rõ về thị trường , vai trò của thị trường, cơ chế thị trường và nền kinh tế thị trường. LO.2.7- Hiểu rõ được một số quy luật kinh tế chủ yếu của kinh tế thị trường. LO.2.8- Hiểu rõ vai trò của các chủ thể tham gia thị trường.	2.1		T4
LO.3	GIÁ TRỊ THẶNG DƯ TRONG NỀN KINH TẾ THỊ TRƯỜNG	LO.3.1- Hiểu rõ được tư bản là gì, công thức chung của tư bản và mâu thuẫn công thức chung của tư bản. LO.3.2- Hiểu rõ được hàng hóa sức lao động là gì, tại sao nghiên cứu hàng hóa sức lao động giải quyết mâu thuẫn công thức chung của tư bản. LO.3.3- Hiểu rõ được giá trị thặng dư là gì. Xác định được có mấy phương pháp sản xuất giá trị thặng dư.	2.1 2.1 2.1 2.3		T4



Chuẩn đầu ra	Mô tả	Tiêu chí đánh giá	Mục tiêu môn học	Chuẩn đầu ra CDIP CTDĐT	Mức độ giảng dạy (I/T/U)
		LO.3.4-Hiểu rõ được bản chất của tích lũy tư bản, nhưng nhân tố làm tăng quy mô quy mô tích lũy tư bản và hệ quả của tích lũy tư bản.	2.3		
		LO.3.5-Hiểu rõ được các khái niệm: chi phí sản xuất, lợi nhuận, tỷ suất lợi nhuận, lợi nhuận bình quân, lợi nhuận thương nghiệp, các nhân tố ảnh hưởng đến tỷ suất lợi nhuận.	2.1		
		LO.3.6-Hiểu rõ được lợi tức là gì	2.1		
		LO.3.7-Hiểu rõ được địa tô tư bản chủ nghĩa. Có mấy loại địa tô tư bản chủ nghĩa và giá cả ruộng đất.	2.1 2.3		
LO.4	CẠNH TRANH VÀI ĐỘC QUYỀN TRONG NỀN KINH TẾ THỊ TRƯỜNG	LO.4.1- Hiểu rõ được quan hệ cạnh tranh và độc quyền trong nền kinh tế thị trường.	2.1		
		LO.4.2 - Hiểu rõ được nguyên nhân hình thành độc quyền trong nền kinh tế thị trường.	2.1		
		LO.4.3 - Hiểu rõ được những đặc điểm kinh tế cơ bản của độc quyền trong chủ nghĩa tư bản theo quan điểm của V.I. Lênin	2.1		
		LO.4.4 - Hiểu rõ được nguyên nhân hình thành và phát triển của chủ nghĩa tư bản độc quyền nhà nước.	2.1		
		LO.4.5 - Hiểu rõ được bản chất của chủ nghĩa tư bản độc quyền nhà nước và những biểu hiện chủ yếu của độc quyền nhà nước trong chủ nghĩa tư bản.	2.3		
		LO 4.6 – Nắm được vai trò lịch sử của chủ nghĩa tư bản.	2.1		
LO.5	KINH TẾ THỊ TRƯỜNG ĐỊNH HƯỚNG XÃ HỘI CHỦ NGHĨA VÀ CÁC QUAN HỆ LỢI ÍCH KINH TẾ Ở VIỆT NAM	LO.5.1 - Hiểu rõ được khái niệm kinh tế thị trường định hướng xã hội chủ nghĩa.	2.1		
		LO.5.2 – Hiểu rõ được tính tất yếu khách quan của việc phát triển kinh tế thị trường định hướng xã hội chủ nghĩa ở Việt Nam	2.1		
		LO.5.3 – Nắm được những đặc trưng của kinh tế thị trường định	2.1		

Chuẩn đầu ra	Mô tả	Tiêu chí đánh giá	Mục tiêu môn học	Chuẩn đầu ra CDIP CTDĐT	Mức độ giảng dạy (I/T/U)
		hướng xã hội chủ nghĩa ở Việt Nam.	2.1		
		LO.5.4 – Hiểu rõ thể chế kinh tế thị trường định hướng xã hội chủ nghĩa là gì và sự cần thiết phải hoàn thiện nó.	2.1		
		LO.5.5 – Nắm được những nội dung cơ bản của hoàn thiện thể chế kinh tế thị trường định hướng xã hội chủ nghĩa là gì và sự cần thiết phải hoàn thiện nó.	2.2		
		LO.5.6 – Hiểu rõ được khái niệm lợi ích kinh tế và quan hệ lợi ích kinh tế.	2.1		
		LO.5.7 - Hiểu rõ được khái niệm lợi ích kinh tế và quan hệ lợi ích kinh tế			
LO.6	CÔNG NGHIỆP HÓA, HIỆN ĐẠI HÓA VÀ HỘI NHẬP KINH TẾ QUỐC TẾ CỦA VIỆT NAM	LO.6.1 - Hiểu rõ được cách mạng công nghiệp là gì, khái quát được các cuộc cách mạng đã diễn ra trong lịch sử.	2.1		
		LO.6.2 - Hiểu rõ vai trò của cách mạng công nghiệp đối với sự phát triển.	2.1		
		LO.6.3 – Hiểu được công nghiệp Hoa là gì và các mô hình công nghiệp ở Việt Nam	2.1		
		LO.6.4 – Hiểu rõ tính tất yếu khách quan của công nghiệp hóa, hiện đại hóa ở Việt Nam	2.1		
		LO.6.5 – Nắm được những nội dung của công nghiệp hóa, hiện đại hóa ở Việt Nam.	2.1		
		LO.6.6 - Nắm được công nghiệp hóa, hiện đại hóa ở Việt Nam trong bối cảnh của cuộc cách mạng công nghiệp lần thứ 4	2.3		
		LO.6.7 – Hiểu rõ được hội nhập kinh tế quốc tế là gì. Vì sao hội nhập kinh tế quốc tế là sự cần thiết khách quan.	2.1		
		LO.6.8 - Nắm được những nội dung và tác động tích cực và tiêu cực của hội nhập kinh tế quốc tế.	2.3		

Chuẩn đầu ra	Mô tả	Tiêu chí đánh giá	Mục tiêu môn học	Chuẩn đầu ra CDIP CTDT	Mức độ giảng dạy (I/T/U)
		LO.6.9 – Nắm được phương hướng nâng cao hiệu quả hội nhập kinh tế quốc tế trong phát triển của Việt Nam			
<b>5.2. Kỹ năng</b>					
LO.7	THỂ HIỆN KHẢ NĂNG KHÁI QUÁT HÓA, TƯ DUY, TRANH LUẬN, PHẢN BIỆN, LÀM VIỆC NHÓM	LO7.1. Có kỹ năng khái quát hóa để rút ra Từ khóa tri thức đối với mỗi nội dung và tư duy có hệ thống LO7.2. Có kỹ năng trình bày thuyết minh, phản biện, tranh luận, hùng biện những tri thức lý luận đang học tập, nghiên cứu dựa trên thực tiễn LO7.3. Có kỹ năng giao tiếp xã hội, hợp tác và làm việc nhóm, chia sẻ tri thức và kinh nghiệm, khả năng điều hành nhóm làm việc	2.1  2.2  2.4		U4
<b>5.3.Thái độ</b>					
LO.8	THỂ HIỆN Ý THỨC NHẬN THỨC TRONG VÀ SAU KHI HỌC TẬP	L.0.8.1. Có ý thức trách nhiệm bảo Vệ tính khoa học, cách mạng, nhân - văn của CN Mác Lênin L.O.8.2. Có ý thức, trách nhiệm các nhân đối với tập thể, cộng đồng L.0.8.3. Có nhận thức về sự cần thiết học tập, nghiên cứu suốt đời và vận dụng nó trong cuộc sống.	2.1  2.2  2.3		U3

## 6. Kế hoạch giảng dạy theo buổi học (Course Plan):

TT (tiết)	Nội dung giảng dạy	LO	Hoạt động dạy và học	Đánh giá
1 (1 tiết)	Giới thiệu về môn học	LO.1, LO.7;	Day: - Tự giới thiệu về giảng viên. - Giới thiệu đề cương và tài liệu môn học. - Hướng dẫn cách thức dạy và học vũ cách đánh giá. - Giới thiệu nội dung đề tài thuyết trình thiệu về môn học nhóm GIIW . Học ở lớp: - Chia nhóm (5 SV/nham) - Giới thiệu nhóm học tập Học ngoài lớp:	

TT (tiết)	Nội dung giảng dạy	LO	Hoạt động dạy và học	Đánh giá
			-Chọn đề tài thuyết trình của nhóm (GHW) - Đọc trước tài liệu chương 1.	
2 (2 tiết)	<b>Chương 1</b> <b>ĐỐI TƯỢNG,</b> <b>PHƯƠNG PHÁP</b> <b>NGHIÊN CỨU VÀ</b> <b>CHỨC NĂNG CỦA</b> <b>KINH TẾ CHÍNH</b> <b>TRỊ MÁC - LÊNIN</b>	LO.1; LO.7 LO.8	Dạy: 1. SỰ HÌNH THÀNH VÀ PHÁT TRIỂN CỦA KỊCH MẶC – LÊNIN 1. 1. Giai đoạn từ cổ đại đến thế kỷ 18 2. Giai đoạn từ sau thế kỷ 18 đến nay II. ĐỐI TƯỢNG. PHƯƠNG PHÁP NGHIÊN CỨU CỦA KINH TẾ CHÍNH TRỊ MAC-LENIN. 1. Đối tượng nghiên cứu 2. Phương pháp nghiên cứu 3, Mục đích nghiên cứu III. CHỨC NĂNG CỦA TRI MAC-LENIN. 1. Chức năng nhận thức 2. Chức năng thực tiễn 3. Chức năng tư tưởng 4 Chức năng phương pháp luận Học ở lớp: Thảo luận và phát biểu trên lớp. Học ngoài lớp: Phác thảo nội dung thuyết trình nhóm GHW - Đọc trước tài liệu chương 2	Thi giữa kỳ (Quiz)
3 (6 tiết)	<b>Chương 2</b> <b>HÀNG HÓA, THỊ</b> <b>TRƯỜNG VÀ VAI</b> <b>TRÒ CỦA CÁC</b>		Dạy: I. LÝ LUẬN CỦA CÁC MẶC VỀ SẢN XUẤT HÀNG HOA VÀ HÀNG HÓA 1. Sản xuất hàng hóa: - Khái niệm sản xuất hàng - Điều kiện ra đời của sản 2. Hàng hóa - Khái niệm hàng hóa - Hai thuộc tính của hàng hóa - Lượng giá trị và các nhân tố ảnh hưởng đến lượng giá trị của hàng hóa	Thi giữa kỳ (Quiz) Thi cuối kỳ (FEX)

TT (tiết)	Nội dung giảng dạy	LO	Hoạt động dạy và học	Đánh giá
	CHỦ THỂ THAM GIA THỊ TRƯỜNG	LO.2 LO.7 LO.8	<p>- Tinh lại mặt của lao động sản xuất hàng hòa.</p> <p>3. Tiền</p> <p>- Nguồn gốc và bản chất của tiền</p> <p>- Chức năng của tiền</p> <p>4. Dịch vụ và một số hàng hóa đặc biệt.</p> <p>II. THỊ TRƯỜNG VÀ VAI TRÒ CỦA HÀNG HÓA, THỊ RƯỜNG VÀ VAI TRÒ CÁC CHỦ THỂ THAM GIA THỊ TRƯỜNG.</p> <p>1. Thị trường</p> <p>- Khái niệm về thị trường</p> <p>- Vai trò của thị trường.</p> <p>- Cơ chế thị trường</p> <p>- Nền kinh tế thị trường.</p> <p>2, Vai trò của các chủ thể tham gia thị trường.</p> <p>- Người sản xuất.</p> <p>- Người tiêu dùng.</p> <p>- Các chủ thể trung gian trong thị trường</p> <p>- Nhà nước.</p> <p>Học ở lớp: Thảo luận và phát biểu trên lớp.</p> <p>Học ngoài lớp:</p> <p>Đọc trước tài liệu chương 3</p>	
4 ( 6 tiết)	<b>Chương 3</b> GIÁ TRỊ THẶNG DƯ TRONG NỀN KINH TẾ THỊ TRƯỜNG	LO.3 LO.7 LO.8	<p>Day:</p> <p>I. LÝ LUẬN CỦA CÁC MÁC VỀ GIÁ TRỊ THẶNG DƯ</p> <p>1. Nguồn gốc của giá trị thặng dư</p> <p>2. Bản chất của giá trị thặng dư</p> <p>3. Các phương pháp sản xuất giá trị thặng dư trong nền kinh tế thị trường tư bản chủ nghĩa.</p> <p>II. TÍCH LŨY TƯ BẢN.</p> <p>- Bản chất của tích lũy tư bản</p> <p>- Những nhân tố góp phần làm tăng quy mô tích lũy dụng nó trong cuộc sống.</p> <p>- Một số hệ quả của tích lũy tư bản.</p> <p>III. CÁC HÌNH THỨC BIỂU HIỆN GIÁ TRỊ THẶNG DƯ TRONG NỀN KINH TẾ THỊ TRƯỜNG</p> <p>1. Lợi nhuận</p> <p>2. Lợi tức</p> <p>3. Địa tô tư bản chủ nghĩa</p>	Thi giữa kỳ (Quiz) Thi cuối kỳ (FEX)

TT (tiết)	Nội dung giảng dạy	LO	Hoạt động dạy và học	Đánh giá
			Học ở lớp: Thảo luận và phát triển ở lớp Học ngoài lớp: Hoàn thiện bài thuyết trình Đọc trước tài liệu chương 4	
5 (5 tiết)	<b>Chương 4</b> <b>CẠNH TRANH VÀ ĐỘC QUYỀN TRONG NỀN KINH TẾ THỊ TRƯỜNG</b>	LO.4 LO.7 LO.8	<b>Dạy:</b> I. QUAN HỆ GIỮA CẠNH TRANH VÀ ĐỘC QUYỀN TRONG NỀN KINH TẾ THỊ TRƯỜNG. II. ĐỘC QUYỀN VÀ ĐỘC QUYỀN NHÀ NƯỚC TRONG NỀN KINH TẾ THỊ 1. Lý luận của V.I.Lênin về độc quyền trong nền kinh tế thị trường. - Nguyên nhân hình thành và tốc độ của độc quyền trong chủ nghĩa tư bản. - Những đặc điểm kinh tế cơ bản của độc quyền trong chủ nghĩa tư bản 2. Lý luận của VII. Lê nin về độc quyền nhà nước trong chủ nghĩa tư bản, - Nguyên nhân ra đời và phát triển của độc quyền nhà nước trong chủ nghĩa tư bản. - Bản chất của độc quyền nhà nước trong chủ nghĩa tư bản - Những biểu hiện chủ yếu của độc quyền nhà nước trong chủ nghĩa tư bản. - Vai trò lịch sử của chủ nghĩa tư bản. <b>Học ở lớp:</b> Thảo luận và phát biểu trên <b>Học ngoài lớp:</b> Đọc trước tài liệu chương 5	Thuyết trình nhóm (GHW)  Thi cuối kỳ (FEX)
			<b>Dạy:</b> I. KINH TẾ THỊ TRƯỜNG ĐỊNH HƯỚNG XÃ HỘI CHỦ NGHĨA Ở VIỆT NAM	Thuyết trình nhóm (GHW)  Thi cuối kỳ (FEX)

TT (tiết)	Nội dung giảng dạy	LO	Hoạt động dạy và học	Đánh giá
6 (5 tiết)	<p><b>Chương 5</b> KINH TẾ THỊ TRƯỜNG ĐỊNH HƯỚNG XÃ HỘI CHỦ NGHĨA VÀ CÁC QUAN HỆ LỢI ÍCH KINH TẾ Ở VIỆT NAM</p>	LO.5 LO.7 LO.8	<p>1. Khái niệm kinh tế thị trường định hướng xã hội chủ nghĩa ở Việt Nam. 2. Tính tất yếu khách quan của việc phát triển kinh tế thị trường định hướng xã hội. chủ nghĩa ở Việt Nam. 3. Đặc trưng của kinh tế thị trường định hướng xã hội chủ nghĩa ở Việt Nam.</p> <p><b>II. HOÀN THIỆN THỂ CHẾ KINH TẾ THỊ TRƯỜNG ĐỊNH HƯỚNG XÃ HỘI CHỦ NGHĨA Ở VIỆT NAM.</b></p> <p>1. Sự cần thiết phải hoàn thiện thể chế kinh Việt Nam. te thị trường định hướng xã hội chủ nghĩa ở Việt Nam. 2. Hoàn thiện thể chế kinh tế thị trường định hướng xã hội chủ nghĩa ở Việt Nam một số khía cạnh chủ yếu.</p> <p><b>III. CÁC QUAN HỆ LỢI ÍCH KINH TẾ Ở VIỆT NAM.</b></p> <p>1. Lợi ích kinh tế và quan hệ lợi ích kinh tế. 2. 2 Vai trò của nhà nước trong đảm bảo hài hòa các quan hệ lợi ích</p> <p><b>Học ở lớp:</b> Thảo luận và phát biểu trên <b>Học ngoài lớp</b> Hoàn thiện bài thuyết trình Đọc trước tài liệu chương 6</p>	
7 (5 tiết)	<p><b>Chương 6</b> CÔNG NGHIỆP HÓA, HIỆN ĐẠI HÓA VÀ HỘI NHẬP</p>	LO.6	<p><b>Dạy:</b></p> <p><b>I. CÔNG NGHIỆP HÓA, HIỆN ĐẠI HÓA Ở VIỆT NAM.</b></p> <p>1. Khái quát cách mạng công nghiệp và công nghiệp hóa</p> <ul style="list-style-type: none"> <li>- Khái quát về cách mạng công nghiệp</li> <li>- Công nghiệp hóa và các mô hình công nghiệp hóa trên thế giới</li> </ul>	Thuyết trình nhóm (GHW)  Thi cuối kỳ (FEX)

TT (tiết)	Nội dung giảng dạy	LO	Hoạt động dạy và học	Đánh giá
	KINH TẾ QUỐC TẾ CỦA VIỆT NAM	LO.7 LO.8	<p>2. Tính tất yếu khách quan và nội dung của công nghiệp hóa, hiện đại hóa ở Việt Nam.</p> <ul style="list-style-type: none"> <li>- Tính tất yếu của công nghiệp hóa, hiện đại hóa ở Việt Nam.</li> <li>- Nội dung công nghiệp hóa, hiện đại hóa ở Việt Nam.</li> </ul> <p>3. Công nghiệp hóa, hiện đại hóa của Việt Nam trong bối cảnh cách mạng ông nghiệp lần thứ 4.</p> <p>II.HỘI NHẬP KINH TẾ QUỐC TẾ CỦA VIỆT NAM.</p> <ol style="list-style-type: none"> <li>1. Khái niệm và các hình thức hội nhập kinh tế quốc tế. <ul style="list-style-type: none"> <li>- Khái niệm và sự cần thiết khách quan của hội nhập kinh tế quốc tế.</li> <li>- Những nội dung của hội nhập kinh tế quốc tế.</li> </ul> </li> <li>2. Tác động của hội nhập kinh tế quốc tế đến phát triển của Việt Nam. <ul style="list-style-type: none"> <li>- Tác động tích cực.</li> <li>- Tác động tiêu cực.</li> </ul> </li> <li>3. Phương hướng nâng cao hiệu quả hội nhập kinh tế quốc tế trong phát triển của Việt Nam.</li> </ol> <p>Học ở lớp: Thảo luận và phát biểu trên lớp Học ngoài lớp: Hoàn thiện bài thuyết trình.</p>	

## 7. Đánh giá môn học

STT	Mã	Tên	Mô tả	Tỷ trọng	Hình thức	LO
1	GHW	Thuyết trình nhóm về đề tài phân công	Thuyết trình nhóm về đề tài đã phân công.	15%	Thuyết trình và bản báo cáo nhóm.	LO.4 LO.5 LO.6 LO.7 LO.8
2	Quiz	Bài thi giữa kì	Thi theo đề thi chung.	20%	Tự luận đề mở.	LO.2 LO.3
3	DIC	Thảo luận, chuyên cần	Điểm thảo luận được tính theo phương pháp	15%	Phát biểu/đặt câu hỏi trên lớp hoặc	LO.7 LO.8



STT	Mã	Tên	Mô tả	Tỷ trọng	Hình thức	LO
		tại lớp (Discussion in Class)	trương đối. SV có số lần thảo luận nhiều nhất tại lớp sẽ được điểm tối đa, điểm của các bạn khác được tính dựa theo bạn có số lần thảo luận cao nhất.		phiếu trả lời trong các nghiên cứu tình huống tại lớp.	
4	FEX	Thi cuối kì	Đề thi bao quát toàn bộ nội dung môn học.	50%	Tự luận đề đóng.	LO.2 LO.3 LO.4 LO.5 LO.6 LO.7 LO.8
			100%	100%		

### 8. Tiêu chí đánh giá chuẩn đầu ra môn học.

TT	Chuẩn đầu ra	Nội dung	Phương pháp	Tiêu chí đánh giá
LO.1	Nhận biết được vị trí của Kinh tế thị trường xã hội chủ nghĩa – Lênin trong hệ thống lịch sử tư tưởng kinh tế và nắm được đối tượng, phương pháp và chức năng của kinh tế thị trường xã hội chủ nghĩa – Lênin	Chương 1	Thi giữ kỳ (Quiz)	Ngân hàng đề thi của GV
LO.2 LO.7	Nắm rõ nội dung: sản xuất hàng hóa, điều kiện ra đời của sản xuất hàng hóa, khái niệm hàng hóa và hai thuộc tính của hàng hóa, chất và lượng của giá trị hàng hóa, mối quan hệ giữa hai mặt của lao động sản xuất hàng hóa với hai thuộc tính của hàng hóa, các nhân tố ảnh hưởng đến lượng giá trị của hàng hóa, nguồn gốc ra đời, bản chất và chức năng của tiền. Thị trường, cơ chế thị trường, nền kinh tế thị trường và vai trò của chủ đề tham gia thị trường	Chương 2	Thuyết trình nhóm (GHW) Thi cuối kỳ (FEX)	Tiêu chí đánh giá thuyết trình nhóm Ngân hàng đề thi của GV
LO.3 LO.7	Hiểu rõ và nắm được những nội dung: tư bản lũng? Công thức chung và mâu thuẫn công thức chung của tư bản. Hàng hóa sức lao động và tính chất đặc biệt của giá trị sử dụng hàng hóa sức lao động. Giá trị thặng dư và hai phương pháp sản xuất giá trị thặng dư. Tích lũy tư bản và những nhân tố làm tang quy mô tích lũy. Các khái niệm về chi phí sản xuất,	Chương 3	Thảo luận tại lớp (Discussion in Class) Thi cuối kỳ (FEX)	Tiêu chí đánh giá thuyết trình nhóm, thảo luận tại lớp Ngân hàng đề thi của GV

TT	Chuẩn đầu ra	Nội dung	Phương pháp	Tiêu chí đánh giá
	lợi nhuận, lợi tức và giá trị tư bản chủ nghĩa			
LO.4 LO.7	Hiểu rõ và nắm vững những nội dung: quan hệ giữ cạnh tranh và độc quyền trong nền kinh tế thị trường. Tổ chức độc quyền là gì? ,nguyên nhân hình thành các tổ chức độc quyền. Những đặc điểm kinh tế cơ bản của độc quyền theo quan điểm của V.I. Lênin. Lý luận về độc quyền nhà nước trong chủ nghĩa tư bản. Vai trò lịch sử của chủ nghĩa tư bản	Chương 4	Thảo luận tại lớp (Discussion in Class) Thi cuối kỳ (FEX)	Tiêu chí đánh giá tuyệt trình nhóm, thảo luận tại lớp Ngân hàng đề thi của GV
LO.5 LO.7	Hiểu rõ và nắm vững những nội dung: kinh tế thị trường định hướng xã hội chủ nghĩa ở Việt Nam, những đặc trưng của kinh tế thị trường định hướng xã hội chủ nghĩa. Thể chế kinh tế thị trường định hướng xã hội chủ nghĩa và sự cần thiết phải hoàn thiện thể chế kinh tế thị trường định hướng xã hội chủ nghĩa. Lợi ích kinh tế và quan hệ lợi ích kinh tế. Vai trò của nhà nước trong đảm bảo hài hòa các quan hệ lợi ích.	Chương 5	Thảo luận tại lớp (Discussion in Class) Thi cuối kỳ (FEX)	Tiêu chí đánh giá tuyệt trình nhóm, thảo luận tại lớp Ngân hàng đề thi của GV
LO.6 LO.7	Hiểu rõ và nắm vững những nội dung: cách mạng công nghiệp là gì? Vai trò của cách mạng công nghiệp đối với sự phát triển. Công nghiệp hóa là gì? Các mô hình công nghiệp hóa tiêu biểu trên thế giới. Công nghiệp hóa, hiện đại hóa ở Việt Nam là gì? Tính tất yếu khách quan phải công nghiệp hóa, hiện đại hóa ở Việt Nam. Công nghiệp hóa, hiện đại hóa ở Việt Nam trong bối cảnh cuộc cách mạng công nghiệp lần thứ 4. Hội nhập kinh tế quốc tế là gì, Sự cần thiết khách quan phải hội nhập kinh tế quốc tế. Tác động của hội nhập kinh tế quốc tế của Việt Nam. Phương hướng nâng cao hiệu quả hội nhập kinh tế quốc tế	Chương 6	Thảo luận tại lớp (Discussion in Class) Thi cuối kỳ (FEX)	Tiêu chí đánh giá tuyệt trình nhóm, thảo luận tại lớp Ngân hàng đề thi của GV

### 9. Một số lưu ý khác:

- Khi có các thắc mắc liên quan môn học, sinh viên có thể liên lạc với giảng viên qua email: [lethong0804@gmail.com](mailto:lethong0804@gmail.com)
- Quy định về Bài thuyết trình nhóm GHW

Thành lập nhóm: 5 sinh viên/ nhóm. Hạn chót đăng ký về tài nhóm Quản lý trên forum là Buổi 2 hoặc trực tiếp cập nhật cho GV buổi 1.

Tuần 4 (buổi thứ 4) thuyết trình theo thứ tự. Lưu ý các nhóm cần có mặt đủ và mang theo tất cả các tài liệu liên quan đến GHW khi đi thuyết trình.

Hình thức nộp bài: Nộp file và biên bản làm việc theo nhóm qua mail cho GV

- Quy định về giờ ngủ, chuyên cần, kỷ luật trong khóa học: Lên lớp đúng giờ, dự kiến thiếu 80% thời gian học trên lớp (chưa được phép bỏ qua mặt tối đa 20% số liệu học). Nếu bỏ qua số lượng quy định quy định sẽ bị cấm thi theo quy định. Có đầy đủ điểm kiểm tra, điểm thi kết thúc học phần & nhiệt thảo luận, phát biểu xây dựng bài, nghiêm trọng trong giờ học.

TP. Hồ Chí Minh, ngày 07 tháng 02 năm 2020

**KT. TRƯỜNG KHOA**  
**PHÓ TRƯỞNG KHOA**



**TS. Nguyễn Đình Quốc Cường**

## ĐỀ CƯƠNG CHI TIẾT MÔN HỌC

### Chủ nghĩa xã hội khoa học

#### 1. Thông tin chung

Tên môn học (tiếng Việt):	Chủ nghĩa xã hội khoa học
Tên môn học (tiếng Anh):	Scientific socialism
Mã số môn học:	PE017IU
Thuộc khối kiến thức:	Cơ sở
Số tín chỉ:	2
<i>Số tiết lý thuyết:</i>	<i>30 (trên lớp)</i>
<i>Số tiết thực hành:</i>	
<i>Số tiết tự học:</i>	<i>60 (về nhà)</i>
Môn học trước:	1. Kinh tế chính trị Mác - Lênin, 2. Triết học Mác - Lênin
Giảng viên phụ trách	Khoa Chính trị - Hành chính, ĐHQG-HCM

(Scientific socialism)

#### 2. Mục đích/mục tiêu môn học (Course Purposes/Aims)

2.1. Môn học trang bị cho sinh viên những nội dung cơ bản của chủ nghĩa xã hội khoa học (một trong ba bộ phận cấu thành chủ nghĩa Mác - Lênin).

2.2. Giúp cho sinh viên vận dụng những tri thức cơ bản của chủ nghĩa xã hội khoa học một cách sáng tạo trong hoạt động nhận thức và thực tiễn, nhằm giải quyết những vấn đề mà đời sống xã hội của đất nước, của thời đại đang đặt ra.

#### 3. Mô tả môn học (Course Outlines)

Môn học trang bị cho sinh viên những kiến thức cơ bản về chủ nghĩa xã hội khoa học

#### 4. Tài liệu phục vụ học tập:

- Bộ Giáo dục và Đào tạo (2019), *Giáo trình Chủ nghĩa xã hội khoa học*, Nxb. Chính trị quốc gia, Hà Nội.
- Bộ Giáo dục và Đào tạo (2012), *Giáo trình Những Nguyên lý cơ bản của chủ nghĩa Mác-Lenin*, Nxb. Chính trị quốc gia, Hà Nội.
- Hội đồng Trung ương (2008), *Giáo trình Chủ nghĩa xã hội khoa học*, Nxb. Chính trị quốc gia, Hà Nội.

### 5. Chuẩn đầu ra môn học (Course Learning Outcomes)

Chuẩn đầu ra	Mô tả	Tiêu chí đánh giá	Mục tiêu môn học	Chuẩn đầu ra CDIO CTĐT	Mức độ giảng dạy (I/T/U)
<b>5.1. Kiến thức</b>					
LO.1	NHẬP MÔN CHỦ NGHĨA XÃ HỘI KHOA HỌC	LO.1.1 – Khái lược sự ra đời Chủ nghĩa xã hội khoa học, hoàn cảnh lịch sử và vai trò của Các Mác và PH.Ăngghen LO.1.2 – Nhận biết được các giai đoạn phát triển cơ bản của Chủ nghĩa xã hội khoa học thể hiện qua các tác phẩm LO.1.3 – Nắm rõ được đối tượng, phương pháp và ý nghĩa của việc nghiên cứu Chủ nghĩa xã hội khoa học	2.1	1.1.3	13
LO.2	SỨ MỆNH LỊCH SỬ CỦA GIAI CẤP CÔNG NHÂN	LO.2.1- Hiểu rõ khái niệm giai cấp công nhân và đặc điểm của giai cấp công nhân LO.2.2 – Nắm rõ nội dung, đặc điểm sứ mệnh lịch sử của giai cấp công nhân LO.2.3 – Giải thích được những điều kiện quy định sứ mệnh lịch sử của giai cấp công nhân LO.2.4 – Phân tích được những điểm tương đồng và khác biệt của giai cấp công nhân hiện nay và việc thực hiện sứ mệnh của giai cấp công nhân trên thế giới hiện nay LO.2.5 – Nắm rõ những đặc điểm cơ bản của giai cấp công nhân Việt Nam và nội dung sứ mệnh lịch sử của giai cấp công nhân Việt Nam hiện nay LO.2.6 – Trình bày được phương hướng và một số giải pháp chủ yếu để xây dựng giai cấp công nhân Việt Nam hiện nay	2.1 2.1 2.1 2.1 2.1 2.2 2.1 2.2	1.1.3	T4
LO.3		LO.3.1 – Hiểu rõ Chủ nghĩa xã hội là giai đoạn đầu của hình thái kinh tế - xã hội công sản chủ nghĩa LO.3.2 – Trình bày được những			

	CHỦ NGHĨA XÃ HỘI VÀ THỜI KỶ QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI	đặc trưng cơ bản của chủ nghĩa xã hội	2.1	1.1.3	I3
		LO.3.3 – Giải thích được tính tất yếu khách quan của thời kỳ quá độ lên chủ nghĩa xã hội và những đặc điểm cơ bản của thời kỳ quá độ lên chủ nghĩa xã hội			
		LO.3.4 – Hiểu rõ đặc trưng của thời kỳ quá độ và chủ nghĩa xã hội ở Việt Nam, trình bày được những phương hướng xây dựng chủ nghĩa xã hội ở Việt Nam hiện nay			
LO.4	DÂN CHỦ XÃ HỘI CHỦ NGHĨA VÀ NHÀ NƯỚC XÃ HỘI CHỦ NGHĨA	LO.4.1 – Giải thích được quan niệm về dân chủ và sự ra đời và phát triển dân chủ trong lịch sử xã hội loài người	2.1		
		LO.4.2 – Nắm rõ quá trình ra đời và bản chất của nền dân chủ xã hội chủ nghĩa	2.1		
		LO.4.3 – Hiểu được sự ra đời, bản chất và chức năng của nhà nước xã hội chủ nghĩa cũng như mối quan hệ giữa dân chủ và nhà nước	2.1	1.1.3	T4
		LO.4.4 - hiểu được sự ra đời phát triển và bản chất của nền dân chủ xã hội chủ nghĩa ở Việt Nam	2.1		
		LO.4.5 - trình bày được đặc điểm và các giải pháp cơ bản nhằm xây dựng nhà nước pháp quyền xã hội chủ nghĩa ở Việt Nam hiện nay	2.1 2.2		
LO.5	CƠ CẤU XÃ HỘI GIAI CẤP VÀ LIÊN MINH GIAI CẤP, TẦNG LỚP TRONG THỜI KỶ QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI	LO.5.1 – Trình bày được khái niệm cơ cấu xã hội – khái quát và sự biến đổi của cơ cấu xã hội giai cấp trong thời kỳ quá độ lên chủ nghĩa xã hội			
		LO.5.2 – giải thích được tính tất yếu của liên minh giai cấp, tầng trong thời kỳ quá độ lên chủ nghĩa xã hội	2.1	1.1.3	I3
		LO.5.3 – Hiểu rõ cơ cấu xã hội – giai cấp ở Việt Nam trong thời kỳ quá độ và trình bày những giải pháp cơ bản nhằm xây dựng, phát triển lối liên minh giai cấp, tầng lớp xã hội ở Việt Nam			
		LO.6.1 – Hiểu rõ khái niệm, đặc trưng cơ bản của dân tộc và quan điểm của chủ nghĩa Mác – Lenin về vấn đề dân tộc	2.1		

LO.6	VẤN ĐỀ DÂN TỘC VÀ TÔN GIÁO TRONG THỜI KỶ QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI	LO.6.2 – Trình bày được những đặc điểm cơ bản của dân tộc ở Việt Nam và quan điểm chính sách dân tộc của Đảng và Nhà nước Việt Nam	2.1	1.1.3	T4
		LO.6.3 – Hiểu được bản chất, nguồn gốc, tính chất của tôn giáo và nguyên tắc cơ bản giải quyết vấn đề tôn giáo trong thời kỳ quá độ lên chủ nghĩa xã hội	2.1		
		LO.6.4 – Giải thích được những đặc điểm tôn giáo ở Việt Nam và chính sách của Đảng và Nhà nước Việt Nam đối với tín ngưỡng tôn giáo hiện nay	2.1 2.2		
		LO.6.5 – Hiểu rõ được đặc điểm quan hệ dân tộc và tôn giáo ở Việt Nam và trình bày được các định hướng cơ bản nhằm giải quyết mối quan hệ giữa dân tộc và tôn giáo ở Việt Nam hiện nay	2.1 2.2		
LO.7	VẤN ĐỀ GIA ĐÌNH TRONG THỜI KỶ QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI	LO.7.1 – Khái lược được vị trí, chức năng và vai trò của gia đình trong xã hội	2.1	1.1.3	I3
		LO.7.2 – Nhận biết được các cơ sở xây dựng gia đình trong thời kỳ quá độ lên chủ nghĩa xã hội			
		LO.7.3 – Giải thích được sự biến đổi của gia đình Việt Nam trong thời kỳ quá độ và trình bày được những phương hướng cơ bản xây dựng và phát triển gia đình Việt Nam trong thời kỳ quá độ lên chủ nghĩa xã hội			
<b>5.2. Kỹ năng</b>					
LO.8	THỂ HIỆN KHẢ NĂNG KHÁI QUÁT HÓA, TƯ DUY, TRANG LUẬN, PHẢN BIỆN, LÀM VIỆC NHÓM	LO.8.1 – Có kỹ năng khái quát hóa để rút ra <i>Từ khóa trí thức</i> đối với mỗi nội dung và tư duy có hệ thống	2.1 2.2	2.1.1 2.3.1	U4
		LO.8.2 – Có kỹ năng trình bày, thuyết minh, phản biện, tranh luận, hùng biện những tri thức lý luận đang học tập, nghiên cứu dựa trên thực tiễn		2.4.4	
		LO.8.3 – Có kỹ năng giao tiếp xã hội, hợp tác và làm việc nhóm, chia sẻ tri thức và kinh nghiệm, khả năng điều hành nhóm làm việc		2.5 3.1.5	
		LO.9.1 – Có ý thức trách nhiệm			

LO.9	THỂ HIỆN Ý THỨC NHẬN THỨC TRONG VÀ SAU KHI HỌC TẬP	bảo vệ tính khoa học, cách mạng trong lý luận của chủ nghĩa Mác – Leenin về CNXH và con đường đi lên CNXH ở Việt Nam	2.1 2.2	3.1	U3
		LO.9.2 – Có ý thức, trách nhiệm cá nhân đối với tập thể, cộng đồng			
		LO.9.3 – Có nhận thức về sự cần thiết học tập, nghiên cứu suốt đời và vận dụng nó trong cuộc sống			

### 6.Kế hoạch giảng dạy theo buổi học (Course Plan):

TT (tiết)	Nội dung giảng dạy	LO	Hoạt động dạy và học	Đánh giá
1 (tiết 1)	Giới thiệu về môn học	LO.1 LO.4	<p><b>Dạy:</b></p> <ul style="list-style-type: none"> <li>-Giới thiệu đề cương môn học</li> <li>-Giới thiệu nội dung đề tài thuyết trình nhóm (GHW)</li> </ul> <p><b>Học ở lớp:</b></p> <ul style="list-style-type: none"> <li>-Chia nhóm (5 SV/nhóm)</li> <li>-Giới thiệu nhóm học tập</li> </ul> <p><b>Học ngoài lớp:</b></p> <ul style="list-style-type: none"> <li>-Chọn đề tài thuyết trình của nhóm (GHW)</li> <li>-Đọc trước tài liệu chương 1.</li> </ul>	
2	<b>Chương 1</b> NHẬP MÔN CHỦ NGHĨA XÃ HỘI KHOA HỌC		<p>Dạy:</p> <p>1.SỰ RA ĐỜI CỦA CHỦ NGHĨA XÃ HỘI KHOA HỌC</p> <p>1.1. Hoàn cảnh lịch sử sự ra đời của chủ nghĩa xã hội khoa học</p> <p>1.2. Vai trò của C. Mác và Ăngghen</p> <p>2.CÁC GIAI ĐOẠN PHÁT TRIỂN CƠ BẢN CỦA CHỦ NGHĨA XÃ HỘI KHOA HỌC</p> <p>2.1. C. Mác và Ph.Ăngghen phát triển chủ nghĩa xã hội khoa học</p> <p>2.2. V.I.Lênin vận dụng và phát triển sáng tạo chủ nghĩa xã hội khoa học trong điều kiện mới</p> <p>2.3. Sự vận dụng và phát triển sáng tạo chủ nghĩa xã hội khoa học từ sau khi lênin qua đời đến nay</p> <p>3.ĐỐI TƯỢNG, PHƯƠNG PHÁP VÀ Ý NGHĨA CỦA VIỆC NGHIÊN CỨU CHỦ NGHĨA XÃ HỘI KHOA HỌC</p> <p>3.1. Đối tượng nghiên cứu của chủ nghĩa xã hội khoa học</p> <p>3.2. Phương pháp nghiên cứu của chủ nghĩa xã hội khoa học</p>	Thi giữa kì (Quiz)



			<p>Ý nghĩa của việc nghiên cứu chủ nghĩa xã hội khoa học</p> <p><b>Học ở lớp:</b> Thảo luận và phát biểu trên lớp</p> <p><b>Học ngoài lớp:</b></p> <ul style="list-style-type: none"> <li>-Phác thảo nội dung thuyết trình nhóm GHW</li> <li>-Đọc trước tài liệu chương 2.</li> </ul>	
3	<p><b>Chương 2</b> SỨ MỆNH LỊCH SỬ CỦA GIAI CẤP CÔNG NHÂN</p>	<p>LO.2 LO.4 LO.5</p>	<p><b>Dạy:</b></p> <p>1. QUAN ĐIỂM CƠ BẢN CỦA CHỦ NGHĨA MÁC - LEENIN VỀ GIAI CẤP CÔNG NHÂN VÀ SỨ MỆNH LỊCH SỬ THẾ GIỚI CỦA GIAI CẤP CÔNG NHÂN</p> <p>1.1. Khái niệm và đặc điểm của giai cấp công nhân</p> <p>1.2. Nội dung và đặc điểm sứ mệnh lịch sử của giai cấp công nhân</p> <p>1.3. Những điều kiện quy định sứ mệnh lịch sử của giai cấp công nhân</p> <p>2. GIAI CẤP CÔNG NHÂN VÀ VIỆC THỰC HIỆN SỨ MỆNH LỊCH SỬ CỦA GIAI CẤP CÔNG NHÂN HIỆN NAY</p> <p>2.1. Giai cấp công nhân hiện nay</p> <p>2.2. Thực hiện sứ mệnh lịch sử của giai cấp công nhân trên thế giới hiện nay</p> <p>3. SỨ MỆNH LỊCH SỬ CỦA GIAI CẤP CÔNG NHÂN VIỆT NAM</p> <p>3.1. Đặc điểm của giai cấp công nhân Việt Nam</p> <p>3.2. Nội dung sứ mệnh lịch sử của giai cấp công nhân Việt Nam hiện nay</p> <p>3.3. Phương hướng và một số giải pháp chủ yếu để xây dựng giai cấp công nhân Việt Nam hiện nay</p> <p><b>Học ở lớp:</b> Thảo luận và phát biểu trên lớp</p> <p><b>Học ngoài lớp:</b></p> <p>Đọc trước tài liệu chương 3</p>	<p>Thi giữa kỳ (Quiz)</p>
4	<p><b>Chương 3</b> CHỦ NGHĨA XÃ HỘI VÀ THỜI KỶ QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI</p>	<p>LO.3 LO.4 LO.5</p>	<p><b>Dạy:</b></p> <p>1. CHỦ NGHĨA XÃ HỘI</p> <p>1.1. Chủ nghĩa xã hội, giai đoạn đầu của hình thái kinh tế - xã hội công sản chủ nghĩa</p> <p>1.2. Điều kiện ra đời chủ nghĩa xã hội</p> <p>1.3. Những đặt trưng cơ bản của chủ nghĩa xã hội</p> <p>2. THỜI KỶ QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI</p>	<p>Thuyết trình nhóm</p>

			<p>2.1. Tính tất yếu khách quan của thời kỳ quá độ lên chủ nghĩa xã hội</p> <p>2.2. Đặc điểm của thời kỳ quá độ lên chủ nghĩa xã hội</p> <p>3. QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI Ở VIỆT NAM</p> <p>3.1. Quá độ lên chủ nghĩa xã hội bỏ qua chế độ tư bản chủ nghĩa</p> <p>3.2. Những đặc trưng cơ bản của chủ nghĩa xã hội và phương hướng xây dựng chủ nghĩa xã hội ở Việt Nam hiện nay</p> <p><b>Học ở lớp:</b> Thảo luận và phát biểu trên lớp</p> <p><b>Học ngoài lớp:</b> Đọc trước tài liệu chương 4</p>	<p>(GHW)</p> <p>Thi giữa kỳ (Quiz)</p>
5	<p><b>Chương 4</b> DÂN CHỦ XÃ HỘI CHỦ NGHĨA VÀ NHÀ NƯỚC XÃ HỘI CHỦ NGHĨA</p>	<p>LO.2 LO.4 LO.5</p>	<p><b>Dạy:</b></p> <p>1. DÂN CHỦ VÀ DÂN CHỦ XÃ HỘI CHỦ NGHĨA</p> <p>1.1. Dân chủ và sự ra đời, phát triển của dân chủ</p> <p>1.2. Dân chủ xã hội chủ nghĩa</p> <p>2. NHÀ NƯỚC XÃ HỘI CHỦ NGHĨA</p> <p>2.1. Sự ra đời, bản chất, chức năng của nhà nước xã hội chủ nghĩa</p> <p>2.2. Mối quan hệ giữa dân chủ xã hội chủ nghĩa và nhà nước xã hội chủ nghĩa</p> <p>3. DÂN CHỦ XÃ HỘI CHỦ NGHĨA VÀ NHÀ NƯỚC PHÁP QUYỀN XÃ HỘI CHỦ NGHĨA Ở VIỆT NAM</p> <p>3.1. Dân chủ xã hội chủ nghĩa ở Việt Nam</p> <p>3.2. Nhà nước pháp quyền xã hội chủ nghĩa ở Việt Nam hiện nay</p> <p>3.3. Phát huy dân chủ xã hội chủ nghĩa, xây dựng nhà nước pháp quyền xã hội chủ nghĩa ở Việt Nam</p> <p><b>Học ở lớp:</b> Thảo luận và phát biểu</p> <p><b>Học ngoài lớp:</b> Đọc trước tài liệu chương 5 trên lớp</p>	<p>Thuyết trình nhóm (GHW)</p> <p>Thi cuối kỳ (FEX)</p>
6	<p><b>Chương 5</b> CƠ CẤU XÃ HỘI – GIAI CẤP VÀ LIÊN MINH GIAI CẤP, TẦNG LỚP TRONG THỜI KỲ QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI</p>	<p>LO.3 LO.4 LO.5</p>	<p><b>Dạy:</b></p> <p>1. CƠ CẤU XÃ HỘI GIAI CẤP TRONG THỜI KỲ QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI</p> <p>1.1. Khái niệm và vị trí của cơ cấu xã hội - giai cấp trong cơ cấu xã hội</p> <p>1.2. Sự biến đổi có tính quy luật của cơ cấu xã hội - giai cấp trong thời kỳ quá độ lên chủ nghĩa xã hội</p> <p>2. LIÊN MINH GIAI CẤP, TẦNG</p>	<p>Thuyết trình nhóm (GHW)</p> <p>Thi cuối</p>

			<p>LỚP TRONG THỜI KỲ QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI</p> <p>3.CƠ CẤU XÃ HỘI - GIAI CẤP VÀ LIÊN MINH GIAI CẤP, TẦNG LỚP TRONG THỜI KỲ QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI Ở VIỆT NAM</p> <p>3.1. Cơ cấu xã hội - giai cấp trong thời kỳ quá độ lên chủ nghĩa xã hội ở Việt Nam</p> <p>3.2. Liên minh giai cấp, tầng lớp trong thời kỳ quá độ lên chủ nghĩa xã hội ở Việt Nam</p> <p><b>Học ở lớp:</b> Thảo luận và phát biểu trên lớp</p> <p><b>Học ngoài lớp:</b> Đọc trước tài liệu chương 6</p>	kỳ (FEX)
7	<p><b>Chương 6</b> VẤN ĐỀ DÂN TỘC VÀ TÔN GIÁO TRONG THỜI KỲ QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI</p>	<p>LO.2</p> <p>LO.4</p> <p>LO.5</p>	<p><b>Dạy:</b></p> <p>1.DÂN TỘC TRONG THỜI KỲ QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI</p> <p>1.1. Chủ nghĩa Mác - Lênin về dân tộc</p> <p>1.2. Dân tộc và quan hệ dân tộc ở Việt Nam</p> <p>2.TÔN GIÁO TRONG THỜI KỲ QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI</p> <p>2.1. Chủ nghĩa Mác - Lênin về tôn giáo</p> <p>2.2. Tôn giáo ở Việt Nam và chính sách tôn giáo của Đảng, Nhà nước ta hiện nay</p> <p>3.QUAN HỆ DÂN TỘC VÀ TÔN GIÁO Ở VIỆT NAM</p> <p>3.1. Đặc điểm quan hệ dân tộc và tôn giáo ở Việt Nam</p> <p>3.2. Định hướng giải quyết mối quan hệ dân tộc và tôn giáo ở Việt Nam hiện nay</p> <p>3.3. Phương hướng và một số giải pháp chủ yếu để xây dựng giai cấp công nhân Việt Nam hiện nay</p> <p><b>Học ở lớp:</b> Thảo luận và phát biểu trên lớp</p> <p><b>Học ngoài lớp:</b> Đọc trước tài liệu chương 7</p>	<p>Thuyết trình nhóm (GHW)</p> <p>Thi cuối kỳ (FEX)</p>
			<p><b>Dạy:</b></p> <p>1.KHÁI NIỆM, VỊ TRÍ VÀ CHỨC NĂNG CỦA GIA ĐÌNH</p> <p>1.1. Khái niệm gia đình</p> <p>1.2. Vị trí của gia đình trong xã hội</p>	

8	<p style="text-align: center;"><b>Chương 7</b>  <b>VẤN ĐỀ GIA ĐÌNH TRONG THỜI KỶ QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI</b></p>	<p>1.3. Chức năng cơ bản của gia đình  2. CƠ SỞ XÂY DỰNG GIA ĐÌNH TRONG THỜI KỶ QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI  2.1. Cơ sở kinh tế - xã hội  2.2. Cơ sở chính trị - xã hội  2.3. Cơ sở văn hóa  3. XÂY DỰNG GIA ĐÌNH VIỆT NAM TRONG THỜI KỶ QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI  3.1. Sự biến đổi gia đình Việt Nam trong thời kỳ quá độ lên chủ nghĩa xã hội  3.2. Phương hướng cơ bản xây dựng và phát triển gia đình Việt Nam trong thời kỳ quá độ lên chủ nghĩa xã hội  <b>Học ở lớp:</b> Thảo luận và phát biểu trên lớp  <b>Học ngoài lớp:</b>  Hoàn thiện bài thuyết trình</p>	<p>Thuyết trình nhóm (GHW)   Thi cuối kỳ (FEX)</p>
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## 7. Đánh giá môn học

ST T	Mã	Tên	Mô tả	Tỷ trọng	Hình thức	LO
1	GHW	Thuyết trình nhóm	Thuyết trình nhóm về đề tài đã phân công	15%	Thuyết trình và bản báo cáo nhóm	LO.3 LO.4 LO.5 LO.6 LO.7
2	Quiz	Bài thi giữa kì	Thi theo đề thi của GV	20%	Tự luận đề mở	LO.1 LO.2 LO.3
3	DIC	Thảo luận, chuyên cần tại lớp (Discussion in Class)	Điểm thảo luận được tính theo phương pháp tương đối. SV có số lần thảo luận tại lớp nhiều nhất sẽ được điểm tối đa, điểm của các bạn khác được tính dựa theo bạn	15%	Phát biểu/đặt câu hỏi trên lớp hoặc phiếu trả lời trong các nghiên cứu tình huống tại lớp	LO.3 LO.4 LO.5 LO.6 LO.7
4	FEX	Thi cuối kỳ	Đề thi bao quát toàn bộ nội dung môn học	50%	Tự luận đề đóng	LO.3 LO.4 LO.5 LO.6 LO.7
			Tổng cộng	100%		

## 8. Tiêu chí đánh giá chuẩn đầu ra môn học

TT	Chuẩn đầu ra	Nội dung	Phương pháp	Tiêu chí đánh giá
LO.1	Nhận biết quá trình ra đời của Chủ nghĩa xã hội khoa học và các giai đoạn phát triển cơ bản	Chương 1	Thi giữa kỳ (Quiz)	Ngân hàng đề thi của GV
LO.2 LO.4	Nắm rõ nội dung: quan điểm cơ bản của chủ nghĩa Mác - Lênin về giai cấp công nhân, nội dung, biểu hiện và ý nghĩa của sứ mệnh đó trong bối cảnh hiện nay	Chương 2	Thi giữa kỳ (Quiz)	Ngân hàng đề thi của GV
LO.3 LO.4	Nhận biết và nắm được những quan điểm cơ bản của chủ nghĩa Mác - Lênin về chủ nghĩa xã hội, thời kỳ quá độ lên chủ nghĩa xã hội và sự vận dụng sáng tạo của Đảng Cộng sản Việt Nam vào điều kiện cụ thể của Việt Nam	Chương 3	Thảo luận tại lớp (Discussion in Class) Thi giữa kỳ (Quiz)	Tiêu chí đánh giá thuyết trình nhóm, thảo luận tại lớp  Ngân hàng đề thi của GV
LO.3 LO.4	Nhận biết và nắm được bản chất của nền dân chủ xã hội chủ nghĩa và nhà nước xã hội chủ nghĩa nói chung và ở Việt Nam nói riêng	Chương 4	Thảo luận tại lớp (Discussion in Class) Thi cuối kỳ (FEX)	Tiêu chí đánh giá thuyết trình nhóm, thảo luận tại lớp
LO.3 LO.4	Nhận biết và nắm được những kiến thức nền tảng về cơ cấu xã hội - giai cấp và liên minh giai cấp, tầng lớp trong thời kỳ quá độ lên chủ nghĩa xã hội	Chương 5	Thảo luận tại lớp (Discussion in Class), Thi cuối kỳ (FEX)	Tiêu chí đánh giá thuyết trình nhóm, thảo luận tại lớp  Ngân hàng đề thi của Khoa
LO.3 LO.4	Nhận biết và nắm được những quan điểm cơ bản của chủ nghĩa Mác - Lênin về dân tộc, tôn giáo, mối quan hệ giữa dân tộc và tôn giáo, tầm quan trọng của vấn đề dân tộc, tôn giáo và nội dung chính sách dân tộc, tôn giáo của Đảng và Nhà nước Việt Nam	Chương 6	Thảo luận tại lớp (Discussion in Class), Thi cuối kỳ (FEX)	Tiêu chí đánh giá thuyết trình nhóm, thảo luận tại lớp  Ngân hàng đề thi của Khoa
LO.3 LO.4	Nhận biết và nắm được những quan điểm cơ bản của chủ nghĩa Mác - Lênin, tư tưởng Hồ Chí Minh và Đảng Cộng sản Việt Nam về gia đình, xây dựng gia đình trong thời kỳ quá độ lên chủ nghĩa xã hội hiện nay.	Chương 7	Thảo luận tại lớp (Discussion in Class) Thi cuối kỳ (FEX)	Tiêu chí đánh giá thuyết trình nhóm, thảo luận tại lớp  Ngân hàng đề thi của Khoa

### 9. Một số lưu ý khác:

- Khi có các thắc mắc liên quan môn học, sinh viên có thể liên lạc với quản lý Bộ môn

Hồ Chí Minh học & Lịch sử Đảng và Khoa Chính trị - Hành chính qua email:

[daotao.spas@vnuhcm.edu.vn](mailto:daotao.spas@vnuhcm.edu.vn)

- Quy định về Bài thuyết trình nhóm GHW

Thành lập nhóm: 5 sinh viên/nhóm. Hạn chót đăng ký đề tài nhóm Quản lý trên forum là Buổi 2 hoặc trực tiếp nộp cho GV buổi 1.

Giảng dạy kết thúc chương 3, các nhóm thuyết trình theo thứ tự. Lưu ý các nhóm cần có mặt đủ và mang theo tất cả các tài liệu liên quan đến GHW khi đi thuyết trình

Hình thức nộp bài: Nộp file và biên bản làm việc nhóm qua mail cho GV

- Quy định về giờ giấc, chuyên cần, kỷ luật trong khóa học: Lên lớp đúng giờ, dự tối thiểu 80% thời gian học trên lớp (chỉ được phép vắng mặt tối đa 20% số tiết học). Nếu vắng quá số tiết quy định sẽ bị cấm thi theo quy chế. Có đầy đủ điểm kiểm tra, điểm thi kết thúc học phần và nhiệt tình thảo luận, phát biểu xây dựng bài, nghiêm túc trong giờ học.

*TP. Hồ Chí Minh, ngày 07 tháng 02 năm 2019*

**KT. TRƯỞNG KHOA PHÓ TRƯỞNG KHOA**



**TS. Nguyễn Đình Quốc Cường**

## ĐỀ CƯƠNG CHI TIẾT MÔN HỌC

### Lịch sử Đảng Cộng sản Việt Nam (History of Vietnamese communist party)

#### 1. Thông tin chung:

Tên môn học (tiếng Việt):	Lịch sử Đảng Cộng sản Việt Nam
Tên môn học (tiếng Anh):	History of Vietnamese communist party
Mã số môn học:	PE018IU
Thuộc khối kiến thức:	CƠ SỞ
Số tín chỉ:	2
<i>Số tiết lý thuyết:</i>	<i>20 (trên lớp)</i>
<i>Số tiết thực hành:</i>	<i>10 (trên lớp)</i>
<i>Số tiết tự học:</i>	<i>90 (về nhà)</i>
Môn học trước:	1. Triết học Mác - Lênin, 2. Kinh tế chính trị Mác - Lênin, 3. Chủ nghĩa xã hội khoa học
Giảng viên phụ trách	Khoa Chính trị - Hành chính, ĐHQG-HCM

#### 2. Mục đích/mục tiêu môn học (Course Purposes/Aims)

- 2.1 *Về nội dung:* cung cấp những tri thức có tính hệ thống, cơ bản về sự ra đời của Đảng Cộng sản Việt Nam (1920-1930), sự lãnh đạo của Đảng đối với cách mạng Việt Nam trong thời kỳ đấu tranh giành chính quyền (1930-1945), trong hai cuộc kháng chiến chống thực dân Pháp và đế quốc Mỹ xâm lược (1945-1975), trong sự nghiệp xây dựng, bảo vệ tổ quốc thời kỳ cả nước quá độ lên chủ nghĩa xã hội, tiến hành công cuộc đổi mới (1975-2018).
- 2.2 *Về tư tưởng:* Thông qua các sự kiện lịch sử và các kinh nghiệm về sự lãnh đạo của Đảng để xây dựng ý thức tôn trọng sự thật khách quan, nâng cao lòng tự hào, niềm tin đối với sự nghiệp lãnh đạo của Đảng.
- 2.3 *Về kỹ năng:* Trang bị phương pháp tư duy khoa học về lịch sử, kỹ năng lựa chọn tài liệu nghiên cứu, học tập môn học và khả năng vận dụng nhận thức lịch sử vào công tác thực tiễn, phê phán quan niệm sai trái về lịch sử của Đảng.



### 3. Mô tả môn học (Course Outlines)

Môn học trang bị cho sinh viên những kiến thức cơ bản về Lịch sử Đảng Cộng sản Việt Nam

### 4. Tài liệu phục vụ học tập:

- Bộ Giáo dục và Đào tạo (2019), *Chương trình môn học Lịch sử Đảng Cộng sản Việt Nam*, ban hành 2019.
- Hội đồng Trung ương chỉ đạo biên soạn giáo trình quốc gia các môn khoa học Mác — Lênin, Tư tưởng Hồ Chí Minh (2018), *Giáo trình Lịch sử Đảng Cộng sản Việt Nam (tái bản có sửa chữa, bổ sung)*, Nxb. Chính trị quốc gia, Hà Nội.

### 5. Chuẩn đầu ra môn học (Course Learning Outcomes)

Chuẩn đầu ra	Mô tả	Tiêu chí đánh giá	Mục tiêu môn học	Chuẩn đầu ra CDIO CTĐT	Mức độ giảng dạy (I/T/U)
5.7. Kiến thức					
LO.1	NHẬP MÔN ĐỐI TƯỢNG, CHỨC NĂNG, NHIỆM VỤ, NỘI DUNG VÀ PHƯƠNG PHÁP NGHIÊN CỨU, HỌC TẬP LỊCH SỬ ĐẢNG CỘNG SẢN VIỆT NAM	LO. 1.1 - Nắm rõ được đối tượng, mục đích học tập, nghiên cứu và một số yêu cầu cơ bản về phương pháp học tập, nghiên cứu Lịch sử Đảng Cộng sản Việt Nam	2.1	1.1.3	13
LO.2	ĐẢNG CỘNG SẢN VIỆT NAM RA ĐỜI VÀ LÃNH ĐẠO ĐẦU TRANH GIÀNH CHÍNH QUYỀN (1930-1945)	LO.2.1 - Nắm được bối cảnh lịch sử tác động đến sự ra đời của Đảng Cộng sản Việt Nam	2.1	1.1.3	T4
		LO.2.2 - Nắm được quá trình chuẩn bị các điều kiện để thành lập Đảng của Nguyễn Ái Quốc	2.1		
		LO.2.3- Nắm được nội dung hội nghị thành lập Đảng và Cương lĩnh chính trị đầu tiên của Đảng	2.1		
		LO.2.4 - Hiểu được ý nghĩa lịch sử của việc thành lập Đảng Cộng sản Việt Nam	2.1		
		LO.2.5 - Nắm rõ các phong trào cách mạng 1930-1935 và các chủ trương khôi phục phong trào năm 1932-1935	2.1		
		LO.2.6 - Nắm rõ phong trào dân chủ năm 1936-1939	2.1		

		LO.2.7 - Nắm rõ phong trào giải phóng dân tộc 1939-1945					
		LO.2.8 - Hiểu rõ tính chất, ý nghĩa và kinh nghiệm của Cách mạng Tháng Tám năm 1945	2.1				
LO.3	ĐẢNG LÃNH ĐẠO HAI CUỘC KHÁNG CHIẾN, HOÀN THÀNH GIẢI PHÓNG DÂN TỘC, THỐNG NHẤT ĐẤT NƯỚC (1945-1975)	LO.3.1 - Hiểu được chủ trương xây dựng và bảo vệ chính quyền cách mạng 1945-1946	2.1	1.1.3	T4		
		LO.3.2 - Hiểu rõ Đường lối kháng chiến toàn quốc chống thực dân Pháp xâm lược và quá trình tổ chức thực hiện từ năm 1946-1950					
		LO.3.3 - Hiểu rõ chủ trương Đẩy mạnh cuộc kháng chiến chống thực dân Pháp xâm lược và quá trình tổ chức thực hiện từ năm 1946 đến năm 1950	2.1	1.1.3	T4		
		LO.3.4 - Hiểu rõ được Ý nghĩa lịch sử và kinh nghiệm của Đảng trong lãnh đạo kháng chiến chống thực dân Pháp và can thiệp Mỹ					
		LO.3.5 - Nắm được quá trình lãnh đạo cách mạng hai miền giai đoạn 1954-1965 của Đảng					
				LO.3.6 - Nắm vững sự lãnh đạo cách mạng cả nước giai đoạn 1965-1975 của Đảng	2.1		
				LO.3.7 - Hiểu rõ Ý nghĩa và kinh nghiệm lãnh đạo của Đảng trong cuộc kháng chiến chống Mỹ, cứu nước 1954-1975			
LO.4	ĐẢNG LÃNH ĐẠO CẢ NƯỚC QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI VÀ TIẾN HÀNH CÔNG CUỘC ĐỔI MỚI (1975-2018)	LO.4.1 - Hiểu rõ chủ trương xây dựng chủ nghĩa xã hội và bảo vệ Tổ quốc 1975-1981	2.1	1.1.3	T4		
		LO.4.2 - Nắm rõ nội dung Đại hội đại biểu toàn quốc lần thứ V của Đảng và các bước đột phá tiếp tục đổi mới kinh tế 1982-1986					
		LO.4.3 - Nắm rõ quan điểm Đổi mới toàn diện, đưa đất nước ra khỏi khủng hoảng kinh tế - xã hội 1986-1996 của Đảng	2.2				
		LO.4.4 - Nắm rõ thành tựu, kinh nghiệm của công cuộc đổi mới	2.1				
		LO.4.5 - Hiểu rõ những thắng lợi vĩ đại của cách mạng Việt Nam dưới sự lãnh đạo của Đảng từ năm					
		LO.4.6 - Hiểu rõ những bài học lớn về sự lãnh đạo của Đảng từ năm 1930 đến 2018		2.2			

## 5.2. Kỹ năng

LO.5	<p style="text-align: center;">THỂ HIỆN KHẢ NĂNG KHÁI QUÁT HÓA, TƯ DUY, TRANH LUẬN, PHẢN BIỆN, LÀM VIỆC NHÓM</p>	<p>LO.5.1. Rèn luyện năng lực tư duy độc lập trong nghiên cứu đường lối, chiến lược, sách lược cách mạng của Đảng.</p> <p>LO.5.2. Có tư duy phê phán, kỹ năng phân tích, tổng hợp và đánh giá những vấn đề liên quan đến môn học. Từ đó, vận dụng kiến thức đã học để chủ động, tích cực nhận thức những vấn đề chính trị, kinh tế, văn hoá, xã hội theo đường lối, chính sách, pháp luật của Đảng và Nhà nước.</p> <p>LO.5.3 Có kỹ năng viết, kỹ năng làm việc cá nhân, làm việc nhóm và trình bày kết quả nghiên cứu.</p>	2.1 2.2 2.3	2.1.1 2.3.1  2.4.4  2.5 3.1.5	U4
<b>5.3. Thái độ</b>					
LO.6	<p style="text-align: center;">THỂ HIỆN Ý THỨC, NHẬN THỨC TRONG VÀ SAU KHI HỌC TẬP</p>	<p>LO.6.1. Tin tưởng vào sự lãnh đạo của Đảng đối với cách mạng Việt Nam.</p> <p>LO.6.2. Quyết tâm phấn đấu thực hiện đường lối cách mạng của Đảng.</p> <p>LO.6.3. Có thái độ nghiêm túc trong học tập, nghiên cứu khoa học, trong nhận thức về cuộc sống, xã hội, tự rèn luyện bản thân trở thành người có phẩm chất, bản lĩnh chính trị vững vàng, có đạo đức, trình độ chuyên môn tốt; hình thành tình cảm, niềm tin vào con đường cách mạng mà dân tộc ta đã lựa</p>	2.1 2.2 2.3	3.1	U3

## 6.Kế hoạch giảng dạy môn học (Course Plan):

Buổi (3 tiết)	Nội dung giảng dạy	LO	Hoạt động dạy và học	Đánh giá
1	Giới thiệu về môn học	LO.1, LO.5;	<b>Dạy:</b> - Giới thiệu đề cương môn học - Giới thiệu nội dung đề tài thuyết trình nhóm (GHW) <b>Học ở lớp:</b> - Chia nhóm (5 SV/nhóm) - Giới thiệu nhóm học tập <b>Học ngoài lớp:</b> - Chọn đề tài thuyết trình của nhóm (GHW)	
2	<b>Chương nhập môn</b> ĐỐI TƯỢNG, CHỨC NĂNG, NHIỆM VỤ, NỘI DUNG VÀ PHƯƠNG PHÁP NGHIÊN CỨU, HỌC TẬP LỊCH SỬ ĐẢNG CỘNG SẢN VIỆT NAM	LO.1;	<b>Dạy:</b> I. ĐỐI TƯỢNG NGHIÊN CỨU CỦA MÔN HỌC LỊCH SỬ ĐẢNG CỘNG SẢN VIỆT NAM 1.Đối tượng nghiên cứu 2.Phạm vi nghiên cứu II.CHỨC NĂNG, NHIỆM VỤ CỦA MÔN HỌC LỊCH SỬ ĐẢNG CỘNG SẢN VIỆT NAM 1.Chức năng của khoa học Lịch sử Đảng 2.Nhiệm vụ của môn học III.PHƯƠNG PHÁP NGHIÊN CỨU, HỌC TẬP MÔN LỊCH SỬ ĐẢNG CỘNG SẢN VIỆT NAM 1.Phương pháp luận 2.Các phương pháp cụ thể <b>Học ở lớp:</b> Thảo luận và phát biểu trên lớp <b>Học ngoài lớp:</b> - Phác thảo nội dung thuyết trình nhóm GHW - Đọc trước tài liệu chương 1.	Thi giữa kỳ (Quiz)

3	<p style="text-align: center;"><b>Chương 1</b> ĐẢNG CỘNG SẢN VIỆT NAM RA ĐỜI VÀ LÃNH ĐẠO ĐẤU TRANH GIÀNH CHÍNH QUYỀN (1930-1945)</p>	LO.2	<p><b>Dạy:</b> I. ĐẢNG CỘNG SẢN VIỆT NAM RA ĐỜI VÀ CƯƠNG LĨNH CHÍNH TRỊ ĐẦU TIÊN CỦA ĐẢNG (THÁNG 2-1930) 1. Bối cảnh lịch sử 2. Nguyễn Ái Quốc chuẩn bị các điều kiện để thành lập Đảng 3. Thành lập Đảng Cộng sản Việt Nam và Cương lĩnh chính trị đầu tiên của Đảng 4. Ý nghĩa lịch sử của việc thành lập Đảng Cộng sản Việt Nam II. ĐẢNG LÃNH ĐẠO ĐẤU TRANH GIÀNH CHÍNH QUYỀN (1930-1945) 1. Phong trào cách mạng 1930- 1935 và khôi phục phong trào 1932-1935 2. Phong trào dân chủ 1936-1939 3. Phong trào giải phóng dân tộc 1939-1945 4. Tính chất, ý nghĩa và kinh nghiệm của Cách mạng Tháng Tám năm 1945 <b>Học ở lớp:</b> Thảo luận và phát biểu trên lớp <b>Học ngoài lớp:</b> Đọc trước tài liệu chương 2</p>	<p>Thi giữa kỳ (Quiz)  Thi cuối kỳ (FEX)</p>
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4	<p style="text-align: center;"><b>Chương 2</b> ĐẢNG LÃNH ĐẠO HAI CUỘC KHÁNG CHIẾN, HOÀN THÀNH GIẢI PHÓNG DÂN TỘC, THỐNG NHẤT ĐẤT NƯỚC (1945-1975)</p>	LO.3 LO.5	<p><b>Dạy:</b> I. ĐẢNG LÃNH ĐẠO XÂY DỰNG, BẢO VỆ CHÍNH QUYỀN CÁCH MẠNG VÀ KHÁNG CHIẾN CHỐNG THỰC DÂN PHÁP XÂM LƯỢC (1945-1954) 1. Xây dựng và bảo vệ chính quyền cách mạng 1945-1946 2. Đường lối kháng chiến toàn quốc chống thực dân Pháp xâm lược và quá trình tổ chức thực hiện từ năm 1946-1950 3. Đẩy mạnh cuộc kháng chiến chống thực dân Pháp xâm lược và quá trình tổ chức thực hiện từ năm 1946 đến năm 1950 4. Ý nghĩa lịch sử và kinh nghiệm của Đảng trong lãnh đạo kháng chiến chống thực dân Pháp và can thiệp Mỹ</p>	<p>Thuyết trình nhóm (GHW)  Thi cuối kỳ (FEX)</p>	
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			<p><b>Dạy:</b> Chấm thuyết trình &amp; phản biện</p> <p><b>Học ở lớp:</b> Các nhóm thuyết trình tại lớp</p> <p>II. LÃNH ĐẠO XÂY DỰNG CHỦ NGHĨA XÃ HỘI Ở MIỀN BẮC VÀ KHÁNG CHIẾN CHỐNG ĐẾ QUỐC MỸ XÂM LƯỢC GIẢI PHÓNG MIỀN NAM, THỐNG NHẤT ĐẤT NƯỚC (1954-1975)</p> <ol style="list-style-type: none"> <li>Lãnh đạo cách mạng hai miền giai đoạn 1954-1965</li> <li>Lãnh đạo cách mạng cả nước giai đoạn 1965-1975</li> <li>Ý nghĩa và kinh nghiệm lãnh đạo của Đảng trong cuộc kháng chiến chống Mỹ, cứu nước 1954-1975</li> </ol> <p><b>Học ngoài lớp:</b> Đọc trước tài liệu chương 2</p>		
5	<p><b>Chương 3</b> ĐẢNG LÃNH ĐẠO CẢ NƯỚC QUÁ ĐỘ LÊN CHỦ NGHĨA XÃ HỘI VÀ TIỀN HÀNH CÔNG CUỘC ĐỔI MỚI (1975-2018)</p>	<p>LO.4 LO.5</p>	<p><b>Dạy</b></p> <p>I.ĐẢNG LÃNH ĐẠO CẢ NƯỚC XÂY DỰNG CHỦ NGHĨA XÃ HỘI VÀ BẢO VỆ TÔ QUỐC (1975-1986)</p> <ol style="list-style-type: none"> <li>Xây dựng chủ nghĩa xã hội và bảo vệ Tô quốc 1975-1981</li> <li>Đại hội đại biểu toàn quốc lần thứ V của Đảng và các bước đột phá tiếp tục đổi mới kinh tế 1982-1986</li> </ol> <p><b>Dạy:</b> Chấm thuyết trình &amp; phản biện</p> <p><b>Học ở lớp:</b> Thảo luận tại lớp</p> <p>III.LÃNH ĐẠO CÔNG CUỘC ĐỔI MỚI, ĐẨY MẠNH CÔNG NGHIỆP HÓA, HIỆN ĐẠI HÓA VÀ HỘI NHẬP QUỐC TẾ (1986-2018)</p> <ol style="list-style-type: none"> <li>Đổi mới toàn diện, đưa đất nước ra khỏi khủng hoảng kinh tế - xã hội 1986-1996</li> <li>Tiếp tục công cuộc đổi mới, đẩy mạnh công nghiệp hóa, hiện đại hóa và hội nhập quốc tế 1996-2018</li> <li>Thành tựu, kinh nghiệm của công cuộc đổi mới</li> </ol> <p>TỔNG LUẬN</p> <ol style="list-style-type: none"> <li>Những thắng lợi vĩ đại của cách mạng Việt Nam</li> <li>Những bài học lớn về sự lãnh đạo của Đảng</li> </ol>	<p>Thuyết trình nhóm (GHW)</p> <p>Thi cuối kỳ (FEX)</p>	

			<b>Học ngoài lớp:</b> Hoàn thiện bài thuyết trình		
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### 7. Đánh giá môn học

STT	Mã	Tên	Mô tả	Tỷ trọng	Hình thức	LO
1	GHW	Thuyết trình nhóm	Thuyết trình nhóm về đề tài đã phân công	20%	Thuyết trình và bản báo cáo nhóm	LO.3 LO.4 LO.5
2	Quiz	Bài thi giữa kỳ	Thi theo đề thi chung	30%	Tự luận	LO.1 LO.2;
3	DIC	Thảo luận tại lớp (Discussion in Class)	Điểm thảo luận được tính theo phương pháp tương đối. SV có số lần thảo luận tại lớp nhiều nhất sẽ được điểm tối đa, điểm của các bạn khác được tính dựa theo bạn có số lần thảo luận cao nhất.	Cộng tối đa 1 điểm vào bài thi cuối kỳ	Phát biểu/đặt câu hỏi trên lớp hoặc phiếu trả lời trong các nghiên cứu tình huống tại lớp	
4	FEX	Thi cuối kỳ	Đề thi bao quát toàn bộ nội dung môn học	50%	Trắc nghiệm	LO.2; LO.3, LO.4;
			<b>Tổng cộng</b>	<b>100%</b>		

### 8. Tiêu chí đánh giá chuẩn đầu ra môn học

TT	Chuẩn đầu ra	Nội dung	Phương pháp	Tiêu chí đánh giá
LO.1	- Nắm được đối tượng, mục đích học tập, nghiên cứu và một số yêu cầu cơ bản về phương pháp học tập, nghiên cứu	Chương nhập môn	Thi giữa kỳ (Quiz)	Ngân hàng đề thi của GV
LO.2	Hiểu rõ quá trình ra đời của Đảng Cộng sản Việt Nam (1920-1930), nội dung cơ bản, giá trị lịch sử của Cương lĩnh chính trị đầu tiên của Đảng và quá trình Đảng lãnh đạo cuộc đấu tranh giành độc lập, giành chính quyền (1930-1945)	Chương 1	Thi giữa kỳ (Quiz)	Ngân hàng đề thi của GV
LO.3 LO.5	Nắm rõ quá trình lãnh đạo của Đảng đối với hai cuộc kháng chiến chống thực dân Pháp và đế quốc Mỹ xâm lược, hoàn thành giải phóng dân tộc, thống nhất đất nước thời kỳ 1945-1975	Chương 2	Thuyết trình nhóm (GHW) Thi cuối kỳ (FEX)	Tiêu chí đánh giá thuyết trình nhóm Ngân hàng đề thi của GV
LO.4 LO.5	Hiểu được quá trình phát triển đường lối và sự lãnh đạo của Đảng đưa cả nước quá độ lên chủ nghĩa xã hội và tiến hành công cuộc đổi mới từ sau ngày thống nhất đất nước năm 1975 đến nay. Từ đó rút ra được những thắng lợi và những bài học kinh nghiệm trong quá trình lãnh đạo cách mạng của Đảng.	Chương 3	Thảo luận tại lớp (Discussion in Class) Thi cuối kỳ (FEX)	Ngân hàng đề của GV

### 9. Một số lưu ý khác:

- Khi có các thắc mắc liên quan môn học, sinh viên có thể liên lạc với quản lý Bộ môn Hồ Chí Minh học & Lịch sử Đảng và Khoa Chính trị - Hành chính qua email: daotao.spas@vnuhcm.edu.vn
- Quy định về Bài thuyết trình nhóm GH
- Thành lập nhóm: 5 sinh viên/nhóm. Hạn chót đăng ký đề tài nhóm Quản lý trên forum là Buổi 2. Tuần 4 thuyết trình theo thứ tự. Lưu ý các nhóm cần có mặt đủ và mang theo tất cả các tài liệu liên quan đến GHW khi đi thuyết trình.



Hình thức nộp bài: Nộp file và biên bản làm việc nhóm qua mail cho GV

- Quy định về giờ giấc, chuyên cần, kỷ luật trong khóa học: Lên lớp đúng giờ, dự tối thiểu 80% thời gian học trên lớp (chỉ được phép vắng mặt tối đa 20% số tiết học). Nếu vắng quá số tiết quy định sẽ bị cấm thi theo quy chế. Có đầy đủ điểm kiểm tra, điểm thi kết thúc học phần & nhiệt tình thảo luận, phát biểu xây dựng bài, nghiêm túc trong giờ học.

*TP. Hồ Chí Minh, ngày 07 tháng 02 năm 2020*

**KT. TRƯỞNG KHOA  
PHÓ TRƯỞNG KHOA**



TS. Nguyễn Đình Quốc Cường

## ĐỀ CƯƠNG CHI TIẾT MÔN HỌC

### Tur tưởng Hồ Chí Minh (Ho Chi Minh's Thoughts)

<b>1. Thông tin chung</b>	
Tên môn học (tiếng Việt):	Tư tưởng Hồ Chí Minh
Tên môn học (tiếng Anh):	Ho Chi Minh's Thoughts
Mã số môn học:	PE019IU
Thuộc khối kiến thức:	Cơ sở
Số tín chỉ:	2
<i>Số tiết lý thuyết:</i>	<i>20 (trên lớp)</i>
<i>Số tiết thực hành:</i>	<i>10 (trên lớp)</i>
<i>Số tiết tự học:</i>	<i>90 (về nhà)</i>
Môn học trước:	1. Triết học Mác - Lênin, 2. Kinh tế chính trị Mác - Lênin, 3. Chủ nghĩa xã hội khoa học

Giảng viên phụ trách Khoa Chính trị - Hành chính, ĐHQG-HCM

### 2. Mục đích/mục tiêu môn học (Course Purposes/Aims)

**2.1. Về kiến thức:** Trang bị cho sinh viên những kiến thức cơ bản về khái niệm, nguồn gốc, quá trình hình thành và phát triển tư tưởng Hồ Chí Minh; những nội dung cơ bản của tư tưởng Hồ Chí Minh; sự vận dụng của Đảng Cộng sản Việt Nam trong cách mạng dân tộc dân chủ và cách mạng xã hội chủ nghĩa, trong công cuộc đổi mới đất nước hiện nay.

**2.2. Về kỹ năng:** Giúp cho sinh viên khả năng tư duy, phân tích, đánh giá, vận dụng sáng tạo tư tưởng Hồ Chí Minh vào giải quyết các vấn đề trong thực tiễn đời sống, học tập và công tác.

**2.3. Về thái độ:** Giúp sinh viên nâng cao về bản lĩnh chính trị, yêu nước, trung thành với mục tiêu, lý tưởng độc lập dân tộc gắn liền với chủ nghĩa xã hội; nhận thức được vai trò, giá trị của tư tưởng Hồ Chí Minh đối với Đảng và dân tộc Việt Nam; thấy được trách nhiệm của bản thân trong việc học tập, rèn luyện để góp phần vào xây dựng và bảo vệ Tổ quốc.

### 3. Mô tả môn học (Course Outlines)

Môn học trang bị cho sinh viên những kiến thức cơ bản về: Đối tượng, phương pháp nghiên cứu và ý nghĩa học tập môn tư tưởng Hồ Chí Minh; về cơ sở, quá trình hình thành và phát triển tư tưởng Hồ Chí Minh; về độc lập dân tộc và chủ nghĩa xã hội; về Đảng Cộng sản và Nhà nước Việt Nam; về đại đoàn kết dân tộc và đoàn kết quốc tế; về văn hóa, đạo đức, con người.

### 4. Tài liệu phục vụ học tập:

- Bộ Giáo dục và Đào tạo (2019), *Giáo trình Tư tưởng Hồ Chí Minh*, Nxb. Chính trị quốc gia, Hà Nội.

- Khoa Chính trị - Hành chính, ĐHQG-HCM, *Tài liệu hướng dẫn học tập Tư tưởng Hồ Chí Minh*

	TƯ TƯỞNG HỒ CHÍ MINH VỀ ĐỘC LẬP DÂN TỘC VÀ CHỦ NGHĨA XÃ HỘI	LO.3.1 - Nhận thức được bản chất khoa học, cách mạng và những sáng tạo tư tưởng Hồ Chí Minh về độc lập dân tộc và cách	2.1		13
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- Hồ Chí Minh (2011), *Toàn tập*, Nxb. Chính trị quốc gia Sự thật, Hà Nội.
- Hồ Chí Minh (2016), *Biên niên tiểu sử*, Nxb. Chính trị quốc gia Sự thật, Hà Nội.

### 5. Chuẩn đầu ra môn học (Course Learning Outcomes)

Chuẩn đầu ra	Mô tả	Tiêu chí đánh giá	Mục tiêu môn học	Chuẩn đầu ra CDIO CTĐT	Mức độ giảng dạy (I/T/U)
<b>5.1. Kiến thức</b>					
LO.1	KHÁI NIỆM ĐỐI TƯỢNG PHƯƠNG PHÁP NGHIÊN CỨU VÀ Ý NGHĨA HỌC TẬP MÔN TƯ TƯỞNG HỒ CHÍ MINH	LO.1.1 - Nắm được khái niệm tư tưởng Hồ Chí Minh LO.1.2 - Nắm rõ được đối tượng nghiên cứu LO.1.3 - Nắm được một số yêu cầu cơ bản về phương pháp học tập, nghiên cứu môn học tư tưởng Hồ Chí Minh LO.1.4 - Nắm được ý nghĩa học tập, nghiên cứu môn học tư tưởng đối với sinh viên	2.1 2.1 2.1 2.1	1.1.3	I3
LO.2	CƠ SỞ QUÁ TRÌNH HÌNH THÀNH VÀ PHÁT TRIỂN TƯ TƯỞNG HỒ CHÍ MINH	LO.2.1 - Hiểu rõ được cơ sở thực tiễn, tiền đề lý luận và nhân tố chủ quan hình thành tư tưởng Hồ Chí Minh LO.2.2 - Hiểu rõ được quá trình hình thành và phát triển tư tưởng Hồ Chí Minh LO.2.3 - Nắm được giá trị tư tưởng Hồ Chí Minh đối với cách mạng Việt Nam và sự phát triển tiên bộ của nhân loại	2.1 2.1 2.1	1.1.3	I4

LO.3		mạng giải phóng dân tộc.	2.1	1.1.3	
		LO.3.2 - Nắm được quan điểm của Hồ Chí Minh về tính tất yếu đi lên chủ nghĩa xã hội, xây dựng chủ nghĩa xã hội và thời kỳ quá độ lên chủ nghĩa xã hội ở Việt Nam.	2.1		
		LO.3.3 - Nắm được quan điểm Hồ Chí Minh về mối quan hệ giữa độc lập dân tộc và chủ nghĩa xã hội.	2.1	1.1.3	T4
		LO.3.4 - Vận dụng tư tưởng Hồ Chí Minh về độc lập dân tộc gắn liền với chủ nghĩa xã hội trong sự nghiệp cách mạng hiện nay.			
LO.4	TƯ TƯỞNG HỒ CHÍ MINH VỀ ĐẢNG CỘNG SẢN VIỆT NAM VÀ NHÀ NƯỚC CỦA NHÂN DÂN, DO NHÂN DÂN, VÌ NHÂN DÂN	LO.4.1 - Nắm được nội dung cơ bản tư tưởng Hồ Chí Minh về Đảng Cộng sản Việt Nam.	2.1		I4
		LO.4.2 - Nắm được nội dung cơ bản tư tưởng Hồ Chí Minh về nhà nước của nhân dân, do nhân dân, vì nhân dân.	2.1	1.1.3	I4
		LO.4.3 - Vận dụng tư tưởng Hồ Chí Minh vào công tác xây dựng Đảng và xây dựng Nhà nước.	2.1		T4
LO.5	TƯ TƯỞNG HỒ CHÍ MINH VỀ ĐẠI ĐOÀN KẾT TOÀN DÂN TỘC VÀ ĐẠI ĐOÀN KẾT QUỐC TẾ	LO.5.1 - Hiểu được những quan điểm cơ bản của tư tưởng Hồ Chí Minh về đại đoàn kết toàn dân tộc.	2.1		I4
		LO.5.2 - Hiểu được những quan điểm cơ bản của tư tưởng Hồ Chí Minh về đoàn kết quốc tế	2.1	1.1.3	
		LO.5.3 - Vận dụng tư tưởng Hồ Chí Minh về đại đoàn kết dân tộc và đoàn kết quốc tế trong giai đoạn hiện nay	2.1		T4
LO.6	TƯ TƯỞNG HỒ CHÍ MINH VỀ VĂN HÓA, ĐẠO ĐỨC, CON NGƯỜI	LO.6.1 - Nắm được kiến thức cơ bản tư tưởng Hồ Chí Minh về văn hóa.	2.1		I4
		LO.6.2 - Nắm được kiến thức cơ bản tư tưởng Hồ Chí Minh về đạo đức mới (đạo đức cách	2.1	1.1.3	

		mạng).			
		LO.6.3 - Nắm được kiến thức cơ bản tư tưởng Hồ Chí Minh về văn hóa.	2.1		I4
		LO.6.4 - Vận dụng tư tưởng Hồ Chí Minh về văn hóa, đạo đức, con người trong việc xây dựng văn hóa, đạo đức, con người Việt Nam hiện nay.	2.1		T4
<b>5.2. Kỹ năng</b>					
LO.7	THỂ HIỆN KHẢ NĂNG TƯ DUY, PHÂN TÍCH, ĐÁNH GIÁ, TRANH LUẬN, PHẢN BIỆN, LÀM VIỆC NHÓM	LO.7.1 Có kỹ năng tư duy, phân tích, đánh giá tư tưởng Hồ Chí Minh.	2.2	2.1.1 2.3.1	U4
		LO.7.2. Có kỹ năng trình bày, thuyết minh, phản biện, tranh luận, hùng biện những tri thức lý luận đang học tập, nghiên cứu dựa trên thực tiễn	2.2	2.4.4	
		LO.7.3. Có kỹ năng vận dụng sáng tạo tư tưởng Hồ Chí Minh vào giải quyết các vấn đề trong thực tiễn đời sống, học tập và công tác.	2.2	2.5 3.1.5	
<b>5.3. Thái Độ</b>					
LO.7	THỂ HIỆN Ý THỨC, NHẬN THỨC TRONG VÀ SAU KHI HỌC TẬP	LO.6.1. Nhận thức được vai trò, giá trị của tư tưởng Hồ Chí Minh đối với Đảng và dân tộc Việt Nam.	2.3		U3
		LO.6.2. Có bản lĩnh chính trị, yêu nước, trung thành với mục tiêu, lý tưởng độc lập dân tộc gắn liền với chủ nghĩa xã hội	2.3	3.1	
		LO.6.3. Thấy được trách nhiệm của bản thân trong việc học tập, nghiên cứu, vận dụng trong cuộc sống, góp phần vào sự nghiệp xây dựng và bảo vệ Tổ quốc	2.3		

#### 6. Kế hoạch giảng dạy theo buổi học (Course Plan):

Buổi (3 tiết)	Nội dung giảng dạy	LO	Hoạt động dạy và học	Đánh giá
1		LO.1,	<b>Dạy:</b>	
1 (tiết)	Giới thiệu về môn học	LO.5,	<ul style="list-style-type: none"> <li>- Giới thiệu đề cương môn</li> <li>- Giới thiệu nội dung đề tài thuyết trình nhóm GHW).</li> </ul>	

			<p><b>Học ở lớp:</b></p> <ul style="list-style-type: none"> <li>- Chia nhóm (5 sv/nhóm)</li> <li>- Giới thiệu nhóm học tập</li> </ul> <p><b>Học ngoài lớp:</b></p> <ul style="list-style-type: none"> <li>- Chọn đề tài thuyết trình của nhóm (GHW),</li> <li>- Đọc trước tài liệu chương 1.</li> </ul>	
2	<p><b>Chương 1</b></p> <p>KHÁI NIỆM, ĐỐI TƯỢNG, PHƯƠNG PHÁP NGHIÊN CỨU VÀ Ý NGHĨA HỌC TẬP MÔN TƯ TƯỞNG HỒ CHÍ MINH</p>	LO.1;	<p><b>Dạy:</b></p> <p>I. KHÁI NIỆM TƯ TƯỞNG HỒ CHÍ MINH</p> <p>II. ĐỐI TƯỢNG NGHIÊN CỨU MÔN HỌC TƯ TƯỞNG HỒ CHÍ MINH</p> <p>III. PHƯƠNG PHÁP NGHIÊN CỨU</p> <p>3. Phương pháp luận của việc nghiên cứu tư tưởng Hồ Chí Minh</p> <p>4. Một số phương pháp cụ thể</p> <p>IV. Ý NGHĨA CỦA VIỆC HỌC TẬP MÔN HỌC TƯ TƯỞNG HỒ CHÍ MINH</p> <p>1. Góp phần nâng cao năng lực tư duy lý luận</p> <p>2. Giáo dục và thực hành đạo đức cách mạng, củng cố niềm tin khoa học gắn liền với trau dồi tình cảm cách mạng, bồi dưỡng lòng yêu nước</p> <p>3. Xây dựng, rèn luyện phương pháp và phong cách công tác.</p> <p><b>Học ở lớp:</b> Trao đổi, phát biểu trên lớp</p> <p><b>Học ngoài lớp:</b></p> <ul style="list-style-type: none"> <li>- Phác thảo nội dung thuyết trình nhóm GHW</li> <li>- Đọc trước tài liệu chương 2</li> </ul>	

3	<p><b>Chương 2</b> CƠ SỞ, QUÁ TRÌNH HÌNH THÀNH VÀ PHÁT TRIỂN TƯ TƯỞNG HỒ CHÍ MINH</p>	LO.2	<p><b>Dạy:</b> I. CƠ SỞ HÌNH THÀNH TƯ TƯỞNG HỒ CHÍ MINH 1. Cơ sở thực tiễn 2. Cơ sở lý luận 3. Nhân tố chủ quan II. QUÁ TRÌNH HÌNH THÀNH VÀ PHÁT TRIỂN TƯ TƯỞNG HỒ CHÍ MINH 1. Thời kỳ trước ngày 5-6-1911: Hình thành tư tưởng yêu nước và có chí hướng tìm con đường mới 2. Thời kỳ từ năm 1911 đến cuối năm 1920: Dần dần hình thành tư tưởng cứu nước, giải phóng dân tộc Việt Nam theo con đường cách mạng vô sản 3; Thời kỳ từ cuối năm 1920 đến đầu năm 1930: Hình thành những nội dung cơ bản tư tưởng về cách mạng Việt Nam 4. Thời kỳ đầu năm 1930 đến đầu năm 1941: Vượt qua thử thách, giữ vững đường lối, phương pháp cách mạng Việt Nam đúng đắn, sáng tạo 5. Thời kỳ từ đầu năm 1941 đến tháng 9 - 1969: Tư tưởng Hồ Chí Minh tiếp tục phát triển, hoàn thiện, soi đường cho sự nghiệp cách mạng của Đảng và nhân dân ta III. GIÁ TRỊ TƯ TƯỞNG HỒ CHÍ MINH 1. Đối với cách mạng Việt Nam 2. Đối với sự phát triển tiến bộ của nhân loại <b>Học ở lớp:</b> Thảo luận và phát biểu trên lớp <b>Học ngoài lớp:</b> Đọc trước tài liệu chương 3</p>	Thi giữa kỳ (Quiz) Thi cuối kỳ (FEX)
4	<p><b>Chương 3</b> TƯ TƯỞNG HỒ CHÍ MINH VỀ ĐỘC LẬP DÂN TỘC GẮN LIỀN VỚI CHỦ NGHĨA XÃ HỘI</p>	L0.3 L0.5	<p><b>Dạy:</b> I. TƯ TƯỞNG HỒ CHÍ MINH VỀ ĐỘC LẬP DÂN TỘC 1. Vấn đề độc lập dân tộc 2. Về cách mạng giải phóng dân tộc <b>Dạy:</b> Châm thuyết trình &amp; phản biện <b>Học ở lớp:</b> Các nhóm thuyết trình tại lớp II. TƯ TƯỞNG HỒ CHÍ MINH VỀ CHỦ NGHĨA XÃ HỘI VÀ XÂY DỰNG CHỦ NGHĨA XÃ HỘI Ở VIỆT NAM 1. Tư tưởng Hồ Chí Minh về chủ nghĩa xã hội</p>	Thuyết trình nhóm (GHW) Thi cuối kỳ (FEX)

			<p>2. Tư tưởng Hồ Chí Minh về xây dựng chủ nghĩa xã hội ở Việt Nam</p> <p>3. Tư tưởng Hồ Chí Minh về thời kỳ quá độ lên chủ nghĩa xã hội ở Việt Nam</p> <p><b>III. TƯ TƯỞNG HỒ CHÍ MINH VỀ MỐI QUAN HỆ GIỮA ĐỘC LẬP DÂN TỘC VÀ CHỦ NGHĨA XÃ HỘI</b></p> <p>1. Độc lập dân tộc là cơ sở, tiền đề để tiến lên chủ nghĩa xã hội</p> <p>2. Chủ nghĩa xã hội là điều kiện để đảm bảo nền độc lập dân tộc vững chắc</p> <p><b>IV. VẬN DỤNG TƯ TƯỞNG HỒ CHÍ MINH VỀ ĐỘC LẬP DÂN TỘC GẮN LIỀN VỚI CHỦ NGHĨA XÃ HỘI TRONG SỰ NGHIỆP CÁCH MẠNG VIỆT NAM GIAI ĐOẠN HIỆN NAY</b></p> <p>1. Kiên định mục tiêu và con đường cách mạng mà Hồ Chí Minh đã xác định</p> <p>2. Phát huy sức mạnh dân chủ xã hội chủ nghĩa</p> <p>3. Củng cố, kiện toàn, phát huy sức mạnh và hiệu quả hoạt động của toàn hệ thống chính trị</p> <p>4. Đấu tranh chống những biểu hiện suy thoái về tư tưởng chính trị, đạo đức, lối sống và, "tự diễn biến", "tự chuyển hóa" trong nội bộ</p> <p><b>Học ngoài lớp:</b> Đọc trước tài liệu chương 4</p>	
5	<p><b>Chương 4</b></p> <p><b>TƯ TƯỞNG HỒ CHÍ MINH VỀ ĐẢNG CỘNG SẢN VIỆT NAM VÀ NHÀ NƯỚC CỦA NHÂN DÂN, DO NHÂN DÂN VÀ VÌ NHÂN DÂN</b></p>	<p>LO.4</p> <p>LO.5</p>	<p><b>Dạy:</b></p> <p><b>I. TƯ TƯỞNG HỒ CHÍ MINH VỀ ĐẢNG CỘNG SẢN VIỆT NAM</b></p> <p>1. Tính tất yếu và vai trò lãnh đạo của Đảng Cộng sản Việt Nam</p> <p>2. Đảng phải trong sạch, vững mạnh</p> <p><b>Dạy:</b> Châm thuyết trình &amp; phản biện</p> <p><b>Học ở lớp:</b> Thảo luận tại lớp</p> <p><b>II. TƯ TƯỞNG HỒ CHÍ MINH VỀ NHÀ NƯỚC CỦA NHÂN DÂN, DO NHÂN DÂN, VÌ NHÂN DÂN</b></p> <p>1. Nhà nước dân chủ</p> <p>2. Nhà nước pháp quyền</p> <p>3. Nhà nước trong sạch, vững mạnh</p> <p><b>III. VẬN DỤNG TƯ TƯỞNG HỒ CHÍ MINH VÀO CÔNG TÁC XÂY DỰNG ĐẢNG VÀ XÂY DỰNG NHÀ NƯỚC</b></p>	<p>Thảo luận nhóm (DIC)</p> <p>Thi cuối kỳ (FEX)</p>



			<p>1. Xây dựng Đảng thật sự trong sạch, vững mạnh</p> <p>2. Xây dựng Nhà nước</p> <p><b>Học ngoài lớp:</b> Hoàn thiện bài thuyết trình</p>	
6	<p><b>Chương 5</b></p> <p>TƯ TƯỞNG HỒ CHÍ MINH VỀ ĐẠI ĐOÀN KẾT DÂN TỘC VÀ ĐOÀN KẾT QUỐC TẾ</p>		<p><b>Dạy:</b></p> <p>1. TƯ TƯỞNG HỒ CHÍ MINH VỀ ĐẠI ĐOÀN KẾT DÂN TỘC</p> <p>1. Vai trò của đại đoàn kết dân tộc</p> <p>2. Lực lượng của khối đại đoàn kết dân tộc</p> <p>3. Điều kiện để xây dựng khối đại đoàn kết toàn dân tộc</p> <p>4. Hình thức, nguyên tắc tổ chức của khối đại đoàn kết dân tộc - Mặt trận dân tộc thống nhất</p> <p>5. Phương thức xây dựng khối đại đoàn kết dân tộc</p> <p><b>Dạy:</b> Chấm thuyết trình &amp; phản biện</p> <p><b>Học ở lớp:</b> Thảo luận tại lớp</p> <p>II. TƯ TƯỞNG HỒ CHÍ MINH VỀ ĐOÀN KẾT QUỐC TẾ</p> <p>1. Sự cần thiết phải đoàn kết quốc tế</p> <p>2. Lực lượng đoàn kết quốc tế và hình thức tổ chức</p> <p>3. Nguyên tắc đoàn kết quốc tế</p> <p>III. VẬN DỤNG TƯ TƯỞNG HỒ CHÍ MINH VỀ ĐẠI ĐOÀN KẾT DÂN TỘC VÀ ĐOÀN KẾT QUỐC TẾ TRONG GIAI ĐOẠN HIỆN NAY</p> <p>1. Quán triệt tư tưởng Hồ Chí Minh về đại đoàn kết dân tộc và đoàn kết quốc tế trong hoạch định chủ trương, đường lối của Đảng</p> <p>2. xây dựng khối đại đoàn kết toàn dân tộc trên nền tảng liên minh công - nông - trí thức dưới sự lãnh đạo của Đảng</p> <p>3. Đại đoàn kết dân tộc phải kết hợp với đoàn kết quốc tế</p>	
7	<p><b>Chương 6</b></p> <p>TƯ TƯỞNG HỒ CHÍ MINH VỀ VĂN HÓA, ĐẠO ĐỨC, CON NGƯỜI</p>		<p><b>Dạy:</b></p> <p>I. TƯ TƯỞNG HỒ CHÍ MINH VỀ VĂN HÓA</p> <p>1. Một số nhận thức chung về văn hóa và quan niệm giữa văn hóa với các lĩnh vực khác</p> <p>2. Quan điểm của Hồ Chí Minh về vai trò của văn hóa</p> <p>3. Quan điểm của Hồ Chí Minh về xây dựng nền văn hóa mới</p>	

			<p><b>Dạy:</b> Châm thuyết trình &amp; phản biện</p> <p><b>Học ở lớp:</b> Thảo luận tại lớp</p> <p><b>II. TƯ TƯỞNG HỒ CHÍ MINH VỀ ĐẠO ĐỨC</b></p> <p>1. Quan điểm về vai trò và sức mạnh của đạo đức cách mạng</p> <p>2. Quan điểm về những chuẩn mực đạo đức cách mạng</p> <p>3. Quan điểm về những nguyên tắc xây dựng đạo đức cách mạng</p> <p><b>III. TƯ TƯỞNG HỒ CHÍ MINH VỀ CON NGƯỜI</b></p> <p>1. Quan niệm Hồ Chí Minh về con người</p> <p>2. Quan niệm của Hồ Chí Minh về vai trò của con người</p> <p>3. Quan niệm Hồ Chí Minh về xây dựng con người</p> <p><b>IV. XÂY DỰNG VĂN HÓA, ĐẠO ĐỨC, CON NGƯỜI VIỆT NAM HIỆN NAY THEO TƯ TƯỞNG HỒ CHÍ MINH</b></p> <p>1. Xây dựng và phát triển văn hóa, con người</p> <p>2. Về xây dựng đạo đức cách mạng</p>	
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### 7. Đánh giá môn học

ST T	Mã	Tên	Mô tả	Tỷ Trọng	Hình thức	LO
1	GHW	Thuyết trình nhóm	Thuyết trình nhóm về đề tài đã phân công	150%	Thuyết trình và bản báo cáo nhóm	LO.2, LO.3, LO.4, LO.5, LO.6.
2	Quiz	Bài thi giữa kỳ	Giảng viên cho thi	20%	Trắc nghiệm (đề đóng) hoặc tự luận (đề mở)	LO.2, LO.3.
3	DIC	Thảo luận tại lớp (Discussion in Class)	Điểm thảo luận được tính theo phương pháp tương đối. SV có số lần thảo luận tại lớp nhiều nhất sẽ được điểm tối đa, điểm của các bạn khác được tính dựa theo bạn có số lần thảo luận cao nhất.	15%	Phát biểu/đặt câu hỏi trên lớp hoặc phiếu trả lời trong các nghiên cứu tình huống tại lớp	LO.3, LO.4, LO.5, LO.6.

4	FEX	Thi cuối kỳ	Thi đề chung Đề thi bao quát toàn bộ nội dung môn học	50%	Tự luận (đề mở)	LO.2, LO.3, LO.4, LO.5, LO.6.
			<b>Tổng cộng</b>	<b>100%</b>		

### 8. Tiêu chí đánh giá chuẩn đầu ra môn học:

TT	Chuẩn đầu ra	Nội dung	Phương pháp	Tiêu chí đánh giá
LO.1	- Hiểu được khái niệm tư tưởng Hồ Chí Minh. - Nắm được đối tượng; phương pháp nghiên cứu tư tưởng Hồ Chí Minh và ý nghĩa học tập môn tư tưởng Hồ Chí Minh.	Chương 1	Hỏi - Đáp	Cộng điểm
LO.2	- Hiểu rõ cơ sở, quá trình hình thành và phát triển tư tưởng Hồ Chí Minh. - Nắm được giá trị tư tưởng Hồ Chí Minh đối với cách mạng Việt Nam và thế giới.	Chương 2	Thi giữa kỳ (Quiz)	Đề thi của GV
LO.3	- Nắm rõ nội dung tư tưởng Hồ Chí Minh về độc lập dân tộc và chủ nghĩa xã hội; mối quan hệ giữa độc lập dân tộc và chủ nghĩa xã hội. - Hiểu được sự vận dụng tư tưởng Hồ về độc lập dân tộc và chủ nghĩa xã hội của Đảng Cộng sản Việt Nam và Nhà nước ta.	Chương 3	Thuyết trình nhóm (GHW) Thi giữa kỳ (Quiz) Thi cuối kỳ (FEX)	Tiêu chí đánh giá thuyết trình nhóm  Đề thi của GV Ngân hàng đề thi của khoa Chính trị - Hành chính
LO.4	- Nắm rõ nội dung tư tưởng Hồ Chí Minh về Đảng Cộng sản Việt Nam và Nhà nước của dân, do dân, vì dân. - Hiểu được sự vận dụng của Đảng và Nhà nước ta vào công tác xây dựng Đảng và xây dựng Nhà nước.	Chương 4	Thuyết trình nhóm (GHW)  Thi cuối kỳ (FEX)	Tiêu chí đánh giá thuyết trình nhóm Ngân hàng đề thi của khoa Chính trị - Hành chính
LO.5	- Nắm được nội dung tư tưởng Hồ Chí Minh về đại đoàn kết toàn dân tộc và đoàn kết quốc tế. - Hiểu được sự vận dụng của Đảng và Nhà nước ta trong việc hoạch định chủ trương, đường lối, chính sách về đại đoàn kết dân tộc và đối ngoại.	Chương 5	Thuyết trình nhóm (GHW)  Thi cuối kỳ (FEX)	Tiêu chí đánh giá thuyết trình nhóm  Ngân hàng đề thi của khoa Chính trị - Hành chính
LO.6	- Nắm được nội dung tư tưởng Hồ Chí Minh về văn hóa, đạo đức, con người. - Vận dụng tư tưởng Hồ Chí Minh về văn hóa, đạo đức và con người trong việc rèn luyện, tu dưỡng bản thân.	Chương 6	Thuyết trình nhóm (GHW)  Thi cuối kỳ (FEX)	Tiêu chí đánh giá thuyết trình nhóm  Ngân hàng đề thi của khoa Chính trị - Hành chính

**9. Một số lưu ý khác:**

- Khi có các thắc mắc liên quan môn học, sinh viên có thể liên lạc với quản lý Bộ môn Hồ Chí Minh học & Lịch sử Đảng và Khoa Chính trị - Hành chính qua email: daotao.spas@vnuhcm.edu.vn
- Quy định về Bài thuyết trình nhóm GHW: Thành lập nhóm: 5 sinh viên/nhóm.
- + Hạn chót đăng ký đề tài nhóm Quản lý trên forum là Buổi 2.
- + Tuần 4 thuyết trình theo thứ tự. Lưu ý các nhóm cần có mặt đủ và mang theo tất cả các tài liệu liên quan đến GHW khi đi thuyết trình.
- + Hình thức nộp bài: Nộp file và biên bản làm việc nhóm qua mail cho GV
- Quy định về đánh giá môn học: theo Quy định về việc giảng dạy và học tập các môn Lý luận chính trị của khoa Chính trị - Hành chính.

TP. Hồ Chí Minh, ngày 07 tháng 02 năm 2022

**KT.TRƯỞNG KHOA**  
**PHÓ TRƯỞNG KHOA**



TS. Nguyễn Đình Quốc Cường

# Writing AE1

## 1. General Information

- a. *Course name*
- Vietnamese: Tiếng anh chuyên ngành 1 (kĩ năng viết)
  - English: Writing AE1
- b. *Course number:*  
EN007IU
- c. *Course type:*  
General
- d. *Number of credits :* 2
- Lecture: 2
  - Laboratory: 0

## 2. Text book, title, author, and year

[1] Oshima, A., & Hogue, A. (2006). *Writing academic English* (4rd ed.) White Plains, NY: Pearson Longman. L  
SEP

### a. *other supplemental materials*

- [1] Jordan, R. R. (1999). *Academic writing course* (3rd ed.). London: Collins. L  
SEP
- [2] Hamp-Lyons, L., & Heasley, B. (2006). *Study writing: A course in writing skills for academic purposes* (2nd ed.). Cambridge: University Press. L  
SEP

## 3. Specific course information

### a. *brief description of the content of the course (catalog description)* L SEP

This course provides students with comprehensive instructions and practice in essay writing, including transforming ideas into different functions of writing such as process description, cause-effect, comparison-contrast, argumentative, and paraphrase-summary essays. Throughout the whole course, students are required to read university-level texts to develop the ability to read critically and to respond accurately, coherently and academically in writing. Through providing them with crucial writing skills such as brainstorming, proofreading, documentation and editing, this course prepares the students for research paper writing in the next level of AE2 writing. L  
SEP

### b. *prerequisites or co-requisites* none

### c. *indicate whether a required, elective, or selected elective (as per Table 5-1) course in the program*

This is a required course

## 4. Specific goals for the course

### a. *specific outcomes of instruction, ex. The student will be able to explain the significance of current research about a particular topic.*

Upon the successful completion of this course students will be able to:

1. Understand and follow different steps in the writing process to produce a complete essay
2. Use different functions of writing to successfully communicate their purposes to the audience (process description, cause-effect, comparison-contrast, argumentative, and paraphrase-summary essays)
3. Read and respond critically in writing, analyze and annotate an academic text.

b. explicitly indicate which of the student outcomes listed in Criterion 3 or any other outcomes are addressed by the course.

The relationship between Course Outcomes (1-3) and Student Outcomes (1-6) is shown in the following table:

	1	2	3	4	5	6
1			x			
2			x			
3			x			

#### 5. Brief list of topics to be covered

- The process of Academic Writing
- From Paragraph to Essay
- Process Essays
- Cause – Effect Essays
- Comparison – Contrast Essays
- Paraphrase and Summary
- Argumentative Essays

#### 6. Assessment plan

	LO1	LO2	LO3
Assignments (30%)	x	x	x
Midterm Exam (30%)	x	x	x
Final Exam (40%)		x	x

LOi: Learning Outcomes (or Course Outcomes)

#### 7. Course Policy

- Student responsibility: Students are expected to spend at least 8 hours per week for self – studying. This time should be made up of reading, working on exercises and problems and group assignment.
- Attendance: Regular on-time attendance in this course is expected. It is compulsory that students attend at least 80% of the course to be eligible for the final examination.
- Missed tests: Students are not allowed to miss any of the tests (both on-going assessment and final test). There are very few exceptions. (Only with extremely reasonable excuses, e.g. certified paper from doctors, students may re-take the tests.)

#### 8. Course Coordinator/Lecturer

- School/Department: Department of English
- Course Coordinator/Lecturer: MSc. Nguyen Hong Duc
- Email: nhduc@hcmiu.edu.vn

Head of English Department

Dean of School of Industrial  
Engineering and Management

  
Nguyễn Huy Cường



# Listening AE1

## 1. General Information

### a. Course name

- Vietnamese: Tiếng anh chuyên ngành 1 (kỹ năng nghe)
- English: Listening AE1

### b. Course number:

EN008IU

### c. Course type:

General

### d. Number of credits : 2

- Lecture: 2
- Laboratory: 0

## 2. Text book, title, author, and year


[1] Lecture Ready 3 – Laurie Frazie, Shalle Leming, Oxford University Press, 2007 

### a. other supplemental materials

[1] Lecture Ready 1, 2 – Laurie Frazie, Shalle Leming, Oxford University Press 

## 3. Specific course information

### a. brief description of the content of the course (catalog description)

The course is designed to prepare students for effective listening and note-taking skills, so that they can pursue the courses in their majors without considerable difficulty. The course is therefore lecture-based in that the teaching and learning procedure is built up on lectures on a variety of topics such as business, science, and humanities. 

### b. prerequisites or co-requisites none

### c. indicate whether a required, elective, or selected elective (as per Table 5-1) course in the program

This is a required course

## 4. Specific goals for the course

### a. specific outcomes of instruction, ex. The student will be able to explain the significance of current research about a particular topic.

Upon the successful completion of this course students will be able to:

1. Respond to academic lectures with appropriate strategies and confidence;
2. Improve their specialized knowledge of academic lectures;
3. Communicate effectively with their classmates and professors.

### b. explicitly indicate which of the student outcomes listed in Criterion 3 or any other outcomes are addressed by the course.

The relationship between Course Outcomes (1-3) and Student Outcomes (1-6) is shown in the following table:

	1	2	3	4	5	6
1			x			
2			x			
3			x			

## 5. Brief list of topics to be covered

- New Trends in Marketing Research
- Business Ethics
- Trends in Children's Media Use
- The Changing Music Industry
- The Placebo Effect
- Intelligent Machines
- Sibling Relationships
- Multiple Intelligences
- The Art of Graffiti
- Design Basics

## 6. Assessment plan

	LO1	LO2	LO3
Assignments (20%)	x		x
In-class ongoing assessment (40%)	x	x	x
Final Exam (40%)		x	x

LOi: Learning Outcomes (or Course Outcomes)

## 7. Course Policy

- Student responsibility: Students are expected to spend at least 8 hours per week for self – studying. This time should be made up of reading, working on exercises and problems and group assignment.
- Attendance: Regular on-time attendance in this course is expected. It is compulsory that students attend at least 80% of the course to be eligible for the final examination.
- Missed tests: Students are not allowed to miss any of the tests (both on-going assessment and final test). There are very few exceptions. (Only with extremely reasonable excuses, e.g. certified paper from doctors, students may re-take the tests.)

## 8. Course Coordinator/Lecturer

- School/Department: Department of English
- Course Coordinator/Lecturer: MSc. Nguyen Hong Duc
- Email: nhduc@hcmu.edu.vn

Head of English Department



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Dean of School of Industrial  
Engineering and Management





# Writing AE2

## 1. General Information

### a. Course name

- Vietnamese: Tiếng anh chuyên ngành 2 (kĩ năng viết)
- English: Writing AE2

### b. Course number:

EN011IU

### c. Course type:

General

### d. Number of credits : 2

- Lecture: 2
- Laboratory: 0

## 2. Text book, title, author, and year

[1] Hamp-Lyons, L., & Heasley, B. (2006). Study writing: A course in writing skills for academic purposes (2nd ed.). Cambridge: University Press. [LSEP]

### a. other supplemental materials

[1] Keezer, S. (ed) (2003). Write your research report. A real-time guide. New Jersey: Pearson Learning Group. [LSEP]

[2] Articles and Essays taken from The Allyn and Bacon Guide to Writing by Ramage et al (2009), Pearson Longman. [LSEP]

## 3. Specific course information

### a. brief description of the content of the course (catalog description) [LSEP]

This course introduces basic concepts in research paper writing, especially the role of generalizations, definitions, classifications, and the structure of a research paper to students who attend English- medium college or university. It also provides them with methods of developing and presenting an argument, a comparison or a contrast. Students are required to work on the tasks selected to maximize their exposure to written communication and are expected to become competent writers in the particular genre: the research paper. [LSEP] As writing is part of an integrated skill of reading and writing where reading serves as input to trigger writing, this course is designed to familiarize non-native students with academic literature in their major study by having them read and critically respond to texts of a variety of topics ranging from natural sciences such as biology to social sciences and humanities like education, linguistics and psychology. [LSEP]

### b. prerequisites or co-requisites Writing AE1

### c. indicate whether a required, elective, or selected elective (as per Table 5-1) course in the program

This is a required course

## 4. Specific goals for the course

### a. specific outcomes of instruction, ex. The student will be able to explain the significance of current research about a particular topic.

Upon the successful completion of this course students will be able to

1. To employ the research writing skills obtained to work on their own paper in their major study
2. Read and respond critically in writing, analyze and annotate an academic text

b. explicitly indicate which of the student outcomes listed in Criterion 3 or any other outcomes are addressed by the course.

The relationship between Course Outcomes (1-2) and Student Outcomes (1-6) is shown in the following table:

	1	2	3	4	5	6
1			x			
2			x			

### 5. Brief list of topics to be covered

- Analyzing the sample research paper
- Writing the introduction
- Writing the Literature Review
- Making the outline
- Writing the methodology
- Writing the conclusion
- Writing the abstract
- Guidelines for the list of references

### 6. Assessment plan

	LO1	LO2
Assignments (30%)	x	x
Midterm Exam (30%)	x	x
Final Exam (40%)	x	x

LOi: Learning Outcomes (or Course Outcomes)

### 7. Course Policy

- Student responsibility: Students are expected to spend at least 8 hours per week for self – studying. This time should be made up of reading, working on exercises and problems and group assignment.
- Attendance: Regular on-time attendance in this course is expected. It is compulsory that students attend at least 80% of the course to be eligible for the final examination.
- Missed tests: Students are not allowed to miss any of the tests (both on-going assessment and final test). There are very few exceptions. (Only with extremely reasonable excuses, e.g. certified paper from doctors, students may re-take the tests.)

### 8. Course Coordinator/Lecturer

- School/Department: Department of English
- Course Coordinator/Lecturer: MSc. Nguyen Hong Duc
- Email: nhduc@hcmiu.edu.vn

Head of English Department

  
Nguyễn Huy Cường

Dean of School of Industrial  
Engineering and Management



# Speaking AE2

## 1. General Information

- a. *Course name*
- Vietnamese: Tiếng anh chuyên ngành 2 (kỹ năng nói)
  - English: Speaking AE2
- b. *Course number:*  
EN012IU
- c. *Course type:*  
General
- d. *Number of credits : 2*
- Lecture: 2
  - Laboratory: 0

## 2. Text book, title, author, and year

[1] Effective Presentations - Jeremy Comfort, Oxford University Press, 1997 L  
SEP

a. *other supplemental materials*

[1] Study Speaking: a course in spoken English for academic purposes - By Kenneth Anderson, Joan Maclean, Tony Lynch - Cambridge University Press (2004)

L  
SEP

## 3. Specific course information

a. *brief description of the content of the course (catalog description)* L  
SEP

Giving presentations today becomes a vital skill for students to succeed not only in university but also at work in the future. However, this may be seen as a nerve-racking task, especially when presented in a foreign language. Speaking AE2 provides the students with the knowledge and skills needed to deliver effective presentations. To do this, the course covers many aspects of giving presentation: preparing and planning, using the appropriate language, applying effective visual aids, building up confidence, performing body language, dealing with questions and responding, etc. L  
SEP

b. *prerequisites or co-requisites* none

c. *indicate whether a required, elective, or selected elective (as per Table 5-1) course in the program*

This is a required course

## 4. Specific goals for the course

- a. *specific outcomes of instruction, ex. The student will be able to explain the significance of current research about a particular topic.*

Upon the successful completion of this course students will be able to:

1. To prepare and deliver effective, formal, structured presentations that are appropriate to the specific environment and audience.

- b. *explicitly indicate which of the student outcomes listed in Criterion 3 or any other outcomes are addressed by the course.*

The relationship between Course Outcomes (1) and Student Outcomes (1-6) is shown in the following table:

	1	2	3	4	5	6
1			x			

### 5. Brief list of topics to be covered

- What is the Point?
- Making a Start
- Linking the Parts
- Finishing Off
- The Right Kind of Language
- Visual Aids
- Body Language
- Questions Time
- Finishing Up

### 6. Assessment plan

	LO1
Assignments (30%)	x
Midterm Exam (30%)	x
Final Exam (40%)	x

LOi: Learning Outcomes (or Course Outcomes)

### 7. Course Policy

- Student responsibility: Students are expected to spend at least 8 hours per week for self – studying. This time should be made up of reading, working on exercises and problems and group assignment.
- Attendance: Regular on-time attendance in this course is expected. It is compulsory that students attend at least 80% of the course to be eligible for the final examination.
- Missed tests: Students are not allowed to miss any of the tests (both on-going assessment and final test). There are very few exceptions. (Only with extremely reasonable excuses, e.g. certified paper from doctors, students may re-take the tests.)

### 8. Course Coordinator/Lecturer

- School/Department: Department of English
- Course Coordinator/Lecturer: MSc. Nguyen Hong Duc
- Email: nhduc@hcmiu.edu.vn

Head of English Department

Dean of School of Industrial  
Engineering and Management

  
Nguyễn Huy Cường



# Critical Thinking

## 1. General Information

- a. *Course name*
- VietNameese: Tư duy phản biện
  - English: Critical Thinking
- b. *Course number:*  
PE008IU
- c. *Course type:*  
General
- d. *Number of credits : 3*
- Lecture: 3
  - Laboratory: 0

## 2. Text book, title, author, and year

[1] Critical Thinking: A Student's Introduction, 5<sup>th</sup> edition. (Bassham, Irwin, Nardone, and Wallace), 2012. [L][L][SEP][SEP]

[2] Critical Thinking, 12<sup>th</sup> edition (B. N. Moore, R. Parker), 2016.

- a. *other supplemental materials*  
none

## 3. Specific course information

- a. *brief description of the content of the course (catalog description)*  
Critical Thinking studies a process which is indispensable to all educated persons--the process by which we develop and support our beliefs and evaluate the strength of arguments made by others in real-life situations. It includes practice in inductive and deductive reasoning, presentation of arguments in oral and written form, and analysis of the use of language to influence thought. The course also applies the reasoning process to other fields such as business, science, law, social science, ethics, and the arts. [L][SEP]
- b. *prerequisites or co-requisites* none
- c. *indicate whether a required, elective, or selected elective (as per Table 5-1) course in the program*

## 4. Specific goals for the course

- a. *specific outcomes of instruction, ex. The student will be able to explain the significance of current research about a particular topic.*

Upon the successful completion of this course students will be able to:

1. Apply the standards of critical thinking to evaluate arguments.
2. Understand the barriers to critical thinking and apply deductive and inductive reasoning.
3. Understand the various types of fallacies.

- b. *explicitly indicate which of the student outcomes listed in Criterion 3 or any other outcomes are addressed by the course.*

The relationship between Course Outcomes (1-3) and Student Outcomes (1-6) is shown in the following table:

	1	2	3	4	5	6
1				x		
2			x			
3				x		

## 5. Brief list of topics to be covered

- Introduction to critical thinking
- Barriers to critical thinking
- Read Recognizing arguments<sup>L</sup><sub>SEP</sub>
- Basic logical concepts<sup>L</sup><sub>SEP</sub>
- Deductive validity
- Inductive strength
- Categorical logic<sup>L</sup><sub>SEP</sub>
- Propositional logic
- Language<sup>L</sup><sub>SEP</sub>
- Logical fallacies<sup>L</sup><sub>SEP</sub>
- Analyzing arguments<sup>L</sup><sub>SEP</sub>
- Evaluating arguments and truth claims
- Inductive reasoning
- Introduction to induction

## 6. Assessment plan

	LO1	LO2	LO3
Practice (30%)	x	x	x
Midterm Exam (30%)	x	x	x
Final Exam (40%)		x	x

## 7. Course Policy

- Student responsibility: Students are expected to spend at least 8 hours per week for self – studying. This time should be made up of reading, working on exercises and problems and group assignment.
- Attendance: Regular on-time attendance in this course is expected. It is compulsory that students attend at least 80% of the course to be eligible for the final examination.
- Missed tests: Students are not allowed to miss any of the tests (both on-going assessment and final test). There are very few exceptions. (Only with extremely reasonable excuses, e.g. certified paper from doctors, students may re-take the tests.)

## 8. Course Coordinator/Lecturer

- School/Department: Department of Environmental Engineering
- Course Coordinator/Lecturer: Dr. Pham Huynh Tram
- Email: phtram@hcmiu.edu.vn

Head of Department of  
Environmental Engineering



*Trần Tiến Khôi*

Dean of School of  
Industrial Engineering and Management



# Calculus 1

## 1. General Information

- a. *Course name*
- Vietnamese: Toán 1
  - English: Calculus 1
- b. *Course number:*  
MA001IU
- c. *Course type:*  
General
- d. *Number of credits :* 4
- Lecture: 4
  - Laboratory: 0

## 2. Text book, title, author, and year

[1] J. Stewart, Calculus. Concepts and Contexts, 5th ed., Thomson Learning, 2005.

a. *other supplemental materials*

[1] J. Rogawski, Calculus, Early Transcendentals 3<sup>rd</sup> edition, W.H. Freeman, 2015.

[2] R.N. Greenwell, N.P. Ritchey, and M.L. Lial, Calculus with Applications for the Life Sciences, Addition Wesley, 2003.

## 3. Specific course information

a. *brief description of the content of the course (catalog description)*

- To provide the students with the main ideas and techniques of calculus, concerning limits, continuity, differentiation and integration.
- To provide an understanding of the practical meaning, significance and applications of these ideas and techniques, through practical examples taken from many areas of engineering, business and the life sciences
- To develop skills in mathematical modelling and problem solving, in thinking logically, and in creatively applying existing knowledge to new situations
- To develop confidence and fluency in discussing mathematics in English.

b. *prerequisites or co-requisites*

None

c. *indicate whether a required, elective, or selected elective (as per Table 5-1) course in the program*

This is a required course.

## 4. Specific goals for the course

- a. *specific outcomes of instruction, ex. The student will be able to explain the significance of current research about a particular topic.*

Upon the successful completion of this course students will be able to:

1. Understanding of the practical meaning, significance and applications of these ideas and techniques, through practical examples taken from many areas of engineering, business and the life sciences Explain the role of a Data Science Process in data analytics.

2. Develop skills in mathematical modelling and problem solving, in thinking logically, and in creatively applying existing knowledge to new situations
3. Develop confidence and fluency in discussing mathematics in English

b. *explicitly indicate which of the student outcomes listed in Criterion 3 or any other outcomes are addressed by the course.*

The relationship between Course Outcomes (1-3) and Student Outcomes (1-6) is shown in the following table:

	1	2	3	4	5	6
1	x					
2	x					
3			x			

## 5. Brief list of topics to be covered

- Functions
- Limits
- Continuity
- Derivatives
- Differentiation
- Derivatives of Basic Elementary Functions
- Differentiation Rules
- Applications of Differentiation: l'Hôpital's Rule
- Optimization
- Newton's Method
- Anti-derivatives
- Indefinite Integrals
- Definite Integrals
- Fundamental Theorem of Calculus
- Techniques of Integration
- Improper Integrals
- Applications of Integration

## 6. Assessment plan

Assessment item	LO1	LO2	LO3
In-class exercises/quizzes (10%)	x	x	
Lab exercises (20%)			x



Midterm exam (30%)	x		
Final exam (40%)		x	x

LOi: Learning Outcomes (or Course Outcomes)

### 7. Course Policy

- Student responsibility: Students are expected to spend at least 8 hours per week for self – studying. This time should be made up of reading, working on exercises and problems and group assignment.
- Attendance: Regular on-time attendance in this course is expected. It is compulsory that students attend at least 80% of the course to be eligible for the final examination.
- Missed tests: Students are not allowed to miss any of the tests (both on-going assessment and final test). There are very few exceptions. (Only with extremely reasonable excuses, e.g. certified paper from doctors, students may re-take the tests.)

### 8. Course Coordinator/Lecturer

- School/Department: Department of Mathematics
- Course Coordinator/Lecturer: Dr.Nguyen Ngoc Hai
- Email: nnhai@hcmiu.edu.vn

Vice Head of Department of  
Mathematics



Tran Vinh Linh

Dean of School of  
Industrial Engineering and  
Management



# Calculus 2

## 1. General Information

- a. *Course name*
- Vietnamese: Toán 2
  - English: Calculus 2
- b. *Course number:*  
MA003IU
- c. *Course type:*  
General
- d. *Number of credits :* 4
- Lecture: 4
  - Laboratory: 0

## 2. Text book, title, author, and year

[1] J. Stewart, Calculus. Concepts and Contexts, 5th ed., Thomson Learning, 2005.

a. *other supplemental materials*

[1] J. Rogawski, Calculus, Early Transcendentals 3rd edition, W.H. Freeman, 2015.

[2] R.N. Greenwell, N.P. Ritchey, and M.L. Lial, Calculus with Applications for the Life Sciences, Addition Wesley, 2003.

## 3. Specific course information

- a. *brief description of the content of the course (catalog description)*  
To provide the students with the main notions and techniques of calculus of functions of several variables concerning limits, continuity, differentiation and integration; basic skills of computing the sum of series. Many applications explain how to use these notions and techniques in practical situations.
- b. *prerequisites or co-requisites* Calculus 1
- c. *indicate whether a required, elective, or selected elective (as per Table 5-1) course in the program*  
This is a required course.

## 4. Specific goals for the course

- a. *specific outcomes of instruction, ex. The student will be able to explain the significance of current research about a particular topic.*

Upon the successful completion of this course students will be able to:

1. Understanding of the practical meaning, significance and applications of these ideas and techniques, through practical examples taken from many areas of engineering, business and the life sciences Explain the role of a Data Science Process in data analytics.
2. Develop skills in mathematical modelling and problem solving, in thinking logically, and in creatively applying existing knowledge to new situations
3. Develop confidence and fluency in discussing mathematics in English

- b. *explicitly indicate which of the student outcomes listed in Criterion 3 or any other outcomes are addressed by the course.*

The relationship between Course Outcomes (1-3) and Student Outcomes (1-6) is shown in the following table:

	1	2	3	4	5	6
1	x					
2	x					
3			x			

## 5. Brief list of topics to be covered

- Sequence and Series
- Convergence Tests
- Power Series
- Taylor and Maclaurin Series
- Cartesian Coordinates
- Lines, Planes and Surfaces
- Derivatives and Integrals of Vector Functions
- Arc Length and Curvature
- Parametric Surfaces
- Functions of Several Variables
- Limits, Continuity, Partial Derivatives, Tangent Planes
- Gradient Vectors; Extrema
- Lagrange Multiplier
- Multiple Integrals: Double Integrals, Triple Integrals, Techniques of Integration
- Vector Fields, Line Integrals, Surface Integrals.

## 6. Assessment plan

Assessment item	LO1	LO2	LO3
In-class exercises/quizzes (10%)	x	x	
Lab exercises (20%)			x
Midterm exam (30%)	x		
Final exam (40%)		x	x

LOi: Learning Outcomes (or Course Outcomes)

## 7. Course Policy

- Student responsibility: Students are expected to spend at least 8 hours per week for self – studying. This time should be made up of reading, working on exercises and problems and group assignment.
- Attendance: Regular on-time attendance in this course is expected. It is compulsory that students attend at least 80% of the course to be eligible for the final examination.
- Missed tests: Students are not allowed to miss any of the tests (both on-going assessment and final test). There are very few exceptions. (Only with extremely reasonable excuses, e.g. certified paper from doctors, students may re-take the tests.)

**8. Course Coordinator/Lecturer**

- School/Department: Department of Mathematics
- Course Coordinator/Lecturer: Dr.Mai Duc Thanh
- Email: mdthanh@hcmiu.edu.vn

Vice Head of  
Department of Mathematics



Tran Vinh Linh

Dean of School of Industrial  
Engineering and Management



# Physics 1

**1. Name of course:**

- English: PHYSICS 1 (GENERAL MECHANICS)
- Vietnamese: Vật lý 1

**2. Course code:** PH013IU

**3. Course type:** General

Requirement Course

Elective Course

**4. Number of credits:** 2 credits

- Theory: 2 credits
- Practice: 0 credit

**5. Prerequisite:** No

**6. Parallel teaching in the course:** No

**7. Course Description:**

An introduction to mechanics including: concepts and principles of kinetics, dynamics, energetics of motion of a particle and a rigid body.

**8. Course objectives/Course learning outcomes:**

No.	Course Objectives	Program Learning outcomes
1	Construct the basic knowledge of general Mechanics Physics	An ability to apply knowledge of mathematics, science, and engineering
2	Solve problems in engineering environment by applying both theoretical and experimental techniques	
3	Understand and acquire skills needed to use physical laws governing real process and to solve them in the engineering environment	
4	Develop confidence and fluency in discussing physics in English.	An ability to communicate effectively

**9. Textbooks and references:**

- Halliday D., Resnick R. and Walker, J. (2011) *Fundamentals of Physics*, 9<sup>th</sup> edition, John Willey and Sons, Inc.
- Alonso M. and Finn E.J. (1992) *Physics*, Addison-Wesley Publishing Company.

- Hecht, E. (2000) *Physics: Calculus*, 2<sup>nd</sup> edition, Brooks/Cole.
- Faughn/Serway (2006) *Serway's College Physics*, Thomson Brooks/Cole.

## 10. Course implementation

**Time:** 15 Weeks; 2 Periods per week

### Teaching and learning activities

- Classroom activities: Lectures, discussions, presentations
- Self-learning: Reading, homework
- Team work: Assignment

## 11. Course outline

Week	Topics	Chapter
1	<b>Motion in One Dimension</b> <ul style="list-style-type: none"> <li>- Position, Velocity, and Acceleration</li> <li>- One-Dimensional Motion with Constant Acceleration</li> <li>- Freely Falling Objects</li> </ul>	<b>Chapter 1: Bases of Kinematics</b>
2	<b>Motion in Two Dimensions</b> <ul style="list-style-type: none"> <li>- The Position, Velocity, and Acceleration Vectors</li> <li>- Two-Dimensional Motion with Constant Acceleration. Projectile Motion</li> <li>- Circular Motion. Tangential and Radial Acceleration</li> <li>- Relative Velocity and Relative Acceleration</li> </ul>	
3	<ul style="list-style-type: none"> <li>- Newton's First Law and Inertial Frames</li> <li>- Newton's Second Law</li> <li>- Newton's Third Law</li> </ul>	<b>Chapter 2: The Law of Motion</b>
4	<ul style="list-style-type: none"> <li>- Some Applications of Newton's Laws <ul style="list-style-type: none"> <li>o The Gravitational Force and Weight</li> <li>o Forces of Friction</li> <li>o Uniform Circular Motion and Non-uniform Circular Motion</li> </ul> </li> </ul>	

	<ul style="list-style-type: none"> <li>○ Motion in the Presence of Resistive Forces</li> <li>- Motion in Accelerated Frames</li> </ul>	
5	<ul style="list-style-type: none"> <li>- Work Done by Force. Power</li> <li>- Kinetic Energy and the Work.</li> <li>- Kinetic Energy Theorem</li> </ul>	<b>Chapter 3: Work and Mechanical Energy</b>
6	<ul style="list-style-type: none"> <li>- Potential Energy of a System</li> <li>- Conservation of Mechanical Energy</li> <li>- Conservative and Non-conservative Forces</li> </ul>	
7	<ul style="list-style-type: none"> <li>- Changes in Mechanical Energy for Non-conservative Forces</li> <li>- Relationship Between Conservative Forces and Potential Energy</li> </ul>	
8	<ul style="list-style-type: none"> <li>- Linear Momentum and Its Conservation</li> <li>- Impulse and Momentum</li> <li>- Collisions in One Dimension and Two Dimensional Collisions</li> </ul>	
9	<ul style="list-style-type: none"> <li>- The Center of Mass. Motion of a System of Particles</li> <li>- Rocket Propulsion</li> </ul>	
10	<ul style="list-style-type: none"> <li>- Rotational Kinematics: Rotational Motion with Constant Angular Acceleration</li> <li>- Torque and Angular Acceleration</li> <li>- Moments of Inertia</li> </ul>	<b>Chapter 5: Rotation of a Rigid Object About a Fixed Axis</b>
11	<ul style="list-style-type: none"> <li>- Rotational Kinetic Energy</li> <li>- Rolling Motion of a Rigid Object</li> <li>- Angular Momentum of a Rotating Rigid Object</li> <li>- Conservation of Angular Momentum</li> </ul>	
12	<ul style="list-style-type: none"> <li>- The Conditions for Equilibrium</li> </ul>	
13	<ul style="list-style-type: none"> <li>- The Center of Gravity</li> </ul>	

<b>14</b>	<ul style="list-style-type: none"> <li>- Newton's Law of Gravitation</li> <li>- Kepler's Laws and the Motion of Planets</li> </ul>	<b>Chapter 7: Universal Gravitation</b>
<b>15</b>	<ul style="list-style-type: none"> <li>- The Gravitational Field and Gravitational Potential Energy</li> </ul>	

**12. Course Assessment:****Grading:**

- Assignment: 30%
- Midterm Test: 30%
- Final Exam: 40%


**13. Policies:**

- *Attendance:* Regular on-time attendance in this course is expected. It is compulsory that students attend at least 80% of the course to be eligible for the final examination.
- *Student responsibility:* Students are expected to spend at least 8 hours per week for self – studying. This time should be made up of reading, working on exercises and problem and group assignment.
- *Missed tests:* Students are not allowed to miss any of the tests (both on-going assessment and final test). There are very few exceptions. (Only with extremely reasonable excuses, e.g. certified paper from doctors, may students re-take the tests.)

**14. Course Coordinator/Lecturer**

- School/Department: Department of Physics
- Course Coordinator/Lecturer: Ass. Prof. Dr. Phan Bao Ngoc
- Email: pbngoc@hcmiu.edu.vn

Head of Department of Physics



Phan Bảo Ngọc

Dean of School of Industrial Engineering and Management





# Physics 2

**1. Name of course:**

- *English: PHYSICS 2 (FLUID MECHANICS AND THERMAL PHYSICS)*
- Vietnamese: Vật lý 2

**2. Course code:** PH014IU

**3. Course type:** General

Requirement Course

Elective Course

**4. Number of credits:** 2 credits

- Theory: 2 credits
- Practice: 0 credit

**5. Prerequisite:** No

**6. Parallel teaching in the course:** No

**7. Course Description:**

This course provides students with basic knowledge of fluid mechanics; macroscopic description of gases; heat and the first law of thermodynamics; heat engines and the second law of thermodynamics; microscopic description of gases and the kinetic theory of gases.

**8. Course objectives/Course learning outcomes:**

No.	Course Objectives	Program Learning outcomes
1	Construct the basic knowledge of Fluid Mechanics and Thermal Physics	An ability to apply knowledge of mathematics, science, and engineering
2	Solve problems in engineering environment by applying both theoretical and experimental techniques	
3	Understand and acquire skills needed to use physical laws governing real process and to solve them in the engineering environment	
4	Develop confidence and fluency in discussing physics in English.	An ability to communicate effectively

**9. Textbooks and references:**

**Textbooks :**

- Halliday D., Resnick R. and Walker, J. (2011) *Fundamentals of Physics*, 9<sup>th</sup> edition, John Willey and Sons, Inc.

**References:**

- Alonso M. and Finn E.J. (1992) *Physics*, Addison-Wesley Publishing Company.
- Hecht, E. (2000) *Physics: Calculus*, 2<sup>nd</sup> edition, Brooks/Cole.
- Faughn/Serway (2006) *Serway's College Physics*, Thomson Brooks/Cole.

**10. Course implementation**

**Time:** 15 Weeks; 2 Periods per week

**Teaching and learning activities**

- Classroom activities: Lectures, discussions, presentations
- Self-learning: Reading, homework
- Team work: Assignment

**11. Course outline**

<b>Week</b>	<b>Topics</b>	<b>Chapter</b>
<b>1</b>	- Variation of Pressure with Depth	<b>Chapter 1: Fluid Mechanics</b>
<b>2</b>	- Fluid Dynamics - Bernoulli's Equation	
<b>3</b>	- Temperature and the Zeroth Law of Thermodynamics - Ideal Gas	<b>Chapter 2: Macroscopic Description of An Ideal Gas</b>
<b>4</b>	- Experimental Laws of an Ideal Gas	
<b>5</b>	- Equation of State for an Ideal Gas	
<b>6</b>	- Thermal Expansion of Solids and Liquids. - Heat and Internal Energy	<b>Chapter 3: Heat and The First Law of Thermodynamics</b>
<b>7</b>	- Heat Capacity and Specific Heat. Phase Change. Latent Heat - Heat Transfer : Convection, Conduction, and Radiation	

<b>8</b>	- Work and Heat in Thermodynamic Processes - The First Law of Thermodynamics. Some Applications.	
<b>9</b>	- Reversible and Irreversible Processes	<b>Chapter 4: Heat Engines and the Second Law of Thermodynamics</b>
<b>10</b>	- The Carnot Engine	
<b>11</b>	- Entropy. Entropy Changes in Irreversible Processes	
<b>12</b>	- Molecular Model of an Ideal Gas - Molar Specific Heat of an Ideal Gas	<b>Chapter 5: The Kinetic Theory of Gases</b>
<b>13</b>	- Adiabatic Processes for an Ideal Gas - The Equipartition of Energy	
<b>14</b>	- The Boltzmann Distribution Law - Distribution of Molecular Speeds	
<b>15</b>	- Mean Free Path - Entropy on a Microscopic Scale	

## 12. Course Assessment:

### Grading:

- Assignment: 30%
- Midterm Test: 30%
- Final Exam: 40%

## 13. Policies:

- *Attendance:* Regular on-time attendance in this course is expected. It is compulsory that students attend at least 80% of the course to be eligible for the final examination.
- *Student responsibility:* Students are expected to spend at least 8 hours per week for self – studying. This time should be made up of reading, working on exercises and problem and group assignment.
- *Missed tests:* Students are not allowed to miss any of the tests (both on-going assessment and final test). There are very few exceptions. (Only with extremely

reasonable excuses, e.g. certified paper from doctors, may students re-take the tests.)

#### 14. Course Coordinator/Lecturer

- School/Department: Department of Physics
- Course Coordinator/Lecturer: Dr. Do Xuan Hoi
- Email: dxhoi@hcmiu.edu.vn

Head of Department of Physics



Phan Bảo Ngọc

Dean of School of Industrial  
Engineering and Management



# Physics 3

## 1. Name of course:

- English: PHYSICS 3 (ELECTRICITY AND MAGNETISM)
- Vietnamese: Vật lý 3

## 2. Course code: PH015IU

## 3. Course type: General

- Requirement Course
- Elective Course

## 4. Number of credits: 3 credits

- Theory: 3 credits
- Practice: 0 credit

## 5. Prerequisite: Physics 1

## 6. Parallel teaching in the course: No

## 7. Course Description:

This course provides students with basic knowledge of electricity and magnetism.

## 8. Course objectives/Course learning outcomes:

No.	Course Objectives	Program Learning outcomes
1	Construct the basic knowledge of electricity and magnetism such as electric charge, electric potential, magnetic fields, electromagnetic waves,...	An ability to apply knowledge of mathematics, science, and engineering
2	Solve problems in engineering environment by applying both theoretical and experimental techniques	
3	Understand and acquire skills needed to use physical laws governing real process and to solve them in the engineering environment	
4	Develop confidence and fluency in discussing physics in English.	An ability to communicate effectively

## 9. Textbooks and references:

- Halliday D., Resnick R. and Walker, J. (2011) *Fundamentals of Physics*, 9<sup>th</sup> edition, John Willey and Sons, Inc.
- Alonso M. and Finn E.J. (1992) *Physics*, Addison-Wesley Publishing Company.

- Hecht, E. (2000) *Physics: Calculus*, 2<sup>nd</sup> edition, Brooks/Cole.
- Faughn/Serway (2006) *Serway's College Physics*, Thomson Brooks/Cole.

## 10. Course implementation

**Time:** 45 Weeks; 2 Periods per week

### Teaching and learning activities

- Classroom activities: Lectures, discussions, presentations
- Self-learning: Reading, homework
- Team work: Assignment

## 11. Course outline

Week	Topics	Chapter
1	<ul style="list-style-type: none"> <li>- Properties of Electric Charges</li> <li>- Conductors and Insulators</li> <li>- Coulomb's Law</li> </ul>	<b>Chapter 1: Electric Fields</b>
2	<ul style="list-style-type: none"> <li>- The Electric Field. Electric Field Lines</li> <li>- Electric Field of a Continuous Charge Distribution</li> <li>- Electric Flux. Gauss' Law</li> </ul>	
3	<ul style="list-style-type: none"> <li>- Conductors in Electrostatic Equilibrium</li> <li>- Motion of Charged Particles in a Uniform Electric Field</li> </ul>	
4	<ul style="list-style-type: none"> <li>- Potential Difference and Electric Potential</li> <li>- Potential Difference in a Uniform Electric Field</li> <li>- Electric Potential and Potential Energy Due to Point Charges</li> <li>- Electric Potential Due to Continuous Charge Distributions</li> </ul>	<b>Chapter 2: Electric Energy and Capacitance</b>
5	<ul style="list-style-type: none"> <li>- Electric Potential of a Charged Isolated Conductor</li> <li>- Capacitance. Combinations of Capacitors</li> </ul>	

	<ul style="list-style-type: none"> <li>- Energy Stored in a Charged Capacitor</li> <li>- Capacitors with Dielectrics</li> </ul>	
<b>6</b>	<ul style="list-style-type: none"> <li>- Electric Current</li> <li>- Resistance and Ohm's Law</li> <li>- A Model for Electrical Conduction</li> </ul>	<b>Chapter 3 Current and Resistance. Direct Current Circuits</b>
<b>7</b>	<ul style="list-style-type: none"> <li>- Resistance and Temperature</li> <li>- Superconductors</li> <li>- Electrical Energy and Power</li> </ul>	
<b>8</b>	<ul style="list-style-type: none"> <li>- Electromotive Force</li> <li>- Resistors in Series and in Parallel</li> <li>- Kirchhoff's Rules</li> <li>- <i>RC</i> Circuits</li> </ul>	
<b>9</b>	<ul style="list-style-type: none"> <li>- The Magnetic Field</li> <li>- Magnetic Force Acting on a Current-Carrying Conductor</li> <li>- Torque on a Current Loop in a Uniform Magnetic Field</li> <li>- Motion of a Charged Particle in a Uniform Magnetic Field</li> <li>- The Hall Effect</li> <li>- The Biot-Savart Law</li> <li>- Ampère's Law</li> </ul>	
<b>10</b>	<ul style="list-style-type: none"> <li>- The Magnetic Field of a Solenoid</li> <li>- Magnetic Flux. Gauss's Law in Magnetism</li> <li>- Displacement Current and the General Form of Ampère's Law</li> <li>- Magnetism in Matter</li> <li>- The Magnetic Field of the Earth</li> <li>- Motional emf</li> <li>- Lenz's Law</li> </ul>	
<b>11</b>	<ul style="list-style-type: none"> <li>- <b>Faraday's Law of Induction</b></li> </ul>	

	<ul style="list-style-type: none"> <li>- <b>Induced emf and Electric Fields</b></li> <li>- <b>Self-Inductance</b></li> </ul>	<b>Chapter 5: Electromagnetic Induction</b>
<b>12</b>	<ul style="list-style-type: none"> <li>- <i>RL</i> Circuits</li> <li>- Energy in a Magnetic Field</li> <li>- Mutual Inductance</li> </ul>	
<b>13</b>	<ul style="list-style-type: none"> <li>- AC Sources and Phasors</li> <li>- Resistors in an AC Circuit</li> <li>- Inductors in an AC Circuit</li> <li>- Capacitors in an AC Circuit</li> </ul>	<b>Chapter 6: Alternating-Current Circuits</b>
<b>14</b>	<ul style="list-style-type: none"> <li>- The <i>RLC</i> Series Circuit</li> <li>- Power in an ac Circuit</li> <li>- Resonance in a Series RLC Circuit</li> <li>- The Transformer and Power Transmission</li> </ul>	
<b>15</b>	<ul style="list-style-type: none"> <li>- Maxwell's Equations and Hertz's Discoveries</li> <li>- Plane Electromagnetic Waves</li> <li>- Energy Carried by Electromagnetic Waves</li> <li>- Momentum and Radiation Pressure</li> <li>- Production of Electromagnetic Waves by an Antenna</li> <li>- The Spectrum of Electromagnetic Waves</li> </ul>	<b>Chapter 7: Electromagnetic Waves</b>

**12. Course Assessment:****Grading:**

- Assignment: 30%
- Midterm Test: 30%
- Final Exam: 40%

**13. Policies:**

- *Attendance:* Regular on-time attendance in this course is expected. It is compulsory that students attend at least 80% of the course to be eligible for the final examination.



- *Student responsibility:* Students are expected to spend at least 8 hours per week for self – studying. This time should be made up of reading, working on exercises and problem and group assignment.
- *Missed tests:* Students are not allowed to miss any of the tests (both on-going assessment and final test). There are very few exceptions. (Only with extremely reasonable excuses, e.g. certified paper from doctors, may students re-take the tests.)

#### **14. Course Coordinator/Lecturer**

- School/Department: Department of Physics
- Course Coordinator/Lecturer: Ass. Prof. Dr. Phan Bao Ngoc
- Email: pbngoc@hcmiu.edu.vn

Head of Department of Physics



Phan Bao Ngoc

Dean of School of Industrial  
Engineering and Management



# Chemistry Laboratory

## 1. General Information

- a. *Course name*
- Vietnamese: Thực hành hoá học
  - English: Chemistry Laboratory
- b. *Course number:*  
CH012IU
- c. *Course type:*  
General
- d. *Number of credits : 1*
- Lecture: 0
  - Laboratory: 1

## 2. Text book, title, author, and year

- [1] “General Chemistry” by Darrell Ebbing and Steven D. Gammon (9th Ed., 2010)  
 [2] “Chemistry: A Molecular Approach” by Nivaldo J. Tro (2nd Ed., 2008)  
 [3] “Chemistry, Principles and Reactions” by Masterton and Hurley (6th Ed., 2009)

- a. *other supplemental materials*  
none

## 3. Specific course information

- a. *brief description of the content of the course (catalog description)*  
 This course is designed for non-chemistry majors, as it is intended for students pursuing a degree in information technology, electronic and telecommunication. The course introduces the lab-work with emphasis on techniques relevant to engineering in chemistry.
- b. *prerequisites or co-requisites*  
None
- c. *indicate whether a required, elective, or selected elective (as per Table 5-1) course in the program*  
 This is a required course.

## 4. Specific goals for the course

- a. *specific outcomes of instruction, ex. The student will be able to explain the significance of current research about a particular topic.*

Upon the successful completion of this course students will be able to:

1. Be able to demonstrate lab skills and basic knowledge of the following
  - Chemical reactions
  - pH and buffers
  - Oxidation-Reduction titration with  $\text{KMnO}_4$
  - Chemical equilibrium
  - Factors affecting reaction rates

- b. explicitly indicate which of the student outcomes listed in Criterion 3 or any other outcomes are addressed by the course.

The relationship between Course Outcomes (1) and Student Outcomes (1-6) is shown in the following table:

	1	2	3	4	5	6
1						x

### 5. Brief list of topics to be covered

- Laboratory orientation
- Expt. 01 - Chemical Reactions
- Expt. 02- pH and buffers
- Expt. 03 - Redox Titration with  $\text{KMnO}_4$
- Expt. 04 - Chemical Equilibrium
- Expt. 05 - Factors affecting reaction rates

### 6. Assessment plan

Assessment item	LO1
Prelab (20%)	x
Reports (50%)	x
Final exam (30%)	x

LOi: Learning Outcomes (or Course Outcomes)

### 7. Course Policy

- Student responsibility: Students are expected to spend at least 8 hours per week for self – studying. This time should be made up of reading, working on exercises and problems and group assignment.
- Attendance: Regular on-time attendance in this course is expected. It is compulsory that students attend at least 80% of the course to be eligible for the final examination.
- Missed tests: Students are not allowed to miss any of the tests (both on-going assessment and final test). There are very few exceptions. (Only with extremely reasonable excuses, e.g. certified paper from doctors, students may re-take the tests.)

### 8. Course Coordinator/Lecturer

- School/Department: School of Biotechnology
- Course Coordinator/Lecturer: Dr. Huynh Kim Lam
- Email: hklam@hcmiu.edu.vn

Dean of School of Biotechnology

Nguyễn Văn Thuận

Dean of School of Industrial  
Engineering and Management

# Chemistry for Engineer

## 1. General Information

- a. *Course name*
- Vietnamese: Hoá học cho kỹ sư
  - English: Chemistry for Engineer
- b. *Course number:*  
CH011IU
- c. *Course type:*  
General
- d. *Number of credits : 3*
- Lecture: 3
  - Laboratory: 0

## 2. Text book, title, author, and year

- [1] Chemistry for Engineers – An Applied Approach by Mary Jane Shultz, 2007.  
 [2] General Chemistry” by Darrell Ebbing and Steven D. Gammon, 9th Ed., 2010.  
 [3] Chemistry: A Molecular Approach by Nivaldo J. Tro, 2nd Ed., 2008.  
 [4] Chemistry, Principles and Reactions by Masterton and Hurley, 6th Ed., 2009.

a. *other supplemental materials*

none

a. *brief description- of the content of the course (catalog description)*

This one- semester course is designed for engineering students those who -are pursuing a non chemistry engineering degree such as information technology, bio technology, civil, biomedical, electronic and telecommunication engineering. The course will introduce the basic principles of chemistry- and connect those principles to issues in engineering professions. The related lab work is not included in this course.

b. *prerequisites or co-requisites*

None

c. *indicate whether a required, elective, or selected elective (as per Table 5-1) course in the program*

This is a required course. **3. Specific course information**

## 4. Specific goals for the course

- a. *specific outcomes of instruction, ex. The student will be able to explain the significance of current research about a particular topic.*

Upon the successful completion of this course students will be able to:

1. Demonstrate basic knowledge of the following:

- The role of chemistry for engineers [L] [SEP]
- Measurements in chemistry [L] [SEP]
- Matter and state of matter [L] [SEP]
- Structure of atoms, molecules and ions [L] [SEP]
- Periodicity [L] [SEP]

- Chemical bonds L  
SEP
  - Intermolecular forces, liquid and solid L  
SEP
  - Gases, liquids, solids and their properties L  
SEP
  - Types and rates of chemical reactions L  
SEP
  - Chemical equilibrium L  
SEP
  - Electrolytes, acid-base, pH, buffer L  
SEP
  - Thermochemistry and thermodynamics L  
SEP
  - Electrochemistry L  
SEP
2. Development of their critical thinking and problem-solving skills for applying chemistry in an engineering context L  
SEP
  3. Ability to explain many aspects of everyday life using chemistry concepts L  
SEP

b. explicitly indicate which of the student outcomes listed in Criterion 3 or any other outcomes are addressed by the course.

The relationship between Course Outcomes (1-3) and Student Outcomes (1-6) is shown in the following table:

	1	2	3	4	5	6
1	x					
2	x					
3						x

## 5. Brief list of topics to be covered

- Introduction to General Chemistry for Engineers
- Measurements in Chemistry
- Introduction to Matter
- Atoms, Molecules and Ions
- Periodicity
- Chemical Bonds
- Intermolecular Forces
- Gases and Their Properties
- Solutions and Their Properties
- Solids and Their Properties
- Chemical Reactions
- Chemical Kinetics
- Chemical Equilibrium
- Electrolytes, Acid Base, pH and Buffer
- Thermochemistry and Thermodynamics
- Electrochemistry
- Nuclear Chemistry

## 6. Assessment plan

Assessment item	LO1	LO2	LO3
Lab exercises (20%)			x
Midterm exam (30%)	x		

Final exam (50%)		x	x
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LOi: Learning Outcomes (or Course Outcomes)

### 7. Course Policy

- Student responsibility: Students are expected to spend at least 8 hours per week for self – studying. This time should be made up of reading, working on exercises and problems and group assignment.
- Attendance: Regular on-time attendance in this course is expected. It is compulsory that students attend at least 80% of the course to be eligible for the final examination.
- Missed tests: Students are not allowed to miss any of the tests (both on-going assessment and final test). There are very few exceptions. (Only with extremely reasonable excuses, e.g. certified paper from doctors, students may re-take the tests.)

### 8. Course Coordinator/Lecturer

- School/Department: School of Biotechnology
- Course Coordinator/Lecturer: Dr. Huynh Kim Lam
- Email: hklam@hcmiu.edu.vn

Dean of School of Biotechnology



Nguyễn Văn Thuận

Dean of School of Industrial  
Engineering and Management



# Calculus 3

## 1. General Information

- a. *Course name*
- Vietnamese: Toán 3
  - English: Calculus 3
- b. *Course number:*  
MA023IU
- c. *Course type:*  
General
- d. *Number of credits : 4*
- Lecture: 4
  - Laboratory: 0

## 2. Text book, title, author, and year

- [1] G. James, Advanced Modern Engineering Mathematics, 3rd ed., Prentice Hall, 2004.
- a. *other supplemental materials*
- [1] E. Kreyszig, Advanced Engineering Mathematics, 9th ed., John Wiley & Sons, 2006.
- [2] 2. R.C. Drof, J. A. Svoboda, Introduction to Electric Circuits, 6th ed., John Weley & Sons, 2004.
- [3] J.W. Nilsson and S.A. Riedel, Electric Circuits, 7th Ed, Prentice Hall, 2005.
- [4] J.H. McClellan, R.W. Schafer, M.A, Yoder, Signal Processing First, Prentice Hall, 2003.
- [5] A.V. Oppenheim, A.S. Willsky, Signals & Systems, 2nd ed., Prentice Hall, 1997.
- [6] B.P. Lathi, Linear Systems and Signals, Oxford University Press, 2005.

## 3. Specific course information

- a. *brief description of the content of the course (catalog description)*

To give the students:

- Knowledge of complex numbers and series, complex functions, and complex derivatives
- Knowledge of Laplace transforms, z-transforms, Fourier series and Fourier transforms, Fourier spectrum, frequency response, etc.
- Mathematical and computational skills needed in solving differential equations and in fields such as electric circuits, communications, signal processing and control, etc.
- To develop confidence and fluency in discussing mathematics in English.

- b. *prerequisites or co-requisites*

Calculus 1, Calculus 2

- c. *indicate whether a required, elective, or selected elective (as per Table 5-1) course in the program*

This is a required course.

#### 4. Specific goals for the course

- a. *specific outcomes of instruction, ex. The student will be able to explain the significance of current research about a particular topic.*

Upon the successful completion of this course students will be able to:

1. Understanding of the practical meaning, significance and applications of these ideas and techniques, through practical examples taken from many areas of engineering, business and the life sciences Explain the role of a Data Science Process in data analytics.
2. Develop skills in mathematical modelling and problem solving, in thinking logically, and in creatively applying existing knowledge to new situations
3. Develop confidence and fluency in discussing mathematics in English

- b. *explicitly indicate which of the student outcomes listed in Criterion 3 or any other outcomes are addressed by the course.*

The relationship between Course Outcomes (1-3) and Student Outcomes (1-6) is shown in the following table:

	1	2	3	4	5	6
1	x					
2	x					
3			x			

#### 5. Brief list of topics to be covered

- Complex numbers
- Complex series
- Complex functions
- Complex derivatives
- Laplace transform
- z-transform
- Fourier series, Fourier transform
- The inverse transform
- Transforms of derivatives and integrals
- First-order differential equations
- Second-order differential equation
- Difference equations
- Applications to electrical circuits and signal processing.

#### 6. Assessment plan



Assessment item	LO1	LO2	LO3
Assignment exercises (20%)			x
Midterm exam (20%)	x		
Final exam (60%)		x	x

LOi: Learning Outcomes (or Course Outcomes)

## 7. Course Policy

- Student responsibility: Students are expected to spend at least 8 hours per week for self – studying. This time should be made up of reading, working on exercises and problems and group assignment.
- Attendance: Regular on-time attendance in this course is expected. It is compulsory that students attend at least 80% of the course to be eligible for the final examination.
- Missed tests: Students are not allowed to miss any of the tests (both on-going assessment and final test). There are very few exceptions. (Only with extremely reasonable excuses, e.g. certified paper from doctors, students may re-take the tests.)

## 8. Course Coordinator/Lecturer

- School/Department: Department of Mathematics
- Course Coordinator/Lecturer: Dr. Nguyen Ngoc Hai
- Email: nnhai@hcmiu.edu.vn

Vice Head of  
Department of Mathematics



Tran Vinh Linh

Dean of School of Industrial  
Engineering and Management



**SYLLABUS**  
**APPLIED LINEAR ALGEBRA**

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### 1. General Information

Course Title	
+ Vietnamese	<i>Ứng dụng đại số tuyến tính</i>
+ English	Applied Linear Algebra
Course ID	MA027IU
Course level	<input checked="" type="checkbox"/> Undergrad <input type="checkbox"/> Master <input type="checkbox"/> Both
Course type	<input checked="" type="checkbox"/> General <input type="checkbox"/> Fundamental <input type="checkbox"/> Specialization (required) <input type="checkbox"/> Specialization (elective) <input type="checkbox"/> Project/Internship/Thesis <input type="checkbox"/> Others: .....
Number of credits	<b>2</b>
+ Lecture	2
+ Laboratory	Nil
Prerequisites	Calculus 1
Parallel Course	Nil
Course it replaces	
Course standing in curriculum	Year 2 ISE undergraduate program (see curriculum mapping in student handbook)

### 2. Course Description

- Systems of linear equations, Matrices in echelon form, Gauss elimination method, Algebra of matrices, Determinants and their properties, Vector Spaces, Linear independence, Basis, Rank of a matrix, Linear transformation, Inner product spaces, Eigenvalues and Eigenvectors.

### 3. Textbooks and references

#### Textbooks:

R.O. Hill, Elementary linear algebra with applications, 3rd edition, Thomson, 2006.

E. Kreyszig, Advanced Engineering Mathematics, 9th edition, John Wiley & Sons, 2006

### Reference Materials:

#### 4. Course Objectives

- To provide the students with the main ideas of the basic theory of linear equation and matrix
- To study applications of algebra matrixes and linear equation through practical examples taken from many areas of engineering, business, social sciences, etc.
- To develop the ability to construct and analyze mathematical models based on algebra matrixes and linear equation.

#### 5. Learning Outcomes

Learning outcome codes	Course learning outcome descriptions	Program Learning outcomes after ABET
G1	To provide the main ideas and techniques of calculus, concerning linear equations, Matrices in echelon form, their properties.	(a)
G2	To provide an understanding of the practical meaning, significance and applications of these ideas and techniques, through practical examples taken from many areas of engineering, business and the life science.	(a)
G3	To develop skills in mathematical modelling and problem solving, in thinking logically, and in creatively applying existing knowledge to new situations	(a), (e), (k)
G4	To develop confidence and fluency in discussing mathematics in English.	(g), (i)

(\*) Refer to ABET student outcomes

(a) an ability to apply knowledge of mathematics, science, and engineering

(b) an ability to design and conduct experiments, as well as to analyze and interpret data

(c) an ability to design a system, component, or process to meet desired needs within realistic constraints such as economic, environmental, social, political, ethical, health and safety, manufacturability, and sustainability

(d) an ability to function on multidisciplinary teams

- (e) an ability to identify, formulate, and solve engineering problems
- (f) an understanding of professional and ethical responsibility
- (g) an ability to communicate effectively
- (h) the broad education necessary to understand the impact of engineering solutions in a global, economic, environmental, and societal context
- (i) a recognition of the need for, and an ability to engage in life-long learning
- (j) a knowledge of contemporary issues
- (k) an ability to use the techniques, skills, and modern engineering tools necessary for engineering practice.

## 6. Course Assessment

Assessment component	Assessment form	Percentage %
<b>Lecture</b>		
A1. Process assessment	A1.1 Quiz	10%
	A1.2 Homework	10%
A2. Midterm assessment	A2.1 Mid-term Exam	20%
A3. Final assessment	A3.1 Final exam	60%

## 7. Course Outline

Week/ Class	Content	Learning outcomes	Teaching and learning activities	Assessment
1	<b>Chapter 1. Introduction to linear equations and matrices</b> 1.1. Gauss elimination 1.2. The algebra of matrices	G1, G2, G3	in class	A1.1 A1.2
2&3	<b>Chapter 1. Introduction to linear equations and matrices (cont)</b> 1.3. Inverse matrices 1.4. Transpose-symmetric matrices	G1, G2, G3		

4&5	<b>Chapter 2. Determinants</b> 2.1 The Determinant of a Matrix 2.2 Evaluation of a Determinant using Elementary Operations	G1, G2, G3	in class	A1.1 A1.2
6&7	<b>Chapter 2. Determinants (cont)</b> 2.1 The Determinant of a Matrix 2.2 Evaluation of a Determinant using Elementary Operations	G1, G2, G3	in class	A1.1 A1.2
8	Review		in class	A1.1 A1.2
	<b>Midterm exam</b>			A2.1
9	<b>Chapter 3. Vector spaces</b> 3.1 Euclidean n-spaces 3.2 General vector spaces	G1, G2, G3	in class	A1.1 A1.2
10	<b>Chapter 3. Vector spaces (cont)</b> 3.3 Subspaces, span, null spaces 3.4 Linear independence			
11	<b>Chapter 3. Vector spaces (cont)</b> 3.5 Basis and Dimension 3.6 Rank of a matrix			
12	<b>Chapter 4. Linear Transformation, Inner product spaces, Eigenvalues and eigenvectors</b> 4.1 Linear transformation 4.2 Inner product spaces	G1, G2, G3	in class	A1.1 A1.2
13	<b>Chapter 4. Linear Transformation, Inner product spaces, Eigenvalues and eigenvectors (cont)</b> 4.3 Eigenvalues and eigenvectors 4.4 Diagonalization	G1, G2, G3	in class	A1.1 A1.2
14	Review	G1, G2, G3	in class	A1.1 A1.2
14	Review	G1, G2, G3	in class	A1.1 A1.2
	<b>Final exam</b>			A3.2

## 8. Course Policy

**Class Participation:** A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.

**Academic Honesty and Plagiarism:** Instances of academic dishonesty will not be tolerated. Cheating on exams or plagiarism (presenting the work of another as your own, or the use of another person's ideas without giving proper credit) will result in a failing grade. For this class, all assignments are to be completed by the individual student unless otherwise specified. Students are also reminded that careful time management is an important part of study and one of the identified causes of plagiarism is poor time management. Students should allow sufficient time for preparation, research, drafting, and the proper referencing of sources in preparing all assessment items.

## 9. Course Coordinator/Lecturer

- Department of Industrial & Systems Engineering, Room: O2-602
- Course Coordinator/Lecturer: Mathematics Department
- Email:

Vice Head of  
Department of Mathematics



Tran Vinh Linh

Dean of School of Industrial Engineering  
and Management





**VIETNAM NATIONAL UNIVERSITY HCMC  
INTERNATIONAL UNIVERSITY**  
**School of Industrial Engineering and Management**

**COURSE SYLLABUS**

**Course Name: INTRODUCTION TO COMPUTING –  
MATLAB APPLICATION**

Course Code: IS086IU

**1. General information**

<b>Course designation</b>	<i>This course teaches computer programming using a programming system and language called MATLAB. It is an introductory programming course that uses MATLAB to illustrate general concepts in computer science and programming. Students who successfully complete this course will become familiar with general concepts in computer science, gain an understanding of the general concepts of programming, and obtain a solid foundation in the use of MATLAB.</i>
<b>Semester(s) in which the course is taught</b>	1
<b>Person responsible for the course</b>	<i>Dr. Dao Vu Truong Son</i>
<b>Language</b>	English
<b>Relation to curriculum</b>	<i>Compulsory</i>
<b>Teaching methods</b>	Lecture, lesson, project, seminar.
<b>Workload (incl. contact hours, self-study hours)</b>	<i>(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 45 Private study including examination preparation, specified in hours<sup>1</sup>: 25</i>
<b>Credit points</b>	3
<b>Required and recommended prerequisites for joining the course</b>	None

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Course objectives</b>	The objective of this course is to introduce students to the basics of Matlab programming as a tool for solving industrial engineering problems. The second part of the course concentrates on Matlab for writing programs with applications from industrial engineering																																																
<b>Course learning outcomes</b>	<p>Upon the successful completion of this course students will be able to:</p> <table border="1" data-bbox="448 371 1417 730"> <thead> <tr> <th data-bbox="448 371 699 416">Competency level</th> <th data-bbox="699 371 1417 416">Course learning outcome (CLO)</th> </tr> </thead> <tbody> <tr> <td data-bbox="448 416 699 495">Knowledge</td> <td data-bbox="699 416 1417 495">CLO 1. An ability to apply knowledge of mathematics, science and engineering</td> </tr> <tr> <td data-bbox="448 495 699 685">Skill</td> <td data-bbox="699 495 1417 685">CLO 2. An ability to design and conduct experiments, as well as to analyze and interpret data CLO 3. An ability to use the techniques, skills, and modern engineering tools necessary for engineering practice</td> </tr> <tr> <td data-bbox="448 685 699 730">Attitude</td> <td data-bbox="699 685 1417 730"></td> </tr> </tbody> </table>	Competency level	Course learning outcome (CLO)	Knowledge	CLO 1. An ability to apply knowledge of mathematics, science and engineering	Skill	CLO 2. An ability to design and conduct experiments, as well as to analyze and interpret data CLO 3. An ability to use the techniques, skills, and modern engineering tools necessary for engineering practice	Attitude																																									
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<b>Examination forms</b>	Multiple-choice questions, short-answer questions																																																
<b>Study and examination requirements</b>	<p>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</p>																																																



<b>Reading list</b>	<p>Textbooks: [1] Stormy Attaway, MATLAB: A Practical Introduction to Programming and Problem Solving, 3rd edition, Elsevier, 2013.</p> <p>References: [1] Shawna Lockhart, Eric Tilleson, An Engineer's Introduction to Programming with MATLAB, SDC, 2018</p> <p>Software: Matlab from Mathworks Inc.</p>
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## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-3) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	x						
2						x	
3		x					

*ABET\_Student Outcomes*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
2		1.2a	1.3d				2.4b	2.5a	
3		1.2b	1.3c	2.1a 2.1b			2.4a	2.5a	

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	
				Lecturer	Student
1	Course Overview, Orientation Introduction to Computers and Programming	CLO 1	Quiz	Lecture presentation	- Class discussion - Read book
2	Introduction to Matlab	CLO 1, 2,3	Quiz	Lecture presentation	- Class discussion - Read book
3	Expressions and Interactivity	CLO 1, 2	Quiz/HW	Lecture presentation	- Class discussion - Read book
4	Making Decisions	CLO 1, 2,3	Quiz/HW	Lecture presentation	- Class discussion - Read book
5	Looping	CLO 1, 2,3	Quiz/HW	Lecture presentation	- Class discussion - Read book
6	Review for Midterm	CLO 1, 2,3	Quiz/HW	Lecture presentation	- Class discussion - Read book
	<b>Midterm</b>				
7	Introduction to Visual Programming	CLO 1, 2, 3	Quiz/HW	Lecture presentation	- Class discussion - Read book
8	Decision Making	CLO 1, 2, 3	Quiz/HW	Lecture presentation	- Class discussion - Read book
9	Procedure	CLO 1, 2, 3	Quiz/HW	Lecture presentation	- Class discussion - Read book
10	Elementary Data Structures	CLO 1, 2, 3	Quiz/HW	Lecture presentation	- Class discussion - Read book
11	Introduction to Object- Oriented Programming	CLO 1, 2, 3	Quiz/HW	Lecture presentation	- Class discussion - Read book
12	File Processing Review for final	CLO 1, 2, 3	Quiz/HW	Lecture presentation	- Class discussion - Read book
	<b>Final exam</b>				

### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3
Quizzes and homework (15%)	60% Pass	60% Pass	60% Pass

Project (15%)	60% Pass	60% Pass	60% Pass
Midterm Exam (30%)	60% Pass	60% Pass	60% Pass
Final Exam (40%)	60% Pass	60% Pass	60% Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

## 5. Rubrics (optional)

### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....	HW/Assignment: .....		
Date: .....	Evaluator: .....		
	Max.	Score	Comments
<b>Technical content (60%)</b>			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	30		
Summary and conclusions appropriate and complete	5		
<b>Organization (10%)</b>			
Distinct introduction, body, conclusions	5		
Content clearly and logically organized, good transitions	5		
<b>Presentation (20%)</b>			
Correct spelling, grammar, and syntax	10		
Clear and easy to read	10		
<b>Quality of Layout and Graphics (10%)</b>	10		
<b>TOTAL SCORE</b>	100		

### 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

**Critical thinking value rubric for evaluating questions in exams:**

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.

<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised:

*Ho Chi Minh City, dd/mm/yyyy*  
**Dean of School of Industrial Engineering and  
Management**  
*(Signature)*



*Assoc. Prof. Dr. Nguyen Van Hop*



# VIETNAM NATIONAL UNIVERSITY HCMC INTERNATIONAL UNIVERSITY

## COURSE SYLLABUS

### General Law

#### PE021IU

#### 1. General information

<b>Department</b>	Office of Academic Affairs
<b>Course classification</b>	Foundation course
<b>Course designation</b>	Face to face
<b>Semester(s) in which the course is taught</b>	All semesters in each academic year
<b>Person responsible for the course</b>	Dr. Vo Tuong Huan LLM. Bui Doan Danh Thao
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Student-centred approach
<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 60 Contact hours (lecture, in class discussions): 45 hours Private study including examination preparation, specified in hours <sup>1</sup> : 15
<b>Credit points</b>	3
<b>Required and recommended prerequisites for joining the course</b>	N/A

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Course objectives</b>	<p>The overarching aims of this course are to:</p> <ul style="list-style-type: none"> <li>• Provide essential knowledge of Vietnamese legal system through integrated technology and real cases for social and cultural sustainability.</li> <li>• Raise awareness of responsibility toward others and how to stand for ending all types of legal violations, <b>especially corruption in various social contexts</b>.</li> <li>• Practice necessary skills to act as an ambassador to ensure social fairness and global equitable rights.</li> <li>• Use integrated online legal resources and communication tools to help the community to identify issues and develop countermeasures.</li> </ul>									
<b>Course learning outcomes</b>	<p>Upon the successful completion of this course, students will be able to:</p> <table border="1" data-bbox="480 689 1399 1563"> <thead> <tr> <th data-bbox="480 689 711 763"><b>Competency level</b></th> <th data-bbox="711 689 1399 763"><b>Course learning outcome (CLO)</b></th> </tr> </thead> <tbody> <tr> <td data-bbox="480 763 711 1137">Knowledge</td> <td data-bbox="711 763 1399 1137"> <p>CLO1. Apply appropriate legal knowledge in the Vietnamese legal system to solve legal issues in <b>various social contexts</b> for a fair sustainable lifelong being.</p> <p>CLO1.1. Apply general knowledge on state and law to solve legal issues in <b>various social contexts</b> for a fair sustainable lifelong being.</p> <p>CLO1.2. Apply principle legal norms in some law branches such as constitution, civil, criminal, labor and administrative law to solve legal issues in <b>various social contexts</b> for a fair sustainable lifelong being.</p> </td> </tr> <tr> <td data-bbox="480 1137 711 1339">Skill</td> <td data-bbox="711 1137 1399 1339"> <p>CLO2. Communicate knowledge in the Vietnamese legal system to encourage people to raise their legal rights aiming for fair social/cultural moves.</p> <p>CLO3. Integrate ICTs to solve legal issues in <b>various social contexts</b>.</p> </td> </tr> <tr> <td data-bbox="480 1339 711 1563">Attitude</td> <td data-bbox="711 1339 1399 1563"> <p>CLO4. Detect the responsibility to ensure social and cultural fairness, <b>including ending corruption</b>, in <b>various social contexts</b> through understanding importance of law in social contexts.</p> <p>CLO5. Respond to the base for coexistence in <b>various social contexts</b>.</p> </td> </tr> </tbody> </table>		<b>Competency level</b>	<b>Course learning outcome (CLO)</b>	Knowledge	<p>CLO1. Apply appropriate legal knowledge in the Vietnamese legal system to solve legal issues in <b>various social contexts</b> for a fair sustainable lifelong being.</p> <p>CLO1.1. Apply general knowledge on state and law to solve legal issues in <b>various social contexts</b> for a fair sustainable lifelong being.</p> <p>CLO1.2. Apply principle legal norms in some law branches such as constitution, civil, criminal, labor and administrative law to solve legal issues in <b>various social contexts</b> for a fair sustainable lifelong being.</p>	Skill	<p>CLO2. Communicate knowledge in the Vietnamese legal system to encourage people to raise their legal rights aiming for fair social/cultural moves.</p> <p>CLO3. Integrate ICTs to solve legal issues in <b>various social contexts</b>.</p>	Attitude	<p>CLO4. Detect the responsibility to ensure social and cultural fairness, <b>including ending corruption</b>, in <b>various social contexts</b> through understanding importance of law in social contexts.</p> <p>CLO5. Respond to the base for coexistence in <b>various social contexts</b>.</p>
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<b>Content</b>	<p>The course will introduce students to Vietnamese legal systems. In particular, students will understand their rights and obligations in the Constitution, Criminal law, administrative law, civil law, labor law and enterprise law of Vietnam. From this, students will raise awareness towards their responsibility to ensure justice, <b>including ending corruption</b>, in society.</p>									
<b>Examination forms</b>	<p>Multiple choice questions</p> <p>Case-based exams</p> <p>Essay exams</p> <p>Oral exams</p>									

<b>Study and examination requirements</b>	<p>To pass this course, the students must:</p> <ul style="list-style-type: none"> <li>• Achieve a composite mark of at least 50; and</li> <li>• Make a satisfactory attempt at all assessment tasks (see below).</li> </ul> <p><b>GRADING POLICY</b></p> <p>Grades can be based on the following:</p> <table border="1" data-bbox="480 483 1410 680"> <tr> <td>Assignment</td> <td>20%</td> </tr> <tr> <td>Midterm examination</td> <td>30%</td> </tr> <tr> <td>Final examination</td> <td>50%</td> </tr> <tr> <td><b>Total</b></td> <td><b>100%</b></td> </tr> </table> <p><b>COURSE POLICIES</b></p> <p><b>Attendance</b></p> <p>Regular and punctual attendance at lectures and seminars is expected in this course. University regulations indicate that if students attend less than eighty percent of scheduled classes they may be refused final assessment. Exemptions may only be made on eligible medical grounds.</p> <p><b>Workload</b></p> <p>It is expected that the students will spend at least <i>six</i> hours per week studying this course. This time should be made up of reading, research, working on exercises and problems, and attending classes. In periods where they need to complete assignments or prepare for examinations, the workload may be greater.</p> <p>Over-commitment has been a cause of failure for many students. They should take the required workload into account when planning how to balance study with part-time jobs and other activities.</p> <p><b>General Conduct and Behaviour</b></p> <p>The students are expected to conduct themselves with consideration and respect for the needs of fellow students and teaching staff. Conduct which unduly disrupts or interferes with a class, such as ringing or talking on mobile phones, is not acceptable and students will be asked to leave the class. The use of laptops is also encouraged during law lessons only to search for materials online. More information on student conduct is available on <a href="#">the university webpage</a>.</p> <p><b>Keeping informed</b></p> <p>The students should take note of all announcements made in lectures or on the course's Blackboard, and another announced mean of communications. From time to time, the university will send important announcements to their university e-mail addresses without providing a paper copy. The students will be deemed to have received this information.</p> <p><b>Academic honesty and plagiarism</b></p> <p>Plagiarism is the presentation of the thoughts or work of another as one's own. Students are also reminded that careful time management is an important part of the study and one of the identified causes of plagiarism is poor time management. Students should allow sufficient time for research, drafting, and</p>	Assignment	20%	Midterm examination	30%	Final examination	50%	<b>Total</b>	<b>100%</b>
Assignment	20%								
Midterm examination	30%								
Final examination	50%								
<b>Total</b>	<b>100%</b>								



	<p>the proper referencing of sources in preparing all assessment items. The university regards plagiarism as a form of academic misconduct and has very strict rules regarding plagiarism.</p> <p><b>Special consideration</b></p> <p>Requests for special consideration (for final examination only) must be made to the Office of Academic Affairs within one week after the examination. General policy and information on special consideration can be found at the Office of Academic Affairs. Absence on the Mid-term is not allowed, or in special cases approved by Lecturer can be replaced with relevant Assignment.</p> <p><b>Meeting up with the lecturers after classes</b></p> <p>Students must make an appointment via emails if they want to meet up with the lecturer after classes and be on time. If there are any changes to the scheduled time, students must inform the lecturer immediately.</p>
<b>Reading list</b>	<p>Please note that it is very important to gain familiarity with the subject matter in the readings and cases available on Blackboard and the internet <i>before</i> attendance in classes.</p> <p><b>Required Course Texts and Materials</b></p> <p><u>Legal Texts:</u></p> <ol style="list-style-type: none"> <li>1. Constitution of Vietnam - 2013</li> <li>2. Civil Code of Vietnam - 2015</li> <li>3. Criminal Code of Vietnam – 2015 (amended in 2017)</li> <li>4. Law on Law on Handling of Administrative Violations 2012</li> <li>5. Law on Enterprises – 2020</li> <li>6. Labour Code 2019</li> <li>7. Law on anti-corruption 2018</li> </ol> <p>Available at <a href="https://luatvietnam.vn/">https://luatvietnam.vn/</a> or Blackboard</p> <p><u>Books:</u></p> <ul style="list-style-type: none"> <li>• PGS.TS. Phan Trung Hien, <i>Giáo trình Pháp Luật Đại cương</i>, NXB Chính Trị Quốc Gia Sự Thật 2022.</li> <li>• Mai Hong Quy (Chief Editor) (2<sup>nd</sup> 2017), <i>Introduction to Vietnamese Law</i>, Hong Duc Publishing House.</li> </ul> <p><u>Additional materials provided in Blackboard</u></p> <p>The lecturer will attempt to make lecture notes and additional reading available on Blackboard. However, this is not an automatic entitlement for students doing this subject. Note that this is not a distance learning course, and you are expected to attend lectures and take notes. This way, you will get the added benefit of class interaction and demonstration.</p> <p><b>Optional Course Texts and Materials</b></p> <p><u>Recommended Internet sites</u></p> <p><a href="#">UNCTAD</a> (United Nations Conference on Trade and Development)</p> <p><a href="#">WTO</a> (World Trade Organization)</p> <p><a href="#">MOIT - Vietnam</a> (Official website of Ministry of Industry and Trade)</p> <p><a href="#">MPI - Vietnam</a> (Official website of Ministry of Planning and Investment)</p>

	<p><u>Other Resources, Support and Information</u></p> <p>Additional learning assistance is available for students in this course and will be made available on Blackboard. Academic journal articles are available through connections via the <a href="#">VNU - Central Library</a>. Recommended articles will be duly informed to the students.</p> <p><u>Books:</u></p> <ul style="list-style-type: none"> <li>• Nguyen Phu Trong, <i>Kiên quyết, kiên trì đấu tranh phòng, chống tham nhũng, tiêu cực, góp phần xây dựng đảng và nhà nước ta ngày càng trong sạch, vững mạnh</i>, NXB Chính Trị Quốc Gia Sự Thật 2023.</li> <li>• University of Law Ho Chi Minh City, <i>Giáo trình luật Hiến pháp Việt nam</i>, NXB Hồng Đức 2023.</li> <li>• University of Law Ho Chi Minh City, <i>Giáo trình Luật hành chính</i>, NXB Hồng Đức 2022.</li> <li>• University of Law Ho Chi Minh City, <i>Giáo trình Luật hình sự Việt Nam</i>, NXB Hồng Đức 2022.</li> <li>• University of Law Ho Chi Minh City, <i>Giáo trình Luật dân sự Việt Nam</i>, NXB Hồng Đức 2022.</li> <li>• University of Law Ho Chi Minh City, <i>Giáo trình Luật lao động Việt Nam</i>, NXB Hồng Đức 2022.</li> <li>• University of Law Ho Chi Minh City, <i>Giáo trình pháp luật về chủ thể kinh doanh</i>, NXB Hồng Đức 2022.</li> </ul>
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## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (SLO) (1-5) and Program/Student Learning Outcomes (PLO/SLO) (1 - 10) is shown in the following table:

SLO	PLO/SLO									
	1	2	3	4	5	6	7	8	9	10
1	R,M					R,M	R,M	R,M	R,M	R,M
2			R,M							
3			R,M							
4				R,M						
5					R,M					

R: Reinforced

M: Mastery

## 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	<p><b>Introduction to State</b></p> <ul style="list-style-type: none"> <li>• What is State?</li> <li>• Nature of state</li> <li>• Forms of state</li> <li>• Functions of state</li> <li>• Introduction to structure of Vietnamese state</li> </ul>	1-5 (level I - introduced)	<p>Tests</p> <p>Peer evaluations</p> <p>Class-performance evaluations</p>	<p>Discussions</p> <p>Case studies</p>	<p>PPT - Introduction to Vietnamese legal system available on Blackboard</p>

2	<p><b>Introduction to law?</b></p> <ul style="list-style-type: none"> <li>• What is law?</li> <li>• Nature of law</li> <li>• Forms of law</li> <li>• Structure of law</li> <li>• Categorization of legal system.</li> <li>• Enforcement</li> <li>• Breach of law and liabilities for breach of law</li> <li>• Introduction to structure of Vietnamese legal system</li> </ul>	1-5 (level I - introduced)	Tests Peer evaluations Class-performance evaluations	Discussions Case studies	PPT - Introduction to Vietnamese legal system available on Blackboard
3	<p><b>Constitutional Law</b></p> <ul style="list-style-type: none"> <li>• General introduction on Vietnamese Constitution and its nature and basic principles.</li> <li>• Political, economic and other regimes of Vietnam</li> <li>• Basic rights and responsibilities of citizens. Relationship between citizens and the State.</li> <li>• Structure, functions and duties of Vietnamese state, especially in prevention of corruption</li> </ul>	1-5 (Level R - reinforced)	Tests Peer evaluations Class-performance evaluations	Discussions Case studies	PPTs – Constitutional law available on Blackboard  Constitution 2013 available on Blackboard
4	<p><b>Constitutional Law (Cont)</b></p> <ul style="list-style-type: none"> <li>• Structure and functions and duties of Vietnamese state</li> <li>• Duties of the state in prevention of corruption</li> </ul>	1-5 (Level R - reinforced)	Tests Peer evaluations Class-performance evaluations	Discussions Case studies	PPTs – Constitutional law available on Blackboard  Constitution 2013 available on Blackboard
5	<p><b>Administrative Law</b></p> <ul style="list-style-type: none"> <li>• Definition and nature of administrative law</li> <li>• Administrative law violations</li> <li>• Liabilities for breach of administrative law, exemption from the liability</li> </ul>	1-5 (Level R - reinforced)	Tests Peer evaluations Class-performance evaluations	Discussions Case studies and law on anti-corruption	PPT– Administrative law available on Blackboard  Law on handling administrative violations 2012, and Law on anti-corruption 2018 available on Blackboard
6	<p><b>Criminal Law</b></p> <ul style="list-style-type: none"> <li>• Definition and nature of criminal law</li> </ul>	1-5 (Level R - reinforced)	Tests Peer evaluations Class-performance	Discussions Case studies, especially cases related	PPT– Criminal law available on Blackboard

	<ul style="list-style-type: none"> <li>• Crimes</li> <li>• Punishments</li> </ul>		evaluations	to corruption	Criminal code 2015 available on Blackboard
7	<b>Criminal Law (Cont)</b> <ul style="list-style-type: none"> <li>• Crimes related to corruption</li> <li>• Punishments for corruption</li> </ul>	1-5 (Level R - reinforced)	Tests Peer evaluations Class-performance evaluations	Discussions Case studies, especially cases related to corruption	PPT– Criminal law available on Blackboard  Criminal code 2015 available on Blackboard
8	<b>Revision for mid-term exam</b>		Quizzes Projects		
9	<b>Civil Law (Part I)</b> <ul style="list-style-type: none"> <li>• Definition and nature Civil law relationship</li> <li>• Subject of civil law</li> <li>• Property and ownership</li> <li>• Civil transactions</li> </ul>	1-5 (Level R - reinforced)	Tests Peer evaluations Class-performance evaluations	Discussions Case studies	PPT– Civil law available on Blackboard  Civil code 2015 available on Blackboard
10	<b>Civil Law (Part II)</b> <ul style="list-style-type: none"> <li>• Contracts</li> <li>- Definitions</li> <li>- Formation of contracts</li> <li>- Validity of contracts</li> <li>- Liability for breach of contracts</li> </ul>	1-5 (Level M - Mastery)	Tests Peer evaluations Class-performance evaluations	Discussions Case studies	PPT– Civil law available on Blackboard  Civil code 2015 available on Blackboard
11	<b>Civil Law (Part III)</b> <ul style="list-style-type: none"> <li>• Inheritance</li> <li>- Testamentary inheritance</li> <li>- Intestacy</li> </ul>	1-5 (Level M - Mastery)	Tests Peer evaluations Class-performance evaluations	Discussions Case studies	PPT– Civil law available on Blackboard  Civil code 2015 available on Blackboard
12	<b>Law on Enterprises</b> <ul style="list-style-type: none"> <li>• Introduction to law on enterprises</li> <li>• Introduction to forms, features, establishment, reorganization and dissolution of an enterprise</li> </ul>	1-5 (Level I - Introduced)	Tests Peer evaluations Class-performance evaluations	Discussions Case studies	PPT– Law on enterprises available on Blackboard  Law on enterprises 2020 available on Blackboard
13	<b>Labor Law</b> <ul style="list-style-type: none"> <li>• Definition, and nature of labour law</li> <li>• Employees and employers</li> <li>• Working time, and resting time</li> <li>• Salary (including salary for overtime working hours)</li> </ul>	1-5 (Level M - Mastery)	Tests Peer evaluations Class-performance evaluations	Discussions Case studies	PPT– Labor law available on Blackboard  Labor code 2019 available on Blackboard
14	<b>Labour Law (Cont.)</b>	1-5 (Level M -	Tests Peer evaluations	Discussions Case studies	PPT– Labor law available on

	<ul style="list-style-type: none"> <li>• Employment contracts</li> <li>• Labor disciplines</li> <li>• Dispute settlements</li> </ul>	Mastery)	Class-performance evaluations		Blackboard Labor code 2019 available on Blackboard
15	<b>Revision/ Tutoring classes</b>		Quizzes Projects		

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4	CLO5
In class evaluation (20%)	70% pass	80% pass	100% pass	100% pass	100% pass
Midterm examination (30%)	70% pass	80% pass	100% pass	100% pass	100% pass
Final examination (50%)	70% pass	80% pass	100% pass	100% pass	100% pass

*Note: %Pass: Target that % of students having scores greater than 50 out of 100.*

## 5. Rubrics

No.	CLOs	Criteria	COMPLETELY FAIL Below 30%	INADEQUATE 30% – 49%	ADEQUATE 50% - 69%	ABOVE AVERAGE 70% - 89%	EXEMPLARY ≥ 90%
1	CLO 1	<b>Organisation and clarification</b>	No evidence of organization and coherence	Does not organise ideas logically and with clarification  Limited evidence of coherence  Ideas lack consistence	Generally organised logically, with evidence of progression  Occasionally, there may be a lack of focus or ideas may be tangential	Clear organization and progression.  Responds appropriately and relevantly, although some ideas are underdeveloped	Response is focused, detailed and non-tangential.  Shows a high degree of attention to logic and reasoning of points.  Clearly leads the reader to the conclusion and stirs thought regarding the topic
2		<b>Originality and usefulness of the analysis</b>	Shows no ability to identify legal issues or a clear inability to gather the facts	Demonstrates an incomplete grasp of the task.  There is no overall sense of creative coherence.  Arguments are addressed incompletely.	Shows ability to identify legal issues, gather the facts and develop claims.  Argument are addressed well but no links with evidence	Shows strong ability to identify legal issues, gather the fact and develop claims as well as link claims with evidence.  Overall, an acceptable solution is offered and explained	Shows strong ability to identify legal issues, gather the facts and develop claims as well as link claims with evidence.  Satisfactory solutions are offered and supported
3		<b>Use of data/information</b>	Shows no effort to incorporate information from primary and secondary sources	Shows little information from sources. Poor handling of sources	Shows moderate amount of source information incorporated.  Some key points supported by sources.  Quotations may be poorly integrated into paragraphs.  Some possible problems with source citations	Draws upon sources to support most points.  Some evidence may not support arguments or may appear where inappropriate.  Quotations integrated well into paragraphs.  Sources cited correctly	Draws upon primary and secondary source information in useful and illuminating ways to support key points.  Excellent integration of quoted material into paragraphs. Source cited correctly
4	CLO2	<b>Use of frameworks</b>	Shows no effort to structure	Shows limited ability to structure	Shows effort to link problems with the theoretical	Shows ability to structure problems in	Shows ability to structure problems in correspondence to

			problems in correspondence to theoretical frameworks	problems in correspondence to theoretical frameworks	frameworks. There are still some mistakes	correspondence to theoretical frameworks correctly. Minor mistakes in resolving problems	theoretical frameworks correctly. The problems are well resolved
5		<b>Quality of arguments</b>	Shows no effort to construct logical arguments. Fails to support analysis	Shows little attempt to offer support for key claims or to relate evidence to analysis. Reasons offered are irrelevant.	Shows argument of poor quality. Weak, undeveloped reasons are offered to support key claims	Shows clear, relevant and logical arguments.	Shows identifiable, reasonable and sound arguments. Clear reasons are offered to support key claims.

*Ho Chi Minh City, May 2023*  
*Head of Office of Academic Affairs*

**Huỳnh Khả Tú**

**COURSE SYLLABUS****Course Name: ENGINEERING PROBABILITY &  
STATISTICS**Course Code: **IS004IU****1. General information**

Course designation	
Semester(s) in which the course is taught	2
Person responsible for the course	<i>Dr. Phan Nguyen Ky Phuc</i>
Language	English
Relation to curriculum	<i>Compulsory</i>
Teaching methods	<i>Lecture, lesson, project</i>
Workload (incl. contact hours, self-study hours)	<i>(Estimated) Total workload: Contact hours (please specify whether lecture, exercise, laboratory session, etc.): Private study including examination preparation, specified in hours<sup>1</sup>:</i>
Credit points	4
Required and recommended prerequisites for joining the course	

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.



Course objectives	On completion of this course, the student will be able to develop probability problems in engineering, conditional probability, discrete and continuous distributions, sampling distribution, interval estimates, hypothesis testing, analysis of variance, regression models and non-parametric testing.																																	
Course learning outcomes	<p>Upon the successful completion of this course students will be able to:</p> <table border="1" data-bbox="432 439 1401 1066"> <thead> <tr> <th data-bbox="432 439 683 528">Competency level</th> <th data-bbox="683 439 1401 528">Course learning outcome (CLO)</th> </tr> </thead> <tbody> <tr> <td data-bbox="432 528 683 898">Knowledge</td> <td data-bbox="683 528 1401 898"> <p><b>CLO1. Students are able to master the basic knowledge of calculating histogram, percentile and basic statistics index</b></p> <p><b>CLO2. Students are able to master the basic knowledge of formulating the conditional probability, discrete, continuous random variable problem</b></p> <p><b>CLO3. Students are able to use different methods to solve engineering tasks such as setup the proper hypothesis testing, ANOVA, linear regression</b></p> </td> </tr> <tr> <td data-bbox="432 898 683 1066">Skill</td> <td data-bbox="683 898 1401 1066"><b>CLO4. Students are able to apply their knowledge and develop practical skills for solving problems, conducting experiments and developing equipment and processes of engineering by using EXCEL software</b></td> </tr> </tbody> </table>	Competency level	Course learning outcome (CLO)	Knowledge	<p><b>CLO1. Students are able to master the basic knowledge of calculating histogram, percentile and basic statistics index</b></p> <p><b>CLO2. Students are able to master the basic knowledge of formulating the conditional probability, discrete, continuous random variable problem</b></p> <p><b>CLO3. Students are able to use different methods to solve engineering tasks such as setup the proper hypothesis testing, ANOVA, linear regression</b></p>	Skill	<b>CLO4. Students are able to apply their knowledge and develop practical skills for solving problems, conducting experiments and developing equipment and processes of engineering by using EXCEL software</b>																											
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Study and examination requirements	Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged. Assignments/Examination: Students must have more than 50/100 points overall to pass this course.
Reading list	<b>Textbooks:</b> [1] Introduction to Probability and Statistics for Engineers and Scientists 4 <sup>th</sup> ed. Sheldon M. Ross, Academic Press  <b>References:</b> 1. A first course of Probability, 4 <sup>th</sup> ed, Sheldon M. Ross, Prentice Hall

## 2. Learning Outcomes Matrix (optional)


The relationship between Course Learning Outcomes (CLO) (1-4) and Intended Learning Outcomes (ILO) (1 -7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	X						
2	X						
3						X	
4						X	

### Intended Learning Outcomes

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*

7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
2		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
3		1.2a	1.3d		2.2b		2.4b	2.5a	
4		1.2a	1.3d		2.2b		2.4b	2.5a	

### 3. Planned learning activities and teaching methods

Week	Topic	CL O	Assessment s	Learning activities	Resources
1	Introduction to Probability and Statistics	1		Lecture	
2 & 3	Random variables & Condition Probability	1	HW1	Lecture Think pair-share HW	
4&5	Discrete Random Variables	2	Quiz1	Lecture Quiz	
6&7	Continuous Random Variables	2	HW2	Lecture HW	
8	Sampling and Central Limit Theorems	2	HW3	Lecture HW	
9	<b>Midterm</b>				
10	One Population Hypothesis Testing	3		Lab	
11 & 12	Two Population Hypothesis Testing	3	Quiz2	Lecture Quiz	
13 & 14	ANOVA	3		Lecture HW	
15	Linear Regression	3	HW4	Lecture HW Group Project	
16	Excel Tool	4	Quiz3	- Lecture Quiz	
17	<b>Final exam</b>				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
In-class exercises/quizzes (10%)	Qz1 60% Passes		Qz3 60% Passes	... ...% Pass
Howework exercises (20%)	HW1 50% Passes	HW2 50% Passes	HW3 50% Passes	HW4 50% Pass
Midterm (30%)		60% Passes		
Final (40%)			60% Passes	

*Note: %Pass: Target that % of students having scores greater than 50 out of 100.*

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Part 1.... (...%)</b>			
<b>Criterion 1:</b>			
<b>Criterion 2:</b>			
<b>Criterion 3:</b>			
<b>Criterion ...:</b>			
<b>Part 2.... (...%)</b>			
<b>Criterion 1 ...:</b>			
<b>Criterion ...:</b>			
<b>Part 3.... (...%)</b>			
<b>Criterion 1...:</b>			
<b>Criterion ...:</b>			
<b>Part .... (...%)</b>			
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
<b>5</b>	Demonstrates complete understanding of the problem. All requirements of task are included in response
<b>4</b>	Demonstrates considerable understanding of the problem. All requirements of task are included.
<b>3</b>	Demonstrates partial understanding of the problem. Most requirements of task are included.
<b>2</b>	Demonstrates little understanding of the problem. Many requirements of task are missing.
<b>1</b>	Demonstrates no understanding of the problem.
<b>0</b>	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.

<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

*Source: Association of American Colleges and Universities*

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

*Source: Association of American Colleges and Universities*

**6. Date revised:**

*Ho Chi Minh City, dd/mm/yyyy*  
*Dean of School of Industrial Engineering and*  
*Management*  
*(Signature)*

A handwritten signature in blue ink, consisting of stylized, cursive letters that appear to be 'N.V.H.'.

*Assoc. Prof. Dr. Nguyen Van Hop*



## COURSE SYLLABUS

### Course Name: **ENGINEERING ECONOMY**

Course Code: **IS020IU**

#### 1. General information

<b>Course designation</b>	<i>This subject will provide the student with a comprehensive view of economic decisions involving engineering alternatives; annual cost, present &amp; future worth, rate of return, and benefit-to-cost; before and after-tax replacement economy; organizational financing; break-even charts; unit and minimum-cost public sector studies.</i>
<b>Semester(s) in which the course is taught</b>	4
<b>Person responsible for the course</b>	MSc. Nguyen Hoang Huy
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Lecture, homework.
<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, etc.): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25
<b>Credit points</b>	3
<b>Required and recommended prerequisites for joining the course</b>	None

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.



<b>Course objectives</b>	Students will be provided with skills of using data from a variety of sources, be introduced to basic principles of economic analysis for decision making among alternative courses of action in engineering; understand knowledge of probabilistic risks, depreciation, tax and benefit-cost ratios in analyzing engineering applications. Besides that, students can apply cash flow diagrams into economy analysis and alternative analysis techniques for engineering applications; apply techniques and methods of sensitivity analysis for engineering problems to compare and make decisions between alternatives.																													
<b>Course learning outcomes</b>	Upon the successful completion of this course students will be able to:																													
	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>																												
	<b>Knowledge</b>	<b>CLO1. Understand major principles of economic analysis for decision making among alternative courses of action in engineering as breakeven, costs, cash flow.</b>  <b>CLO2. Understand knowledge of probabilistic risks, depreciation, tax and benefit-cost ratios in analyzing engineering applications.</b>																												
	<b>Skill</b>	<b>CLO3. Apply cash flow diagram into economy analysis and sensitivity analysis for engineering problems to compare and make decisions among alternatives.</b>																												
<b>Attitude</b>	<b>CLO4. Reasons around ethical and privacy issues in this course conduct and apply ethical practices.</b>																													
<b>Content</b>	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours) Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1" data-bbox="448 1323 1412 1899"> <thead> <tr> <th>Topic</th> <th>Weight</th> <th>Level</th> </tr> </thead> <tbody> <tr> <td>Lecture 1: Introduction to EE</td> <td>1</td> <td>I, T</td> </tr> <tr> <td>Lecture 2: Cost concepts and Design Economics</td> <td>1</td> <td>I, T</td> </tr> <tr> <td>Lecture 3: The time value of money</td> <td>2</td> <td>I, T</td> </tr> <tr> <td>Lecture 4: Evaluating a single project.</td> <td>2</td> <td>I, T</td> </tr> <tr> <td>Lecture 5: Comparison and Selection among alternatives</td> <td>2</td> <td>I, T</td> </tr> <tr> <td>Lecture 6: Depreciation and Income taxes</td> <td>2</td> <td>I, T</td> </tr> <tr> <td>Lecture 7: Evaluating projects with the benefit-cost ratio method</td> <td>1</td> <td>I, T</td> </tr> <tr> <td>Lecture 8: Replacement analysis</td> <td>1</td> <td>I, T</td> </tr> </tbody> </table>			Topic	Weight	Level	Lecture 1: Introduction to EE	1	I, T	Lecture 2: Cost concepts and Design Economics	1	I, T	Lecture 3: The time value of money	2	I, T	Lecture 4: Evaluating a single project.	2	I, T	Lecture 5: Comparison and Selection among alternatives	2	I, T	Lecture 6: Depreciation and Income taxes	2	I, T	Lecture 7: Evaluating projects with the benefit-cost ratio method	1	I, T	Lecture 8: Replacement analysis	1	I, T
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<b>Examination forms</b>	Short-answer questions, exercises																													

<b>Study and examination requirements</b>	Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.  Assignments/Examination: Students must have more than 50/100 points overall to pass this course.
<b>Reading list</b>	[1] W.G. Sullivan, E.M. Wicks, C.P. Koelling (2012), Engineering Economy, 15th edition, Prentice Hall. [2] Blank, L., & Tarquin, A. (2012). Engineering Economy 7th edition. [3] Eschenbach, T. G. (2003). Engineering economy. New York: Oxford University Press.

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1		x					
2		x					
3						x	
4				x			

*Intended Learning Outcomes (ILO)*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2b	1.3c	2.1a,			2.4a	2.5a	

				2.1b					
2		1.2b	1.3c	2.1a, 2.1b			2.4a	2.5a	
3	1.2a		1.3d		2.2b		2.4b	2.5a	
4	1.1b		1.3c					2.5b	2.6b

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Lecture 1: Introduction to EE	1		Lecture, Group work	[1]. 1
2	Lecture 2: Cost concepts and Design Economics	1		Lecture, Group work	[1].2
3 & 4	Lecture 3: The time value of money	1,3,4	HW 1	Lecture, Group work	[1].4
5	Lecture 4: The time value of money (con't)	1,3,4	HW 2	Lecture, Group work	[1]. 4
6 & 7	Lecture 5: Evaluating a single project.	3	HW 3	Lecture, Group work	[1]. 5
8	Review for Midterm				
	Midterm				
9 & 10	Lecture 6: Comparison and Selection among alternatives	2, 3, 4	HW 4	Lecture, Group work	[1]. 6
11&12	Lecture 7: Depreciation and Income taxes	2, 3, 4	HW 5	Lecture, Group work	[1]. 7
13	Lecture 8: Evaluating projects with the benefit-cost ratio method	2, 3, 4	HW 6	Lecture, Group work	[1]. 10
14	Lecture 9: Replacement analysis	2, 3, 4	HW 6	Lecture, Group work	[1]. 9
15	Review for Final Exam				
	Final exam				

### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
Homework exercises (30%)	HW1-2 50% Passes	HW4, HW5, HW6	HW1-6 50%Pass	HW1-6 50%Pass

		50% Pass		
Midterm exam (30%)	Q1 50% Pass	Q2 50% Pass	Q3, Q4 50% Pass	
Final exam (40%)	Q1 50% Pass	Q2 50% Pass	Q3, Q4 50% Pass	

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

## 5. Rubrics (optional)

### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (60%)</b>			
Abstract clearly identifies purpose and summarizes principal content	<b>10</b>		
Introduction demonstrates thorough knowledge of relevant background and prior work	<b>15</b>		
Analysis and discussion demonstrate good subject mastery	<b>30</b>		
Summary and conclusions appropriate and complete	<b>5</b>		
<b>Organization (10%)</b>			
Distinct introduction, body, conclusions	<b>5</b>		
Content clearly and logically organized, good transitions	<b>5</b>		
<b>Presentation (20%)</b>			
Correct spelling, grammar, and syntax	<b>10</b>		
Clear and easy to read	<b>10</b>		
<b>Quality of Layout and Graphics (10%)</b>			
<b>TOTAL SCORE</b>			
	<b>100</b>		

### 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are included in response

4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

#### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

**6. Date revised: March 23, 2022**

*Ho Chi Minh City, dd/mm/yyyy*  
**Dean of School of Industrial Engineering and  
Management**  
*(Signature)*



*Assoc. Prof. Dr. Nguyen Van Hop*



Vietnam National University – HCMC  
International University  
**School of Industrial Engineering and Management**

# **COURSE SYLLABUS**

**Course Code**

**BA005IU**

**FINANCIAL ACCOUNTING**

## 1. COURSE STAFF

**Lecturer:** Ms. Nguyen Thi Thuy Trang

Room: O.207

Telephone: 0822114034

E-mail: nctien@hcmiu.edu.vn

Consultation Hours: 13.00 – 15:00 Friday

**Teaching Assistant:** TBA

Room: TBA

Telephone: TBA

E-mail: TBA

Consultation Hours: TBA

Should the students wish to meet the staff outside the consultation hours, they are advised to make appointment in advance.

## 2. COURSE INFORMATION

### 2.1 Teaching times and Locations

Lecture: TBA

Venue: TBA

### 2.2 Units of Credit

This course is worth 3 credits.

### 2.3 Parallel teaching in the course

There is no parallel teaching involved in this course.

### 2.4 Relationship of this course to others

BA005IU– Financial Accounting is the entry-level course which explores the basis of accounting that would be beneficial to student seeking a degree in the business area. Students will be introduced to the importance of accounting within the business environment and how accounting information can be utilized to facilitate business decisions. Students who decide to choose the Accounting and Finance major may go on to take the BA010IU-Managerial Accounting in the following semesters which will focuses on evaluating firms and other decision-making such as securities valuation, credit valuation, merger and acquisition analysis etc. based on the accounting data analysis.



## **2.5 Approach to learning and teaching**

The lecturer will utilize the following methods of instruction: lecture, on-class tutorial, end-of-chapter activities, and self-study. Students are also encouraged to seek assistance outside class from the lecturer / tutor or through group tutoring.

It is noted that the course materials, including the handouts and tutorial notes, will be uploaded in Blackboard to help the students to preview the materials and to concentrate on listening and critical thinking.

## **3. COURSE AIMS AND OUTCOMES**

### **3.1 Course Aims**

This course develops a basic understanding on the theories, principles, and applications of accounting and financial reporting, essentials in the US standard, including topics such as the theory of debit and credit, accounts, special journals, the accounting cycle, notes and interest, accruals and deferrals, cash, receivables, inventory, fixed assets, and the preparation of financial statements. In general, its primary aim is to provide the basic knowledge in preparing and processing accounting transactions in order to present financial details in a relevant and effective manner, as well as interpreting these accounting information for different types of external and internal investors, management and other accounting information users.

### **3.2 Student Learning Outcomes**

By the end of this course student should be able to:

- Identify the importance of accounting information in decision making and the role it plays within the business environment
- Appreciate, understand and demonstrate the relevant procedures of the accounting information life cycle and transformation of accounting information during this process, and

- Comprehend the development of accounting principles and policies through accounting theories and undertakings of the accounting professions

In generic terms, students completing this course are likely to achieve the following attributes:

- *In-depth knowledge of the field of the study:* A comprehensive and well-founded knowledge of the field of the study. All of the course objectives combined with lead to a comprehensive introduction to the field of accounting.
- *Effective communication:* The ability to collect, analyze and organize information and to convey those information clearly and fluently, in both written and spoken forms.
- *Critical judgment:* The ability to define and analyze problems, as well as to evaluate statements information, make decisions and reflect critically on the justification for decisions.

### 3.3 Teaching Strategies

The learning system in this course consists of lectures and scheduled tutorials. Lectures elaborate the appropriate theoretical content in the textbook and provide a more detailed and refined analysis of both concepts and applied materials. Students are expected to read **prior** to lecture attendance in order to gain maximum benefit from lectures. This applies to all of your university studies. Coming in ‘cold’ to lectures without some prior reading makes note-taking that much more difficult. Be aware that you may have to skim some of these for additional information. In fact a ‘skim read’ before lectures is most appropriate and valuable.

From the second week, a three-hour tutorial will be offered fortnight and will cover selected tutorial questions from the prior week’s lecture.

## 4. STUDENT RESPONSIBILITIES AND CONDUCT

### 4.1 Workload

It is expected that the students will spend at least *nine* hours per week studying this course. This time should be made up of reading, working on exercises and problems, and attending classes. In periods where they need to complete assignments or prepare for examinations, the workload may be greater.

Over-commitment has been a cause of failure for many students. They should take the required workload into account when planning how to balance study with part-time jobs and other activities.

#### **4.2 Attendance**

Regular and punctual attendance at lectures and seminars is expected in this course. University regulations indicate that if students attend less than eighty per cent of scheduled classes they may be refused final assessment. Exemptions may only be made on medical grounds.

#### **4.3 General Conduct and Behaviour**

*The students are expected to conduct themselves with consideration and respect for the needs of the fellow students and teaching staff. Conduct which unduly disrupts or interferes with a class, such as ringing or talking on mobile phones, is not acceptable and students will be asked to leave the class. More information on student conduct is available at [the university webpage](#).*

#### **4.4 Keeping informed**

*The students should take note of all announcements made in lectures or on the course's Blackboard. From time to time, the university will send important announcements to their university e-mail addresses without providing a paper copy. The students will be deemed to have received this information.*

### **5. LEARNING ASSESSMENT**

#### **5.1 Formal Requirements**

In order to pass this course, the students must:

- Achieve a composite mark of at least 50; and
- Make a satisfactory attempt at all assessment tasks (see below).

**5.2 Assessment Details**

Mid-Term Exam (90 minutes)	30%
In-class quizzed and assignments	20%
Class attendance and participation	10%
<u>Final Exam (120 minutes)</u>	<u>40%</u>
Total	100%

**Assessment Rationale**

**Examination:** Each class test will be a 60 - minute closed book test and include twenty multiple choice questions. Mid-term and final test will be a combination of short answer questions and application problems. The mid-term examination will be closed book and consist of predominantly questions covering lectures 1 – 6 inclusive. The final exam will be closed-book and focus on lectures 7 - 14.

Programmable calculators will not be allowed for use during the exam. The use of programmable calculator will result in receiving a zero for the exam.

The examination schedule and room will be announced by the Office of Academic Affairs. Any issues regarding the administration of, timetabling of and non attendance at final examinations need to be directed to the Office of Academic Affairs. These issues are not the responsibility of the individual lecturer.

**5.4 Marking criteria (project report and case presentation)**

N/A

**5.5 Class participation and Presentation**

A minimum attendance of 80 percent is compulsory. Students will be assessed on the basis of class attendance and participation

**5.6 Special Consideration**

*Request for special consideration (for final examination only) must be made to the Office of Academic Affairs within one week after the examination. General policy and information on special consideration can be found at the Office of Academic Affairs.*

## 6. ACADEMIC HONESTY AND PLAGIARISM

Plagiarism is the presentation of the thoughts or work of another as one's own (*definition proposed by the University of Newcastle*). Students are also reminded that careful time management is an important part of study and one of the identified causes of plagiarism is poor time management. Students should allow sufficient time for research, drafting, and the proper referencing of sources in preparing all assessment items. The university regards plagiarism as a form of academic misconduct, and has very strict rules regarding plagiarism.<sup>†</sup>

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<sup>†</sup> This is adapted with kind permission from the University of New South Wales.

## 7. STUDENT RESOURCES

### 7.1 Course Resources

#### Textbook:

Warren, Reeve, Fess, *Accounting*, 23<sup>rd</sup> Edition (Chapters 1-17); Thomson South-Western Publishing Co., 2009

#### Reference Books:

Weygandt, Kieso and Kimmel, *Financial Accounting*, 5<sup>th</sup> Ed, John Wiley & Sons, Inc. 2005

#### Additional materials provided in Blackboard

The lecturer will attempt to make lecture notes and additional reading available on Blackboard. However this is not an automatic entitlement for students doing this subject. Note that this is not a distance learning course, and you are expected to attend lectures and take notes. This way, you will get the additional benefit of class interaction and demonstration.

#### Recommended Internet sites

N/A

#### Recommended Journals

N/A

### 7.2 Other Resources, Support and Information

Additional learning assistance is available for students in this course and will be made available in Blackboard. Academic journal articles are available through connections via the VNU - Central Library. Recommended articles will be duly informed to the students.

**8. COURSE SCHEDULE**

The following is the outline that sets topics for the course. The instructor reserves the right to revise this outline throughout the semester to either add or delete material as necessary to accomplish the goals of the course

<b>.WEEK</b>	<b>TOPICS</b>	<b>Contents</b>
1	Lecture: Introduction to Accounting and Business <ul style="list-style-type: none"> <li>- The nature of accounting</li> <li>- Accounting Equation</li> <li>- Accounting framework for conventional model</li> </ul>	Chapter 1
2	Lecture: Analyzing Transactions <ul style="list-style-type: none"> <li>- Transaction analysis</li> <li>- Double – entry accounting</li> <li>- Unadjusted trial balances</li> </ul>	Chapter 2
3	Lecture: The Adjusting Process <ul style="list-style-type: none"> <li>- Entries for accounts requiring adjusting</li> <li>- Preparing an adjusted Trial Balance</li> </ul>	Chapter 3
4	<b>In-class quiz</b>	
5	Lecture: Completing the Accounting Cycle <ul style="list-style-type: none"> <li>- Preparing financial statements from adjusted account balances</li> <li>- Preparing closing entries</li> <li>- Describing the accounting cycle</li> </ul>	Chapter 4
6	Lecture: Accounting for Merchandising Businesses <ul style="list-style-type: none"> <li>- Describe and illustrate the financial statements of a merchandising business.</li> <li>- Sales and Purchase Transactions</li> </ul>	Chapter 6
7	Lecture: Inventories <ul style="list-style-type: none"> <li>- Perpetual vs. Periodic inventory system</li> <li>- Accounting for sales and purchases of merchandising company</li> </ul>	Chapter 7
8	Revision session and tutorials	
	<b>Mid-term exam</b>	
9	Lecture: Cash and Receivables	Chapter 9


	<ul style="list-style-type: none"> <li>- Internal control for cash and Bank reconciliation procedure</li> <li>- Credit control and credit collection</li> <li>- Accounting for trade receivable and notes receivable</li> <li>- Treatment of uncollectible receivables and its estimation: Allowance method vs. Direct write-off method</li> </ul>	
10	Lecture: Fixed assets <ul style="list-style-type: none"> <li>- Conditions for fixed asset recognitions</li> <li>- Depreciation methods: SL, DDB and SYD</li> <li>- Treatment for disposal of fixed assets (discard, sale and exchange)</li> </ul>	Chapter 10
11	Lecture: Liabilities <ul style="list-style-type: none"> <li>- Accounting for payroll and other deductions</li> <li>- Accounting for note payables</li> <li>- Non – current liabilities (bonds)</li> <li>- Contingent liabilities</li> </ul>	Chapter 11
12	<b>In-class quiz</b> Lecture: Owners' Equity <ul style="list-style-type: none"> <li>- Share capital</li> <li>- Dividends, bonus issues and share splits</li> </ul>	Chapter 13
13	Lecture: Bonds Payable and Investment in Bonds	Chapter 14
14	Lecture: Cash Flows Statement and Financial Statements Analysis	Chapter 16 & 17
15	Revision session and tutorials	
	<b>Final exam</b>	

*Ho Chi Minh City, 30/03/2020*

**Dean of Industrial Engineering and  
Management School**

Dr. Nguyen Van Hop



	<p>VIETNAM NATIONAL UNIVERSITY HCMC INTERNATIONAL UNIVERSITY School of Industrial Engineering and Management</p>
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## COURSE SYLLABUS

### **Course Name: PRINCIPLES OF LOGISTICS AND SUPPLY CHAIN MANAGEMENT**

Course Code: **IS055IU**

#### 1. General information

Course designation	<i>This is an introductory course to Logistics and supply chain management (SCM). It provides an overview of fundamental concepts, business processes and models/tools. This course combines SCM business knowledge with analytical thinking and pinpoints the role of SCM relative to other business disciplines. It serves as a roadmap to more in-depth courses on related topics.</i>
Semester(s) in which the course is taught	1
Person responsible for the course	Ngo Thi Thao Uyen
Language	English
Relation to curriculum	Compulsory
Teaching methods	Lecture, lesson, project.

Workload (incl. contact hours, self-study hours)	(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25								
Credit points	3								
Required and recommended prerequisites for joining the course	None								
Course objectives	Students will be provided with knowledge and skills of fundamental concepts, business processes and basic models/tools to solve problems in different stages of Logistics & SCM. Students will be able to apply the real-world concepts discussed upon entering the workforce and will be better prepared to succeed in their careers.								
Course learning outcomes	<p>Upon the successful completion of this course students will be able to:</p> <table border="1"> <thead> <tr> <th>Competency level</th> <th>Course learning outcome (CLO)</th> </tr> </thead> <tbody> <tr> <td>Knowledge</td> <td>CLO1. Students will be able to understand the key concepts of Logistics and Supply Chain Management (LSCM), recognize and solve complex tasks and problems across several disciplines from global, economic, environmental and societal aspects.</td> </tr> <tr> <td>Skill</td> <td>CLO2. Students will be able to identify, abstract, structure, formulate, and solve LSCM problems by applying principles of LSCM to evaluate, plan, choose and apply adequate methods.</td> </tr> <tr> <td>Attitude</td> <td>CLO3. Students will have integrative knowledge of soft skills and foreign language, have positive leadership attitude in both self-learning and group work, especially working in groups solving LSCM problems.</td> </tr> </tbody> </table>	Competency level	Course learning outcome (CLO)	Knowledge	CLO1. Students will be able to understand the key concepts of Logistics and Supply Chain Management (LSCM), recognize and solve complex tasks and problems across several disciplines from global, economic, environmental and societal aspects.	Skill	CLO2. Students will be able to identify, abstract, structure, formulate, and solve LSCM problems by applying principles of LSCM to evaluate, plan, choose and apply adequate methods.	Attitude	CLO3. Students will have integrative knowledge of soft skills and foreign language, have positive leadership attitude in both self-learning and group work, especially working in groups solving LSCM problems.
Competency level	Course learning outcome (CLO)								
Knowledge	CLO1. Students will be able to understand the key concepts of Logistics and Supply Chain Management (LSCM), recognize and solve complex tasks and problems across several disciplines from global, economic, environmental and societal aspects.								
Skill	CLO2. Students will be able to identify, abstract, structure, formulate, and solve LSCM problems by applying principles of LSCM to evaluate, plan, choose and apply adequate methods.								
Attitude	CLO3. Students will have integrative knowledge of soft skills and foreign language, have positive leadership attitude in both self-learning and group work, especially working in groups solving LSCM problems.								

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

Content	<i>The description of the contents should clearly indicate the weighting of the content and the level.</i>		
	Weight: lecture and practice session		
	Teaching levels: I (Introduce); T (Teach); U (Utilize)		
	Topic	Content	Weight (hour)
	Level		
Fundamentals of Logistics and Supply Chain Management	Basics Definitions; The Supply Chain; Aims of Logistics  Activities Of Logistics; Important of logistics; Growth of Logistics  Organizing Logistics; Current trends; Current themes  Important elements of SCM (Wisner et al., 2014)  Future trends (Wisner et al., 2014)	3	I
Locating Facilities	Importance of Location  Choosing The Geographic Region  Approaches to Location Decisions  Network Models Location Planning Total cost integration – Transportation economics, Chapter 11 (Donald et al., 2013)	6	I, T, U
Planning Resources	Types Of Planning  Capacity Planning  Adjusting Capacity Tactical Planning  Demand forecasting, Forecasting techniques, Forecasting accuracy – Chapter 5 (Wisner et al., 2014)	6	I, T, U
Controlling Material Flow	Material Requirements Planning (MRP) Chapter 6 (Wisner et al., 2014)  Just-In-Time (JIT) + Process management: Lean & 6-sigma:	6	I, T, U

	Chapter 8 (Wisner et al., 2014) Achieving Just-In-Time Operations		
Midterm Exam			
Procurement	Aims of procurement Organization of procurement Choosing Suppliers; Qualified suppliers; Procurement Cycle; e-procurement  Supplier relationship (chapter 3) + Customer relationship (chapter 10 (Wisner et al., 2014)  Relationship management, chapter 12 (Donald et al., 2013)	3	I, T, U
Inventory Management	Reasons For Holding Stock; Types of stock; Economic Order Quantity (EOQ); Uncertain Demand And Safety Stock  Chapter 7 (Donald et al., 2013) Chapter 7 (Wisner et al., 2014)	3	I, T, U
Warehouse & Material Handling	Purpose Of Warehouses; Activities Within A Warehouse; Ownership; Layout; Materials Handling; Packaging  Warehouse decisions, Primary & Secondary warehouse operation, Packaging – Chapter 9 (Donald et al., 2013)	6	I, T, U
Performance measurement  Transportation	Operational assessment + financial assessment, chapter 13 (Donald et al., 2013)  Chapter 13 (original book Donald)  Transportation modal structure, specialized transport service – Chapter 8 (Donald et al., 2013)	3	
Supply chain coordination	Beer game: bullwhip effect	3	I, T, U

	Group project presentation		6	U
	Final Exam			
Examination forms	Multiple-choice questions, Answer questions			

Study and examination requirements	Attendance: A minimum attendance of 70 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged. Assignments/Examination: Students must have more than 50/100 points overall to pass this course.
Reading list	[1] Logistics: An Introduction to Supply Chain Management, Donald Waters, Palgrave Macmillan, 2003. [2] Supply chain management: strategy, planning, and operation, 6th ed., S. Chopra and P. Meindl, Prentice Hall, 2016. [3] DONALD, B. J., DAVID, C. J., BIXBY, C. M. & JOHN, B. C. 2013. Supply chain logistics management. 4 uppl. International Edition. New York: McGraw-Hill. [4] WISNER, J. D., TAN, K.-C. & LEONG, G. K. 2014. Principles of supply chain management: A balanced approach, Cengage Learning.

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-3) and Program/Student/Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	PLO/SLO/ILO						
	1	2	3	4	5	6	7
1		x					
2	x						
3					x		

### Student Learning Outcomes

Criteria for Accrediting Engineering Programs, 2020-2021

1. an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics
2. an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors
3. an ability to communicate effectively with a range of audiences
4. an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts
5. an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives
6. an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions

7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2b	1.3c	2.1a 2.1b			2.4a	2.5a	
2		1.2a, 1.2b	1.3d	2.1a 2.1b	2.2a				
3	1.1c		1.3b						2.6a

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Fundamentals of Logistics and Supply Chain Management	CLO 1		Lecture presentation, in-class discussion	Reading [1] , [2]
2-3	Locating Facilities	CLO 1,2	Quiz	Lecture presentation, in-class discussion	Reading [1] , [2]
4-5	Planning Resources	CLO 1,2	Quiz	Lecture presentation, in-class discussion	Reading [1] , [2]
6-7	Controlling Material Flow	CLO 1, 2	Quiz	Lecture presentation, in-class discussion	Reading [1] , [2]
8-9	Midterm				
10	Procurement	CLO 1	Quiz	Lecture presentation, in-class discussion	Reading [1] , [2]
11-12	Inventory Management	CLO 1,2	Quiz	Lecture presentation, in-class discussion	Reading [1] , [2]
13-14	Warehouse & Material Handling	CLO 1,2	Quiz	Lecture presentation, in-class discussion	Reading [1] , [2]
15	Supply chain coordination	CLO 1		Playing games, in-class discussion	Reading [1] , [2]

16-17	Group presentation project	CLO 3			
18	Final exam				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3
In-class assignment (10%)	Quiz 60% Pass	Quiz 60% Pass	
Group projects (20%)			Group project 80% Pass
Midterm exam (30%)	60% Pass	60% Pass	
Final exam (40%)	60% Pass	60% Pass	

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....	HW/Assignment: .....		
Date: .....	Evaluator: .....		
	Max.	Score	Comments
Technical content (60%)			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	30		
Summary and conclusions appropriate and complete	5		
Organization (10%)			
Distinct introduction, body, conclusions	5		



Content clearly and logically organized, good transitions	5		
Presentation (20%)			
Correct spelling, grammar, and syntax	10		
Clear and easy to read	10		
Quality of Layout and Graphics (10%)	10		
TOTAL SCORE	100		

### 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

#### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
Explanation of issues	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
Evidence <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.

Influence of context and assumptions	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
Student's position (perspective, thesis/hypothesis)	Specific position (perspective, thesis/hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/hypothesis).	Specific position (perspective, thesis/hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/hypothesis) is stated, but is simplistic and obvious.
Conclusions and related outcomes (implications and consequences)	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
Organization	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
Language	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.

Delivery	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
Supporting Material	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
Central Message	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised: April 13th, 2022

	<p><b><i>Ho Chi Minh City, dd/mm/yyyy</i></b>  <b><i>Head of School of Industrial Engineering and Management</i></b>  <i>(Signature)</i></p> <p><b><i>Dr. Nguyen Van Hop</i></b></p>
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DONALD, B. J., DAVID, C. J., BIXBY, C. M. & JOHN, B. C. 2013. Supply chain logistics management. 4 uppl. *International Edition*. New York: McGraw-Hill.

WISNER, J. D., TAN, K.-C. & LEONG, G. K. 2014. *Principles of supply chain management: A balanced approach*, Cengage Learning.

**COURSE SYLLABUS****Course Name: PRODUCTION MANAGEMENT**Course Code: **IS019IU****1. General information**

<b>Course designation</b>	Introduction to production systems. Production planning and control in decision making. Forecasting. Aggregate production planning. Capacity planning. Materials requirement planning. Advanced techniques and approaches in modern production planning and control for designing production systems.
<b>Semester(s) in which the course is taught</b>	4
<b>Person responsible for the course</b>	Tran Van Ly
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Lecture, homework.
<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, etc.): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25
<b>Credit points</b>	3

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Required and recommended prerequisites for joining the course</b>	None	
<b>Course objectives</b>	Students will be provided with knowledge and skills of forecasting, inventory, aggregate planning, MPS/MRP, facility layout and location, and production scheduling & sequencing.	
<b>Course learning outcomes</b>	Upon the successful completion of this course students will be able to:	
	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>
	<b>Knowledge</b>	<p><b>CLO1. Able to align the project to the organization's strategic plans and business justification throughout its lifecycle; to identify project goals, constraints, deliverables, performance criteria, control needs, and resource requirements in consultation with stakeholders.</b></p> <p><b>CLO2. Able to manage the scope, cost, timing, and quality of the project, at all times focused on project success as defined by project stakeholders</b></p> <p><b>Able to implement general business concepts, practices, and tools to facilitate project success.</b></p>
	<b>Skill</b>	<b>CLO3. Work effectively in group project in a specific context; combining the techniques to conduct practical cases. Respond to the needs of community and industrial sectors</b>
<b>Attitude</b>	<p><b>CLO4. Able to apply appropriate legal and ethical standards.</b></p> <p><b>Adapt project management practices to meet the needs of stakeholders from multiple sectors of the economy (i.e. consulting, government, arts, media, and charity organizations); Identify and follow strictly ethical disciplines in project management</b></p>	

<b>Content</b>	<i>The description of the contents should clearly indicate the weighting of the content and the level.</i>		
	Weight: lecture session (3 hours)		
	Teaching levels: I (Introduce); T (Teach); U (Utilize)		
	<b>Topic</b>	<b>Weight</b>	<b>Level</b>
	<b>Lecture 1: Introduction to Production Management</b>	<b>1</b>	<b>I, T</b>
	<b>Lecture 2: Forecasting</b>	<b>1</b>	<b>I, T</b>
	<b>Lecture 3: Inventory Management</b>	<b>2</b>	<b>I, T</b>
	<b>Lecture 4: Aggregate Planning</b>	<b>1</b>	<b>I, T</b>
	<b>Lecture 5: Modern Production System</b>	<b>2</b>	<b>I, T</b>
	<b>Lecture 6: Material Requirement Planning (MRP)</b>	<b>2</b>	<b>I, T</b>
<b>Lecture 7: Facility layout and Location</b>	<b>2</b>	<b>I, T</b>	
<b>Lecture 8: Scheduling &amp; Sequencing</b>	<b>1</b>	<b>I, T</b>	
<b>Examination forms</b>	Short-answer questions, exercises		
<b>Study and examination requirements</b>	Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged. Assignments/Examination: Students must have more than 50/100 points overall to pass this course.		
<b>Reading list</b>	[1] Russell & Taylor, Operations Management, Along the Supply Chain. 7th ed., John Wiley & Son, Inc. [2] W. J. Hopp and M. L. Spearman (2008), Factory Physics: The Foundations of Manufacturing Management, 3rd ed., Irwin/McGraw-Hill. [3] D. Sipper and R. L. Bulfin, (1997), Production: Planning, Control, and Integration, McGraw Hill. [4] Edward A. Silver, David F. Pyke and Rein Peterson, Inventory Management and Production Planning and Scheduling, 3rd ed., John Wiley & Sons.		

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1		x					
2		x					
3						x	
4				x			

*Intended Learning Outcomes*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2b	1.3c	2.1a 2.1b			2.4a	2.5a	
2		1.2b	1.3c	2.1a 2.1b			2.4a	2.5a	
3		1.2a	1.3d		2.2b		2.4b	2.5a	
4	1.1b		1.3c					2.5b	2.6b

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Lecture 1: Introduction to Production Management	1		Lecture, Group work	[1]. 1
2	Lecture 2: Forecasting	1	HW 1	Lecture, Group work	[1].12
3 & 4	Lecture 3: Inventory Management	1,3,4	HW 2	Lecture, Group work	[1].13
5&6	Lecture 4: Aggregate Planning	1,3,4	HW 3	Lecture, Group work	[1]. 14
7	Lecture 5: Modern Production System	3		Lecture, Group work	[1]. 16

8	Review for Midterm				
Midterm					
9 & 10	Lecture 6: Material Requirement Planning (MRP)	2, 3, 4	HW 4	Lecture, Group work	[1]. 15
11&12	Lecture 7: Facility layout and Location	2, 3, 4	HW5	Lecture, Group work	[1]. 7
13	Lecture 8: Scheduling & Sequencing	2, 3, 4	HW 6	Lecture, Group work	[1]. 17
14	Project Presentation	2, 3, 4		Problems solving Group work	[1].
15	Review for Final Exam				
Final exam					

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
Homework exercises (30%)	HW1-2 50%Pass	HW4, HW5, HW6 50%Pass	HW1-6 50%Pass	HW1-6 50%Pass
Midterm exam (30%)	Q1 50%Pass	Q2 50%Pass	Q3, Q4 50%Pass	
Final exam (40%)	Q1 50%Pass	Q2 50%Pass	Q3, Q4 50%Pass	

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (60%)</b>			
<b>Abstract clearly identifies purpose and summarizes principal content</b>	<b>10</b>		



<b>Introduction demonstrates thorough knowledge of relevant background and prior work</b>	<b>15</b>		
<b>Analysis and discussion demonstrate good subject mastery</b>	<b>30</b>		
<b>Summary and conclusions appropriate and complete</b>	<b>5</b>		
<b>Organization (10%)</b>			
<b>Distinct introduction, body, conclusions</b>	<b>5</b>		
<b>Content clearly and logically organized, good transitions</b>	<b>5</b>		
<b>Presentation (20%)</b>			
<b>Correct spelling, grammar, and syntax</b>	<b>10</b>		
<b>Clear and easy to read</b>	<b>10</b>		
<b>Quality of Layout and Graphics (10%)</b>	<b>10</b>		
<b>TOTAL SCORE</b>	<b>100</b>		

### 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

#### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.

<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone			Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling,	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting,	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and

	and speaker appears polished and confident.	and speaker appears comfortable.	understandable, and speaker appears tentative.	speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

*Source: Association of American Colleges and Universities*

**6. Date revised: August 23, 2022**

*Ho Chi Minh City, dd/mm/yyyy*  
**Dean of School of Industrial Engineering and Management**  
*(Signature)*

*Assoc. Prof. Dr. Nguyen Van Hop*



### COURSE SYLLABUS

## Course Name: INTRODUCTION TO LOGISTICS AND SUPPLY CHAIN MANAGEMENT

Course Code: **IS056IU**

#### 1. General information

Course designation	<i>This course will provide the students with an introduction to basic engineering concepts. Opportunities are provided to develop skills in oral and written communication, and department-specific material. Case studies are presented and analyzed. Students will work on interdisciplinary projects which corresponding to the building of physical models in the fields of Production, Transportation, Warehouse, and other industrial engineering related fields</i>
Semester(s) in which the course is taught	2
Person responsible for the course	Assoc. Prof. Dr Ho, Thi Thu Hoa
Language	English
Relation to curriculum	Compulsory
Teaching methods	Group project, discussion, laboratory.
Workload (incl. contact hours, self-study hours)	(Estimated) Total workload: 40 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 15 Private study including examination preparation, specified in hours <sup>1</sup> : 25

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

Credit points	1															
Required and recommended prerequisites for joining the course	None															
Course objectives	Students will be provided with an understanding of the basis and importance of logistics & supply chain management fields to develop knowledge, techniques and skills which enhance student's life-long learning ability. Students will be able to have opportunities to work in interdisciplinary projects which are closed to industry and develop life-long learning attitude.															
Course learning outcomes	<p><b>Upon the successful completion of this course students will be able to:</b></p> <table border="1"> <thead> <tr> <th>Competency level</th> <th>Course learning outcome (CLO)</th> </tr> </thead> <tbody> <tr> <td><b>Knowledge</b></td> <td><b>CLO1.</b> Students will be able to design and redesign logistics and supply chain management systems <b>CLO2.</b> Students will be able to operate and improve logistics and supply chain management systems</td> </tr> <tr> <td><b>Skill</b></td> <td><b>CLO3.</b> Students will be able to support to decision making in logistics and supply chain management with political and health qualities and soft skills</td> </tr> <tr> <td><b>Attitude</b></td> <td><b>CLO4.</b> Students will have well-disciplined and efficient teamwork skills; well-disciplined and professional communication skills</td> </tr> </tbody> </table>	Competency level	Course learning outcome (CLO)	<b>Knowledge</b>	<b>CLO1.</b> Students will be able to design and redesign logistics and supply chain management systems <b>CLO2.</b> Students will be able to operate and improve logistics and supply chain management systems	<b>Skill</b>	<b>CLO3.</b> Students will be able to support to decision making in logistics and supply chain management with political and health qualities and soft skills	<b>Attitude</b>	<b>CLO4.</b> Students will have well-disciplined and efficient teamwork skills; well-disciplined and professional communication skills							
Competency level	Course learning outcome (CLO)															
<b>Knowledge</b>	<b>CLO1.</b> Students will be able to design and redesign logistics and supply chain management systems <b>CLO2.</b> Students will be able to operate and improve logistics and supply chain management systems															
<b>Skill</b>	<b>CLO3.</b> Students will be able to support to decision making in logistics and supply chain management with political and health qualities and soft skills															
<b>Attitude</b>	<b>CLO4.</b> Students will have well-disciplined and efficient teamwork skills; well-disciplined and professional communication skills															
Content	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture and practice session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1"> <thead> <tr> <th>Topic</th> <th>Weight (hour)</th> <th>Level</th> </tr> </thead> <tbody> <tr> <td>Introduction to Logistics and Supply Chain Management Systems</td> <td>1</td> <td>I</td> </tr> <tr> <td>Introduction to Electrical and Automation Engineering</td> <td>1</td> <td>I, T</td> </tr> <tr> <td>Students do the project at Laboratory</td> <td>12</td> <td>U</td> </tr> <tr> <td>Group project presentation and demonstration</td> <td>1</td> <td>U</td> </tr> </tbody> </table>	Topic	Weight (hour)	Level	Introduction to Logistics and Supply Chain Management Systems	1	I	Introduction to Electrical and Automation Engineering	1	I, T	Students do the project at Laboratory	12	U	Group project presentation and demonstration	1	U
Topic	Weight (hour)	Level														
Introduction to Logistics and Supply Chain Management Systems	1	I														
Introduction to Electrical and Automation Engineering	1	I, T														
Students do the project at Laboratory	12	U														
Group project presentation and demonstration	1	U														

<b>Examination forms</b>	Project- based group presentation
<b>Study and examination requirements</b>	Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged. Assignments/Examination: Students must have more than 50/100 points overall to pass this course.
<b>Reading list</b>	<ol style="list-style-type: none"> <li>1. Alan Harrison and et. (2014), <i>Logistics management and strategy competing through the supply chain (fifth edition)</i>, Pearson</li> <li>2. Christopher, M. (2011), <i>Logistics &amp; supply chain management</i>, 4th ed, FT Prentice Hall: Harlow</li> <li>3. Softwares: CPLEX, related others</li> </ol>

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Program/Student Learning Outcomes (SLO) (1-7) is shown in the following table:

CLO	PLO/SLO						
	1	2	3	4	5	6	7
1		x					
2	x						
3				x			
4					x		

### *ABET\_Student Outcomes*

#### *Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction to Logistics and Supply Chain Management Systems	1, 2	Project	Lecture-advice, lab, team work, Q&A	[1], [2]
2	Introduction to Electrical and Automation Engineering	1, 2	Project	Lecture-advice, lab, team work, Q&A	[1], [2]
3-14	Students do the project at Laboratory	1,2,3, 4	Project	Lecture-advice, lab, team work, Q&A	[1], [2] Softwares, lab guidelines
15	Group project presentation and demonstration	4	Project	Group presentation, Q&A	

### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
Group projects (100%)	Group project 80% Pass	Group project 80% Pass	Group project 80% Pass	Group project 80% Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

### 5. Rubrics (optional)

#### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (60%)</b>			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	30		

Summary and conclusions appropriate and complete	5		
<b>Organization (10%)</b>			
Distinct introduction, body, conclusions	5		
Content clearly and logically organized, good transitions	5		
<b>Presentation (20%)</b>			
Correct spelling, grammar, and syntax	10		
Clear and easy to read	10		
<b>Quality of Layout and Graphics (10%)</b>	10		
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence Selecting and using information to investigate a point of view or conclusion</b>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.



<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities


**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.

<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised: April 15th, 2022

	<p style="text-align: center;"><i>Ho Chi Minh City, dd/mm/yyyy</i></p> <p style="text-align: center;"><i>Dean of School of Industrial Engineering and Management</i></p> <p style="text-align: center;"><i>(Signature)</i></p> <p style="text-align: center;"></p> <p style="text-align: center;"><i>Assoc. Prof. Dr. Nguyen Van Hop</i></p>
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**COURSE SYLLABUS****Course Name: DETERMINISTIC MODELS IN  
OPERATIONS RESEARCH**

Course Code: IS103IU

**1. General information**

<b>Course designation</b>	This course provides knowledge to develop linear programming and integer programming formulations for engineering and economic systems, determine optimal solutions to a variety of mathematical programming problems, and present managerial recommendations based on optimal solutions and sensitivity analysis.
<b>Semester(s) in which the course is taught</b>	2
<b>Person responsible for the course</b>	<i>Dr. Ha Thi Xuan Chi</i>
<b>Language</b>	English
<b>Relation to curriculum</b>	<i>Compulsory</i>
<b>Teaching methods</b>	<i>Lecture, lesson, project</i>
<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 70 Contact hours (lecture): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25
<b>Credit points</b>	<b>3 credits</b>

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Required and recommended prerequisites for joining the course</b>							
<b>Course objectives</b>	On completion of this course, the student will be able to develop linear programming and integer programming formulations for engineering and economic systems, determine optimal solutions to a variety of mathematical programming problems, and present managerial recommendations based on optimal solutions and sensitivity analysis.						
<b>Course learning outcomes</b>	<p>Upon the successful completion of this course students will be able to:</p> <table border="1" data-bbox="448 667 1417 1626"> <thead> <tr> <th data-bbox="448 667 699 757"><b>Competency level</b></th> <th data-bbox="699 667 1417 757"><b>Course learning outcome (CLO)</b></th> </tr> </thead> <tbody> <tr> <td data-bbox="448 757 699 1312"><b>Knowledge</b></td> <td data-bbox="699 757 1417 1312"> <p><b>CLO1. Able to define a mathematical model, formulate a mathematical model with 2 variables, Able to solve a mathematical model with 2 variables by graphical method</b></p> <p><b>CLO2. Able to formulate a mathematical model with more than 2 variables, solve a mathematical model with more than 2 variables by simplex method, big M technique, two phase and revised method.</b></p> <p><b>CLO3. Able to formulate Integer programming, Dynamic Programming, transportation, assignment, shortest paths problems, maximum flow, minimize costs models, solve by using techniques: Branch and Bound, Min-Cut Theory, Dijkstra Algorithm</b></p> </td> </tr> <tr> <td data-bbox="448 1312 699 1626"><b>Skill</b></td> <td data-bbox="699 1312 1417 1626"> <p><b>CLO4. Able to use CPLEX/LINGO software to solve complex problems.</b></p> <p><b>CLO5. Able to analyses output from the linear programming model by using sensitivity analysis and using duality theory to interpret economic meaning</b></p> <p><b>CLO6. Solve NLPs with one variable and several variables</b></p> </td> </tr> </tbody> </table>	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>	<b>Knowledge</b>	<p><b>CLO1. Able to define a mathematical model, formulate a mathematical model with 2 variables, Able to solve a mathematical model with 2 variables by graphical method</b></p> <p><b>CLO2. Able to formulate a mathematical model with more than 2 variables, solve a mathematical model with more than 2 variables by simplex method, big M technique, two phase and revised method.</b></p> <p><b>CLO3. Able to formulate Integer programming, Dynamic Programming, transportation, assignment, shortest paths problems, maximum flow, minimize costs models, solve by using techniques: Branch and Bound, Min-Cut Theory, Dijkstra Algorithm</b></p>	<b>Skill</b>	<p><b>CLO4. Able to use CPLEX/LINGO software to solve complex problems.</b></p> <p><b>CLO5. Able to analyses output from the linear programming model by using sensitivity analysis and using duality theory to interpret economic meaning</b></p> <p><b>CLO6. Solve NLPs with one variable and several variables</b></p>
<b>Competency level</b>	<b>Course learning outcome (CLO)</b>						
<b>Knowledge</b>	<p><b>CLO1. Able to define a mathematical model, formulate a mathematical model with 2 variables, Able to solve a mathematical model with 2 variables by graphical method</b></p> <p><b>CLO2. Able to formulate a mathematical model with more than 2 variables, solve a mathematical model with more than 2 variables by simplex method, big M technique, two phase and revised method.</b></p> <p><b>CLO3. Able to formulate Integer programming, Dynamic Programming, transportation, assignment, shortest paths problems, maximum flow, minimize costs models, solve by using techniques: Branch and Bound, Min-Cut Theory, Dijkstra Algorithm</b></p>						
<b>Skill</b>	<p><b>CLO4. Able to use CPLEX/LINGO software to solve complex problems.</b></p> <p><b>CLO5. Able to analyses output from the linear programming model by using sensitivity analysis and using duality theory to interpret economic meaning</b></p> <p><b>CLO6. Solve NLPs with one variable and several variables</b></p>						

<b>Content</b>	<i>The description of the contents should clearly indicate the weighting of the content and the level.</i>		
	Weight: lecture session (3 hours)		
	Teaching levels: I (Introduce); T (Teach); U (Utilize)		
	<b>Topic</b>	<b>Weight</b>	<b>Level</b>
	<b>Introduction to Operations Research</b>	<b>1</b>	<b>I, T</b>
	<b>Formulating linear programming problems.</b>	<b>2</b>	<b>I, T</b>
	<b>Solution of an LP: Graphical Solution.</b>	<b>1</b>	<b>I, T</b>
	<b>Solution of an LP: Simplex Method, Standard Form, Degeneracy, Alternate Solutions, Unbounded LP, Infeasible LP.</b>	<b>2</b>	<b>I, T</b>
	<b>Solution of an LP: Finding an initial feasible solution, Big-M Method, Two-Phase Method, Solution of an LP using a software package - LINDO.</b>	<b>2</b>	<b>I, T</b>
	<b>Revised Simplex Method, Simplex Formulas, Shadow Price, Reduce Cost.</b>	<b>2</b>	<b>I, T</b>
	<b>Sensitivity Analysis: Changing the objective function coefficient of a basic variable, changing the objective function coefficient of a nonbasic variable, changing the constraint coefficient of a nonbasic variable, changing the RHS values of constraints, adding a new variable.</b>	<b>1</b>	<b>T, U</b>
	<b>LINGO/CPLEX: Introduction Solving Linear Programming Problem</b>	<b>0.5</b>	<b>T, U</b>
	<b>Duality Theorem, Finding the dual of an LP, Economic Interpretation of the Dual Problem and Dual Variables, Dual Simplex Method, How to</b>	<b>0.5</b>	<b>I, T</b>
	<b>Network optimization: Shortest Path Problems: Formulating Equipment replacement problem as Shortest Path Problems, Solving shortest path problems using Dijkstra's Algorithm</b>		<b>T</b>
<b>Integer Programming Problems. Either/or Constraints, If then Constraints, Fixed Charge Problems, Solving Integer Programs using Branch and Bound Method.</b>		<b>T</b>	
<b>Dynamic programming Problems</b>		<b>T</b>	
<b>LINGO/CPLEX Solving Network Optimization, IP problems, DP problems</b>		<b>T</b>	

	<p><b>Nonlinear programming: Solving with one variable and several variables Karush–Kuhn–Tucker</b></p>		T
<b>Examination forms</b>	Written Exam		
<b>Study and examination requirements</b>	<p>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</p>		
<b>Reading list</b>	<p><b>Textbooks:</b></p> <p>[1] Introduction to Operation Research 9<sup>th</sup> ed. Hillier,Lieberman, McGrawHill</p> <p>[2] Introduction to Mathematical Programming fourth edition, Wayne L. Winston, Munirpallam Venkataramanan.</p> <p><b>References:</b></p> <ol style="list-style-type: none"> <li>1. Bodhibrata Nag, <i>Business Applications of Operations Research</i>, Business Expert Press, 2014. ISBN-13: 978-1-60649-526-1.</li> <li>2. R.K. Ahuja, T.L.,Magnanti, J.B. Orlin, <i>Network Flows: Theory, Algorithms, and Applications</i>, Prentice Hall, 1993. ISBN 0 -13-617549-X.</li> <li>3.. M.S. Bazaraa, H.d. Sherali, C.M. Shetty, <i>Nonlinear Programming: Theory and Algorithms</i>, John Wiley &amp; Sons, 1993, 2nd edition. ISBN 0-471-55793-5.</li> <li>4. G.C. Onwubolu, and B.V.Babu (edited), <i>New Optimization Techniques in Engineering</i> – Nguyen Van Hop, and M.T. Tabucanon, <i>Chapter 14: Improvement of Search Genetic Algorithms: An Application of PCB Assembly Sequencing Problem</i>, Springer-Verlag, Heitzberg, Germany, 2003. ISBN 1434 – 9922.</li> <li>5. Hamdy A. Taha, <i>Operation Research: An Introduction</i>, Prentice Hall, 2017, 10th Edition. ISBN-13: 978-1-292-16554-7</li> </ol>		

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Intended Learning Outcomes (ILO) (1 -7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	X	X					
2	X	X					
3	X	X					
4						X	
5						X	
6	X	X					

### Intended Learning Outcomes

- an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
- an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
- an ability to communicate effectively with a range of audiences*
- an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
- an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
- an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
- an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2a,b	1.3c,d	2.1a,b	2.2a		2.4a	2.5a	
2		1.2a,b	1.3c,d	2.1a,b	2.2a		2.4a	2.5a	
3		1.2a,b	1.3c,d	2.1a,b	2.2a		2.4a	2.5a	
4		1.2a	1.3d		2.2b		2.4b	2.5a	
5		<b>1.2a</b>	1.3d		2.2b		2.4b	2.5a	
6		1.2a,b	1.3c,d	2.1a,b	2.2a		2.4a	2.5a	

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction to Operations Research	1		Lecture	
2	Formulating linear programming problems.	1	HW1	Lecture Think pair-share HW	
3	Solution of an LP: Graphical Solution.	1	Quiz1	Lecture Quiz	
4&5	Solution of an LP: Finding an initial feasible solution, Big-M Method, Two-Phase Method	2	HW2	Lecture HW	
6&7	Sensitivity Analysis: Changing the objective function coefficient of a basic variable, changing the objective function coefficient of a nonbasic variable, changing the constraint coefficient of a nonbasic variable, changing the RHS values of constraints, adding a new variable.	2, 4	HW3	Lecture HW Class discussion	
8	Review	2	HW4	Lecture HW	
<b>Midterm</b>					
9	LINGO/CPLEX: Introduction Solving Linear Programming Problem	4		Lab	
10&11	Network optimization: Shortest Path Problems: Formulating Equipment replacement problem as Shortest Path Problems, Solving shortest path problems using Dijkstra's.	5	HW5	Lecture HW	
12	Integer Programming Problems.	3		Lecture Concept mapping - Think pair-share	
13	Dynamic programming Problems	3	Quiz	Lecture HW Quiz	
14	LINGO/CPLEX Solving Network Optimization, IP problems, DP problems	3		- Lecture	
15	Review	5			
<b>Final exam</b>					



#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4	CLO5	CLO6
In-class exercises/quizzes (10%)	Qz1 60% Pass		Qz3 60% Pass	... ...% Pass	Qz2 60% Pass	
Howework exercises (20%)	HW1 50% Pass	HW2 50% Pass HW3 50% Pass	HW3 50% Pass HW6 50% Pass	HW3 50% Pass	HW5 50% Pass	
Midterm (30%)		60% Pass			60% Pass	
Final (40%)			60% Pass			60% Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (80%)</b>			
<b>Problem Identification: Be able to identify different logistics and supply chain problems</b>	<b>20</b>		
<b>Data collection and software usage: Know how to transform the data into the proper form and solve the models using computer-based software such as CPLEX, LINGO, PyCharm, MATLAB, etc.</b>	<b>20</b>		
<b>Methodology: Know how to formulate and solve different logistics and supply chain problems by using the mathematical techniques</b>	<b>20</b>		
<b>Solution and Implementations: Be able to solve practical problems and do the output analysis.</b>	<b>20</b>		
<b>Report writing and Presentation (20%)</b>			
<b>Correct spelling, grammar, and syntax</b>	<b>10</b>		
<b>Clear and easy to read</b>	<b>10</b>		
<b>TOTAL SCORE</b>		<b>100</b>	

##### 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>
---

<b>Score</b>	<b>Description</b>
<b>5</b>	<b>Demonstrates complete understanding of the problem. All requirements of task are included in response</b>
<b>4</b>	<b>Demonstrates considerable understanding of the problem. All requirements of task are included.</b>
<b>3</b>	<b>Demonstrates partial understanding of the problem. Most requirements of task are included.</b>
<b>2</b>	<b>Demonstrates little understanding of the problem. Many requirements of task are missing.</b>
<b>1</b>	<b>Demonstrates no understanding of the problem.</b>
<b>0</b>	<b>No response/task not attempted</b>

Note: This rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

#### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone		Milestone		Benchmark
	4	3	2	1	
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.	
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.	
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.	
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.	
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.	

Source: Association of American Colleges and Universities

#### *Oral communication value rubric for evaluating presentation tasks:*

	Capstone		Milestone		Benchmark
	4	3	2	1	
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.	

<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised:

*Ho Chi Minh City, dd/mm/yyyy*  
**Dean of School of Industrial Engineering and  
Management**  
*(Signature)*



*Assoc. Prof. Dr. Nguyen Van Hop*



## COURSE SYLLABUS

**Course Name: WAREHOUSE ENGINEERING MANAGEMENT**

Course Code: **IS057IU**

### 1. General information

Course designation	<i>This course will provide the students with an understanding of the principles, processes and techniques for the effective planning, management and operation of warehouses. Through this exposure, students will gain insights into how warehousing adds value to the organization's supply chain and how warehousing decisions impact the performance of the organization.</i>
Semester(s) in which the course is taught	4
Person responsible for the course	Assoc. Prof. Dr Ho, Thi Thu Hoa
Language	English
Relation to curriculum	Compulsory
Teaching methods	Lecture, lesson, project
Workload (incl. contact hours, self-study hours)	(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25
Credit points	3

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

Required and recommended prerequisites for joining the course	None	
Course objectives	Students will be provided with knowledge and skills of fundamental principles, concepts, operations processes and basic techniques/models for the planning, operations and management of warehouse. Students will be able to apply the real-world concepts developed to a range of situations including the workplace and further study in their careers path.	
Course learning outcomes	<b>Upon the successful completion of this course students will be able to:</b>	
	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>
	<b>Knowledge</b>	<p><b>CLO1.</b> Students will be able to describe what is warehouse engineering management and scope of warehouse management.</p> <p><b>CLO2.</b> Students will be able to analyze problems, recent trends, emerging technologies and propose solutions in the area of Warehouse Management via research methodology</p>
	<b>Skill</b>	<b>CLO3.</b> Students will be able to apply various methods to design warehouse operation systems.
	<b>Attitude</b>	<b>CLO4.</b> Students will have positive attitude in both self-learning and group project with other disciplines related to Warehouse Management, especially solving Warehouse Management problems.

<b>Content</b>	<i>The description of the contents should clearly indicate the weighting of the content and the level.</i>			
	Weight: lecture and practice session (3 hours)			
	Teaching levels: I (Introduce); T (Teach); U (Utilize)			
	<b>Topic</b>	<b>Content</b>	<b>Weight (hour)</b>	<b>Level</b>
	Introduction to Warehousing	<ol style="list-style-type: none"> <li>1.What is warehouse</li> <li>2.The importance of warehouse</li> <li>3.Types of warehouse operation</li> <li>4.Warehouse strategy (Just in time, just in case)</li> <li>5.Supply chain trends affecting warehouses</li> </ol> <ol style="list-style-type: none"> <li>1.Richards, G. (2014). Warehouse management: a complete guide to improving efficiency and minimizing costs in the modern warehouse. Kogan Page Publishers (chapter 1).</li> <li>2.Tompkins, J. A., White, J. A., Bozer, Y. A., &amp; Tanchoco, J. M. A. (2010). Facilities planning. John Wiley &amp; Sons (chapter 1)</li> </ol>	3	I
	Inventory, Stock Analysis and classifying products	<ol style="list-style-type: none"> <li>1.Product classification</li> <li>2.Demand management and forecasting</li> <li>3.Inventory function and principles</li> <li>4.Inventory costs and service</li> <li>5.Inventory models (Replenishment methods)</li> <li>6.ABC and Pareto analysis</li> </ol> <ol style="list-style-type: none"> <li>1.Richards, G. (2014). Warehouse management: a complete guide to improving efficiency and minimizing costs in the modern warehouse. Kogan Page Publishers. (Chapter 2-3)</li> </ol>	6	I, T, U

		2. Arnold, Tony J. R., Chapman, S. N., Clive, L. M (2016), Introduction to Materials Management, 7ed. Pearson: 2016. (Chapter 8, 9, 10, 11)		
	Warehouse operations	<p>1. Introduction (WHS-DC-Fulfillment Center – Crossdocking-Sorting center-Cold WHS)</p> <p>2. Materials handling equipment</p> <p>3. Warehouse operations process</p> <p>4. Receiving and put-away</p> <p>5. Storage operations (general, cold- chilled, frozen)</p> <p>6. Order picking operations</p> <p>7. Replenishment – Returns and Despatch</p> <p>8. Warehouse VAL (value-added services)</p> <p>1. Richards, G. (2014). Warehouse management: a complete guide to improving efficiency and minimizing costs in the modern warehouse. Kogan Page Publishers. (chapter 3-4-5-6-7, p.58).</p> <p>2. Tompkins, J. A., White, J. A., Bozer, Y. A., &amp; Tanchoco, J. M. A. (2010). Facilities planning. John Wiley &amp; Sons (Chapter 7-p.385)</p>	9	I, T, U
	Warehouse networking	<p>1. Introduction</p> <p>2. Model classification</p> <p>3. Rectilinear-distance facility location models</p> <p>4. Euclidean-distance facility location models</p> <p>5. Covering problems</p>	6	I, T, U



	1. Tompkins, J. A., White, J. A., Bozer, Y. A., & Tanchoco, J. M. A. (2010). Facilities planning. John Wiley & Sons (Chapter 10-p.515)		
<b>Mid-term Exam</b>			
WHS operational principles	<ol style="list-style-type: none"> <li>1. Warehouse layout models</li> <li>2. Order picking methods</li> <li>3. Order picking operations</li> </ol> <ol style="list-style-type: none"> <li>1. Richards, G. (2014). Warehouse management: a complete guide to improving efficiency and minimizing costs in the modern warehouse. Kogan Page Publishers. (Chapter 6,9)</li> <li>2. Tompkins, J. A., White, J. A., Bozer, Y. A., &amp; Tanchoco, J. M. A. (2010). Facilities planning. John Wiley &amp; Sons (Chapter 6-10)</li> </ol> <a href="http://www.roodbergen.com/warehouse/">http://www.roodbergen.com/warehouse/</a> (for practice)	9	I, T, U
Productivity, cost & service	<ol style="list-style-type: none"> <li>1. Key costs</li> <li>2. Key productivity drivers</li> <li>3. Basic improvement</li> <li>4. Improving the warehouse by 5S</li> <li>5. Adding values to the warehouse</li> </ol> Richards, G. (2014). Warehouse management: a complete guide to improving efficiency and minimizing costs in the modern warehouse. Kogan Page Publishers. (Chapter 12, 13)	3	I, T, U
Regulations, safety	1. Introduction	3	I, T, U

	<ol style="list-style-type: none"> <li>2. Risk assessment</li> <li>3. Layout and design</li> <li>4. Fire safety</li> <li>5. Manual handling</li> <li>6. Working at height</li> <li>6. Warehouse equipment legislations</li> </ol> <p>Richards, G. (2014). Warehouse management: a complete guide to improving efficiency and minimizing costs in the modern warehouse. Kogan Page Publishers. (Chapter 8)</p>		
Information and Communication Technologies (ICT)	<ol style="list-style-type: none"> <li>1. Warehouse management systems</li> <li>2. Analytical and Numerical Modeling of AS/RS Cycle Time</li> </ol> <ol style="list-style-type: none"> <li>1. Manzini, Ricardo. Warehousing in the Global Supply Chain. Springer: 2012 (Chapter 9)</li> </ol>	3	I, T, U
Group presentation and final exam preparation		3	U
<b>Final Exam</b>			
<b>Examination forms</b>	<b>Short-answer questions, Case-answer questions</b>		
<b>Study and examination requirements</b>	<p>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</p>		

<b>Reading list</b>	<p>[1].Richards, G. (2014). Warehouse management: a complete guide to improving efficiency and minimizing costs in the modern warehouse. Kogan Page Publishers.</p> <p>[2].Manzini, Ricardo. Warehousing in the Global Supply Chain. Springer: 2012</p> <p>[3].Tompkins, J. A., White, J. A., Bozer, Y. A., &amp; Tanchoco, J. M. A. (2010). Facilities planning. John Wiley &amp; Sons</p> <p>[4].Alan Hrrison and et. (2014), Logistics management and strategy competing through the supply chain (fifth edition), Pearson</p> <p>[5] Arnold, Tony J. R., Chapman, S. N., Clive, L. M. Introduction to Materials Management, 7ed. Pearson: 2016</p>
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## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Program/Student/Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	PLO/SLO/ILO						
	1	2	3	4	5	6	7
1	x						
2		x					
3						x	
4					x		

*Student Learning Outcomes*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

ASIIN learning outcomes									
CLO	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2a							
2		1.2b		2.1 a 2.1 b					
3		1.2 a	1.3 d					2.5 a	
4	1.1 c		1.3 b						2.6 a

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction to Warehousing	CLO 1		Lecture, discussion, Q&A	[1]. Chapter 1 [4]. Chapter 1
2-3	Inventory, Stock Analysis and classifying products	CLO 1,2	HW1.1	Warm up and review, lecture, discussion, Q&A, Beer Game	[1]. Chapter 2, 3 [5]. Chapter 8, 9, 10, 11
4-5-6	Warehouse operations	CLO 1,2	HW1.2	Warm up and review, lecture, discussion, Q&A	[1]. chapter 3-4-5-6-7 [3]. Chapter 7
7-8	Warehouse networking	CLO 1, 2	HW1.3	Warm up and review, lecture, discussion, Q&A	[3] Chapter 10
<b>9-10</b>	<b>Midterm</b>				
<b>11-12-13</b>	WHS operational principles	CLO 2, 3	HW2.1	Warm up and review, lecture, discussion, Q&A	[1]. Chapter 6,9 [3]. Chapter 6, 10
<b>14</b>	Productivity, cost & service	CLO 1,2	HW2.3	Warm up and review, lecture, discussion, Q&A	[1]. Chapter 13
<b>15</b>	Regulations, safety	CLO 4	HW2.4	Warm up and review, lecture, discussion, Q&A	[1]. Chapter 15
<b>16</b>	Information and Communication Technologies (ICT)	CLO 1,2	HW2.2	Warm up and review, lecture, discussion, Q&A	[2]. Chapter 12, 13
<b>17</b>	Group presentation and final exam preparation	CLO 4	Presentation	Warm up and review, lecture, discussion, Q&A	
<b>18</b>	<b>Final exam</b>				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
In-class assignment (10%)	HW 1 60% Pass	HW 2 60% Pass		
Group projects (20%)				Group project 80% Pass
Midterm exam (30%)	60% Pass	60% Pass		
Final exam (40%)		60% Pass	60% Pass	

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (60%)</b>			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	30		
Summary and conclusions appropriate and complete	5		
<b>Organization (10%)</b>			
Distinct introduction, body, conclusions	5		
Content clearly and logically organized, good transitions	5		
<b>Presentation (20%)</b>			
Correct spelling, grammar, and syntax	10		
Clear and easy to read	10		

<b>Quality of Layout and Graphics (10%)</b>	<b>10</b>		
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence Selecting and using information to investigate a point of view or conclusion</b>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.

<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities


**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.

<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.
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*Source: Association of American Colleges and Universities*

**6. Date revised: April 15th, 2022**

	<p><i>Ho Chi Minh City, dd/mm/yyyy</i></p> <p><i>Dean of School of Industrial Engineering and Management</i></p> <p><i>(Signature)</i></p>  <p><i>Assoc. Prof. Dr. Nguyen Van Hop</i></p>
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**COURSE SYLLABUS****Course Name: SCHEDULING & SEQUENCING**Course Code: **IS027IU****1. General information**

<b>Course designation</b>	
<b>Semester(s) in which the course is taught</b>	2
<b>Person responsible for the course</b>	<i>Dr. Phan Nguyen Ky Phuc</i>
<b>Language</b>	English
<b>Relation to curriculum</b>	<i>Compulsory</i>
<b>Teaching methods</b>	<i>Lecture, lesson, project</i>
<b>Workload (incl. contact hours, self-study hours)</b>	<i>(Estimated) Total workload: Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 45 Private study including examination preparation, specified in hours<sup>1</sup>:</i>
<b>Credit points</b>	3
<b>Required and recommended prerequisites for joining the course</b>	

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Course objectives</b>	<p>This course gives an introduction to scheduling problems: techniques, principles, algorithms and computerized scheduling systems. Topics include scheduling algorithms for single machine, parallel machine, flow shop, job shop and also solution methodologies such as heuristic procedures, constructive algorithms, branch and bound approaches, and genetic algorithms.</p>																																				
<b>Course learning outcomes</b>	<p><b>Upon the successful completion of this course students will be able to:</b></p> <table border="1" data-bbox="432 488 1401 1070"> <thead> <tr> <th data-bbox="432 488 683 584">Competency level</th> <th data-bbox="683 488 1401 584">Course learning outcome (CLO)</th> </tr> </thead> <tbody> <tr> <td data-bbox="432 584 683 949"><b>Knowledge</b></td> <td data-bbox="683 584 1401 949"> <p>CLO1 Students are able to master the basic knowledge of modeling different shop configurations, manufacturing scheduling problems, and performance measures.</p> <p>CLO2. Students are able to master the basic knowledge of identifying basic algorithms and procedures to use in different shop configurations.</p> <p>CLO3. Students are able to use different methods to solve engineering tasks by selecting different available methodologies in manufacturing and service scheduling problems.</p> </td> </tr> <tr> <td data-bbox="432 949 683 1070"><b>Skill</b></td> <td data-bbox="683 949 1401 1070"> <p>CLO4 Students are able to apply their knowledge and develop practical skills for solving problems, by using LINGO, CPLEX, Python software</p> </td> </tr> </tbody> </table>	Competency level	Course learning outcome (CLO)	<b>Knowledge</b>	<p>CLO1 Students are able to master the basic knowledge of modeling different shop configurations, manufacturing scheduling problems, and performance measures.</p> <p>CLO2. Students are able to master the basic knowledge of identifying basic algorithms and procedures to use in different shop configurations.</p> <p>CLO3. Students are able to use different methods to solve engineering tasks by selecting different available methodologies in manufacturing and service scheduling problems.</p>	<b>Skill</b>	<p>CLO4 Students are able to apply their knowledge and develop practical skills for solving problems, by using LINGO, CPLEX, Python software</p>																														
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<b>Single Machine Dispatching Rule Model</b>	<b>2</b>	<b>I, T</b>																																			
<b>Scheduling with Workforce Constrain</b>	<b>2</b>	<b>I, T</b>																																			
<b>Job shop scheduling- Exact Math Model</b>	<b>2</b>	<b>I, T</b>																																			
<b>Job shop scheduling- Shifting Bottle Neck</b>	<b>1</b>	<b>I, T</b>																																			
<b>Scheduling of Flexible Assembly Systems</b>	<b>1</b>	<b>I, T</b>																																			
<b>Scheduling in Flexible Flowshop and Jobshop</b>	<b>1</b>	<b>I, T</b>																																			
<b>Workforce Scheduling</b>	<b>1</b>	<b>I, T</b>																																			

<b>Examination forms</b>	<b>Written Exam</b>
<b>Study and examination requirements</b>	<p><b>Attendance:</b> A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p><b>Assignments/Examination:</b> Students must have more than 50/100 points overall to pass this course.</p>
<b>Reading list</b>	<p><b>Textbooks:</b></p> <p>[1] M. L. Pinedo, Scheduling: Theory, Algorithms, and Systems, 3rd edition, Springer, 2008.</p> <p><b>References:</b></p>

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	X						
2	X						
3						X	
4						X	

### *Intended Learning Outcomes*

#### *Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze*

*and interpret data, and use engineering judgment to draw conclusions*

7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-4) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
2		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
3		1.2a	1.3d		2.2b		2.4b	2.5a	
4		1.2a	1.3d		2.2b		2.4b	2.5a	

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction to Scheduling	1		Lecture	
2 & 3	How to build constraints	2,3	HW1	Lecture Think pair-share HW	
4&5	CPLEX software	4	Quiz1	Lecture Quiz	
6	PERT model	2,3	HW2	Lecture HW	
7&8	Single Machine Dispatching Rule Model	2,3	HW3	Lecture HW	
9	<b>Midterm</b>				
10	Scheduling with Workforce Constrain	2,3		Lab	
11	Job shop scheduling- Exact Math Model	2,3	Quiz2	Lecture Quiz	

12	Job shop scheduling- Shifting Bottle Neck	2,3		Lecture HW	
13&14	Scheduling of Flexible Assembly Systems	2,3	HW4	Lecture HW Group Project	
15	Scheduling in Flexible Flowshop and Jobshop	2,3	Quiz3	- Lecture Quiz	
16	Workforce Scheduling	2,3			
17	<b>Final exam</b>				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
In-class exercises/quizzes (10%)	Qz1 60% Pass		Qz3 60% Pass	... ...%Pass
Howework exercises (20%)	HW1 50% Pass	HW2 50% Pass	HW3 50% Pass	HW4 50%Pass
Midterm (30%)		60% Pass		
Final (40%)			60% Pass	

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Part 1..... (...%)</b>			
<b>Criterion 1:</b>			
<b>Criterion 2:</b>			
<b>Criterion 3:</b>			
<b>Criterion ....:</b>			

<b>Part 2..... (....%)</b>			
<b>Criterion 1 ...:</b>			
<b>Criterion ...:</b>			
<b>Part 3..... (....%)</b>			
<b>Criterion 1...:</b>			
<b>Criterion ...:</b>			
<b>Part ..... (....%)</b>			
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
<b>5</b>	<b>Demonstrates complete understanding of the problem. All requirements of task are included in response</b>
<b>4</b>	<b>Demonstrates considerable understanding of the problem. All requirements of task are included.</b>
<b>3</b>	<b>Demonstrates partial understanding of the problem. Most requirements of task are included.</b>
<b>2</b>	<b>Demonstrates little understanding of the problem. Many requirements of task are missing.</b>
<b>1</b>	<b>Demonstrates no understanding of the problem.</b>
<b>0</b>	<b>No response/task not attempted</b>

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.

<b>Evidence Selecting and using information to investigate a point of view or conclusion</b>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and

	polished and confident.	comfortable.	speaker appears tentative.	speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

*Source: Association of American Colleges and Universities*

## 6. Date revised:

*Ho Chi Minh City, dd/mm/yyyy*  
*Dean of School of Industrial Engineering and Management*

*(Signature)*

*Assoc. Prof. Dr. Nguyen Van Hop*





**VIETNAM NATIONAL UNIVERSITY HCMC  
INTERNATIONAL UNIVERSITY**  
School of Industrial Engineering and Management

**COURSE SYLLABUS**

**Course Name: Procurement Management**

Course Code: **IS101IU**

**1. General information**

Course designation	<i>This course introduces covers the following: the role of Purchasing and Procurement in Supply Chain Management, purchasing procedures, supplier sourcing and management, negotiations, supplier relationships, specifying product quality, matching supply with demand and support tools for purchasing and procurement. Comprehensive theories and models developed by practitioners are examined.</i>
Semester(s) in which the course is taught	1,2
Person responsible for the course	<i>MSc. Duong Vo Nhi Anh.</i>
Language	English
Relation to curriculum	<i>Compulsory</i>
Teaching methods	Lecture, lesson, project, seminar.
Workload (incl. contact hours, self-study hours)	<i>(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 45 Private study including examination preparation, specified in hours<sup>1</sup>: 25</i>
Credit points	<b>2</b>

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

Required and recommended prerequisites for joining the course	None									
Course objectives	Students will be provided with knowledge and skills of procurement, managing purchasing activities, business processes to understand the role of Purchasing and Procurement within organizations and in the overall supply chain; different purchasing strategies, processes and activities.									
Course learning outcomes	<p>Upon the successful completion of this course students will be able to:</p> <table border="1"> <thead> <tr> <th>Competency level</th> <th>Course learning outcome (CLO)</th> </tr> </thead> <tbody> <tr> <td>Knowledge</td> <td>CLO1. Students will be able to understand the key concepts of procurement, recognize and solve complex tasks and problems across several disciplines from global, economic, environmental, and societal aspects.</td> </tr> <tr> <td>Skill</td> <td>CLO2. Students will be able to identify, abstract, structure, formulate, and solve procurement problems by applying decision making in Logistics and Supply Chain Management, Political and health qualities and soft skills Logistics and Supply Chain Management</td> </tr> <tr> <td>Attitude</td> <td>CLO3. Students will have integrative knowledge of soft skills and foreign language, have positive leadership attitude in both self-learning and group work in homework and semester project</td> </tr> </tbody> </table>	Competency level	Course learning outcome (CLO)	Knowledge	CLO1. Students will be able to understand the key concepts of procurement, recognize and solve complex tasks and problems across several disciplines from global, economic, environmental, and societal aspects.	Skill	CLO2. Students will be able to identify, abstract, structure, formulate, and solve procurement problems by applying decision making in Logistics and Supply Chain Management, Political and health qualities and soft skills Logistics and Supply Chain Management	Attitude	CLO3. Students will have integrative knowledge of soft skills and foreign language, have positive leadership attitude in both self-learning and group work in homework and semester project	
Competency level	Course learning outcome (CLO)									
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Attitude	CLO3. Students will have integrative knowledge of soft skills and foreign language, have positive leadership attitude in both self-learning and group work in homework and semester project									
Content	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <table border="1"> <thead> <tr> <th>Topic</th> </tr> </thead> <tbody> <tr> <td>Chapter 1: Introduction to Procurement Management</td> </tr> <tr> <td>Chapter 2: Supply Processes and Technology</td> </tr> <tr> <td>Chapter 3: Make or Buy Decisions</td> </tr> <tr> <td>Chapter 4: Needs Identification, Specifications</td> </tr> <tr> <td>Chapter 5: Transportation and Delivery</td> </tr> <tr> <td>Chapter 6: Price</td> </tr> <tr> <td>Chapter 7: Cost and Supplier Selection</td> </tr> <tr> <td>Chapter 8: Supplier Management and Development</td> </tr> </tbody> </table>	Topic	Chapter 1: Introduction to Procurement Management	Chapter 2: Supply Processes and Technology	Chapter 3: Make or Buy Decisions	Chapter 4: Needs Identification, Specifications	Chapter 5: Transportation and Delivery	Chapter 6: Price	Chapter 7: Cost and Supplier Selection	Chapter 8: Supplier Management and Development
Topic										
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Chapter 4: Needs Identification, Specifications										
Chapter 5: Transportation and Delivery										
Chapter 6: Price										
Chapter 7: Cost and Supplier Selection										
Chapter 8: Supplier Management and Development										
Examination forms	Multiple-choice questions, short-answer questions									
Study and examination requirements	<p>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</p>									

Reading list	<p><b>Textbooks:</b></p> <p>[1] Michiel R. Leenders, P. Fraser Johnson, Anna E. Flynn and Harold E. Fearon. Purchasing and Supply Management, McGraw-Hill, 2006 – 13th Edition or later</p> <p><b>References:</b></p> <p>[1] Kenneth Lysons and Brian Farrington. Purchasing and Supply Chain Management Financial Times / Prentice Hall, 2006 – 7th Edition</p>
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## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-6) and Program/Student Learning Outcomes (SLO) (1-6) is shown in the following table:

CLO	SLO					
	1	2	3	4	5	6
1	x					
2	x		x			
3		x				
4				x		

### *ABET\_Student Outcomes*

#### *Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

ASIIN learning outcomes									
CLO	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1	1.1c, 1.1a	1.2a	1.3a, 1.3c				2.4a		
2	1.1b	1.2a, 1.2b		2.1b	2.2b		2.4a, 2.4c	2.5a	
3	1.1c	1.2a						2.5b	2.6a, 2.6b

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	
				Lecturer	Student
1	Chapter 1: Introduction to Procurement Management	CLO 1	Quiz	Lecture presentation	- Class discussion - Read book
2,3	Chapter 2: Supply Processes and Technology	CLO 1, 2	Quiz	Lecture presentation	- Class discussion - Read book
4,5	Chapter 3: Make or Buy Decisions	CLO 1, 2	Quiz/HW	Lecture presentation	- Class discussion - Read book
6	Chapter 4: Needs Identification, Specifications	CLO 1, 2	Quiz/HW	Lecture presentation	- Class discussion - Read book
Midterm					
7,8	Chapter 5: Transportation and Delivery	CLO 1, 2, 3	Quiz/HW	Lecture presentation	- Class discussion - Read book
9	Chapter 6: Price	CLO 1, 2, 3	Quiz/HW	Lecture presentation	- Class discussion - Read book
10,11	Chapter 7: Cost and Supplier Selection	CLO 1, 2, 3	Quiz/HW	Lecture presentation	- Class discussion - Read book
12	Chapter 8: Supplier Management and Development	CLO 1, 2, 3	Quiz/HW	Lecture presentation	- Class discussion - Read book
Final exam					

### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3
Quizzes and homework (15%)	60%Pass	60%Pass	60%Pass

Project (15%)	60% Pass	60% Pass	60% Pass
Midterm Exam (30%)	60% Pass	60% Pass	60% Pass
Final Exam (40%)	60% Pass	60% Pass	60% Pass

*Note: %Pass: Target that % of students having scores greater than 50 out of 100.*

## 5. Rubrics (optional)

### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....	HW/Assignment: .....		
Date: .....	Evaluator: .....		
	Max.	Score	Comments
<b>Technical content (60%)</b>			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	30		
Summary and conclusions appropriate and complete	5		
<b>Organization (10%)</b>			
Distinct introduction, body, conclusions	5		
Content clearly and logically organized, good transitions	5		
<b>Presentation (20%)</b>			
Correct spelling, grammar, and syntax	10		
Clear and easy to read	10		
<b>Quality of Layout and Graphics (10%)</b>			
	10		
<b>TOTAL SCORE</b>			
	100		

### 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

#### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

#### *Oral communication value rubric for evaluating presentation tasks:*

	Capstone	Milestone		Benchmark
	4	3	2	1

<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised:

*Ho Chi Minh City, 10/08/2023*

**Head/Dean of Department/School**

*(Signature)*



*Assoc. Prof. Dr. Nguyen Van Hop*



## COURSE SYLLABUS

### Course Name: **INTERNATIONAL TRANSPORTATION & LOGISTICS**

Course Code: **IS067IU**

#### 1. General information

<b>Course designation</b>	<p><i>This course will provide the students with an understanding of both the fundamental role and importance of transportation and logistics in companies and in our society, and the complex environment in which transportation and logistics service is provided today.</i></p> <p><i>This course takes a managerial approach to teaching transportation and logistics concepts and issues, providing students the tools to adapt to this fast-paced and rapidly changing industry.</i></p>
<b>Semester(s) in which the course is taught</b>	7
<b>Person responsible for the course</b>	Assoc. Prof. Dr Ho, Thi Thu Hoa
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Lecture, lesson, discussion, project.
<b>Workload (incl. contact hours, self-study hours)</b>	<p>(Estimated) Total workload: 70</p> <p>Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 45</p> <p>Private study including examination preparation, specified in hours<sup>1</sup>: 25</p>
<b>Credit points</b>	3

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.



<b>Required and recommended prerequisites for joining the course</b>	None									
<b>Course objectives</b>	Students will be provided with knowledge and skills of fundamental principles, concepts, operations processes of international transportation and logistics. Students will be able to apply the real-world concepts developed to a range of situations including the workplace and further study in their careers path and lifelong learning.									
<b>Course learning outcomes</b>	<p><b>Upon the successful completion of this course students will be able to:</b></p> <table border="1" data-bbox="437 595 1406 1205"> <thead> <tr> <th data-bbox="437 595 687 689"><b>Competency level</b></th> <th data-bbox="687 595 1406 689"><b>Course learning outcome (CLO)</b></th> </tr> </thead> <tbody> <tr> <td data-bbox="437 689 687 958"><b>Knowledge</b></td> <td data-bbox="687 689 1406 958"> <p><b>CLO1.</b> Students will be able to describe key concepts and scope of international transportation and logistics</p> <p><b>CLO2.</b> Students will be able to analyze transportation costing and pricing, carrier strategy, information management and emerging technologies, transportation management strategy and process and propose solutions in the area of international transportation and logistics</p> </td> </tr> <tr> <td data-bbox="437 958 687 1055"><b>Skill</b></td> <td data-bbox="687 958 1406 1055"><b>CLO3.</b> Students will be able to apply various methods to design international transportation and logistics systems.</td> </tr> <tr> <td data-bbox="437 1055 687 1205"><b>Attitude</b></td> <td data-bbox="687 1055 1406 1205"><b>CLO4.</b> Students will have positive attitude in both self-learning and group project with other disciplines related to international transportation and logistics, especially solving related problems.</td> </tr> </tbody> </table>		<b>Competency level</b>	<b>Course learning outcome (CLO)</b>	<b>Knowledge</b>	<p><b>CLO1.</b> Students will be able to describe key concepts and scope of international transportation and logistics</p> <p><b>CLO2.</b> Students will be able to analyze transportation costing and pricing, carrier strategy, information management and emerging technologies, transportation management strategy and process and propose solutions in the area of international transportation and logistics</p>	<b>Skill</b>	<b>CLO3.</b> Students will be able to apply various methods to design international transportation and logistics systems.	<b>Attitude</b>	<b>CLO4.</b> Students will have positive attitude in both self-learning and group project with other disciplines related to international transportation and logistics, especially solving related problems.
<b>Competency level</b>	<b>Course learning outcome (CLO)</b>									
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<b>Attitude</b>	<b>CLO4.</b> Students will have positive attitude in both self-learning and group project with other disciplines related to international transportation and logistics, especially solving related problems.									

Content	<i>The description of the contents should clearly indicate the weighting of the content and the level.</i>		
	Weight: lecture and practice session (3 hours)		
	Teaching levels: I (Introduce); T (Teach); U (Utilize)		
	<b>Topic</b>	<b>Weight (hour)</b>	<b>Level</b>
	<b>Introduction to Transportation and Logistics in Supply Chain</b> ✓ <i>Transportation and Logistics in Supply chain</i> ✓ <i>Global Flows and Trade</i> ✓ <i>Economics of Transportation</i> ✓ <i>Transportation Planning</i>	3	I
	<b>Costing and Pricing for Transportation</b> ✓ <i>Market Considerations-Rates vs. Price</i> ✓ <i>Cost-of-service Pricing vs. Value-of-service Pricing Economics of Transportation</i> ✓ <i>Rate Making in Practice</i> ✓ <i>Pricing in Transportation Management</i>	3	I, T, U
	<b>Modes of Transport</b> ✓ <i>Overview of Transport modes</i> ✓ <i>Road transport</i> ✓ <i>Rail transport</i> ✓ <i>Air transport</i> ✓ <i>Maritime transport</i> ✓ <i>Inland waterway transport</i> ✓ <i>Pipeline</i> ✓ <i>Multimodal transport</i>	9	I, T, U
	<b>Private Transportation and Fleet Management</b> ✓ <i>Private Transportation</i> ✓ <i>Modal Types of Private Transportation</i> ✓ <i>Private Trucking &amp; Cost Analysis</i>	3	I, T, U
	<b>Third Party Logistics</b>	6	I, T, U

	<ul style="list-style-type: none"> <li>✓ <i>Outsourced Logistics Providers</i></li> <li>✓ <i>Overview of the 3PL Industry</i></li> <li>✓ <i>Overview of 3PL Users</i></li> <li>✓ <i>Establishing and Managing 3PL Relationships</i></li> <li>✓ <i>Strategic Needs of 3PL Users</i></li> </ul>		
<p><b>Global Transportation</b></p> <ul style="list-style-type: none"> <li>✓ <i>Overview of Global Transportation</i></li> <li>✓ <i>Global Transportation Planning - Incoterms</i></li> <li>✓ <i>Global Transportation Execution</i></li> <li>✓ <i>Issues and Challenges for Global Supply Chains</i></li> </ul>	6	I, T, U	
<p><b>Transportation Risk Management</b></p> <ul style="list-style-type: none"> <li>✓ <i>The Concept and role of Risk management</i></li> <li>✓ <i>The Basic Risk Types</i></li> <li>✓ <i>Transportation Risk Management Process and Techniques</i></li> <li>✓ <i>Security Regulations and Initiatives</i></li> </ul>	3	I, T, U	
<p><b>Transportation Planning: Supply and Demand</b></p> <ul style="list-style-type: none"> <li>✓ <i>Transportation Supply</i></li> <li>✓ <i>Transportation Demand</i></li> </ul>	3	I, T, U	
<p><b>Route choice and static assignment</b></p> <ul style="list-style-type: none"> <li>✓ <i>Route Choice Models</i></li> <li>✓ <i>Assignment with Implicit Path Enumeration</i></li> </ul>	3	I, T	
<p><b>Transport Supply Network Design</b></p> <ul style="list-style-type: none"> <li>✓ <i>Transportation Supply Design Problem</i></li> <li>✓ <i>Models for Road Network Layout Design</i></li> <li>✓ <i>Models for Road Network</i></li> </ul>	3	I, T	

	<table border="1"> <tr> <td><i>Capacity Design</i></td> <td></td> <td></td> </tr> <tr> <td>Group presentation and final exam preparation</td> <td>3</td> <td>U</td> </tr> </table>	<i>Capacity Design</i>			Group presentation and final exam preparation	3	U
<i>Capacity Design</i>							
Group presentation and final exam preparation	3	U					
<b>Examination forms</b>	Short-answer questions, Case-answer questions						
<b>Study and examination requirements</b>	<p>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</p>						
<b>Reading list</b>	<ol style="list-style-type: none"> <li>1. Coyle, John J., Robert A. Novack, Brian J. Gibson (2016), <i>Transportation A global supply chain perspective</i>, 8th edition. South-Western Cengage, Boston. (Core book)</li> <li>2. E. Cascetta (2009), <i>Transportations systems analysis: models and applications</i>. Springer</li> <li>3. Alan Harrison and et. (2014), <i>Logistics management and strategy competing through the supply chain (fifth edition)</i>, Pearson</li> <li>4. Thorben Seiler (2012), <i>Operative Transportation Planning Solutions in Consumer Goods Supply Chains</i>. Springer</li> <li>5. Rodrigue, J-P., Comitos, C., Slack, B. (2013) <i>The Geography of Transport Systems</i>, 3rd ed, Routledge: Albington</li> <li>6. Incoterms 2020</li> </ol>						

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	x						
2		x					
3						x	
4					x		

*Intended Learning Outcomes (ILO)*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2a,1.2b	1.3d	2.1a,2.1b	2.2a				
2	1.1b		1.3c	2.1 a 2.1 b			2.4a	2.5a	
3		1.2 a	1.3 d		2.2b		2.4b	2.5 a	
4	1.1 c		1.3 b						2.6 a

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction to Transportation and Logistics in Supply Chain	1		Lecture, discussion, Q&A	[1]. Chapter 1
2	Costing and Pricing for Transportation	1,2	HW1.1	Warm up and review, lecture, discussion, Q&A	[1]. Chapter 4
3-4-5	Modes of Transport	1,2	HW1.2	Warm up and review, lecture, discussion, Q&A	[2]. Chapter 5-6-7-8
6	Private Transportation and Fleet Management	1, 2	HW2.1	Warm up and review, lecture, discussion, Q&A	[1]. Chapter 13

7-8	Third Party Logistics	2, 3	HW2.2	Warm up and review, lecture, discussion, role play, Q&A	[1]. Chapter 12
<b>9-10</b>	<b>Midterm</b>				
11-12	Global Transportation	3	HW3.1	Warm up and review, lecture, discussion, Q&A	[1]. Chapter 10, 11, 14 [6] Incoterms 2020
13	Transportation Risk Management	1,2	HW3.2	Warm up and review, lecture, discussion, Q&A	[1]. Chapter 9
14	Transportation Planning: Supply and Demand	1,2	HW3.3	Warm up and review, lecture, discussion, Q&A	[2]. Chapter 2-5-9
15	Route choice and static assignment	2, 3	HW4.1	Warm up and review, lecture, discussion, Q&A	[2]. Chapter 5
16	Transport Supply Network Design	2, 3	HW4.2	Warm up and review, lecture, discussion, Q&A	[2]. Chapter 9
17	Group presentation and final exam preparation	3, 4	Presentation	Warm up and review, group work presentation, Q&A	
<b>18</b>	<b>Final exam</b>				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
In-class assignment (10%)	HW 1 60% Pass	HW2 60% Pass	HW3-HW4 60% Pass	
Group projects (20%)				Group project 80% Pass
Midterm exam (30%)	60% Pass	60% Pass		
Final exam (40%)		60% Pass	60% Pass	

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

<b>Grading checklist for Written Reports</b>			
<b>Student:</b> .....		<b>HW/Assignment:</b> .....	
<b>Date:</b> .....		<b>Evaluator:</b> .....	
	<b>Max.</b>	<b>Score</b>	<b>Comments</b>
<b>Technical content (60%)</b>			
<b>Abstract clearly identifies purpose and summarizes principal content</b>	<b>10</b>		
<b>Introduction demonstrates thorough knowledge of relevant background and prior work</b>	<b>15</b>		
<b>Analysis and discussion demonstrate good subject mastery</b>	<b>30</b>		
<b>Summary and conclusions appropriate and complete</b>	<b>5</b>		
<b>Organization (10%)</b>			
<b>Distinct introduction, body, conclusions</b>	<b>5</b>		
<b>Content clearly and logically organized, good transitions</b>	<b>5</b>		
<b>Presentation (20%)</b>			
<b>Correct spelling, grammar, and syntax</b>	<b>10</b>		
<b>Clear and easy to read</b>	<b>10</b>		
<b>Quality of Layout and Graphics (10%)</b>			
<b>TOTAL SCORE</b>			
	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

*Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	4	3	2	1

<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence Selecting and using information to investigate a point of view or conclusion</b>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.



<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised: April 15th, 2022

*Ho Chi Minh City, dd/mm/yyyy*  
**Dean of School of Industrial Engineering and Management**

*(Signature)*

*Assoc. Prof. Dr. Nguyen Van Hop*



## COURSE SYLLABUS

### Course Name: **INVENTORY MANAGEMENT**

Course Code: **IS023IU**

#### 1. General information

<b>Course designation</b>	This course is essential for students to have a thorough understanding of the philosophy, tools and techniques of inventory management. This course is aimed at providing the background and skills necessary for effective inventory management using a systems approach for an entire supply chain management. This course will cover the following contents: inventory models for deterministic demands, inventory models for stochastic demands, coordinated ordering, and inventory models for multiechelon systems.
<b>Semester(s) in which the course is taught</b>	1
<b>Person responsible for the course</b>	Assoc. Prof. Nguyen Van Hop
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Lecture, lesson, project
<b>Workload (incl. contact hours, self-study hours)</b>	<i>(Estimated) Total workload:45</i> <i>Contact hours (please specify whether lecture, exercise, laboratory session, etc.):42 lecture hours.</i> <i>Private study including examination preparation, specified in hours<sup>1</sup>: 3 hours for project presentation</i>
<b>Credit points</b>	3 (5 ECTS)

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Required and recommended prerequisites for joining the course</b>									
<b>Course objectives</b>	<p>This course aims to provide for student to:</p> <ul style="list-style-type: none"> <li>● Students understand basic concepts and key aspects of inventory</li> <li>● Students understand the importance of inventory and its position within logistics and supply chain systems</li> <li>● Students understand fundamental inventory control models (deterministic vs stochastic, single item vs multiple items, etc.)</li> <li>● Students know how to determine when to re-order, safety stock level, and order quantity when demand is deterministic</li> <li>● Students know how to determine when to re-order, safety stock level, and order quantity when demand is stochastic</li> </ul>								
<b>Course learning outcomes</b>	<p>Upon the successful completion of this course students will be able to:</p> <table border="1" data-bbox="448 790 1417 1776"> <thead> <tr> <th data-bbox="448 790 699 887"><b>Competency level</b></th> <th data-bbox="699 790 1417 887"><b>Course learning outcome (CLO)</b></th> </tr> </thead> <tbody> <tr> <td data-bbox="448 887 699 1173"><b>Knowledge</b></td> <td data-bbox="699 887 1417 1173">CLO1. Understanding of concepts, key points, and primary challenges of inventory management based on Engineering, Scientific, and Economic knowledge. Able to build the framework to control and manage inventory system. Able to identify different issues and problems, and develop the KPIs to measure the performance to control and manage an inventory system.</td> </tr> <tr> <td data-bbox="448 1173 699 1608"><b>Skill</b></td> <td data-bbox="699 1173 1417 1608">CLO2. Apply engineering methods and holistic and systematic approaches to identify, formulate and solve different inventory control problems by using optimization tools and advanced knowledge of natural sciences, mathematics and engineering. Students are able to collect input data, analyze parameters, formulate and solve practical inventory problems, conduct detailed research, conduct experiments and analyze the solutions by evaluating, planning, choosing and applying adequate methods of modeling, simulation, design and implementation of technical and economic systems.</td> </tr> <tr> <td data-bbox="448 1608 699 1776"><b>Attitude</b></td> <td data-bbox="699 1608 1417 1776">CLO3. Develop teamworking (leadership, organize, plan, and manage the projects), soft and professional (communication, decision making) skills and apply ethical practices to handle issues in the working environment.</td> </tr> </tbody> </table>	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>	<b>Knowledge</b>	CLO1. Understanding of concepts, key points, and primary challenges of inventory management based on Engineering, Scientific, and Economic knowledge. Able to build the framework to control and manage inventory system. Able to identify different issues and problems, and develop the KPIs to measure the performance to control and manage an inventory system.	<b>Skill</b>	CLO2. Apply engineering methods and holistic and systematic approaches to identify, formulate and solve different inventory control problems by using optimization tools and advanced knowledge of natural sciences, mathematics and engineering. Students are able to collect input data, analyze parameters, formulate and solve practical inventory problems, conduct detailed research, conduct experiments and analyze the solutions by evaluating, planning, choosing and applying adequate methods of modeling, simulation, design and implementation of technical and economic systems.	<b>Attitude</b>	CLO3. Develop teamworking (leadership, organize, plan, and manage the projects), soft and professional (communication, decision making) skills and apply ethical practices to handle issues in the working environment.
<b>Competency level</b>	<b>Course learning outcome (CLO)</b>								
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<b>Attitude</b>	CLO3. Develop teamworking (leadership, organize, plan, and manage the projects), soft and professional (communication, decision making) skills and apply ethical practices to handle issues in the working environment.								

<b>Content</b>	<i>The description of the contents should clearly indicate the weighting of the content and the level.</i>		
	Weight: lecture session (3 hours)		
	Teaching levels: I (Introduce); T (Teach); U (Utilize)		
	<b>Topic</b>	<b>Weight</b>	<b>Level</b>
	Introduction to inventory management	1	I
	Inventory models for single item with time varying demand at approximate level	1	I, T, U
	Losizing models with time varying demand	2	I, T, U
	Inventory Management under Stochastic Demand	2	I, T, U
	Managing Class A Items	2	I, T, U
	Perisable Items	2	I, T, U
Multiple Items: Coordinated Ordering	2	I, T, U	
Multi-echelon Inventories	2	I, T, U	
<b>Examination forms</b>	Written Examination		
<b>Study and examination requirements</b>	Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged. Assignments/ Examination: Students must have more than 50/100 points overall to pass this course.		
<b>Reading list</b>	Textbooks: - Edward A. Silver, David F. Pyke, Rein Peterson: Inventory Management and Production Planning and Scheduling  References: - Steven M. Bragg- Inventory Accounting a comprehensive guide- Wiley(2005) - Steven Axsater- Inventory Control- Springer(2015) - John A. Muckstadt, Amar Sapra- Principle of Inventory Management – Springer(2010)		

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-3) and Intended Learning Outcomes (ILO) (1 -7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	x			x			x
2	x	x				x	
3			x	x	x		

*Intended Learning Outcomes (ILO)*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
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5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1	1.1a, 1.1b, 1.1c	1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b	2.2a	2.3a	2.4c	2.5b	2.6b
2	1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b	2.2a, 2.2b		2.4a, 2.4b	2.5a		
3	1.1b, 1.1c		1.3a 1.3b 1.3c					2.5b	2.6a 2.6b

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction to inventory management	1		Lecture Group forming. Class discussion Read book & lecture 2	
2	Inventory models for single item with time varying demand at approximate level	1, 2,3,4	Quiz/HW	Lecture Class discussion Read book & lecture 3.	
3	Lotsizing models with time varying demand	1, 2,3,4	Quiz/HW	Lecture Class discussion	

				Read book & lecture 4.	
4	Lotsizing models with time varying demand	1, 2,3,4	Quiz/HW	Lecture Class discussion Read book & lecture 5.	
5	Inventory Management under Stochastic Demand	1, 2,3,4	Quiz/HW	Lecture Class discussion Read book & lecture 6.	
6	Inventory Management under Stochastic Demand	1, 2,3,4	Quiz/HW	Lecture Class discussion Read book & lecture 7	
7	Managing Class A Items	1, 2,3,4	HW	Lecture Class discussion	
	Midterm		Written Exam		
8	Managing Class A Items	1, 2,3,4	Quiz/HW	Lecture Class discussion Read book & lecture 9.	
9	Perisable Items	1, 2,3,4	Quiz/HW	Lecture Class discussion Read book & lecture 10.	
10	Perisable Items	1, 2,3,4	Quiz/HW	Lecture Class discussion Read book & lecture 11	
11	Multiple Items: Coordinated Ordering	1, 2,3,4	Quiz/HW	Lecture Class discussion Read book & lecture 12	
12	Multiple Items: Coordinated Ordering	1, 2,3,4	Quiz/HW	Lecture Class discussion Read book & lecture 13	
13	Multi-echelon Inventories	1, 2,3,4	Quiz/HW	Lecture Class discussion Read book & lecture 14	
14	Multi-echelon Inventories	1, 2,3,4	Quiz/HW	Lecture Class discussion	
15	Project Presentation	4,5	Project	Group Presentation	
	Final exam		Written Exam		

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4	CLO5
Quizzes and homework (15%)	60% Pass	60% Pass	60% Pass	60% Pass	100% Pass
Project (15%)	60% Pass	60% Pass	60% Pass	60% Pass	100% Pass
Midterm Exam (30%)	60% Pass	60% Pass	60% Pass	60% Pass	90% Pass
Final Exam (40%)	60% Pass	60% Pass	60% Pass	60% Pass	90% Pass

*Note: %Pass: Target that % of students having scores greater than 50 out of 100.*

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Semester Project Report			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Part 1. Problem (25%)</b>			
Criterion 1: Problem Statement	10		
Criterion 2: Objectives of Study	5		
Criterion 3: Scope and Limitations	5		
Criterion 4: Literature Review	5		
<b>Part 2. Proposed System Design and Solution (40%)</b>			
Criterion 1: Proposed System	10		
Criterion 2: Proposed Solution	15		
Criterion 3: New Contribution	15		
<b>Part 3. Results and Validation (35%)</b>			
Criterion 1: Results	15		
Criterion 2: Validation	20		
<b>TOTAL SCORE</b>		<b>100</b>	

##### 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are

	<b>included in response</b>
<b>4</b>	<b>Demonstrates considerable understanding of the problem. All requirements of task are included.</b>
<b>3</b>	<b>Demonstrates partial understanding of the problem. Most requirements of task are included.</b>
<b>2</b>	<b>Demonstrates little understanding of the problem. Many requirements of task are missing.</b>
<b>1</b>	<b>Demonstrates no understanding of the problem.</b>
<b>0</b>	<b>No response/task not attempted</b>

Note: this rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

#### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.



<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

### Oral communication value rubric for evaluating presentation tasks:

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

6. Date revised: 10/5/2022

*Ho Chi Minh City, dd/mm/yyyy*  
*Dean of School of Industrial Engineering and*  
*Management*

*(Signature)*

A handwritten signature in blue ink, consisting of stylized, cursive letters that appear to be 'N.V.H.' followed by a flourish.

*Assoc. Prof. Dr. Nguyen Van Hop*



## COURSE SYLLABUS

**Course Name: MATERIALS HANDLING SYSTEMS**

Course Code: IS109IU

### 1. General information

<b>Course designation</b>	<i>This subject will provide proper methods for materials handling and storage including safety practices, proper equipment usage, engineering controls, and personal protective equipment.</i>
<b>Semester(s) in which the course is taught</b>	5
<b>Person responsible for the course</b>	Nguyen Van Chung
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Lecture, lesson, Assignment, project.
<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 50 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 30 Private study including examination preparation, specified in hours <sup>1</sup> : 20
<b>Credit points</b>	2

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Required and recommended prerequisites for joining the course</b>	None									
<b>Course objectives</b>	understanding of the principles of designing and analyzing materials handling systems. The emphasis will be on modeling the system performance of the materials handling systems and storages. Introduce methods for materials handling and storage including safety practices, proper equipment usage, engineering controls									
<b>Course learning outcomes</b>	<p>Upon the successful completion of this course students will be able to:</p> <table border="1" data-bbox="421 707 1366 1191"> <thead> <tr> <th data-bbox="427 707 667 797">Competency level</th> <th data-bbox="673 707 1359 797">Course learning outcome (CLO)</th> </tr> </thead> <tbody> <tr> <td data-bbox="427 806 667 887">Knowledge</td> <td data-bbox="673 806 1359 887">CLO1. understanding of the principles of designing and analyzing materials handling systems.</td> </tr> <tr> <td data-bbox="427 896 667 1066">Skill</td> <td data-bbox="673 896 1359 1066">CLO2. The emphasis will be on modeling the system performance of the materials handling systems. CLO3. The emphasis will be on modeling the system performance of the storages.</td> </tr> <tr> <td data-bbox="427 1075 667 1191">Attitude</td> <td data-bbox="673 1075 1359 1191">CLO4. Introduce methods for materials handling and storage including safety practices, proper equipment usage, engineering controls.</td> </tr> </tbody> </table>		Competency level	Course learning outcome (CLO)	Knowledge	CLO1. understanding of the principles of designing and analyzing materials handling systems.	Skill	CLO2. The emphasis will be on modeling the system performance of the materials handling systems. CLO3. The emphasis will be on modeling the system performance of the storages.	Attitude	CLO4. Introduce methods for materials handling and storage including safety practices, proper equipment usage, engineering controls.
Competency level	Course learning outcome (CLO)									
Knowledge	CLO1. understanding of the principles of designing and analyzing materials handling systems.									
Skill	CLO2. The emphasis will be on modeling the system performance of the materials handling systems. CLO3. The emphasis will be on modeling the system performance of the storages.									
Attitude	CLO4. Introduce methods for materials handling and storage including safety practices, proper equipment usage, engineering controls.									

<b>Content</b>	<i>The description of the contents should clearly indicate the weighting of the content and the level.</i>			
	<b>Weight: lecture and practice session</b>			
	<b>Teaching levels: I (Introduce); T (Teach); U (Utilize)</b>			
	<b>Topic</b>	<b>Content</b>	<b>Weight (hour)</b>	
	Introduction to Materials handling systems	Introduction to MHS MHS Equation Basic characteristics of MH Chapter 1 (T.H. Allegri, 1992) (Ray, Siddhartha, 2008) (Raymond A. Kulwiec, 1985)	2	I, T
	Unit loads and Containerization	Unit Loads in MH Unit Load Principle Containerization Chapter 2 (T.H. Allegri, 1992) Chapter 2, 3 (Ray, Siddhartha, 2008) Chapter 5 (Raymond A. Kulwiec, 1985)	4	I, T
	Transport systems: Conveyor, Industrial truck, AGV (Automated Guided Vehicles)	Introduction to Conveyor, truck, AGV Conveyor Analysis AGVs System Design Chapter 5, 6 (Ray, Siddhartha, 2008) Chapter 8, 9 (Raymond A. Kulwiec, 1985) Chapter 10, 11 (Mikell P. Groover, 2007)	9	T, U
		<b>Midterm Exam</b>		
Distribution systems, ASRS (Automated Storage/Retrieval Systems)	Introduction to Distribution systems, ASRS Design of an ASRS Chapter 12 (Raymond A. Kulwiec, 1985) Chapter 11 (Mikell P. Groover, 2007)	4	T, U	
Warehouse operation and Sortation system	Introduction to Warehouse operation Order Picking Sortation systems Chapter 11, 12, 13, 18 (Raymond A. Kulwiec, 1985) Chapter 11 (Mikell P. Groover, 2007)	6	T, U	

		Handout		
	Materials handling Ergonomics	Introduction to MH Ergonomics Job Risk Factors Ergonomics Guideline for Manual MH Handout	3	T, U
	Open-Cim Lab: Conveyor, Robot, ASRS	The operation of Open-Cim system. The function of components of Open-Cim: Conveyor, Robots, ASRS <i>Intelitek, Computer Integrated Manufacturing for Industrial Training Application, 2015 - LAB</i>	2	U
<b>Final Exam</b>				
<b>Examination forms</b>	Answer questions			
<b>Study and examination requirements</b>	<p><b>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</b></p> <p><b>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</b></p>			
<b>Reading list</b>	<p>[1] T.H. Allegri, "Materials Handling: Principles &amp; Practice", Krieger Publishing, Malabar, Florida, 1992.</p> <p>[2] Ray, Siddhartha, "Introduction to Materials Handling", New Age International Publishers, 2008.</p> <p>[3] Raymond A. Kulwiec, <i>Materials Handling Handbook</i>, John Wiley &amp; Sons, 1985</p> <p>[4] Mikell P. Groover, <i>Automation, Production Systems, and Computer-Integrated Manufacturing</i>, 3rd edition, Prentice Hall, 2007</p> <p>[5] Intelitek, <i>Computer Integrated Manufacturing for Industrial Training Application</i>, 2015</p>			

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Program/Student Learning Outcomes (SLO) (1-6) is shown in the following table:

CLO	SLO					
	1	2	3	4	5	6
1	x					
2		x				
3				x		
4					x	x

### **Student Learning Outcomes**

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-4) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes							
	1.1	1.2	1.3	2.1	2.2	2.3		2.5
1	1.1 a 1.1 c							
2		1.2a, 1.2b		2.1 b				
3			1.3a		2.2 a			
4						2.3 a		2.5a

### **3. Planned learning activities and teaching methods**

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction to Materials handling systems	CLO 1		Lecture presentation, in-class discussion	Reading [1], [2], [3]
2	Unit loads and Containerization	CLO 1,2	HW, Quiz	Lecture presentation, Quiz, Exercises	Reading [1], [2], [3]
3-4	Transport systems: Conveyor, Industrial truck	CLO 3,4	HW, Exercises	Lecture presentation, in-class discussion, HW, Ex	Reading [2], [3], [4]
4-5	Transport systems: AGV	CLO 3,4	HW, Quiz, Exercises, Assignment	Lecture presentation, in-class discussion, HW, Ex	Reading [3], [4]
6	Midterm				
7	Distribution systems, ASRS	CLO 3, 4	HW, Quiz, Exercises	Lecture presentation, in-class discussion, HW, Ex	Reading [3], [4]
8-9	Warehouse operation and Sortation system	CLO 3,4	HW, Exercises	Lecture presentation, Exercises	Reading [3], [4], Handout
10	Materials handling Ergonomics	CLO 4	Exercises, Assignment	Lecture presentation	Handout
11	Open-Cim Lab: Conveyor, Robot, ASRS	CLO 4	Practice	Practice in Lab	Reading [5]
12	Final exam				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
In-class quizzes, Homework, Exercises, Assignment (25%)	Qz, HW 60% Pass	Qz, HW 60% Pass	Qz, HW 60% Pass	
Lab (5%)			Practice 50% Pass	Practice 50% Pass
Midterm exam (30%)	Q I 50% Pass	Q2, Q3 50% Pass		
Final exam (40%)			Q1, Q2 50% Pass	Q3, Q4 50% Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.



## 5. Rubrics (optional)

### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (65%)</b>			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	35		
Summary and conclusions appropriate and complete	5		
<b>Organization (10%)</b>			
Distinct introduction, body, conclusions	5		
Content clearly and logically organized, good transitions	5		
<b>Presentation (20%)</b>			
Correct spelling, grammar, and syntax	10		
Clear and easy to read	10		
<b>Quality of Layout and Graphics (5%)</b>	<b>05</b>		
<b>TOTAL SCORE</b>	<b>100</b>		

### 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

*Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
Explanation of issues	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
Evidence <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
Influence of context and assumptions	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
Student's position (perspective, thesis/hypothesis)	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
Conclusions and related outcomes (implications and consequences)	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1

Organization	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
Language	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
Delivery	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
Supporting Material	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/authority on the topic.
Central Message	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

Date revised: August 29th, 2023

Hanoi, Vietnam, 10/08/2023  
 Head of School of Industrial Engineering and  
 Management

(Signature)



Assoc. Prof. Dr. Nguyen Van Hop



**COURSE SYLLABUS****Course Name: Retail Management**Course Code: **IS082IU****1. General information**

<b>Course designation</b>	<i>This subject will provide the student with a comprehensive view of retailing and an application of marketing concepts in a practical retail managerial environment. As a potential marketing manager, this course will give students insight into the retailing environment of which students will be a part and allow students to make informed decisions in your interaction with retailers. The course also provides a good foundation for those interested in owning or running a small retail business or those interested in pursuing a retail career as a merchandise buyer or store manager.</i>
<b>Semester(s) in which the course is taught</b>	5
<b>Person responsible for the course</b>	MSc. Nguyen Hoang Huy
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Lecture, project.
<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, etc.): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25
<b>Credit points</b>	3 (5 ECTS)

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Required and recommended prerequisites for joining the course</b>	None	
<b>Course objectives</b>	Students will be provided with skills of using data from a variety of sources, be introduced to basic retailing principles and the scope of retailing and current technology along with future trends in the retailing. Through this unit, students will be able to build a Retail Store, will take the student from learning concepts to the application of the concepts through the creation of a retail concept and marketing plan. Industry professionals will provide students with real world experiences in this process.	
<b>Course learning outcomes</b>	Upon the successful completion of this course students will be able to:	
	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>
	<b>Knowledge</b>	<b>CLO1. Students have economic knowledge about basic retailing principles and the scope of retailing.</b> <b>CLO2. Students will understand current technology along with future trends in the retailing.</b>
	<b>Skill</b>	<b>CLO3. Students are able to cooperate with others, organize and implement projects to build a Retail Store, will take the student from learning concepts to the application of the concepts through the creation of a retail concept and marketing plan. Industry professionals will provide students with real world experiences in this process and present project to class.</b>
	<b>Attitude</b>	CLO4. Students are able to communicate appropriately and work effectively in a team composed of diverse characteristics.

<p><b>Content</b></p>	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1" data-bbox="432 371 1398 987"> <thead> <tr> <th>Topic</th> <th>Weight</th> <th>Level</th> </tr> </thead> <tbody> <tr> <td>Introduction to the world of retailing</td> <td>1</td> <td>I, T</td> </tr> <tr> <td>Types of retailers</td> <td>1</td> <td>I, T</td> </tr> <tr> <td>Multichannel retailing</td> <td>1</td> <td>I, T</td> </tr> <tr> <td>Customer buying behavior</td> <td>2</td> <td>I, T</td> </tr> <tr> <td>Retail locations</td> <td>1</td> <td>I, T</td> </tr> <tr> <td>Retail site location</td> <td>1</td> <td>I, T</td> </tr> <tr> <td>Managing the Merchandise process</td> <td>1</td> <td>I, T</td> </tr> <tr> <td>Retail pricing</td> <td>1</td> <td>I, T</td> </tr> <tr> <td>Retail communication mix</td> <td>2</td> <td>I, T</td> </tr> <tr> <td>Store layout and design</td> <td>1</td> <td>I, T</td> </tr> </tbody> </table>	Topic	Weight	Level	Introduction to the world of retailing	1	I, T	Types of retailers	1	I, T	Multichannel retailing	1	I, T	Customer buying behavior	2	I, T	Retail locations	1	I, T	Retail site location	1	I, T	Managing the Merchandise process	1	I, T	Retail pricing	1	I, T	Retail communication mix	2	I, T	Store layout and design	1	I, T
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<p><b>Examination forms</b></p>	<p>Short-answer questions, exercises</p>																																	
<p><b>Study and examination requirements</b></p>	<p>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</p>																																	
<p><b>Reading list</b></p>	<ol style="list-style-type: none"> <li>1) Michael Levy, Barton Weitz - Retailing Management, 8th Edition-McGraw-Hill_Irwin (2011)</li> <li>2) “Retailing 7th Edition” , Dunne, Lusch and Carver, Southwestern Cengage Learning</li> <li>3) “Logistics and Retail Management: Emerging Issues and New Challenges in the Retail Supply Chain, 3rd Edition”, John Fernie, Leigh Sparks, Kogan Page, 2009</li> <li>4) “Retail Management: A Strategic Approach PIE 12E”, Barry Berman / Joel R. Evans</li> </ol>																																	

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1				x			x
2					x		
3		x					
4				x			

*Intended Learning Outcomes (ILO)*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1	<b>1.1a, 1.1b, 1.1c</b>		<b>1.3c</b>			<b>2.3a</b>	<b>2.4c</b>	<b>2.5b</b>	<b>2.6b</b>
2	<b>1.1c</b>		<b>1.3b</b>						<b>2.6a</b>
3		<b>1.2b</b>	<b>1.3c</b>	<b>2.1a, 2.1b</b>			<b>2.4a</b>	<b>2.5a</b>	
4	1.1b		1.3c					<b>2.5b</b>	<b>2.6b</b>



### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Lecture 1: Introduction to the world of retailing	1		Lecture, Group work	[1]. 1
2	Lecture 2: Types of retailers	1	HW 1	Lecture, Group work	[1].2
3	Lecture 3: Multichannel retailing	1	HW 2	Lecture, Group work	[1].3
4 and 5	Lecture 4 and 5: Customer buying behavior	1,2	HW 3	Lecture, Group work	[1]. 4
6	Lecture 6: Retail locations	1,2	HW 4 (part 1)	Lecture, Group work	[1]. 7
7	Lecture 7: Retail site location and revision for Midterm exam	1,2	HW 4 (part 2)	Lecture, Group work	[1]. 8
8 and 9	Midterm				
10	Lecture 8: Managing the Merchandise process	1	HW 5	Lecture, Group work	[1]. 12. 13.
11	Lecture 9: Retail pricing	2	HW 6	Lecture, Group work	[1]. 14
12&13	Lecture 10: Retail communication mix	1,2		Lecture, Group work	[1]. 15
14	Lecture 11: Store layout and design	2		Lecture, Group work	[1]. 17
15	Group presentation and revision for final exam	3,4	Project	Group presentation	
16	Final exam				

### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
Group Project (20%)			Projects report and presentation (60%Pass)	Projects report and presentation (60%Pass)
Homework exercises (10%)	HW1-5 50%Passes	HW3, HW4, HW6 50%Passes		

Midterm exam (30%)	Q1, Q2 50% Passes	Q3, Q4 50% Passes		
Final exam (40%)	Q1, Q2 50% Passes	Q3, Q4 50% Passes		

*Note: %Pass: Target that % of students having scores greater than 50 out of 100.*

## 5. Rubrics (optional)

### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (60%)</b>			
Abstract clearly identifies purpose and summarizes principal content	<b>10</b>		
Introduction demonstrates thorough knowledge of relevant background and prior work	<b>15</b>		
Analysis and discussion demonstrate good subject mastery	<b>30</b>		
Summary and conclusions appropriate and complete	<b>5</b>		
<b>Organization (10%)</b>			
Distinct introduction, body, conclusions	<b>5</b>		
Content clearly and logically organized, good transitions	<b>5</b>		
<b>Presentation (20%)</b>			
Correct spelling, grammar, and syntax	<b>10</b>		
Clear and easy to read	<b>10</b>		
<b>Quality of Layout and Graphics (10%)</b>			
<b>TOTAL SCORE</b>			
	<b>100</b>		

### 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

#### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

#### *Oral communication value rubric for evaluating presentation tasks:*

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.

<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised: March 23, 2022

*Ho Chi Minh City, dd/mm/yyyy*  
**Dean of School of Industrial Engineering and  
Management**

*(Signature)*



*Assoc. Prof. Dr. Nguyen Van Hop*



### COURSE SYLLABUS

**Course Name: IMPORT – EXPORT MANAGEMENT**

Course Code: **IS074IU**

#### 1. General information

<b>Course designation</b>	<i>This course is developed to provide to students with the necessary knowledge, skills and foundations for acquiring a wide range of rewarding careers into the rapidly expanding world of Import &amp; Export Management.</i>
<b>Semester(s) in which the course is taught</b>	2
<b>Person responsible for the course</b>	Ngo Thi Thao Uyen
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Lecture, lesson, project.
<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25
<b>Credit points</b>	3

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Required and recommended prerequisites for joining the course</b>	None	
<b>Course objectives</b>	Students will be provided with knowledge and skills of trading principles and import-export management, understand ethical principles and able to solve import-export problems. Students will be able to apply the real-world concepts discussed upon entering the workforce and will be better prepared to succeed in their careers.	
<b>Course learning outcomes</b>	<b>Upon the successful completion of this course students will be able to:</b>	
	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>
	<b>Knowledge</b>	<b>CLO1. Understand basic trading principles and the practices of import – export management and their impacts on the global economic and societal context of international trade.</b>
	<b>Skill</b>	<b>CLO2. Identify and formulate import or export cargo problem with appropriate constraints over cost, time, regulations and other resources. Establish criteria for evaluating the completion of the cargo shipment, and generate different solutions for exporting or importing the shipments to the desire destination.</b> <b>CLO3. Work effectively in group project of one specific import-export process in a specific context.</b>
	<b>Attitude</b>	<b>CLO4. Identify and follow strictly ethical disciplines in import-export procedure.</b>

Content	<i>The description of the contents should clearly indicate the weighting of the content and the level.</i>		
<b>Weight: lecture and practice session</b>			
<b>Teaching levels: I (Introduce); T (Teach); U (Utilize)</b>			
Topic	Content	Weight (hour)	Level
1. Course Overview: Introduction to Import/Export	- Introduction to the course syllabus, course assessment - Import & Export preliminaries - Absolute advantage, comparative advantage, bilateral trade.	3	I
2. One – factor economy: Ricardian model	- Labor unit requirement - One-factor economy - Trading between 2 one-factor countries	5	I, T, U
3. Two – factor economy: Heckscher – Ohlin model	- 2-factor world - Factor intensity and factor abundance - Trading between 2 two-factor countries	4	I, T, U
4. Trade term (Incoterms 2020) Local charges	- INCOTERMS 2020 - Local charges	3	I, T, U
5. CISG (1): Overview. Content: Name of goods, Quality, Quantity, Tare, Delivery	- Overview of contract for international sales of goods - Articles: Commodity (Name of goods), Quality, Quantity, Tare, Delivery	3	I, T, U
Revision	- Import-export documents & procedure	3	
<b>Midterm Exam</b>			
6. CISG (2): Price, Payment	- Price stipulations - Payment methods	3	I, T, U
7. Trade policy: Tariff	- Trade policy concept: tariff - Effects of tariff on the market	3	T, U
8. Trade policy: Non - tariff	- Trade policy concept: import quota, export subsidy,... - Effects of tariff on the market	3	I, T
9. Import Export Insurance & Freight cost	- Losses and costs - Insurance types & insurance costs - Compensation	3	I, T, U
10. Cost control & Shipping method selection	- Taxes - Shipping method selection based on cost comparison	3	I, T, U

	Group project presentation		6	U
	Review		3	
	<b>Final Exam</b>			
<b>Examination forms</b>	<b>Multiple-choice questions, Answer questions</b>			



<b>Study and examination requirements</b>	<p><b>Attendance: A minimum attendance of 70 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</b></p> <p><b>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</b></p>
<b>Reading list</b>	<p>[1] Krugman, Paul, Maurice Obstfeld, and Marc Melitz. <b>International Economics: Theory and Policy</b>. 9th ed. Addison-Wesley, 2011. ISBN: 9780132146654</p> <p>[2] Seyoum, B. (2013). <b>Export-Import theory, practices, and procedures</b>. 3rd Edition. Routledge, Taylor &amp; Francis Group</p>

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1				x			
2		x					
3			x		x		
4				x			

Intended Learning Outcomes (*ABET\_Student Outcomes*)

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1	1.1b		1.3c					2.5b	2.6b
2		1.2b	1.3c	2.1a 2.1b			2.4a	2.5a	
3	1.1c		1.3a 1.3b						2.6a
4	1.1b		1.3c					2.5b	2.6b

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	1. Course Overview: Introduction to Import/Export	CLO 1	Homework	Lecture presentation, in-class discussion	Reading [1], [2]
2-3	2. One – factor economy: Ricardian model	CLO 1,2	Quiz	Lecture presentation, in-class discussion	Reading [1]
3-4	3. Two – factor economy: Heckscher – Ohlin model	CLO 1,2	Quiz	Lecture presentation, in-class discussion	Reading [1]
5	4. Trade term (Incoterms 2020) Local charges	CLO	Quiz	Lecture presentation, in-class discussion	Reading [2], Extra documents
6	5. CISG (1): Overview. Content: Name of goods, Quality, Quantity, Tare, Delivery	CLO	Homework	Lecture presentation, in-class discussion	Reading [2], extra documents
7	Midterm Review				
8-9	Midterm				
10	6. CISG (2): Price, Payment	CLO	Quiz	Lecture presentation, in-class discussion	Reading [2], extra documents
11	7. Trade policy: Tariff	CLO	Quiz	Lecture presentation, in-class discussion	Reading [1]
12	8. Trade policy: Non - tariff	CLO	Quiz	Lecture presentation, in-class discussion	Reading [1]

13	9. Import Export Insurance & Freight cost	CLO	Homework	Lecture presentation, in-class discussion	Reading [2], extra documents
14	10. Cost control & Shipping method selection	CLO	Homework	Lecture presentation, in-class discussion	Reading [2], extra documents
15-16	Group project presentation	CLO	Report, Presentation	Project Presentation	
17	Final Review				
18	Final exam				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
In-class attendance (5%)	Quiz 60% Pass	Quiz 60% Pass		
Group projects (20%) + Assignment 5%			Group project 80% Pass	
Midterm exam (30%)	50% Pass	50% Pass		50% Pass
Final exam (40%)	50% Pass	50% Pass		50% Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
Technical content (60%)			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	30		
Summary and conclusions appropriate and complete	5		

<b>Organization (10%)</b>			
<b>Distinct introduction, body, conclusions</b>	<b>5</b>		
<b>Content clearly and logically organized, good transitions</b>	<b>5</b>		
<b>Presentation (20%)</b>			
<b>Correct spelling, grammar, and syntax</b>	<b>10</b>		
<b>Clear and easy to read</b>	<b>10</b>		
<b>Quality of Layout and Graphics (10%)</b>	<b>10</b>		
<b>TOTAL SCORE</b>	<b>100</b>		

### 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

*Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence <i>Selecting and using information to investigate a point of view or conclusion</i></b>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.

Influence of context and assumptions	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
Student's position (perspective, thesis/hypothesis)	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
Conclusions and related outcomes (implications and consequences)	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities


**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
Organization	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
Language	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
Delivery	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.

Supporting Material	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/authority on the topic.
Central Message	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised: April 13th, 2022

	<p style="text-align: center;"><i>Ho Chi Minh City, dd/mm/yyyy</i></p> <p style="text-align: center;"><i>Head of School of Industrial Engineering and Management</i></p> <p style="text-align: center;"><i>(Signature)</i></p> <p style="text-align: center;"></p> <p style="text-align: center;"><i>Assoc. Prof. Dr. Nguyen Van Hop</i></p>
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**VIETNAM NATIONAL UNIVERSITY HCMC  
INTERNATIONAL UNIVERSITY**  
**School of Industrial Engineering and Management**

**COURSE SYLLABUS**

**Course Name: MANAGEMENT INFORMATION  
SYSTEMS with ENTERPRISE RESOURCES  
PLANNING APPLICATIONS**

Course Code: **IS040IU**

**1. General information**

<b>Course designation</b>	<i>This subject will provide a broad introduction to business processes, information communication in the organizations, and systems to manage an organization's information resources. The course comes along with a computer software (SAP) to practice, through which students learn about database concepts and business processes integration, emphasizing the Internet based business models to get a competitiveness of global based business environments.</i>
<b>Semester(s) in which the course is taught</b>	1
<b>Person responsible for the course</b>	TBN
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Lecture, lesson, project, lab practices.
<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25
<b>Credit points</b>	3

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Required and recommended prerequisites for joining the course</b>	None								
<b>Course objectives</b>	Students will be provided with skills of using software to manage different processes in the enterprise, in order to manage and plan for resources in the enterprise, and be exposed to case studies from outside the classroom. Through this unit, students will gain a deep appreciation for the role of enterprise systems in efficiently managing processes from multiple functional perspectives. Students will be able to apply the real-world concepts discussed upon entering the workforce and will be better prepared to succeed in their careers.								
<b>Course learning outcomes</b>	<p><b>Upon the successful completion of this course students will be able to:</b></p> <table border="1" data-bbox="448 696 1417 1285"> <thead> <tr> <th data-bbox="448 696 699 792"><b>Competency level</b></th> <th data-bbox="699 696 1417 792"><b>Course learning outcome (CLO)</b></th> </tr> </thead> <tbody> <tr> <td data-bbox="448 792 699 1016"><b>Knowledge</b></td> <td data-bbox="699 792 1417 1016"> <b>CLO1. Describe the key processes in the firms supported by modern ERP systems.</b>   <b>CLO2. Explain the roles of ERP systems in managing and planning resources and information system in the firm.</b> </td> </tr> <tr> <td data-bbox="448 1016 699 1189"><b>Skill</b></td> <td data-bbox="699 1016 1417 1189"><b>CLO3. Carry out actions to apply the concepts covered in the text to real-world situations and to the running case study used in their hands-on exercises, cooperate in group work to complete exercises.</b></td> </tr> <tr> <td data-bbox="448 1189 699 1285"><b>Attitude</b></td> <td data-bbox="699 1189 1417 1285"><b>CLO4. Reason around ethical and privacy issues in information system control and apply ethical practices.</b></td> </tr> </tbody> </table>	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>	<b>Knowledge</b>	<b>CLO1. Describe the key processes in the firms supported by modern ERP systems.</b>  <b>CLO2. Explain the roles of ERP systems in managing and planning resources and information system in the firm.</b>	<b>Skill</b>	<b>CLO3. Carry out actions to apply the concepts covered in the text to real-world situations and to the running case study used in their hands-on exercises, cooperate in group work to complete exercises.</b>	<b>Attitude</b>	<b>CLO4. Reason around ethical and privacy issues in information system control and apply ethical practices.</b>
<b>Competency level</b>	<b>Course learning outcome (CLO)</b>								
<b>Knowledge</b>	<b>CLO1. Describe the key processes in the firms supported by modern ERP systems.</b>  <b>CLO2. Explain the roles of ERP systems in managing and planning resources and information system in the firm.</b>								
<b>Skill</b>	<b>CLO3. Carry out actions to apply the concepts covered in the text to real-world situations and to the running case study used in their hands-on exercises, cooperate in group work to complete exercises.</b>								
<b>Attitude</b>	<b>CLO4. Reason around ethical and privacy issues in information system control and apply ethical practices.</b>								



Content	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p><b>Weight: lecture and practice session</b></p> <p><b>Teaching levels: I (Introduce); T (Teach); U (Utilize)</b></p>		
Topic	Content	Weight (hour)	Level
1. Introduction to Business processes and Enterprise system	<ul style="list-style-type: none"> <li>- Organizational Structure</li> <li>- Business Processes</li> <li>- Enterprise Information System</li> <li>- Introduction to ERP SAP</li> <li>- SAP Logging in and Navigation</li> </ul>	3	I
2. Sales & Distribution	<ul style="list-style-type: none"> <li>- Fulfillment process and Key documents (Inquiry, Quotation, SO, PL, Customer Invoice)</li> <li>- Customer Relation Management</li> </ul>	1	I, T
	SAP Lab 1: Sales and Distribution (SD) – Case Study	2	T, U
3. Production Planning	<ul style="list-style-type: none"> <li>- Production strategies and process</li> <li>- Key documents (Planned Order, BOM, Production Order)</li> </ul>	1	I, T
	SAP Lab 2: Production Planning (PP) – Case Study	2	T, U
4. Inventory and Warehouse Management (IWM)	<ul style="list-style-type: none"> <li>- Goods movement in IM and their financial impacts</li> <li>- Key processes in WM</li> </ul>	1	I, T
	SAP Lab 3: Warehouse Management (WM) and Inventory Management (IM) – Case study	2	T, U
Mini-project 1: ERP Implementation Project Management	<ul style="list-style-type: none"> <li>- Introduction to Project System (PS) - Case study</li> <li>- <b>EITHER</b> Seminar or Corporate visit about Implementing ERP in Business <b>OR</b> Practice project planning and execution</li> </ul>	6	I, T, U
Revision		3	
<b>Midterm Exam</b>			
5. Material Planning	<ul style="list-style-type: none"> <li>- MRP types and process</li> <li>- MRP data and key documents</li> </ul>	1	I, T
	SAP Lab 4: Material Requirement Planning (MRP) – Case study	2	T, U
6. Procurement	<ul style="list-style-type: none"> <li>- Procurement process and Key documents (Purchase Requisition, PO, Vendor Invoice)</li> <li>- Supplier Relation Management</li> </ul>	1	I, T
	SAP Lab 5: Purchasing (MM) – Case Study	2	T, U
7. Financial Accounting and Reporting	<ul style="list-style-type: none"> <li>- Intro to Financial Accounting</li> <li>- Financial reporting throughout procurement process (AR/AP, SO, COGS, Invoices)</li> </ul>	2	I, T

	Mini-project 2: Integrated Processes – Global SCM	- Review Integrated end-to-end process (From SD to Accounting) - Divide groups into Buyers & Sellers in different countries - Practice executing end-to-end processes on SAP.	4	I, T, U
	Mini-project 3: ERP Business Simulation	- Introduction to ERPsim - Divide groups to play the Manufacturing, Logistics, and Retail Game (more info <a href="#">here</a> )	3	I, T, U
	Project presentation	The groups present about one of the 3 mini-projects.	6	
	Review		3	
	<b>Final Exam</b>			
<b>Examination forms</b>	Multiple-choice questions, short-answer questions			
<b>Study and examination requirements</b>	Attendance: A minimum attendance of 70 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged. Assignments/Examination: Students must have more than 50/100 points overall to pass this course.			
<b>Reading list</b>	[1] Magal, Simha R., and Jeffrey Word. Essentials of business processes and information systems. Wiley Publishing, 2009. [2] Magal, Simha R., and Jeffrey Word. Integrated business processes with ERP systems. Wiley Publishing, 2011 (main textbook). [3] SAP ERP 6.0 with Global Bike Inc practice case, supported by the SAP University Alliances.			

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Program/Student Learning Outcomes (SLO) (1-7) is shown in the following table:

CLO	PLO/SLO						
	1	2	3	4	5	6	7
1			x				
2			x				
3					x		
4				x			

*ABET Student Outcomes*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	1. Introduction to Business processes and Enterprise system	CLO 1, 2	Quiz	Lecture	Reading [1] – Chap 1 & 2 Reading [2] – Chap 1 & 2
2	2. Sales & Distribution	CLO 1, 3	Homework	Lecture Software Demonstration	Reading [1] – Chap 4 Reading [2] – Chap 5
3	3. Production Planning	CLO 1, 3	Homework	Lecture Software Demonstration	Reading [1] – Chap 5 Reading [2] – Chap 6
4	4. Inventory & Warehouse Management (IWM)	CLO 1, 3	Homework	Lecture Software Demonstration	Reading [2] – Chap 7
5-6	Mini-project 1: ERP Implementation Project Management	CLO 1, 2, 3, 4	Quiz Report	Lecture In-class Discussion Seminar/Corporate visit (optional)	Contact business partner
7	Midterm Review	CLO 1, 2, 3, 4	Quiz	In-class Discussion	
8-9	Midterm				

10	5. Material Planning	CLO 1, 3	Homework	Lecture Software Demonstration	Reading [2] – Chap 8
11	6. Procurement	CLO 1, 3	Homework	Lecture Software Demonstration	Reading [1] – Chap 3 Reading [2] – Chap 4
12	7. Financial Accounting and Reporting Mini-project 2: Integrated Processes – Global SCM	CLO 1, 2, 3, 4	Quiz	Lecture	Reading [1] – Chap 6 Reading [2] – Chap 3& 9
13	Mini-project 2 (con't)	CLO 1, 2, 3, 4	Report	In-class Discussion Software Demonstration	Reading [2] – Chap 9 Reading [3]
14	Mini-project 3: ERP Business Simulation	CLO 1, 2, 3, 4	Report	Lecture In-class Discussion Software Demonstration	To be given by SAP Uni Alliance after purchasing license
15-16	Project Presentation	CLO 1, 2, 3, 4	Presentation Materials and Report	Project Presentation	
17	Final Review				
18	<b>Final exam</b>				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
In-class assignment (10%)	Quiz 60% Pass	Quiz 60% Pass		
Group mini projects (20%)		Mini project 1,2,3 50% Pass	Mini project 1,2,3 50% Pass	Mini project 1,2,3 50% Pass
Midterm exam (30%)	Q1 50% Pass	Q2 50% Pass	Q3 50% Pass	Q4 50% Pass
Final exam (40%)	Q1 50% Pass	Q2 50% Pass	Q3 50% Pass	Q4 50% Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports	
Student: .....	HW/Assignment: .....
Date: .....	Evaluator: .....

	Max.	Score	Comments
<b>Technical content (60%)</b>			
<b>Abstract clearly identifies purpose and summarizes principal content</b>	<b>10</b>		
<b>Introduction demonstrates thorough knowledge of relevant background and prior work</b>	<b>15</b>		
<b>Analysis and discussion demonstrate good subject mastery</b>	<b>30</b>		
<b>Summary and conclusions appropriate and complete</b>	<b>5</b>		
<b>Organization (10%)</b>			
<b>Distinct introduction, body, conclusions</b>	<b>5</b>		
<b>Content clearly and logically organized, good transitions</b>	<b>5</b>		
<b>Presentation (20%)</b>			
<b>Correct spelling, grammar, and syntax</b>	<b>10</b>		
<b>Clear and easy to read</b>	<b>10</b>		
<b>Quality of Layout and Graphics (10%)</b>	<b>10</b>		
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: This rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

*Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.

<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

### **Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and

	polished and confident.	comfortable.	speaker appears tentative.	speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised: February 10, 2022

*Ho Chi Minh City, dd/mm/yyyy*  
**Head of School of Industrial Engineering  
and Management**  
*(Signature)*

**Dr. Nguyen Van Hop**



**VIETNAM NATIONAL UNIVERSITY HCMC  
INTERNATIONAL UNIVERSITY**  
**School of Industrial Engineering and Management**

**COURSE SYLLABUS**

**Course Name: SCIENTIFIC WRITING**

Course Code: **IS079IU**

**1. General information**

Course designation	This course aims to improve students' academic and scientific writing in English, and helps them successfully complete course reports, thesis, dissertations, and articles for publication as well as doing a proper presentation, etc.
Semester(s) in which the course is taught	5
Person responsible for the course	Dr. Dao Vu Truong Son
Language	English
Relation to curriculum	Compulsory
Teaching methods	Lecture, Exercises, Assignment.
Workload (incl. contact hours, self-study hours)	(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 30 Private study including examination preparation, specified in hours <sup>1</sup> : 15
Credit points	3 (5 ECTS)
Required and recommended prerequisites for joining the course	Nil

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.



Course objectives	This course is offered for undergraduate students at ISE Department, IU. It aims to improve students' academic and scientific writing in English, and helps them successfully complete course reports, thesis, dissertations, and articles for publication as well as doing a proper presentation, etc. Upon completion of the course, we hope our students become more effective, more efficient, and more confident writers.																							
Course learning outcomes	Upon the successful completion of this course students will be able to:																							
	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>																						
	Knowledge	CLO1. Students can understand structures of scientific papers.																						
	Skill	CLO2. Students write course reports, thesis, dissertations.																						
	Attitude	CLO3. Students will have positive attitude in both self-learning and group discussion with other disciplines related to scientific writing problems.																						
Content	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1"> <thead> <tr> <th>Topic</th> <th>Weight</th> <th>Level</th> </tr> </thead> <tbody> <tr> <td>Introduction</td> <td>4</td> <td>I, T</td> </tr> <tr> <td>Literature review</td> <td>4</td> <td>I, T</td> </tr> <tr> <td>Describing methods, materials and processes</td> <td>6</td> <td>I, T</td> </tr> <tr> <td>Presenting results and other visualization techniques</td> <td>6</td> <td>I, T</td> </tr> <tr> <td>Writing abstract and conclusion</td> <td>4</td> <td>I, T</td> </tr> <tr> <td>Poster and oral presentation</td> <td>4</td> <td>T, U</td> </tr> </tbody> </table>			Topic	Weight	Level	Introduction	4	I, T	Literature review	4	I, T	Describing methods, materials and processes	6	I, T	Presenting results and other visualization techniques	6	I, T	Writing abstract and conclusion	4	I, T	Poster and oral presentation	4	T, U
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Describing methods, materials and processes	6	I, T																						
Presenting results and other visualization techniques	6	I, T																						
Writing abstract and conclusion	4	I, T																						
Poster and oral presentation	4	T, U																						
Examination forms	Practice, Writing questions																							
Study and examination requirements	<p>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</p>																							
Reading list	Engineering your report – from start to finish, L.A. Krishnan, R. Jong, S. Kathpalia and T.M. Kim, Prentice Hall, 2003.																							

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-3) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	SLO						
	1	2	3	4	5	6	7
1							X
2							X
3							X

*Intended Learning Outcomes*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1	1.1a,b,c		1.3c			2.3a	2.4c		
2	1.1a,b,c		1.3c			2.3a	2.4c		
3	1.1a,b,c		1.3c			2.3a	2.4c		

### 3. Planned learning activities and teaching methods

Week	Topic	CL O	Assessments	Learning activities	Resource s
1,2	Introduction	1	Exercises, HW, Quiz	Lecture, Discussion, HW Inclass-Quiz	[1].1
3,4	Literature review	1, 2	Exercises, HW, Quiz	Lecture, Discussion, HW Inclass-Quiz	[1].2
5,6,7	Describing methods, materials and processes	2,3	Exercises, HW, Quiz	Lecture, Discussion, HW Inclass-Quiz	[1] 3
8	Review		Exercises		
9	Midterm				
10,11,12	Presenting results and other visualization techniques	4	Exercises, HW, Quiz	Lecture, Discussion, HW Inclass-Quiz	[1].4

13,14	Writing abstract and conclusion	3, 4	Exercises, HW, Quiz	Lecture, Discussion, Inclass-Quiz	[1].5
15,16	Poster and oral presentation	3, 4	Exercises, HW, Quiz	Lecture, Discussion, HW Inclass-Quiz	[1].6
17	Review				
18	Final exam				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3
Project (30%)	50% Pass	50% Pass	50% Pass
Midterm exam (30%)	60% Pass	60% Pass	
Final exam (40%)		60% Pass	60% Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....	HW/Assignment: .....		
Date: .....	Evaluator: .....		
	Max.	Score	Comments
<b>Technical content (65%)</b>			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	35		
Summary and conclusions appropriate and complete	5		
<b>Organization (10%)</b>			
Distinct introduction, body, conclusions	5		
Content clearly and logically organized, good transitions	5		
<b>Presentation (20%)</b>			
Correct spelling, grammar, and syntax	10		
Clear and easy to read	10		
<b>Quality of Layout and Graphics (5%)</b>	05		
<b>TOTAL SCORE</b>	100		

##### 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
score	description
5	monstrates complete understanding of the problem. All requirements of task are included in response
4	monstrates considerable understanding of the problem. All requirements of task are included.

3	monstrates partial understanding of the problem. Most requirements of task are included.
2	monstrates little understanding of the problem. Many requirements of task are missing.
1	monstrates no understanding of the problem.
0	response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

#### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities


#### *Oral communication value rubric for evaluating presentation tasks:*

	Capstone	Milestone		Benchmark
	4	3	2	1

<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised: April 15, 2022

	<p><b>Ho Chi Minh City, 15/04/2022</b></p> <p>Head/Dean of Department/School</p> <p>(Signature)</p>  <p>Assoc. Prof. Dr. Nguyen Van Hop</p>
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**COURSE SYLLABUS****Course Name: LOGISTICS ENGINEERING AND  
SUPPLY CHAIN DESIGN**Course Code: **IS078IU****1. General information**

<b>Course designation</b>	<i>This course describes components and structure of a supply chain system. It covers all supply chain network design problems from location-allocation of the facilities, evaluation of design options, calculating the capacity of the facilities, analyzing centralized – decentralized configuration. The subject also introduces some coordination framework that link efficiently supply chain components together. Other topics such as aggregation configuration, smart pricing, and transportation system design are also considered.</i>
<b>Semester(s) in which the course is taught</b>	2
<b>Person responsible for the course</b>	Assoc. Prof. Nguyen Van Hop
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Lecture, lesson, project
<b>Workload (incl. contact hours, self-study hours)</b>	<i>(Estimated) Total workload: 45 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 42 lecture hours Private study including examination preparation, specified in hours<sup>1</sup>: 3 hours for project presentation.</i>
<b>Credit points</b>	3

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Required and recommended prerequisites for joining the course</b>	Deterministic Models in OR
<b>Course objectives</b>	This course aims to help students to: <ul style="list-style-type: none"><li>- Understanding of key elements and structure of a Supply Chain System.</li><li>- Understanding how to design an effective supply chain.</li><li>- Formulating and solving logistics and supply chain design problems with optimization techniques.</li></ul>

<b>Course learning outcomes</b>	Upon the successful completion of this course students will be able to:	
	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>
	<b>Knowledge</b>	<b>CLO1. Understanding of concepts, key points, and primary challenges of supply chain design based on Engineering, Scientific, and Economic knowledge. Able to distinguish different issues and problems in logistics and supply chain design with the applications of new development and technologies in engineering and natural sciences based on investigating databases, guidelines, and safety regulations. Students are able to identify non-technical impacts of engineering actions and aware of the repercussions their activities have on various areas of life and consider these when making decisions.</b>
	<b>Skill</b>	<p><b>CLO2. Know how to identify, formulate and solve different logistics and supply chain design problems by using optimization and advanced techniques from the collected data and reviewed literature. Know how to solve the complex engineering problems by a holistic and systematic approach using computer-based solutions such as CPLEX, LINGO, Python, Matlab and the knowledge of natural sciences, mathematics and engineering. Students are also able conducting experiments and developing equipment and processes of engineering for the designed system.</b></p> <p><b>CLO3. Students are able to solve practical problems, conduct detailed research, conduct experiments and analyze the solutions by evaluating, planning, choosing and applying adequate methods of modeling, simulation, design and implementation of technical and economic systems. Student can develop, optimize and implement application-oriented solutions using the knowledge of natural sciences, mathematics and engineering.</b></p>
<b>Attitude</b>	<b>CLO4. Develop teamworking (leadership, organize, plan, and manage the projects), soft and professional (communication, decision making) skills and apply ethical practices to handle issues in the working environment.</b>	



<p><b>Content</b></p>	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1" data-bbox="448 360 1342 869"> <thead> <tr> <th>Topic</th> <th>Weight</th> <th>Level</th> </tr> </thead> <tbody> <tr> <td>Introduction</td> <td>1</td> <td>I, T</td> </tr> <tr> <td>Network Design</td> <td>2</td> <td>I, T, U</td> </tr> <tr> <td>Distribution Network Design</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Capacity Design</td> <td>2</td> <td>I, T, U</td> </tr> <tr> <td>Supply contracts</td> <td>2</td> <td>I, T, U</td> </tr> <tr> <td>Aggregation in Supply Chain</td> <td>2</td> <td>I, T, U</td> </tr> <tr> <td>Smart pricing &amp; revenue management</td> <td>2</td> <td>I, T, U</td> </tr> <tr> <td>Transportation Design</td> <td>2</td> <td>I, T, U</td> </tr> </tbody> </table>	Topic	Weight	Level	Introduction	1	I, T	Network Design	2	I, T, U	Distribution Network Design	1	I, T, U	Capacity Design	2	I, T, U	Supply contracts	2	I, T, U	Aggregation in Supply Chain	2	I, T, U	Smart pricing & revenue management	2	I, T, U	Transportation Design	2	I, T, U
Topic	Weight	Level																										
Introduction	1	I, T																										
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Supply contracts	2	I, T, U																										
Aggregation in Supply Chain	2	I, T, U																										
Smart pricing & revenue management	2	I, T, U																										
Transportation Design	2	I, T, U																										
<p><b>Examination forms</b></p>	<p>Written Examination</p>																											
<p><b>Study and examination requirements</b></p>	<p>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p>Assignments/ Examination: Students must have more than 50/100 points overall to pass this course.</p>																											
<p><b>Reading list</b></p>	<p>Textbooks:</p> <ul style="list-style-type: none"> <li>- Chopra, S., and Meindl, P. (2016). Supply chain management: Strategy, Planning and Operation, 6th ed.. NY: Prentice Hall.</li> <li>- Simchi-Levi, D., Kaminsky, P., and Simchi-Levi, E. (2008). Designing and Managing the Supply Chain: Concepts, Strategies and Case Studies. Boston: McGraw-Hill/ Irwin.</li> </ul> <p>References books:</p> <ul style="list-style-type: none"> <li>- Mankiw NG (2011). Principles of Economics, 5th edition. South-Western Cengage Learning.</li> <li>- Simchi-Levi, D., Chen, X., Bramel, J. (2014). The Logic of Logistics Management. Springer Series in Operations Research and Financial Engineering.</li> <li>- M. Watson, S. Lewis, P. Cacioppi, J. Jayaraman, 2013. Supply Chain Network Design: Applying Optimization and Analytics to the Global Supply Chain. Pearson Education, FT Press, New Jersey.</li> <li>- I. Minis, V. Zeimpekis, G. Dounias, N. Ampazis, 2011. Supply Chain Optimization, Design, and Management: Advances and Intelligent Methods. Business Science Reference, Hershey, Newyork.</li> <li>- M.Govil, J.M. Proth, 2002. Supply Chain Design and Management: Strategic and Tactical Perspective. Academic Press, Sandiego, California.</li> </ul>																											

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1				x			x
2	x	x					
3		x				x	
4			x	x	x		

### *Intended Learning Outcomes (ILO)*

#### *Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1	1.1a, 1.1b,1 .1c		1.3c			<b>2.3a</b>	2.4c	2.5b	2.6b
2		1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b	2.2a		2.4a	2.5a	
3		1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b			2.4a, 2.4b	2.5a	
4	1.1b, 1.1c		1.3a 1.3b 1.3c					2.5b	2.6a 2.6b

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Lecture 1: Introduction to Supply Chain Design	1		Lecture Group forming. Class discussion Read book & lecture 2	
2	Lecture 2: Network Design	1, 2,3	Quiz/HW	Lecture Class discussion Read book & lecture 3.	
3	Lecture 3: Network Design	1, 2,3	Quiz/HW	Lecture Class discussion Read book & lecture 4.	
4	Lecture 4: Distribution Network Design	1, 2,3	Quiz/HW	Lecture Class discussion Read book & lecture 5.	
5	Lecture 5: Capacity Design	1, 2,3	Quiz/HW	Lecture Class discussion Read book & lecture 6.	
6	Lecture 6: Capacity Design	1,2,3	Quiz/HW	Lecture Class discussion Read book & lecture 7	
7	Lecture 7: Supply contracts	1, 2,3	HW	Lecture Class discussion	
	Midterm exam		Written Exam		
8	Lecture 8: Supply contracts	1,2,3	Quiz/HW	Lecture Class discussion Read book & lecture 9.	
9	Lecture 9: Aggregation in Supply Chain	1,2,3	Quiz/HW	Lecture Class discussion Read book & lecture 10.	
10	Lecture 10: Aggregation in Supply Chain	1, 2,3	Quiz/HW	Lecture Class discussion Read book & lecture 11	
11	Lecture 11: Smart pricing & revenue management	1,2,3	Quiz/HW	Lecture Class discussion Read book & lecture 12	

12	Lecture 12: Smart pricing & revenue management	1, 2,3	Quiz/HW	Lecture Class discussion Read book & lecture 13	
13	Lecture 13: Transportation Design	1, 2,3	Quiz/HW	Lecture Class discussion Read book & lecture 14	
14	Lecture 14: Transportation Design	1, 2,3	Quiz/HW	Lecture Class discussion	
15	Project presentation	3,4	Project	Group Presentation	
	Final exam		Written Exam		

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
Quizzes and homework (15%)	60% Pass	60% Pass	60% Pass	100% Pass
Project (15%)	60% Pass	60% Pass	60% Pass	100% Pass
Midterm Exam (30%)	60% Pass	60% Pass	60% Pass	90% Pass
Final Exam (40%)	60% Pass	60% Pass	60% Pass	90% Pass

*Note: %Pass: Target that % of students having scores greater than 50 out of 100.*

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Semester Project Report			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Part 1. Problem (25%)</b>			
<b>Criterion 1: Problem Statement</b>	<b>10</b>		
<b>Criterion 2: Objectives of Study</b>	<b>5</b>		
<b>Criterion 3: Scope and Limitations</b>	<b>5</b>		
<b>Criterion 4: Literature Review</b>	<b>5</b>		
<b>Part 2. Proposed System Design and Solution (40%)</b>			
<b>Criterion 1: Proposed System</b>	<b>10</b>		
<b>Criterion 2: Proposed Solution</b>	<b>15</b>		

<b>Criterion 3: New Contribution</b>	<b>15</b>		
<b>Part 3. Results and Validation (35%)</b>			
<b>Criterion 1: Results</b>	<b>15</b>		
<b>Criterion 2: Validation</b>	<b>20</b>		
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
<b>5</b>	<b>Demonstrates complete understanding of the problem. All requirements of task are included in response</b>
<b>4</b>	<b>Demonstrates considerable understanding of the problem. All requirements of task are included.</b>
<b>3</b>	<b>Demonstrates partial understanding of the problem. Most requirements of task are included.</b>
<b>2</b>	<b>Demonstrates little understanding of the problem. Many requirements of task are missing.</b>
<b>1</b>	<b>Demonstrates no understanding of the problem.</b>
<b>0</b>	<b>No response/task not attempted</b>

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.

<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

### Oral communication value rubric for evaluating presentation tasks:

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.

<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.
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*Source: Association of American Colleges and Universities*

**6. Date revised: 10/5/2022**

*Ho Chi Minh City, dd/mm/yyyy*  
**Dean of School of Industrial Engineering and Management**

*(Signature)*



*Assoc. Prof. Dr. Nguyen Van Hop*



**VIETNAM NATIONAL UNIVERSITY HCMC  
INTERNATIONAL UNIVERSITY**  
**School of Industrial Engineering and Management**

**COURSE SYLLABUS**

**Course Name: CAPSTONE I**

Course Code: IS111IU

**1. General information**

<b>Course designation</b>	<p><i>This subject is a preparation step for thesis and helps student to review their jobs after internship 2. It also helps students know how to identify the problem, review related literatures, and develop initial system for solving the current problem of a case.</i></p> <p><i>Capstone Design I is the first part of the capstone sequence. Its primary purpose is to introduce students to the concepts, methodologies, and initial stages of a comprehensive design project.</i></p> <p><i>Students typically engage in problem identification, project planning, and preliminary research. Students define the scope and objectives of their design project, identify potential solutions, and conduct initial feasibility studies.</i></p>
<b>Semester(s) in which the course is taught</b>	7
<b>Person responsible for the course</b>	Assoc. Prof. Nguyen Van Hop
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Project
<b>Workload (incl. contact hours, self-study hours)</b>	<p>(Estimated) Total workload: 45</p> <p>Contact hours: 15 (advising discussion)</p> <p>Private study including report and presentation preparation, specified in hours<sup>1</sup>: 30</p>

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.



<b>Credit points</b>	3 (5 ECTS)	
<b>Required and recommended prerequisites for joining the course</b>		
<b>Course objectives</b>	<p>Capstone project is a semester-long course taken at the senior year. Students engage in a research project focused on economic, social and environmental problems to study a current system, identify the possible problem, and explore in literature published research achievements in a research field that students have already agreed upon with potential thesis advisors in order to support and develop in thesis later. This research is individual work. Students and advisors meet to discuss together as much as needed. In the result, students typically present their project proposals, preliminary design concepts and a prototype module or system with the basic level requirements that it can improve and develop in capstone II or the thesis. They've set the stage for their design project and have a clear direction for moving forward.</p>	
<b>Course learning outcomes</b>	Upon the successful completion of this course students will be able to:	
	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>
	<b>Knowledge</b>	
	<b>Skill</b>	<p><b>CLO1. Know how to study a current system. Know how to identify a specific problem that related to the economic, social and environmental consideration.</b></p> <p><b>CLO2. Apply engineering methods and holistic and systematic approaches to formulate and solve practical problem. Be able to conduct literature review related to the specific topic, collect sources information and analyze parameters, evaluate, choose, and apply adequate methods of modeling, simulation, design and implementation of technical and economic systems. Be able to develop a prototype system or an initial solution of the problem and conduct experiments and analyze the solutions using optimization tools and advanced knowledge of natural sciences, mathematics and engineering.</b></p>
<b>Attitude</b>	<p><b>CLO3. Develop teamworking (leadership, organize, plan, and manage the projects), soft and professional (communication, decision making) skills and apply ethical practices to handle issues in the working environment. No cheating, regular meetings, team working, on-time reports. Be able to report and defend their research in both writing and speaking format.</b></p>	

<b>Content</b>	<i>The description of the contents should clearly indicate the weighting of the content and the level.</i>		
	Weight: lecture session (3 hours)		
	Teaching levels: I (Introduce); T (Teach); U (Utilize)		
	<b>Topic</b>	<b>Weight</b>	<b>Level</b>
	Select the research topics and determine the case study.	1 hr	I, U
	Identify the specific problem, objective of study and scopes.	3 hrs	I, U
	Search the related papers in research field and make literature review.	6 hrs	I, U
	Develop the system to figure out the solution for the studied problem	8 hrs	U
	Implement the solution method	12 hrs	U
Data collection and validate the proposed system.	12 hrs	U	
Write a final report and make presentation.	3 hrs	U	
<b>Examination forms</b>	Presentation, Report.		
<b>Study and examination requirements</b>	Attendance: A minimum attendance of 80 percent is compulsory for the weekly meetings. Students will be assessed on the basis of their working outputs. Examination: Students must have more than 50/100 points overall to pass this course.		
<b>Reading list</b>	Textbooks: - Depending on specific problems References: - Published scientific articles and technical documents		

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-3) and Intended Learning Outcomes (ILO) (1 -7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	x			x			
2	x	x				x	x
3			x	x	x		

### *Intended Learning Outcomes (ILO)*

#### *Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider*

*the impact of engineering solutions in global, economic, environmental, and societal contexts*

5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1	1.1b	1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b	<b>2.2a</b>			2.5b, 2.6b	
2	<b>1.1a,1.1b,1.1c</b>	1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b	2.2a, 2.2b	<b>2.3a</b>	2.4c		
3	1.1b,1.1c		1.3a, 1.3b,1.3c					2.5b	2.6a, 2.6b

### 3. Planned learning activities and teaching methods

It depends on the individual work between students and advisors, including main contents:

- Problem definition: Students select a problem or project topic, often with real-world relevance.
- Research and analysis: Initial research to understand the problem, user needs, constraints, and potential solutions.
- Project proposal: Developing a detailed proposal that outlines the problem, objectives, approach, and initial concepts.
- Ideation: Generating initial design ideas and concepts.
- Preliminary design: Creating preliminary sketches, models, or prototypes to illustrate design directions.
- Feasibility assessment: Evaluating the technical, economic, and practical feasibility of proposed solutions. Presenting the project to committee

### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3
Final Report (80%)	Final Report 60% Pass	Final Report 60% Pass	Final Report 60% Pass
Final Presentation (20%)	60% Pass	60% Pass	Final Presentation 60% Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

## 5. Rubrics (optional)

### 5.1. Grading checklist

Grading checklist			
Student: .....		Topic: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Chapter 1: Introduction (15%)</b>			
<b>Criterion 1: Problem statement</b>	5		
<b>Criterion 2: Objectives of Study</b>	5		
<b>Criterion 3: Scope and Limitations</b>	5		
<b>Chapter 2: Literature Review (15%)</b>			
<b>Criterion 1: Current System</b>	2		
<b>Criterion 2: Related Works</b>	10		
<b>Criterion 3: Research Gap(s) and Key Ref.</b>	3		
<b>Chapter 3: Proposed System (30%)</b>			
<b>Criterion 1: Methodology Selection</b>	15		
<b>Criterion 2: Proposed Solution</b>	15		
<b>Chapter 4: Implementation and Validation (30%)</b>			
<b>Criterion 1: Solution Implementation</b>	15		
<b>Criterion 2: Validation</b>	15		
<b>Chapter 4: Report and Presentation (10%)</b>			
<b>Criterion 1: Report</b>	5		
<b>Criterion 2: Presentation</b>	5		
<b>TOTAL SCORE</b>		<b>100</b>	

### 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are included in response

<b>4</b>	<b>Demonstrates considerable understanding of the problem. All requirements of task are included.</b>
<b>3</b>	<b>Demonstrates partial understanding of the problem. Most requirements of task are included.</b>
<b>2</b>	<b>Demonstrates little understanding of the problem. Many requirements of task are missing.</b>
<b>1</b>	<b>Demonstrates no understanding of the problem.</b>
<b>0</b>	<b>No response/task not attempted</b>

Note: this rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

#### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.

<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.
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Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

**6. Date revised: 10/5/2022**

*Ho Chi Minh City, 10/08/2023*  
*Dean of School of Industrial Engineering and*  
*Management*

*(Signature)*



*Assoc. Prof. Dr. Nguyen Van Hop*



## COURSE SYLLABUS

### Course Name: Project Management

Course Code: IS026IU

#### 1. General information

<b>Course designation</b>	This course is developed to provide the principal concept on project management which was characterized by the project management body of knowledge guide (PMBOK Guide). This guide emphasizes the five project process groups of initiating, planning, executing, controlling and closing, and the nine knowledge areas of project integration, scope, time, cost, quality, human resources, communication, risk, and procurement management.
<b>Semester(s) in which the course is taught</b>	4
<b>Person responsible for the course</b>	Tran Van Ly
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Lecture, homework.
<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, etc.): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25
<b>Credit points</b>	3

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.



<b>Required and recommended prerequisites for joining the course</b>	None	
<b>Course objectives</b>	Students will be provided with knowledge and skills of constructing the network (AON & AOA), GANNT Chart, solving the network; Resource allocation, resource loading & levelling; Project budgeting & cost estimation, risk management; Project quality management; Project human resource management; Project procurement management; Project executing, monitoring & control to closing the project	
<b>Course learning outcomes</b>	Upon the successful completion of this course students will be able to:	
	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>
	<b>Knowledge</b>	<p><b>CLO1. Able to align the project to the organization's strategic plans and business justification throughout its lifecycle; to identify project goals, constraints, deliverables, performance criteria, control needs, and resource requirements in consultation with stakeholders.</b></p> <p><b>CLO2. Able to manage the scope, cost, timing, and quality of the project, at all times focused on project success as defined by project stakeholders</b></p> <p><b>Able to implement general business concepts, practices, and tools to facilitate project success.</b></p>
	<b>Skill</b>	<b>CLO3. Work effectively in group projects in a specific context; combining the techniques to conduct practical cases. Respond to the needs of community and industrial sectors</b>
<b>Attitude</b>	<p><b>CLO4. Able to apply appropriate legal and ethical standards.</b></p> <p><b>Adapt project management practices to meet the needs of stakeholders from multiple sectors of the economy (i.e. consulting, government, arts, media, and charity organizations); Identify and follow strictly ethical disciplines in project management</b></p>	

<b>Content</b>	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1" data-bbox="432 371 1390 1160"> <thead> <tr> <th>Topic</th> <th>Weight</th> <th>Level</th> </tr> </thead> <tbody> <tr> <td><b>Lecture 1: Introduction to Project Management</b></td> <td>1</td> <td>I, T</td> </tr> <tr> <td><b>Lecture 2: Project management processes for a project</b></td> <td>1</td> <td>I, T</td> </tr> <tr> <td><b>Lecture 3: Work breakdown structure</b></td> <td>1</td> <td>I, T</td> </tr> <tr> <td><b>Lecture 4: Project scheduling</b></td> <td>1</td> <td>I, T</td> </tr> <tr> <td><b>Lecture 5: Resource allocation</b></td> <td>1</td> <td>I, T</td> </tr> <tr> <td><b>Lecture 6: Logical Framework</b></td> <td>2</td> <td>I, T</td> </tr> <tr> <td><b>Lecture 7: Project cost management</b></td> <td>1</td> <td>I, T</td> </tr> <tr> <td><b>Lecture 8: Project risk management</b></td> <td>1</td> <td>I, T</td> </tr> <tr> <td><b>Lecture 9: Project quality management</b></td> <td>1</td> <td>I, T</td> </tr> <tr> <td><b>Lecture 10: Project human resource management</b></td> <td>1</td> <td>I, T</td> </tr> <tr> <td><b>Lecture 11: Project procurement management</b></td> <td>1</td> <td>I, T</td> </tr> <tr> <td><b>Lecture 12: Project executing, monitoring &amp; control.</b></td> <td>1</td> <td>I, T</td> </tr> <tr> <td><b>Lecture 13: Project closing</b></td> <td>1</td> <td>I, T</td> </tr> </tbody> </table>	Topic	Weight	Level	<b>Lecture 1: Introduction to Project Management</b>	1	I, T	<b>Lecture 2: Project management processes for a project</b>	1	I, T	<b>Lecture 3: Work breakdown structure</b>	1	I, T	<b>Lecture 4: Project scheduling</b>	1	I, T	<b>Lecture 5: Resource allocation</b>	1	I, T	<b>Lecture 6: Logical Framework</b>	2	I, T	<b>Lecture 7: Project cost management</b>	1	I, T	<b>Lecture 8: Project risk management</b>	1	I, T	<b>Lecture 9: Project quality management</b>	1	I, T	<b>Lecture 10: Project human resource management</b>	1	I, T	<b>Lecture 11: Project procurement management</b>	1	I, T	<b>Lecture 12: Project executing, monitoring &amp; control.</b>	1	I, T	<b>Lecture 13: Project closing</b>	1	I, T
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<b>Study and examination requirements</b>	<p>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</p>																																										
<b>Reading list</b>	<p>[1] Book name: A Guide to the project management body of knowledge (PMBOK® Guide). 5<sup>th</sup> Edition, Newtown Square, Pa. : Project Management Institute, Inc.</p> <p>[2] Project management: A managerial approach / Jack R. Meredith, Samuel J. Mantel. 7<sup>th</sup> Edition, Hoboken, N.J. : Wiley ; Chichester : John Wiley [distributor], 2009.</p> <p>[3] The project management life cycle/ Jason West land. Kogan Page Limited, 2006</p>																																										

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

ILO							
CLO	1	2	3	4	5	6	7
1		x					
2		x					
3						x	
4				x			

### *Intended Learning Outcomes*

#### *Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

ASIIN learning outcomes									
CLO	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2b	1.3c	2.1a 2.1b			2.4a	2.5a	
2		1.2b	1.3c	2.1a 2.1b			2.4a	2.5a	
3		1.2a	1.3d		2.2b		2.4b	2.5a	
4	1.1b		1.3c					2.5b	2.6b

### **3. Planned learning activities and teaching methods**

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Lecture 1: Introduction to Project Management, project life cycle and organization	1 1.2.b		Lecture, Group work	[1].
2	Lecture 2: Project management processes for a project <ul style="list-style-type: none"> <li>- Common project management process interactions.</li> <li>- Project management process groups.</li> <li>- Initiating process group</li> </ul>	1 1.2.b	HW 1	Lecture, Group work	[1].

	- Planning process group				
3	Lecture 3: Work breakdown structure	1,3,4 1.2.b 1.2.a/1.3. d	HW 2	Lecture, Group work	[1].
4	Lecture 4: Project scheduling. - Constructing the network: AON & AOA - Gantt chart - Solving the network - Using Microsoft Project software	1,3,4 1.2.b 1.2.a/1.3. d	HW 3	Lecture, Group work	[1].
5	Lecture 5: Resource allocation - Critical path method – Crashing a project - Resource allocation problem - Resource loading - Resource leveling - Constrained resource scheduling	1,3,4 1.2.b 1.2.a/1.3. d 1.1.b	HW 4	Lecture, Group work	[1].
6 & 7	Lecture 6: Logical Framework Approach (LFA)	3 1.2.a/1.3. d		Lecture, Group work	[1].
8	Review for Midterm				
	Midterm				
9	Lecture 7: Project cost management Project budgeting & Cost estimation - Top-Down budgeting - Bottom-Up budgeting - Improving the process of cost estimation	2, 3, 4 2.5a 1.2.a/1.3. d 1.1.b	HW 5	Lecture, Group work	[1].
10	Lecture 8: Risk management. - Risk management planning - Risk identification - Risk analysis - Risk monitoring and control - Using Crystal Ball software	2, 3, 4 2.5a 1.2.a/1.3. d 1.1.b	HW 6	Lecture, Group work	
11	Lecture 9: Project quality management - Plan quality - Perform quality assurance - Perform quality control	2, 3, 4 2.5a 1.2.a/1.3. d 1.1.b	HW 7	Lecture, Group work	[1].
12	Lecture 10: Project human resource management - Develop human resource plan - Acquire project team - Develop project team - Manage project team	2, 3, 4 2.5a 1.2.a/1.3. d 1.1.b	HW 8	Lecture, Group work	[1].
13	Lecture 11: Project procurement management - Plan procurements - Conduct procurements - Administer procurements	2, 3, 4 2.5a 1.2.a/1.3. d	HW 9	Lecture, Group work	[1].

	- Close procurements	1.1.b			
14	Lecture 12: Project executing, monitoring & control.	2, 3, 4 2.5a	HW 10	Lecture, Group work	[1].
15	Lecture 13: Project closing Project Presentation Review for Final Exam	2, 3, 4 2.5a 1.2.a/1.3. d 1.1.b		Problems solving Group work	[1].
	Final exam				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
Homework exercises (30%)	HW1-2 50% Passes	HW4, HW5, HW6 50% Passes	HW7-8 50% Pass	HW9-10 50% Pass
Midterm exam (30%)	Q1 50% Passes	Q2 50% Passes	Q3, Q4 50% Pass	
Final exam (40%)	Q1 50% Passes	Q2 50% Passes	Q3, Q4 50% Pass	

*Note: %Pass: Target that % of students having scores greater than 50 out of 100.*

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (60%)</b>			
<b>Abstract clearly identifies purpose and summarizes principal content</b>	<b>10</b>		
<b>Introduction demonstrates thorough knowledge of relevant background and prior work</b>	<b>15</b>		
<b>Analysis and discussion demonstrate good subject mastery</b>	<b>30</b>		
<b>Summary and conclusions appropriate and complete</b>	<b>5</b>		
<b>Organization (10%)</b>			
<b>Distinct introduction, body, conclusions</b>	<b>5</b>		

<b>Content clearly and logically organized, good transitions</b>	<b>5</b>		
<b>Presentation (20%)</b>			
<b>Correct spelling, grammar, and syntax</b>	<b>10</b>		
<b>Clear and easy to read</b>	<b>10</b>		
<b>Quality of Layout and Graphics (10%)</b>	<b>10</b>		
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.

<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

### Oral communication value rubric for evaluating presentation tasks:

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

6. Date revised: Aug 23, 2022

*Ho Chi Minh City, dd/mm/yyyy*  
*Dean of School of Industrial Engineering and*  
*Management*

*(Signature)*

A handwritten signature in blue ink, consisting of stylized, cursive letters that appear to be 'N.V.H.' followed by a flourish.

*Assoc. Prof. Dr. Nguyen Van Hop*





**VIETNAM NATIONAL UNIVERSITY HCMC  
INTERNATIONAL UNIVERSITY**  
School of Industrial Engineering and Management

**COURSE SYLLABUS**

**Course Name: Supply Chain Security & Risk Management**

Course Code: IS065IU

**1. General information**

Course designation	
Semester(s) in which the course is taught	2
Person responsible for the course	<i>Dr. Phan Nguyen Ky PHuc</i>
Language	English
Relation to curriculum	<i>Compulsory</i>
Teaching methods	<i>Lecture, lesson, project</i>
Workload (incl. contact hours, self-study hours)	<i>(Estimated) Total workload: Contact hours (please specify whether lecture, exercise, laboratory session, etc.): Private study including examination preparation, specified in hours<sup>1</sup>:</i>
Credit points	3
Required and recommended prerequisites for joining the course	

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

Course objectives	This course gives an introduction to scheduling problems: techniques, principles, algorithms and computerized scheduling systems. Topics include scheduling algorithms for single machine, parallel machine, flow shop, job shop and also solution methodologies such as heuristic procedures, constructive algorithms, branch and bound approaches, and genetic algorithms.																														
Course learning outcomes	<p>Upon the successful completion of this course students will be able to:</p> <table border="1" data-bbox="437 591 1377 978"> <thead> <tr> <th data-bbox="437 591 683 629">Competency level</th> <th data-bbox="683 591 1377 629">Course learning outcome (CLO)</th> </tr> </thead> <tbody> <tr> <td data-bbox="437 629 683 913">Knowledge</td> <td data-bbox="683 629 1377 913">           CLO1. Identify risk types, analyze risk sources and approaches to tackle risks in a supply chain with the support of several risk management frameworks.            CLO2. Apply business and management knowledge to qualify risk impacts in a supply chain.            CLO3. Apply statistics and stochastic process to quantify the impacts of risks to business and to supply chain.         </td> </tr> <tr> <td data-bbox="437 913 683 978">Skill</td> <td data-bbox="683 913 1377 978">CLO4. Work in a team to address real risk-related projects</td> </tr> </tbody> </table>	Competency level	Course learning outcome (CLO)	Knowledge	CLO1. Identify risk types, analyze risk sources and approaches to tackle risks in a supply chain with the support of several risk management frameworks. CLO2. Apply business and management knowledge to qualify risk impacts in a supply chain. CLO3. Apply statistics and stochastic process to quantify the impacts of risks to business and to supply chain.	Skill	CLO4. Work in a team to address real risk-related projects																								
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Content	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1" data-bbox="437 1151 1305 1794"> <thead> <tr> <th data-bbox="437 1151 1043 1205">Topic</th> <th data-bbox="1043 1151 1171 1205">Weight</th> <th data-bbox="1171 1151 1305 1205">Level</th> </tr> </thead> <tbody> <tr> <td data-bbox="437 1205 1043 1279">Chapter 1: Supply Chain Risk Management: Setting the stage</td> <td data-bbox="1043 1205 1171 1279">1</td> <td data-bbox="1171 1205 1305 1279">I, T</td> </tr> <tr> <td data-bbox="437 1279 1043 1352">Chapter 2: Building the Risk Management Foundation</td> <td data-bbox="1043 1279 1171 1352">1</td> <td data-bbox="1171 1279 1305 1352">I, T</td> </tr> <tr> <td data-bbox="437 1352 1043 1406">Chapter 3: Strategic Risk</td> <td data-bbox="1043 1352 1171 1406">2</td> <td data-bbox="1171 1352 1305 1406">U</td> </tr> <tr> <td data-bbox="437 1406 1043 1460">Chapter 4: Financial Risk</td> <td data-bbox="1043 1406 1171 1460">2</td> <td data-bbox="1171 1406 1305 1460">I, T</td> </tr> <tr> <td data-bbox="437 1460 1043 1514">Chapter 5: Operational Risk</td> <td data-bbox="1043 1460 1171 1514">2</td> <td data-bbox="1171 1460 1305 1514">I, T</td> </tr> <tr> <td data-bbox="437 1514 1043 1590">Chapter 6: Emerging Risk Management Framework for Success</td> <td data-bbox="1043 1514 1171 1590">2</td> <td data-bbox="1171 1514 1305 1590">I, T</td> </tr> <tr> <td data-bbox="437 1590 1043 1666">Chapter 7: Using Probabilistic Models to understand risk</td> <td data-bbox="1043 1590 1171 1666">2</td> <td data-bbox="1171 1590 1305 1666">I, T</td> </tr> <tr> <td data-bbox="437 1666 1043 1742">Chapter 8: Emerging Risk Management Tools, Techniques, and Approaches</td> <td data-bbox="1043 1666 1171 1742">2</td> <td data-bbox="1171 1666 1305 1742">I, T</td> </tr> <tr> <td data-bbox="437 1742 1043 1794">Group presentation &amp; Review</td> <td data-bbox="1043 1742 1171 1794">1</td> <td data-bbox="1171 1742 1305 1794">I, T</td> </tr> </tbody> </table>	Topic	Weight	Level	Chapter 1: Supply Chain Risk Management: Setting the stage	1	I, T	Chapter 2: Building the Risk Management Foundation	1	I, T	Chapter 3: Strategic Risk	2	U	Chapter 4: Financial Risk	2	I, T	Chapter 5: Operational Risk	2	I, T	Chapter 6: Emerging Risk Management Framework for Success	2	I, T	Chapter 7: Using Probabilistic Models to understand risk	2	I, T	Chapter 8: Emerging Risk Management Tools, Techniques, and Approaches	2	I, T	Group presentation & Review	1	I, T
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Group presentation & Review	1	I, T																													
Examination forms	Written Exam																														

Study and examination requirements	Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged. Assignments/Examination: Students must have more than 50/100 points overall to pass this course.
Reading list	<b>Textbooks:</b> [1] Schlegel, G.L, Trent R.J., Supply Chain Risk Management: An emerging discipline, 1st ed. CRC Press: 2014.  <b>References:</b>

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-...) and Program/Student Learning Outcomes (SLO) (1 -...) is shown in the following table:

CLO	SLO					
	1	2	3	4	5	6
1	X					
2		X				
3			X			
4				X		

## 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Chapter 1: Supply Chain Risk Management: Setting the stage	1		Lecture	
2	Chapter 2: Building the Risk Management Foundation	1	HW1	Lecture Think pair-share HW	
3&4	Chapter 3: Strategic Risk	2,3	Quiz1	Lecture Quiz	
5&6	Chapter 4: Financial Risk	2,3	HW2	Lecture HW	
7&8	Chapter 5: Operational Risk	2,3	HW3	Lecture HW	
9	<b>Midterm</b>				
10 & 11	Chapter 6: Emerging Risk Management Framework for Success	2,3	Quiz2	Lab	
12 & 13	Chapter 7: Using Probabilistic Models to understand risk	2,3	HW4	Lecture Quiz	
14 & 15	Chapter 8: Emerging Risk Management Tools, Techniques, and Approaches	2,3	Quiz3	Lecture HW	
16	Group presentation & Review	4		Lecture HW Group Project	
17	<b>Final exam</b>				

## 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
In-class exercises/quizzes (10%)	Qz1 60%Pass		Qz3 60%Pass	... ...%Pass
Howework exercises (20%)	HW1 50%Pass	HW2 50%Pass	HW3 50%Pass	HW4 50%Pass
Midterm (30%)		60%Pass		
Final (40%)			60%Pass	

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

## 5. Rubrics (optional)

### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....	HW/Assignment: .....		
Date: .....	Evaluator: .....		
	Max.	Score	Comments
<b>Part 1..... (....%)</b>			
Criterion 1:			
Criterion 2:			
Criterion 3:			
Criterion ...:			
<b>Part 2..... (....%)</b>			
Criterion 1 ...:			
Criterion ...:			
<b>Part 3..... (....%)</b>			
Criterion 1...:			
Criterion ...:			
<b>Part ..... (....%)</b>			
<b>TOTAL SCORE</b>	100		

### 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.

2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

#### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
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<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

**6. Date revised:**

Ho Chi Minh City, dd/mm/yyyy

**Head/Dean of Department/School**

(Signature)



<Full Name>

**Dr. Nguven Van**

**SYLLABUS**  
Forecasting techniques (ISE104IU)

### 1. General Information

- Course Title:	
+ Vietnamese: Kỹ thuật dự báo	
+ English: Forecasting techniques	
- Course ID: ISE104IU	
- Belongs to the curriculum/skill of the undergraduate program:	- Belongs to the curriculum/skill of the master program:
<input type="checkbox"/> Basic knowledge	<input type="checkbox"/> General knowledge
<input type="checkbox"/> Major knowledge	<input checked="" type="checkbox"/> Basic knowledge of major
<input type="checkbox"/> Course in general skills	<input type="checkbox"/> Other knowledge
<input type="checkbox"/> Basic knowledge of major	<input type="checkbox"/> Master thesis
<input type="checkbox"/> Other knowledge	
<input type="checkbox"/> Undergraduate thesis	
- Number of credits:	
+ Lecture: 2	
+ Laboratory: 0	
- Prerequisites:	
+ Engineering Probability & Statistics	
+ Production & Operations Management	
- Concurrent Courses: None	

### 2. Course Description

It provides an overview of fundamental concepts:

- i. The formulation and specification of forecasting models;
- ii. data collection, interpretation, organization, and analysis for building forecasting models;
- iii. fundamental statistical and probability concepts used in forecasting;
- iv. the existence of a hierarchy of forecasting models;
- v. the use of econometric software in a lab setting.

### 3. Textbooks and Other Required Materials

#### Textbooks:

1. Business Forecasting, John Hanke, Dean Wichern, 9th Edition



2. Montgomery et al., *Introduction to Time Series and Forecasting*,  
 Publisher: J. Wiley & Sons, 2008

**Reference materials:** None

**Software:** None

#### 4. Course content

No.	Topics	Time Allocation		Resources
		Theory (45 Periods)	Practice (0 Periods)	
1	Introduction to Forecasting	3	0	[1]
2	Review of Basic Statistical Concepts	3	0	[1]
3	Data Patterns and Forecasting Techniques	6	0	[1]
4	Moving Averages and Smoothing Methods	6	0	[1]
5	Time-Series and Their Components	3	0	[1]
6	Simple Linear Regression	3	0	[1]
7	Multiple Regression Analysis	3	0	[1]
8	Forecasting Models	6	0	[1]
9	Box-Jenkins (ARIMA)	6	0	[1]
10	Judgemental Forecasting and Forecasting Adjustments	3	0	[1]
11	Managing the Forecasting Process	3	0	[1]

#### 5. Course Goals

Goal (Gx) (1)	Goal's description (2)	Learning outcome of curriculum (3)	Qualification capacity (4)
G1	Able to manipulate features of a computer package	1, 4	Apply
G2	Able to evaluate forecast error measures	1, 4	Analyze
G3	Able to identify and discuss features of appropriate forecasting models	4,5	Analyze
G4	Able to manipulate the mathematical and statistical properties of classes of forecasting models.	3, 4, 5	Apply

## 6. Learning Outcome

Learning outcome (Gx.x) (1)	Learning outcome's description (2)	Teaching level (I, T, U) (3)
G1.1	Able to use a computer package for developing forecasting models	T
G1.2	Able to apply the techniques learned in the course to lab assignments	U
G2.1	Able to communicate the importance and use of economic forecasting to reduce uncertainty	T
G2.2	Able to interpret forecasting error metrics	T
G3.1	Able to differentiate economic forecasting methods and models	T
G3.2	Able to adapt appropriate forecasting methods and models to different sectors	U

*I (Introduce); T (Teach); U (Utilize)*

## 7. Course Assessment

Assessment component (1)	Assessment form (A.x.x) (2)	Percentage % (3)
A1. Process assessment	A1.1. Quiz	10%
	A1.2. Homework	10%
A2. Midterm assessment	A2.1. Mid-term Exam	30%
A3. Final assessment	A3.1. Full Semester Project	10%
	A3.2. Final exam	40%

## 8. Detailed Teaching Plan

Week/Class	Content	Learning outcomes of course	Teaching and learning activities	Assessment
1	Introduction to Forecasting	G2.1	Lecture, Class discussion	A1.1
2 & 3	Data Patterns and Forecasting Techniques	G2.2, G3.1, G3.2,	Lecture, Class discussion	A1.1, A1.2, A2.1
4&5	Moving Averages and Smoothing Methods	G1.1, G1.2, G2.2	Lecture, Class discussion	A1.2, A2.1
<b>Midterm Exam</b>				

6&7	Time-Series and Their Components	G1.1, G1.2, G2.2, G3.2,	Lecture, Class discussion	A1.2, A2.1
8&9&10	Box-Jenkins (ARIMA) Type	G1.1, G1.2, G2.2, G3.2	Lecture, Class discussion	A1.2, A3.1, A3.2
<b>Final Exam</b>				

## 9. Course Policy

**Class Participation:** A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.

**Academic Honesty and Plagiarism:** Instances of academic dishonesty will not be tolerated. Cheating on exams or plagiarism (presenting the work of another as your own, or the use of another person's ideas without giving proper credit) will result in a failing grade. For this class, all assignments are to be completed by the individual student unless otherwise specified. Students are also reminded that careful time management is an important part of study and one of the identified causes of plagiarism is poor time management. Students should allow sufficient time for preparation, research, drafting, and the proper referencing of sources in preparing all assessment items.

## 10. Lecturer

- School/Department:  
School of Industrial Engineering and Management, Room: A2-602  
Department of Industrial Systems and Engineering
- Lecturer: Dr. Ha Thi Xuan Chi
- Email: htxchi@hcmiu.edu.vn

*Ho Chi Minh City, 10/08/2023*  
**DEAN OF SCHOOL**  
*(sign, write your full name)*

*Assoc. Prof. Dr. Nguyen Van Hop*



## COURSE SYLLABUS

### Course Name: Supply Chain Modelling and Simulation

Course Code: IS107IU

#### 1. General information

<b>Course designation</b>	<i>This course introduces decision modelling and simulation approaches for logistics and supply chain management. Modelling includes the mathematical and logical representation of a system, entity, phenomenon or process. Simulation is a method for implementing a model over time in an effort to design, test, or analyze a “real-life” system. Modelling tools will be used with a focus on a general purpose and a specialization with specific software tools (i.e. anyLogistix). The course also covers supply chain simulation and optimization examples via developing and building models and discusses how to use these models and their simulation and optimization results to improve management decision-making. Along with individual assignments, students will work in groups to build a simulation that addresses a “real-life” problem.</i>
<b>Semester(s) in which the course is taught</b>	7
<b>Person responsible for the course</b>	
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Lecture, lesson, project.

<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 90 Contact hours (please specify whether lecture and assignments): 60 Private study including examination preparation, specified in hours <sup>1</sup> : 30										
<b>Credit points</b>	3 (2 theory credits + 1 lab credit)										
<b>Required and recommended prerequisites for joining the course</b>	<i>Student have to complete the courses of Deterministic Models in OR, Probabilistic Models in OR, Logistics and supply chain design</i>										
<b>Course objectives</b>	<i>Students will be provided with knowledge and skills from building models and developing simulation for logistics and supply chain management. Students will be able to gain experience on applying and analyzing the simulation results based on real world supply chain case studies, which results in the improve management decision-making.</i>										
<b>Course learning outcomes</b>	<p>Upon the successful completion of this course students will be able to:</p> <table border="1"> <thead> <tr> <th>Competency level</th> <th>Course learning outcome (CLO)</th> </tr> </thead> <tbody> <tr> <td>Knowledge</td> <td>CLO1. Understand modeling of a system, entity, phenomenon or process for logistics and supply chain management using various levels of anyLogistix simulation software. Analyze the strategic, tactical, and operational supply-chain decisions such as facility location, vehicle routing, and inventory management from the simulation results.</td> </tr> <tr> <td>Skill</td> <td>CLO2. Develop and obtain the three core skills such as Critical Thinking Skills, Empirical and Quantitative Skills, and Teamwork Skills.</td> </tr> <tr> <td>Attitude</td> <td>CLO3. Appreciate the important of technological impact on education of the logistics and supply chain management area. Have comprehensive and ethical concerns about social, economic and environmental aspects</td> </tr> <tr> <td>Skill</td> <td>CLO4. Able to collaborate and/or lead in a project team, plan tasks and meet project objectives. Able to write a technical report and give presentation before class</td> </tr> </tbody> </table>	Competency level	Course learning outcome (CLO)	Knowledge	CLO1. Understand modeling of a system, entity, phenomenon or process for logistics and supply chain management using various levels of anyLogistix simulation software. Analyze the strategic, tactical, and operational supply-chain decisions such as facility location, vehicle routing, and inventory management from the simulation results.	Skill	CLO2. Develop and obtain the three core skills such as Critical Thinking Skills, Empirical and Quantitative Skills, and Teamwork Skills.	Attitude	CLO3. Appreciate the important of technological impact on education of the logistics and supply chain management area. Have comprehensive and ethical concerns about social, economic and environmental aspects	Skill	CLO4. Able to collaborate and/or lead in a project team, plan tasks and meet project objectives. Able to write a technical report and give presentation before class
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<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Content</b>	<i>The description of the contents should clearly indicate the weighting of the content and the level.</i>		
	Weight: lecture and practice session		
	Teaching levels: I (Introduce); T (Teach); U (Utilize)		
	<b>Theory</b>		
	<b>Topic</b>	<b>Weight (hour)</b>	<b>Level</b>
	Introduction and conceptual framework for supply chain simulation		I, T, U
	Review of Basic Probability and Statistics		I, T, U
	Theoretical background and Principles of Decision-making support in SCM. Introduction to anyLogistix		I, T, U
	Models for Facility Location and Greenfield Analysis		I, T, U
	Network Optimization – Distribution Network design and Master Planning		I, T, U
	Midterm Exam Review		I, T, U
	<b>Midterm exam</b>		
	Transportation Optimization – Vehicle Routing Problem		I, T, U
	Dynamic Simulation – Inventory, Production and Sourcing Policies.		I, T, U
	Risk Management in Supply chain (Bullwhip effect and Ripple effect)		I, T, U
	Case studies: using anyLogistix software		I, T, U
	Group project presentation and Final Exam Review		I, T, U
	<b>Final Exam</b>		
	<b>Laboratory</b>		
	<b>Topic</b>	<b>Weight (hour)</b>	<b>Level</b>
	Greenfield Analysis (GFA)		I, T, U
	<ul style="list-style-type: none"> <li>• Simple GFA</li> <li>• Multi-echelon GFA</li> </ul>		

	Network Optimization (NO) <ul style="list-style-type: none"> <li>• Distribution Network</li> <li>• 2-tier Distribution Network</li> </ul>		I, T, U
	Master planning <ul style="list-style-type: none"> <li>• Distribution planning</li> <li>• Distribution and Production</li> </ul>		I, T, U
	Review for Midterm Exam		U
<i>Midterm exam</i>			
	Transportation Optimization (TO) <ul style="list-style-type: none"> <li>• Transportation network Optimization</li> <li>• Impact of transportation policies</li> </ul>		I, T, U
	Dynamic Simulation <ul style="list-style-type: none"> <li>• Production factories</li> <li>• Sourcing Policies</li> <li>• What-if analysis</li> </ul>		I, T, U
	Risk Analysis in Supply chain <ul style="list-style-type: none"> <li>• Bullwhip effect</li> <li>• Batching and Ordering rules</li> <li>• Ripple effect</li> </ul>		I, T, U
	Review for Final Exam		U
<i>Final Exam</i>			
<b>Examination forms</b>	Writing examination		
<b>Study and examination requirements</b>	Attendance: A minimum attendance of 70 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged. Assignments/Examination: Students must have more than 50/100 points overall to pass this course.		

<b>Reading list</b>	<p>[1] Campuzano, F. and Mula, J. (2011). Supply chain simulation: A system dynamics approach for improving performance. Springer Science &amp; Business Media.</p> <p>[2] Chopra, S. and Meindl, P. (2016). Supply chain management: strategy, planning, and operation. Pearson Education.</p> <p>[3] Ivanov, D., Tsipoulanis, A. and Schönberger, J. (2021). Global supply chain and operations management. Springer International Publishing.</p> <p>[4] Ivanov, D., Tsipoulanis (2021). Supply chain simulation and optimization with anyLogistix. Berlin School of Economics and Law.</p> <p>[5] Law, A. M., Kelton, W. D., &amp; Kelton, W. D. (2014). Simulation modeling and analysis. 5th Edition. New York: Mcgraw-hill.</p>
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## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-3) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	x						
2		x					
3						x	
4			x		x		

Intended Learning Outcomes (*ABET Student Outcomes*)

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*



The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
2		1.2b	1.3c	2.1a 2.1b			2.4a	2.5a	
3		1.2a	1.3d		2.2b		2.4b	2.5a	
4	1.1c		1.3a 1.3b						2.6a

### 3. Planned learning activities and teaching methods

#### 3.1. Theory

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction and conceptual framework for supply chain simulation	CLO 1		Lecture presentation, in-class discussion, group forming	Reading [1]
2	Review of Basic Probability and Statistics	CLO 1,2	Quiz	Lecture presentation, in-class discussion	Reading [5]
3	Theoretical background and Principles of Decision-making support in SCM. Introduction to anyLogistix	CLO 1	Quiz	Lecture presentation, in-class discussion	Reading [1] , [4]
4	Models for Facility Location and Greenfield Analysis	CLO 1,2	Group assignment	Lecture presentation, in-class discussion	Reading [2] , [3], [4]
5-6	Network Optimization – Distribution Network design and Master Planning	CLO 1, 2	Group assignment	Lecture presentation, in-class discussion	Reading [2] , [3], [4]
7	Midterm Exam Review	CLO 2, 3	Project presentation	In-class discussion, wrap-up	
<b>Midterm exam</b>					
8	Transportation Optimization – Vehicle Routing Problem	CLO 1, 2	Group assignment	Lecture presentation, in-class discussion	Reading [2] , [3], [4]
9-10	Dynamic Simulation – Inventory, Production and Sourcing Policies.	CLO 1,2	Group assignment	Lecture presentation, in-class discussion	Reading [2] , [3], [4]
11-12	Risk Management in Supply chain (Bullwhip effect and Riple effect)	CLO 1,2	Group assignment	Lecture presentation, in-class discussion	Reading [2] , [3], [4]

13-14	Case studies: using anyLogistix software	CLO 2, 3	Oral presentation	In-class discussion	Reading [4] and Articles
15	Group project presentation and Final Exam Review	CLO 2, 3	Project presentation	In-class discussion, wrap-up	
<b>Final exam</b>					

### 3.2. Laboratory

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Greenfield Analysis (GFA) <ul style="list-style-type: none"> <li>• Simple GFA</li> <li>• Multi-echelon GFA</li> </ul>	CLO 1, 3	Homework	Install the software, practice with computer	Reading Lecture Notes
2	Network Optimization (NO) <ul style="list-style-type: none"> <li>• Distribution Network</li> <li>• 2-tier Distribution Network</li> </ul>	CLO 1, 3	Homework	Practice with computer, in-class discussion	Reading Lecture Notes
3	Master planning <ul style="list-style-type: none"> <li>• Distribution planning and Production</li> </ul>	CLO 1, 3	Homework	Practice with computer, in-class discussion	Reading Lecture Notes
4	Review for Midterm Exam	CLO 1,2		In-class discussion, wrap-up	
<b>Midterm exam</b>					
5	Transportation Optimization (TO) <ul style="list-style-type: none"> <li>• Transportation network Optimization</li> <li>• Impact of transportation policies</li> </ul>	CLO 1, 3	Homework	Practice with computers, in-class discussion	Reading Lecture Notes
6	Dynamic Simulation <ul style="list-style-type: none"> <li>• Production factories</li> <li>• Sourcing Policies</li> <li>• What-if analysis</li> </ul>	CLO 1, 3	Homework	Practice with computers, in-class discussion	Reading Lecture Notes
7	Risk Analysis in Supply chain <ul style="list-style-type: none"> <li>• Bullwhip effect</li> <li>• Batching and Ordering rules</li> <li>• Ripple effect</li> </ul>	CLO 1, 3	Homework	Practice with computers, in-class discussion	Reading Lecture Notes

8	Review for Final Exam	CLO 1, 2		In-class discussion, wrap-up	
<b>Final exam</b>					

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
<b>Process assessment (10%)</b>	Group assignment/Quiz 60% Pass	Group assignment/Quiz 60% Pass	Homework 60% Pass	
<b>Group projects (20%)</b>		Group project 80% Pass	Group project 80% Pass	Group project 80% Pass
<b>Midterm assessment (30%)</b>	Theory/Laboratory midterm exam 60% Pass		Laboratory midterm exam 60% Pass	
<b>Final assessment (40%)</b>	Theory/Laboratory final exam 60% Pass		Laboratory final exam 60% Pass	

*Note: %Pass: Target that % of students having scores greater than 50 out of 100.*

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (60%)</b>			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	30		
Summary and conclusions appropriate and complete	5		
<b>Organization (10%)</b>			
Distinct introduction, body, conclusions	5		
Content clearly and logically organized, good transitions	5		

<b>Presentation (20%)</b>			
<b>Correct spelling, grammar, and syntax</b>	<b>10</b>		
<b>Clear and easy to read</b>	<b>10</b>		
<b>Quality of Layout and Graphics (10%)</b>	<b>10</b>		
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

*Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence Selecting and using information to investigate a point of view or conclusion</b>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.

<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.

<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.
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*Source: Association of American Colleges and Universities*

**6. Date revised:**

*Ho Chi Minh City, 10/08/2023*

*Head of School of Industrial Engineering and  
Management*

*(Signature)*



*Assoc. Prof. Dr. Nguyen Van Hop*



**VIETNAM NATIONAL UNIVERSITY HCMC  
INTERNATIONAL UNIVERSITY**  
**School of Industrial Engineering and Management**

**COURSE SYLLABUS**

**Course Name: MULTI-CRITERIA DECISION MAKING**

Course Code: **IS033IU**

**1. General information**

<b>Course designation</b>	This course provides basic concepts, tools and techniques of decision making for solving complex problems in production, services, and daily life. This course includes two parts: multi-attribute decision making (MADM) and multi-objective decision making (MODM).
<b>Semester(s) in which the course is taught</b>	1
<b>Person responsible for the course</b>	<i>Dr. Ha Thi Xuan Chi</i>
<b>Language</b>	English
<b>Relation to curriculum</b>	<i>Compulsory</i>
<b>Teaching methods</b>	<i>Lecture, lesson, project</i>
<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25
<b>Credit points</b>	3
<b>Required and recommended prerequisites for joining the course</b>	

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Course objectives</b>	Decision making is one of the important parts in operations research or management science. Decision making techniques help managers choose the best alternative based on quantitative and qualitative criteria or find the optimal solutions under many conflicts of objectives. Output analysis is also considered to draw inference of the actual problems. This course provides basic concepts, tools and techniques of decision making for solving complex problems in production, services, and daily life. This course includes two parts: multi-attribute decision making (MADM) and multi-objective decision making (MODM).	
<b>Course learning outcomes</b>	Upon the successful completion of this course students will be able to:	
	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>
	<b>Knowledge</b>	<b>CLO1. Able to build the procedure for decision making</b> <b>CLO2. Able to recognize MADM and MODM techniques</b> <b>CLO3. Able to model problems by using MADM techniques</b> <b>CLO4. Able to apply knowledge of deterministic models in operation research to formulate MODM models</b> <b>CLO5. Able to solve MODM problems by using MODM techniques</b> <b>CLO6. Able to read and interpret the solutions</b> <b>CLO7. Able to redesign the models to meet the requirements</b>
	<b>Skill</b>	<b>CLO8. Able to use Expert Choice software as a tool to solve AHP technique</b>
	<b>Attitude</b>	



<b>Content</b>	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1" data-bbox="448 360 1342 1133"> <thead> <tr> <th>Topic</th> <th>Weight</th> <th>Level</th> </tr> </thead> <tbody> <tr> <td>Introduction to MCDM</td> <td>1</td> <td>I, T</td> </tr> <tr> <td>Introduction to Multi-Attribute Decision Making Techniques: Simple Addictive Weight Technique, TOPSIS</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Analytic Hierarchy Process</td> <td>1</td> <td>T, U</td> </tr> <tr> <td>Introduce to Expert choice software to solve Analytic Hierarchy Process problems</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Fuzzy AHP</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Introduction to Multi-Objective Decision Making</td> <td>2</td> <td>I, T</td> </tr> <tr> <td>Minimum Deviation and Compromise Programming</td> <td>1</td> <td>T, U</td> </tr> <tr> <td>Goal Programming</td> <td>0.5</td> <td>T, U</td> </tr> <tr> <td>De Novo Technique</td> <td>0.5</td> <td>T, U</td> </tr> </tbody> </table>	Topic	Weight	Level	Introduction to MCDM	1	I, T	Introduction to Multi-Attribute Decision Making Techniques: Simple Addictive Weight Technique, TOPSIS	2	T, U	Analytic Hierarchy Process	1	T, U	Introduce to Expert choice software to solve Analytic Hierarchy Process problems	2	T, U	Fuzzy AHP	2	T, U	Introduction to Multi-Objective Decision Making	2	I, T	Minimum Deviation and Compromise Programming	1	T, U	Goal Programming	0.5	T, U	De Novo Technique	0.5	T, U
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<b>Examination forms</b>	Written Exam																														
<b>Study and examination requirements</b>	<p>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</p>																														
<b>Reading list</b>	<p><b>Textbooks:</b>  [1] <i>“Multiple Attribute Decision Making: Methods and applications”</i>. Gwo-Hshiung Tzeng &amp; Jih-Jeng Huang, CRC Press, Taylor &amp; Francis Group, 2011 by Taylor &amp; Francis Group.</p> <p><b>References:</b>  [2] Milan Zeleny, <i>Multiple Criteria Decision Making</i>, McGraw-Hill, 1982.</p> <p><b>Software:</b>  Expert choice</p>																														

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-...) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	x						
2	x						
3	x	x					
4	x	x					
5	x	x					
6	x	x					
7						x	
8						x	

### Intended Learning Outcomes

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
2		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
3		1.2a 1.2b	1.3d 1.3c	2.1a, 2.1b	2.2a		2.4a	2.5a	
4		1.2a 1.2b	1.3d 1.3c	2.1a, 2.1b	2.2a		2.4a	2.5a	
5		1.2a 1.2b	1.3c 1.3d	2.1a 2.1b	2.2a		2.4a	2.5a	
6		1.2a 1.2b	1.3c 1.3d	2.1a 2.1b	2.2a		2.4a	2.5a	

7		1.2a	1.3d		2.2b		2.4b	2.5a	
8		1.2a	1.3d		2.2b		2.4b	2.5a	

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction to MCDM	1, 2		Lecture	
2	Introduction to Multi-Attribute Decision Making Techniques: Simple Addictive Weight Technique, TOPSIS	2, 6, 7	HW1	Lecture Think pair-share HW	
3	Analytic Hierarchy Process	3, 6, 7	HW2	Lecture Think pair-share HW	
4&5	Introduce to Expert choice software to solve Analytic Hierarchy Process problems	3, 6, 7	HW3, Exam	Lecture Think pair-share HW	
6	Fuzzy AHP	2, 6, 7	HW4, Exam	Lecture, Class discussion and practice	
7	ELECTRE technique	2, 6, 7	HW5, Exam	Lecture, Class discussion and practice	
8	Review	2, 3, 6, 7	HW6, Exam	Lecture, Class discussion and practice	
9	Midterm exam				
10	Introduction to Multi-Objective Decision Making	4	Quiz 1	Lecture, Class discussion, Quiz	
11	Minimum Deviation and Compromise Programming	4, 5, 6, 7	Semester Project	Lecture, Class discussion, Group Project	
12	Goal Programming	4, 5, 6, 7	HW7, Exam	Lecture, Class discussion HW	
13	De Novo Technique	4, 5, 6, 7	HW8, Exam	Lecture, Class discussion, HW	
14	Review			Lecture	
15	Final exam				

### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4	CLO5	CLO6	CLO7	CLO8
Homework exercise /quizzes (15%)	... ...%P ass	HW1 60%%P ass	HW2 60%P ass	Quiz 1 60%Pas s	HW7, HW8	HW1 60%% Pass	HW1 60%% Pass	

		HW4, HW5 60% Pass	HW3, HW6 60% Pass	HW7, HW8 60%Pas s	60%P ass	HW2, HW3, HW4, HW5 60% Pass HW7, HW8 60%P ass	HW2, HW3, HW4, HW5 60% Pass HW7, HW8 60%P ass	
Group Project (15%)	60%P ass	60%Pas s		Group Project 60%Pas s	Group Projec t 60%P ass	Group Projec t 60%P ass	Group Projec t 60%P ass	
Midterm (30%)	60%P ass	60%Pas s	60%P ass	60%Pas s				
Final (40%)	60%P ass	60%Pas s	60%P ass	60%Pas s				

Note: %Pass: Target that 60% of students having scores greater than 50 out of 100.

## 5. Rubrics (optional)

### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (80%)</b>			
<b>Problem Identification: Be able to identify the objective(s), alternative(s) and criteria in the Industrial Engineering and Management field.</b>	<b>20</b>		
<b>Data collection and software usage: Know how to transform the data into the proper form and solve the models using computer-based software such as Expert Choice, Excel,..</b>	<b>20</b>		
<b>Methodology: Know how to apply proper decision-making techniques to solve the problem.</b>	<b>20</b>		
<b>Solution and Implementations: Be able to implement the solution in practices and do the output analysis.</b>	<b>20</b>		
<b>Report writing and Presentation (20%)</b>			
<b>Correct spelling, grammar, and syntax</b>	<b>10</b>		
<b>Clear and easy to read</b>	<b>10</b>		
<b>TOTAL SCORE</b>		<b>100</b>	

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
<b>5</b>	<b>Demonstrates complete understanding of the problem. All requirements of task are included in response</b>
<b>4</b>	<b>Demonstrates considerable understanding of the problem. All requirements of task are included.</b>
<b>3</b>	<b>Demonstrates partial understanding of the problem. Most requirements of task are included.</b>
<b>2</b>	<b>Demonstrates little understanding of the problem. Many requirements of task are missing.</b>
<b>1</b>	<b>Demonstrates no understanding of the problem.</b>
<b>0</b>	<b>No response/task not attempted</b>

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.

<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

### Oral communication value rubric for evaluating presentation tasks:

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised:

*Ho Chi Minh City, dd/mm/yyyy*  
*Dean of School of Industrial Engineering and*  
*Management*

*(Signature)*

A handwritten signature in blue ink, consisting of stylized, cursive letters that appear to be 'N.V.H.' followed by a flourish.

*Assoc. Prof. Dr. Nguyen Van Hop*



### COURSE SYLLABUS

## Course Name: COLD CHAIN SYSTEMS

Course Code: IS105IU

#### 1. General information

<b>Course designation</b>	<i>This is a course about the cold chain system, which is the technology and process that allows for the safe transport of temperature-sensitive goods and products along the supply chain. It relies heavily on science to evaluate and accommodate for the link between temperature and perishability such as: meat and seafood, produce, medical supplies and pharmaceuticals. Besides that, the course will introduce technologies that rely on physical means to ensure appropriate temperature conditions along the supply chain, and processes that consist of a series of tasks to prepare, store, transport, and monitor temperature-sensitive products.</i>
<b>Semester(s) in which the course is taught</b>	6 and 8
<b>Person responsible for the course</b>	<i>Logistics and Supply Chain Management Lecturers</i>
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Lecture, lesson, project.
<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 70 Contact hours (please specify whether lecture and assignments): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organization of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.



<b>Credit points</b>	<b>3</b>	
<b>Required and recommended prerequisites for joining the course</b>	<i>Student have to complete the course of Principles of Logistic and Supply Chain Management and Warehouse Engineering Management</i>	
<b>Course objectives</b>	Students will be provided with knowledge and skills of fundamental concepts, business processes and basic models/tools to solve problems in different stages of cold chain systems. Students will be able to apply the real-world concepts discussed upon entering the workforce and will be better prepared to succeed in their careers.	
<b>Course learning outcomes</b>	Upon the successful completion of this course students will be able to:	
	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>
	<b>Knowledge</b>	<b>CLO1. Students will be able to understand the key concepts of cold chain (CC) and cold chain systems (CCS), recognize and solve complex tasks and problems across several disciplines from global, economic, environmental and societal aspects.</b>
	<b>Skill</b>	<b>CLO2. Students will be able to identify, abstract, structure, formulate, and solve CC problems by applying principles of LSCM to evaluate, plan, choose and apply adequate methods.</b>
	<b>Attitude</b>	<b>CLO3. Students will have integrative knowledge of soft skills and foreign language, have positive leadership attitude in both self-learning and group work, especially working in groups solving CC problems.</b>

Content	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p><b>Weight: lecture and practice session</b></p> <p><b>Teaching levels: I (Introduce); T (Teach); U (Utilize)</b></p>		
Topic	Content	Weight (hour)	Level
Introduction to Cold Chain Systems	Cold Chain Management Historical and Modern Development Basic components for Cold Chain Cold Chain Regulations and Standards	3	I
Cold chain logistics	Principles of Cold Chain Logistics Features of Cold Chain Logistics Structure of Cold Chain Logistics Traditional Supply Chain Versus Cold Chain Management	3	I
Cold Chain Warehouse	Introduction to Cold Chain Warehouse Cold Chain Warehouse Operations Product Characteristics Facilities and Equipment in Cold Chain Warehouse	6	I, T, U
Cold Chain transportation	Introduction to cold chain transportation Product Characteristics of the Commodities in transportation Multi-commodity Cold Storage Management Methods to Define Optimal Target Temperature in Transportation	3	I, T, U
Cold chain last mile delivery	Introduction to cold chain last mile delivery Practices of cold chain last mile delivery Technologies and methods to improve efficiency of cold chain last mile delivery	3	I, T, U
Cold chain technologies and equipment	Thermometers Chart Recorder Time-temperature indicator Radio Frequency Identification and Sensors Wireless Sensor Networks and Internet	3	I, T, U

		of Things in Cold Integration of Tools and Technologies for Cold Chain		
	<b>Midterm Exam</b>			
	Temperature Management in Cold Chain	Analysis on Product Characteristics of the Commodities Multi-commodity Cold Storage Management Optimal Target Temperature Methods to Define Optimal Target Temperature	3	I, T, U
	Quality Assessment in Cold Chain	Quality Assessment Using Wireless Sensors Respiratory Metabolism Quality Assessment Methodologies	6	I, T, U
	Design and Implementation of a Smart Cold Chain and Case Study	Smart Refrigerator: A Smart Appliance for Smart Home Common Issues and Challenges with Typical Refrigerator The essentials of a Smart Refrigerator Development of Smart Refrigerators Common Concerns About Smart Refrigerators Design and Development	6	I, T, U
	Cold Chain Practices	Food Cold Chain Medicinal Cold Chain Vaccine Cold Chain Socio-economic and Environmental Impacts of Cold Chain	6	I, T, U
	Group project presentation		3	U
	<b>Final Exam</b>			
<b>Examination forms</b>	<b>Writing examination</b>			
<b>Study and examination requirements</b>	<b>Attendance: A minimum attendance of 70 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</b> <b>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</b>			

<b>Reading list</b>	<b>[1] Aung, M. M., &amp; Chang, Y. S. (2022). Cold Chain Management. Springer International Publishing AG.</b>
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## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-3) and Program/Student Learning Outcomes (SLO) (1-7) is shown in the following table:

CLO	PLO/SLO						
	1	2	3	4	5	6	7
1		x					
2	x						
3			x		x		

### *Student Learning Outcomes*

#### *Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

	<b>ASIIN learning outcomes</b>
--	--------------------------------

CLO	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1									
2									
3									

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction to Cold Chain Systems	CLO 1		Lecture presentation, in-class discussion	Reading [1] , [2]
2	Cold chain logistics	CLO 1,2	Group assignment – task 1	Lecture presentation, in-class discussion	Reading [1] , [2]
3-4	Cold Chain Warehouse	CLO 1,2	Group assignment – task 2	Lecture presentation, in-class discussion	Reading [1] , [2]
5	Cold Chain transportation	CLO 1, 2	Group assignment – task 3	Lecture presentation, in-class discussion	Reading [1] , [2]
6	Cold chain last mile delivery	CLO 1,2	Group assignment – task 4	Lecture presentation, in-class discussion	Reading [1] , [2]
7	Cold chain technologies and equipment	CLO 1, 2	Group assignment – task 5	Lecture presentation, in-class discussion	Reading [1] , [2]
8-9	<b>Midterm</b>				
10	Temperature Management in Cold Chain	CLO 1	Group assignment – task 4	Lecture presentation, in-class discussion	Reading [1] , [2]

11-12	Quality Assessment in Cold Chain	CLO 1,2	Group assignment – task 5	Lecture presentation, in-class discussion	Reading [1] , [2]
13-14	Design and Implementation of a Smart Cold Chain and Case Study	CLO 1,2	Group assignment – task 6	Lecture presentation, in-class discussion	Reading [1] , [2]
15	Cold Chain Practices	CLO 1,2	Group assignment – task7	Lecture presentation, in-class discussion	Reading [1] , [2]
16	Group project presentation	CLO 3	Report and oral presentation		
17	Final exam				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3
Group assignment - tasks (10%)	Group assignment - tasks 60% Pass	Group assignment - tasks 60% Pass	
Group projects (20%)			Group project 80% Pass
Midterm exam (30%)	60% Pass	60% Pass	
Final exam (40%)	60% Pass	60% Pass	

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (60%)</b>			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant	15		

background and prior work			
Analysis and discussion demonstrate good subject mastery	30		
Summary and conclusions appropriate and complete	5		
<b>Organization (10%)</b>			
Distinct introduction, body, conclusions	5		
Content clearly and logically organized, good transitions	5		
<b>Presentation (20%)</b>			
Correct spelling, grammar, and syntax	10		
Clear and easy to read	10		
<b>Quality of Layout and Graphics (10%)</b>	10		
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

*Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
Explanation of issues	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.

Evidence <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
Influence of context and assumptions	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
Student's position (perspective, thesis/hypothesis)	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
Conclusions and related outcomes (implications and consequences)	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

### Oral communication value rubric for evaluating presentation tasks:

	Capstone	Milestone		Benchmark
	4	3	2	1
Organization	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
Language	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.



<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised: April 13th, 2022

*Ho Chi Minh City, 10/08/2023*  
**Dean of School of Industrial Engineering  
and Management**  
*(Signature)*



**Assoc. Prof. Dr. Nguyen Van Hop**

**COURSE SYLLABUS****Course Name: E-LOGISTICS AND E-SUPPLY CHAIN  
MANAGEMENT**Course Code: **IS062IU****1. General information**

<b>Course designation</b>	<i>This course introduces supply chain systems for e-commerce. Topics will cover all aspects of an e-supply chain system from different e-commerce models and e-supply chain structure, demand forecasting, e-procurement, customer segmentation and e-CRM, e-logistics system design, e-manufacturing. E-warehousing and e-fulfillment center, e-shipping and e-distribution system, and some OR applications in e-supply chain problems.</i>
<b>Semester(s) in which the course is taught</b>	1
<b>Person responsible for the course</b>	Assoc. Prof. Nguyen Van Hop
<b>Language</b>	English
<b>Relation to curriculum</b>	Elective
<b>Teaching methods</b>	Lecture, lesson, project
<b>Workload (incl. contact hours, self-study hours)</b>	<i>(Estimated) Total workload:45 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 42 lecture hours Private study including examination preparation, specified in hours<sup>1</sup>: 3 hrs for project presentation</i>
<b>Credit points</b>	3 (5 ECTS)

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Required and recommended prerequisites for joining the course</b>									
<b>Course objectives</b>	<p>This course aims to provide for students:</p> <ul style="list-style-type: none"> <li>• To understand the components of an e-supply chain system and how to efficiently manage, coordinate, improve, or design/re-design the whole e-supply chain system or its components;</li> <li>• To discuss practical issues in e-supply chain management as well as the solutions for such issues;</li> <li>• To develop skill in applying a variety of techniques to solve e-logistics/supply chain problems.</li> </ul>								
<b>Course learning outcomes</b>	<p>Upon the successful completion of this course students will be able to:</p> <table border="1" data-bbox="448 763 1412 1599"> <thead> <tr> <th data-bbox="448 763 699 853"><b>Competency level</b></th> <th data-bbox="699 763 1412 853"><b>Course learning outcome (CLO)</b></th> </tr> </thead> <tbody> <tr> <td data-bbox="448 853 699 1066"><b>Knowledge</b></td> <td data-bbox="699 853 1412 1066"><b>CLO1. Understanding the e-business models and the components of an e-supply chain system to support running smoothly these business processes. Comparing the differences between the traditional supply chain and the e-supply chain.</b></td> </tr> <tr> <td data-bbox="448 1066 699 1391"><b>Skill</b></td> <td data-bbox="699 1066 1412 1391"><b>CLO2. Identify various issues in e-supply chain systems. Apply different optimization and advanced advanced knowledge of natural sciences, mathematics and engineering to solve complex problems arisen in e-Business processes by collecting input data, analyzing parameters, doing literature review, conducting detailed research and experiments, and interpretation of data and solutions.</b></td> </tr> <tr> <td data-bbox="448 1391 699 1599"><b>Attitude</b></td> <td data-bbox="699 1391 1412 1599"><b>CLO3. Develop teamworking (leadership, organize, plan, and manage the projects), soft and professional (communication, decision making) skills and apply ethical practices to handle issues in the working environment.</b></td> </tr> </tbody> </table>	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>	<b>Knowledge</b>	<b>CLO1. Understanding the e-business models and the components of an e-supply chain system to support running smoothly these business processes. Comparing the differences between the traditional supply chain and the e-supply chain.</b>	<b>Skill</b>	<b>CLO2. Identify various issues in e-supply chain systems. Apply different optimization and advanced advanced knowledge of natural sciences, mathematics and engineering to solve complex problems arisen in e-Business processes by collecting input data, analyzing parameters, doing literature review, conducting detailed research and experiments, and interpretation of data and solutions.</b>	<b>Attitude</b>	<b>CLO3. Develop teamworking (leadership, organize, plan, and manage the projects), soft and professional (communication, decision making) skills and apply ethical practices to handle issues in the working environment.</b>
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<b>Content</b>	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1" data-bbox="448 360 1342 1115"> <thead> <tr> <th data-bbox="448 360 1074 427">Topic</th> <th data-bbox="1074 360 1206 427">Weight</th> <th data-bbox="1206 360 1342 427">Level</th> </tr> </thead> <tbody> <tr> <td data-bbox="448 427 1074 495">Lecture 1: Introduction to supply chain management in e-Business</td> <td data-bbox="1074 427 1206 495">1</td> <td data-bbox="1206 427 1342 495">I, T, U</td> </tr> <tr> <td data-bbox="448 495 1074 562">Lecture 2: e-Business models</td> <td data-bbox="1074 495 1206 562">1</td> <td data-bbox="1206 495 1342 562">I, T, U</td> </tr> <tr> <td data-bbox="448 562 1074 629">Lecture 3: Forecasting demand with big data</td> <td data-bbox="1074 562 1206 629">1</td> <td data-bbox="1206 562 1342 629">I, T, U</td> </tr> <tr> <td data-bbox="448 629 1074 696">Lecture 4: e-Procurement</td> <td data-bbox="1074 629 1206 696">1</td> <td data-bbox="1206 629 1342 696">I, T, U</td> </tr> <tr> <td data-bbox="448 696 1074 763">Lecture 5: e-CRM</td> <td data-bbox="1074 696 1206 763">2</td> <td data-bbox="1206 696 1342 763">I, T, U</td> </tr> <tr> <td data-bbox="448 763 1074 831">Lecture 6: Manufacturing in the age of e-Business</td> <td data-bbox="1074 763 1206 831">1</td> <td data-bbox="1206 763 1342 831">I, T, U</td> </tr> <tr> <td data-bbox="448 831 1074 898">Lecture 7: e-Logistics</td> <td data-bbox="1074 831 1206 898">2</td> <td data-bbox="1206 831 1342 898">I, T, U</td> </tr> <tr> <td data-bbox="448 898 1074 965">Lecture 8: e-Warehousing and e-fulfillment center</td> <td data-bbox="1074 898 1206 965">2</td> <td data-bbox="1206 898 1342 965">I, T, U</td> </tr> <tr> <td data-bbox="448 965 1074 1032">Lecture 9: e-Distribution and e-shipping</td> <td data-bbox="1074 965 1206 1032">2</td> <td data-bbox="1206 965 1342 1032">I, T, U</td> </tr> <tr> <td data-bbox="448 1032 1074 1099">Lecture 10: OR applications in e-supply chain</td> <td data-bbox="1074 1032 1206 1099">1</td> <td data-bbox="1206 1032 1342 1099">I, T, U</td> </tr> </tbody> </table>	Topic	Weight	Level	Lecture 1: Introduction to supply chain management in e-Business	1	I, T, U	Lecture 2: e-Business models	1	I, T, U	Lecture 3: Forecasting demand with big data	1	I, T, U	Lecture 4: e-Procurement	1	I, T, U	Lecture 5: e-CRM	2	I, T, U	Lecture 6: Manufacturing in the age of e-Business	1	I, T, U	Lecture 7: e-Logistics	2	I, T, U	Lecture 8: e-Warehousing and e-fulfillment center	2	I, T, U	Lecture 9: e-Distribution and e-shipping	2	I, T, U	Lecture 10: OR applications in e-supply chain	1	I, T, U
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<b>Examination forms</b>	Written Examination																																	
<b>Study and examination requirements</b>	<p>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p>Assignments/ Examination: Students must have more than 50/100 points overall to pass this course.</p>																																	

<b>Reading list</b>	<p>Textbooks:</p> <ul style="list-style-type: none"> <li>- Chaffey D. and Hemphill T., Digital business and E-Commerce management, Pearson, 2019.</li> <li>- Ross D. F., Introduction to E-Supply Chain Management: Engaging Technology to Build Market – Winning Business Partnerships, St.Lucie Press, 2003. (e-book, <a href="https://www.scribd.com/document/51582619/e-supply-chain-book">https://www.scribd.com/document/51582619/e-supply-chain-book</a>)</li> <li>- Wang Y. and Pettit S., E-logistics: Managing your digital supply chains for competitive advantage, KoganPage, 2016.</li> </ul> <p>References:</p> <ul style="list-style-type: none"> <li>- Simchi-Levi D., Chen X., and Bramel J., The Logic of Logistics: Theory, Algorithms, and Applications for Logistics Management. Springer Series in Operations Research and Financial Engineering: 2014.</li> <li>- Deborah L. Bayles, <i>E-commerce Logistics and Fulfillment: Delivering the Goods</i>, Prentice Hall, 2001.</li> <li>- Graham, D., Manikas, I., and Folinias, D., <i>E-Logistics and E-Supply Chain Management: Applications for Evolving Business</i>, 1<sup>st</sup> edition, IGI Global, 2013.</li> <li>- Adam Robinson, <i>E-Commerce Logistics: Background &amp; Considerations for Manufacturers &amp; Distributors</i>, Cerasis, 2016, (e-book, <a href="http://cerasis.com/category/e-books/">http://cerasis.com/category/e-books/</a>)</li> <li>- Janice Reynolds, <i>Logistics and Fulfillment for E-Business: A Practical Guide to Mastering Back Office Functions for Online Commerce</i>.CMP Books, 2001</li> <li>- Dave Chaffey, <i>E-Business &amp; E-Commerce Management: Strategy, implementation, and practice, 5th ed.</i> Harlow: Pearson Education Limited, 2011.</li> <li>- Janice Reynolds, <i>Logistics and Fulfillment for E-Business: A Practical Guide to Mastering Back Office Functions for Online Commerce</i>.CMP Books, 2001</li> </ul>
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## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-...) and Intended Learning Outcomes (ILO) (1 -7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	x						x
2	x	x				x	
3			x	x	x		

### *Intended Learning Outcomes (ILO)*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*

6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1	1.1a, 1.1b, 1.1c	1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b	2.2a	2.3a	2.4c		
2		1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b	2.2a, 2.2b		2.4a, 2.4b	2.5a	
3	1.1b,1 .1c		1.3a, 1.3b, 1.3c				2.4b	2.5a, 2.5b	2.6a, 2.6b

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Lecture 1: Introduction to supply chain management in e-Business	1	Quiz/HW	Lecture Group forming. Class discussion Read book & lecture 2.	
2	Lecture 2: e-Business models	1	Quiz/HW	Lecture Class discussion Read book & lecture 3.	
3	Lecture 3: Forecasting demand with big data	1	Quiz/HW	Lecture Class discussion Read book & lecture 4.	
4 & 5	Lecture 4: e-Procurement	1	Quiz/HW	Lecture Class discussion Read book & lecture 5.	
6 & 7	Lecture 5: e-CRM	1, 2	Quiz/HW	Lecture Class discussion.	
	Midterm		Written Exam		
8	Lecture 6: Manufacturing in the age of e-Business	1, 2	Quiz/HW	Lecture Class discussion Read book & lecture 7.	
9 & 10	Lecture 7: e-Logistics	1, 2	Quiz/HW	Lecture Class discussion Read book & lecture 8.	
11 & 12	Lecture 8: e-Warehousing and e-fulfillment center	1, 2	Quiz/HW	Lecture Class discussion Read book & lecture 9.	
13	Lecture 9: e-Distribution and e-shipping	1, 2	Quiz/HW	Lecture Class discussion Read book & lecture 10	
14	Lecture 10: OR applications in e-SCM	1,2	Quiz/HW	Lecture Class discussion	
15	Project report and presentation	2,3	Project	Group presentations Class discussion	
	Final exam		Written Exam		

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3
Quizzes and homework (15%)	60% Pass	60% Pass	100% Pass
Project (15%)	60% Pass	60% Pass	100% Pass
Midterm Exam (30%)	60% Pass	60% Pass	90% Pass
Final Exam (40%)	60% Pass	60% Pass	90% Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Semester Project Report			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Part 1. Problem (25%)</b>			
<b>Criterion 1: Problem Statement</b>	<b>10</b>		
<b>Criterion 2: Objectives of Study</b>	<b>5</b>		
<b>Criterion 3: Scope and Limitations</b>	<b>5</b>		
<b>Criterion 4: Literature Review</b>	<b>5</b>		
<b>Part 2. Proposed System Design and Solution (40%)</b>			
<b>Criterion 1: Proposed System</b>	<b>10</b>		
<b>Criterion 2: Proposed Solution</b>	<b>15</b>		
<b>Criterion 3: New Contribution</b>	<b>15</b>		
<b>Part 3. Results and Validation (35%)</b>			
<b>Criterion 1: Results</b>	<b>15</b>		
<b>Criterion 2: Validation</b>	<b>20</b>		
<b>TOTAL SCORE</b>		<b>100</b>	

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.



<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.
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Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone		Milestone		Benchmark
	4	3	2	1	
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.	
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.	
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.	
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.	
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.	

Source: Association of American Colleges and Universities

**6. Date revised: 10/5/2022**

*Ho Chi Minh City, dd/mm/yyyy*  
*Dean of School of Industrial Engineering and*  
*Management*

*(Signature)*

A handwritten signature in blue ink, consisting of stylized, cursive letters that appear to be 'N.V.H.' followed by a flourish.

*Assoc. Prof. Dr. Nguyen Van Hop*



## COURSE SYLLABUS

### Course Name: Supply Chain Modelling and Simulation

Course Code: IS107IU

#### 1. General information

<b>Course designation</b>	<i>This course introduces decision modelling and simulation approaches for logistics and supply chain management. Modelling includes the mathematical and logical representation of a system, entity, phenomenon or process. Simulation is a method for implementing a model over time in an effort to design, test, or analyze a “real-life” system. Modelling tools will be used with a focus on a general purpose and a specialization with specific software tools (i.e. anyLogistix). The course also covers supply chain simulation and optimization examples via developing and building models and discusses how to use these models and their simulation and optimization results to improve management decision-making. Along with individual assignments, students will work in groups to build a simulation that addresses a “real-life” problem.</i>
<b>Semester(s) in which the course is taught</b>	7
<b>Person responsible for the course</b>	
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Lecture, lesson, project.

<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 90 Contact hours (please specify whether lecture and assignments): 60 Private study including examination preparation, specified in hours <sup>1</sup> : 30										
<b>Credit points</b>	3 (2 theory credits + 1 lab credit)										
<b>Required and recommended prerequisites for joining the course</b>	<i>Student have to complete the courses of Deterministic Models in OR, Probabilistic Models in OR, Logistics and supply chain design</i>										
<b>Course objectives</b>	<i>Students will be provided with knowledge and skills from building models and developing simulation for logistics and supply chain management. Students will be able to gain experience on applying and analyzing the simulation results based on real world supply chain case studies, which results in the improve management decision-making.</i>										
<b>Course learning outcomes</b>	<p>Upon the successful completion of this course students will be able to:</p> <table border="1"> <thead> <tr> <th>Competency level</th> <th>Course learning outcome (CLO)</th> </tr> </thead> <tbody> <tr> <td>Knowledge</td> <td>CLO1. Understand modeling of a system, entity, phenomenon or process for logistics and supply chain management using various levels of anyLogistix simulation software. Analyze the strategic, tactical, and operational supply-chain decisions such as facility location, vehicle routing, and inventory management from the simulation results.</td> </tr> <tr> <td>Skill</td> <td>CLO2. Develop and obtain the three core skills such as Critical Thinking Skills, Empirical and Quantitative Skills, and Teamwork Skills.</td> </tr> <tr> <td>Attitude</td> <td>CLO3. Appreciate the important of technological impact on education of the logistics and supply chain management area. Have comprehensive and ethical concerns about social, economic and environmental aspects</td> </tr> <tr> <td>Skill</td> <td>CLO4. Able to collaborate and/or lead in a project team, plan tasks and meet project objectives. Able to write a technical report and give presentation before class</td> </tr> </tbody> </table>	Competency level	Course learning outcome (CLO)	Knowledge	CLO1. Understand modeling of a system, entity, phenomenon or process for logistics and supply chain management using various levels of anyLogistix simulation software. Analyze the strategic, tactical, and operational supply-chain decisions such as facility location, vehicle routing, and inventory management from the simulation results.	Skill	CLO2. Develop and obtain the three core skills such as Critical Thinking Skills, Empirical and Quantitative Skills, and Teamwork Skills.	Attitude	CLO3. Appreciate the important of technological impact on education of the logistics and supply chain management area. Have comprehensive and ethical concerns about social, economic and environmental aspects	Skill	CLO4. Able to collaborate and/or lead in a project team, plan tasks and meet project objectives. Able to write a technical report and give presentation before class
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Skill	CLO4. Able to collaborate and/or lead in a project team, plan tasks and meet project objectives. Able to write a technical report and give presentation before class										

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Content</b>	<i>The description of the contents should clearly indicate the weighting of the content and the level.</i>		
	Weight: lecture and practice session		
	Teaching levels: I (Introduce); T (Teach); U (Utilize)		
	<b>Theory</b>		
	<b>Topic</b>	<b>Weight (hour)</b>	<b>Level</b>
	Introduction and conceptual framework for supply chain simulation		I, T, U
	Review of Basic Probability and Statistics		I, T, U
	Theoretical background and Principles of Decision-making support in SCM. Introduction to anyLogistix		I, T, U
	Models for Facility Location and Greenfield Analysis		I, T, U
	Network Optimization – Distribution Network design and Master Planning		I, T, U
	Midterm Exam Review		I, T, U
	<b>Midterm exam</b>		
	Transportation Optimization – Vehicle Routing Problem		I, T, U
	Dynamic Simulation – Inventory, Production and Sourcing Policies.		I, T, U
	Risk Management in Supply chain (Bullwhip effect and Ripple effect)		I, T, U
	Case studies: using anyLogistix software		I, T, U
	Group project presentation and Final Exam Review		I, T, U
	<b>Final Exam</b>		
	<b>Laboratory</b>		
	<b>Topic</b>	<b>Weight (hour)</b>	<b>Level</b>
	Greenfield Analysis (GFA)		I, T, U
	<ul style="list-style-type: none"> <li>• Simple GFA</li> <li>• Multi-echelon GFA</li> </ul>		

	Network Optimization (NO) <ul style="list-style-type: none"> <li>• Distribution Network</li> <li>• 2-tier Distribution Network</li> </ul>		I, T, U
	Master planning <ul style="list-style-type: none"> <li>• Distribution planning</li> <li>• Distribution and Production</li> </ul>		I, T, U
	Review for Midterm Exam		U
<b><i>Midterm exam</i></b>			
	Transportation Optimization (TO) <ul style="list-style-type: none"> <li>• Transportation network Optimization</li> <li>• Impact of transportation policies</li> </ul>		I, T, U
	Dynamic Simulation <ul style="list-style-type: none"> <li>• Production factories</li> <li>• Sourcing Policies</li> <li>• What-if analysis</li> </ul>		I, T, U
	Risk Analysis in Supply chain <ul style="list-style-type: none"> <li>• Bullwhip effect</li> <li>• Batching and Ordering rules</li> <li>• Ripple effect</li> </ul>		I, T, U
	Review for Final Exam		U
<b><i>Final Exam</i></b>			
<b>Examination forms</b>	Writing examination		
<b>Study and examination requirements</b>	Attendance: A minimum attendance of 70 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged. Assignments/Examination: Students must have more than 50/100 points overall to pass this course.		

<b>Reading list</b>	<p>[1] Campuzano, F. and Mula, J. (2011). Supply chain simulation: A system dynamics approach for improving performance. Springer Science &amp; Business Media.</p> <p>[2] Chopra, S. and Meindl, P. (2016). Supply chain management: strategy, planning, and operation. Pearson Education.</p> <p>[3] Ivanov, D., Tsipoulanis, A. and Schönberger, J. (2021). Global supply chain and operations management. Springer International Publishing.</p> <p>[4] Ivanov, D., Tsipoulanis (2021). Supply chain simulation and optimization with anyLogistix. Berlin School of Economics and Law.</p> <p>[5] Law, A. M., Kelton, W. D., &amp; Kelton, W. D. (2014). Simulation modeling and analysis. 5th Edition. New York: Mcgraw-hill.</p>
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## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-3) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	x						
2		x					
3						x	
4			x		x		

Intended Learning Outcomes (*ABET Student Outcomes*)

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
2		1.2b	1.3c	2.1a 2.1b			2.4a	2.5a	
3		1.2a	1.3d		2.2b		2.4b	2.5a	
4	1.1c		1.3a 1.3b						2.6a

### 3. Planned learning activities and teaching methods

#### 3.1. Theory

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction and conceptual framework for supply chain simulation	CLO 1		Lecture presentation, in-class discussion, group forming	Reading [1]
2	Review of Basic Probability and Statistics	CLO 1,2	Quiz	Lecture presentation, in-class discussion	Reading [5]
3	Theoretical background and Principles of Decision-making support in SCM. Introduction to anyLogistix	CLO 1	Quiz	Lecture presentation, in-class discussion	Reading [1] , [4]
4	Models for Facility Location and Greenfield Analysis	CLO 1,2	Group assignment	Lecture presentation, in-class discussion	Reading [2] , [3], [4]
5-6	Network Optimization – Distribution Network design and Master Planning	CLO 1, 2	Group assignment	Lecture presentation, in-class discussion	Reading [2] , [3], [4]
7	Midterm Exam Review	CLO 2, 3	Project presentation	In-class discussion, wrap-up	
	<b>Midterm exam</b>				
8	Transportation Optimization – Vehicle Routing Problem	CLO 1, 2	Group assignment	Lecture presentation, in-class discussion	Reading [2] , [3], [4]
9-10	Dynamic Simulation – Inventory, Production and Sourcing Policies.	CLO 1,2	Group assignment	Lecture presentation, in-class discussion	Reading [2] , [3], [4]
11-12	Risk Management in Supply chain (Bullwhip effect and Riple effect)	CLO 1,2	Group assignment	Lecture presentation, in-class discussion	Reading [2] , [3], [4]



13-14	Case studies: using anyLogistix software	CLO 2, 3	Oral presentation	In-class discussion	Reading [4] and Articles
15	Group project presentation and Final Exam Review	CLO 2, 3	Project presentation	In-class discussion, wrap-up	
<b>Final exam</b>					

### 3.2. Laboratory

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Greenfield Analysis (GFA) <ul style="list-style-type: none"> <li>Simple GFA</li> <li>Multi-echelon GFA</li> </ul>	CLO 1, 3	Homework	Install the software, practice with computer	Reading Lecture Notes
2	Network Optimization (NO) <ul style="list-style-type: none"> <li>Distribution Network</li> <li>2-tier Distribution Network</li> </ul>	CLO 1, 3	Homework	Practice with computer, in-class discussion	Reading Lecture Notes
3	Master planning <ul style="list-style-type: none"> <li>Distribution planning and Production</li> </ul>	CLO 1, 3	Homework	Practice with computer, in-class discussion	Reading Lecture Notes
4	Review for Midterm Exam	CLO 1,2		In-class discussion, wrap-up	
<b>Midterm exam</b>					
5	Transportation Optimization (TO) <ul style="list-style-type: none"> <li>Transportation network Optimization</li> <li>Impact of transportation policies</li> </ul>	CLO 1, 3	Homework	Practice with computers, in-class discussion	Reading Lecture Notes
6	Dynamic Simulation <ul style="list-style-type: none"> <li>Production factories</li> <li>Sourcing Policies</li> <li>What-if analysis</li> </ul>	CLO 1, 3	Homework	Practice with computers, in-class discussion	Reading Lecture Notes
7	Risk Analysis in Supply chain <ul style="list-style-type: none"> <li>Bullwhip effect and</li> <li>Batching and Ordering rules</li> <li>Ripple effect</li> </ul>	CLO 1, 3	Homework	Practice with computers, in-class discussion	Reading Lecture Notes

8	Review for Final Exam	CLO 1, 2		In-class discussion, wrap-up	
<b>Final exam</b>					

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
<b>Process assessment (10%)</b>	Group assignment/Quiz 60% Pass	Group assignment/Quiz 60% Pass	Homework 60% Pass	
<b>Group projects (20%)</b>		Group project 80% Pass	Group project 80% Pass	Group project 80% Pass
<b>Midterm assessment (30%)</b>	Theory/Laboratory midterm exam 60% Pass		Laboratory midterm exam 60% Pass	
<b>Final assessment (40%)</b>	Theory/Laboratory final exam 60% Pass		Laboratory final exam 60% Pass	

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (60%)</b>			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	30		
Summary and conclusions appropriate and complete	5		
<b>Organization (10%)</b>			
Distinct introduction, body, conclusions	5		
Content clearly and logically organized, good transitions	5		

<b>Presentation (20%)</b>			
<b>Correct spelling, grammar, and syntax</b>	<b>10</b>		
<b>Clear and easy to read</b>	<b>10</b>		
<b>Quality of Layout and Graphics (10%)</b>	<b>10</b>		
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

*Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence Selecting and using information to investigate a point of view or conclusion</b>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.

<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.

<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.
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*Source: Association of American Colleges and Universities*

**6. Date revised:**

*Ho Chi Minh City, 10/08/2023*

*Head of School of Industrial Engineering and  
Management*

*(Signature)*



*Assoc. Prof. Dr. Nguyen Van Hop*



## COURSE SYLLABUS

### Course Name: Decision Analytics

Course Code: IS100IU

#### 1. General information

Course designation	<i>Decision Analytics</i>
Semester(s) in which the course is taught	
Person responsible for the course	<i>Please indicate a specific person.</i>
Language	English
Relation to curriculum	<i>Compulsory / elective / specialisation</i> <i>Names of other study programmes with which the module is shared</i>
Teaching methods	<i>Lecture</i>
Workload (incl. contact hours, self-study hours)	<i>(Estimated) Total workload:</i> <i>Contact hours: 45 periods</i> <i>Private study including examination preparation, specified in hours<sup>1</sup>:</i>
Credit points	3
Required and recommended prerequisites for joining the course	Statistics and Probability

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

Course objectives	To introduce students to key concepts and fundamental approaches in quantitative analysis, and provide a foundation for decision-analytic modeling	
Course learning outcomes	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>
	<b>Knowledge</b>	<b>CLO1. Apply quantitative tools and analysis to improve decision-making</b>
	<b>Skill</b>	<b>CLO2. Able to use a collection of tools which are readily applicable in real-world managerial decision making</b>
	<b>Attitude</b>	<b>CLO3. Have quantitative reasoning ability</b>

Content	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1" data-bbox="437 495 1230 860"> <thead> <tr> <th>Topic</th> <th>Weight (hour)</th> <th>Level</th> </tr> </thead> <tbody> <tr> <td>Decision problem &amp; decision tree</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Value of information</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Risk &amp; uncertainties</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Sensitivity analysis</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Probability, Tornado Charts</td> <td>1</td> <td>T, U</td> </tr> <tr> <td>Random variables dependencies</td> <td>1</td> <td>T</td> </tr> <tr> <td>Monte Carlo simulation</td> <td>1</td> <td>T</td> </tr> <tr> <td>Optimization</td> <td>1</td> <td>T</td> </tr> <tr> <td>System dynamic</td> <td>2</td> <td>T,U</td> </tr> <tr> <td>Choice Models and Multi-Sided Market</td> <td>1</td> <td>I</td> </tr> </tbody> </table> <table border="1" data-bbox="437 958 1264 1760"> <thead> <tr> <th>Topic</th> <th>Weight (hour)</th> <th>Level</th> </tr> </thead> <tbody> <tr> <td>Structuring decision problem</td> <td>1</td> <td>I, T</td> </tr> <tr> <td>The decision matrix</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Influence Diagrams &amp; Decision Trees</td> <td>2</td> <td>I, T, U</td> </tr> <tr> <td>Decisions under Ignorance</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Sensitivity Analysis</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Probability decisions</td> <td>2</td> <td>I, T, U</td> </tr> <tr> <td>Optimization</td> <td></td> <td></td> </tr> <tr> <td>Expected Value</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Utility Theory</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Decisions under Risk</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Causal Decision Theory</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Evidential Decision Theory</td> <td></td> <td></td> </tr> <tr> <td>Game Theory</td> <td>2</td> <td>I, T, U</td> </tr> <tr> <td>Simulation</td> <td>1</td> <td>I, T, U</td> </tr> </tbody> </table>	Topic	Weight (hour)	Level	Decision problem & decision tree	2	T, U	Value of information	2	T, U	Risk & uncertainties	2	T, U	Sensitivity analysis	2	T, U	Probability, Tornado Charts	1	T, U	Random variables dependencies	1	T	Monte Carlo simulation	1	T	Optimization	1	T	System dynamic	2	T,U	Choice Models and Multi-Sided Market	1	I	Topic	Weight (hour)	Level	Structuring decision problem	1	I, T	The decision matrix	1	I, T, U	Influence Diagrams & Decision Trees	2	I, T, U	Decisions under Ignorance	1	I, T, U	Sensitivity Analysis	1	I, T, U	Probability decisions	2	I, T, U	Optimization			Expected Value	1	I, T, U	Utility Theory	1	I, T, U	Decisions under Risk	1	I, T, U	Causal Decision Theory	1	I, T, U	Evidential Decision Theory			Game Theory	2	I, T, U	Simulation	1	I, T, U
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Study and examination requirements	Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.  Assignments/Examination: Students must have more than 50/100 points overall to pass this course.
Reading list	[1] Edwards, W., Miles, R. F., & Von Winterfeldt, D. (2007). Advances in decision analysis. Cambridge, New York.  [2] Clemen, R. T., & Reilly, T. (2013). Making hard decisions with DecisionTools. Cengage Learning.  [3] Peterson, M. (2017). An introduction to decision theory. Cambridge University Press.  <i>Practice: EXCEL</i>

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) and Program/Student Learning Outcomes (SLO) is shown in the following table:

CLO	SLO						
	1	2	3	4	5	6	7
1							
2							
3							
4							

### *Program/Student Learning Outcomes (SLO)*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics.*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors.*
3. *an ability to communicate effectively with a range of audiences.*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts.*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives.*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions.*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

## 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	<ul style="list-style-type: none"> <li>• Introduction and Course Logistics</li> <li>• Elements of a Decision Problem</li> <li>• Decision Tree Basics; TreePlan</li> </ul>	1,2,3	Assignments, Exam		
2	<ul style="list-style-type: none"> <li>• Sensitivity Analysis</li> <li>• Value of Perfect Information</li> </ul>	1,2,3	Assignments, Exam		
3	<ul style="list-style-type: none"> <li>• Value of Sample Information</li> </ul>	1,2,3	Assignments, Exam		
4	<ul style="list-style-type: none"> <li>• Risk Profiles</li> </ul>	1,2,3	Assignments, Exam	Case study	
5	<ul style="list-style-type: none"> <li>• Risk Attitudes and Utility Functions</li> </ul>	1,2,3	Assignments, Exam		
6	<ul style="list-style-type: none"> <li>• Competitive Decision Making</li> <li>• Modeling Bargaining and Negotiation</li> </ul>	1,2,3	Assignments, Exam	Case study	
7	<ul style="list-style-type: none"> <li>Thinking about Probabilities</li> <li>Introduction to Monte-Carlo Simulation</li> </ul>	1,2,3	Assignments, Exam		
8	<ul style="list-style-type: none"> <li>• Review of Probability Distributions</li> <li>• Tornado Charts</li> </ul>	1,2,3	Assignments, Exam		
9	<ul style="list-style-type: none"> <li>• Identifying Important Uncertainties</li> </ul>	1,2,3	Assignments, Exam	Case study	
10	<ul style="list-style-type: none"> <li>• Dependence among Random Variables</li> </ul>	1,2,3	Assignments, Exam	Case study	
11	<ul style="list-style-type: none"> <li>• Sensitivity Analysis</li> <li>• Transportation Problems</li> </ul>	1,2,3	Assignments, Exam		
12	<ul style="list-style-type: none"> <li>• Introduction to Optimization</li> <li>• Using Solver</li> </ul>	1,2,3	Assignments, Exam		
13	<ul style="list-style-type: none"> <li>• Introduction to System Dynamics</li> <li>• Causal Loops</li> </ul>	1,2,3	Assignments, Exam	Case study	
14	<ul style="list-style-type: none"> <li>• Building and Validating System Dynamics Models</li> </ul>	1,2,3	Assignments, Exam		
15	<ul style="list-style-type: none"> <li>• Choice Models and Multi-Sided Market</li> </ul>	1,2,3	Assignments, Exam	Case study	

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Structuring decision problem: <ul style="list-style-type: none"> <li>• Defining a Decision Analytic Structure</li> <li>• Developing Objectives and Attributes</li> </ul>	1,2,3	Assignments, Exam		[1] chapter 6 7
2	The decision matrix: states, outcomes, acts, rival formalizations Decision tree	1,2,3	Assignments, Exam		[3] chapter 2
3	Influence Diagrams and the Fundamental Objectives Hierarchy Decision Trees and the Objectives Hierarchy	1,2,3	Assignments, Exam		[2] chapter 3,4

4	Decisions under Ignorance <ul style="list-style-type: none"> <li>• Dominance</li> <li>• Maximin, Leximin, Maximax and the Optimism–Pessimism Rule</li> <li>• Minimax Regret</li> <li>• Insufficient Reason</li> <li>• Randomized Acts</li> </ul>	1,2,3	Assignments, Exam		[3] Chapter 3
5	Sensitivity Analysis: sensitivity graph Tornado diagram	1,2,3	Assignments, Exam		[2] Chapter 5
6	Probability Basics Value of Perfect/Imperfect Information Value of Sample Information	1,2,3	Assignments, Exam		[2] Chapter 7 [3] Chapter 6
7	Thinking about Probabilities Bayesian proba models	1,2,3	Assignments, Exam		[2] Chapter 7 [3] Chapter 6
8	Venn diagrams Discrete Probability Distributions  Introduction to Optimization- Using Solver	1,2,3	Assignments, Exam		[2] Chapter 7 [3] Chapter 6
Midterm exam					
9	Expected Value Bayes' Theorem The Problem of Unknown Priors	1,2,3	Assignments, Exam		[2] Chapter 7 [3] Chapter 6
10	Utility and Risk Preferences Utility Theory How to Construct an Ordinal Scale Hedging	1,2,3	Assignments, Exam		[1] Chapter 12
11	Can Utility be Measured on a Ratio Scale? Risk Aversion Causal vs. Evidential Decision Theory	1,2,3	Assignments, Exam		[3] Chapter 5 [3] Chapter 9
12	Decisions under Risk The Axiomatic Approach Risk Paradoxes: Allais, Ellsberg, St. Petersburg, Pasadena, Two-Envelope  Risks and Risk attitude	1,2,3	Assignments, Exam		[3] Chapter 4 [2] Chapter 14
13	Newcomb's Problem Causal Decision Theory Evidential Decision Theory	1,2,3	Assignments, Exam		[3] Chapter 9

14	Game Theory Basic Concepts and Zero-sum Games Nonzero-sum and Cooperative Games	1,2,3	Assignments, Exam Assignments, Exam	[3] Chapter 11, 12
15	Simulation simulation and decision-tree models Sequential simulation Introduction to Monte-Carlo Simulation	1,2,3		[2] Chapter 11

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
In-class exercises/quizzes Homework,project (30%)	... ...%Pas s	... ...%Pas s	... ...%Pas s	... ...%Pass
Midterm (30%)	... ...%Pas s	... ...%Pas s	... ...%Pas s	... ...%Pass
Final exam (40%)	... ...%Pas s	... ...%Pas s	... ...%Pas s	... ...%Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Part 1..... (...%)</b>			
<b>Criterion 1:</b>			
<b>Criterion 2:</b>			
<b>Criterion 3:</b>			
<b>Criterion ...:</b>			
<b>Part 2..... (...%)</b>			
<b>Criterion 1 ...:</b>			
<b>Criterion ...:</b>			
<b>Part 3..... (...%)</b>			

<b>Criterion 1...:</b>			
<b>Criterion ...:</b>			
<b>Part ..... (....%)</b>			
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.

<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

*Source: Association of American Colleges and Universities*

**6. Date revised:**

*Ho Chi Minh City, 10/08/2023*  
*Dean of School of Industrial Engineering & Management*  
*(Signature)*



*Assoc. Prof. Dr. Nguyen Van Hop*

	<b>VIETNAM NATIONAL UNIVERSITY HCMC</b> <b>INTERNATIONAL UNIVERSITY</b> <b>School of Industrial Engineering and Management</b>
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### COURSE SYLLABUS

**Course Name: LSCM for E-Commerce Systems**

Course Code: IS106IU

#### 1. General information

<b>Course designation</b>	<b>This course introduce students both theory and practice of conducting business over the Internet and World Wide Web, i.e., E-Commerce business. The content includes four sections introduction, business strategies, technologies and integration.</b>
<b>Semester(s) in which the course is taught</b>	<b>5</b>
<b>Person responsible for the course</b>	
<b>Language</b>	<b>English</b>
<b>Relation to curriculum</b>	<b>Compulsory</b>
<b>Teaching methods</b>	<b>Lecture, lesson, project.</b>
<b>Workload (incl. contact hours, self-study hours)</b>	<b>(Estimated) Total workload: 70 Contact hours (please specify whether lecture and assignments): 45 Private study including examination preparation, specified in hours<sup>1</sup>: 25</b>
<b>Credit points</b>	<b>3</b>

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.



<b>Required and recommended prerequisites for joining the course</b>	<i>N.A</i>									
<b>Course objectives</b>	<b>Students will be provided with complete coverage of the key business and technology elements of electronic commerce (E-commerce). Students will be able to apply the real-world cases discussed upon entering the workforce and will be better prepared to succeed in their careers.</b>									
<b>Course learning outcomes</b>	<p><b>Upon the successful completion of this course students will be able to:</b></p> <table border="1" data-bbox="424 741 1366 1424"> <thead> <tr> <th data-bbox="424 741 667 842"><b>Competency level</b></th> <th data-bbox="675 741 1366 842"><b>Course learning outcome (CLO)</b></th> </tr> </thead> <tbody> <tr> <td data-bbox="424 846 667 1066"><b>Knowledge</b></td> <td data-bbox="675 846 1366 1066"><b>CLO1. Students will be able to understand the key concepts of e-commerce systems recognize and solve complex tasks and problems across several disciplines from global, economic, environmental and societal aspects.</b></td> </tr> <tr> <td data-bbox="424 1070 667 1245"><b>Skill</b></td> <td data-bbox="675 1070 1366 1245"><b>CLO2. Students will be able to identify, abstract, structure, formulate, practice, and solve e-commerce problems by applying business analytics techniques.</b></td> </tr> <tr> <td data-bbox="424 1249 667 1424"><b>Attitude</b></td> <td data-bbox="675 1249 1366 1424"><b>CLO3. Students will have positive attitude in both self-learning and group work, especially working in groups solving and managing e-commerce system problems.</b></td> </tr> </tbody> </table>		<b>Competency level</b>	<b>Course learning outcome (CLO)</b>	<b>Knowledge</b>	<b>CLO1. Students will be able to understand the key concepts of e-commerce systems recognize and solve complex tasks and problems across several disciplines from global, economic, environmental and societal aspects.</b>	<b>Skill</b>	<b>CLO2. Students will be able to identify, abstract, structure, formulate, practice, and solve e-commerce problems by applying business analytics techniques.</b>	<b>Attitude</b>	<b>CLO3. Students will have positive attitude in both self-learning and group work, especially working in groups solving and managing e-commerce system problems.</b>
<b>Competency level</b>	<b>Course learning outcome (CLO)</b>									
<b>Knowledge</b>	<b>CLO1. Students will be able to understand the key concepts of e-commerce systems recognize and solve complex tasks and problems across several disciplines from global, economic, environmental and societal aspects.</b>									
<b>Skill</b>	<b>CLO2. Students will be able to identify, abstract, structure, formulate, practice, and solve e-commerce problems by applying business analytics techniques.</b>									
<b>Attitude</b>	<b>CLO3. Students will have positive attitude in both self-learning and group work, especially working in groups solving and managing e-commerce system problems.</b>									

<b>Content</b>	<i>The description of the contents should clearly indicate the weighting of the content and the level.</i>			
	<b>Weight: lecture and practice session</b>			
	<b>Teaching levels: I (Introduce); T (Teach); U (Utilize)</b>			
	<b>Topic</b>	<b>Content</b>	<b>Weight (hour)</b>	<b>Level</b>
	Introduction to E-commerce & Technology Infrastructure	+ Evolution of E-commerce + Business Models + Internet Technologies + Benefits & Costs of E-Commerce	3	I
	Selling & Marketing on the Web	+ Revenue Models + Revenue Strategy + Marketing Strategies on E-commerce & Analytics	6	I, T, U
	Business-to-Business Activities	+ Purchasing, Logistics, Business Support Processes + Supply Chain Management using Internet Technologies & Analytics	6	I, T, U
	Social Networking & Environment	+ Social Networks + Mobile Commerce + Online Auctions	6	I, T, U
	<b>Midterm Exam</b>			
	Web Server Hardware & Software	+ Web Server Basics + Software for Web Servers	6	I, T, U
	E-Commerce Software & Security	+ Web Hosting + Databases + Online Security	6	I, T, U
	Payment Systems	+ Common Online Payment Methods + Payment Cards + Digital Cash	6	I, T, U
	Managing E-Commerce Implementation	+ Benefits and Costs of Online Business + Strategies & Managing & Implementation	6	U
<b>Final Exam</b>				
<b>Examination forms</b>	<b>Writing examination</b>			

<b>Study and examination requirements</b>	<p><b>Attendance: A minimum attendance of 70 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</b></p> <p><b>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</b></p>
<b>Reading list</b>	<p><b><u>Recommend Textbooks:</u></b>  <b>Gary P. Schneider. (2017) <i>Electronic Commerce, 12th Edition.</i> Cengage Learning, Boston, MA.</b>  <b>Camm, J.D. (2017). <i>Essentials of Business Analytics (Second ed.)</i>. Boston, MA: Cengage Learning.</b></p> <p><b><u>Reference Textbooks:</u></b>  <b>Laudon, K. C. and Traver, C. G. (2020). <i>E-Commerce: Business, Technology, Society.</i> Pearson Education, 16th Edition.</b></p>

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-3) and Program/Student Learning Outcomes (SLO) (1-7) is shown in the following table:

	PLO/SLO						
CLO	1	2	3	4	5	6	7
1	X	X					X
2					X	X	
3			X	X			

### *Student Learning Outcomes*

#### *Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate*

*learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1									
2									
3									

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction to Electronic Commerce & Technology Infrastructure	CLO 1		Lecture presentation, in-class discussion	Reading [1]
2-3	Selling on the Web Marketing on the Web & Analytics	CLO 1,2	Group assignment task 1 –	Lecture presentation, in-class discussion	Reading [1], [2]
4-5	Business-to-Business Activities: Improving Efficiency and Reducing Costs & Analytics	CLO 1,2	Group assignment task 2 –	Lecture presentation, in-class discussion	Reading [1], [2]
6-7	Social Networking, Mobile Commerce, and Online Auctions	CLO 1, 2	Group assignment task 3 –	Lecture presentation, in-class discussion	Reading [1]
	<b>Midterm</b>				
8-9	Web Server Hardware and Software	CLO 1	Group assignment task 4 –	Lecture presentation, in-class discussion	Reading [1]
10-11	Electronic Commerce Security	CLO 1,2	Group assignment task 5 –	Lecture presentation, in-class discussion	Reading [1]
12-13	Payment Systems for Electronic Commerce	CLO 1,2	Group assignment task 6 –	Lecture presentation, in-class discussion	Reading [1]

14	Managing Electronic Commerce Implementations	CLO 3	Report and oral presentation		Reading [1]
15	Final exam				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3
Group assignment - tasks (10%)	Group assignment - tasks 60% Pass	Group assignment - tasks 60% Pass	
Group projects (20%)			Group project 80% Pass
Midterm exam (30%)	60% Pass	60% Pass	
Final exam (40%)	60% Pass	60% Pass	

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (60%)</b>			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	30		
Summary and conclusions appropriate and complete	5		
<b>Organization (10%)</b>			

<b>Distinct introduction, body, conclusions</b>	<b>5</b>		
<b>Content clearly and logically organized, good transitions</b>	<b>5</b>		
<b>Presentation (20%)</b>			
<b>Correct spelling, grammar, and syntax</b>	<b>10</b>		
<b>Clear and easy to read</b>	<b>10</b>		
<b>Quality of Layout and Graphics (10%)</b>	<b>10</b>		
<b>TOTAL SCORE</b>	<b>100</b>		

### 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

*Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	<b>Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.</b>	<b>Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.</b>	<b>Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored,</b>	<b>Issue/ problem to be considered critically is stated without clarification or description.</b>

			boundaries undetermined, and/ or backgrounds unknown.	
<b>Evidence <i>Selecting and using information to investigate a point of view or conclusion</i></b>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation / evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/	Specific position (perspective, thesis/hypothesis ) takes into account the complexities of an issue. Others' points of view are	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.

	hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/hypothesis).	acknowledged within position (perspective, thesis/hypothesis).		
Conclusions and related outcomes (implications and consequences )	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified .

Source: Association of American Colleges and Universities

*Oral communication value rubric for evaluating presentation tasks:*

	Capstone	Milestone		Benchmark
	4	3	2	1
Organization	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.



<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the

	supports the presentation or establishes the presenter's credibility/ authority on the topic.	establishes the presenter's credibility/ authority on the topic.	establishes the presenter's credibility/ authority on the topic.	presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

*Source: Association of American Colleges and Universities*

**6. Date revised: April 14<sup>th</sup>, 2023**

*Ho Chi Minh City, 10/08/2023*  
**Dean of School of Industrial Engineering  
and Management**  
*(Signature)*



**Assoc. Prof. Dr. Nguyen Van Hop**

**COURSE SYLLABUS****Course Name: E-LOGISTICS AND E-SUPPLY CHAIN  
MANAGEMENT**Course Code: **IS062IU****1. General information**

<b>Course designation</b>	<i>This course introduces supply chain systems for e-commerce. Topics will cover all aspects of an e-supply chain system from different e-commerce models and e-supply chain structure, demand forecasting, e-procurement, customer segmentation and e-CRM, e-logistics system design, e-manufacturing. E-warehousing and e-fulfillment center, e-shipping and e-distribution system, and some OR applications in e-supply chain problems.</i>
<b>Semester(s) in which the course is taught</b>	1
<b>Person responsible for the course</b>	Assoc. Prof. Nguyen Van Hop
<b>Language</b>	English
<b>Relation to curriculum</b>	Elective
<b>Teaching methods</b>	Lecture, lesson, project
<b>Workload (incl. contact hours, self-study hours)</b>	<i>(Estimated) Total workload:45 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 42 lecture hours Private study including examination preparation, specified in hours<sup>1</sup>: 3 hrs for project presentation</i>
<b>Credit points</b>	3 (5 ECTS)

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Required and recommended prerequisites for joining the course</b>									
<b>Course objectives</b>	<p>This course aims to provide for students:</p> <ul style="list-style-type: none"> <li>• To understand the components of an e-supply chain system and how to efficiently manage, coordinate, improve, or design/re-design the whole e-supply chain system or its components;</li> <li>• To discuss practical issues in e-supply chain management as well as the solutions for such issues;</li> <li>• To develop skill in applying a variety of techniques to solve e-logistics/supply chain problems.</li> </ul>								
<b>Course learning outcomes</b>	<p>Upon the successful completion of this course students will be able to:</p> <table border="1" data-bbox="448 757 1414 1599"> <thead> <tr> <th data-bbox="448 757 699 853"><b>Competency level</b></th> <th data-bbox="699 757 1414 853"><b>Course learning outcome (CLO)</b></th> </tr> </thead> <tbody> <tr> <td data-bbox="448 853 699 1066"><b>Knowledge</b></td> <td data-bbox="699 853 1414 1066"><b>CLO1. Understanding the e-business models and the components of an e-supply chain system to support running smoothly these business processes. Comparing the differences between the traditional supply chain and the e-supply chain.</b></td> </tr> <tr> <td data-bbox="448 1066 699 1391"><b>Skill</b></td> <td data-bbox="699 1066 1414 1391"><b>CLO2. Identify various issues in e-supply chain systems. Apply different optimization and advanced advanced knowledge of natural sciences, mathematics and engineering to solve complex problems arisen in e-Business processes by collecting input data, analyzing parameters, doing literature review, conducting detailed research and experiments, and interpretation of data and solutions.</b></td> </tr> <tr> <td data-bbox="448 1391 699 1599"><b>Attitude</b></td> <td data-bbox="699 1391 1414 1599"><b>CLO3. Develop teamworking (leadership, organize, plan, and manage the projects), soft and professional (communication, decision making) skills and apply ethical practices to handle issues in the working environment.</b></td> </tr> </tbody> </table>	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>	<b>Knowledge</b>	<b>CLO1. Understanding the e-business models and the components of an e-supply chain system to support running smoothly these business processes. Comparing the differences between the traditional supply chain and the e-supply chain.</b>	<b>Skill</b>	<b>CLO2. Identify various issues in e-supply chain systems. Apply different optimization and advanced advanced knowledge of natural sciences, mathematics and engineering to solve complex problems arisen in e-Business processes by collecting input data, analyzing parameters, doing literature review, conducting detailed research and experiments, and interpretation of data and solutions.</b>	<b>Attitude</b>	<b>CLO3. Develop teamworking (leadership, organize, plan, and manage the projects), soft and professional (communication, decision making) skills and apply ethical practices to handle issues in the working environment.</b>
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<b>Content</b>	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1" data-bbox="448 360 1342 1115"> <thead> <tr> <th data-bbox="448 360 1074 427">Topic</th> <th data-bbox="1074 360 1206 427">Weight</th> <th data-bbox="1206 360 1342 427">Level</th> </tr> </thead> <tbody> <tr> <td data-bbox="448 427 1074 495">Lecture 1: Introduction to supply chain management in e-Business</td> <td data-bbox="1074 427 1206 495">1</td> <td data-bbox="1206 427 1342 495">I, T, U</td> </tr> <tr> <td data-bbox="448 495 1074 562">Lecture 2: e-Business models</td> <td data-bbox="1074 495 1206 562">1</td> <td data-bbox="1206 495 1342 562">I, T, U</td> </tr> <tr> <td data-bbox="448 562 1074 629">Lecture 3: Forecasting demand with big data</td> <td data-bbox="1074 562 1206 629">1</td> <td data-bbox="1206 562 1342 629">I, T, U</td> </tr> <tr> <td data-bbox="448 629 1074 696">Lecture 4: e-Procurement</td> <td data-bbox="1074 629 1206 696">1</td> <td data-bbox="1206 629 1342 696">I, T, U</td> </tr> <tr> <td data-bbox="448 696 1074 763">Lecture 5: e-CRM</td> <td data-bbox="1074 696 1206 763">2</td> <td data-bbox="1206 696 1342 763">I, T, U</td> </tr> <tr> <td data-bbox="448 763 1074 831">Lecture 6: Manufacturing in the age of e-Business</td> <td data-bbox="1074 763 1206 831">1</td> <td data-bbox="1206 763 1342 831">I, T, U</td> </tr> <tr> <td data-bbox="448 831 1074 898">Lecture 7: e-Logistics</td> <td data-bbox="1074 831 1206 898">2</td> <td data-bbox="1206 831 1342 898">I, T, U</td> </tr> <tr> <td data-bbox="448 898 1074 965">Lecture 8: e-Warehousing and e-fulfillment center</td> <td data-bbox="1074 898 1206 965">2</td> <td data-bbox="1206 898 1342 965">I, T, U</td> </tr> <tr> <td data-bbox="448 965 1074 1032">Lecture 9: e-Distribution and e-shipping</td> <td data-bbox="1074 965 1206 1032">2</td> <td data-bbox="1206 965 1342 1032">I, T, U</td> </tr> <tr> <td data-bbox="448 1032 1074 1099">Lecture 10: OR applications in e-supply chain</td> <td data-bbox="1074 1032 1206 1099">1</td> <td data-bbox="1206 1032 1342 1099">I, T, U</td> </tr> </tbody> </table>	Topic	Weight	Level	Lecture 1: Introduction to supply chain management in e-Business	1	I, T, U	Lecture 2: e-Business models	1	I, T, U	Lecture 3: Forecasting demand with big data	1	I, T, U	Lecture 4: e-Procurement	1	I, T, U	Lecture 5: e-CRM	2	I, T, U	Lecture 6: Manufacturing in the age of e-Business	1	I, T, U	Lecture 7: e-Logistics	2	I, T, U	Lecture 8: e-Warehousing and e-fulfillment center	2	I, T, U	Lecture 9: e-Distribution and e-shipping	2	I, T, U	Lecture 10: OR applications in e-supply chain	1	I, T, U
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<b>Examination forms</b>	Written Examination																																	
<b>Study and examination requirements</b>	<p>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p>Assignments/ Examination: Students must have more than 50/100 points overall to pass this course.</p>																																	

<b>Reading list</b>	<p>Textbooks:</p> <ul style="list-style-type: none"> <li>- Chaffey D. and Hemphill T., Digital business and E-Commerce management, Pearson, 2019.</li> <li>- Ross D. F., Introduction to E-Supply Chain Management: Engaging Technology to Build Market – Winning Business Partnerships, St.Lucie Press, 2003. (e-book, <a href="https://www.scribd.com/document/51582619/e-supply-chain-book">https://www.scribd.com/document/51582619/e-supply-chain-book</a>)</li> <li>- Wang Y. and Pettit S., E-logistics: Managing your digital supply chains for competitive advantage, KoganPage, 2016.</li> </ul> <p>References:</p> <ul style="list-style-type: none"> <li>- Simchi-Levi D., Chen X., and Bramel J., The Logic of Logistics: Theory, Algorithms, and Applications for Logistics Management. Springer Series in Operations Research and Financial Engineering: 2014.</li> <li>- Deborah L. Bayles, <i>E-commerce Logistics and Fulfillment: Delivering the Goods</i>, Prentice Hall, 2001.</li> <li>- Graham, D., Manikas, I., and Folinias, D., <i>E-Logistics and E-Supply Chain Management: Applications for Evolving Business</i>, 1<sup>st</sup> edition, IGI Global, 2013.</li> <li>- Adam Robinson, <i>E-Commerce Logistics: Background &amp; Considerations for Manufacturers &amp; Distributors</i>, Cerasis, 2016, (e-book, <a href="http://cerasis.com/category/e-books/">http://cerasis.com/category/e-books/</a>)</li> <li>- Janice Reynolds, <i>Logistics and Fulfillment for E-Business: A Practical Guide to Mastering Back Office Functions for Online Commerce</i>.CMP Books, 2001</li> <li>- Dave Chaffey, <i>E-Business &amp; E-Commerce Management: Strategy, implementation, and practice, 5th ed.</i> Harlow: Pearson Education Limited, 2011.</li> <li>- Janice Reynolds, <i>Logistics and Fulfillment for E-Business: A Practical Guide to Mastering Back Office Functions for Online Commerce</i>.CMP Books, 2001</li> </ul>
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## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-...) and Intended Learning Outcomes (ILO) (1 -7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	x						x
2	x	x				x	
3			x	x	x		

### *Intended Learning Outcomes (ILO)*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*

6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1	1.1a, 1.1b, 1.1c	1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b	2.2a	2.3a	2.4c		
2		1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b	2.2a, 2.2b		2.4a, 2.4b	2.5a	
3	1.1b,1 .1c		1.3a, 1.3b, 1.3c				2.4b	2.5a, 2.5b	2.6a, 2.6b

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Lecture 1: Introduction to supply chain management in e-Business	1	Quiz/HW	Lecture Group forming. Class discussion Read book & lecture 2.	
2	Lecture 2: e-Business models	1	Quiz/HW	Lecture Class discussion Read book & lecture 3.	
3	Lecture 3: Forecasting demand with big data	1	Quiz/HW	Lecture Class discussion Read book & lecture 4.	
4 & 5	Lecture 4: e-Procurement	1	Quiz/HW	Lecture Class discussion Read book & lecture 5.	
6 & 7	Lecture 5: e-CRM	1, 2	Quiz/HW	Lecture Class discussion.	
	Midterm		Written Exam		
8	Lecture 6: Manufacturing in the age of e-Business	1, 2	Quiz/HW	Lecture Class discussion Read book & lecture 7.	
9 & 10	Lecture 7: e-Logistics	1, 2	Quiz/HW	Lecture Class discussion Read book & lecture 8.	
11 & 12	Lecture 8: e-Warehousing and e-fulfillment center	1, 2	Quiz/HW	Lecture Class discussion Read book & lecture 9.	
13	Lecture 9: e-Distribution and e-shipping	1, 2	Quiz/HW	Lecture Class discussion Read book & lecture 10	
14	Lecture 10: OR applications in e-SCM	1,2	Quiz/HW	Lecture Class discussion	
15	Project report and presentation	2,3	Project	Group presentations Class discussion	
	Final exam		Written Exam		

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3
Quizzes and homework (15%)	60% Pass	60% Pass	100% Pass
Project (15%)	60% Pass	60% Pass	100% Pass
Midterm Exam (30%)	60% Pass	60% Pass	90% Pass
Final Exam (40%)	60% Pass	60% Pass	90% Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Semester Project Report			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Part 1. Problem (25%)</b>			
<b>Criterion 1: Problem Statement</b>	<b>10</b>		
<b>Criterion 2: Objectives of Study</b>	<b>5</b>		
<b>Criterion 3: Scope and Limitations</b>	<b>5</b>		
<b>Criterion 4: Literature Review</b>	<b>5</b>		
<b>Part 2. Proposed System Design and Solution (40%)</b>			
<b>Criterion 1: Proposed System</b>	<b>10</b>		
<b>Criterion 2: Proposed Solution</b>	<b>15</b>		
<b>Criterion 3: New Contribution</b>	<b>15</b>		
<b>Part 3. Results and Validation (35%)</b>			
<b>Criterion 1: Results</b>	<b>15</b>		
<b>Criterion 2: Validation</b>	<b>20</b>		
<b>TOTAL SCORE</b>		<b>100</b>	



## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.

<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.
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Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone		Milestone		Benchmark
	4	3	2	1	
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.	
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.	
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.	
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.	
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.	

Source: Association of American Colleges and Universities

**6. Date revised: 10/5/2022**

*Ho Chi Minh City, dd/mm/yyyy*  
*Dean of School of Industrial Engineering and*  
*Management*

*(Signature)*

A handwritten signature in blue ink, consisting of stylized, cursive letters that appear to be 'N.V.H.' followed by a flourish.

*Assoc. Prof. Dr. Nguyen Van Hop*



## COURSE SYLLABUS

### Course Name: Decision Analytics

Course Code: IS100IU

#### 1. General information

Course designation	<i>Decision Analytics</i>
Semester(s) in which the course is taught	
Person responsible for the course	<i>Please indicate a specific person.</i>
Language	English
Relation to curriculum	<i>Compulsory / elective / specialisation</i> <i>Names of other study programmes with which the module is shared</i>
Teaching methods	<i>Lecture</i>
Workload (incl. contact hours, self-study hours)	<i>(Estimated) Total workload:</i> <i>Contact hours: 45 periods</i> <i>Private study including examination preparation, specified in hours<sup>1</sup>:</i>
Credit points	3
Required and recommended prerequisites for joining the course	Statistics and Probability

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

Course objectives	To introduce students to key concepts and fundamental approaches in quantitative analysis, and provide a foundation for decision-analytic modeling	
Course learning outcomes	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>
	<b>Knowledge</b>	<b>CLO1. Apply quantitative tools and analysis to improve decision-making</b>
	<b>Skill</b>	<b>CLO2. Able to use a collection of tools which are readily applicable in real-world managerial decision making</b>
	<b>Attitude</b>	<b>CLO3. Have quantitative reasoning ability</b>

Content	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1" data-bbox="437 495 1230 860"> <thead> <tr> <th>Topic</th> <th>Weight (hour)</th> <th>Level</th> </tr> </thead> <tbody> <tr> <td>Decision problem &amp; decision tree</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Value of information</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Risk &amp; uncertainties</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Sensitivity analysis</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Probability, Tornado Charts</td> <td>1</td> <td>T, U</td> </tr> <tr> <td>Random variables dependencies</td> <td>1</td> <td>T</td> </tr> <tr> <td>Monte Carlo simulation</td> <td>1</td> <td>T</td> </tr> <tr> <td>Optimization</td> <td>1</td> <td>T</td> </tr> <tr> <td>System dynamic</td> <td>2</td> <td>T,U</td> </tr> <tr> <td>Choice Models and Multi-Sided Market</td> <td>1</td> <td>I</td> </tr> </tbody> </table> <table border="1" data-bbox="437 958 1262 1760"> <thead> <tr> <th>Topic</th> <th>Weight (hour)</th> <th>Level</th> </tr> </thead> <tbody> <tr> <td>Structuring decision problem</td> <td>1</td> <td>I, T</td> </tr> <tr> <td>The decision matrix</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Influence Diagrams &amp; Decision Trees</td> <td>2</td> <td>I, T, U</td> </tr> <tr> <td>Decisions under Ignorance</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Sensitivity Analysis</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Probability decisions</td> <td>2</td> <td>I, T, U</td> </tr> <tr> <td>Optimization</td> <td></td> <td></td> </tr> <tr> <td>Expected Value</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Utility Theory</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Decisions under Risk</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Causal Decision Theory</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Evidential Decision Theory</td> <td></td> <td></td> </tr> <tr> <td>Game Theory</td> <td>2</td> <td>I, T, U</td> </tr> <tr> <td>Simulation</td> <td>1</td> <td>I, T, U</td> </tr> </tbody> </table>	Topic	Weight (hour)	Level	Decision problem & decision tree	2	T, U	Value of information	2	T, U	Risk & uncertainties	2	T, U	Sensitivity analysis	2	T, U	Probability, Tornado Charts	1	T, U	Random variables dependencies	1	T	Monte Carlo simulation	1	T	Optimization	1	T	System dynamic	2	T,U	Choice Models and Multi-Sided Market	1	I	Topic	Weight (hour)	Level	Structuring decision problem	1	I, T	The decision matrix	1	I, T, U	Influence Diagrams & Decision Trees	2	I, T, U	Decisions under Ignorance	1	I, T, U	Sensitivity Analysis	1	I, T, U	Probability decisions	2	I, T, U	Optimization			Expected Value	1	I, T, U	Utility Theory	1	I, T, U	Decisions under Risk	1	I, T, U	Causal Decision Theory	1	I, T, U	Evidential Decision Theory			Game Theory	2	I, T, U	Simulation	1	I, T, U
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Examination forms	Exam, Project																																																																														

Study and examination requirements	Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.  Assignments/Examination: Students must have more than 50/100 points overall to pass this course.
Reading list	[1] Edwards, W., Miles, R. F., & Von Winterfeldt, D. (2007). Advances in decision analysis. Cambridge, New York.  [2] Clemen, R. T., & Reilly, T. (2013). Making hard decisions with DecisionTools. Cengage Learning.  [3] Peterson, M. (2017). An introduction to decision theory. Cambridge University Press.  <i>Practice: EXCEL</i>

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) and Program/Student Learning Outcomes (SLO) is shown in the following table:

CLO	SLO						
	1	2	3	4	5	6	7
1							
2							
3							
4							

### *Program/Student Learning Outcomes (SLO)*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics.*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors.*
3. *an ability to communicate effectively with a range of audiences.*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts.*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives.*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions.*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

## 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	<ul style="list-style-type: none"> <li>• Introduction and Course Logistics</li> <li>• Elements of a Decision Problem</li> <li>• Decision Tree Basics; TreePlan</li> </ul>	1,2,3	Assignments, Exam		
2	<ul style="list-style-type: none"> <li>• Sensitivity Analysis</li> <li>• Value of Perfect Information</li> </ul>	1,2,3	Assignments, Exam		
3	<ul style="list-style-type: none"> <li>• Value of Sample Information</li> </ul>	1,2,3	Assignments, Exam		
4	<ul style="list-style-type: none"> <li>• Risk Profiles</li> </ul>	1,2,3	Assignments, Exam	Case study	
5	<ul style="list-style-type: none"> <li>• Risk Attitudes and Utility Functions</li> </ul>	1,2,3	Assignments, Exam		
6	<ul style="list-style-type: none"> <li>• Competitive Decision Making</li> <li>• Modeling Bargaining and Negotiation</li> </ul>	1,2,3	Assignments, Exam	Case study	
7	<ul style="list-style-type: none"> <li>Thinking about Probabilities</li> <li>Introduction to Monte-Carlo Simulation</li> </ul>	1,2,3	Assignments, Exam		
8	<ul style="list-style-type: none"> <li>• Review of Probability Distributions</li> <li>• Tornado Charts</li> </ul>	1,2,3	Assignments, Exam		
9	<ul style="list-style-type: none"> <li>• Identifying Important Uncertainties</li> </ul>	1,2,3	Assignments, Exam	Case study	
10	<ul style="list-style-type: none"> <li>• Dependence among Random Variables</li> </ul>	1,2,3	Assignments, Exam	Case study	
11	<ul style="list-style-type: none"> <li>• Sensitivity Analysis</li> <li>• Transportation Problems</li> </ul>	1,2,3	Assignments, Exam		
12	<ul style="list-style-type: none"> <li>• Introduction to Optimization</li> <li>• Using Solver</li> </ul>	1,2,3	Assignments, Exam		
13	<ul style="list-style-type: none"> <li>• Introduction to System Dynamics</li> <li>• Causal Loops</li> </ul>	1,2,3	Assignments, Exam	Case study	
14	<ul style="list-style-type: none"> <li>• Building and Validating System Dynamics Models</li> </ul>	1,2,3	Assignments, Exam		
15	<ul style="list-style-type: none"> <li>• Choice Models and Multi-Sided Market</li> </ul>	1,2,3	Assignments, Exam	Case study	

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Structuring decision problem: <ul style="list-style-type: none"> <li>• Defining a Decision Analytic Structure</li> <li>• Developing Objectives and Attributes</li> </ul>	1,2,3	Assignments, Exam		[1] chapter 6 7
2	The decision matrix: states, outcomes, acts, rival formalizations Decision tree	1,2,3	Assignments, Exam		[3] chapter 2
3	Influence Diagrams and the Fundamental Objectives Hierarchy Decision Trees and the Objectives Hierarchy	1,2,3	Assignments, Exam		[2] chapter 3,4



4	Decisions under Ignorance <ul style="list-style-type: none"> <li>• Dominance</li> <li>• Maximin, Leximin, Maximax and the Optimism–Pessimism Rule</li> <li>• Minimax Regret</li> <li>• Insufficient Reason</li> <li>• Randomized Acts</li> </ul>	1,2,3	Assignments, Exam	[3] Chapter 3
5	Sensitivity Analysis: sensitivity graph Tornado diagram	1,2,3	Assignments, Exam	[2] Chapter 5
6	Probability Basics Value of Perfect/Imperfect Information Value of Sample Information	1,2,3	Assignments, Exam	[2] Chapter 7 [3] Chapter 6
7	Thinking about Probabilities Bayesian proba models	1,2,3	Assignments, Exam	[2] Chapter 7 [3] Chapter 6
8	Venn diagrams Discrete Probability Distributions  Introduction to Optimization- Using Solver	1,2,3	Assignments, Exam	[2] Chapter 7 [3] Chapter 6
Midterm exam				
9	Expected Value Bayes' Theorem The Problem of Unknown Priors	1,2,3	Assignments, Exam	[2] Chapter 7 [3] Chapter 6
10	Utility and Risk Preferences Utility Theory How to Construct an Ordinal Scale Hedging	1,2,3	Assignments, Exam	[1] Chapter 12
11	Can Utility be Measured on a Ratio Scale? Risk Aversion Causal vs. Evidential Decision Theory	1,2,3	Assignments, Exam	[3] Chapter 5 [3] Chapter 9
12	Decisions under Risk The Axiomatic Approach Risk Paradoxes: Allais, Ellsberg, St. Petersburg, Pasadena, Two-Envelope  Risks and Risk attitude	1,2,3	Assignments, Exam	[3] Chapter 4 [2] Chapter 14
13	Newcomb's Problem Causal Decision Theory Evidential Decision Theory	1,2,3	Assignments, Exam	[3] Chapter 9

14	Game Theory Basic Concepts and Zero-sum Games Nonzero-sum and Cooperative Games	1,2,3	Assignments, Exam Assignments, Exam	[3] Chapter 11, 12
15	Simulation simulation and decision-tree models Sequential simulation Introduction to Monte-Carlo Simulation	1,2,3		[2] Chapter 11

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
In-class exercises/quizzes Homework,project (30%)	... ...%Pas s	... ...%Pas s	... ...%Pas s	... ...%Pass
Midterm (30%)	... ...%Pas s	... ...%Pas s	... ...%Pas s	... ...%Pass
Final exam (40%)	... ...%Pas s	... ...%Pas s	... ...%Pas s	... ...%Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Part 1..... (...%)</b>			
<b>Criterion 1:</b>			
<b>Criterion 2:</b>			
<b>Criterion 3:</b>			
<b>Criterion ...:</b>			
<b>Part 2..... (...%)</b>			
<b>Criterion 1 ...:</b>			
<b>Criterion ...:</b>			
<b>Part 3..... (...%)</b>			

<b>Criterion 1...:</b>			
<b>Criterion ...:</b>			
<b>Part ..... (....%)</b>			
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.

<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

*Source: Association of American Colleges and Universities*

**6. Date revised:**

*Ho Chi Minh City, 10/08/2023*  
*Dean of School of Industrial Engineering & Management*  
*(Signature)*

A handwritten signature in blue ink, consisting of several loops and a long horizontal stroke at the end.

*Assoc. Prof. Dr. Nguyen Van Hop*

**COURSE SYLLABUS****Course Name: Probabilistic Models in Operation Research**Course Code: **IS024IU****1. General information**

<b>Course designation</b>	
<b>Semester(s) in which the course is taught</b>	1
<b>Person responsible for the course</b>	<i>Dr. Phan Nguyen Ky Phuc</i>
<b>Language</b>	English
<b>Relation to curriculum</b>	<i>Compulsory</i>
<b>Teaching methods</b>	<i>Lecture, lesson, project</i>
<b>Workload (incl. contact hours, self-study hours)</b>	<i>(Estimated) Total workload: Contact hours (please specify whether lecture, exercise, laboratory session, etc.): Private study including examination preparation, specified in hours<sup>1</sup>:</i>
<b>Credit points</b>	3
<b>Required and recommended prerequisites for joining the course</b>	

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Course objectives</b>	This course is to introduce the fundamental probabilistic models in operation research field. The course shows how a probabilistic system can be analyzed and come up with formulas. Topics to be covered include: random variable, discrete distribution, continuous distribution, joint distribution, expectation, Markov Chain, Poisson Process, queueing model, and reliability.																																
<b>Course learning outcomes</b>	<p>Upon the successful completion of this course students will be able to:</p> <table border="1" data-bbox="432 456 1401 1115"> <thead> <tr> <th data-bbox="432 456 683 551"><b>Competency level</b></th> <th colspan="2" data-bbox="683 456 1401 551"><b>Course learning outcome (CLO)</b></th> </tr> </thead> <tbody> <tr> <td data-bbox="432 551 683 943"><b>Knowledge</b></td> <td colspan="2" data-bbox="683 551 1401 943"> <p>CLO1. Students are able to master the basic knowledge of modeling and calculating joint distributions of discrete and continuous system.</p> <p>CLO2. Students are able to master the basic knowledge of building the Markov Chain, find state space, and stability of the system</p> <p>CLO3. Students are able to master the basic knowledge of building the Markov Chain for the poison process, queueing models</p> </td> </tr> <tr> <td data-bbox="432 943 683 1115"><b>Skill</b></td> <td colspan="2" data-bbox="683 943 1401 1115">CLO4. Students are able to apply their knowledge and develop practical skills for solving problems, conducting experiments and developing equipment and processes of engineering by using MATLAB software</td> </tr> </tbody> </table>			<b>Competency level</b>	<b>Course learning outcome (CLO)</b>		<b>Knowledge</b>	<p>CLO1. Students are able to master the basic knowledge of modeling and calculating joint distributions of discrete and continuous system.</p> <p>CLO2. Students are able to master the basic knowledge of building the Markov Chain, find state space, and stability of the system</p> <p>CLO3. Students are able to master the basic knowledge of building the Markov Chain for the poison process, queueing models</p>		<b>Skill</b>	CLO4. Students are able to apply their knowledge and develop practical skills for solving problems, conducting experiments and developing equipment and processes of engineering by using MATLAB software																						
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<b>Content</b>	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (4 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1" data-bbox="432 1285 1326 1921"> <thead> <tr> <th data-bbox="432 1285 1059 1339"><b>Topic</b></th> <th data-bbox="1059 1285 1193 1339"><b>Weight</b></th> <th data-bbox="1193 1285 1326 1339"><b>Level</b></th> </tr> </thead> <tbody> <tr> <td data-bbox="432 1339 1059 1397"><b>Introduction to discrete random variables</b></td> <td data-bbox="1059 1339 1193 1397">2</td> <td data-bbox="1193 1339 1326 1397"><b>I, T</b></td> </tr> <tr> <td data-bbox="432 1397 1059 1487"><b>Most common discrete distribution and their applications</b></td> <td data-bbox="1059 1397 1193 1487">2</td> <td data-bbox="1193 1397 1326 1487"><b>I, T</b></td> </tr> <tr> <td data-bbox="432 1487 1059 1545"><b>Joint distribution for discrete variable</b></td> <td data-bbox="1059 1487 1193 1545">2</td> <td data-bbox="1193 1487 1326 1545"><b>I, T</b></td> </tr> <tr> <td data-bbox="432 1545 1059 1603"><b>Markov Chain</b></td> <td data-bbox="1059 1545 1193 1603">2</td> <td data-bbox="1193 1545 1326 1603"><b>I, T</b></td> </tr> <tr> <td data-bbox="432 1603 1059 1662"><b>Exponential Distribution</b></td> <td data-bbox="1059 1603 1193 1662">2</td> <td data-bbox="1193 1603 1326 1662"><b>I, T</b></td> </tr> <tr> <td data-bbox="432 1662 1059 1720"><b>Poisson Process</b></td> <td data-bbox="1059 1662 1193 1720">2</td> <td data-bbox="1193 1662 1326 1720"><b>I, T</b></td> </tr> <tr> <td data-bbox="432 1720 1059 1816"><b>Queueing models: M/M/K, shoes side shop</b></td> <td data-bbox="1059 1720 1193 1816">2</td> <td data-bbox="1193 1720 1326 1816"><b>I, T</b></td> </tr> <tr> <td data-bbox="432 1816 1059 1874"><b>Reliability</b></td> <td data-bbox="1059 1816 1193 1874">2</td> <td data-bbox="1193 1816 1326 1874"><b>I, T</b></td> </tr> <tr> <td data-bbox="432 1874 1059 1921"><b>MATLAB</b></td> <td data-bbox="1059 1874 1193 1921">1</td> <td data-bbox="1193 1874 1326 1921"><b>U</b></td> </tr> </tbody> </table>			<b>Topic</b>	<b>Weight</b>	<b>Level</b>	<b>Introduction to discrete random variables</b>	2	<b>I, T</b>	<b>Most common discrete distribution and their applications</b>	2	<b>I, T</b>	<b>Joint distribution for discrete variable</b>	2	<b>I, T</b>	<b>Markov Chain</b>	2	<b>I, T</b>	<b>Exponential Distribution</b>	2	<b>I, T</b>	<b>Poisson Process</b>	2	<b>I, T</b>	<b>Queueing models: M/M/K, shoes side shop</b>	2	<b>I, T</b>	<b>Reliability</b>	2	<b>I, T</b>	<b>MATLAB</b>	1	<b>U</b>
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<b>MATLAB</b>	1	<b>U</b>																															

<b>Examination forms</b>	Written Exam
<b>Study and examination requirements</b>	Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged. Assignments/Examination: Students must have more than 50/100 points overall to pass this course.
<b>Reading list</b>	<b>Textbooks:</b> [1] Sheldon M. Ross, Introduction to Probability Models, 2014, 11th edition.  <b>References:</b> 1. A first course of Probability, 4 <sup>th</sup> ed, Sheldon M. Ross, Prentice Hall

## 2. Learning Outcomes Matrix (optional)


The relationship between Course Learning Outcomes (CLO) (1-4) and Intended Learning Outcomes (ILO) (1 -7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	X						
2	X						
3	X						
4						X	

### Intended Learning Outcomes

- an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
- an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
- an ability to communicate effectively with a range of audiences*
- an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
- an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*



6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
2		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
3		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
4		1.2a	1.3d		2.2b		2.4b	2.5a	

### 3. Planned learning activities and teaching methods

Week	Topic	CL O	Assessment s	Learning activities	Resources
1 & 2	Introduction to discrete random variables	1		Lecture	
3 & 4	Most common discrete distribution and their applications	1	HW1	Lecture Think pair-share HW	
5&6	Joint distribution for discrete variable	1	Quiz1	Lecture Quiz	
7&8	Markov Chain	2	HW2	Lecture HW	
9	<b>Midterm</b>				
10 & 11	<b>Exponential Distribution</b>	3	HW3	Lab	
12	<b>Poisson Process</b>	3	Quiz2	Lecture Quiz	
13 & 14	<b>Queuing models: M/M/K, shoes side shop</b>	3	HW4	Lecture HW	
15	<b>Reliability</b>	2	Quiz3	Lecture HW Group Project	
16	<b>MATLAB</b>	4		- Lecture Quiz	
17	<b>Final exam</b>				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
In-class exercises/quizzes (10%)	Qz1 60% Passes		Qz3 60% Passes	... ...% Pass
Howework exercises (20%)	HW1 50% Passes	HW2 50% Passes	HW3 50% Passes	HW4 50% Pass
Midterm (30%)		60% Passes		
Final (40%)			60% Passes	

*Note: %Pass: Target that % of students having scores greater than 50 out of 100.*

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Part 1.... (...%)</b>			
<b>Criterion 1:</b>			
<b>Criterion 2:</b>			
<b>Criterion 3:</b>			
<b>Criterion ...:</b>			
<b>Part 2.... (...%)</b>			
<b>Criterion 1 ...:</b>			
<b>Criterion ...:</b>			
<b>Part 3.... (...%)</b>			
<b>Criterion 1...:</b>			
<b>Criterion ...:</b>			
<b>Part .... (...%)</b>			
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.

<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

### Oral communication value rubric for evaluating presentation tasks:

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised:

*Ho Chi Minh City, dd/mm/yyyy*  
*Dean of School of Industrial Engineering and*  
*Management*

*(Signature)*

A handwritten signature in blue ink, consisting of stylized, cursive letters that appear to be 'N.V.H.' followed by a flourish.

*Assoc. Prof. Dr. Nguyen Van Hop*



**VIETNAM NATIONAL UNIVERSITY HCMC  
INTERNATIONAL UNIVERSITY**  
*School of Industrial Engineering & Management*

**COURSE SYLLABUS**

**Course Name: Predictive Data Analytics and Applications**

Course Code: IS093IU

**1. General information**

Course designation	
Semester(s) in which the course is taught	
Person responsible for the course	<i>Please indicate a specific person.</i>
Language	
Relation to curriculum	<i>Compulsory / elective / specialisation Names of other study programmes with which the module is shared</i>
Teaching methods	<i>lecture, lesson, project</i>
Workload (incl. contact hours, self-study hours)	<i>(Estimated) Total workload: 90 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 60 Private study including examination preparation, specified in hours<sup>1</sup>: 30</i>
Credit points	3
Required and recommended prerequisites for joining the course	

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<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

Course objectives	<p>The Predictive Analytics course is aimed at providing knowledge to the students on how to make prediction using machine learning techniques. While scientists are accustomed to make predictions based on consolidated and accepted theories, nowadays big data analytics is able to deliver predictions based on executing a sequence of data processing steps. The course explains both the analytics process as well as the techniques for making predictions.</p> <p>The course takes a broad predictive analytics project perspective, while identifying some of the key challenges faced, while making predictions. Selected techniques from the information-based and error-based prediction, time series, ANN and deep learning approaches will be studied in the course with supporting examples and use cases.</p>								
Course learning outcomes	<p>Upon the successful completion of this course students will be able to:</p> <table border="1" data-bbox="437 712 1366 1039"> <thead> <tr> <th data-bbox="437 712 679 748">Competency level</th> <th data-bbox="679 712 1366 748">Course learning outcome (CLO)</th> </tr> </thead> <tbody> <tr> <td data-bbox="437 748 679 824">Knowledge</td> <td data-bbox="679 748 1366 824">CLO1: Explain and use the concepts in predictive analytics</td> </tr> <tr> <td data-bbox="437 824 679 860">Skill</td> <td data-bbox="679 824 1366 860">CLO2: Plan &amp; execute predictive analytics experiment</td> </tr> <tr> <td data-bbox="437 860 679 1039">Attitude</td> <td data-bbox="679 860 1366 1039">CLO3: Describe the business situations where &amp; how predictive analytics would, or should, be used. Explain how predictive analytics is used to address organizational needs</td> </tr> </tbody> </table>	Competency level	Course learning outcome (CLO)	Knowledge	CLO1: Explain and use the concepts in predictive analytics	Skill	CLO2: Plan & execute predictive analytics experiment	Attitude	CLO3: Describe the business situations where & how predictive analytics would, or should, be used. Explain how predictive analytics is used to address organizational needs
Competency level	Course learning outcome (CLO)								
Knowledge	CLO1: Explain and use the concepts in predictive analytics								
Skill	CLO2: Plan & execute predictive analytics experiment								
Attitude	CLO3: Describe the business situations where & how predictive analytics would, or should, be used. Explain how predictive analytics is used to address organizational needs								

Content	<i>The description of the contents should clearly indicate the weighting of the content and the level.</i>		
	Weight: lecture session (3 hours)		
	Teaching levels: I (Introduce); T (Teach); U (Utilize)		
	<b>Topic</b>	<b>Weight (hour)</b>	<b>Level</b>
	Intro to Predictive Data Analytics and Applications	3	I, T, U
	Data to Insights to Decisions	3	I, T, U
	Data Exploration	3	I, T, U
	Information-Based Learning	6	I, T, U
	Similarity-Based Learning	3	I, T, U
	Probability-Based Learning	3	I, T, U
	Error-Based Learning	3	I, T, U
	Deep Learning	3	I, T, U
Evaluation	3	I, T, U	
Unsupervised Learning	3	I, T, U	
Examination forms	Project and Writing examination		
Study and examination requirements	Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged. Assignments/Examination: Students must have more than 50/100 points overall to pass this course.		
Reading list	<i>John D. Kelleher, Brian Max Namee, Aoife D'Arcy, Fundamentals of Machine Learning for Predictive Data Analytics and Applications: Algorithms, Worked examples, and Case Studies. The MIT Press, 2nd edition, 2020.</i>		

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-...) and Program/Student Learning Outcomes (SLO) (1-...) is shown in the following table:

CLO	SLO					
	1	2	3	4	5	6
1	x	x				
2			x	x		
3					x	x



### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Intro to Predictive Data Analytics and Applications	1			
2	Data to Insights to Decisions	1			
3	Data Exploration	1			
4	Information-Based Learning part 1	1			
5	Information-Based Learning part 2	2			
6	Similarity-Based Learning	2			
7	Probability-Based Learning	2			
8	Midterm exam				
9	Error-Based Learning	2			
10	Deep Learning	2			
11	Unsupervised Learning	2			
12	Evaluation models	3			
13	Project presentation	3			
14	Review	3			
15	Final exam	3			

### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3
Homework (10%)	... 60% Pass	... 60% Pass	... ...%Pass
Project (20%)	... 50% Pass	... 50% Pass	... 50% Pass
Midterm (30%)	... 50% Pass	... 50% Pass	
Final (40%)	... 50% Pass	... 50% Pass	

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

### 5. Rubrics (optional)

#### 5.1. Grading checklist

Grading checklist for Written Reports	
Student: .....	HW/Assignment: .....
Date: .....	Evaluator: .....

	Max.	Score	Comments
<b>Part 1..... (....%)</b>			
Criterion 1:			
Criterion 2:			
Criterion 3:			
Criterion ...:			
<b>Part 2..... (....%)</b>			
Criterion 1 ...:			
Criterion ...:			
<b>Part 3..... (....%)</b>			
Criterion 1...:			
Criterion ...:			
<b>Part ..... (....%)</b>			
<b>TOTAL SCORE</b>	100		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytics rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.

<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.

<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

*Source: Association of American Colleges and Universities*

## 6. Date revised:

*Ho Chi Minh City, 10/08/2023*

***Head/Dean of Department/School***

*(Signature)*




**Assoc. Prof. Dr. Nguyen Van Hop**



# **COURSE SYLLABUS**

**Course Code**  
**IS066IU**

**COURSE NAME**  
**DATA MINING IN SUPPLY CHAIN**

	<b>VIETNAM NATIONAL UNIVERSITY HCMC INTERNATIONAL UNIVERSITY</b> <b>School of Industrial Engineering &amp; management</b>	Code: FormCS1/EV. Issued No: 1.20 Date of issued: 25/02/2020 Total pages: ...
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## COURSE SYLLABUS

### Course Name: Data Mining

Course Code: IS066IU

### RECORD OF REVISIONS

No.	Place	Content of revision	Date of revision

	Prepared by	Reviewed by	Approved by
<b>Full name</b>	Dao Vu Truong Son		
<b>Position</b>	Lecturer		
<b>Signature</b>			
<b>Date</b>	02/03/2020		



**1. General Information**

- Course Title
- + Vietnamese: Khai thác dữ liệu trong chuỗi cung ứng
- + English: Data mining in supply chains
- Course ID: IS0066IU
- Course type
  - General
  - Specialization
  - Skills
  - Fundamental
  - Others: .....
  - Project/ Internship/ Thesis
- Number of credits: 3
  - + Lecture: 3
  - + Laboratory: 0
- Prerequisites: Nil
- Parallel Course: Nil
- Previous course: Nil

**2. Course Description**

An overview of business intelligence in the field of supply chain management and marketing. Addresses how to leverage business intelligence systems to define KPIs, sharpen the accuracy of forecasting and planning, track business activities, and deliver dashboards, scorecards, strategic reporting, and operational/real-time reporting to enhance decision making for supply chain and marketing. SAP business intelligence solution is introduced to illustrate the concepts.

**3. Textbooks and Other Required Materials** *(textbooks and references should be ≤ 5)*

**Textbooks:**

[1] “Data Mining: Concepts and Techniques, 3rd Edition”, Jiawei Han; Micheline Kamber; Jian Pei, Morgan Kaufmann

**References:**

**Software:**

**4. Course goals**

Goals (Gx)	Descriptions	Program Learning Outcomes		Level of Competence
		ABET *	CDIO	
G1	Understand major principles and concepts of data mining	1,2	1.3	Understand
G2	Select and apply data mining algorithms to build analytical applications	4,5,6,7	1.3, 3.1, 4.2	Apply



*\* ABET\_Student Outcomes*

*Criteria for Accrediting Engineering Programs, 2020-2021*

- 1. an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
- 2. an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
- 3. an ability to communicate effectively with a range of audiences*
- 4. an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
- 5. an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
- 6. an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
- 7. an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

**5. Course learning outcomes (CLOs)**

*Course learning outcomes are described systematically and aligned with course goals. Active verbs are used to describe CLOs and able to measure and observe in a specific context. Teaching modes: I(Introduce); T (teach); U (Utilize).*

<b>CLOs (Gx.x)</b>	<b>Descriptions</b>	<b>Teaching Modes</b>
G1.1	understand the need for data mining in business contexts.	<b>I, T</b>
G1.2	understand fundamental concepts of ML/DM	<b>T</b>
G2.1	select and apply data mining algorithms to build analytical applications	<b>T</b>
G2.2	evaluate models and algorithms w.r.t. their accuracy	<b>T</b>

**6. Course Assessment**

<b>Assessment types</b>	<b>Assessment component</b>	<b>Course learning outcomes (CLOs) (Gx.x)</b>	<b>Percentage %</b>
A1. Process assessment	A1.1 Quiz	G1.1, G1.2	15
	A1.2 Homeworks	G1.1,G1.2,G2.1, G2.2	15
A2.Midterm assessment	A2.1 Midterm Exam	G1.1, G1.2, G2.1	30
A3. Final assesement	A3.1 Final Exam	G1.2, G2.1, G2.2	40





## 7. Course Content

### Theory

Week	Content	CLOs (Gx.x)	Teaching and Learning activities		Assessment Activities
			Lecturer	Student	
1	Introduction to DataMining	G1.1	- Lecture presentation	- Group forming. - Class discussion - Read book	- Quiz <b>A1.1</b>
2	Data preprocessing	G1.1	- Lecture presentation	- Class discussion - Read book	- Quiz <b>A1.1</b> - Homework <b>A1.2</b>
3	Data Warehousing and Online Analytical Processing	G1.1	- Lecture presentation	- Class discussion - Read book	- Quiz /HW <b>A1.1, A1.2</b>
4&5	Data Cube Technology	G1.1	- Lecture presentation	- Class discussion - Read book	- Homework <b>A1.2</b>
6 & 7	Mining Frequent Patterns, Associations, and Correlations: Basic Concepts and Methods	G2.1	- Lecture presentation	- Class discussion - Read book	- Quiz /HW <b>A1.1, A1.2</b>
8	Review for Midterm	G1.1, G1.2, G2.1	- Problems solving	- Class discussion	- Quiz /HW <b>A1.1, A1.2</b>
<b>Midterm exam</b>					<b>A2</b>
9 & 10	Developing Business Intelligence and Market Intelligence	G1.2 G2.2	- Lecture presentation	- Class discussion - Read book	- Quiz /HW <b>A1.1, A1.2</b>
11&12	Supply Market Intelligence	G1.2 G2.2	- Lecture presentation	- Class discussion - Read book	- Quiz /HW <b>A1.1, A1.2</b>
13	Developing Sourcing Strategy	G1.2 G2.2	- Lecture presentation	- Class discussion - Read book	- Quiz /HW <b>A1.1, A1.2</b>
14	Benchmarking	G1.2 G2.2	- Lecture presentation	- Class discussion	- Quiz /HW <b>A1.1, A1.2</b>
15	Review	G1.2 G2.1 G2.2	- Problems solving	- Class discussion	- Quiz /HW <b>A1.1, A1.2</b>
<b>FINAL EXAMINATION</b>					<b>A3</b>



### Laboratory

Week	Content	CLOs (Gx.x)	Teaching and Learning activities		Assessment Activities
			Lecturer	Student	
1					
2					

### 8. Course requirement and expectation

**Class Participation:** A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.

**Academic Honesty and Plagiarism:** Instances of academic dishonesty will not be tolerated. Cheating on exams or plagiarism (presenting the work of another as your own, or the use of another person's ideas without giving proper credit) will result in a failing grade. For this class, all assignments are to be completed by the individual student unless otherwise specified. Students are also reminded that careful time management is an important part of study and one of the identified causes of plagiarism is poor time management. Students should allow sufficient time for preparation, research, drafting, and the proper referencing of sources in preparing all assessment items.

### 9. Instructor information

<b>Department/Office</b>	School of Industrial Engineering & Management-International University, VNU-HCMC
<b>Address</b>	A2.504 – Quarter 6, Linh Trung Ward, Thu Duc District, HCMC
<b>Phone number</b>	
<b>Instructor 's name</b>	Dao Vu Truong Son
<b>Email</b>	dvtson@hcmiu.edu.vn

Ho Chi Minh City, 02/03/2020  
Dean of Faculty/Department

Dr. Nguyen Van Hop



## COURSE SYLLABUS

### Course Name: Data Collection, Analysis and Applications

Course Code: IS092IU

#### 1. General information

<b>Course designation</b>	This is a class about data: how to collect, organize, analyse, and visualize data in an accurate and compelling manner for your audience. Data collection, data analysis, and data visualization are all a) interconnected and thus b) equally important. In other words: you will learn and practice how to handle data professionally and responsibly. These are the skills, tools, and concepts that you need to be successful in your future regardless of your major today.
<b>Semester(s) in which the course is taught</b>	
<b>Person responsible for the course</b>	
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Lecture, lesson, project.
<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 90 Contact hours (please specify whether lecture and assignments): 60 Private study including examination preparation, specified in hours <sup>1</sup> : 30
<b>Credit points</b>	3

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Required and recommended prerequisites for joining the course</b>									
<b>Course objectives</b>	<i>Students will be provided with knowledge and skills from understanding data, data collection methods, analysis using different tool for decision making through research design methodologies.</i>								
<b>Course learning outcomes</b>	<p>Upon the successful completion of this course students will be able to:</p> <table border="1" data-bbox="443 640 1385 1200"> <thead> <tr> <th data-bbox="443 640 687 696">Competency level</th> <th data-bbox="687 640 1385 696">Course learning outcome (CLO)</th> </tr> </thead> <tbody> <tr> <td data-bbox="443 696 687 824">Knowledge</td> <td data-bbox="687 696 1385 824">CLO1: Identify, explain, and demonstrate the steps, tools, and skills involved in real-world data collection, data analysis, and data visualization efforts.</td> </tr> <tr> <td data-bbox="443 824 687 992">Skill</td> <td data-bbox="687 824 1385 992">CLO2: Effectively select appropriate modes and tools of inquiry, analysis, interpretation, evaluation, and communication in the context of data collection, data analysis, and data visualization.</td> </tr> <tr> <td data-bbox="443 992 687 1200">Attitude</td> <td data-bbox="687 992 1385 1200">CLO3: Evaluate the ethical issues and biases surrounding data collection, data analysis, and data visualization. Understand the role of data (and its appropriate use) to answer relevant societal questions at a variety of scales across space and time.</td> </tr> </tbody> </table>	Competency level	Course learning outcome (CLO)	Knowledge	CLO1: Identify, explain, and demonstrate the steps, tools, and skills involved in real-world data collection, data analysis, and data visualization efforts.	Skill	CLO2: Effectively select appropriate modes and tools of inquiry, analysis, interpretation, evaluation, and communication in the context of data collection, data analysis, and data visualization.	Attitude	CLO3: Evaluate the ethical issues and biases surrounding data collection, data analysis, and data visualization. Understand the role of data (and its appropriate use) to answer relevant societal questions at a variety of scales across space and time.
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Attitude	CLO3: Evaluate the ethical issues and biases surrounding data collection, data analysis, and data visualization. Understand the role of data (and its appropriate use) to answer relevant societal questions at a variety of scales across space and time.								

<b>Content</b>	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1" data-bbox="443 461 1356 1256"> <thead> <tr> <th data-bbox="443 461 1023 546">Topic</th> <th data-bbox="1031 461 1206 546">Weight (hour)</th> <th data-bbox="1214 461 1356 546">Level</th> </tr> </thead> <tbody> <tr> <td data-bbox="443 557 1023 600">Introduction and course overview</td> <td data-bbox="1031 557 1206 600">3</td> <td data-bbox="1214 557 1356 600">I, T</td> </tr> <tr> <td data-bbox="443 611 1023 654">Research design and planning</td> <td data-bbox="1031 611 1206 654">3</td> <td data-bbox="1214 611 1356 654">I, T</td> </tr> <tr> <td data-bbox="443 665 1023 745">Statistics review: Confidence interval; rational sampling;</td> <td data-bbox="1031 665 1206 745">3</td> <td data-bbox="1214 665 1356 745">I, T</td> </tr> <tr> <td data-bbox="443 757 1023 837">Data Collection Methods - Surveys and questionnaires</td> <td data-bbox="1031 757 1206 837">3</td> <td data-bbox="1214 757 1356 837">I, T</td> </tr> <tr> <td data-bbox="443 848 1023 929">Data Collection Methods - Interviews and focus groups</td> <td data-bbox="1031 848 1206 929">3</td> <td data-bbox="1214 848 1356 929">I, T</td> </tr> <tr> <td data-bbox="443 940 1023 983">Ethics and Data Collection</td> <td data-bbox="1031 940 1206 983">3</td> <td data-bbox="1214 940 1356 983">T, U</td> </tr> <tr> <td data-bbox="443 994 1023 1037">Qualitative research designs</td> <td data-bbox="1031 994 1206 1037">3</td> <td data-bbox="1214 994 1356 1037">T, U</td> </tr> <tr> <td data-bbox="443 1048 1023 1090">Big Data: Types and Collection methods</td> <td data-bbox="1031 1048 1206 1090">3</td> <td data-bbox="1214 1048 1356 1090">T, U</td> </tr> <tr> <td data-bbox="443 1102 1023 1144">Data cleaning and preparation</td> <td data-bbox="1031 1102 1206 1144">3</td> <td data-bbox="1214 1102 1356 1144">T, U</td> </tr> <tr> <td data-bbox="443 1155 1023 1198">Data Analysis</td> <td data-bbox="1031 1155 1206 1198">6</td> <td data-bbox="1214 1155 1356 1198">T, U</td> </tr> <tr> <td data-bbox="443 1209 1023 1256">Programming Tools for data analysis</td> <td data-bbox="1031 1209 1206 1256">6</td> <td data-bbox="1214 1209 1356 1256">T, U</td> </tr> </tbody> </table>	Topic	Weight (hour)	Level	Introduction and course overview	3	I, T	Research design and planning	3	I, T	Statistics review: Confidence interval; rational sampling;	3	I, T	Data Collection Methods - Surveys and questionnaires	3	I, T	Data Collection Methods - Interviews and focus groups	3	I, T	Ethics and Data Collection	3	T, U	Qualitative research designs	3	T, U	Big Data: Types and Collection methods	3	T, U	Data cleaning and preparation	3	T, U	Data Analysis	6	T, U	Programming Tools for data analysis	6	T, U
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<b>Examination forms</b>	Writing examination																																				
<b>Study and examination requirements</b>	<p>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</p>																																				
<b>Reading list</b>	<p>[1] Creswell, J. W. (2018). <i>Research design: Qualitative, quantitative, and mixed methods approaches</i>. 5<sup>th</sup> edition, Thousand Oaks, California: Sage.</p> <p>[2] Maxwell, J. A. (2012). <i>Qualitative research design: An interactive approach</i>. Thousand Oaks, California: Sage.</p> <p>[3] Adams, A. and Cox, A. L. (2008). <i>Research methods for human computer interaction</i>. Cambridge, UK: Cambridge University Press.</p> <p>[4] R. Kumar (2015). <i>Research Methodology: A Step-by-Step Guide for Beginners</i>. Sage Publishing.</p>																																				

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-3) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	1	2	3	4	5	6
1	x	x				
2			x	x		
3					x	x

#### Intended Learning Outcomes (*ABET Student Outcomes*)

##### *Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
2		1.2b	1.3c	2.1a 2.1b			2.4a	2.5a	
3		1.2a	1.3d		2.2b		2.4b	2.5a	

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction and course overview	1		Lecture presentation, in-class discussion, group forming	Reading [1]
2	Research design and planning	1	Quiz	Lecture presentation, in-class discussion	Reading [1], [4]
3	Statistics review: Confidence interval; rational sampling;	1	Quiz	Lecture presentation, in-class discussion	Reading [1], [4]
4	Data Collection Methods - Surveys and questionnaires	1	Group assignment	Lecture presentation, in-class discussion	Reading [2], [3], [4]
5	Data Collection Methods - Interviews and focus groups	2	Group assignment	Lecture presentation, in-class discussion	Reading [2], [3], [4]
6	Ethics and Data Collection	2	Group assignment	In-class discussion, wrap-up	
7	Qualitative research designs	2	Project presentation		
<b>8</b>	<b>Midterm exam</b>				
9	Big Data: Types and Collection methods	2	Group assignment	Lecture presentation, in-class discussion	Reading [2], [3], [4]
10	Data cleaning and preparation	2	Individual & Group assignment	Lecture/Practice	Reading [2], [3], [4]
11	Data Analysis: Descriptive statistics; Correlation and Regression analysis	2	Individual & Group assignment	Lecture/Practice	Reading [2], [3], [4]
12	Data Analysis: Time Series Analysis; Data Visualization	3	Individual & group assignment	Lecture/Practice	Reading [4] and Articles
13	Programming Tools for data analysis: SPSS/NVivo/python/R/Matlab/Excel	3	Project presentation	Lecture/Practice	
14	Programming Tools for data analysis (Continue)	3	<b>Project presentation</b>		
<b>15</b>	<b>Final exam</b>				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
Process assessment (10%)	Group assignment/Quiz 60% Pass	Group assignment/Quiz 60% Pass	Homework 60% Pass	
Group projects (20%)		Group project 80% Pass	Group project 80% Pass	Group project 80% Pass
Midterm assessment (30%)	Theory/Laboratory midterm exam 60% Pass		Laboratory midterm exam 60% Pass	
Final assessment (40%)	Theory/Laboratory final exam 60% Pass		Laboratory final exam 60% Pass	

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (60%)</b>			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	30		
Summary and conclusions appropriate and complete	5		
<b>Organization (10%)</b>			
Distinct introduction, body, conclusions	5		
Content clearly and logically organized, good transitions	5		
<b>Presentation (20%)</b>			
Correct spelling, grammar, and syntax	10		



Clear and easy to read	10		
Quality of Layout and Graphics (10%)	10		
<b>TOTAL SCORE</b>	<b>100</b>		

### 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

*Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
Explanation of issues	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
Evidence <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
Influence of context and assumptions	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.

Student's position (perspective, thesis/hypothesis)	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
Conclusions and related outcomes (implications and consequences)	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
Organization	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
Language	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
Delivery	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
Supporting Material	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.

	establishes the presenter's credibility/ authority on the topic.	authority on the topic.	authority on the topic.	
Central Message	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised:

*Ho Chi Minh City, 10/08/2023*  
*Head of School of Industrial Engineering and*  
*Management*  
*(Signature)*

*Dr. Nguyen Van Hop*



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Vietnam National University – HCMC  
International University  
**School of Industrial Engineering and Management**

# **COURSE SYLLABUS**

**Course Code**  
**IS073IU**  
**BUSINESS LAW**

**April 2020**



**COURSE SYLLABUS**

**Course Name: BUSINESS LAW**

Course Code: IS073IU

**RECORD OF REVISIONS**

No.	Place	Content of revision	Date of revision

	Prepared by	Reviewed by	Approved by
<b>Full name</b>			
<b>Position</b>	Lecturer		
<b>Signature</b>			
<b>Date</b>	02/03/2020		



## 1. General Information

- Course Title
- + Vietnamese: Luật Kinh doanh
- + English: Business Law
- Course ID: IS073IU
- Course type
  - General
  - Specialization
  - Skills
- Fundamental
- Others: .....
- Project/ Internship/ Thesis
- Number of credits: 3
  - + Lecture: 3
  - + Laboratory: 0
- Prerequisites: Nil
- Parallel Course: Nil
- Previous course: Nil

## 2. Course Description

The course familiarizes the student with legal language; basic concepts, principles and general knowledge of business Law. The course also introduces to students about main business forms in Vietnam and regulations for each, the possibility of reorganization and Insolvency for enterprises, as main subject matter of this course, and main trade international organizations as well as main international trade rules. In addition, the course increases the student's understanding of the Vietnamese regulations over business dispute resolution and expose the student to legal reasoning and develop his/her ability to apply legal concepts. The course introduce students to develop problem solving and legal analyzing skills and apply it to day-to-day practical situations.

## 3. Textbooks and Other Required Materials (*textbooks and references should be ≤ 5*)

### **Textbooks:**

#### Legal Texts:

[1] *Civil Code of Vietnam* - 2005

<http://www.freshfields.com/publications/pdfs/2006/14247.pdf>

[2] *Commercial Law* – 2005

[http://www.moit.gov.vn/vsi\\_portlets/UserFiles/LegalText/Upload/Commercial%20Law\\_English%20version.doc](http://www.moit.gov.vn/vsi_portlets/UserFiles/LegalText/Upload/Commercial%20Law_English%20version.doc)

[3] *Law on Investment* – 2014

[http://www.moj.gov.vn/vbpg/Lists/Vn%20bn%20php%20lut/View\\_Detail.aspx?ItemID=30315](http://www.moj.gov.vn/vbpg/Lists/Vn%20bn%20php%20lut/View_Detail.aspx?ItemID=30315)

[4] *Law on Enterprises* – 2014

[http://www.moj.gov.vn/vbpg/Lists/Vn%20bn%20php%20lut/View\\_Detail.aspx?ItemID=30314](http://www.moj.gov.vn/vbpg/Lists/Vn%20bn%20php%20lut/View_Detail.aspx?ItemID=30314)



[5] Law on Intellectual Property – 2005

[http://www.noip.gov.vn/noip/cms\\_en.nsf/\(agntDisplayContent\)?OpenAgent&UNID=18572C84165D0FC1472570DF00314856](http://www.noip.gov.vn/noip/cms_en.nsf/(agntDisplayContent)?OpenAgent&UNID=18572C84165D0FC1472570DF00314856)

**References:**

Đại học luật HN, *Giáo trình Luật Thương mại*, Tái bản có bổ sung, NXB 2008.

Additional materials provided in Blackboard

The lecturer will attempt to make lecture notes and additional reading available on Blackboard. However this is not an automatic entitlement for students doing this subject. Note that this is not a distance learning course, and you are expected to attend lectures and take notes. This way, you will get the additional benefit of class interaction and demonstration.

Recommended Internet sites

[UNCTAD](#) (United Nations Conference on Trade and Development)

[WTO](#) (World Trade Organization)

[MOIT - Vietnam](#) (Official website of Ministry of Industry and Trade)

[MPI - Vietnam](#)(Official website of Ministry of Planning and Investment)

Other Resources, Support and Information

Additional learning assistance is available for students in this course and will be made available in Blackboard. Academic journal articles are available through connections via the [VNU - Central Library](#). Recommended articles will be duly informed to the students.

**4. Course goals**

Goals (Gx)	Descriptions	Program Learning Outcomes		Level of Competence
		ABET *	CDIO	
G1	analyse how organization can use basic knowledge of Business Law and Legal to apply regulations within the organization; collect, analyze and organize information to solve the problems related to Law of enterprises.	1,2,5	1.3, 3.1	Understand
G2	blend of theory and practice so that knowledges and regulations of Business Law are applied in the real world to build better and effective organizations in the competitive business environment; think critically on how to choose the best way to solve business disputes and apply best	1,4,5,6	1.3, 2.4, 3.1, 4.2	Apply



	suitable regulations for enterprises; identify and debate law issues / problems, as well as to evaluate and make decisions and reflect critically on the justification based on Law.			
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*\* ABET\_Student Outcomes*

*Criteria for Accrediting Engineering Programs, 2020-2021*

- 1. an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
- 2. an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
- 3. an ability to communicate effectively with a range of audiences*
- 4. an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
- 5. an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
- 6. an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
- 7. an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

**5. Course learning outcomes (CLOs)**

*Course learning outcomes are described systematically and aligned with course goals. Active verbs are used to describe CLOs and able to measure and observe in a specific context. Teaching modes: I(Introduce); T (teach); U (Utilize).*

<b>CLOs (Gx.x)</b>	<b>Descriptions</b>	<b>Teaching Modes</b>
G1.1	analyse how organization can use basic knowledge of Business Law and Legal to apply regulations within the organization	I, T
G1.2	collect, analyze and organize information to solve the problems related to Law of enterprises	T
G2.1	blend of theory and practice so that knowledges and regulations of Business Law are applied in the real world to build better and effective organizations in the competitive business environment	T
G2.2	think critically on how to choose the best way to solve business disputes and apply best suitable	T





	regulations for enterprises; identify and debate law issues / problems, as well as to evaluate and make decisions and reflect critically on the justification based on Law.	
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## 6. Course Assessment

Assessment types	Assessment component	Course learning outcomes (CLOs) (Gx.x)	Percentage %
A1. Process assessment	A1.1 Class participation and discussion.	G1.1, G1.2	10
	A1.2 Assignments	G2.1, G2.2	10
A2. Midterm assessment	A2.1 Midterm Exam	G1.1, G1.2, G2.1	30
A3. Final assessment	A3.1 Final Exam	G1.2, G2.1, G2.2	50

### Marking criteria (project report and case presentation)

## 7. Course Content

### Theory

Week	Content	CLOs (Gx.x)	Teaching and Learning activities		Assessment Activities
			Lecturer	Student	
1	<b>INTRODUCTION TO BUSINESS LAW AND BUSINESS ENTITY</b> Definition of BL? Why to study BL? Nature, forms and functions and method of regulation Overview Vietnam Legal System Course and nature of business entity in Vietnam	G1.1 G1.2	- Lecture presentation	- Group forming. - Class discussion - Read book & lecture	- Quiz/HW <b>A1.1</b>
2	<b>PART I: BUSINESS ENTITY: BUSINESS HOUSEHOLD, PRIVATE ENTERPRISE AND PARTNERSHIP.</b>	G1.1 G1.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz <b>A1.1</b>



	Characteristics Management structure Strength and weakness Comparison with other entities				
3	<b>PART II: BUSINESS ENTITY: LIMITED LIABILITY COMPANY 1 AND 2 PLUS</b> Characteristics Management structure Strength and weakness Comparison with other entities	G1.1 G1.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1,</b>
4	<b>PART III: BUSINESS ENTITY: SHAREHOLDING COMPANY</b> Characteristics Management structure Strength and weakness Comparison with other entities	G1.1 G1.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz <b>A1.1</b>
5	<b>PART IV: BUSINESS ENTITY: STATE-OWNED ENTERPRISE</b> Characteristics Management structure Strength and weakness Comparison with other entities	G1.1 G1.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1,</b>
6	<b>PART V: BUSINESS REGISTRATION AND RE-ORGANIZATION:</b>	G1.1 G1.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz <b>A1.1</b> - Homework <b>A1.1</b>



	<b>BUSINESS REGISTRATION:</b> Formalities Procedure Business Reorganization: Consolidation Merger Separation Division Dissolution Insolvency/Bankruptcy				
7&8	<b>Review for midterm</b>	G1.1 G1.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1, A1.2</b>
<b>Midterm</b>					<b>A2</b>
9	<b>PART VI: BUSINESS DISPUTE RESOLUTIONS: DISPUTE RESOLUTION UNDER CIVIL PROCEDURE</b> Procedure for filling a case Formalities of resolution Principles 1st instance trial Appellet Trial Cassation Trail Re-opening trial Strength and Weakness	G1.2 G2.1 G2.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1,</b> - Project <b>A1.2</b>
10	<b>PART VII: BUSINESS DISPUTE RESOLUTIONS: DISPUTE</b>	G2.1 G2.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1,</b> - Project <b>A1.2</b>



	<b>RESOLUTION UNDER ARBITRATION</b> General introduction about Vietnamese regulation of arbitration and Ordinance on Arbitration 2010 Procedure under ad-hoc and permanence arbitration				
11	<b>CONTRACTUAL LAW: PART 1</b> General Introduction: Definition Subject matter Principles Contract Formation Offer Acceptance Enforcement	G2.1 G2.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1</b> , - Project <b>A1.2</b>
12	<b>CONTRACTUAL LAW: CIVIL CONTRACT</b> Contract Implementation Ownership and property – nature and forms Civil obligations and Civil contracts and Inheritance Breaches and Remedies Breaches and its forms	G2.1 G2.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1</b> , - Project <b>A1.2</b>



	Remedies (7 types) Discharge of contract By law By breaches By impossibility				
13	<b>TAX LAW:</b> Corporate Tax Income Tax Import/export Tax	G2.1 G2.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1,</b> - Project <b>A1.2</b>
14	<b>INTERNATIONAL TRADE LAW INTRODUCTION:</b> Sources of International Trade Law: Treaties, customs Regional Trade organizations EU, ASEAN, MERCOSUR World Trade Organization History and Back	G2.1 G2.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1,</b> - Project <b>A1.2</b>
15	Review for final	G2.1 G2.2	- Lecture presentation	- Class discussion	- Quiz /HW <b>A1.1,</b> - Project <b>A1.2</b>
<b>Final exam</b>					<b>A3</b>

### Laboratory

Week	Content	CLOs (Gx.x)	Teaching and Learning activities		Assessment Activities
			Lecturer	Student	
1					
2					

### 8. Course requirement and expectation

- *Student responsibility:* It is expected that the students will spend at least 8 hours per week studying this course. This time should be made up of reading text book, working on case, and attending classes. Over-commitment has been a cause of failure for



many students. They should take the required workload into account when planning how to balance study with part-time jobs and other activities..

- *Attendance:* Regular and punctual attendance at lectures and seminars is expected in this course. University regulations indicate that if students attend less than eighty per cent of scheduled classes they may be refused final assessment. Exemptions may only be made on medical grounds.
- *General Conduct and Behavior:* The students are expected to conduct themselves with consideration and respect for the needs of the fellow students and teaching staff. Conduct which unduly disrupts or interferes with a class, such as ringing or talking on mobile phones, is not acceptable and students will be asked to leave the class. More information on student conduct is available at the university webpage.
- *Keeping informed:* The students should take note of all announcements made in lectures or on the course's Blackboard. From time to time, the university will send important announcements to their university e-mail addresses without providing a paper copy. The students will be deemed to have received this information.

## 9. Instructor information

<b>Department/Office</b>	School of Industrial Engineering & Management-International University, VNU-HCMC
<b>Address</b>	A2.513 – Quarter 6, Linh Trung Ward, Thu Duc District, HCMC
<b>Phone number</b>	
<b>Instructor 's name</b>	Bùi Đoàn Danh Thảo
<b>Email</b>	bddthao@hcmiu.edu.vn

**Dean of Business School**

*Ho Chi Minh City, 02/03/2020*  
**Dean of Industrial Engineering and Management School**

**Dr. Nguyen Van Hop**

**COURSE SYLLABUS****Course Name: SYSTEMS ENGINEERING**Course Code: **IS035IU****1. General information**

<b>Course designation</b>	Systems Engineering is the course of methods to developing and analyzing the systems. This course provides the knowledge and skills necessary for the engineers in the development process and systems analysis
<b>Semester(s) in which the course is taught</b>	5
<b>Person responsible for the course</b>	Dr. Dao Vu Truong Son
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Lecture, Exercises, Assignment.
<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25
<b>Credit points</b>	3
<b>Required and recommended prerequisites for joining the course</b>	Nil

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Course objectives</b>	Systems Engineering is the course of methods to developing and analyzing the systems. This course provides the knowledge and skills necessary for the engineers in the development process and systems analysis (manufacturing and services): systems engineering processes, methods of evaluation, selection and integration of system components, system simulation, and assessment of reliability, availability, and serviceability of the systems.																																						
<b>Course learning outcomes</b>	Upon the successful completion of this course students will be able to:																																						
	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>																																					
	<b>Knowledge</b>	<b>CLO1. Understand the fundamentals and concepts of systems engineering and analysis. Analyze and evaluate existing systems</b> <b>CLO2. Understand and select the necessary components of a system.</b>																																					
	<b>Skill</b>	<b>CLO3. Use engineering methodology to develop or improve a system</b>																																					
	<b>Attitude</b>	<b>CLO4. Students will have positive attitude in both self-learning and group discussion with other disciplines related to engineering mechanic related problems.</b>																																					
<b>Content</b>	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1" data-bbox="448 1167 1414 1872"> <thead> <tr> <th>Topic</th> <th>Weight</th> <th>Level</th> </tr> </thead> <tbody> <tr> <td>Introduction to Systems Engineering</td> <td>3</td> <td>I, T</td> </tr> <tr> <td>Conceptual System Design</td> <td>3</td> <td>I, T</td> </tr> <tr> <td>Preliminary System Design</td> <td>3</td> <td>I, T</td> </tr> <tr> <td>Detail Design and Development</td> <td>3</td> <td>I, T</td> </tr> <tr> <td>System Test, Evaluation, and Validation.</td> <td>3</td> <td>I, T</td> </tr> <tr> <td>Alternatives and Models in Decision Making</td> <td>3</td> <td>T, U</td> </tr> <tr> <td>Models for Economic Evaluation</td> <td>3</td> <td>I, T</td> </tr> <tr> <td>Control Concepts and Methods</td> <td>6</td> <td>I, T</td> </tr> <tr> <td>Design for Reliability</td> <td>6</td> <td>I, T</td> </tr> <tr> <td>Design for Maintainability</td> <td>3</td> <td>I, T</td> </tr> <tr> <td>Design for Producibility, Disposability, and Sustainability</td> <td>3</td> <td>I, T</td> </tr> </tbody> </table>			Topic	Weight	Level	Introduction to Systems Engineering	3	I, T	Conceptual System Design	3	I, T	Preliminary System Design	3	I, T	Detail Design and Development	3	I, T	System Test, Evaluation, and Validation.	3	I, T	Alternatives and Models in Decision Making	3	T, U	Models for Economic Evaluation	3	I, T	Control Concepts and Methods	6	I, T	Design for Reliability	6	I, T	Design for Maintainability	3	I, T	Design for Producibility, Disposability, and Sustainability	3	I, T
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Design for Maintainability	3	I, T																																					
Design for Producibility, Disposability, and Sustainability	3	I, T																																					
<b>Examination forms</b>	Practice, Writing questions																																						



<b>Study and examination requirements</b>	Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.  Assignments/Examination: Students must have more than 50/100 points overall to pass this course.
<b>Reading list</b>	Blanchard B.S., Systems Engineering and Analysis (5ed.), Prentice Hall, 2010.

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Intended Learning Outcomes (ILO) (1-6) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	x						
2		x					
3			x	x			
4					x	x	

### *Intended Learning Outcomes*

#### *Criteria for Accrediting Engineering Programs, 2020-2021*

- an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
- an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
- an ability to communicate effectively with a range of audiences*
- an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
- an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
- an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
- an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-4) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
2		1.2b	1.3c	2.1a 2.1b			2.4a	2.5a	
3	1.1b 1.1c		1.3a 1.3c					2.5b	2.6a 2.6b
4	1.1c	1.2a	1.3b 1.3d		2.2b		2.4b	2.a	2.6a

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction to Systems Engineering	1,2	Exercises, HW, Quiz	Lecture, Discussion, HW Inclass-Quiz	[1].1
2	Conceptual System Design	1, 2	Exercises, HW, Quiz	Lecture, Discussion, HW Inclass-Quiz	[1].2
3	Preliminary System Design	1,2	Exercises, HW, Quiz	Lecture, Discussion, HW Inclass-Quiz	[1] 3
4	Detail Design and Development	1,2	Exercises, HW, Quiz	Lecture, Discussion, HW Inclass-Quiz	[1] 4
5	System Test, Evaluation, and Validation.	1,2	Exercises, HW, Quiz	Lecture, Discussion, HW Inclass-Quiz	[1] 5
6,7	Alternatives and Models in Decision Making	1,2	Exercises, HW, Quiz	Lecture, Discussion, HW Inclass-Quiz	[1] 6
8	Review		Exercises		
9	Midterm				
10	Models for Economic Evaluation	1,2	Exercises, HW, Quiz	Lecture, Discussion, HW Inclass-Quiz	[1] 7
11	Control Concepts and Methods	1,2	Exercises, HW, Quiz	Lecture, Discussion, HW Inclass-Quiz	[1] 8
12	Design for Reliability	1,2	Exercises, HW, Quiz	Lecture, Discussion, HW Inclass-Quiz	[1].9
13	Design for Maintainability	1,2	Exercises, HW, Quiz	Lecture, Discussion, HW Inclass-Quiz	[1].10
14	Design for Producibility, Disposability, and Sustainability (optional)	1,2	Exercises, HW, Quiz	Lecture, Discussion, HW Inclass-Quiz	[1].11
15	Project presentation	3,4			

16	Review				
17	Final exam				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
Project (30%)			50% Pass	50% Pass
Midterm exam (30%)	60% Pass	60% Pass		
Final exam (40%)		60% Pass	60% Pass	

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (65%)</b>			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	35		
Summary and conclusions appropriate and complete	5		
<b>Organization (10%)</b>			
Distinct introduction, body, conclusions	5		
Content clearly and logically organized, good transitions	5		
<b>Presentation (20%)</b>			
Correct spelling, grammar, and syntax	10		
Clear and easy to read	10		
Quality of Layout and Graphics (5%)	05		
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.

<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.
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Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

**6. Date revised: April 15, 2022**

*Ho Chi Minh City, dd/mm/yyyy*  
*Dean of School of Industrial Engineering and*  
*Management*

*(Signature)*

A handwritten signature in blue ink, consisting of stylized, cursive letters that appear to be 'N.V.H.' followed by a flourish.

*Assoc. Prof. Dr. Nguyen Van Hop*

**COURSE SYLLABUS****Course Name: Quality Management**Course Code: **IS025IU****1. General information**

<b>Course designation</b>	<i>Introduction to the principles of quality management, with an emphasis on cross-functional problem solving. This course will provide a basic understanding of the philosophy, conceptual frameworks, and the tools of the Total Quality Management.</i>
<b>Semester(s) in which the course is taught</b>	1, 2
<b>Person responsible for the course</b>	M.Sc. Duong Vo Nhi Anh
<b>Language</b>	English
<b>Relation to curriculum</b>	Compulsory
<b>Teaching methods</b>	Lecture, lesson, project, seminar.
<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25
<b>Credit points</b>	3
<b>Required and recommended prerequisites for joining the course</b>	Nil

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Course objectives</b>	Understand different kinds of quality tools, PDCA, ... Apply quality tools in problem solving, quality improvement to reduce cost, quality of products																											
<b>Course learning outcomes</b>	<p>Upon the successful completion of this course students will be able to:</p> <table border="1" data-bbox="448 376 1417 801"> <thead> <tr> <th data-bbox="448 376 699 465"><b>Competency level</b></th> <th data-bbox="699 376 1417 465"><b>Course learning outcome (CLO)</b></th> </tr> </thead> <tbody> <tr> <td data-bbox="448 465 699 656"><b>Knowledge</b></td> <td data-bbox="699 465 1417 656">CLO 1. Understand different kinds of quality and the background and philosophies of quality CLO 2. Understand method to analyze existing problem and identify different kinds of solutions</td> </tr> <tr> <td data-bbox="448 656 699 745"><b>Skill</b></td> <td data-bbox="699 656 1417 745">CLO 3. Apply approaches used in implementing quality tools</td> </tr> <tr> <td data-bbox="448 745 699 801"><b>Attitude</b></td> <td data-bbox="699 745 1417 801">CLO 4. Apply for improve standards, quality of products</td> </tr> </tbody> </table>	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>	<b>Knowledge</b>	CLO 1. Understand different kinds of quality and the background and philosophies of quality CLO 2. Understand method to analyze existing problem and identify different kinds of solutions	<b>Skill</b>	CLO 3. Apply approaches used in implementing quality tools	<b>Attitude</b>	CLO 4. Apply for improve standards, quality of products																			
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<b>Examination forms</b>	Multiple-choice questions, short-answer questions																											
<b>Study and examination requirements</b>	<p>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</p>																											



<b>Reading list</b>	<p>[1] D.L. Goetsch and Stanley B. Davis, Quality Management- 5th edition, Prentice Hall, 2006.</p> <p>[2] Howard S. Gitlow et. al., Quality Management - 3rd edition, McGraw Hill, 200</p> <p>[3] Evans, Managing for quality and performance excellence -7th edition, Cengage Learning.</p> <p>[4] Winston, Operations Research – 4th edition, Cengage Learning.</p> <p>[5] Barry Render, Quantitative analysis for management - 9th edition, Prentice Hall, 2006</p>
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## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	x						
2	x	x	x				
3						x	
4				x			x

### *Intended Learning Outcomes*

#### *Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-4) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
2	1.1c	1.2a 1.2b	1.3a 1.3c 1.3d	2.1a 2.1b	2.2a		2.4a	2.5a	
3		1.2a	1.3d		2.2b		2.4b	2.5a	
4	1.1a 1.1b 1.1c		1.3c			2.3a	2.4c	2.5b	2.6b

### 3. Planned learning activities and teaching methods

Week	Topic	CLOs	Assessment	Learning activities
1	Introduction to Quality Management Fundamentals of quality: process basics, types of quality, relationship between quality and cost and productivity.	CLO 1, 2	- Quiz	- Group forming. - Class discussion - Read book & lecture 2.
2	Why Total Quality Management Definitions and basic principles How to realize TQM: three components of TQM, quality and global competitiveness, environment of today. Why Total Quality Management in a Knowledge-Based Economy? Breaking out of the negative circle	CLO 1, 2	- Quiz - Homework	- Class discussion - Read book & lecture 3.
3	Introducing the Three Pillars of TQM Quality Planning:	CLO 1, 2	- Quiz /HW	- Class discussion - Read book & lecture 4.
4	Behavioral Component of TQM Establishing a quality culture, conditions for a successful TQM policy, increasing the quality of cooperation processes, TQM & the strategy of change, How can the behavioral component be developed?	CLO 1, 2	- Quiz /HW	- Class discussion - Read book & lecture 4.
5	Management components of TQM: Role of Top Management/ Task-oriented meetings. Roadmap to business excellence	CLO 1, 2	- Homework	- Class discussion - Read book & lecture 5.
6	Technical components of TQM: Quality Systems and Quality Assurance Quality tools: ISO, ... .	CLO 1, 2	- Quiz /HW	- Class discussion - Read book & lecture 6.

7	Review	CLO 1, 2, 3	- Quiz /HW	- Class discussion - Read book & lecture 6.
8	Technical components of TQM (cont) ISO and other statistical tools. Collection and presentation of data	CLO 1, 2, 3	- Quiz /HW	- Class discussion
	Midterm exam			
9	SPC/SQC: control charts Stabilizing and improving a process with control charts. Variables and attribute control charts. How to read a control chart: 7 rules.	CLO 1, 2, 3	- Quiz /HW	- Class discussion - Read book & lecture 7.
10	SPC/SQC: control charts Stabilizing and improving a process with control charts. Variables and attribute control charts. How to read a control chart: 7 rules.	CLO 1, 2, 3	- Quiz /HW	- Class discussion - Read book & lecture 8.
11	SPC/SQC: control charts Stabilizing and improving a process with control charts. Variables and attribute control charts. How to read a control chart: 7 rules.	CLO 1, 2, 3	- Quiz /HW	- Class discussion - Read book & lecture 8.
12	Standard Operating Procedures (SOP) Quality Function Deployment (QFD)	CLO 1, 2, 3	- Quiz /HW	- Class discussion - Read book & lecture 8.
13	Standard Operating Procedures (SOP) Quality Function Deployment (QFD)	CLO 1, 2, 3	- Quiz /HW	- Class discussion - Read book & lecture 9.
14	Group presentation	CLO 1, 2, 3, 4	- Quiz /HW	- Class discussion
15	Review for Final Exam	CLO 1, 2, 3, 4	- Quiz /HW	- Class discussion
	Final Examination			

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
Quizzes and homework (15%)	60% Pass	60% Pass	60% Pass	60% Pass
Project (15%)	60% Pass	60% Pass	60% Pass	60% Pass
Midterm Exam (30%)	60% Pass	60% Pass	60% Pass	60% Pass
Final Exam (40%)	60% Pass	60% Pass	60% Pass	60% Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (60%)</b>			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	30		
Summary and conclusions appropriate and complete	5		
<b>Organization (10%)</b>			
Distinct introduction, body, conclusions	5		
Content clearly and logically organized, good transitions	5		
<b>Presentation (20%)</b>			
Correct spelling, grammar, and syntax	10		
Clear and easy to read	10		
Quality of Layout and Graphics (10%)	10		
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without questioning.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised: July 12, 2022

*Ho Chi Minh City, dd/mm/yyyy*  
**Dean of School of Industrial Engineering and Management**

(Signature)



*Assoc. Prof. Dr. Nguyen Van Hop*



## COURSE SYLLABUS

### Course Name: Sustainability in Supply Chain

Course Code: **IS063IU**

#### 1. General information

Course designation	<i>This subject will provide the student with a comprehensive view of global experience and examples that show how comprehensive organizational environmental sustainability and archaeological criteria integrated into the supply chain management/procurement process and decision-making of public and private agencies, organizations and corporate entities can improve financial and environmental performance, while addressing ethics, social regeneration, resource/waste impacts and economic development concerns. This course will allow students to participate in applied research projects that include designing supply chain management and procurement systems and products, which address environmental, social and ethical considerations in organizational and corporate policy, program and reporting.</i>
Semester(s) in which the course is taught	7
Person responsible for the course	MSc. Nguyen Hoang Huy
Language	English
Relation to curriculum	Compulsory

Teaching methods	Lecture, homework.								
Workload (incl. contact hours, self-study hours)	(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, etc.): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25								
Credit points	3								
Required and recommended prerequisites for joining the course	None								
Course objectives	Students will be provided with understanding of the sustainability challenges and opportunities facing supply chains today. Examine factors that are contributing to the adoption of sustainability strategies, such as legislations that are penalizing negative environmental and social impacts, and society's expectations of business in terms of health, human rights, and the environment. Students can work in a team to solve problems and case studies on sustainable supply chain								
Course learning outcomes	Upon the successful completion of this course students will be able to:								
	<table border="1"> <thead> <tr> <th>Competency level</th> <th>Course learning outcome (CLO)</th> </tr> </thead> <tbody> <tr> <td>Knowledge</td> <td><b>CLO1. Understanding of the sustainability challenges and opportunities facing supply chains today</b></td> </tr> <tr> <td>Skill</td> <td><b>CLO2. Examine factors that are contributing to the adoption of sustainability strategies, such as legislations that are penalizing negative environmental and social impacts, and society's expectations of business in terms of health, human rights, and the environment.</b></td> </tr> <tr> <td>Attitude</td> <td><b>CLO3. Work in a team to solve problems and case studies on sustainable supply chain</b></td> </tr> </tbody> </table>	Competency level	Course learning outcome (CLO)	Knowledge	<b>CLO1. Understanding of the sustainability challenges and opportunities facing supply chains today</b>	Skill	<b>CLO2. Examine factors that are contributing to the adoption of sustainability strategies, such as legislations that are penalizing negative environmental and social impacts, and society's expectations of business in terms of health, human rights, and the environment.</b>	Attitude	<b>CLO3. Work in a team to solve problems and case studies on sustainable supply chain</b>
	Competency level	Course learning outcome (CLO)							
	Knowledge	<b>CLO1. Understanding of the sustainability challenges and opportunities facing supply chains today</b>							
Skill	<b>CLO2. Examine factors that are contributing to the adoption of sustainability strategies, such as legislations that are penalizing negative environmental and social impacts, and society's expectations of business in terms of health, human rights, and the environment.</b>								
Attitude	<b>CLO3. Work in a team to solve problems and case studies on sustainable supply chain</b>								

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.



Content	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p>		
	<b>Topic</b>	<b>Weight</b>	<b>Level</b>
	<b>Lecture 1: Sustainability in Logistics and supply chain management</b>	1	I, T
	<b>Lecture 2: Science of sustainability</b>	1	I, T
	<b>Lecture 3: Freight transport</b>	1	I, T
	<b>Lecture 4: Sustainable warehousing</b>	1	I, T
	<b>Lecture 5: Product design, cleaner production and packaging</b>	1	I, T
	<b>Lecture 6: Sustainable purchasing and procurement</b>	1	I, T
	<b>Lecture 7: Reverse logistics and recycling</b>	2	I, T
	<b>Lecture 8: Risk, corporate social responsibility and ethics</b>	1	I, T
<b>Lecture 9: Sustainable logistics and supply chain management strategy</b>	2	I, T	
Examination forms	Short-answer questions, exercises		
Study and examination requirements	<p>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</p>		
Reading list	<p>[1] Grant, D. B., Trautrim, A., and Wong, C. Y., Sustainable Logistics and Supply Chain Management: Principles and Practices for Sustainable Operations and Management, Kogan Page</p> <p>[2] Steven M. Leon, Sustainability in Supply Chain Management Casebook: Applications in SCM</p>		

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-3) and Program/Student/Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	PLO/SLO/ILO						
	1	2	3	4	5	6	7
1				x			
2						x	
3					x		

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Chapter 1: Sustainability in Logistics and supply chain management	1		Lecture, Group work	[1]. 1
2	Chapter 2: Science of sustainability	1		Lecture, Group work	[1].2
3	Chapter 3: Freight transport	1,2	HW 1	Lecture, Group work	[1].3
4	Chapter 4: Sustainable warehousing	1,2	HW 2	Lecture, Group work	[1]. 4
5	Chapter 5: Product design, cleaner production and packaging	1,2	HW 3	Lecture, Group work	[1]. 5
6	Chapter 6: Sustainable purchasing and procurement	1,2	HW 4	Lecture, Group work	[1]. 6
7	Review				
	Midterm				
8	Chapter 6: Sustainable purchasing and procurement	1,2	HW 5	Lecture, Group work	[1]. 6
9, 10	Chapter 7: Reverse logistics and recycling	1,2	HW 6	Lecture, Group work	[1]. 7
11	Chapter 8: Risk, corporate social responsibility and ethics	1,2	HW 7	Lecture, Group work	[1]. 10
12, 13	Chapter 9: Sustainable logistics and supply chain management strategy	1,2	HW7	Lecture, Group work	[1]. 9
14	Group presentation and revision for final exam	3			
	Final exam				

### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3
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Group project			Group project report and presentation 50% Pass
Homework exercises (30%)	HW1-7 50% Passes	HW1-7 50% Passes	
Midterm exam (30%)	Q1 50% Passes	Q2 50% Passes	Q3, Q4 50% Pass
Final exam (40%)	Q1 50% Passes	Q2 50% Passes	Q3, Q4 50% Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

## 5. Rubrics (optional)

### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (60%)</b>			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	30		
Summary and conclusions appropriate and complete	5		
<b>Organization (10%)</b>			
Distinct introduction, body, conclusions	5		
Content clearly and logically organized, good transitions	5		
<b>Presentation (20%)</b>			
Correct spelling, grammar, and syntax	10		
Clear and easy to read	10		
Quality of Layout and Graphics (10%)	10		

<b>TOTAL SCORE</b>	<b>100</b>		
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## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.

<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.
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Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone 4	Milestone 3	Milestone 2	Benchmark 1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

**6. Date revised: March 23, 2022**

	<p><i>Ho Chi Minh City, dd/mm/yyyy</i> <i>Head/Dean of Department/School</i> <i>(Signature)</i></p> <p><i>&lt;Full Name&gt;</i></p>
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### COURSE SYLLABUS

**Course Name: PORT PLANNING AND OPERATIONS**

Course Code: **IS072IU**

#### 1. General information

Course designation	<p><i>This course provides the students with an understanding of port system, geographical location of ports, related planning and operational issues as well as methods and processes for port planning and design. Besides that, the students are provided the knowledge about inland connectivity, port's linkage to transport infrastructure, intermodal connections, and marine operations in ports.</i></p> <p><i>Traffic management, cargo handling, terminal operations, facilities and equipment, port security are provided to students.</i></p>
Semester(s) in which the course is taught	7
Person responsible for the course	Assoc. Prof. Dr Ho, Thi Thu Hoa
Language	English
Relation to curriculum	Compulsory
Teaching methods	Lecture, lesson, discussion, project.

Workload (incl. contact hours, self-study hours)	(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25								
Credit points	3								
Required and recommended prerequisites for joining the course	None								
Course objectives	Students will be provided with knowledge and skills of port system, geographical location of ports, related planning and operational issues. Students will be able to apply methods and processes for port planning and design. Students will be able to apply the real-world concepts developed to a range of situations including the workplace and further study in their careers path and lifelong learning								
Course learning outcomes	<p><b>Upon the successful completion of this course students will be able to:</b></p> <table border="1"> <thead> <tr> <th>Competency level</th> <th>Course learning outcome (CLO)</th> </tr> </thead> <tbody> <tr> <td><b>Knowledge</b></td> <td><b>CLO1.</b> Students will be able to describe key concepts and scope of port planning and operations <b>CLO2.</b> Students will be able to analyze inland connectivity, port's linkage to transport infrastructure, intermodal connections, and marine operations in ports and propose solutions in the area of port planning and design</td> </tr> <tr> <td><b>Skill</b></td> <td><b>CLO3.</b> Students will be able to apply various methods and processes for port planning and design.</td> </tr> <tr> <td><b>Attitude</b></td> <td><b>CLO4.</b> Students will have positive attitude in both self-learning and group project with other disciplines related to port planning and design, especially solving related problems.</td> </tr> </tbody> </table>	Competency level	Course learning outcome (CLO)	<b>Knowledge</b>	<b>CLO1.</b> Students will be able to describe key concepts and scope of port planning and operations <b>CLO2.</b> Students will be able to analyze inland connectivity, port's linkage to transport infrastructure, intermodal connections, and marine operations in ports and propose solutions in the area of port planning and design	<b>Skill</b>	<b>CLO3.</b> Students will be able to apply various methods and processes for port planning and design.	<b>Attitude</b>	<b>CLO4.</b> Students will have positive attitude in both self-learning and group project with other disciplines related to port planning and design, especially solving related problems.
Competency level	Course learning outcome (CLO)								
<b>Knowledge</b>	<b>CLO1.</b> Students will be able to describe key concepts and scope of port planning and operations <b>CLO2.</b> Students will be able to analyze inland connectivity, port's linkage to transport infrastructure, intermodal connections, and marine operations in ports and propose solutions in the area of port planning and design								
<b>Skill</b>	<b>CLO3.</b> Students will be able to apply various methods and processes for port planning and design.								
<b>Attitude</b>	<b>CLO4.</b> Students will have positive attitude in both self-learning and group project with other disciplines related to port planning and design, especially solving related problems.								

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.



<b>Content</b>	<i>The description of the contents should clearly indicate the weighting of the content and the level.</i>		
	Weight: lecture and practice session (3 hours)		
	Teaching levels: I (Introduce); T (Teach); U (Utilize)		
	<b>Topic</b>	<b>Weight (hour)</b>	<b>Level</b>
	<b>Introduction to Port Planning and Operations - Characterization of port system</b>  <ul style="list-style-type: none"> <li>✓ <i>The Overall of Port</i></li> <li>✓ <i>Port and the Maritime Business</i></li> <li>✓ <i>Port Ownership, Structure, and Organization</i></li> </ul>	3	I
<b>Geographical location of ports</b>  <ul style="list-style-type: none"> <li>✓ <i>The Geography of Ports</i></li> <li>✓ <i>The Evolution of Contemporary Ports</i></li> <li>✓ <i>Port Migration</i></li> <li>✓ <i>Maritime Regions</i></li> </ul>	3	I, T, U	
<b>Connecting Hub Port Gateways to the Inland Infrastructure</b>  <ul style="list-style-type: none"> <li>✓ <i>Hub Port Gateways</i></li> <li>✓ <i>Inland Infrastructure</i></li> <li>✓ <i>Measures of Port activity</i></li> <li>✓ <i>LOGISTICS INTEGRATION OF PORT ACTIVITIES</i></li> <li>✓ <i>STRATEGIC LOCATION AND MARKET ACCESSIBILITY FOR EXISTING AND EMERGING SEAPORTS</i></li> </ul>	9	I, T, U	
<b>Methods and processes for port planning and design</b>  <ul style="list-style-type: none"> <li>✓ <i>Overall of port planning</i></li> <li>✓ <i>Capacity planning</i></li> <li>✓ <i>Capacity management</i></li> </ul>	3	I, T, U	

	<b>Marine operations in ports</b> ✓ <i>Types of cargoes</i> ✓ <i>Loadline mark</i> ✓ <i>Ships' size, ports' size</i> ✓ <i>Container vessels</i> ✓ <i>Liner services - Liner conference</i> ✓ <i>Tramp services</i>	6	I, T, U
	<b>The Port and Charter Party Terms</b> ✓ <i>Port pricing</i> ✓ <i>Charter parties</i>	6	I, T, U
	<b>Port Operations</b> ✓ <i>Facilities, and Equipment</i> ✓ <i>Container vessel handling</i> ✓ <i>CRANE MOVEMENT and Equipment Planning</i> ✓ <i>Operation indicators</i>	3	I, T, U
	<b>Port Performance and Benchmarking</b> ✓ <i>Metrics And Productivity Index Methods</i> ✓ <i>Frontier approach</i> ✓ <i>Process approaches</i> ✓ <i>Conclusion-benchmarking methods</i>	3	I, T, U
	<b>Information and Communication Technologies in Port</b> ✓ <i>Software and communication platforms</i> ✓ <i>Automatic identification and data capture</i>	3	I, T

	<p><b>Port Logistics</b></p> <ul style="list-style-type: none"> <li>✓ <i>Ports and Logistics Systems</i></li> <li>✓ <i>Ports and Supply Chain Networks</i></li> </ul> <p><b>Port safety, security and environmental management</b></p> <ul style="list-style-type: none"> <li>✓ <i>Port safety</i></li> <li>✓ <i>Port security</i></li> <li>✓ <i>Port environmental management</i></li> </ul>	3	I, T
	Group presentation and final exam preparation	3	U
<b>Examination forms</b>	Short-answer questions, Case-answer questions		
<b>Study and examination requirements</b>	<p>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</p>		
<b>Reading list</b>	<ol style="list-style-type: none"> <li>1. Maria G. Burns (2015) <i>Port management and operations</i>, 1<sup>st</sup> edition, CRC Press, New York</li> <li>2. Khalid Bichou (2013) <i>Port operations, planning and logistics</i>, Routledge, New York</li> <li>3. Alderton, P. (2008) <i>Port management and operations</i>, 3rd edition, LLP Ltd, London</li> <li>4. <b>UNCTAD (2021-2022): Review of Maritime Transport 2021-2022</b></li> </ol>		

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	x						
2		x					

3						x	
4					x		

### Student Learning Outcomes

#### Criteria for Accrediting Engineering Programs, 2020-2021

1. an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics
2. an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors
3. an ability to communicate effectively with a range of audiences
4. an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts
5. an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives
6. an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions
7. an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2a							
2		1.2b		2.1 a 2.1 b					
3		1.2 a	1.3 d					2.5 a	
4	1.1 c		1.3 b						2.6 a

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction to Port Planning and Operations - Characterization of port system	1		Lecture, discussion, Q&A	[1]: chapter 1 [2]: chapter 1

2	<b>Geographical location of ports</b>	1,2	HW1.1	Warm up and review, lecture, discussion, Q&A	[1]: chapter 2
3-4-5	<b>Connecting Hub Port Gateways to the Inland Infrastructure</b>	1,3	HW1.2	Warm up and review, lecture, discussion, Q&A	[2]: chapter 3
6	<b>Methods and processes for port planning and design</b>	1, 2	HW2.1	Warm up and review, lecture, discussion, Q&A	[1]: chapter 4
7-8	<b>Marine operations in ports</b>	2,3	HW2.2	Warm up and review, lecture, discussion, role play, Q&A	[1]: chapter 4 [2]: chapter 6
<b>9-10</b>	<b>Midterm</b>				
11	<b>The Port and Charter Party Terms</b>	1,2	HW3.1	Warm up and review, lecture, discussion, Q&A	[1]: chapter 6
12	<b>Port Operations</b>	2, 3	HW3.2	Warm up and review, lecture, discussion, Q&A	[2]: chapter 8
13-14	<b>Information and Communication Technologies in Port</b>	2, 3	HW3.3	Warm up and review, lecture, discussion, Q&A	[1]: chapter 4 [2]: chapter 6
15	<b>Port Logistics</b>	2, 3	HW4.1	Warm up and review, lecture, discussion, Q&A	[1]: chapter 4
16	<b>Port safety, security and environmental management</b>	1,2	HW4.2	Warm up and review, lecture, discussion, Q&A	[2]: chapter 11-12
17	Group presentation and final exam preparation	3, 4	Presentation	Warm up and review, group work presentation, Q&A	
<b>18</b>	<b>Final exam</b>				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
<b>In-class assignment (10%)</b>	<b>HW 1 60% Pass</b>	<b>HW2 60% Pass</b>	<b>HW3- HW4 60% Pass</b>	
<b>Group projects (20%)</b>				<b>Group project 80% Pass</b>
<b>Midterm exam (30%)</b>	<b>60% Pass</b>	<b>60% Pass</b>		
<b>Final exam (40%)</b>		<b>60% Pass</b>	<b>60% Pass</b>	

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (60%)</b>			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	30		
Summary and conclusions appropriate and complete	5		
<b>Organization (10%)</b>			
Distinct introduction, body, conclusions	5		
Content clearly and logically organized, good transitions	5		
<b>Presentation (20%)</b>			
Correct spelling, grammar, and syntax	10		
Clear and easy to read	10		

<b>Quality of Layout and Graphics (10%)</b>	<b>10</b>		
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence Selecting and using information to investigate a point of view or conclusion</b>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.

<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**


	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.



<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.
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*Source: Association of American Colleges and Universities*

**6. Date revised: April 15th, 2022**

	<p><i>Ho Chi Minh City, dd/mm/yyyy</i>  <i>Dean of School of Industrial Engineering and Management</i>  <i>(Signature)</i>    <i>Assoc. Prof. Dr. Nguyen Van Hop</i></p>
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Vietnam National University – HCMC  
International University  
**School of Industrial Engineering and Management**

# **COURSE SYLLABUS**

**Course Code**

**BA130IU**

**ORGANIZATIONAL BEHAVIOR**

**April 2020**



## COURSE SYLLABUS

### Course Name: ORGANIZATIONAL BEHAVIOR

Course Code: BA130IU

### RECORD OF REVISIONS

No.	Place	Content of revision	Date of revision

	Prepared by	Reviewed by	Approved by
<b>Full name</b>			
<b>Position</b>	Lecturer		
<b>Signature</b>			
<b>Date</b>	02/03/2020		



## 1. General Information

- Course Title
- + Vietnamese: Hành vi tổ chức
- + English: Organizational Behavior
- Course ID: BA130IU
- Course type
  - General
  - Specialization
  - Skills
  - Fundamental
  - Others: .....
  - Project/ Internship/ Thesis
- Number of credits: 3
  - + Lecture: 3
  - + Laboratory: 0
- Prerequisites: Nil
- Parallel Course: Nil
- Previous course: Nil

## 2. Course Description

This course examines the theory and practice of how and why organization behaves the way they do. The course analyses the factors that cause certain behavior within an organization and presents conceptual frameworks for the analysis of how such behavior influence decision making and organization effectiveness. Key topics of study include: the dynamics of people and organization, managing communication, social systems and organizational cultures, motivation and reward systems, leadership and empowerment, attitudes and its effects, interpersonal and group behavior, teams and team building, managing change, stress and counseling.....

## 3. Textbooks and Other Required Materials (*textbooks and references should be ≤ 5*)

### Textbooks:

- [1] Donald R. Brown, *An Experiential Approach to Organization Development*, 8<sup>th</sup> edition, Prentice Hall
- [2] Naomi Stanford, *Organizational Design: The Collaborative Approach*, 1<sup>st</sup> edition, Elsevier
- [3] Richard Daff, *Organizational Theory and Design*, 10<sup>th</sup> edition, South Western.

### References:

#### Recommended Internet sites

[UNCTAD](#) (United Nations Conference on Trade and Development)

[WTO](#) (World Trade Organization)

[Business Week](#)

[The Economist](#)



[Fortune](#)

[Forbes](#)

Recommended Journals

Harvard Business Review

International Business Review

Journal of Management Studies

Asia Pacific Journal of Management

**4. Course goals**

Goals (Gx)	Descriptions	Program Learning Outcomes		Level of Competence
		ABET *	CDIO	
G1	analyse how organization can use Organizational Behavior theories and practices to enhance the learning and cooperation within the organization; collect, analyze and organize information and to convey those information clearly and fluently, in both written and spoken forms.	1,2,5	1.3, 3.1	Understand
G2	blend of theory and practice so that concepts and models of Organizational Behavior are applied in the real world to build better and effective organizations in the competitive business environment; think critically on how to manage the human side of the organization when not all behavior is entirely rational. identify and debate critical issues / problems, as well as to evaluate financial information, make decisions and reflect critically on the justification for decisions.	1,4,5,6	1.3, 2.4, 3.1, 4.2	Apply

\* *ABET\_Student Outcomes*

*Criteria for Accrediting Engineering Programs, 2020-2021*

- an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*



2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

### 5. Course learning outcomes (CLOs)

*Course learning outcomes are described systematically and aligned with course goals. Active verbs are used to describe CLOs and able to measure and observe in a specific context. Teaching modes: I(Introduce); T (teach); U (Utilize).*

CLOs (Gx.x)	Descriptions	Teaching Modes
G1.1	analyse how organization can use Organizational Behavior theories and practices to enhance the learning and cooperation within the organization	I, T
G1.2	collect, analyze and organize information and to convey those information clearly and fluently, in both written and spoken forms.	T
G2.1	blend of theory and practice so that concepts and models of Organizational Behavior are applied in the real world to build better and effective organizations in the competitive business environment	T
G2.2	think critically on how to manage the human side of the organization when not all behavior is entirely rational. identify and debate critical issues / problems, as well as to evaluate financial information, make decisions and reflect critically on the justification for decisions.	T

### 6. Course Assessment

Assessment types	Assessment component	Course learning outcomes (CLOs) (Gx.x)	Percentage %
A1. Process	A1.1 Class participation	G1.1, G1.2	10



assessment	and discussion		
	A1.2 Group Project	G2.1, G2.2	20
A2.Midterm assessment	A2.1 Midterm Exam	G1.1, G1.2, G2.1	30
A3. Final assesement	A3.1 Final Exam	G1.2, G2.1, G2.2	40

### Marking criteria (project report and case presentation)

#### 7. Course Content

##### Theory

Week	Content	CLOs (Gx.x)	Teaching and Learning activities		Assessment Activities
			Lecturer	Student	
1	<b>INTRODUCTION TO ORGANIZATIONAL BEHAVIOR</b> Definition of OB Why to study OB Challenges in OB	G1.1 G1.2	- Lecture presentation	- Group forming. - Class discussion - Read book & lecture	- Quiz/HW <b>A1.1</b>
2	<b>PART I: THE INDIVIDUAL IN THE ORGANIZATION</b> Personality Traits and Work Values	G1.1 G1.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz <b>A1.1</b>
3	<b>PART I: THE INDIVIDUAL IN THE ORGANIZATION (Cont.)</b> Individual Perception and Decision-Making Job Attitudes	G1.1 G1.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1,</b>
4&5	<b>PART I: THE INDIVIDUAL IN THE ORGANIZATION (Cont.)</b> Motivation; Moods, Emotions and Organizational Behavior	G1.1 G1.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz <b>A1.1</b>
6	<b>PART II: GROUPS IN THE ORGANIZATION</b> Groups	G1.1 G1.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1,</b>



	Teams				
7	<b>PART II: GROUPS IN THE ORGANIZATION (Cont.)</b> Communication Processes	G1.1 G1.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz <b>A1.1</b> - Homework <b>A1.1</b>
8	Review for midterm	G1.1 G1.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1, A1.2</b>
<b>Midterm</b>					<b>A2</b>
9	<b>PART II: GROUPS IN THE ORGANIZATION (Cont.)</b> Leadership	G1.2 G2.1 G2.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1,</b> - Project <b>A1.2</b>
10&11	<b>PART II: GROUPS IN THE ORGANIZATION (Cont.)</b> Power and Politics Conflict and Negotiation	G2.1 G2.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1,</b> - Project <b>A1.2</b>
12&13	<b>PART III: THE ORGANIZATION SYSTEM (Cont.)</b> Organizational Culture Organizational Change	G2.1 G2.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1,</b> - Project <b>A1.2</b>
14&15	Group Presentation Review for final	G2.1 G2.2	- Lecture presentation	- Class discussion	- Quiz /HW <b>A1.1,</b> - Project <b>A1.2</b>
<b>Final exam</b>					<b>A3</b>

**Laboratory**

Week	Content	CLOs (Gx.x)	Teaching and Learning activities		Assessment Activities
			Lecturer	Student	
1					
2					





### 8. Course requirement and expectation

- *Student responsibility:* It is expected that the students will spend at least 8 hours per week studying this course. This time should be made up of reading text book, working on case, and attending classes. Over-commitment has been a cause of failure for many students. They should take the required workload into account when planning how to balance study with part-time jobs and other activities..
- *Attendance:* Regular and punctual attendance at lectures and seminars is expected in this course. University regulations indicate that if students attend less than eighty per cent of scheduled classes they may be refused final assessment. Exemptions may only be made on medical grounds.
- *General Conduct and Behavior:* The students are expected to conduct themselves with consideration and respect for the needs of the fellow students and teaching staff. Conduct which unduly disrupts or interferes with a class, such as ringing or talking on mobile phones, is not acceptable and students will be asked to leave the class. More information on student conduct is available at the university webpage.
- *Keeping informed:* The students should take note of all announcements made in lectures or on the course's Blackboard. From time to time, the university will send important announcements to their university e-mail addresses without providing a paper copy. The students will be deemed to have received this information.

### 9. Instructor information

<b>Department/Office</b>	School of Industrial Engineering & Management-International University, VNU-HCMC
<b>Address</b>	A2.513 – Quarter 6, Linh Trung Ward, Thu Duc District, HCMC
<b>Phone number</b>	
<b>Instructor 's name</b>	
<b>Email</b>	

Dean of Business School

Ho Chi Minh City, 02/03/2020  
Dean of Industrial Engineering and  
Management School

Dr. Nguyen Van Hop



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Vietnam National University – HCMC  
International University  
**School of Industrial Engineering and Management**

# **COURSE SYLLABUS**

**Course Code**

**BA032IU**

**COURSE NAME**

**SALES MANAGEMENT**

**April 2020**



VIETNAM NATIONAL UNIVERSITY HCMC  
**INTERNATIONAL UNIVERSITY**  
 School of Industrial Engineering &  
 Management

Code: FormCS1/EV. Issued No: 1.20  
 Date of issued: 25/03/2020  
 Total pages: 7

## COURSE SYLLABUS

### Course Name: Sales Management

Course Code: BA032IU

#### RECORD OF REVISIONS

No.	Place	Content of revision	Date of revision

	Prepared by	Reviewed by	Approved by
<b>Full name</b>	Duong Vo Nhi Anh		
<b>Position</b>	Lecturer		
<b>Signature</b>			
<b>Date</b>	04/03/2020		



**1. General Information**

- Course Title
- + Vietnamese: Quản lý bán hàng
- + English: Sales Management
- Course ID: BA032IU
- Course type
  - General
  - Specialization
  - Skills
- Number of credits: 3
  - + Lecture: 3
  - + Laboratory: 0
- Prerequisites: Nil
- Parallel Course: Nil
- Previous course: Nil

- Fundamental
- Others: .....
- Project/ Internship/ Thesis

**2. Course Description**

Problems, policies, and functions of sales management as the vital link between selling and marketing. Role of the sales manager in the development of a successful salesforce. Topics include territory and market analyses, compensation, sales planning, and control.

**3. Textbooks and Other Required Materials** (*textbooks and references should be ≤ 5*)

**Textbooks:**

[1] Sales Management: Building Customer Relationships and Partnerships , Rolph E. Anderson, Barry J. Babin, Rajiv Mehta, M.D., Cengage Learning, 2009

**References:**

Enterprise Sales and Operations Planning: Synchronizing Demand, Supply and Resources for Peak Performance, George E. Palmatier, Colleen Crum, J. Ross Publishing, 2002.

**Software:**

**4. Course goals**

Goals (Gx)	Descriptions	Program Learning Outcomes		Level of Competence
		ABET	CDIO	
G1	Students understand problems, policies, and functions of sales management and role of sales manager.	1,2,5	1.3, 3.1	Understand



G2	Know tools for territory and market analysis, compensation, sales planning, and control	4,5,6,7	1.3, 2.4, 3.1, 4.2	Apply
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**\* ABET Student Outcomes**

**Criteria for Accrediting Engineering Programs, 2020-2021**

1. an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics
2. an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors
3. an ability to communicate effectively with a range of audiences
4. an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts
5. an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives
6. an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions
7. an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.

**5. Course learning outcomes (CLOs)**

*Course learning outcomes are described systematically and aligned with course goals. Active verbs are used to describe CLOs and able to measure and observe in a specific context. Teaching modes: I(Introduce); T (teach); U (Utilize).*

CLOs (Gx.x)	Descriptions	Teaching Modes
G1.1	Understand different kinds of sale and the background and philosophies of sale management	I, T
G1.2	Understand method to analyze existing sale systems and identify different kinds of sale problems	T
G2.1	Apply approaches used in implementing sale management.	T
G2.2	Apply for Sales Volume, costs, and profitability analysis of company	T

**6. Course Assessment**



Assessment types	Assessment component	Course learning outcomes (CLOs) (Gx.x)	Percentage %
A1. Process assessment	A1.1 Quiz/Homework	G1.1, G1.2	20
	A1.2 Group Project	G2.1, G2.2	10
A2. Midterm assessment	A2.1 Midterm Exam	G1.1, G1.2, G2.1	20
A3. Final assessment	A3.1 Final Exam	G1.2, G2.1, G2.2	50

## 7. Course Content

### Theory

Week	Content	CLOs (Gx.x)	Teaching and Learning activities		Assessment Activities
			Lecturer	Student	
1	Introduction to Sales Management and its Evolving Roles	G1.1	- Lecture presentation	- Group forming. - Class discussion - Read book & lecture 2.	- Quiz <b>A1.1</b>
2	Managing Ethics in a Sales Environment	G1.1	- Lecture presentation	- Class discussion - Read book & lecture 3.	- Quiz <b>A1.1</b> - Homework <b>A1.2</b>
3	Customer relationship management & building partnerships	G1.1	- Lecture presentation	- Class discussion - Read book & lecture 4.	- Quiz /HW <b>A1.1, A1.2</b>
4	The selling process	G1.1	- Lecture presentation	- Class discussion - Read book & lecture 4.	- Quiz /HW <b>A1.1, A1.2</b>
5	Sales forecasting & budgeting	G1.1	- Lecture presentation	- Class discussion - Read book & lecture 5.	- Homework <b>A1.2</b>
6	Sales force planning and organizing	G2.1	- Lecture presentation	- Class discussion - Read book & lecture 6.	- Quiz /HW <b>A1.1, A1.2</b>
7	Time and territory management	G2.1	- Lecture presentation	- Class discussion - Read book & lecture 6.	- Quiz /HW <b>A1.1, A1.2</b>
8	Review for Midterm	G1.1, G1.2, G2.1	- Problems solving	- Class discussion	- Quiz /HW <b>A1.1, A1.2</b>
<b>Midterm exam</b>					<b>A2</b>
9	Recruiting & selecting the sales force	G1.2, G2.1	- Lecture presentation	- Class discussion - Read book & lecture 7.	- Quiz /HW <b>A1.1, A1.2</b>



10	Training the sales force	G1.2 G2.1	- Lecture presentation	- Class discussion - Read book & lecture 8.	- Quiz /HW <b>A1.1, A1.2</b>
11	Sales force leadership	G1.2 G2.2	- Lecture presentation	- Class discussion - Read book & lecture 8.	- Quiz /HW <b>A1.1, A1.2</b>
12	Sales force compensation	G1.2 G2.2	- Lecture presentation	- Class discussion - Read book & lecture 8.	- Quiz /HW <b>A1.1, A1.2</b>
13	Sales Volume, costs, and profitability analysis	G1.2 G2.2	- Lecture presentation	- Class discussion - Read book & lecture 9.	- Quiz /HW <b>A1.1, A1.2</b>
14	Sales Volume, costs, and profitability analysis	G1.2 G2.2	- Lecture presentation	- Class discussion	- Quiz /HW <b>A1.1, A1.2</b>
15	Review	G1.2 G2.1 G2.2	- Problems solving	- Class discussion	- Quiz /HW <b>A1.1, A1.2</b>
<b>Final Examination</b>					<b>A3</b>

**Laboratory**

Week	Content	CLOs (Gx.x)	Teaching and Learning activities		Assessment Activities
			Lecturer	Student	
1					
2					

**8. Course requirement and expectation**

**Class Participation:** A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.

**Academic Honesty and Plagiarism:** Instances of academic dishonesty will not be tolerated. Cheating on exams or plagiarism (presenting the work of another as your own, or the use of another person's ideas without giving proper credit) will result in a failing grade. For this class, all assignments are to be completed by the individual student unless otherwise specified. Students are also reminded that careful time management is an important part of study and one of the identified causes of plagiarism is poor time management. Students should allow sufficient time for preparation, research, drafting, and the proper referencing of sources in preparing all assessment items.

**9. Instructor information**

<b>Department/Office</b>	School of Industrial Engineering & Management-International University, VNU-HCMC
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VIETNAM NATIONAL UNIVERSITY HCMC  
INTERNATIONAL UNIVERSITY  
School of Industrial Engineering &  
Management

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COURSE SYLLABUS  
**COURSE NAME:** Sales Management  
Course code: BA032IU.

<b>Address</b>	A2.504 – Quarter 6, Linh Trung Ward, Thu Duc District, HCMC
<b>Phone number</b>	(028) 37244270
<b>Instructor's name</b>	
<b>Email</b>	

*Ho Chi Minh City, 04/03/2020*

**Dean of School**

Dr. Nguyen Van Hop





**VIETNAM NATIONAL UNIVERSITY HCMC  
INTERNATIONAL UNIVERSITY**  
**School of Industrial Engineering and Management**

**COURSE SYLLABUS**  
**Course Name: Leadership**  
Course Code: **IS045IU**

**1. General information**

<b>Course designation</b>	While typical leadership classes leave learners knowing about leadership and other leaders, the course is designed to give students actual access to being a leader and the effective exercise of leadership as their natural self-expression. This is achieved by exploring how listening, speech acts, and language are instrumental to being a leader; identifying blind spots; practicing new ways of being; accepting breakdowns; celebrating breakthroughs; keeping an open mind, rejecting preconceived notions, and being authentic. Topics include authentic listening, integrity, authenticity. Furthermore, students will discover how human brain's neural functioning, listening, and language fundamentally construct what we can perceive and accomplish as leaders in our relationships, organizations, families, and societies.
<b>Semester(s) in which the course is taught</b>	7
<b>Person responsible for the course</b>	Dr. Tran Duc Vi
<b>Language</b>	English
<b>Relation to curriculum</b>	Elective <i>BA</i>
<b>Teaching methods</b>	Lecture, project
<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 70 Contact hours (lecture): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25
<b>Credit points</b>	3

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Required and recommended prerequisites for joining the course</b>	None																																						
<b>Course objectives</b>	<ol style="list-style-type: none"> <li>1. Understand the role of leadership and management. Know important leadership traits and styles.</li> <li>2. Understand different factors affecting the decision-making process and leadership effectiveness. Apply leadership models in practice.</li> <li>3. Communicate ideas coherently and effectively.</li> </ol>																																						
<b>Course learning outcomes</b>	Upon the successful completion of this course students will be able to:																																						
	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>																																					
	<b>Knowledge</b>	<b>CLO1 Understand the role of leadership and management and importance of leadership traits, styles.</b> <b>CLO2 Understand different factors affecting the decision-making process and leadership effectiveness.</b>																																					
	<b>Skills</b>	<b>CLO3 Apply leadership models in practice, communicate ideas coherently and effectively.</b>																																					
<b>Content</b>	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1" data-bbox="432 1249 1393 1928"> <thead> <tr> <th>Topic</th> <th>Weight</th> <th>Level</th> </tr> </thead> <tbody> <tr> <td><b>Introduction to Leadership</b></td> <td><b>1</b></td> <td><b>I</b></td> </tr> <tr> <td><b>Already Always Listening</b></td> <td><b>1</b></td> <td><b>I, T, U</b></td> </tr> <tr> <td><b>Trait Approach</b></td> <td><b>1</b></td> <td><b>I, T, U</b></td> </tr> <tr> <td><b>Authentic Leadership</b></td> <td><b>1</b></td> <td><b>I, T, U</b></td> </tr> <tr> <td><b>Integrity</b></td> <td><b>2</b></td> <td><b>I, T, U</b></td> </tr> <tr> <td><b>Skill Approach</b></td> <td><b>1</b></td> <td><b>I, T, U</b></td> </tr> <tr> <td><b>Foundation of Leadership</b></td> <td><b>1</b></td> <td><b>I, T, U</b></td> </tr> <tr> <td><b>Adaptive Leadership</b></td> <td><b>1</b></td> <td><b>I, T, U</b></td> </tr> <tr> <td><b>Behavior – Style Approach</b></td> <td><b>1</b></td> <td><b>I, T, U</b></td> </tr> <tr> <td><b>Situational Approach</b></td> <td><b>1</b></td> <td><b>I, T, U</b></td> </tr> <tr> <td><b>Power of Context</b></td> <td><b>1</b></td> <td><b>I, T, U</b></td> </tr> </tbody> </table>			Topic	Weight	Level	<b>Introduction to Leadership</b>	<b>1</b>	<b>I</b>	<b>Already Always Listening</b>	<b>1</b>	<b>I, T, U</b>	<b>Trait Approach</b>	<b>1</b>	<b>I, T, U</b>	<b>Authentic Leadership</b>	<b>1</b>	<b>I, T, U</b>	<b>Integrity</b>	<b>2</b>	<b>I, T, U</b>	<b>Skill Approach</b>	<b>1</b>	<b>I, T, U</b>	<b>Foundation of Leadership</b>	<b>1</b>	<b>I, T, U</b>	<b>Adaptive Leadership</b>	<b>1</b>	<b>I, T, U</b>	<b>Behavior – Style Approach</b>	<b>1</b>	<b>I, T, U</b>	<b>Situational Approach</b>	<b>1</b>	<b>I, T, U</b>	<b>Power of Context</b>	<b>1</b>	<b>I, T, U</b>
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<b>Trait Approach</b>	<b>1</b>	<b>I, T, U</b>																																					
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<b>Power of Context</b>	<b>1</b>	<b>I, T, U</b>																																					

<b>Examination forms</b>	Writing, project presentation
<b>Study and examination requirements</b>	Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged. Assignments/Examination: Students must have more than 50/100 points overall to pass this course.
<b>Reading list</b>	<b>Textbook:</b> [1] Northouse, P., 2018. Leadership: Theory and Practice. SAGE Publications <b>Other required materials:</b> [2] Erhard, Werner and Jensen, Michael C. and Zaffron, Steve and Zaffron, Steve and Echeverria, Jeronima, Course Materials for: 'Being a Leader and the Effective Exercise of Leadership: An Ontological/Phenomenological Model' (February 1, 2022). Harvard Business School NOM Working Paper No. 09-038, Simon School Working Paper No. 08-03, Barbados Group Working Paper No. 08-02, Available at SSRN: <a href="https://ssrn.com/abstract=1263835">https://ssrn.com/abstract=1263835</a> or <a href="http://dx.doi.org/10.2139/ssrn.1263835">http://dx.doi.org/10.2139/ssrn.1263835</a>

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-3) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	x	x				x	
2				x	x	x	x
3			x				

Intended Learning Outcomes (*ABET\_Student Outcomes*)

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-4) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1	1.1a, 1.1b, 1.1c	1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b	2.2a	2.3a	2.4c		
2		1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b	2.2a, 2.2b		2.4a, 2.4b	2.5a	
3	1.1b,1 .1c		1.3a, 1.3b, 1.3c				2.4b	2.5a, 2.5b	2.6a, 2.6b

### 3. Planned learning activities and teaching methods

Week	Content	CLOs	Assessment	Learning Activities	Resources
1	Introduction	1.1, 1.2	HW	Lecture Project group forming Class Discussion Read Book	[1]
2	Already Always Listening	1.1, 1.2	HW, Midterm	Lecture Class Discussion Read Book	[1], [2]
3	Trait Approach	1.1, 1.2	HW, Midterm	Lecture Class Discussion Read Book	[1], [2]
4	Authentic Leadership	1.1, 1.2, 2.1	HW, Midterm	Lecture Class Discussion Read Book	[1], [2]
5	Integrity Part 1	1.1, 1.2, 2.1	HW, Midterm	Lecture Class Discussion Read Book	[1], [2]
6	Integrity Part 2	1.1, 1.2, 2.1	HW, Midterm	Lecture Class Discussion Read Book	[1], [2]
7	Skill Approach	1.1, 1.2, 2.1	HW, Midterm	Lecture Class Discussion Read Book	[1], [2]
8	Review for Midterm		Quiz	Class Discussion Problem solving	
9	Midterm Exam				
10	Foundation of Leadership	1.2, 2.1, 2.2	HW, Final	Lecture Class Discussion Read Book	[1], [2]
11	Adaptive Leadership	1.2, 2.1, 2.2	HW, Final	Lecture Class Discussion	[1], [2]

				Read Book	
12	Behavior – Style Approach	1.2, 2.1, 2.2	HW, Final	Lecture Class Discussion Read Book	[1], [2]
13	Situational Approach	1.2, 2.1, 2.2	HW, Final	Lecture Class Discussion Read Book	[1], [2]
14	Power of Context	1.2, 2.1, 2.2	HW, Final	Lecture Class Discussion Read Book	[1], [2]
15	Presentation	2.1, 2.2, 3	Project	Presentation Class Discussion	
16	Review for Final				
17	Final Examination				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3
Project (14%)	x	x	x
Homework, quiz, reflection (16%)		x	x
Midterm exam (30%)	x	x	x
Final exam (40%)	x	x	x

*Note: %Pass: Target 70% of students having scores greater than 50 out of 100.*

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (60%)</b>			
<b>Abstract clearly identifies purpose and summarizes principal content</b>	<b>10</b>		
<b>Introduction demonstrates thorough knowledge of relevant background and prior work</b>	<b>15</b>		
<b>Analysis and discussion demonstrate good subject mastery</b>	<b>30</b>		
<b>Summary and conclusions appropriate and complete</b>	<b>5</b>		
<b>Organization (10%)</b>			
<b>Distinct introduction, body, conclusions</b>	<b>5</b>		
<b>Content clearly and logically organized, good transitions</b>	<b>5</b>		
<b>Presentation (20%)</b>			

<b>Correct spelling, grammar, and syntax</b>	<b>10</b>		
<b>Clear and easy to read</b>	<b>10</b>		
<b>Quality of Layout and Graphics (10%)</b>	<b>10</b>		
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

*Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.

<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

### Oral communication value rubric for evaluating presentation tasks:

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised: June 2022

*Ho Chi Minh City, dd/mm/yyyy*  
*Dean of School of Industrial Engineering and*  
*Management*

*(Signature)*

A handwritten signature in blue ink, consisting of stylized, cursive letters that appear to be 'N.V.H.' followed by a flourish.

*Assoc. Prof. Dr. Nguyen Van Hop*





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Vietnam National University – HCMC  
International University  
**School of Industrial Engineering and Management**

# **COURSE SYLLABUS**

**Course Code**

**BA003IU**

**PRINCIPLES OF MARKETING**

**April 2020**



## COURSE SYLLABUS

### Course Name: **Principles of Marketing**

Course Code: BA003IU

### RECORD OF REVISIONS

No.	Place	Content of revision	Date of revision

	Prepared by	Reviewed by	Approved by
<b>Full name</b>			
<b>Position</b>	Lecturer		
<b>Signature</b>			
<b>Date</b>	02/03/2020		



### 1. General Information

- Course Title
- + Vietnamese: MARKETING CĂN BẢN
- + English: Principles of Marketing
- Course ID: BA003IU
- Course type
  - General
  - Specialization
  - Skills
  - Fundamental
  - Others: .....
  - Project/ Internship/ Thesis
- Number of credits: 3
  - + Lecture: 3
  - + Laboratory: 0
- Prerequisites: Nil
- Parallel Course: Nil
- Previous course: Nil

### 2. Course Description

The course is an introduction to the language and issues of marketing with an emphasis on learning to develop responsive marketing strategies that meet customer needs. The course focuses on basic marketing concepts, the role of marketing in the organization, and the role of marketing in society. Topics include market segmentation, product development, promotion, distribution, and pricing. Other topics, which will be incorporated into the course, are external environment (which will focus on integrative topics with marketing, such as economics, politics, government, and nature), marketing research, marketing information. international/global marketing with relevance to cultural diversity, ethics, the impact of technology on marketing, and careers in marketing.

### 3. Textbooks and Other Required Materials *(textbooks and references should be ≤ 5)*

#### Textbooks:

[1] Philip Kotler and Gary Armstrong (2014). Principles of Marketing. Pearson Education 2014, 15th Edition. ISBN 978-0-13-325541-6

#### References:

#### Software:

### 4. Course goals

Goals (Gx)	Descriptions	Program Learning Outcomes		Level of Competence
		ABET *	CDIO	
G1	Understand basic marketing concepts and the principles used in developing marketing programs in a	1,2,5	1.3, 3.1	Understand



	firm. Overview and analyze the processes, problems and activities associated with the planning and executing the conception, pricing, promotion and distribution of ideas, goods and services to create exchanges. Define marketing terminology appropriately; explain the internal and external restraints affecting marketing decision making; identify the components of effective marketing strategy. Learn within teams (such skills as task assignment and management, conflict resolution and co-operation, consensus building, and leadership)			
G2	Define marketing terminology appropriately; explain the internal and external restraints affecting marketing decision making; identify the components of effective marketing strategy. The ability to collect, analyze and organize information and to convey those information clearly and fluently, in both written and spoken forms. Understand content of marketing strategies in terms of pricing, promotion, distribution, and product	1,4,6	1.3, 2.4, 3.1, 4.2	Apply

\* *ABET\_Student Outcomes*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*



4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

### 5. Course learning outcomes (CLOs)

*Course learning outcomes are described systematically and aligned with course goals. Active verbs are used to describe CLOs and able to measure and observe in a specific context. Teaching modes: I(Introduce); T (teach); U (Utilize).*

<b>CLOs (Gx.x)</b>	<b>Descriptions</b>	<b>Teaching Modes</b>
G1.1	Understand basic marketing concepts and the principles used in developing marketing programs in a firm.	I, T
G1.2	Overview and analyze the processes, problems and activities associated with the planning and executing the conception, pricing, promotion and distribution of ideas, goods and services to create exchanges. Learn within teams (such skills as task assignment and management, conflict resolution and co-operation, consensus building, and leadership)	T
G2.1	Define marketing terminology appropriately; explain the internal and external restraints affecting marketing decision making; identify the components of effective marketing strategy. The ability to collect, analyze and organize information and to convey those information clearly and fluently, in both written and spoken forms	T
G2.2	Understand content of marketing strategies in terms of pricing, promotion, distribution, and product. The ability to identify and debate critical issues / problems, as well as to evaluate financial information, make decisions	T



	and reflect critically on the justification for decisions.	
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## 6. Course Assessment

Assessment types	Assessment component	Course learning outcomes (CLOs) (Gx.x)	Percentage %
A1. Process assessment	A1.1 Class participation and discussion	G1.1, G1.2	10
	A1.2 Group assignment	G2.1, G2.2	20
A2. Midterm assessment	A2.1 Midterm Exam	G1.1, G1.2, G2.1	30
A3. Final assessment	A3.1 Final Exam	G1.2, G2.1, G2.2	40

### Marking criteria (project report and case presentation)

Marking Criteria	Marks	Learning outcomes/attributes
Quality of arguments: relevance, logic and cohesion	20	Ability to give compelling arguments and reasoning to support analysis
Use of frameworks to support analysis	20	Ability to structure problems in accordance with theoretical frameworks and resolve them
Use of case evidence to support analysis	20	Ability to conduct applied research to gather data/information pertaining to the case
Originality and usefulness of the analysis	20	Ability to engage in creative problem solving skills
Organization, clarity of expression, editing etc	20	Clarity of vision

### Class participation and Presentation

A minimum attendance of 80 percent is compulsory. Students will be assessed on the basis of:

- Presentation of case 10%
- Class attendance and participation 5%

## 7. Course Content

### Theory

Week	Content	CLOs (Gx.x)	Teaching and Learning activities		Assessment Activities
			Lecturer	Student	
1	Introduction to the	G1.1	- Lecture presentation	- Group forming. - Class	- Quiz <b>A1.1</b>



	Course Chapter 1:Marketing: Creating and Capturing Customer Value			discussion - Read book & lecture	
2	Chapter 3: Analyzing the Marketing Environment	G1.1	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1</b>
3	Chapter 4: Managing Marketing Information to Gain Customer Insights Group Presentation of Case Analysis	G1.1	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1,</b>
4	Chapter 5: Consumer Markets and Consumer Buyer Behavior Group Presentation of Case Analysis	G1.1	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz <b>A1.1</b>
5&6	Chapter 6: Business Markets and Business Buyer Behavior Group Presentation of Case Analysis	G1.1	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1</b>
7	Chapter 7: Customer-Driven Marketing Strategy: Creating Value for Target Customers Chapter 8: Product, Services, and Brands: Building Customer Value Group Presentation of Case Analysis	G1.1	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz <b>A1.1</b>



8	Chapter 7: Customer-Driven Marketing Strategy: Creating Value for Target Customers Chapter 8: Product, Services, and Brands: Building Customer Value Group Presentation of Case Analysis	G1.1	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1, A1.2</b>
Midterm					A2
9&10	Chapter 10: Pricing Products: Understanding and Capturing Customer Value Group Presentation of Case Analysis	G1.2 G2.2	- Lecture presentation	- Class discussion - Read book & lecture 7.	- Quiz /HW <b>A1.1,</b> - Project <b>A1.2</b>
11&12	Chapter 12: Marketing Channels: delivering Customer Value Group Presentation of Case Analysis	G1.2 G2.2	- Lecture presentation	- Class discussion - Read book & lecture 8.	- Quiz /HW <b>A1.1,</b> - Project <b>A1.2</b>
13&14	Chapter 14: Communicating Customer Value: Integrated Marketing Communications Strategy Group Presentation of Case Analysis	G1.2 G2.2	- Lecture presentation	- Class discussion - Read book & lecture 9.	- Quiz /HW <b>A1.1,</b> - Project <b>A1.2</b>
15	Chapter 15: Advertising and Public Relations Group Presentation of Case Analysis	G1.2 G2.2	- Lecture presentation	- Class discussion	- Quiz /HW <b>A1.1,</b> - Project <b>A1.2</b>





	Revision for the Final Exam				
<b>Final exam</b>					<b>A3</b>

### Laboratory

Week	Content	CLOs (Gx.x)	Teaching and Learning activities		Assessment Activities
			Lecturer	Student	
1					
2					

### 8. Course requirement and expectation

- *Student responsibility:* It is expected that the students will spend at least six hours per week studying this course. This time should be made up of reading text book, working on case, and attending classes. Over-commitment has been a cause of failure for many students. They should take the required workload into account when planning how to balance study with part-time jobs and other activities..
- *Attendance:* Regular and punctual attendance at lectures and seminars is expected in this course. University regulations indicate that if students attend less than eighty per cent of scheduled classes they may be refused final assessment. Exemptions may only be made on medical grounds.
- *General Conduct and Behavior:* The students are expected to conduct themselves with consideration and respect for the needs of the fellow students and teaching staff. Conduct which unduly disrupts or interferes with a class, such as ringing or talking on mobile phones, is not acceptable and students will be asked to leave the class. More information on student conduct is available at the university webpage.
- *Keeping informed:* The students should take note of all announcements made in lectures or on the course's Blackboard. From time to time, the university will send important announcements to their university e-mail addresses without providing a paper copy. The students will be deemed to have received this information.

### 9. Instructor information

<b>Department/Office</b>	School of Industrial Engineering & Management-International University, VNU-HCMC
<b>Address</b>	A2.513 – Quarter 6, Linh Trung Ward, Thu Duc District, HCMC
<b>Phone number</b>	
<b>Instructor 's name</b>	



VIETNAM NATIONAL UNIVERSITY HCMC 502  
**INTERNATIONAL UNIVERSITY**  
**School of Industrial Engineering & Management**

COURSE SYLLABUS  
**COURSE NAME:** Principal of Marketing  
Course code: BA003IU.

**Email**

**Dean of Business School**

*Ho Chi Minh City, 02/03/2020*  
**Dean of Industrial Engineering and Management School**

**Dr. Nguyen Van Hop**



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Vietnam National University – HCMC  
International University  
**School of Industrial Engineering and Management**

# **COURSE SYLLABUS**

**Course Code**

**BA156IU**

**HUMAN RESOURCES MANAGEMENT**

**April 2020**



## COURSE SYLLABUS

**Course Name:** Human Resources Management

Course Code: BA156IU

### RECORD OF REVISIONS

No.	Place	Content of revision	Date of revision

	Prepared by	Reviewed by	Approved by
<b>Full name</b>			
<b>Position</b>	Lecturer		
<b>Signature</b>			
<b>Date</b>	02/03/2020		



### 1. General Information

- Course Title
- + Vietnamese: Quản lý Nguồn nhân lực
- + English: Human Resources Management
- Course ID: BA156IU
- Course type
  - General
  - Specialization
  - Skills
  - Fundamental
  - Others: .....
  - Project/ Internship/ Thesis
- Number of credits: 3
  - + Lecture: 3
  - + Laboratory: 0
- Prerequisites: Nil
- Parallel Course: Nil
- Previous course: Nil

### 2. Course Description

Examining the role of supervisory function in the housekeeping department, the course provides a thorough overview of maintaining a quality staff, planning or organizing, the technical details of cleaning a room, managing the laundry, and control of supplies and equipment. The course examines mainly the theory and practice of managing human resources. It aims at providing an overview of the HR department, both strategic and everyday undertakings, to enable the business to readily have the right people for the smooth operations in the short term and long term. Key topics of study include: the strategic human resource environment; staffing and organization; enhancing motivation and performance; compensating and rewarding the workforce; and managing careers and work environments and labor relations. In general, the course presents the students with the standard process of HR management and also some best practices to perform the task efficiently.

### 3. Textbooks and Other Required Materials *(textbooks and references should be ≤ 5)*

#### Textbooks:

[1] Noe & Hollenbeck & Gerhart & Wright, Fundamentals of Human Resource Management, 6th edition, McGraw-Hill..

#### References:

### 4. Course goals

Goals (Gx)	Descriptions	Program Learning Outcomes		Level of Competence
		ABET *	CDIO	
G1	Describe trends in the labor force composition and how they impact human resource management practice and discuss how to strategically plan for the human resources needed to	1,2,5	1.3, 3.1	Understand



	meet organizational goals and objectives; Define the process of job analysis and discuss its importance as a foundation for human resource management practice			
G2	Explain how legislation impacts human resource management practices, identify channels for recruiting and discuss both advantages and disadvantages of each channel; Compare and contrast methods used for selection and placement of human resources and describe the steps required to develop and evaluate training	1,4,5,6	1.3, 2.4, 3.1, 4.2	Apply

\* *ABET\_Student Outcomes*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

**5. Course learning outcomes (CLOs)**

*Course learning outcomes are described systematically and aligned with course goals. Active verbs are used to describe CLOs and able to measure and observe in a specific context. Teaching modes: I(Introduce); T (teach); U (Utilize).*

<b>CLOs (Gx.x)</b>	<b>Descriptions</b>	<b>Teaching Modes</b>
G1.1	Describe trends in the labor force composition and	I, T



	how they impact human resource management practice and discuss how to strategically plan for the human resources needed to meet organizational goals and objectives	
G1.2	Define the process of job analysis and discuss its importance as a foundation for human resource management practice	T
G2.1	Explain how legislation impacts human resource management practices, identify channels for recruiting and discuss both advantages and disadvantages of each channel;	T
G2.2	Compare and contrast methods used for selection and placement of human resources and describe the steps required to develop and evaluate training.	T

## 6. Course Assessment

Assessment types	Assessment component	Course learning outcomes (CLOs) (Gx.x)	Percentage %
A1. Process assessment	A1.1 Assinment/ Group Presentation	G1.1, G1.2	30
A2. Midterm assessment	A2.1 Midterm Exam	G1.1, G1.2, G2.1	30
A3. Final assesement	A3.1 Final Exam	G1.2, G2.1, G2.2	40

## Marking criteria (project report and case presentation)

### 7. Course Content

#### Theory

Week	Content	CLOs (Gx.x)	Teaching and Learning activities		Assessment Activities
			Lecturer	Student	
1	Course introduction Chapter 1: Managing Human Resources	G1.1	- Lecture presentation	- Group forming. - Class discussion - Read book & lecture	- Quiz/HW <b>A1.1</b>
2	Chapter 2: Trends in Human Resource Management	G1.1 G1.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz <b>A1.1</b>
3	Chapter 4: Analyzing Work and Designing Jobs	G1.1 G1.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1,</b>
4	Chapter 5: Planning for and Recruiting	G1.1 G1.2	- Lecture presentation	- Class discussion	- Quiz <b>A1.1</b>



	Human Resources			- Read book & lecture	
5	Chapter 6: Selecting Employees and Placing Them in Jobs Teams	G1.1 G1.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1,</b>
6	Chapter 7: Training Employees	G1.1 G1.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz <b>A1.1</b> - Homework <b>A1.1</b>
7	Chapter 8: Managing Employees' Performance				
8	Guest Speaker Sharing Midterm Review	G1.1 G1.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1</b>
<b>Midterm</b>					<b>A2</b>
9	Writing Job Applications	G1.2 G2.1 G2.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1,</b>
10&11	Chapter 9: Developing Employees for Future Success Chapter 10: Separating and Retaining Employees	G2.1 G2.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1,</b>
12&13	Chapter 11: Establishing a Pay Structure Chapter 12: Recognizing Employee Contributions with Pay	G2.1 G2.2	- Lecture presentation	- Class discussion - Read book & lecture	- Quiz /HW <b>A1.1,</b>
14&15	Chapter 13: Providing Employee Benefits Review for final	G2.1 G2.2	- Lecture presentation	- Class discussion	- Quiz /HW <b>A1.1,</b>
<b>Final exam</b>					<b>A3</b>

**Laboratory**

Week	Content	CLOs (Gx.x)	Teaching and Learning activities	Assessment Activities
------	---------	-------------	----------------------------------	-----------------------





			Lecturer	Student	
1					
2					

### 8. Course requirement and expectation

- *Student responsibility:* It is expected that the students will spend at least 8 hours per week studying this course. This time should be made up of reading text book, working on case, and attending classes. Over-commitment has been a cause of failure for many students. They should take the required workload into account when planning how to balance study with part-time jobs and other activities..
- *Attendance:* Regular and punctual attendance at lectures and seminars is expected in this course. University regulations indicate that if students attend less than eighty per cent of scheduled classes they may be refused final assessment. Exemptions may only be made on medical grounds.
- *General Conduct and Behavior:* The students are expected to conduct themselves with consideration and respect for the needs of the fellow students and teaching staff. Conduct which unduly disrupts or interferes with a class, such as ringing or talking on mobile phones, is not acceptable and students will be asked to leave the class. More information on student conduct is available at the university webpage.
- *Keeping informed:* The students should take note of all announcements made in lectures or on the course's Blackboard. From time to time, the university will send important announcements to their university e-mail addresses without providing a paper copy. The students will be deemed to have received this information.

### 9. Instructor information

<b>Department/Office</b>	School of Industrial Engineering & Management-International University, VNU-HCMC
<b>Address</b>	A2.513 – Quarter 6, Linh Trung Ward, Thu Duc District, HCMC
<b>Phone number</b>	
<b>Instructor 's name</b>	
<b>Email</b>	



VIETNAM NATIONAL UNIVERSITY HCMC  
INTERNATIONAL UNIVERSITY  
School of Industrial Engineering &  
Management

510

COURSE SYLLABUS

**COURSE NAME:** Human Resources Management

Course code: BA156IU.

Dean of Business School

*Ho Chi Minh City, 02/03/2020*  
**Dean of Industrial Engineering and  
Management School**

Dr. Nguyen Van Hop



511


Vietnam National University – HCMC  
International University  
**School of Industrial Engineering and Management**

# **COURSE SYLLABUS**

**Course Code**  
**IS066IU**

**COURSE NAME**  
**DATA MINING IN SUPPLY CHAIN**

**2020**

	<b>VIETNAM NATIONAL UNIVERSITY HCMC INTERNATIONAL UNIVERSITY</b> <b>School of Industrial Engineering &amp; management</b>	Code: FormCS1/EV. Issued No: 1.20 Date of issued: 25/02/2020 Total pages: ...
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## COURSE SYLLABUS

### Course Name: Data Mining

Course Code: IS066IU

### RECORD OF REVISIONS

No.	Place	Content of revision	Date of revision

	Prepared by	Reviewed by	Approved by
<b>Full name</b>	Dao Vu Truong Son		
<b>Position</b>	Lecturer		
<b>Signature</b>			
<b>Date</b>	02/03/2020		



**1. General Information**

- Course Title
- + Vietnamese: Khai thác dữ liệu trong chuỗi cung ứng
- + English: Data mining in supply chains
- Course ID: IS0066IU
- Course type
  - General
  - Specialization
  - Skills
  - Fundamental
  - Others: .....
  - Project/ Internship/ Thesis
- Number of credits: 3
  - + Lecture: 3
  - + Laboratory: 0
- Prerequisites: Nil
- Parallel Course: Nil
- Previous course: Nil

**2. Course Description**

An overview of business intelligence in the field of supply chain management and marketing. Addresses how to leverage business intelligence systems to define KPIs, sharpen the accuracy of forecasting and planning, track business activities, and deliver dashboards, scorecards, strategic reporting, and operational/real-time reporting to enhance decision making for supply chain and marketing. SAP business intelligence solution is introduced to illustrate the concepts.

**3. Textbooks and Other Required Materials** *(textbooks and references should be ≤ 5)*

**Textbooks:**

[1] “Data Mining: Concepts and Techniques, 3rd Edition”, Jiawei Han; Micheline Kamber; Jian Pei, Morgan Kaufmann

**References:**

**Software:**

**4. Course goals**

Goals (Gx)	Descriptions	Program Learning Outcomes		Level of Competence
		ABET *	CDIO	
G1	Understand major principles and concepts of data mining	1,2	1.3	Understand
G2	Select and apply data mining algorithms to build analytical applications	4,5,6,7	1.3, 3.1, 4.2	Apply



*\* ABET\_Student Outcomes*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

**5. Course learning outcomes (CLOs)**

*Course learning outcomes are described systematically and aligned with course goals. Active verbs are used to describe CLOs and able to measure and observe in a specific context. Teaching modes: I(Introduce); T (teach); U (Utilize).*

<b>CLOs (Gx.x)</b>	<b>Descriptions</b>	<b>Teaching Modes</b>
G1.1	understand the need for data mining in business contexts.	<b>I, T</b>
G1.2	understand fundamental concepts of ML/DM	<b>T</b>
G2.1	select and apply data mining algorithms to build analytical applications	<b>T</b>
G2.2	evaluate models and algorithms w.r.t. their accuracy	<b>T</b>

**6. Course Assessment**

<b>Assessment types</b>	<b>Assessment component</b>	<b>Course learning outcomes (CLOs) (Gx.x)</b>	<b>Percentage %</b>
A1. Process assessment	A1.1 Quiz	G1.1, G1.2	15
	A1.2 Homeworks	G1.1,G1.2,G2.1, G2.2	15
A2.Midterm assessment	A2.1 Midterm Exam	G1.1, G1.2, G2.1	30
A3. Final assesement	A3.1 Final Exam	G1.2, G2.1, G2.2	40



## 7. Course Content

### Theory

Week	Content	CLOs (Gx.x)	Teaching and Learning activities		Assessment Activities
			Lecturer	Student	
1	Introduction to DataMining	G1.1	- Lecture presentation	- Group forming. - Class discussion - Read book	- Quiz <b>A1.1</b>
2	Data preprocessing	G1.1	- Lecture presentation	- Class discussion - Read book	- Quiz <b>A1.1</b> - Homework <b>A1.2</b>
3	Data Warehousing and Online Analytical Processing	G1.1	- Lecture presentation	- Class discussion - Read book	- Quiz /HW <b>A1.1, A1.2</b>
4&5	Data Cube Technology	G1.1	- Lecture presentation	- Class discussion - Read book	- Homework <b>A1.2</b>
6 & 7	Mining Frequent Patterns, Associations, and Correlations: Basic Concepts and Methods	G2.1	- Lecture presentation	- Class discussion - Read book	- Quiz /HW <b>A1.1, A1.2</b>
8	Review for Midterm	G1.1, G1.2, G2.1	- Problems solving	- Class discussion	- Quiz /HW <b>A1.1, A1.2</b>
<b>Midterm exam</b>					<b>A2</b>
9 & 10	Developing Business Intelligence and Market Intelligence	G1.2 G2.2	- Lecture presentation	- Class discussion - Read book	- Quiz /HW <b>A1.1, A1.2</b>
11&12	Supply Market Intelligence	G1.2 G2.2	- Lecture presentation	- Class discussion - Read book	- Quiz /HW <b>A1.1, A1.2</b>
13	Developing Sourcing Strategy	G1.2 G2.2	- Lecture presentation	- Class discussion - Read book	- Quiz /HW <b>A1.1, A1.2</b>
14	Benchmarking	G1.2 G2.2	- Lecture presentation	- Class discussion	- Quiz /HW <b>A1.1, A1.2</b>
15	Review	G1.2 G2.1 G2.2	- Problems solving	- Class discussion	- Quiz /HW <b>A1.1, A1.2</b>
<b>FINAL EXAMINATION</b>					<b>A3</b>



### Laboratory

Week	Content	CLOs (Gx.x)	Teaching and Learning activities		Assessment Activities
			Lecturer	Student	
1					
2					

### 8. Course requirement and expectation

**Class Participation:** A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.

**Academic Honesty and Plagiarism:** Instances of academic dishonesty will not be tolerated. Cheating on exams or plagiarism (presenting the work of another as your own, or the use of another person's ideas without giving proper credit) will result in a failing grade. For this class, all assignments are to be completed by the individual student unless otherwise specified. Students are also reminded that careful time management is an important part of study and one of the identified causes of plagiarism is poor time management. Students should allow sufficient time for preparation, research, drafting, and the proper referencing of sources in preparing all assessment items.

### 9. Instructor information

<b>Department/Office</b>	School of Industrial Engineering & Management-International University, VNU-HCMC
<b>Address</b>	A2.504 – Quarter 6, Linh Trung Ward, Thu Duc District, HCMC
<b>Phone number</b>	
<b>Instructor 's name</b>	Dao Vu Truong Son
<b>Email</b>	dvtson@hcmiu.edu.vn

Ho Chi Minh City, 02/03/2020  
**Dean of Faculty/Department**

Dr. Nguyen Van Hop





## COURSE SYLLABUS

### Course Name: Decision Analytics

Course Code: IS100IU

#### 1. General information

Course designation	<i>Decision Analytics</i>
Semester(s) in which the course is taught	
Person responsible for the course	<i>Please indicate a specific person.</i>
Language	English
Relation to curriculum	<i>Compulsory / elective / specialisation</i> <i>Names of other study programmes with which the module is shared</i>
Teaching methods	<i>Lecture</i>
Workload (incl. contact hours, self-study hours)	<i>(Estimated) Total workload:</i> <i>Contact hours: 45 periods</i> <i>Private study including examination preparation, specified in hours<sup>1</sup>:</i>
Credit points	3
Required and recommended prerequisites for joining the course	Statistics and Probability

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

Course objectives	To introduce students to key concepts and fundamental approaches in quantitative analysis, and provide a foundation for decision-analytic modeling	
Course learning outcomes	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>
	<b>Knowledge</b>	<b>CLO1. Apply quantitative tools and analysis to improve decision-making</b>
	<b>Skill</b>	<b>CLO2. Able to use a collection of tools which are readily applicable in real-world managerial decision making</b>
	<b>Attitude</b>	<b>CLO3. Have quantitative reasoning ability</b>

Content	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1" data-bbox="437 495 1230 862"> <thead> <tr> <th>Topic</th> <th>Weight (hour)</th> <th>Level</th> </tr> </thead> <tbody> <tr> <td>Decision problem &amp; decision tree</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Value of information</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Risk &amp; uncertainties</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Sensitivity analysis</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Probability, Tornado Charts</td> <td>1</td> <td>T, U</td> </tr> <tr> <td>Random variables dependencies</td> <td>1</td> <td>T</td> </tr> <tr> <td>Monte Carlo simulation</td> <td>1</td> <td>T</td> </tr> <tr> <td>Optimization</td> <td>1</td> <td>T</td> </tr> <tr> <td>System dynamic</td> <td>2</td> <td>T,U</td> </tr> <tr> <td>Choice Models and Multi-Sided Market</td> <td>1</td> <td>I</td> </tr> </tbody> </table> <table border="1" data-bbox="437 958 1264 1762"> <thead> <tr> <th>Topic</th> <th>Weight (hour)</th> <th>Level</th> </tr> </thead> <tbody> <tr> <td>Structuring decision problem</td> <td>1</td> <td>I, T</td> </tr> <tr> <td>The decision matrix</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Influence Diagrams &amp; Decision Trees</td> <td>2</td> <td>I, T, U</td> </tr> <tr> <td>Decisions under Ignorance</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Sensitivity Analysis</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Probability decisions Optimization</td> <td>2</td> <td>I, T, U</td> </tr> <tr> <td>Expected Value</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Utility Theory</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Decisions under Risk</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Causal Decision Theory Evidential Decision Theory</td> <td>1</td> <td>I, T, U</td> </tr> <tr> <td>Game Theory</td> <td>2</td> <td>I, T, U</td> </tr> <tr> <td>Simulation</td> <td>1</td> <td>I, T, U</td> </tr> </tbody> </table>	Topic	Weight (hour)	Level	Decision problem & decision tree	2	T, U	Value of information	2	T, U	Risk & uncertainties	2	T, U	Sensitivity analysis	2	T, U	Probability, Tornado Charts	1	T, U	Random variables dependencies	1	T	Monte Carlo simulation	1	T	Optimization	1	T	System dynamic	2	T,U	Choice Models and Multi-Sided Market	1	I	Topic	Weight (hour)	Level	Structuring decision problem	1	I, T	The decision matrix	1	I, T, U	Influence Diagrams & Decision Trees	2	I, T, U	Decisions under Ignorance	1	I, T, U	Sensitivity Analysis	1	I, T, U	Probability decisions Optimization	2	I, T, U	Expected Value	1	I, T, U	Utility Theory	1	I, T, U	Decisions under Risk	1	I, T, U	Causal Decision Theory Evidential Decision Theory	1	I, T, U	Game Theory	2	I, T, U	Simulation	1	I, T, U
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Examination forms	Exam, Project																																																																								

Study and examination requirements	Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.  Assignments/Examination: Students must have more than 50/100 points overall to pass this course.
Reading list	[1] Edwards, W., Miles, R. F., & Von Winterfeldt, D. (2007). Advances in decision analysis. Cambridge, New York.  [2] Clemen, R. T., & Reilly, T. (2013). Making hard decisions with DecisionTools. Cengage Learning.  [3] Peterson, M. (2017). An introduction to decision theory. Cambridge University Press.  <i>Practice: EXCEL</i>

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) and Program/Student Learning Outcomes (SLO) is shown in the following table:

CLO	SLO						
	1	2	3	4	5	6	7
1							
2							
3							
4							

### *Program/Student Learning Outcomes (SLO)*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics.*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors.*
3. *an ability to communicate effectively with a range of audiences.*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts.*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives.*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions.*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

## 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	<ul style="list-style-type: none"> <li>• Introduction and Course Logistics</li> <li>• Elements of a Decision Problem</li> <li>• Decision Tree Basics; TreePlan</li> </ul>	1,2,3	Assignments, Exam		
2	<ul style="list-style-type: none"> <li>• Sensitivity Analysis</li> <li>• Value of Perfect Information</li> </ul>	1,2,3	Assignments, Exam		
3	<ul style="list-style-type: none"> <li>• Value of Sample Information</li> </ul>	1,2,3	Assignments, Exam		
4	<ul style="list-style-type: none"> <li>• Risk Profiles</li> </ul>	1,2,3	Assignments, Exam	Case study	
5	<ul style="list-style-type: none"> <li>• Risk Attitudes and Utility Functions</li> </ul>	1,2,3	Assignments, Exam		
6	<ul style="list-style-type: none"> <li>• Competitive Decision Making</li> <li>• Modeling Bargaining and Negotiation</li> </ul>	1,2,3	Assignments, Exam	Case study	
7	<ul style="list-style-type: none"> <li>Thinking about Probabilities</li> <li>Introduction to Monte-Carlo Simulation</li> </ul>	1,2,3	Assignments, Exam		
8	<ul style="list-style-type: none"> <li>• Review of Probability Distributions</li> <li>• Tornado Charts</li> </ul>	1,2,3	Assignments, Exam		
9	<ul style="list-style-type: none"> <li>• Identifying Important Uncertainties</li> </ul>	1,2,3	Assignments, Exam	Case study	
10	<ul style="list-style-type: none"> <li>• Dependence among Random Variables</li> </ul>	1,2,3	Assignments, Exam	Case study	
11	<ul style="list-style-type: none"> <li>• Sensitivity Analysis</li> <li>• Transportation Problems</li> </ul>	1,2,3	Assignments, Exam		
12	<ul style="list-style-type: none"> <li>• Introduction to Optimization</li> <li>• Using Solver</li> </ul>	1,2,3	Assignments, Exam		
13	<ul style="list-style-type: none"> <li>• Introduction to System Dynamics</li> <li>• Causal Loops</li> </ul>	1,2,3	Assignments, Exam	Case study	
14	<ul style="list-style-type: none"> <li>• Building and Validating System Dynamics Models</li> </ul>	1,2,3	Assignments, Exam		
15	<ul style="list-style-type: none"> <li>• Choice Models and Multi-Sided Market</li> </ul>	1,2,3	Assignments, Exam	Case study	

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Structuring decision problem: <ul style="list-style-type: none"> <li>• Defining a Decision Analytic Structure</li> <li>• Developing Objectives and Attributes</li> </ul>	1,2,3	Assignments, Exam		[1] chapter 6 7
2	The decision matrix: states, outcomes, acts, rival formalizations Decision tree	1,2,3	Assignments, Exam		[3] chapter 2
3	Influence Diagrams and the Fundamental Objectives Hierarchy Decision Trees and the Objectives Hierarchy	1,2,3	Assignments, Exam		[2] chapter 3,4

4	Decisions under Ignorance <ul style="list-style-type: none"> <li>• Dominance</li> <li>• Maximin, Leximin, Maximax and the Optimism–Pessimism Rule</li> <li>• Minimax Regret</li> <li>• Insufficient Reason</li> <li>• Randomized Acts</li> </ul>	1,2,3	Assignments, Exam		[3] Chapter 3
5	Sensitivity Analysis: sensitivity graph Tornado diagram	1,2,3	Assignments, Exam		[2] Chapter 5
6	Probability Basics Value of Perfect/Imperfect Information Value of Sample Information	1,2,3	Assignments, Exam		[2] Chapter 7 [3] Chapter 6
7	Thinking about Probabilities Bayesian proba models	1,2,3	Assignments, Exam		[2] Chapter 7 [3] Chapter 6
8	Venn diagrams Discrete Probability Distributions  Introduction to Optimization- Using Solver	1,2,3	Assignments, Exam		[2] Chapter 7 [3] Chapter 6
Midterm exam					
9	Expected Value Bayes' Theorem The Problem of Unknown Priors	1,2,3	Assignments, Exam		[2] Chapter 7 [3] Chapter 6
10	Utility and Risk Preferences Utility Theory How to Construct an Ordinal Scale Hedging	1,2,3	Assignments, Exam		[1] Chapter 12
11	Can Utility be Measured on a Ratio Scale? Risk Aversion Causal vs. Evidential Decision Theory	1,2,3	Assignments, Exam		[3] Chapter 5 [3] Chapter 9
12	Decisions under Risk The Axiomatic Approach Risk Paradoxes: Allais, Ellsberg, St. Petersburg, Pasadena, Two-Envelope  Risks and Risk attitude	1,2,3	Assignments, Exam		[3] Chapter 4 [2] Chapter 14
13	Newcomb's Problem Causal Decision Theory Evidential Decision Theory	1,2,3	Assignments, Exam		[3] Chapter 9

14	Game Theory Basic Concepts and Zero-sum Games Nonzero-sum and Cooperative Games	1,2,3	Assignments, Exam Assignments, Exam	[3] Chapter 11, 12
15	Simulation simulation and decision-tree models Sequential simulation Introduction to Monte-Carlo Simulation	1,2,3		[2] Chapter 11

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
In-class exercises/quizzes Homework,project (30%)	... ...%Pas s	... ...%Pas s	... ...%Pas s	... ...%Pass
Midterm (30%)	... ...%Pas s	... ...%Pas s	... ...%Pas s	... ...%Pass
Final exam (40%)	... ...%Pas s	... ...%Pas s	... ...%Pas s	... ...%Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Part 1..... (...%)</b>			
<b>Criterion 1:</b>			
<b>Criterion 2:</b>			
<b>Criterion 3:</b>			
<b>Criterion ...:</b>			
<b>Part 2..... (...%)</b>			
<b>Criterion 1 ...:</b>			
<b>Criterion ...:</b>			
<b>Part 3..... (...%)</b>			

<b>Criterion 1...:</b>			
<b>Criterion ...:</b>			
<b>Part ..... (....%)</b>			
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.



<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

*Source: Association of American Colleges and Universities*

**6. Date revised:**

*Ho Chi Minh City, 10/08/2023*  
*Dean of School of Industrial Engineering & Management*  
*(Signature)*

A handwritten signature in blue ink, consisting of stylized, cursive letters that appear to be 'N.V.H.' followed by a long horizontal stroke.


*Assoc. Prof. Dr. Nguyen Van Hop*



# **COURSE SYLLABUS**

**Course Code**  
**IS066IU**

**COURSE NAME**  
**DATA MINING IN SUPPLY CHAIN**

	<b>VIETNAM NATIONAL UNIVERSITY HCMC INTERNATIONAL UNIVERSITY</b> <b>School of Industrial Engineering &amp; management</b>	Code: FormCS1/EV. Issued No: 1.20 Date of issued: 25/02/2020 Total pages: ...
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## COURSE SYLLABUS

### Course Name: Data Mining

Course Code: IS066IU

### RECORD OF REVISIONS

No.	Place	Content of revision	Date of revision

	Prepared by	Reviewed by	Approved by
<b>Full name</b>	Dao Vu Truong Son		
<b>Position</b>	Lecturer		
<b>Signature</b>			
<b>Date</b>	02/03/2020		



**1. General Information**

- Course Title
- + Vietnamese: Khai thác dữ liệu trong chuỗi cung ứng
- + English: Data mining in supply chains
- Course ID: IS0066IU
- Course type
  - General
  - Specialization
  - Skills
  - Fundamental
  - Others: .....
  - Project/ Internship/ Thesis
- Number of credits: 3
  - + Lecture: 3
  - + Laboratory: 0
- Prerequisites: Nil
- Parallel Course: Nil
- Previous course: Nil

**2. Course Description**

An overview of business intelligence in the field of supply chain management and marketing. Addresses how to leverage business intelligence systems to define KPIs, sharpen the accuracy of forecasting and planning, track business activities, and deliver dashboards, scorecards, strategic reporting, and operational/real-time reporting to enhance decision making for supply chain and marketing. SAP business intelligence solution is introduced to illustrate the concepts.

**3. Textbooks and Other Required Materials** *(textbooks and references should be ≤ 5)*

**Textbooks:**

[1] “Data Mining: Concepts and Techniques, 3rd Edition”, Jiawei Han; Micheline Kamber; Jian Pei, Morgan Kaufmann

**References:**

**Software:**

**4. Course goals**

Goals (Gx)	Descriptions	Program Learning Outcomes		Level of Competence
		ABET *	CDIO	
G1	Understand major principles and concepts of data mining	1,2	1.3	Understand
G2	Select and apply data mining algorithms to build analytical applications	4,5,6,7	1.3, 3.1, 4.2	Apply



*\* ABET\_Student Outcomes*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

**5. Course learning outcomes (CLOs)**

*Course learning outcomes are described systematically and aligned with course goals. Active verbs are used to describe CLOs and able to measure and observe in a specific context. Teaching modes: I(Introduce); T (teach); U (Utilize).*

<b>CLOs (Gx.x)</b>	<b>Descriptions</b>	<b>Teaching Modes</b>
G1.1	understand the need for data mining in business contexts.	<b>I, T</b>
G1.2	understand fundamental concepts of ML/DM	<b>T</b>
G2.1	select and apply data mining algorithms to build analytical applications	<b>T</b>
G2.2	evaluate models and algorithms w.r.t. their accuracy	<b>T</b>

**6. Course Assessment**

<b>Assessment types</b>	<b>Assessment component</b>	<b>Course learning outcomes (CLOs) (Gx.x)</b>	<b>Percentage %</b>
A1. Process assessment	A1.1 Quiz	G1.1, G1.2	15
	A1.2 Homeworks	G1.1,G1.2,G2.1, G2.2	15
A2.Midterm assessment	A2.1 Midterm Exam	G1.1, G1.2, G2.1	30
A3. Final assesement	A3.1 Final Exam	G1.2, G2.1, G2.2	40



## 7. Course Content

### Theory

Week	Content	CLOs (Gx.x)	Teaching and Learning activities		Assessment Activities
			Lecturer	Student	
1	Introduction to DataMining	G1.1	- Lecture presentation	- Group forming. - Class discussion - Read book	- Quiz <b>A1.1</b>
2	Data preprocessing	G1.1	- Lecture presentation	- Class discussion - Read book	- Quiz <b>A1.1</b> - Homework <b>A1.2</b>
3	Data Warehousing and Online Analytical Processing	G1.1	- Lecture presentation	- Class discussion - Read book	- Quiz /HW <b>A1.1, A1.2</b>
4&5	Data Cube Technology	G1.1	- Lecture presentation	- Class discussion - Read book	- Homework <b>A1.2</b>
6 & 7	Mining Frequent Patterns, Associations, and Correlations: Basic Concepts and Methods	G2.1	- Lecture presentation	- Class discussion - Read book	- Quiz /HW <b>A1.1, A1.2</b>
8	Review for Midterm	G1.1, G1.2, G2.1	- Problems solving	- Class discussion	- Quiz /HW <b>A1.1, A1.2</b>
<b>Midterm exam</b>					<b>A2</b>
9 & 10	Developing Business Intelligence and Market Intelligence	G1.2 G2.2	- Lecture presentation	- Class discussion - Read book	- Quiz /HW <b>A1.1, A1.2</b>
11&12	Supply Market Intelligence	G1.2 G2.2	- Lecture presentation	- Class discussion - Read book	- Quiz /HW <b>A1.1, A1.2</b>
13	Developing Sourcing Strategy	G1.2 G2.2	- Lecture presentation	- Class discussion - Read book	- Quiz /HW <b>A1.1, A1.2</b>
14	Benchmarking	G1.2 G2.2	- Lecture presentation	- Class discussion	- Quiz /HW <b>A1.1, A1.2</b>
15	Review	G1.2 G2.1 G2.2	- Problems solving	- Class discussion	- Quiz /HW <b>A1.1, A1.2</b>
<b>FINAL EXAMINATION</b>					<b>A3</b>



### Laboratory

Week	Content	CLOs (Gx.x)	Teaching and Learning activities		Assessment Activities
			Lecturer	Student	
1					
2					

### 8. Course requirement and expectation

**Class Participation:** A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.

**Academic Honesty and Plagiarism:** Instances of academic dishonesty will not be tolerated. Cheating on exams or plagiarism (presenting the work of another as your own, or the use of another person's ideas without giving proper credit) will result in a failing grade. For this class, all assignments are to be completed by the individual student unless otherwise specified. Students are also reminded that careful time management is an important part of study and one of the identified causes of plagiarism is poor time management. Students should allow sufficient time for preparation, research, drafting, and the proper referencing of sources in preparing all assessment items.

### 9. Instructor information

<b>Department/Office</b>	School of Industrial Engineering & Management-International University, VNU-HCMC
<b>Address</b>	A2.504 – Quarter 6, Linh Trung Ward, Thu Duc District, HCMC
<b>Phone number</b>	
<b>Instructor 's name</b>	Dao Vu Truong Son
<b>Email</b>	dvtson@hcmiu.edu.vn

Ho Chi Minh City, 02/03/2020  
Dean of Faculty/Department

Dr. Nguyen Van Hop





**VIETNAM NATIONAL UNIVERSITY HCMC  
INTERNATIONAL UNIVERSITY**  
**School of Industrial Engineering and Management**

**COURSE SYLLABUS**

**Course Name: MULTI-CRITERIA DECISION MAKING**

Course Code: **IS033IU**

**1. General information**

<b>Course designation</b>	This course provides basic concepts, tools and techniques of decision making for solving complex problems in production, services, and daily life. This course includes two parts: multi-attribute decision making (MADM) and multi-objective decision making (MODM).
<b>Semester(s) in which the course is taught</b>	1
<b>Person responsible for the course</b>	<i>Dr. Ha Thi Xuan Chi</i>
<b>Language</b>	English
<b>Relation to curriculum</b>	<i>Compulsory</i>
<b>Teaching methods</b>	<i>Lecture, lesson, project</i>
<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25
<b>Credit points</b>	3
<b>Required and recommended prerequisites for joining the course</b>	

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Course objectives</b>	Decision making is one of the important parts in operations research or management science. Decision making techniques help managers choose the best alternative based on quantitative and qualitative criteria or find the optimal solutions under many conflicts of objectives. Output analysis is also considered to draw inference of the actual problems. This course provides basic concepts, tools and techniques of decision making for solving complex problems in production, services, and daily life. This course includes two parts: multi-attribute decision making (MADM) and multi-objective decision making (MODM).	
<b>Course learning outcomes</b>	Upon the successful completion of this course students will be able to:	
	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>
	<b>Knowledge</b>	<b>CLO1. Able to build the procedure for decision making</b> <b>CLO2. Able to recognize MADM and MODM techniques</b> <b>CLO3. Able to model problems by using MADM techniques</b> <b>CLO4. Able to apply knowledge of deterministic models in operation research to formulate MODM models</b> <b>CLO5. Able to solve MODM problems by using MODM techniques</b> <b>CLO6. Able to read and interpret the solutions</b> <b>CLO7. Able to redesign the models to meet the requirements</b>
	<b>Skill</b>	<b>CLO8. Able to use Expert Choice software as a tool to solve AHP technique</b>
	<b>Attitude</b>	

<p><b>Content</b></p>	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1" data-bbox="448 360 1342 1137"> <thead> <tr> <th>Topic</th> <th>Weight</th> <th>Level</th> </tr> </thead> <tbody> <tr> <td>Introduction to MCDM</td> <td>1</td> <td>I, T</td> </tr> <tr> <td>Introduction to Multi-Attribute Decision Making Techniques: Simple Addictive Weight Technique, TOPSIS</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Analytic Hierarchy Process</td> <td>1</td> <td>T, U</td> </tr> <tr> <td>Introduce to Expert choice software to solve Analytic Hierarchy Process problems</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Fuzzy AHP</td> <td>2</td> <td>T, U</td> </tr> <tr> <td>Introduction to Multi-Objective Decision Making</td> <td>2</td> <td>I, T</td> </tr> <tr> <td>Minimum Deviation and Compromise Programming</td> <td>1</td> <td>T, U</td> </tr> <tr> <td>Goal Programming</td> <td>0.5</td> <td>T, U</td> </tr> <tr> <td>De Novo Technique</td> <td>0.5</td> <td>T, U</td> </tr> </tbody> </table>	Topic	Weight	Level	Introduction to MCDM	1	I, T	Introduction to Multi-Attribute Decision Making Techniques: Simple Addictive Weight Technique, TOPSIS	2	T, U	Analytic Hierarchy Process	1	T, U	Introduce to Expert choice software to solve Analytic Hierarchy Process problems	2	T, U	Fuzzy AHP	2	T, U	Introduction to Multi-Objective Decision Making	2	I, T	Minimum Deviation and Compromise Programming	1	T, U	Goal Programming	0.5	T, U	De Novo Technique	0.5	T, U
Topic	Weight	Level																													
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Goal Programming	0.5	T, U																													
De Novo Technique	0.5	T, U																													
<p><b>Examination forms</b></p>	<p>Written Exam</p>																														
<p><b>Study and examination requirements</b></p>	<p>Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.</p> <p>Assignments/Examination: Students must have more than 50/100 points overall to pass this course.</p>																														
<p><b>Reading list</b></p>	<p><b>Textbooks:</b>  [1] <i>“Multiple Attribute Decision Making: Methods and applications”</i>. Gwo-Hshiung Tzeng &amp; Jih-Jeng Huang, CRC Press, Taylor &amp; Francis Group, 2011 by Taylor &amp; Francis Group.</p> <p><b>References:</b>  [2] Milan Zeleny, <i>Multiple Criteria Decision Making</i>, McGraw-Hill, 1982.</p> <p><b>Software:</b>  Expert choice</p>																														

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-...) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	x						
2	x						
3	x	x					
4	x	x					
5	x	x					
6	x	x					
7						x	
8						x	

### Intended Learning Outcomes

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
2		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
3		1.2a 1.2b	1.3d 1.3c	2.1a, 2.1b	2.2a		2.4a	2.5a	
4		1.2a 1.2b	1.3d 1.3c	2.1a, 2.1b	2.2a		2.4a	2.5a	
5		1.2a 1.2b	1.3c 1.3d	2.1a 2.1b	2.2a		2.4a	2.5a	
6		1.2a 1.2b	1.3c 1.3d	2.1a 2.1b	2.2a		2.4a	2.5a	

7		1.2a	1.3d		2.2b		2.4b	2.5a	
8		1.2a	1.3d		2.2b		2.4b	2.5a	

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction to MCDM	1, 2		Lecture	
2	Introduction to Multi-Attribute Decision Making Techniques: Simple Addictive Weight Technique, TOPSIS	2, 6, 7	HW1	Lecture Think pair-share HW	
3	Analytic Hierarchy Process	3, 6, 7	HW2	Lecture Think pair-share HW	
4&5	Introduce to Expert choice software to solve Analytic Hierarchy Process problems	3, 6, 7	HW3, Exam	Lecture Think pair-share HW	
6	Fuzzy AHP	2, 6, 7	HW4, Exam	Lecture, Class discussion and practice	
7	ELECTRE technique	2, 6, 7	HW5, Exam	Lecture, Class discussion and practice	
8	Review	2, 3, 6, 7	HW6, Exam	Lecture, Class discussion and practice	
9	Midterm exam				
10	Introduction to Multi-Objective Decision Making	4	Quiz 1	Lecture, Class discussion, Quiz	
11	Minimum Deviation and Compromise Programming	4, 5, 6, 7	Semester Project	Lecture, Class discussion, Group Project	
12	Goal Programming	4, 5, 6, 7	HW7, Exam	Lecture, Class discussion HW	
13	De Novo Technique	4, 5, 6, 7	HW8, Exam	Lecture, Class discussion, HW	
14	Review			Lecture	
15	Final exam				

### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4	CLO5	CLO6	CLO7	CLO8
Homework exercise /quizzes (15%)	... ...%P ass	HW1 60%%P ass	HW2 60%P ass	Quiz 1 60%Pas s	HW7, HW8	HW1 60%% Pass	HW1 60%% Pass	

		HW4, HW5 60% Pass	HW3, HW6 60% Pass	HW7, HW8 60%Pas s	60%P ass	HW2, HW3, HW4, HW5 60% Pass HW7, HW8 60%P ass	HW2, HW3, HW4, HW5 60% Pass HW7, HW8 60%P ass	
Group Project (15%)	60%P ass	60%Pas s		Group Project 60%Pas s	Group Projec t 60%P ass	Group Projec t 60%P ass	Group Projec t 60%P ass	
Midterm (30%)	60%P ass	60%Pas s	60%P ass	60%Pas s				
Final (40%)	60%P ass	60%Pas s	60%P ass	60%Pas s				

Note: %Pass: Target that 60% of students having scores greater than 50 out of 100.

## 5. Rubrics (optional)

### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (80%)</b>			
<b>Problem Identification: Be able to identify the objective(s), alternative(s) and criteria in the Industrial Engineering and Management field.</b>	<b>20</b>		
<b>Data collection and software usage: Know how to transform the data into the proper form and solve the models using computer-based software such as Expert Choice, Excel,..</b>	<b>20</b>		
<b>Methodology: Know how to apply proper decision-making techniques to solve the problem.</b>	<b>20</b>		
<b>Solution and Implementations: Be able to implement the solution in practices and do the output analysis.</b>	<b>20</b>		
<b>Report writing and Presentation (20%)</b>			
<b>Correct spelling, grammar, and syntax</b>	<b>10</b>		
<b>Clear and easy to read</b>	<b>10</b>		
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
<b>5</b>	<b>Demonstrates complete understanding of the problem. All requirements of task are included in response</b>
<b>4</b>	<b>Demonstrates considerable understanding of the problem. All requirements of task are included.</b>
<b>3</b>	<b>Demonstrates partial understanding of the problem. Most requirements of task are included.</b>
<b>2</b>	<b>Demonstrates little understanding of the problem. Many requirements of task are missing.</b>
<b>1</b>	<b>Demonstrates no understanding of the problem.</b>
<b>0</b>	<b>No response/task not attempted</b>

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.

<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

### Oral communication value rubric for evaluating presentation tasks:

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised:



*Ho Chi Minh City, dd/mm/yyyy*  
*Dean of School of Industrial Engineering and*  
*Management*

*(Signature)*

A handwritten signature in blue ink, consisting of stylized, cursive letters that appear to be 'N.V.H.' followed by a flourish.

*Assoc. Prof. Dr. Nguyen Van Hop*

	<p>VIETNAM NATIONAL UNIVERSITY HCMC INTERNATIONAL UNIVERSITY School of Industrial Engineering and Management</p>
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## COURSE SYLLABUS

### Course Name: **SUPPLY CHAIN MODELLING AND SIMULATION**

Course Code: **IS070IU**

#### 1. General information

Course designation	<i>This course introduces decision modelling and simulation approaches for logistics and supply chain management. Modelling includes the mathematical and logical representation of a system, entity, phenomenon or process. Simulation is a method for implementing a model over time in an effort to design, test, or analyze a "real-life" system. Modelling tools will be used with a focus on a general purpose and a specialization with specific software tools (i.e. anyLogistix). The course also covers supply chain simulation and optimization examples via developing and building models and discusses how to use these models and their simulation and optimization results to improve management decision-making. Along with individual assignments, students will work in groups to build a simulation that addresses a "real-life" problem.</i>
Semester(s) in which the course is taught	7
Person responsible for the course	
Language	English
Relation to curriculum	Compulsory
Teaching methods	Lecture, lesson, project.

Workload (incl. contact hours, self-study hours)	(Estimated) Total workload: 90 Contact hours (please specify whether lecture and assignments): 60 Private study including examination preparation, specified in hours <sup>1</sup> : 30	
Credit points	4	
Required and recommended prerequisites for joining the course	<i>Student have to complete the courses of Deterministic Models in OR, Probabilistic Models in OR, Logistics and supply chain design</i>	
Course objectives	<i>Students will be provided with knowledge and skills from building models and developing simulation for logistics and supply chain management. Students will be able to gain experience on applying and analyzing the simulation results based on real world supply chain case studies, which results in the improve management decision-making.</i>	
Course learning outcomes	Upon the successful completion of this course students will be able to:	
	Competency level	Course learning outcome (CLO)
	Knowledge	CLO1. Understand modeling of a system, entity, phenomenon or process for logistics and supply chain management using various levels of anyLogistix simulation software. Analyze the strategic, tactical, and operational supply-chain decisions such as facility location, vehicle routing, and inventory management from the simulation results.
	Skill	CLO2. Develop and obtain the three core skills such as Critical Thinking Skills, Empirical and Quantitative Skills, and Teamwork Skills.
	Attitude	CLO3. Appreciate the important of technological impact on education of the logistics and supply chain management area. Have comprehensive and ethical concerns about social, economic and environmental aspects

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

Content	<i>The description of the contents should clearly indicate the weighting of the content and the level.</i>			
	Weight: lecture and practice session			
	Teaching levels: I (Introduce); T (Teach); U (Utilize)			
	<i>Theory</i>			
	<b>Topic</b>	<b>Content</b>	<b>Weight (hour)</b>	<b>Level</b>
	Introduction and conceptual framework for supply chain simulation			I, T, U
	Review of Basic Probability and Statistics			I, T, U
	Theoretical background and Principles of Decision-making support in SCM. Introduction to anyLogistix			I, T, U
	Models for Facility Location and Greenfield Analysis			I, T, U
	Network Optimization – Distribution Network design and Master Planning			I, T, U
	Midterm Exam Review			I, T, U
	<b>Midterm exam</b>			
	Transportation Optimization – Vehicle Routing Problem			I, T, U
	Dynamic Simulation – Inventory, Production and Sourcing Policies.			I, T, U
	Risk Management in Supply chain (Bullwhip effect and Riple effect)			I, T, U
	Case studies: using anyLogistix software			I, T, U
	Group project presentation and Final Exam Review			I, T, U
	<b>Final Exam</b>			
	<i>Laboratory</i>			
	<b>Topic</b>	<b>Content</b>	<b>Weight (hour)</b>	<b>Level</b>
	Greenfield Analysis (GFA)			I, T, U
	<ul style="list-style-type: none"> <li>● Simple GFA</li> <li>● Multi-echelon GFA</li> </ul>			I, T, U

	Network Optimization (NO) <ul style="list-style-type: none"> <li>• Distribution Network</li> <li>• 2-tier Distribution Network</li> </ul>			I, T, U
	Master planning <ul style="list-style-type: none"> <li>• Distribution planning</li> <li>• Distribution and Production</li> </ul>			I, T, U
	Review for Midterm Exam			U
<b>Midterm exam</b>				
	Transportation Optimization (TO) <ul style="list-style-type: none"> <li>• Transportation network Optimization</li> <li>• Impact of transportation policies</li> </ul>			I, T, U
	Dynamic Simulation <ul style="list-style-type: none"> <li>• Production factories</li> <li>• Sourcing Policies</li> <li>• What-if analysis</li> </ul>			I, T, U
	Risk Analysis in Supply chain <ul style="list-style-type: none"> <li>• Bullwhip effect</li> <li>• Batching and Ordering rules</li> <li>• Ripple effect</li> </ul>			I, T, U
	Review for Final Exam			U
<b>Final Exam</b>				
Examination forms	Writing examination			
Study and examination requirements	Attendance: A minimum attendance of 70 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged. Assignments/Examination: Students must have more than 50/100 points overall to pass this course.			

Reading list	<p>[1] Campuzano, F. and Mula, J. (2011). Supply chain simulation: A system dynamics approach for improving performance. Springer Science &amp; Business Media.</p> <p>[2] Chopra, S. and Meindl, P. (2016). Supply chain management: strategy, planning, and operation. Pearson Education.</p> <p>[3] Ivanov, D., Tsipoulanidis, A. and Schönberger, J. (2021). Global supply chain and operations management. Springer International Publishing.</p> <p>[4] Ivanov, D., Tsipoulanidis (2021). Supply chain simulation and optimization with anyLogistix. Berlin School of Economics and Law.</p> <p>[5] Law, A. M., Kelton, W. D., &amp; Kelton, W. D. (2014). Simulation modeling and analysis. 5th Edition. New York: Mcgraw-hill.</p>
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## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-3) and Program/Student/Intended Learning Outcomes (SLO) (1-7) is shown in the following table:

CLO	PLO/SLO/ILO						
	1	2	3	4	5	6	7
1	x	x				x	x
2			x		x		
3				x			

Intended Learning Outcomes (*ABET Student Outcomes*)

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1									
2									
3									

### 3. Planned learning activities and teaching methods

#### 3.1. Theory

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction and conceptual framework for supply chain simulation	CLO 1		Lecture presentation, in-class discussion, group forming	Reading [1]
2	Review of Basic Probability and Statistics	CLO 1,2	Quiz	Lecture presentation, in-class discussion	Reading [5]
3	Theoretical background and Principles of Decision-making support in SCM. Introduction to anyLogistix	CLO 1	Quiz	Lecture presentation, in-class discussion	Reading [1] , [4]
4	Models for Facility Location and Greenfield Analysis	CLO 1,2	Group assignment	Lecture presentation, in-class discussion	Reading [2] , [3], [4]
5-6	Network Optimization – Distribution Network design and Master Planning	CLO 1, 2	Group assignment	Lecture presentation, in-class discussion	Reading [2] , [3], [4]
7	Midterm Exam Review	CLO 2, 3	Project presentation	In-class discussion, wrap-up	
	Midterm exam				
8	Transportation Optimization – Vehicle Routing Problem	CLO 1, 2	Group assignment	Lecture presentation, in-class discussion	Reading [2] , [3], [4]

9-10	Dynamic Simulation – Inventory, Production and Sourcing Policies.	CLO 1,2	Group assignment	Lecture presentation, in-class discussion	Reading [2] , [3], [4]
11-12	Risk Management in Supply chain (Bullwhip effect and Ripple effect)	CLO 1,2	Group assignment	Lecture presentation, in-class discussion	Reading [2] , [3], [4]
13-14	Case studies: using anyLogistix software	CLO 2, 3	Oral presentation	In-class discussion	Reading [4] and Articles
15	Group project presentation and Final Exam Review	CLO 2, 3	Project presentation	In-class discussion, wrap-up	
Final exam					

### 3.2. Laboratory

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Greenfield Analysis (GFA) <ul style="list-style-type: none"> <li>• Simple GFA</li> <li>• Multi-echelon GFA</li> </ul>	CLO 1, 3	Homework	Install the software, practice with computer	Reading Lecture Notes
2	Network Optimization (NO) <ul style="list-style-type: none"> <li>• Distribution Network</li> <li>• 2-tier Distribution Network</li> </ul>	CLO 1, 3	Homework	Practice with computer, in-class discussion	Reading Lecture Notes
3	Master planning <ul style="list-style-type: none"> <li>• Distribution planning</li> <li>• Distribution and Production</li> </ul>	CLO 1, 3	Homework	Practice with computer, in-class discussion	Reading Lecture Notes
4	Review for Midterm Exam	CLO 1,2		In-class discussion, wrap-up	
Midterm exam					
5	Transportation Optimization (TO) <ul style="list-style-type: none"> <li>• Transportation network Optimization</li> </ul>	CLO 1, 3	Homework	Practice with computers, in-class discussion	Reading Lecture Notes



	<ul style="list-style-type: none"> <li>Impact of transportation policies</li> </ul>				
6	Dynamic Simulation <ul style="list-style-type: none"> <li>Production factories</li> <li>Sourcing Policies</li> <li>What-if analysis</li> </ul>	CLO 1, 3	Homework	Practice with computers, in-class discussion	Reading Lecture Notes
7	Risk Analysis in Supply chain <ul style="list-style-type: none"> <li>Bullwhip effect</li> <li>Batching and Ordering rules</li> <li>Ripple effect</li> </ul>	CLO 1, 3	Homework	Practice with computers, in-class discussion	Reading Lecture Notes
8	Review for Final Exam	CLO 1, 2		In-class discussion, wrap-up	
Final exam					

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3
Process assessment (10%)	Group assignment/Quiz 60% Pass	Group assignment/Quiz 60% Pass	Homework 60% Pass
Group projects (20%)		Group project 80% Pass	Group project 80% Pass
Midterm assessment (30%)	Theory/Laboratory midterm exam 60% Pass		Laboratory midterm exam 60% Pass
Final assessment (40%)	Theory/Laboratory final exam 60% Pass		Laboratory final exam 60% Pass

*Note: %Pass: Target that % of students having scores greater than 50 out of 100.*

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports	
Student: .....	HW/Assignment: .....
Date: .....	Evaluator: .....

	Max.	Score	Comments
Technical content (60%)			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	30		
Summary and conclusions appropriate and complete	5		
Organization (10%)			
Distinct introduction, body, conclusions	5		
Content clearly and logically organized, good transitions	5		
Presentation (20%)			
Correct spelling, grammar, and syntax	10		
Clear and easy to read	10		
Quality of Layout and Graphics (10%)	10		
TOTAL SCORE	100		

## 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

*Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1

Explanation of issues	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
Evidence <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
Influence of context and assumptions	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
Student's position (perspective, thesis/hypothesis)	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
Conclusions and related outcomes (implications and consequences)	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

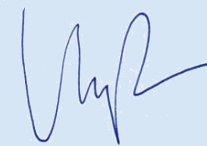
**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1

Organization	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
Language	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
Delivery	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
Supporting Material	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
Central Message	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised:

	<p><i>Ho Chi Minh City, dd/mm/yyyy</i> <i>Head of School of Industrial Engineering and Management</i> <i>(Signature)</i></p>  <p><i>Dr. Nguyen Van Hop</i></p>
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**COURSE SYLLABUS****Course Name: E-LOGISTICS AND E-SUPPLY CHAIN  
MANAGEMENT**Course Code: **IS062IU****1. General information**

<b>Course designation</b>	<i>This course introduces supply chain systems for e-commerce. Topics will cover all aspects of an e-supply chain system from different e-commerce models and e-supply chain structure, demand forecasting, e-procurement, customer segmentation and e-CRM, e-logistics system design, e-manufacturing. E-warehousing and e-fulfillment center, e-shipping and e-distribution system, and some OR applications in e-supply chain problems.</i>
<b>Semester(s) in which the course is taught</b>	1
<b>Person responsible for the course</b>	Assoc. Prof. Nguyen Van Hop
<b>Language</b>	English
<b>Relation to curriculum</b>	Elective
<b>Teaching methods</b>	Lecture, lesson, project
<b>Workload (incl. contact hours, self-study hours)</b>	<i>(Estimated) Total workload:45 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 42 lecture hours Private study including examination preparation, specified in hours<sup>1</sup>: 3 hrs for project presentation</i>
<b>Credit points</b>	3 (5 ECTS)

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Required and recommended prerequisites for joining the course</b>									
<b>Course objectives</b>	<p>This course aims to provide for students:</p> <ul style="list-style-type: none"> <li>• To understand the components of an e-supply chain system and how to efficiently manage, coordinate, improve, or design/re-design the whole e-supply chain system or its components;</li> <li>• To discuss practical issues in e-supply chain management as well as the solutions for such issues;</li> <li>• To develop skill in applying a variety of techniques to solve e-logistics/supply chain problems.</li> </ul>								
<b>Course learning outcomes</b>	<p>Upon the successful completion of this course students will be able to:</p> <table border="1" data-bbox="448 763 1412 1599"> <thead> <tr> <th data-bbox="448 763 699 853"><b>Competency level</b></th> <th data-bbox="699 763 1412 853"><b>Course learning outcome (CLO)</b></th> </tr> </thead> <tbody> <tr> <td data-bbox="448 853 699 1066"><b>Knowledge</b></td> <td data-bbox="699 853 1412 1066"><b>CLO1. Understanding the e-business models and the components of an e-supply chain system to support running smoothly these business processes. Comparing the differences between the traditional supply chain and the e-supply chain.</b></td> </tr> <tr> <td data-bbox="448 1066 699 1391"><b>Skill</b></td> <td data-bbox="699 1066 1412 1391"><b>CLO2. Identify various issues in e-supply chain systems. Apply different optimization and advanced advanced knowledge of natural sciences, mathematics and engineering to solve complex problems arisen in e-Business processes by collecting input data, analyzing parameters, doing literature review, conducting detailed research and experiments, and interpretation of data and solutions.</b></td> </tr> <tr> <td data-bbox="448 1391 699 1599"><b>Attitude</b></td> <td data-bbox="699 1391 1412 1599"><b>CLO3. Develop teamworking (leadership, organize, plan, and manage the projects), soft and professional (communication, decision making) skills and apply ethical practices to handle issues in the working environment.</b></td> </tr> </tbody> </table>	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>	<b>Knowledge</b>	<b>CLO1. Understanding the e-business models and the components of an e-supply chain system to support running smoothly these business processes. Comparing the differences between the traditional supply chain and the e-supply chain.</b>	<b>Skill</b>	<b>CLO2. Identify various issues in e-supply chain systems. Apply different optimization and advanced advanced knowledge of natural sciences, mathematics and engineering to solve complex problems arisen in e-Business processes by collecting input data, analyzing parameters, doing literature review, conducting detailed research and experiments, and interpretation of data and solutions.</b>	<b>Attitude</b>	<b>CLO3. Develop teamworking (leadership, organize, plan, and manage the projects), soft and professional (communication, decision making) skills and apply ethical practices to handle issues in the working environment.</b>
<b>Competency level</b>	<b>Course learning outcome (CLO)</b>								
<b>Knowledge</b>	<b>CLO1. Understanding the e-business models and the components of an e-supply chain system to support running smoothly these business processes. Comparing the differences between the traditional supply chain and the e-supply chain.</b>								
<b>Skill</b>	<b>CLO2. Identify various issues in e-supply chain systems. Apply different optimization and advanced advanced knowledge of natural sciences, mathematics and engineering to solve complex problems arisen in e-Business processes by collecting input data, analyzing parameters, doing literature review, conducting detailed research and experiments, and interpretation of data and solutions.</b>								
<b>Attitude</b>	<b>CLO3. Develop teamworking (leadership, organize, plan, and manage the projects), soft and professional (communication, decision making) skills and apply ethical practices to handle issues in the working environment.</b>								

<b>Content</b>	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Weight: lecture session (3 hours)</p> <p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p> <table border="1" data-bbox="448 360 1342 1115"> <thead> <tr> <th data-bbox="448 360 1074 427">Topic</th> <th data-bbox="1074 360 1206 427">Weight</th> <th data-bbox="1206 360 1342 427">Level</th> </tr> </thead> <tbody> <tr> <td data-bbox="448 427 1074 495">Lecture 1: Introduction to supply chain management in e-Business</td> <td data-bbox="1074 427 1206 495">1</td> <td data-bbox="1206 427 1342 495">I, T, U</td> </tr> <tr> <td data-bbox="448 495 1074 562">Lecture 2: e-Business models</td> <td data-bbox="1074 495 1206 562">1</td> <td data-bbox="1206 495 1342 562">I, T, U</td> </tr> <tr> <td data-bbox="448 562 1074 629">Lecture 3: Forecasting demand with big data</td> <td data-bbox="1074 562 1206 629">1</td> <td data-bbox="1206 562 1342 629">I, T, U</td> </tr> <tr> <td data-bbox="448 629 1074 696">Lecture 4: e-Procurement</td> <td data-bbox="1074 629 1206 696">1</td> <td data-bbox="1206 629 1342 696">I, T, U</td> </tr> <tr> <td data-bbox="448 696 1074 763">Lecture 5: e-CRM</td> <td data-bbox="1074 696 1206 763">2</td> <td data-bbox="1206 696 1342 763">I, T, U</td> </tr> <tr> <td data-bbox="448 763 1074 831">Lecture 6: Manufacturing in the age of e-Business</td> <td data-bbox="1074 763 1206 831">1</td> <td data-bbox="1206 763 1342 831">I, T, U</td> </tr> <tr> <td data-bbox="448 831 1074 898">Lecture 7: e-Logistics</td> <td data-bbox="1074 831 1206 898">2</td> <td data-bbox="1206 831 1342 898">I, T, U</td> </tr> <tr> <td data-bbox="448 898 1074 965">Lecture 8: e-Warehousing and e-fulfillment center</td> <td data-bbox="1074 898 1206 965">2</td> <td data-bbox="1206 898 1342 965">I, T, U</td> </tr> <tr> <td data-bbox="448 965 1074 1032">Lecture 9: e-Distribution and e-shipping</td> <td data-bbox="1074 965 1206 1032">2</td> <td data-bbox="1206 965 1342 1032">I, T, U</td> </tr> <tr> <td data-bbox="448 1032 1074 1099">Lecture 10: OR applications in e-supply chain</td> <td data-bbox="1074 1032 1206 1099">1</td> <td data-bbox="1206 1032 1342 1099">I, T, U</td> </tr> </tbody> </table>	Topic	Weight	Level	Lecture 1: Introduction to supply chain management in e-Business	1	I, T, U	Lecture 2: e-Business models	1	I, T, U	Lecture 3: Forecasting demand with big data	1	I, T, U	Lecture 4: e-Procurement	1	I, T, U	Lecture 5: e-CRM	2	I, T, U	Lecture 6: Manufacturing in the age of e-Business	1	I, T, U	Lecture 7: e-Logistics	2	I, T, U	Lecture 8: e-Warehousing and e-fulfillment center	2	I, T, U	Lecture 9: e-Distribution and e-shipping	2	I, T, U	Lecture 10: OR applications in e-supply chain	1	I, T, U
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<b>Reading list</b>	<p>Textbooks:</p> <ul style="list-style-type: none"> <li>- Chaffey D. and Hemphill T., Digital business and E-Commerce management, Pearson, 2019.</li> <li>- Ross D. F., Introduction to E-Supply Chain Management: Engaging Technology to Build Market – Winning Business Partnerships, St.Lucie Press, 2003. (e-book, <a href="https://www.scribd.com/document/51582619/e-supply-chain-book">https://www.scribd.com/document/51582619/e-supply-chain-book</a>)</li> <li>- Wang Y. and Pettit S., E-logistics: Managing your digital supply chains for competitive advantage, KoganPage, 2016.</li> </ul> <p>References:</p> <ul style="list-style-type: none"> <li>- Simchi-Levi D., Chen X., and Bramel J., The Logic of Logistics: Theory, Algorithms, and Applications for Logistics Management. Springer Series in Operations Research and Financial Engineering: 2014.</li> <li>- Deborah L. Bayles, <i>E-commerce Logistics and Fulfillment: Delivering the Goods</i>, Prentice Hall, 2001.</li> <li>- Graham, D., Manikas, I., and Folinias, D., <i>E-Logistics and E-Supply Chain Management: Applications for Evolving Business</i>, 1<sup>st</sup> edition, IGI Global, 2013.</li> <li>- Adam Robinson, <i>E-Commerce Logistics: Background &amp; Considerations for Manufacturers &amp; Distributors</i>, Cerasis, 2016, (e-book, <a href="http://cerasis.com/category/e-books/">http://cerasis.com/category/e-books/</a>)</li> <li>- Janice Reynolds, <i>Logistics and Fulfillment for E-Business: A Practical Guide to Mastering Back Office Functions for Online Commerce</i>.CMP Books, 2001</li> <li>- Dave Chaffey, <i>E-Business &amp; E-Commerce Management: Strategy, implementation, and practice, 5th ed.</i> Harlow: Pearson Education Limited, 2011.</li> <li>- Janice Reynolds, <i>Logistics and Fulfillment for E-Business: A Practical Guide to Mastering Back Office Functions for Online Commerce</i>.CMP Books, 2001</li> </ul>
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## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-...) and Intended Learning Outcomes (ILO) (1 -7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	x						x
2	x	x				x	
3			x	x	x		

### *Intended Learning Outcomes (ILO)*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*

6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1	1.1a, 1.1b, 1.1c	1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b	2.2a	2.3a	2.4c		
2		1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b	2.2a, 2.2b		2.4a, 2.4b	2.5a	
3	1.1b,1 .1c		1.3a, 1.3b, 1.3c				2.4b	2.5a, 2.5b	2.6a, 2.6b

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Lecture 1: Introduction to supply chain management in e-Business	1	Quiz/HW	Lecture Group forming. Class discussion Read book & lecture 2.	
2	Lecture 2: e-Business models	1	Quiz/HW	Lecture Class discussion Read book & lecture 3.	
3	Lecture 3: Forecasting demand with big data	1	Quiz/HW	Lecture Class discussion Read book & lecture 4.	
4 & 5	Lecture 4: e-Procurement	1	Quiz/HW	Lecture Class discussion Read book & lecture 5.	
6 & 7	Lecture 5: e-CRM	1, 2	Quiz/HW	Lecture Class discussion.	
	Midterm		Written Exam		
8	Lecture 6: Manufacturing in the age of e-Business	1, 2	Quiz/HW	Lecture Class discussion Read book & lecture 7.	
9 & 10	Lecture 7: e-Logistics	1, 2	Quiz/HW	Lecture Class discussion Read book & lecture 8.	
11 & 12	Lecture 8: e-Warehousing and e-fulfillment center	1, 2	Quiz/HW	Lecture Class discussion Read book & lecture 9.	
13	Lecture 9: e-Distribution and e-shipping	1, 2	Quiz/HW	Lecture Class discussion Read book & lecture 10	
14	Lecture 10: OR applications in e-SCM	1,2	Quiz/HW	Lecture Class discussion	
15	Project report and presentation	2,3	Project	Group presentations Class discussion	
	Final exam		Written Exam		

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3
Quizzes and homework (15%)	60% Pass	60% Pass	100% Pass
Project (15%)	60% Pass	60% Pass	100% Pass
Midterm Exam (30%)	60% Pass	60% Pass	90% Pass
Final Exam (40%)	60% Pass	60% Pass	90% Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Semester Project Report			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Part 1. Problem (25%)</b>			
<b>Criterion 1: Problem Statement</b>	<b>10</b>		
<b>Criterion 2: Objectives of Study</b>	<b>5</b>		
<b>Criterion 3: Scope and Limitations</b>	<b>5</b>		
<b>Criterion 4: Literature Review</b>	<b>5</b>		
<b>Part 2. Proposed System Design and Solution (40%)</b>			
<b>Criterion 1: Proposed System</b>	<b>10</b>		
<b>Criterion 2: Proposed Solution</b>	<b>15</b>		
<b>Criterion 3: New Contribution</b>	<b>15</b>		
<b>Part 3. Results and Validation (35%)</b>			
<b>Criterion 1: Results</b>	<b>15</b>		
<b>Criterion 2: Validation</b>	<b>20</b>		
<b>TOTAL SCORE</b>		<b>100</b>	

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.

<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.
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Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

**6. Date revised: 10/5/2022**

*Ho Chi Minh City, dd/mm/yyyy*  
*Dean of School of Industrial Engineering and*  
*Management*

*(Signature)*

A handwritten signature in blue ink, consisting of stylized, cursive letters that appear to be 'N.V.H.' followed by a flourish.

*Assoc. Prof. Dr. Nguyen Van Hop*



**VIETNAM NATIONAL UNIVERSITY HCMC  
INTERNATIONAL UNIVERSITY**  
**School of Industrial Engineering and Management**

**COURSE SYLLABUS**

**Course Name: MULTI-CRITERIA DECISION MAKING**

Course Code: **IS033IU**

**1. General information**

<b>Course designation</b>	This course provides basic concepts, tools and techniques of decision making for solving complex problems in production, services, and daily life. This course includes two parts: multi-attribute decision making (MADM) and multi-objective decision making (MODM).
<b>Semester(s) in which the course is taught</b>	1
<b>Person responsible for the course</b>	<i>Dr. Ha Thi Xuan Chi</i>
<b>Language</b>	English
<b>Relation to curriculum</b>	<i>Compulsory</i>
<b>Teaching methods</b>	<i>Lecture, lesson, project</i>
<b>Workload (incl. contact hours, self-study hours)</b>	(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 45 Private study including examination preparation, specified in hours <sup>1</sup> : 25
<b>Credit points</b>	3
<b>Required and recommended prerequisites for joining the course</b>	

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Course objectives</b>	<p>Decision making is one of the important parts in operations research or management science. Decision making techniques help managers choose the best alternative based on quantitative and qualitative criteria or find the optimal solutions under many conflicts of objectives. Output analysis is also considered to draw inference of the actual problems. This course provides basic concepts, tools and techniques of decision making for solving complex problems in production, services, and daily life. This course includes two parts: multi-attribute decision making (MADM) and multi-objective decision making (MODM).</p>									
<b>Course learning outcomes</b>	<p>Upon the successful completion of this course students will be able to:</p> <table border="1" data-bbox="448 656 1417 1370"> <thead> <tr> <th data-bbox="448 656 699 752">Competency level</th> <th data-bbox="699 656 1417 752">Course learning outcome (CLO)</th> </tr> </thead> <tbody> <tr> <td data-bbox="448 752 699 1182"> <b>Knowledge</b> </td> <td data-bbox="699 752 1417 1182"> <p><b>CLO1. Able to build the procedure for decision making</b>  <b>CLO2. Able to recognize MADM and MODM techniques</b>  <b>CLO3. Able to model problems by using MADM techniques</b>  <b>CLO4. Able to apply knowledge of deterministic models in operation research to formulate MODM models</b>  <b>CLO5. Able to solve MODM problems by using MODM techniques</b>  <b>CLO6. Able to read and interpret the solutions</b>  <b>CLO7. Able to redesign the models to meet the requirements</b></p> </td> </tr> <tr> <td data-bbox="448 1182 699 1317"> <b>Skill</b> </td> <td data-bbox="699 1182 1417 1317"> <p><b>CLO8. Able to use Expert Choice software as a tool to solve AHP technique</b></p> </td> </tr> <tr> <td data-bbox="448 1317 699 1370"> <b>Attitude</b> </td> <td data-bbox="699 1317 1417 1370"></td> </tr> </tbody> </table>		Competency level	Course learning outcome (CLO)	<b>Knowledge</b>	<p><b>CLO1. Able to build the procedure for decision making</b>  <b>CLO2. Able to recognize MADM and MODM techniques</b>  <b>CLO3. Able to model problems by using MADM techniques</b>  <b>CLO4. Able to apply knowledge of deterministic models in operation research to formulate MODM models</b>  <b>CLO5. Able to solve MODM problems by using MODM techniques</b>  <b>CLO6. Able to read and interpret the solutions</b>  <b>CLO7. Able to redesign the models to meet the requirements</b></p>	<b>Skill</b>	<p><b>CLO8. Able to use Expert Choice software as a tool to solve AHP technique</b></p>	<b>Attitude</b>	
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<b>Reading list</b>	<p><b>Textbooks:</b>  [1] <i>“Multiple Attribute Decision Making: Methods and applications”</i>. Gwo-Hshiung Tzeng &amp; Jih-Jeng Huang, CRC Press, Taylor &amp; Francis Group, 2011 by Taylor &amp; Francis Group.</p> <p><b>References:</b>  [2] Milan Zeleny, <i>Multiple Criteria Decision Making</i>, McGraw-Hill, 1982.</p> <p><b>Software:</b>  Expert choice</p>																														

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-...) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	x						
2	x						
3	x	x					
4	x	x					
5	x	x					
6	x	x					
7						x	
8						x	

### Intended Learning Outcomes

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
2		1.2a 1.2b	1.3d	2.1a 2.1b	2.2a				
3		1.2a 1.2b	1.3d 1.3c	2.1a, 2.1b	2.2a		2.4a	2.5a	
4		1.2a 1.2b	1.3d 1.3c	2.1a, 2.1b	2.2a		2.4a	2.5a	
5		1.2a 1.2b	1.3c 1.3d	2.1a 2.1b	2.2a		2.4a	2.5a	
6		1.2a 1.2b	1.3c 1.3d	2.1a 2.1b	2.2a		2.4a	2.5a	

7		1.2a	1.3d		2.2b		2.4b	2.5a	
8		1.2a	1.3d		2.2b		2.4b	2.5a	

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Introduction to MCDM	1, 2		Lecture	
2	Introduction to Multi-Attribute Decision Making Techniques: Simple Addictive Weight Technique, TOPSIS	2, 6, 7	HW1	Lecture Think pair-share HW	
3	Analytic Hierarchy Process	3, 6, 7	HW2	Lecture Think pair-share HW	
4&5	Introduce to Expert choice software to solve Analytic Hierarchy Process problems	3, 6, 7	HW3, Exam	Lecture Think pair-share HW	
6	Fuzzy AHP	2, 6, 7	HW4, Exam	Lecture, Class discussion and practice	
7	ELECTRE technique	2, 6, 7	HW5, Exam	Lecture, Class discussion and practice	
8	Review	2, 3, 6, 7	HW6, Exam	Lecture, Class discussion and practice	
9	Midterm exam				
10	Introduction to Multi-Objective Decision Making	4	Quiz 1	Lecture, Class discussion, Quiz	
11	Minimum Deviation and Compromise Programming	4, 5, 6, 7	Semester Project	Lecture, Class discussion, Group Project	
12	Goal Programming	4, 5, 6, 7	HW7, Exam	Lecture, Class discussion HW	
13	De Novo Technique	4, 5, 6, 7	HW8, Exam	Lecture, Class discussion, HW	
14	Review			Lecture	
15	Final exam				

### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4	CLO5	CLO6	CLO7	CLO8
Homework exercise /quizzes (15%)	... ...%P ass	HW1 60%%P ass	HW2 60%P ass	Quiz 1 60%Pas s	HW7, HW8	HW1 60%% Pass	HW1 60%% Pass	

		HW4, HW5 60% Pass	HW3, HW6 60% Pass	HW7, HW8 60%Pas s	60%P ass	HW2, HW3, HW4, HW5 60% Pass HW7, HW8 60%P ass	HW2, HW3, HW4, HW5 60% Pass HW7, HW8 60%P ass	
Group Project (15%)	60%P ass	60%Pas s		Group Project 60%Pas s	Group Projec t 60%P ass	Group Projec t 60%P ass	Group Projec t 60%P ass	
Midterm (30%)	60%P ass	60%Pas s	60%P ass	60%Pas s				
Final (40%)	60%P ass	60%Pas s	60%P ass	60%Pas s				

Note: %Pass: Target that 60% of students having scores greater than 50 out of 100.

## 5. Rubrics (optional)

### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
<b>Technical content (80%)</b>			
<b>Problem Identification: Be able to identify the objective(s), alternative(s) and criteria in the Industrial Engineering and Management field.</b>	<b>20</b>		
<b>Data collection and software usage: Know how to transform the data into the proper form and solve the models using computer-based software such as Expert Choice, Excel,..</b>	<b>20</b>		
<b>Methodology: Know how to apply proper decision-making techniques to solve the problem.</b>	<b>20</b>		
<b>Solution and Implementations: Be able to implement the solution in practices and do the output analysis.</b>	<b>20</b>		
<b>Report writing and Presentation (20%)</b>			
<b>Correct spelling, grammar, and syntax</b>	<b>10</b>		
<b>Clear and easy to read</b>	<b>10</b>		
<b>TOTAL SCORE</b>		<b>100</b>	

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
<b>5</b>	<b>Demonstrates complete understanding of the problem. All requirements of task are included in response</b>
<b>4</b>	<b>Demonstrates considerable understanding of the problem. All requirements of task are included.</b>
<b>3</b>	<b>Demonstrates partial understanding of the problem. Most requirements of task are included.</b>
<b>2</b>	<b>Demonstrates little understanding of the problem. Many requirements of task are missing.</b>
<b>1</b>	<b>Demonstrates no understanding of the problem.</b>
<b>0</b>	<b>No response/task not attempted</b>

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.

<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

### Oral communication value rubric for evaluating presentation tasks:

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised:

*Ho Chi Minh City, dd/mm/yyyy*  
*Dean of School of Industrial Engineering and*  
*Management*

*(Signature)*

A handwritten signature in blue ink, consisting of stylized, cursive letters that appear to be 'N.V.H.' followed by a flourish.

*Assoc. Prof. Dr. Nguyen Van Hop*

**COURSE SYLLABUS****Course Name: Internship 1**

Course Code: IS052IU

**1. General information**

<b>Course designation</b>	<i>This course is an internship and is designed to supplement traditional classroom-based learning with experiential learning.</i>
<b>Semester(s) in which the course is taught</b>	1,2,3
<b>Person responsible for the course</b>	<i>MSc. Duong Vo Nhi Anh.</i>
<b>Language</b>	English
<b>Relation to curriculum</b>	<i>Compulsory</i>
<b>Teaching methods</b>	Lecture, lesson, project, seminar.
<b>Workload (incl. contact hours, self-study hours)</b>	<i>(Estimated) Total workload: 70 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 45 Private study including examination preparation, specified in hours<sup>1</sup>: 25 A minimum of 15 working days is required (5 days visit factory, 5 days write report, 5 days to get approval from supervisor).</i>
<b>Credit points</b>	2 (4 ECTS)
<b>Required and recommended prerequisites for joining the course</b>	None
<b>Course objectives</b>	The internship provides students with the opportunity to practically apply knowledge gained in their courses of Industrial & Systems Engineering.

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.



<b>Course learning outcomes</b>	<b>Upon the successful completion of this course students will be able to:</b>	
	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>
	<b>Knowledge</b>	<b>CLO1. Students apply specialized knowledge through observing the operating processes of real companies. CLO2. Students have Academic research and writing: Empiricism understanding, methods of academic research and writing</b>
	<b>Skill</b>	<b>CLO3. Students are able to identify, abstract and structure technical and economic tasks and problems.</b>
	<b>Attitude</b>	<b>CLO4. Students will have integrative knowledge of soft skills, practical knowledge and foreign language.</b>
<b>Content</b>	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Internships can be with a variety of host organizations, including foreign companies, government agencies and private industries. A minimum of 15 working days is required (5 days visit factory, 5 days write report, 5 days to get approval from supervisor). Whether the students have arranged their internship themselves or have been assisted in arranging one by the program assistant or other lecturers, they should let the program assistant know once there is a problem with the internship. The program coordinator can either intervene appropriately or see if the students can be transferred to a different company.</p>	
<b>Examination forms</b>	Report	
<b>Study and examination requirements</b>	<p>Class Participation: Students must complete the following forms and requirements:</p> <ul style="list-style-type: none"> <li>- Internship Registration: register internship through Edu soft or form.</li> <li>- Internship Application and Student Performance Record.</li> <li>- Supervisor &amp; Advisor Evaluations: This questionnaire helps ensure that the ISE receives a complete and fair assessment of each student's performance from the site supervisor and advisor. At the completion of the internship, students are responsible for requesting their site supervisor and advisor to complete, and send this form to their advisor and then submit to the Program Assistant.</li> <li>- Final Report: In order to receive credit and a final grade for an approved internship students, must submit the final report. See below for suggested final report requirements. This report is to be completed by the student and must be submitted to the Program Assistant no later than the due date (to be defined later). 10 points will be deducted from your final grade when the final report is submitted late.</li> </ul> <p>Academic Honesty and Plagiarism: Instances of academic dishonesty will not be tolerated. Fabrication (Falsifying or inventing any information, citation, or data ) or plagiarism (presenting the work of another as your own, or the use of another person's ideas without giving proper credit) will result in a failing grade. For this class, all reports are to be completed by the individual student unless otherwise specified. Students are also reminded that careful time management is an important part of study and one of the identified causes of plagiarism is poor time management. Students should allow sufficient time for preparation, research, drafting, and the proper referencing of sources in preparing all assessment items.</p>	

<b>Reading list</b>	
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## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

	<b>ILO</b>						
<b>CLO</b>	<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>	<b>6</b>	<b>7</b>
<b>1</b>	x						x
<b>2</b>	x						
<b>3</b>						x	
<b>4</b>				x			x

### *Intended Learning Outcomes*

#### *Criteria for Accrediting Engineering Programs, 2020-2021*

- an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
- an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
- an ability to communicate effectively with a range of audiences*
- an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
- an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
- an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
- an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-4) and ASIIN learning outcomes is shown in the following table:

	<b>ASIIN learning outcomes</b>								
<b>CLO</b>	<b>1.1</b>	<b>1.2</b>	<b>1.3</b>	<b>2.1</b>	<b>2.2</b>	<b>2.3</b>	<b>2.4</b>	<b>2.5</b>	<b>2.6</b>
<b>1</b>	1.1a 1.1b 1.1c	1.2a 1.2b	1.3c, 1.3d	2.1b 2.1a	2.2a	2.3a	2.4c		
<b>2</b>		1.2a 1.2b	1.3d	2.1a, 2.1b	2.2a				
<b>3</b>		1.2a	1.3d		2.2b		2.4b	2.5a	
<b>4</b>	1.1a		1.3c			2.3a	2.4c		2.6a

	1.1b								
	1.1c								

### 3. Planned learning activities and teaching methods

Day	Content	CLOs (Gx.x)	Teaching and Learning activities		Assessment Activities
			Lecture	Student	
1	Lecture 1: Observation factory 1	CLO1,2 ,3,4	Lecture	Group forming	Quiz
2	Lecture 2: Observation factory 2	CLO1,2 ,3,4	Lecture	Group forming	Quiz
3	Lecture 3: Observation factory 3	CLO1,2 ,3,4	Lecture	Group forming	Quiz/HW
4	Lecture 4: Observation factory 4	CLO1,2 ,3,4	Lecture	Group forming	Quiz/HW
5	Lecture 5: Observation factory 5	CLO1,2 ,3,4	Lecture	Group forming	Homework
<i>Final report</i>					

### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
Quizzes and homework (15%)	60%Pass	60%Pass	60%Pass	60%Pass
Project (15%)	60%Pass	60%Pass	60%Pass	60%Pass
Midterm Exam (30%)	60%Pass	60%Pass	60%Pass	60%Pass
Final Exam (40%)	60%Pass	60%Pass	60%Pass	60%Pass

*Note: %Pass: Target that % of students having scores greater than 50 out of 100.*

### 5. Rubrics (optional)

#### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....	HW/Assignment: .....		
Date: .....	Evaluator: .....		
	Max.	Score	Comments

<b>Technical content (60%)</b>			
<b>Abstract clearly identifies purpose and summarizes principal content</b>	<b>10</b>		
<b>Introduction demonstrates thorough knowledge of relevant background and prior work</b>	<b>15</b>		
<b>Analysis and discussion demonstrate good subject mastery</b>	<b>30</b>		
<b>Summary and conclusions appropriate and complete</b>	<b>5</b>		
<b>Organization (10%)</b>			
<b>Distinct introduction, body, conclusions</b>	<b>5</b>		
<b>Content clearly and logically organized, good transitions</b>	<b>5</b>		
<b>Presentation (20%)</b>			
<b>Correct spelling, grammar, and syntax</b>	<b>10</b>		
<b>Clear and easy to read</b>	<b>10</b>		
<b>Quality of Layout and Graphics (10%)</b>	<b>10</b>		
<b>TOTAL SCORE</b>	<b>100</b>		

## 5.2. Holistic rubric

<b>Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW</b>	
<b>Score</b>	<b>Description</b>
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

## 5.3. Analytic rubric

### *Critical thinking value rubric for evaluating questions in exams:*

	<b>Capstone</b>	<b>Milestone</b>		<b>Benchmark</b>
	<b>4</b>	<b>3</b>	<b>2</b>	<b>1</b>
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.

<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and

	polished and confident.	comfortable.	speaker appears tentative.	speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised:

*Ho Chi Minh City, dd/mm/yyyy*  
*Dean of School of Industrial Engineering and Management*

*(Signature)*



*Assoc. Prof. Dr. Nguyen Van Hop*

**COURSE SYLLABUS****Course Name: Internship 2**

Course Code: IS053IU

**1. General information**

Course designation	<i>This course is an internship and is designed to supplement traditional classroom- based learning with experiential learning. The internship provides students with the opportunity to practically apply knowledge gained in their courses of Industrial &amp; Systems Engineering.</i>
Semester(s) in which the course is taught	3
Person responsible for the course	<i>MSc. Duong Vo Nhi Anh.</i>
Language	English
Relation to curriculum	<i>Compulsory</i>
Teaching methods	Lecture, lesson, project, seminar.
Workload (incl. contact hours, self-study hours)	<i>A minimum of 320 working hours or 40 working days is required.</i>
Credit points	3 (6 ECTS)
Required and recommended prerequisites for joining the course	None

Course objectives	Student will be able to have practical work experience under supervision and guidance, have ability to apply theories and principles learned in academic coursework to specific situations with the internship experience, ability to learn by observing and analyzing the daily functioning of the work place and reflecting on how people within the organization carry out its mission, get motivated and confident about career options after graduating.	
Course learning outcomes	Upon the successful completion of this course students will be able to:	
	Competency level	Course learning outcome (CLO)
	Knowledge	CLO 1. Students will be able to understand different kinds of production and the background and philosophies of lean production, method to analyze existing systems and identify different kinds of waste.
	Skill	CLO 2. Students will be able to identify, abstract, and apply approaches used in implementing lean production such as 5S, stability, pull production, cellular arrangement and layout improvement, quick change
Attitude	CLO 3. Students will have integrative knowledge of soft skills and foreign language, total productive maintenance, mistake reduction, standards, leveling, visual management to real-life problems	
Content	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p> <p>Internships can be with a variety of host organizations, including foreign companies, government agencies and private industries. A minimum of 320 working hours or 40 working days is required. Whether the students have arranged their internship themselves or have been assisted in arranging one by the program assistant or other lecturers, they should let the program assistant know once there is a problem with the internship. The program coordinator can either intervene appropriately or see if the students can be transferred to a different company.</p> <p>Students should be both supported and challenged and encouraged to take initiative and develop life-long learning skills. Each intern works under a site supervisor at the host organization and an advisor from IU (ISE's lecturer). The role of the site supervisor (or advisor) is to oversee the students and provide mentorship throughout the internship. The site supervisor and advisor will complete a performance evaluation form at the conclusion of the internship. Students will discuss their experiences through weekly reports and online discussions.</p>	
Examination forms	Report	





1		1.2 a 1.2 b	1.3d	2.1a 2.1b	2.2a				
2		1.2 a 1.2 b	1.3c 1.3d	2.1a, 2.1b	2.2a		2.4a, 2.4b	2.5a	
3	1.1a 1.1b 1.1c		1.3b 1.3c			2.3a	2.4c		2.6a

### 3. Planned learning activities and teaching methods

Week	Content	CLOs (Gx.x)	Teaching and Learning activities		Assessment Activities
			Supervisor	Student	
1,2,3	Observation analysis and find out problem 1	CL01, 02,03	presentation	Class discussion	Quiz/HW
4,5,6	Observation analysis and find out problem 2	CL01, 02,03	presentation	Class discussion	Quiz/HW
7,8,9	Observation analysis and find out problem 3	CL01, 02,03	presentation	Class discussion	Quiz/HW
10,11,12	Observation analysis and find out problem 4	CL01, 02,03	presentation	Class discussion	Quiz/HW
Final report					

### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3
Quizzes and homework (15%)	60%Pass	60%Pass	60%Pass
Project (15%)	60%Pass	60%Pass	60%Pass
Midterm Exam (30%)	60%Pass	60%Pass	60%Pass

Final Exam (40%)	60%Pass	60%Pass	60%Pass
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Note: %Pass: Target that % of students having scores greater than 50 out of 100.

## 5. Rubrics (optional)

### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....	HW/Assignment: .....		
Date: .....	Evaluator: .....		
	Max.	Score	Comments
Technical content (60%)			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	30		
Summary and conclusions appropriate and complete	5		
Organization (10%)			
Distinct introduction, body, conclusions	5		
Content clearly and logically organized, good transitions	5		
Presentation (20%)			
Correct spelling, grammar, and syntax	10		
Clear and easy to read	10		
Quality of Layout and Graphics (10%)			
TOTAL SCORE	100		

### 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.

1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

#### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
Explanation of issues	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
Evidence <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
Influence of context and assumptions	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
Student's position (perspective, thesis/hypothesis)	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
Conclusions and related outcomes (implications and consequences)	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
Organization	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
Language	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
Delivery	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
Supporting Material	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
Central Message	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

**6. Date revised: April 12, 2022**

*Ho Chi Minh City, dd/mm/yyyy*  
*Dean of School of Industrial Engineering and*  
*Management*

*(Signature)*

A handwritten signature in blue ink, consisting of stylized, cursive letters that appear to be 'N.V.H.' followed by a flourish.

*Assoc. Prof. Dr. Nguyen Van Hop*



**VIETNAM NATIONAL UNIVERSITY HCMC  
INTERNATIONAL UNIVERSITY**  
**School of Industrial Engineering and Management**

**COURSE SYLLABUS**

**Course Name: THESIS RESEARCH**

Course Code: **IS048IU**

**1. General information**

Course designation	<i>This subject is a comprehensive study to develop problem solving skills for students. It also helps students know how to identify the problem, review related literatures, design a system for solving the problem, improve the current system, validate and analyze the results, and utilize all related knowledge to solve efficiently the problem..</i>
Semester(s) in which the course is taught	1, 2
Person responsible for the course	Assoc. Prof. Nguyen Van Hop
Language	English
Relation to curriculum	Compulsory
Teaching methods	Project
Workload (incl. contact hours, self-study hours)	(Estimated) Total workload: 45 Contact hours: 15 (advising discussion) Private study including report and presentation preparation, specified in hours <sup>1</sup> : 30
Credit points	10 (15 ECTS)

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

Required and recommended prerequisites for joining the course									
Course objectives	Thesis project is a semester-long, individual study taken at the last semester of the senior year. Students are required to solve a large-scale problem by designing a new system or developing a comprehensive solution to improve the current system. The new design or solution for improvement must take into account realistic constraints such as economic, social and environmental conditions.								
Course learning outcomes	<p>Upon the successful completion of this course students will be able to:</p> <table border="1" data-bbox="448 678 1417 1758"> <thead> <tr> <th data-bbox="448 678 699 779">Competency level</th> <th data-bbox="699 678 1417 779">Course learning outcome (CLO)</th> </tr> </thead> <tbody> <tr> <td data-bbox="448 779 699 913">Knowledge</td> <td data-bbox="699 779 1417 913">CLO1. Know how to study a system. Know how to identify a specific problem that related to the economic, social and environmental consideration.</td> </tr> <tr> <td data-bbox="448 913 699 1473">Skill</td> <td data-bbox="699 913 1417 1473">CLO2. Apply engineering methods and holistic and systematic approaches to formulate and solve practical problem. Be able to conduct literature review related to the specific topic, collect sources information and analyze parameters, evaluate, choose, and apply adequate methods of modeling, simulation, design and implementation of technical and economic systems. Be able to design a new system or develop a solution to improve the current system in a large scale, subject to complicated and realistic constraints (economic, social and environmental) and conduct experiments and analyze the solutions using optimization tools and advanced knowledge of natural sciences, mathematics and engineering.</td> </tr> <tr> <td data-bbox="448 1473 699 1758">Attitude</td> <td data-bbox="699 1473 1417 1758">CLO3. No cheating, regular meetings, on-time reports. Develop soft and professional skills (communication, decision making, organize, plan, and manage the projects) and apply ethical practices to handle issues in the working environment. Be able to report and defend their research in both writing and speaking format.</td> </tr> </tbody> </table>	Competency level	Course learning outcome (CLO)	Knowledge	CLO1. Know how to study a system. Know how to identify a specific problem that related to the economic, social and environmental consideration.	Skill	CLO2. Apply engineering methods and holistic and systematic approaches to formulate and solve practical problem. Be able to conduct literature review related to the specific topic, collect sources information and analyze parameters, evaluate, choose, and apply adequate methods of modeling, simulation, design and implementation of technical and economic systems. Be able to design a new system or develop a solution to improve the current system in a large scale, subject to complicated and realistic constraints (economic, social and environmental) and conduct experiments and analyze the solutions using optimization tools and advanced knowledge of natural sciences, mathematics and engineering.	Attitude	CLO3. No cheating, regular meetings, on-time reports. Develop soft and professional skills (communication, decision making, organize, plan, and manage the projects) and apply ethical practices to handle issues in the working environment. Be able to report and defend their research in both writing and speaking format.
Competency level	Course learning outcome (CLO)								
Knowledge	CLO1. Know how to study a system. Know how to identify a specific problem that related to the economic, social and environmental consideration.								
Skill	CLO2. Apply engineering methods and holistic and systematic approaches to formulate and solve practical problem. Be able to conduct literature review related to the specific topic, collect sources information and analyze parameters, evaluate, choose, and apply adequate methods of modeling, simulation, design and implementation of technical and economic systems. Be able to design a new system or develop a solution to improve the current system in a large scale, subject to complicated and realistic constraints (economic, social and environmental) and conduct experiments and analyze the solutions using optimization tools and advanced knowledge of natural sciences, mathematics and engineering.								
Attitude	CLO3. No cheating, regular meetings, on-time reports. Develop soft and professional skills (communication, decision making, organize, plan, and manage the projects) and apply ethical practices to handle issues in the working environment. Be able to report and defend their research in both writing and speaking format.								



Content	<i>The description of the contents should clearly indicate the weighting of the content and the level.</i>		
	Weight: lecture session (3 hours)		
	Teaching levels: I (Introduce); T (Teach); U (Utilize)		
	Topic	Weight	Level
	Identify the problem, objectives, scope and limitation	1 hr	I, U
	Conduct literature review and study related theory	4 hrs	I, U
	Develop the system to figure out the solution for the studied problem	3 hrs	U
	Propose research plan and Proposal defense	1 hr	U
	Investigate the current system by identifying all of its inputs, outputs and realistic constraints, including economics, social and environmental to determine areas for improvement	12 hrs	U
	Design a new system or develop improvement solution to improve the system in a large scale with those complicated and realistic constraints.	12 hrs	U
	Implement the current and improvement systems	6 hrs	U
Data collection and validate the proposed solutions	3 hrs	U	
Write a final report and make presentation.	3 hrs	U	
Examination forms	Presentation, Report.		
Study and examination requirements	Attendance: A minimum attendance of 80 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged. Assignments/ Examination: Students must have more than 50/100 points overall to pass this course.		
Reading list	<i>Textbooks and Lecture Notes of related courses, scientific articles in research databases such as sciencedirect, leexlore, Springer, etc.</i>		

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-3) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

	ILO						
CLO	1	2	3	4	5	6	7

1	x			x			
2	x	x				x	x
3			x	x	x		

*Intended Learning Outcomes (ILO)*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*
8. The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

	ASIIN learning outcomes								
CLO	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1	1.1b	1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b	2.2a			2.5b	
2	1.1a, 1.1b, 1.1c	1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b	2.2a, 2.2b	2.3a	2.4c		
3	1.1b, 1.1c		1.3a 1.3b 1.3c					2.5b	2.6a 2.6b

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
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1	Identify the thesis problem: problem statement, objectives of study, scope and limitations	1	Report	Lecture advices Self-study and research	Internship 2 case study
2	Conduct current system process and literature review	1	Report	Lecture advices Self-study and research	Scientific databases
3	Identify research gap and proposed the solution system	1,2,7	Report	Lecture advices Self-study and research	
4	Propose research plan and Proposal defense	1	Report	Lecture advices Self-study and research	
5	Investigate the current system by identifying all of its inputs, outputs and realistic constraints, including economics, social and environmental to determine areas for improvement	1,4	Report	Lecture advices Self-study and research	
6	Design a new system or develop improvement solution to improve the system in a large scale with those complicated and realistic constraints.	1,2,7	Report	Lecture advices Self-study and research	
7	Midway report		Midway report		
8	Implement the current and improvement systems	1, 2,7	Report	Lecture advices Self-study and research	
9	Data collection and validate the proposed solutions	6	Report	Lecture advices Self-study and research	
10	Final report and defense		Final Report		

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO4	CLO6	CLO7
Midway Report (20%)	Midway Report 60%Pass	Midway Report 60%Pass	60%Pass	0%Pass	60%Pass
Final Report (80%)	Final Report 60%Pass	Final Report 60%Pass	60%Pass	60%Pass	60%Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

## 5. Rubrics (optional)

### 5.1. Grading checklist

Grading checklist			
Student: .....		Topic: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
Chapter 1: Introduction (10%)			
Criterion 1: Problem statement	5		
Criterion 2: Objectives of Study	2		
Criterion 3: Scope and Limitations	3		
Chapter 2: Literature Review (10%)			
Criterion 1: Current System	2		
Criterion 2: Related Works	5		
Criterion 3: Research Gap(s) and Key Ref.	3		
Chapter 3: Proposed System (20%)			
Criterion 1: Methodology Selection	10		
Criterion 2: Proposed Solution	10		
Chapter 4: Current System (15%)			
Criterion 1: Current Implementation	10		
Criterion 2: Areas for improvement	5		
Chapter 5: Improvement System (20%)			
Criterion 1: Proposed Improvement Solution	10		
Criterion 2: Implementation for Improvement Solution	10		
Chapter 6: Data Collection and Validation (20%)			
Criterion 1: Data Collection and Processing	5		
Criterion 2: Solution Validation	15		
Chapter 7: Report and Presentation (5%)			
Criterion 1: Report	2		
Criterion 2: Presentation	3		
TOTAL SCORE		100	

### 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

#### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
Explanation of issues	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
Evidence <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.

Influence of context and assumptions	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
Student's position (perspective, thesis/hypothesis)	Specific position (perspective, thesis/hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/hypothesis).	Specific position (perspective, thesis/hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/hypothesis) is stated, but is simplistic and obvious.
Conclusions and related outcomes (implications and consequences)	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

Source: Association of American Colleges and Universities

**Oral communication value rubric for evaluating presentation tasks:**

	Capstone	Milestone		Benchmark
	4	3	2	1
Organization	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
Language	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.

Delivery	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
Supporting Material	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
Central Message	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

**6. Date revised: 10/5/2022**

**Ho Chi Minh City, dd/mm/yyyy**  
**Dean of School of Industrial Engineering and**  
**Management**

*(Signature)*



**Assoc. Prof. Dr. Nguyen Van Hop**

	<p>VIETNAM NATIONAL UNIVERSITY HCMC INTERNATIONAL UNIVERSITY School of Industrial Engineering and Management</p>
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### COURSE SYLLABUS

**Course Name: Advanced Logistics Systems and Supply Chain Management**

Course Code: xxxx

#### 1. General information

Course designation	<i>This course gives an in-depth review of the logistics and supply chain management in the industry. This course presents a framework for SCM that requires cross-functional integration of key business processes within the firm and across the network of firms that comprise the supply chain. This course approaches SCM from a managerial perspective and requires students to relate supply chain best practices to organizational performance. Students will apply theory and best practices from prerequisite courses across integrated supply chain decisions to implement a plan to achieve effective supply chain performance. This course is developed to provide students with the necessary knowledge, skills and foundations for acquiring a wide range of rewarding careers into the rapidly expanding world of Logistics Systems and Supply Chain Management.</i>
Semester(s) in which the course is taught	8
Person responsible for the course	Ngo Thi Thao Uyen Nguyen Hang Giang Anh
Language	English
Relation to curriculum	Compulsory
Teaching methods	Lecture, lesson, project.



Workload (incl. contact hours, self-study hours)	(Estimated) Total workload: 90 Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 60 Private study including examination preparation, specified in hours <sup>1</sup> : 30								
Credit points	4								
Required and recommended prerequisites for joining the course	Logistics and supply chain design.								
Course objectives	<i>Students will be provided with systematic advanced knowledge and skills of designing and operating logistics systems and managing the supply chain. The importance of supply chain decisions on an organization is justified. The impact supply chain decisions is investigated on various key performance indicators. The focus lies in understanding and applying modern analytical approaches, which are utilized in business practice by industrial, commercial, and logistics companies.</i>								
Course learning outcomes	<p>Upon the successful completion of this course students will be able to:</p> <table border="1"> <thead> <tr> <th>Competency level</th> <th>Course learning outcome (CLO)</th> </tr> </thead> <tbody> <tr> <td>Knowledge</td> <td>CLO1. Understand the key concepts and techniques that will allow students to analyze, manage and improve logistics systems and supply chain processes for different industries and markets. Assess supply chain performance and make recommendations to increase supply chain competitiveness.</td> </tr> <tr> <td>Skill</td> <td>CLO2. Work effectively in a group project of advanced logistics systems and supply chain management.</td> </tr> <tr> <td>Attitude</td> <td>CLO3. Have comprehensive and ethical concerns about social, economic and environmental aspects of logistics systems and supply chains.</td> </tr> </tbody> </table>	Competency level	Course learning outcome (CLO)	Knowledge	CLO1. Understand the key concepts and techniques that will allow students to analyze, manage and improve logistics systems and supply chain processes for different industries and markets. Assess supply chain performance and make recommendations to increase supply chain competitiveness.	Skill	CLO2. Work effectively in a group project of advanced logistics systems and supply chain management.	Attitude	CLO3. Have comprehensive and ethical concerns about social, economic and environmental aspects of logistics systems and supply chains.
Competency level	Course learning outcome (CLO)								
Knowledge	CLO1. Understand the key concepts and techniques that will allow students to analyze, manage and improve logistics systems and supply chain processes for different industries and markets. Assess supply chain performance and make recommendations to increase supply chain competitiveness.								
Skill	CLO2. Work effectively in a group project of advanced logistics systems and supply chain management.								
Attitude	CLO3. Have comprehensive and ethical concerns about social, economic and environmental aspects of logistics systems and supply chains.								

<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

Content	<p><i>The description of the contents should clearly indicate the weighting of the content and the level.</i></p>			
	<p>Weight: lecture and practice session</p>			
	<p>Teaching levels: I (Introduce); T (Teach); U (Utilize)</p>			
	Topic	Content	Weight (hour)	Level
	<p>Multi-Layer Multi-Product Supply Chain (Forward and Reverse SC models)</p> <p>Supply Chain Drivers and Metrics</p> <p>Case study: Seven-Eleven Japan Co.</p>			I, T, U
	<p>Planning and Forecasting in the Supply Chain</p> <p>Case Study: Specialty Packaging Corporation and Kloss Planters and Harvesters</p>			I, T, U
	<p>Sourcing Decisions in the Supply Chain</p> <p>Demand Management and Order Management</p> <p>Case Study: Alligatoor, Inc., and Trans-Changi, Inc; Tires For You</p>			I, T, U
	<p>Manufacturing – Supply Chain on the Make</p> <p>Case Study: Toyota and War Eagle Golf Ltd.</p>			I, T, U
	<p>Planning and Managing Inventory in the Supply Chain</p> <p>Case study: Steel Works, Inc., MAQ, Inc. And MoonChem</p>			I, T, U
	<p>Designing the Supply chain Network - Omni-Channel Network Design</p> <p>Case study: Amazon, Blue Nile and Bigelow Stores</p>			I, T, U
	<p>Designing and Planning Distribution Networks</p> <p>Case study: Bob's Custom BBQs and Seleting Transporattion</p>			I, T, U

	modes for China imports			
	Review for midterm exam			U
	<i>Midterm exam</i>			
	Value of Information and Supply Chain Integration Case study: Barilla Spa, Reebok and the great inventory correction			I, T, U
	Strategic Alliances and Aligning Supply Chain – 3PLs Case study: Kimberly-Clark and Quick Chips, Inc.			I, T, U
	Customer Service and Risk Management Case study: Zara, FedEx and Nissan Motor Company			I, T, U
	Supply Chain Performance Measurement and Financial Analysis Pricing and Revenue Management Case study: To Savor or to Groupon? and Wash & Dry, Inc.			I, T, U
	LSCM Technology and Business Processes Global Supply Chain Network Case Study: Inflate-a Dome Innovations and Supply Chain Whirl Case study: BioPharma			I, T, U
	Sustainable, Resilient, Green LSCM and Corporate Social Responsibility Case Study: IKEA and H&M			U
	Group project presentation Review for final exam			U
	<i>Final Exam</i>			
Examination forms	Multiple-choice questions, Answer questions			

Study and examination requirements	Attendance: A minimum attendance of 70 percent is compulsory for the class sessions. Students will be assessed on the basis of their class participation. Questions and comments are strongly encouraged.  Assignments/Examination: Students must have more than 50/100 points overall to pass this course.
Reading list	[1] Langley, C. J., Novack, R. A., Gibson, B., and Coyle, J. J. (2020). Supply chain management: a logistics perspective. 11th Edition. Cengage Learning.  [2] Chopra, S. and Meindl, P. (2016). Supply chain management: strategy, planning, and operation. 6th Edition. Pearson Education.  [3] Fazlollahtabar, H. (2018). Supply Chain Management Models: Forward, Reverse, Uncertain, and Intelligent Foundations with Case Studies. CRC press.  [4] Simchi-Levi, D., Kaminsky, P. and Simchi-Levi, E. (2021). Designing and managing the supply chain: Concepts, Strategies and Case studies. 4th Edition. McGraw-Hill Education  [5] Blanchard, D. (2021). Supply chain management best practices. 3rd Edition. John Wiley & Sons.

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-4) and Intended Learning Outcomes (ILO) (1-7) is shown in the following table:

	ILO						
CLO	1	2	3	4	5	6	7
1		x					x
2			x		x		
3				x			

Intended Learning Outcomes (*ABET\_Student Outcomes*)

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*
3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*

6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1	1.1a,b,c	1.2b	1.3c	2.1a,b		2.3a	2.4a,c	2.5a	
2	1.1c		1.3a,b						2.6a
3	1.1b		1.3c					2.5b	2.6b

### 3. Planned learning activities and teaching methods

Week	Topic	CLO	Assessments	Learning activities	Resources
1	Multi-Layer Multi-Product Supply Chain (Forward and Reverse SC models) Supply Chain Drivers and Metrics Case study: Seven-Eleven Japan Co.	CLO 1, 2		Lecture presentation, in-class discussion	[2] Chapter 3 [3] Chapters 1&15
2	Planning and Forecasting in the Supply Chain Case Study: Specialty Packaging Corporation and Kloss Planters and Harvesters	CLO 1, 2	Quiz/Homework	Lecture presentation, in-class discussion	[5] Chapter 5 [2] Chapters 7&8
3	Sourcing Decisions in the Supply Chain Demand Management and Order Management Case Study: Alligator, Inc., and Trans-Changi, Inc; Tires For You	CLO 1, 2	Quiz/Homework	Lecture presentation, in-class discussion	[5] Chapter 6 [2] Chapter 15 [1] Chapter 5 [1] Chapter 7&8
4	Manufacturing – Supply Chain on the Make Case Study: Toyota and War Eagle Golf Ltd.	CLO 1, 2	Quiz/Homework	Lecture presentation, in-class discussion	[5] Chapter 6 [2] Chapter 6
5	Planning and Managing Inventory in the Supply Chain Case study: Steel Works, Inc., MAQ, Inc. And MoonChem	CLO 1, 2	Quiz/Homework	Lecture presentation, in-class discussion	[1] Chapter 9&11 [2] Chapters 11&13 [4] Chapter 2
6	Designing the Supply chain Network - Omni-Channel Network Design Case study: Amazon, Blue Nile and Bigelow Stores	CLO 1, 2	Quiz/Homework	Lecture presentation, in-class discussion	[1] Chapter 4 [2] Chapters 4, 5 &6 [4] Chapter 3
7	Designing and Planning Distribution Networks Case study: Bob's Custom	CLO 1, 2	Quiz/Homework	Lecture presentation, in-class discussion	[1] Chapter 11 [2] Chapter 14

	BBOs and Seleting Transporattion modes for China imports				
8	Review for midterm exam	CLO 2, 3		Project presentation, wrap-up	
<i>Midterm exam</i>					
9	Value of Information and Supply Chain Integration Case study: Barilla Spa, Reebok and the great inventory correction	CLO 1, 2	Homework	Lecture presentation, in-class discussion	[2] Chapter 10 [4] Chapters 5&6
10	Strategic Alliances and Aligning Supply Chain – 3PLs Case study: Kimberly-Clark and Quick Chips, Inc.	CLO 1, 2	Quiz/Homework	Lecture presentation, in-class discussion	[5] Chapter 11 [4] Chapter 8 [1] Chapter 12
11	Customer Service and Risk Management Case study: Zara, FedEx and Nissan Motor Company	CLO 1, 2	Quiz/Homework	Lecture presentation, in-class discussion	[5] Chapter 12 [4] Chapter 12 [1] Chapter 8
12	Supply Chain Performance Measurement and Financial Analysis Pricing and Revenue Management Case study: To Savor or to Groupon? and Wash & Dry, Inc.	CLO 1, 2	Quiz/Homework	Lecture presentation, in-class discussion	[1] Chapter 13 [2] Chapter 16
13	LSCM Technology and Business Processes Global Supply Chain Network Case Study: Inflate-a Dome Innovations and Supply Chain Whirl Case study: BioPharma	CLO 1, 2	Quiz/Homework	Lecture presentation, in-class discussion	[5] Chapter 13 [4] Chapter 16 [1] Chapter 14 [2] Chapter 6
14	Sustainable, Resilient, Green LSCM and Corporate Social	CLO 1, 2	Quiz/Homework	Lecture presentation, in-class	[5] Chapter 14 [4] Chapter 14

	Responsibility Case Study: IKEA and H&M			discussion	[1] Chapter 15
15	Group presentation Review for final exam	project CLO 2, 3		Project presentation, wrap-up	
	<i>Final exam</i>				

#### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3	CLO4
In-class attendance (5%)	Quiz 60% Pass	Quiz 60% Pass		
Group projects (20%) + Assignment 5%			Group project 80% Pass	
Midterm exam (30%)	50% Pass	50% Pass		50% Pass
Final exam (40%)	50% Pass	50% Pass		50% Pass

Note: %Pass: Target that % of students having scores greater than 50 out of 100.

#### 5. Rubrics (optional)

##### 5.1. Grading checklist

Grading checklist for Written Reports			
Student: .....		HW/Assignment: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
Technical content (60%)			
Abstract clearly identifies purpose and summarizes principal content	10		
Introduction demonstrates thorough knowledge of relevant background and prior work	15		
Analysis and discussion demonstrate good subject mastery	30		
Summary and conclusions appropriate and complete	5		



Organization (10%)			
Distinct introduction, body, conclusions	5		
Content clearly and logically organized, good transitions	5		
Presentation (20%)			
Correct spelling, grammar, and syntax	10		
Clear and easy to read	10		
Quality of Layout and Graphics (10%)	10		
TOTAL SCORE	100		

### 5.2. Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.
1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

### 5.3. Analytic rubric

#### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
Explanation of issues	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.

Evidence <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
Influence of context and assumptions	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
Student's position (perspective, thesis/hypothesis)	Specific position (perspective, thesis/hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/hypothesis).	Specific position (perspective, thesis/hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/hypothesis) is stated, but is simplistic and obvious.
Conclusions and related outcomes (implications and consequences)	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.

*Source: Association of American Colleges and Universities*


***Oral communication value rubric for evaluating presentation tasks:***

	Capstone	Milestone		Benchmark
	4	3	2	1
Organization	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.

Language	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
Delivery	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
Supporting Material	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
Central Message	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

Source: Association of American Colleges and Universities

## 6. Date revised:

	<p><i>Ho Chi Minh City, dd/mm/yyyy</i></p> <p><b>Head of School of Industrial Engineering and Management</b></p> <p><i>(Signature)</i></p>  <p><b>Dr. Nguyen Van Hop</b></p>
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## COURSE SYLLABUS

### Course Name: Capstone II

Course Code: IS108IU

#### 1. General information

<b>Course designation</b>	<p><i>Capstone Design II follows Capstone Design I and focuses on the advanced stages of the design project. It's about taking the initial concepts and turning them into a fully realized solution. Capstone Design II extends the work begun in Capstone Design I or improve a current system, concentrating on implementation, testing, and the final stages of systems. Students or teams will build upon their previous work, focusing on practical application or and the integration of their designs into existing systems.</i></p> <p><b><i>In the results, students typically present their completed projects, including the practical implementation, testing results, and documentation.</i></b></p>
<b>Semester(s) in which the course is taught</b>	<p style="text-align: center;">8</p>
<b>Person responsible for the course</b>	
<b>Language</b>	<p>English</p>
<b>Relation to curriculum</b>	<p>Compulsory</p>
<b>Teaching methods</b>	<p>Assignment, Project - Team: 2 students</p>

<b>Workload (incl. contact hours, self-study hours)</b>	<b>(Estimated) Total workload: 90</b> <b>Contact hours (please specify whether lecture, exercise, laboratory session, etc.): 15</b> <b>Private study including examination preparation, specified in hours<sup>1</sup>: 75</b>
<b>Credit points</b>	<b>6</b>
<b>Required and recommended prerequisites for joining the course</b>	Capstone Design I
<b>Course objectives</b>	<p><i>By the end of the course, students should be able to:</i></p> <ol style="list-style-type: none"> <li><i>1. Improve a current system or implement the solutions developed in Capstone Design I.</i></li> <li><i>2. Validate the effectiveness of the solutions.</i></li> <li><i>3. Communicate the outcomes, implications, and recommendations of the project.</i></li> <li><i>4. Reflect on the entire design process, drawing lessons and insights.</i></li> <li><i>5. Exhibit high professionalism and effective teamwork</i></li> </ol>

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<sup>1</sup> When calculating contact time, each contact hour is counted as a full hour because the organisation of the schedule, moving from room to room, and individual questions to lecturers after the class, all mean that about 60 minutes should be counted.

<b>Course learning outcomes</b>	<b>Upon the successful completion of this course students will be able to:</b>	
	<b>Competency level</b>	<b>Course learning outcome (CLO)</b>
		<b>CLO1.</b> <ul style="list-style-type: none"> <li>- Apply the theoretical knowledge acquired to real-world engineering or design challenges</li> <li>- Analyze and synthesize complex information, research findings, and data to develop effective solutions</li> </ul>
	<b>Skill</b>	<b>CLO2.</b> <ul style="list-style-type: none"> <li>- Solve problems and implement solutions by using equipment, software, and techniques</li> <li>- Plan and schedule project, resource allocation, and budgeting.</li> <li>- Convey project findings, write comprehensive reports, deliver clear and engaging presentations, and conflict resolution, and cooperation.</li> </ul>
<b>Attitude</b>	<b>CLO3</b> <ul style="list-style-type: none"> <li>- Adhering to ethical standards, maintaining a high level of integrity, and acting responsibly in the workplace.</li> <li>- Adaptability and flexibility in response to changing project conditions and requirements.</li> <li>- Continuous learning and improvement.</li> </ul>	

<b>Content</b>	<i>The description of the contents should clearly indicate the weighting of the content and the level.</i>		
	<b>Weight: lecture and practice session</b>		
	<b>Teaching levels: I (Introduce); T (Teach); U (Utilize)</b>		
	<b>Topic</b>	<b>Weight (hour)</b>	<b>Level</b>
	<b>Project Recap and Refinement</b> <ul style="list-style-type: none"> <li>• Review of progress made in Capstone Design I.</li> <li>• Identify challenges and areas requiring further refinement.</li> </ul> <b>Define project goals and scope</b>	5	I, T, U
	<b>Implementation and Execution</b> <ul style="list-style-type: none"> <li>• Practical execution of the designed solutions, processes, or systems.</li> <li>• Tackling technical obstacles and unforeseen issues.</li> <li>• Collecting data and monitoring performance during implementation.</li> </ul>	20	T, U
	<b>Testing and Validation</b> <ul style="list-style-type: none"> <li>• Development of comprehensive testing protocols.</li> <li>• Analysis, and interpretation to measure solution effectiveness.</li> <li>• Comparison of outcomes with initial project objectives and specifications.</li> </ul>	20	T, U
	<b>Integration and System Compatibility</b> <ul style="list-style-type: none"> <li>• Integration of new solutions into existing systems or processes.</li> <li>• Testing of compatibility and interfaces.</li> </ul>	20	T, U
<b>Finalization and Documentation</b> <ul style="list-style-type: none"> <li>• Completion of technical reports and project documentation.</li> <li>• Compilation of findings, analysis, and conclusions.</li> <li>• Development of recommendations for projects</li> </ul>	20	T, U	
<b>Final Presentation</b>	5	U	

	<p><b>Preparation of the final presentation</b></p> <p><b>Reflection on the entire design process and challenges faced.</b></p> <p><b>Presentation for completed projects.</b></p>		
<b>Examination forms</b>	<p>Assessment:</p> <ul style="list-style-type: none"> <li>• Project implementation and execution: 25%</li> <li>• Testing and validation: 20%</li> <li>• Integration and system compatibility: 15%</li> <li>• Final documentation and recommendations: 20%</li> <li>• Final presentation and reflection: 20%</li> </ul>		
<b>Study and examination requirements</b>	<p>Attendance: A minimum attendance of 80 percent is compulsory for the weekly meetings. Students will be assessed on the basis of their working outputs.</p> <p>Examination: Students must have more than 50/100 points overall to pass this course</p>		
<b>Reading list</b>	<p><b>Textbooks:</b></p> <ul style="list-style-type: none"> <li>- Depending on specific problems</li> </ul> <p><b>References:</b></p> <p><b>Published scientific articles and technical documents</b></p>		

## 2. Learning Outcomes Matrix (optional)

The relationship between Course Learning Outcomes (CLO) (1-3) and Intended Learning Outcomes (ILO) (1 -7) is shown in the following table:

CLO	ILO						
	1	2	3	4	5	6	7
1	x			x			
2	x	x				x	x
3			x	x	x		

*Intended Learning Outcomes (ILO)*

*Criteria for Accrediting Engineering Programs, 2020-2021*

1. *an ability to identify, formulate, and solve complex engineering problems by applying principles of engineering, science, and mathematics*
2. *an ability to apply engineering design to produce solutions that meet specified*



*needs with consideration of public health, safety, and welfare, as well as global, cultural, social, environmental, and economic factors*

3. *an ability to communicate effectively with a range of audiences*
4. *an ability to recognize ethical and professional responsibilities in engineering situations and make informed judgments, which must consider the impact of engineering solutions in global, economic, environmental, and societal contexts*
5. *an ability to function effectively on a team whose members together provide leadership, create a collaborative and inclusive environment, establish goals, plan tasks, and meet objectives*
6. *an ability to develop and conduct appropriate experimentation, analyze and interpret data, and use engineering judgment to draw conclusions*
7. *an ability to acquire and apply new knowledge as needed, using appropriate learning strategies.*

The relationship between Course Learning Outcomes (CLO) (1-3) and ASIIN learning outcomes is shown in the following table:

CLO	ASIIN learning outcomes								
	1.1	1.2	1.3	2.1	2.2	2.3	2.4	2.5	2.6
1	1.1b	1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b	<b>2.2a</b>			2.5b, 2.6b	
2	<b>1.1a,1.1b,1.1c</b>	1.2a, 1.2b	1.3c, 1.3d	2.1a, 2.1b	2.2a, 2.2b	<b>2.3a</b>	2.4c		
3	1.1b,1.1c		1.3a, 1.3b,1.3c					2.5b	2.6a, 2.6b

### 3. Planned learning activities and teaching methods

It depends on the individual work between students and advisors, including main contents:

- Implementation: Turning the selected design concept into a practical solution.
- Testing and validation: Rigorous testing of the solution to ensure it meets project objectives.
- Iteration and refinement: Addressing challenges that arise during implementation, and refining the design as needed.
- Integration: If applicable, integrating the new solution into existing systems or processes.
- Documentation: Comprehensive documentation of the design process, testing results, and project outcomes.
- Final presentation: Presenting the completed project to committee.

### 4. Assessment plan

Assessment Type	CLO1	CLO2	CLO3
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Final Report (80%)	Final Report 60% Pass	Final Report 60% Pass	Final Report 60% Pass
Final Presentation (20%)	60% Pass	60% Pass	Final Presentation 60% Pass

*Note: %Pass: Target that % of students having scores greater than 50 out of 100.*

## 1. Rubrics (optional)

### 5.1 Grading checklist

Grading checklist			
Student: .....		Topic: .....	
Date: .....		Evaluator: .....	
	Max.	Score	Comments
Chapter 1: Introduction (15%)			
Criterion 1: Problem statement	5		
Criterion 2: Objectives of Study	5		
Criterion 3: Scope and Limitations	5		
Chapter 2: Literature Review (15%)			
Criterion 1: Current System	2		
Criterion 2: Related Works	10		
Criterion 3: Research Gap(s) and Key Ref.	3		
Chapter 3: Proposed System (30%)			
Criterion 1: Methodology Selection	15		
Criterion 2: Proposed Solution	15		
Chapter 4: Implementation and Validation (30%)			
Criterion 1: Solution Implementation	15		
Criterion 2: Validation	15		
Chapter 4: Report and Presentation (10%)			
Criterion 1: Report	5		
Criterion 2: Presentation	5		
TOTAL SCORE		100	

### 5.2 Holistic rubric

Holistic rubric for evaluating the entire document, e.g., exercises/quizzes/HW	
Score	Description
5	Demonstrates complete understanding of the problem. All requirements of task are included in response
4	Demonstrates considerable understanding of the problem. All requirements of task are included.
3	Demonstrates partial understanding of the problem. Most requirements of task are included.
2	Demonstrates little understanding of the problem. Many requirements of task are missing.

1	Demonstrates no understanding of the problem.
0	No response/task not attempted

Note: this rubric is also used to evaluate questions in an exam.

### 5.3 Analytic rubric

#### *Critical thinking value rubric for evaluating questions in exams:*

	Capstone	Milestone		Benchmark
	4	3	2	1
<b>Explanation of issues</b>	Issue/ problem to be considered critically is stated clearly and described comprehensively, delivering all relevant information necessary for full understanding.	Issue/ problem to be considered critically is stated, described, and clarified so that understanding is not seriously impeded by omissions.	Issue/ problem to be considered critically is stated but description leaves some terms undefined, ambiguities unexplored, boundaries undetermined, and/ or backgrounds unknown.	Issue/ problem to be considered critically is stated without clarification or description.
<b>Evidence</b> <i>Selecting and using information to investigate a point of view or conclusion</i>	Information is taken from source(s) with enough interpretation/ evaluation to develop a comprehensive analysis or synthesis. Viewpoints of experts are questioned thoroughly.	Information is taken from source(s) with enough interpretation/ evaluation to develop a coherent analysis or synthesis. Viewpoints of experts are subject to questioning.	Information is taken from source(s) with some interpretation/ evaluation, but not enough to develop a coherent analysis or synthesis. Viewpoints of experts are taken as mostly fact, with little questioning.	Information is taken from source(s) without any interpretation/ evaluation. Viewpoints of experts are taken as fact, without question.
<b>Influence of context and assumptions</b>	Thoroughly (systematically and methodically) analyzes own and others' assumptions and carefully evaluates the relevance of contexts when presenting a position.	Identifies own and others' assumptions and several relevant contexts when presenting a position.	Questions some assumptions. Identifies several relevant contexts when presenting a position. May be more aware of others' assumptions than one's own (or vice versa).	Shows an emerging awareness of present assumptions (sometimes labels assertions as assumptions). Begins to identify some contexts when presenting a position.
<b>Student's position (perspective, thesis/hypothesis)</b>	Specific position (perspective, thesis/ hypothesis) is imaginative, taking into account the complexities of an issue. Limits of position (perspective, thesis/ hypothesis) are acknowledged. Others' points of view are synthesized within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/hypothesis) takes into account the complexities of an issue. Others' points of view are acknowledged within position (perspective, thesis/ hypothesis).	Specific position (perspective, thesis/ hypothesis) acknowledges different sides of an issue.	Specific position (perspective, thesis/ hypothesis) is stated, but is simplistic and obvious.
<b>Conclusions and related outcomes (implications and consequences)</b>	Conclusions and related outcomes (consequences and implications) are logical and reflect student's informed evaluation and ability to place evidence and perspectives discussed in priority order.	Conclusion is logically tied to a range of information, including opposing viewpoints; related outcomes (consequences and implications) are identified clearly.	Conclusion is logically tied to information (because information is chosen to fit the desired conclusion); some related outcomes (consequences and implications) are identified clearly.	Conclusion is inconsistently tied to some of the information discussed; related outcomes (consequences and implications) are oversimplified.


Source: Association of American Colleges and Universities

#### *Oral communication value rubric for evaluating presentation tasks:*

	Capstone	Milestone	Benchmark
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	4	3	2	1
<b>Organization</b>	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable and is skillful and makes the content of the presentation cohesive.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is clearly and consistently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is intermittently observable within the presentation.	Organizational pattern (specific introduction and conclusion, sequenced material within the body, and transitions) is not observable within the presentation.
<b>Language</b>	Language choices are imaginative, memorable, and compelling, and enhance the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are thoughtful and generally support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are mundane and commonplace and partially support the effectiveness of the presentation. Language in presentation is appropriate to audience.	Language choices are unclear and minimally support the effectiveness of the presentation. Language in presentation is not appropriate to audience.
<b>Delivery</b>	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation compelling, and speaker appears polished and confident.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation interesting, and speaker appears comfortable.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) make the presentation understandable, and speaker appears tentative.	Delivery techniques (posture, gesture, eye contact, and vocal expressiveness) detract from the understandability of the presentation, and speaker appears uncomfortable.
<b>Supporting Material</b>	A variety of types of supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that significantly supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that generally supports the presentation or establishes the presenter's credibility/ authority on the topic.	Supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make appropriate reference to information or analysis that partially supports the presentation or establishes the presenter's credibility/ authority on the topic.	Insufficient supporting materials (explanations, examples, illustrations, statistics, analogies, quotations from relevant authorities) make reference to information or analysis that minimally supports the presentation or establishes the presenter's credibility/ authority on the topic.
<b>Central Message</b>	Central message is compelling (precisely stated, appropriately repeated, memorable, and strongly supported.)	Central message is clear and consistent with the supporting material.	Central message is basically understandable but is not often repeated and is not memorable.	Central message can be deduced but is not explicitly stated in the presentation.

## 2. Revised date: 05/09/2023

	<p style="text-align: center;"><i>Ho Chi Minh City, 10/08/2023</i></p> <p style="text-align: center;"><i>Dean of School of Industrial Engineering and Management</i></p> <p style="text-align: center;"><i>(Signature)</i></p>  <p style="text-align: center;"><i>Assoc. Prof. Dr. Nguyen Van Hop</i></p>
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**PHỤ LỤC 3:**

**BẢNG MÔ TẢ SỐ TÍN CHỈ THỰC TẬP CỦA CTĐT ĐƯỢC  
THỂ HIỆN CỤ THỂ THEO MÔN HỌC ĐỂ ĐẢM BẢO 8TC THỰC TẬP  
THEO QUY ĐỊNH TẠI THÔNG TƯ 17/2021/TT-BGDĐT**

*(Kèm theo Quyết định số /QĐ-ĐHQT ngày tháng năm 2023  
của Hiệu trưởng trường Đại học Quốc tế)*

<b>Mã môn học</b>	<b>Tên môn học Tiếng Việt</b>	<b>Tên môn học Tiếng Anh</b>	<b>Loại môn học</b>	<b>Số tín chỉ</b>
IS069IU	Thực tập 1	Internship 1	Bắt buộc	2
IS070IU	Thực tập 2	Internship 2	Bắt buộc	3
IS111IU	Đồ án 1	Capstone 1	Bắt buộc	3
IS108IU	Đồ án 2	Capstone 2	Bắt buộc	6
<b>Tổng số tín chỉ</b>				<b>14</b>